## News Release

ST Engineering Reports Higher Profits in 3Q2017 vs 3Q2016

| FINANCIAL HIGHLIGHTS <br> For the third quarter ended <br> 30 September 2017 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 7}$ <br> 3Q | $\mathbf{2 0 1 6}$ <br> 3Q | Growth <br> $\%$ | $\mathbf{2 0 1 7}$ <br> $\mathbf{9 M}$ | $\mathbf{2 0 1 6}$ <br> $\mathbf{9 M}$ | Growth <br> $\%$ |
| Revenue (\$m) | 1,622 | 1,613 | 1 | 4,917 | 4,863 | 1 |
| Earnings before interest <br> and tax (EBIT) (\$m) | 146.1 | 82.0 | 78 | 393.6 | 316.3 | 24 |
| Other income, net (\$m) | 9.2 | 10.7 | $(14)$ | 31.6 | 57.4 | $(45)$ |
| Finance (costs)/income, net <br> (\$m) | $(3.3)$ | 0.6 | NM | $(11.7)$ | $(14.8)$ | 21 |
| Profit before tax (PBT) (\$m) | 162.9 | 106.6 | 53 | 449.7 | 407.3 | 10 |
| Profit attributable to <br> shareholders (Net Profit) <br> (\$m) | 128.4 | 76.7 | 67 | 343.4 | 314.1 | 9 |
| Earnings per share (cents) | 4.12 | 2.47 | 67 | 11.03 | 10.12 | 9 |

NM: Not Meaningful

- Strong order book of $\$ 13.3$ at end September 2017, of which about $\$ 1.2 \mathrm{~b}$ is expected to be delivered in the remaining months of 2017
- Commercial sales and defence sales constituted $63 \%$ or $\$ 1.0$ b and $37 \%$ or $\$ 0.6$ b respectively
- Cash and cash equivalents including funds under management totalled $\$ 1.1 \mathrm{~b}$
N.B.: All currencies are in Singapore dollars
www.stengg.com
(Regn. No.: 199706274H)

Singapore, 8 November 2017 - Singapore Technologies Engineering Ltd (ST Engineering) today announced that it registered higher year-on-year profits for its third quarter ended 30 September 2017 (3Q2017).

## 3Q2017 versus 3Q2016

Group revenue of $\$ 1.62 \mathrm{~b}$ came in with higher Profit before tax (PBT) of $\$ 162.9 \mathrm{~m}$, up $53 \%$ from $\$ 106.6 \mathrm{~m}$, and higher Profit attributable to shareholders (Net Profit) of $\$ 128.4 \mathrm{~m}$, up $67 \%$ from $\$ 76.7 \mathrm{~m}$. Higher profits were largely due to the absence of the $\$ 61.1 \mathrm{~m}$ one-off charge incurred in 3Q2016 for its Specialty Vehicle business in China.

At the business sector level compared to the same period last year, the Aerospace sector revenue grew $8 \%$ to $\$ 608 \mathrm{~m}$ from $\$ 563 \mathrm{~m}$ and its PBT was $\$ 66.3 \mathrm{~m}$ compared to $\$ 65.2 \mathrm{~m}$. Revenue for the Electronics sector was 6 \% higher at $\$ 495 \mathrm{~m}$ from $\$ 466 \mathrm{~m}$, and its PBT was $\$ 55.6 \mathrm{~m}$ compared to $\$ 52.8 \mathrm{~m}$. The Land Systems sector revenue was $\$ 331 \mathrm{~m}$ versus $\$ 350 \mathrm{~m}$ and its PBT was at $\$ 15.1 \mathrm{~m}$ compared to a loss that resulted from the one-off charge for its Specialty Vehicle business in China in 3Q2016. Revenue for the Marine sector dropped $22 \%$ to $\$ 164 \mathrm{~m}$ from $\$ 211 \mathrm{~m}$. Its year-on-year PBT was down $45 \%$ to $\$ 21.1 \mathrm{~m}$ from $\$ 38.7 \mathrm{~m}$, but was higher when compared to a loss before tax of $\$ 8.1 \mathrm{~m}$ in 2Q2017.

For 3Q2017, commercial sales and defence sales constituted $63 \%$ or $\$ 1.0$ b, and $37 \%$ or $\$ 0.6 \mathrm{~b}$ respectively of Group revenue. The quarter ended with cash and cash equivalents including funds under management of $\$ 1.1 \mathrm{~b}$, after drawing down our cash for the payment of $\$ 156 \mathrm{~m}$ interim dividend, and to fund the acquisitions of Aethon Inc. ( $\$ 50 \mathrm{~m}$ ) and marine repair assets (\$34m) in the US.

## 9M2017 versus 9M2016

On a nine-month basis against the same period last year, the Group's PBT rose $10 \%$ to $\$ 449.7 \mathrm{~m}$ from $\$ 407.3 \mathrm{~m}$ on a Group revenue of $\$ 4.9 \mathrm{~b}$, while its Net Profit grew $9 \%$ to \$343.4m from \$314.1m.

Its Aerospace sector posted comparable revenue of $\$ 1.8 \mathrm{~b}$ and PBT of $\$ 223.3 \mathrm{~m}$ versus $\$ 214.5 \mathrm{~m}$ in 9M2016. Revenue for the Electronics sector was $\$ 1.64$ b, up $20 \%$ from $\$ 1.37 \mathrm{~b}$ and its PBT was $\$ 149.4 \mathrm{~m}$ versus $\$ 143.6 \mathrm{~m}$ in the same period last year. Revenue for the Land Systems sector was $\$ 906$, down $6 \%$ from $\$ 964$, and its PBT up $409 \%$ to
$\$ 60.7 \mathrm{~m}$ from $\$ 11.9 \mathrm{~m}$ in 9 M 2016 . The Marine sector came in with revenue of $\$ 506 \mathrm{~m}$, down 25\% from \$672m and its PBT down 65\% at \$22.0m from \$62.6m in 9M2016.
"We continue to position the Group for long-term sustainable growth and value creation. We acquired a US robotics company, Aethon, and marine repair assets in the US to strengthen our capability and service offerings.

ST Marine is part of a consortium that was named the preferred bidder by PUB to design, build, own and operate Singapore's fifth desalination plant, the Jurong Island Desalination Plant. This award will give our environmental engineering business a boost. The consortium has since set up a concession company to jointly undertake this Project. Our corporate venture capital unit made its first investment, taking a stake in Janus Technologies, Inc., a US-based endpoint cyber security provider. That led to a collaboration in which ST Electronics launched the Black Computer L100, an industry-first hardware-based cyber security solution.

Our order book continues to be strong, and we maintain our outlook of comparable revenue and PBT for the year."

Vincent Chong, President \& CEO, ST Engineering

## Order book and new contract wins announced in 3Q2017

For 3Q2017, the Group announced about \$1.1b worth of contracts. Order book remained high at $\$ 13.3 \mathrm{~b}$, of which about $\$ 1.2 \mathrm{~b}$ will be delivered in the remaining months of 2017.

The Aerospace sector secured contracts of about \$530m for services ranging from heavy airframe and engine maintenance, component repair and overhaul to cabin retrofit, while the Electronics sector clinched about \$585m worth of contracts for Rail Electronics \& Intelligent Transportation, Satellite \& Broadband Communications, as well as Advanced Electronics and Information Communications Technologies solutions.

In addition to the contracts announced, the Land Systems sector also secured orders for its 40 mm munitions as well as for its Road Construction Equipment and Specialty Vehicles from customers in Asia, Latin America and North America. The Marine sector undertook various ship repair projects in its US and Singapore yards.

ST Engineering is an integrated defence and engineering group specialising in the aerospace, electronics, land systems and marine sectors. It has global presence with offices in Asia, the Americas, Europe and the Middle East and employs about 22,000 employees. Across the globe, its employees bring innovation and technology together to create smart engineering solutions for its customers in the defence, government and commercial segments. Headquartered in Singapore, ST Engineering reported revenue of S\$6.68b in FY2016 and it ranks among the largest companies listed on the Singapore Exchange. It is a component stock of the FTSE Straits Times Index, MSCI Singapore and the SGX Sustainability Leaders Index. Please visit www.stengg.com for more information.

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## FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

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## SINGAPORE TECHNOLOGIES ENGINEERING LTD

UNAUDITED RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017
1 CONSOLIDATED INCOME STATEMENT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

|  | GROUP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | +/(-) | 9M2017 | 9M2016 | +/(-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Revenue | 1,621,828 | 1,613,024 | 0.5 | 4,917,211 | 4,863,431 | 1.1 |
| Cost of sales | $(1,282,088)$ | $(1,278,568)$ | 0.3 | $(3,938,415)$ | $(3,907,032)$ | 0.8 |
| Gross profit | 339,740 | 334,456 | 1.6 | 978,796 | 956,399 | 2.3 |
| Distribution and selling expenses (refer to para 1.6) | $(34,707)$ | $(45,581)$ | (23.9) | $(129,987)$ | $(137,706)$ | (5.6) |
| Administrative expenses | $(123,885)$ | $(120,223)$ | 3.0 | $(364,744)$ | $(359,871)$ | 1.4 |
| Other operating expenses (refer to para 1.7) | $(35,085)$ | $(86,649)$ | (59.5) | $(90,497)$ | $(142,523)$ | (36.5) |
| Profit from operations | 146,063 | 82,003 | 78.1 | 393,568 | 316,299 | 24.4 |
| Other income (refer to para 1.8) | 9,232 | 10,747 | (14.1) | 31,586 | 57,418 | (45.0) |
| Other expenses | - | - | - | - | (15) | (100.0) |
| Other income, net | 9,232 | 10,747 | (14.1) | 31,586 | 57,403 | (45.0) |
| Finance income | 10,740 | 6,373 | 68.5 | 31,184 | 25,703 | 21.3 |
| Finance costs | $(14,025)$ | $(5,818)$ | 141.1 | $(42,891)$ | $(40,467)$ | 6.0 |
| Finance (costs)/income, net | $(3,285)$ | 555 | NM | $(11,707)$ | $(14,764)$ | (20.7) |
| Share of results of associates and joint ventures, net of tax | 10,901 | 13,332 | (18.2) | 36,298 | 48,379 | (25.0) |
| Profit before taxation | 162,911 | 106,637 | 52.8 | 449,745 | 407,317 | 10.4 |
| Taxation | $(29,007)$ | $(34,199)$ | (15.2) | $(86,200)$ | $(91,124)$ | (5.4) |
| Profit for the period | 133,904 | 72,438 | 84.9 | 363,545 | 316,193 | 15.0 |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 128,394 | 76,650 | 67.5 | 343,392 | 314,106 | 9.3 |
| Non-controlling interests | 5,510 | $(4,212)$ | NM | 20,153 | 2,087 | >500 |
|  | 133,904 | 72,438 | 84.9 | 363,545 | 316,193 | 15.0 |

NM: Not Meaningful

1(a) BREAKDOWN AND EXPLANATORY NOTES TO CONSOLIDATED INCOME STATEMENT

| GROUP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3Q2017 | 3Q2016 | $+/(-)$ | 9M2017 | 9M2016 | $+/(-)$ |
| \$'000 | \$'000 | $\%$ | \$'000 | $\$^{\prime} 000$ | $\%$ |

1.1 Profit from operations is arrived at after charging the following:

Depreciation and amortisation
54,930 64,717 (15.1) 158,691 176,382
(10.0)

The lower depreciation and amortisation in 3Q2017 came mainly from Aerospace and Land Systems sectors and Miltope, partially offset by higher depreciation and amortisation from Electronics and Marine sectors.
$\begin{array}{lllllll}\text { (Write-back)/Allowance for doubtful debts \& bad debts } & \text { (217) } & 10,654 & \text { NM } & 17,296 & 14,250 & 21.4\end{array}$ written off, net

In 3Q2017, Aerospace and Marine sectors wrote-back allowance for doubtful debts vis-à-vis impairment of overdue receivables for Land Systems sector's China subsidiaries in 3Q2016.
$\begin{array}{llllll}\text { Allowance for inventory obsolescence, net } & 13,511 & 25,340 & \text { (46.7) } & 24,079 & 47,757\end{array}$ (49.6)
The lower allowance for inventory obsolescence in 3Q2017 came mainly from Land Systems sector from absence of writedown of carrying value of China subsidiaries' inventories to net realisable value.
1.2 Finance (costs)/income, net comprises:

| Interest income | 6,005 | 6,642 | (9.6) | 18,936 | 20,325 | (6.8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign exchange gain/(loss), net | 3,481 | $(1,666)$ | NM | 10,182 | 335 | >500 |
| Fair value changes of financial instruments / hedged items | $(3,031)$ | 4,559 | NM | $(10,373)$ | $(5,317)$ | 95.1 |
| Gain on disposal of investments, net | 401 | 695 | (42.3) | 314 | 2,154 | (85.4) |
| Impairment loss on investment | - | - | - | (251) | - | NM |
| Interest expenses | $(10,100)$ | $(9,699)$ | 4.1 | $(30,544)$ | $(32,179)$ | (5.1) |
| Others | (41) | 24 | NM | 29 | (82) | NM |
|  | $(3,285)$ | 555 | NM | $(11,707)$ | $(14,764)$ | (20.7) |


| 1.3 | Profit for the period as a percentage of revenue | $8.3 \%$ | $4.5 \%$ | $7.4 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| 1.4 | Profit attributable to shareholders as a percentage of share capital | $6.1 \%$ | $3.9 \%$ | $16.4 \%$ | and reserves at end of the period

1.5 The Group's tax charge in 3Q2017 included adjustments for overprovision of current tax of $\$ 3.3$ million and underprovision of deferred tax of $\$ 1.1$ million in respect of prior years. (3Q2016: Adjustments for overprovision of both current tax and deferred tax of $\$ 1.2$ million and $\$ 0.6$ million respectively.)
1.6 Lower distribution and selling expenses in 3Q2017 (by $\$ 10.9$ million) arose mainly from the absence of prior year's impairment of overdue receivables for Land Systems sector's China subsidiaries, and lower exhibition and promotion expenses.
1.7 Lower other operating expenses in 3Q2017 (by $\$ 51.6$ million) was due mainly to the absence of prior year's impairment of China subsidiaries' assets and related provision for closure costs.
1.8 The lower 3Q2017 other income (by $\$ 1.5$ million) arose mainly from the absence of prior year's remeasurement gain of a subsidiary in Aerospace sector.
1.9 There was no disposal of property during the period.

## ST Engineering

1(b) BREAKDOWN OF REVENUE AND PROFIT FOR THE PERIOD

|  | GROUP |  |  |
| :--- | ---: | ---: | :---: |
|  | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ | $+/(-)$ |
| Revenue reported for first half year | $\$ \prime 000$ | $\$ \prime 000$ | $\%$ |
| Profit for the period reported for first half year | $3,295,383$ | $3,250,407$ | 1.4 |
| Revenue reported for third quarter | 229,641 | 243,755 | $(5.8)$ |
| Profit for the period reported for third quarter | $1,621,828$ | $1,613,024$ | 0.5 |
| Revenue reported for first nine months | 133,904 | 72,438 | 84.9 |
| Profit for the period reported for first nine months | $4,917,211$ | $4,863,431$ | 1.1 |

1(c) EARNINGS PER ORDINARY SHARE (EPS)

|  | GROUP |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | EPS based on profit attributable to shareholders: | Cents | Cents | Cents | Cents |
| (i) $\quad$ Based on weighted average number of |  |  |  |  |  |
| ordinary shares on issue |  |  |  |  |  |
| (ii) $\quad$ On a fully diluted basis |  |  |  |  |  |

## 2 BALANCE SHEETS

## ASSETS

Non-current assets
Property, plant and equipment
Subsidiaries
Associates and joint ventures
Investments
Intangible assets
Long-term trade receivables
Deferred tax assets
Amounts due from related parties
Advances and other receivables
Derivative financial instruments
Employee Benefits

## Current assets

Inventories and work-in-progress
Trade receivables
Amounts due from related parties
Advances and other receivables
Short-term investments
Bank balances and other liquid funds

## TOTAL ASSETS

## EQUITY AND LIABILITIES

## Current liabilities

Advance payments from customers
Trade payables and accruals
Amounts due to related parties
Provisions
Progress billings in excess of work-in-progress
Provision for taxation
Borrowings
Employee benefits

NET CURRENT ASSETS

| GROUP |  | COMPANY |  |
| :---: | :---: | :---: | :---: |
| 30-Sep-17 | 31-Dec-16 | 30-Sep-17 | 31-Dec-16 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 1,714,995 | 1,670,132 | 4,683 | 3,251 |
| - | - | 1,270,046 | 1,277,609 |
| 437,499 | 405,530 | 17,657 | 17,657 |
| 376,640 | 322,051 | - | - |
| 1,077,123 | 1,019,585 | - |  |
| 980 | 1,894 | - | - |
| 78,613 | 92,528 | 4,700 | 4,813 |
| 4,806 | 4,806 | 354,147 | 507,257 |
| 19,398 | 2,534 | - | - |
| 33,378 | 32,967 | - | - |
| 159 | 151 | - | - |
| 3,743,591 | 3,552,178 | 1,651,233 | 1,810,587 |


| $1,912,022$ | $1,898,278$ | - | - |
| ---: | ---: | ---: | ---: |
| $1,517,962$ | $1,457,982$ | - | - |
| 33,481 | 24,618 | 144,781 | 199,634 |
| 298,984 | 338,217 | 5,743 | 2,084 |
| 962 | 188,890 | - | - |
| 791,291 | 904,890 | 451,528 | 588,862 |
| $4,554,702$ | $4,812,875$ | 602,052 | 790,580 |


| $\mathbf{8 , 2 9 8}, 293$ | $\mathbf{8 , 3 6 5}, 053$ | $2,253,285$ | $2,601,167$ |
| ---: | ---: | ---: | ---: |


| 758,784 | 932,515 | - | - |
| ---: | ---: | ---: | ---: |
| $1,635,842$ | $1,722,488$ | 18,292 | 24,148 |
| 21,866 | 28,449 | 412,621 | 504,827 |
| 256,298 | 274,662 | - | - |
| 777,541 | 620,331 | - | - |
| 122,278 | 133,227 | - | - |
| 218,302 | 87,427 | - | - |
| 2,074 | 1,916 | - | - |
| $3,792,985$ | $3,801,015$ | 430,913 | 528,975 |
| 761,717 | $1,011,860$ | 171,139 | 261,605 |

2 BALANCE SHEETS (cont'd)

|  | GROUP |  | COMPANY |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-Sep-17 | 31-Dec-16 | 30-Sep-17 | 31-Dec-16 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-current liabilities |  |  |  |  |
| Advance payments from customers | 678,345 | 590,828 | - | - |
| Trade payables and accruals | 127,350 | 137,763 | 7,894 | 8,997 |
| Deferred tax liabilities | 216,879 | 216,592 | - | - |
| Borrowings | 913,210 | 992,848 | - | - |
| Employee benefits | 92,319 | 85,200 | - | - |
| Deferred income | 79,380 | 77,159 | - | - |
| Derivative financial instruments | 13,734 | 19,435 | - | - |
| Amounts due to related parties | - | 17 | 667,497 | 676,417 |
|  | 2,121,217 | 2,119,842 | 675,391 | 685,414 |
| TOTAL LIABILITIES | 5,914,202 | 5,920,857 | 1,106,304 | 1,214,389 |
| NET ASSETS | 2,384,091 | 2,444,196 | 1,146,981 | 1,386,778 |
| Share capital and reserves |  |  |  |  |
| Share capital | 895,926 | 895,926 | 895,926 | 895,926 |
| Treasury shares | $(20,037)$ | $(44,081)$ | $(20,037)$ | $(44,081)$ |
| Capital reserves | 119,813 | 113,184 | 3,838 | $(2,791)$ |
| Other reserves | $(52,332)$ | $(56,653)$ | 56,402 | 65,231 |
| Retained earnings | 1,150,084 | 1,273,886 | 210,852 | 472,493 |
|  | 2,093,454 | 2,182,262 | 1,146,981 | 1,386,778 |
| Non-controlling interests | 290,637 | 261,934 | - | - |
|  | 2,384,091 | 2,444,196 | 1,146,981 | 1,386,778 |
| TOTAL EQUITY AND LIABILITIES | 8,298,293 | 8,365,053 | 2,253,285 | 2,601,167 |

## 2(a) ANALYSIS OF BALANCE SHEETS

Compared to 31 December 2016, the decrease in the Group's net assets was due mainly to the payment of FY2016 final dividend (\$312m) and FY2017 interim dividend (\$156m) in May 2017 and Aug 2017 respectively, compared with the profit for the period reported for the first nine months.

2(b) GROUP BORROWINGS

|  | As at 30-Sep-17 | As at 31-Dec-16 |
| :---: | :---: | :---: |
|  | \$'000 | \$'000 |
| Amount repayable within one year |  |  |
| Secured | 23,061 | 29,611 |
| Unsecured | 195,241 | 57,816 |
|  | 218,302 | 87,427 |
| Amount repayable after one year |  |  |
| Secured | 91,811 | 75,960 |
| Unsecured | 821,399 | 916,888 |
|  | 913,210 | 992,848 |
| Total | 1,131,512 | 1,080,275 |

2(c) NET ASSET VALUE

|  | GROUP |  |  |
| :--- | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | FY2016 |
|  | Cents | Cents | Cents |


|  | COMPANY |  |  |
| :--- | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | FY2016 |
|  | Cents | Cents | Cents |


|  | GROUP |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | 9M2017 | 9M2016 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |  |  |
| Profit before taxation | 162,911 | 106,637 | 449,745 | 407,317 |
| Adjustments: |  |  |  |  |
| Share of results of associates and joint ventures, net of tax | $(10,901)$ | $(13,332)$ | $(36,298)$ | $(48,379)$ |
| Share-based payment expense | 5,160 | 3,208 | 8,852 | 1,548 |
| Depreciation charge | 46,533 | 47,756 | 135,847 | 144,505 |
| Property, plant and equipment written off | 15 | 29 | 200 | 117 |
| Amortisation of other intangible assets | 8,397 | 16,961 | 22,844 | 31,877 |
| Gain on disposal of property, plant and equipment | (141) | (42) | (257) | (974) |
| Gain on disposal of investments | (401) | (695) | (314) | $(2,154)$ |
| Remeasurement gain on fair value of pre-existing interest in an acquiree | - | $(1,364)$ | - | $(2,697)$ |
| Gain on disposal of an associate | - | - | - | (731) |
| Gain on disposal of subsidiaries | - | (238) | - | $(10,642)$ |
| Loss on disposal of a subsidiary | - | - | - | 15 |
| Changes in fair value of financial instruments and hedged items | 3,031 | $(4,559)$ | 10,373 | 5,317 |
| Changes in fair value of financial instruments held for trading | 41 | (22) | (24) | 86 |
| Interest expenses | 10,100 | 9,699 | 30,544 | 32,179 |
| Interest income | $(6,005)$ | $(6,642)$ | $(18,936)$ | $(20,325)$ |
| (Write-back)/impairment of property, plant and equipment | (142) | 28,170 | (79) | 28,170 |
| Impairment losses on goodwill and other intangible assets | 11 | 9,322 | 11 | 9,322 |
| Impairment of investments | - | - | 251 | - |
| Dividends from investments |  | (2) | (5) | (4) |
| Amortisation of deferred income | (15) | (186) | (45) | (671) |
| Operating profit before working capital changes | 218,594 | 194,700 | 602,709 | 573,876 |
| Changes in: |  |  |  |  |
| Inventories and work-in-progress | $(146,571)$ | 3,714 | $(24,359)$ | $(36,291)$ |
| Progress billings in excess of work-in-progress | $(23,567)$ | $(37,222)$ | 158,456 | 42,888 |
| Trade receivables | 42,013 | 32,401 | $(80,004)$ | 95,292 |
| Advance payments to suppliers | 18,691 | 17,438 | 41,930 | 5,352 |
| Other receivables, deposits and prepayments | $(4,658)$ | 10,853 | 12,840 | $(20,566)$ |
| Amount due from holding company and related corporations balances | $(10,887)$ | $(7,069)$ | $(11,716)$ | 8,254 |
| Amount due to holding company and related |  |  |  |  |
| Amount due from associates | $(1,006)$ | $(5,746)$ | (491) | 18,667 |
| Amount due from joint ventures | $(2,054)$ | $(9,573)$ | $(21,948)$ | $(4,932)$ |
| Trade payables | 26,632 | $(27,931)$ | $(47,966)$ | $(54,304)$ |
| Advance payments from customers | $(32,020)$ | $(20,023)$ | $(79,242)$ | $(44,198)$ |
| Other payables, accruals and provisions | 64,554 | 47,515 | $(2,308)$ | $(18,636)$ |
| Loans to staff and third parties | $(5,701)$ | 1,070 | $(7,998)$ | $(3,434)$ |
| Deferred income | 4,323 | $(1,343)$ | 2,266 | $(11,695)$ |
| Foreign currency translation of foreign operations | 5,774 | 7,665 | 223 | 5,067 |
| Cash generated from operations | 150,818 | 201,574 | 543,168 | 549,002 |
| Interest received | 6,681 | 8,377 | 22,337 | 21,995 |
| Income tax paid | $(45,496)$ | $(37,545)$ | $(104,795)$ | $(94,658)$ |
| Net cash from operating activities | 112,003 | 172,406 | 460,710 | 476,339 |


|  | GROUP |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | 9M2017 | 9M2016 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of property, plant and equipment | 872 | 870 | 2,200 | 3,295 |
| Proceeds from disposal of an associate | - |  | - | 731 |
| Proceeds from sale and maturity of investments | 98,787 | 32,649 | 273,074 | 202,139 |
| Dividends from associates and joint ventures | 31,539 | 8,373 | 68,397 | 34,301 |
| Dividends from investments | - | 2 | 5 | 4 |
| Purchase of property, plant and equipment | $(96,788)$ | $(48,842)$ | $(214,896)$ | $(136,429)$ |
| Purchase of investments | $(18,363)$ | $(61,776)$ | $(142,479)$ | $(189,864)$ |
| Investment in joint ventures and an associate | $(13,958)$ | (363) | $(74,133)$ | $(35,139)$ |
| Additions to other intangible assets | $(14,229)$ | $(21,598)$ | $(44,476)$ | $(40,110)$ |
| Acquisition of controlling interests in subsidiaries, net of cash acquired | $(49,875)$ | - | $(49,875)$ | 9,127 |
| Disposal of subsidiaries, net of cash disposed | - | 10,911 | 8,324 | 29,526 |
| Net cash used in investing activities | (62,015) | $(79,774)$ | $(173,859)$ | $(122,419)$ |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from bank loans | 129,523 | 73,505 | 161,345 | 161,215 |
| Proceeds from a loan from a joint venture | 6,000 | - | 26,463 | 2,000 |
| Repayment of bank loans | $(12,736)$ | $(11,772)$ | $(51,598)$ | $(156,208)$ |
| Repayment of other loans | (41) | (39) | (137) | (117) |
| Repayment of lease obligations | (311) | (125) | (652) | (757) |
| Repayment of loan to a joint venture | $(3,547)$ | - | $(8,547)$ | $(7,000)$ |
| Proceeds from share options exercised with issuance of treasury shares | 8,177 | 5,824 | 24,916 | 9,207 |
| Purchase of treasury shares | $(11,924)$ | (303) | $(11,924)$ | $(3,141)$ |
| Capital contribution from non-controlling interests of subsidiaries | - | - | 397 | 448 |
| Return of capital to non-controlling interests of a subsidiary |  | - |  | $(1,178)$ |
| Acquisition of non-controlling interests in a subsidiary | (220) | - | (220) | (167) |
| Dividends paid to shareholders of the Company | $(155,996)$ | $(155,412)$ | $(467,641)$ | $(465,930)$ |
| Dividends paid to non-controlling interests |  | $(2,605)$ | $(7,713)$ | $(3,281)$ |
| Interest paid | $(16,735)$ | $(16,852)$ | $(37,992)$ | $(38,100)$ |
| Deposit (pledged)/discharged | (1) | 66 | - | 6,129 |
| Net cash used in financing activities | $(57,811)$ | (107,713) | $(373,303)$ | $(496,880)$ |
| Net decrease in cash and cash equivalents | $(7,823)$ | $(15,081)$ | $(86,452)$ | $(142,960)$ |
| Cash and cash equivalents at beginning of the period | 803,632 | 799,954 | 903,632 | 944,119 |
| Exchange difference on cash and cash equivalents at beginning of the period | $(5,775)$ | 4,261 | $(27,146)$ | $(12,025)$ |
| Cash and cash equivalents at end of the period | 790,034 | 789,134 | 790,034 | 789,134 |

## 3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS

The Group ended the quarter with cash and cash equivalents ("CCE") of $\$ 790$ million. In the quarter, the Group generated net cash of $\$ 112$ million compared to $\$ 172$ million in 3Q2016 from its operating activities. The decrease was due to working capital changes arising from an increase in inventories and work-in-progress and utilization of advances from customers, partially offset by lower trade payables and accruals.

Net cash used in investing activities of $\$ 62$ million in 3Q2017 was primarily for acquisition of a new subsidiary, Aethon (\$50 million) and investment in property, plant and equipment by Aerospace (\$26 million), Electronics (\$20 million), Land Systems (\$7 million) and Marine (\$38 million) sectors.

Net cash used in financing activities of $\$ 58$ million in 3Q2017 was mainly attributable to payment of FY2017 interim dividend ( $\$ 156$ million), partially offset by higher loans drawndown (\$130 million) to fund the acquisition of Aethon and the Group's investment in property, plant and equipment.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2017

The Statement of Comprehensive Income included as part of the results announcement is in compliance with the Singapore Financial Reporting Standards (FRS).

|  | GROUP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | +/(-) | 9 M 2017 | 9M2016 | +/(-) |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Profit for the period | 133,904 | 72,438 | 84.9 | 363,545 | 316,193 | 15.0 |
| Other comprehensive income Items that will not be reclassified to profit or loss |  |  |  |  |  |  |
| Defined benefit plan remeasurements | 977 | $(6,987)$ | NM | 977 | $(6,987)$ | NM |
| Items that are or may be reclassified subsequently to profit or loss |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | 979 | 549 | 78.3 | 9,054 | 8,402 | 7.8 |
| Net fair value changes on cash flow hedges | 12,887 | 9,241 | 39.5 | 60,658 | 17,924 | 238.4 |
| Share of net fair value changes on cash flow hedges of an associate and joint venture | (512) | 8 | NM | (526) | 8 | NM |
| Reclassification of cash flow hedge reserve arising from disposal of an associate | - | 17,318- | - | - | 11,368 | (100.0) |
| Foreign currency translation differences | $(1,743)$ | 17,318 | NM | $(32,262)$ | $(44,213)$ | (27.0) |
| Share of foreign currency translation differences of associates and joint ventures | $(1,781)$ | 2,695 | NM | $(9,539)$ | 685 | NM |
| Reclassification of foreign currency translation reserve to profit or loss arising from disposal of foreign entities | - | 927 | (100.0) | 851 | $(2,606)$ | NM |
| Other comprehensive gain/(loss) for the period, net of tax | 10,807 | 23,751 | (54.5) | 29,213 | $(15,419)$ | NM |
| Total comprehensive income for the period, net of tax | 144,711 | 96,189 | 50.4 | 392,758 | 300,774 | 30.6 |
| Total comprehensive income attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 135,257 | 100,547 | 34.5 | 356,979 | 297,653 | 19.9 |
| Non-controlling interests | 9,454 | $(4,358)$ | NM | 35,779 | 3,121 | >500 |
|  | 144,711 | 96,189 | 50.4 | 392,758 | 300,774 | 30.6 |

NM: Not Meaningful

|  | Share capital | Treasury Shares | Capital reserves | Other reserves | Retained earnings | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2016 | 895,926 | $(52,209)$ | 112,803 | $(125,838)$ | 1,185,548 | 2,016,230 | 269,229 | 2,285,459 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 76,650 | 76,650 | $(4,212)$ | 72,438 |
|  |  |  |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | - | - | - | 549 | - | 549 | - | 549 |
| Net fair value changes on cash flow hedges | - | - | - | 8,072 | - | 8,072 | 1,169 | 9,241 |
| Share of net fair value changes on cash flow hedge of an associate | - | - | - | 8 | - | 8 | - | 8 |
| Foreign currency translation differences | - | - | - | 15,489 | - | 15,489 | 1,829 | 17,318 |
| Share of foreign currency translation differences of associates and joint ventures | - | - | - | 2,695 | - | 2,695 | - | 2,695 |
| Reclassification of foreign currency translation reserve to profit or loss arising from disposal of foreign entities Defined benefit plan remeasurements Other comprehensive income for the period, net of tax | - | - | - | 927 | - | 927 | - | 927 |
|  | - | - | - | - | $(3,843)$ | $(3,843)$ | $(3,144)$ | $(6,987)$ |
|  | - | - | - | 27,740 | $(3,843)$ | 23,897 | (146) | 23,751 |
| Total comprehensive income for the period, net of tax | - | - | - | 27,740 | 72,807 | 100,547 | $(4,358)$ | 96,189 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |  |  |
| Cost of share-based payment | - | - | - | 3,188 | - | 3,188 | 20 | 3,208 |
| Treasury shares reissued pursuant to share plans | - | 7,026 | 307 | $(1,503)$ | - | 5,830 | (6) | 5,824 |
| Dividends paid | - | - | - | - | $(155,412)$ | $(155,412)$ | - | $(155,412)$ |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | $(2,605)$ | $(2,605)$ |
| Total contributions by and distributions to owners of the Company | - | 7,026 | 307 | 1,685 | $(155,412)$ | $(146,394)$ | $(2,591)$ | $(148,985)$ |
| Changes in ownership interests in subsidiaries |  |  |  |  |  |  |  |  |
| Acquisition of subsidiaries with non-controlling interests | - | - | - | - | - | - | 4,097 | 4,097 |
| Total transactions with owners of the Company | - | 7,026 | 307 | 1,685 | $(155,412)$ | $(146,394)$ | 1,506 | $(144,888)$ |
| At 30.9.2016 | 895,926 | $(45,183)$ | 113,110 | $(96,413)$ | 1,102,943 | 1,970,383 | 266,377 | 2,236,760 |


|  | Share capital | Treasury Shares | Capital reserves | Other reserves | Retained earnings | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2017 | 895,926 | $(15,867)$ | 117,001 | $(61,395)$ | 1,177,149 | 2,112,814 | 280,899 | 2,393,713 |
| Total comprehensive income for the period |  |  |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 128,394 | 128,394 | 5,510 | 133,904 |
| Other comprehensive income |  |  |  |  |  |  |  |  |
| Net fair value changes on available-for-sale financial assets | - | - | - | 979 | - | 979 | - | 979 |
| Net fair value changes on cash flow hedges | - | - | - | 10,004 | - | 10,004 | 2,883 | 12,887 |
| Share of net fair value changes on cash flow hedges of an associate and joint venture | - | - | - | (512) | - | (512) | - | (512) |
| Foreign currency translation differences | - | - | - | $(2,364)$ | - | $(2,364)$ | 621 | $(1,743)$ |
| Share of foreign currency translation differences of associates and joint ventures | - | - | - | $(1,781)$ | - | $(1,781)$ | - | $(1,781)$ |
| Defined benefit plan remeasurements | - | - | - | - | 537 | 537 | 440 | 977 |
| Other comprehensive income for the period, net of tax | - | - | - | 6,326 | 537 | 6,863 | 3,944 | 10,807 |
| Total comprehensive income for the period, net of tax | - | - | - | 6,326 | 128,931 | 135,257 | 9,454 | 144,711 |
| Transactions with owners of the Company, recognised directly in equity <br> Contributions by and distributions to owners of the Company |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Cost of share-based payment | - | - | - | 5,140 | - | 5,140 | 20 | 5,160 |
| Purchase of treasury shares | - | $(11,924)$ | - | - | - | $(11,924)$ | - | $(11,924)$ |
| Treasury shares reissued pursuant to share plans | - | 7,754 | 2,812 | $(2,403)$ | - | 8,163 | 14 | 8,177 |
| Dividends paid | - | - | - | - | $(155,996)$ | $(155,996)$ | - | $(155,996)$ |
| Total contributions by and distributions to owners of the Company | - | $(4,170)$ | 2,812 | 2,737 | $(155,996)$ | $(154,617)$ | 34 | $(154,583)$ |
| Changes in ownership interests in subsidiaries |  |  |  |  |  |  |  |  |
| Acquisition of non-controlling interests in a subsidiary without a change in control | - | - | - |  | - | - | 250 | 250 |
| Total transactions with owners of the Company | - | $(4,170)$ | 2,812 | 2,737 | $(155,996)$ | $(154,617)$ | 284 | $(154,333)$ |
| At 30.9.2017 | 895,926 | $(20,037)$ | 119,813 | $(52,332)$ | 1,150,084 | 2,093,454 | 290,637 | 2,384,091 |


|  | Share capital | Treasury <br> Shares | Share-based payment reserve | Capital reserve | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.7.2016 | 895,926 | $(52,209)$ | 56,536 | $(3,172)$ | 380,148 | 1,277,229 |
| Total comprehensive income for the period |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 29,290 | 29,290 |
| Total comprehensive income for the period | - | - | - | - | 29,290 | 29,290 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |
| Cost of share-based payment | - |  | 3,208 | - |  | 3,208 |
| Dividends paid | - |  | - | - | $(155,412)$ | $(155,412)$ |
| Treasury shares reissued pursuant to share plans | - | 7,026 | $(1,509)$ | 307 | - | 5,824 |
| Total contributions by and distributions to owners of the Company | - | 7,026 | 1,699 | 307 | $(155,412)$ | $(146,380)$ |
| At 30.9.2016 | 895,926 | $(45,183)$ | 58,235 | $(2,865)$ | 254,026 | 1,160,139 |
| At 1.7.2017 | 895,926 | $(15,867)$ | 53,631 | 1,026 | 306,370 | 1,241,086 |
| Total comprehensive income for the period |  |  |  |  |  |  |
| Profit for the period | - | - | - | - | 60,478 | 60,478 |
| Total comprehensive income for the period | - | - | - | - | 60,478 | 60,478 |
| Transactions with owners of the Company, recognised directly in equity |  |  |  |  |  |  |
| Contributions by and distributions to owners of the Company |  |  |  |  |  |  |
| Cost of share-based payment | - | - | 5,160 | - | - | 5,160 |
| Purchase of treasury shares | - | $(11,924)$ | - | - | - | $(11,924)$ |
| Treasury shares reissued pursuant to share plans | - | 7,754 | $(2,389)$ | 2,812 | - | 8,177 |
| Dividends paid | - | - | - | - | $(155,996)$ | $(155,996)$ |
| Total contributions by and distributions to owners of the Company | - | $(4,170)$ | 2,771 | 2,812 | $(155,996)$ | $(154,583)$ |
| At 30.9.2017 | 895,926 | $(20,037)$ | 56,402 | 3,838 | 210,852 | 1,146,981 |

## 5(a) CHANGES IN COMPANY'S SHARE CAPITAL

Issued and paid up capital
As at 30 September 2017, the Company has an issued share capital of $3,122,495,197$ ordinary shares (31 December 2016: 3,122,495,197 ordinary shares) of which $5,929,540$ were held by the Company as treasury shares (31 December 2016: 13,888,757).

|  | Number of Shares for the Quarter ended 30.9.2017 |
| :---: | :---: |
| As at beginning and end of the quarter (including treasury shares) | 3,122,495,197 |
| As at end of the quarter (excluding treasury shares) | 3,116,565,657 |
| As at 31 December 2016 (excluding treasury shares) | 3,108,606,440 |

## Singapore Technologies Engineering Share Option Plan (ESOP)

As at 30 September 2017, there was no outstanding balance of unexercised options of unissued ordinary shares under the terminated ESOP (30 September 2016: 10,155,956). All options have expired as of September 2017.

Singapore Technologies Engineering Performance Share Plan 2010 (PSP 2010)
As at 30 September 2017, the total number of contingent shares granted conditionally but not released was $5,051,656$ ( 30 September 2016: 4,914,514). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 8,587,815 (30 September 2016: $8,354,673$ ) ordinary shares of the Company.

## Singapore Technologies Engineering Restricted Share Plan 2010 (RSP 2010)

As at 30 September 2017, the total number of contingent shares granted conditionally but not released was $5,126,602$ ( 30 September 2016: $5,457,171$ ). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 7,487,534 (30 September 2016: $8,081,738$ ) ordinary shares.

As at 30 September 2017, the total number of unvested awards was 5,655,685 (30 September 2016: $5,291,077$ ) ordinary shares of the Company.

5(a) CHANGES IN COMPANY'S SHARE CAPITAL (cont'd)

## Treasury Shares

During the quarter, the Company purchased $3,363,500$ ordinary shares by way of open market acquisitions, all of which were held by the Company as treasury shares (30 September 2016: Nil).

During the quarter, 2,433,286 treasury shares were utilised pursuant to the ESOP and RSP 2010 (30 September 2016: 2,213,902).

As at 30 September 2017, the number of treasury shares held by the Company represented $0.19 \%$ (30 September 2016: 0.46\%) of the total number of issued shares (excluding treasury shares).

|  | Number of <br> Shares for the <br> Quarter ended <br> 30.9 .2017 |
| :--- | ---: |
| Group and Company | $\mathbf{4 , 9 9 9 , 3 2 6}$ |
| As at beginning of the quarter | $3,363,500$ |
| Purchase of treasury shares | $(2,265,176)$ |
| Treasury shares transferred on exercise of share options | $(168,110)$ |
| Treasury shares transferred on vesting of RSP 2010 | $\mathbf{5 , 9 2 9 , 5 4 0}$ |
| As at end of the quarter |  |

## AUDITORS' REPORT

Not applicable

## ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2016 except for the adoption of FRS and INT FRS that are mandatory for financial year beginning on or after 1 January 2017. The adoption of these FRS and INT FRS has no significant impact on the financial statements.

## CHANGES IN ACCOUNTING POLICIES

There are no changes to the accounting policies.

REVIEW OF GROUP PERFORMANCE
10(a)

## Revenue

3Q2017 vs 3Q2016

| $\$ \mathrm{~m}$ | 3Q2017 | 3Q2016 <br> Restated |  | Increase/(Decrease) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Aerospace | 608 | 563 | 45 | $8 \%$ |  |
| Electronics | 495 | 466 | 29 | $6 \%$ |  |
| Land Systems | 331 | 350 | $(19)$ | $(5 \%)$ |  |
| Marine | 164 | 211 | $(47)$ | $(22 \%)$ |  |
| Others | 24 | 23 | 1 | $4 \%$ |  |
| Total | $\mathbf{1 , 6 2 2}$ | $\mathbf{1 , 6 1 3}$ | $\mathbf{9}$ | $\mathbf{1 \%}$ |  |

Group's revenue of $\$ 1,622$ million for 3Q2017 was comparable to that of 3Q2016. Higher revenue was contributed by Aerospace and Electronics sectors, while Marine sector recognised lower revenue. Land Systems sector and "Others" reported comparable revenue.

Revenue of Aerospace sector in 3Q2017 of \$608 million was $8 \%$ or $\$ 45$ million higher than that of 3Q2016, mainly from Component/Engine Repair and Overhaul business group. Engineering \& Materials Services and Aircraft Maintenance \& Modification business groups reported comparable revenue.

In 3Q2017, Electronics sector revenue of $\$ 495$ million was $6 \%$ or $\$ 29$ million higher than that of 3Q2016, arising from higher project revenue recognition for Software Systems Group and increased sales of satellite communication products for Communication \& Sensor Systems Group, partially offset by lower project revenue recognition from Large-Scale Systems Group.

Land Systems sector's revenue of $\$ 331$ million was comparable to that of 3 Q2016. Lower revenue from Automotive and Munitions \& Weapon business groups was partially offset by higher revenue from Services, Trading and Others business group.

Revenue of Marine sector in 3Q2017 of \$164 million was $22 \%$ or $\$ 47$ million lower than $3 Q 2016$ from all three business groups

[^0]REVIEW OF GROUP PERFORMANCE (cont'd)
10(b)

## Profitability

3Q2017 vs 3Q2016

| $\$ \mathrm{~m}$ | 3Q2017 | 3Q2016 <br> Restated |  | Increase/(Decrease) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Aerospace | 66.3 | 65.2 | 1.1 | $2 \%$ |  |
| Electronics | 55.6 | 52.8 | 2.8 | $5 \%$ |  |
| Land Systems | 15.1 | $(37.0)$ | 52.1 | NM |  |
| Marine | 21.1 | 38.7 | $(17.6)$ | $(45 \%)$ |  |
| Others | 4.8 | $(13.1)$ | 17.9 | NM |  |
| Total | $\mathbf{1 6 2 . 9}$ | $\mathbf{1 0 6 . 6}$ | $\mathbf{5 6 . 3}$ | $\mathbf{5 3 \%}$ |  |

Group's profit before tax (PBT) for 3Q2017 of \$162.9 million was higher than that of 3Q2016 by 53\% or $\$ 56.3$ million. Higher PBT instead of losses for Land Systems sector and "Others" were partially offset by lower PBT from Marine sector. Aerospace and Electronics sectors reported comparable PBT.

Aerospace sector's PBT of $\$ 66.3$ million in 3Q2017 was comparable to that achieved in 3Q2016 due mainly to higher revenue, partially offset by higher operating expenses and lower other income.

Electronics sector generated PBT of $\$ 55.6$ million in 3Q2017, comparable to 3Q2016. The higher revenue and lower operating expenses were partially offset by less favourable sales mix and lower other income.

Land Systems sector generated PBT of $\$ 15.1$ million in 3Q2017 compared to loss before tax recognised in 3Q2016, due mainly to the absence of prior year's impairment of asset carrying values and the provision of closure costs of subsidiaries located in China.

Marine sector's PBT of $\$ 21.1$ million in 3Q2017 was $45 \%$ or $\$ 17.6 m$ lower than 3Q2016, due mainly to weaker performance from all three business groups.
"Others" have shown a profit for 3Q2017 compared to a loss in 3Q2016 due mainly to higher contribution from Miltope.

[^1]
## 11 VARIANCE FROM PROSPECTS STATEMENT

No third quarter forecast was previously provided.

## PROSPECTS

## Group

Barring unforeseen circumstances, the Group's Revenue and PBT for FY2017 are expected to be comparable to FY2016.

This release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements reflect the Company's current intentions, plans, expectations, assumptions and beliefs about future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes, as well as natural disasters which may negatively impact business activities of the ST Engineering group. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

## DIVIDENDS

No interim dividend for the quarter ended 30 September 2017 is recommended.

## 14 BUSINESS SEGMENTAL INFORMATION

## By Business Activity

|  | 3Q2017 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aerospace \$'000 | $\begin{aligned} & \text { Electronics } \\ & \$ \$^{\prime} 000 \end{aligned}$ | Land Systems \$'000 | Marine \$'000 | Others \$'000 | Elimination $\$ \$^{\prime} 000$ | $\begin{gathered} \text { Group } \\ \text { \$'000 } \end{gathered}$ |
| Revenue |  |  |  |  |  |  |  |
| External sales | 607,256 | 494,776 | 331,396 | 164,360 | 24,040 | - | 1,621,828 |
| Inter-segment sales | 905 | 7,388 | 4,965 | 75 | 1,105 | $(14,438)$ | - |
|  | 608,161 | 502,164 | 336,361 | 164,435 | 25,145 | $(14,438)$ | 1,621,828 |
| Reportable segment |  |  |  |  |  |  | 146,063 |
| Other income | 4,147 | 2,736 | 1,945 | 1,066 | 78,875 | $(79,537)$ | 9,232 |
| Other expenses | $(2,821)$ | - | (364) | (44) | - | 3,229 | - |
| Finance income | 1,559 | 474 | 1,156 | 773 | 28,514 | $(21,736)$ | 10,740 |
| Finance costs (2,095) (2,532) (1,416) $\quad(850) \quad(24,422) \quad 17,290)(14,025)$ |  |  |  |  |  |  |  |
| Share of results of associates and joint ventures, net of tax | 9,457 | (517) | 2,229 | 299 | $\begin{array}{r} \\ - \\ \hline\end{array}$ | (567) | 10,901 |
| Profit before taxation | 66,254 | 55,609 | 15,069 | 21,126 | 60,868 | $(56,015)$ | 162,911 |
| Taxation | $(11,785)$ | $(12,258)$ | $(2,762)$ | $(1,458)$ | (430) | (314) | $(29,007)$ |
| Non-controlling interests | $(5,572)$ | 220 | (158) | - | - | - | $(5,510)$ |
| Profit attributable to shareholders | 48,897 | 43,571 | 12,149 | 19,668 | 60,438 | $(56,329)$ | 128,394 |
| Other assets | 2,872,732 | 2,134,870 | 1,583,137 | 962,063 | 4,553,979 | $(4,245,987)$ | 7,860,794 |
| Associates and joint ventures | 245,149 | 55,662 | 107,631 | 8,948 | 17,657 | 2,452 | 437,499 |
| Segment assets | 3,117,881 | 2,190,532 | 1,690,768 | 971,011 | 4,571,636 | $(4,243,535)$ | 8,298,293 |
| Segment liabilities | 2,095,665 | 1,817,662 | 1,401,627 | 821,617 | 2,619,238 | $(2,841,607)$ | 5,914,202 |
| Capital expenditure ${ }^{+}$ | 37,480 | 22,895 | 7,135 | 37,723 | 4,609 | - | 109,842 |
| Depreciation and amortisation | 26,315 | 12,416 | 7,725 | 7,636 | 849 | (11) | 54,930 |
| Impairment losses ${ }^{+}$ | 11 | - | - | - | - | - | 11 |
| Write-back of impairment losses | (142) | - | - | - | - | - | (142) |
| Other non-cash expenses | 6 | 6 | 3 | - | - | - | 15 |

[^2]
## By Business Activity

|  | 3Q2016 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aerospace \$'000 | Electronics $\$ \mathbf{~} 000$ | Land Systems \$'000 (Restated)* | Marine \$'000 | $\begin{gathered} \text { Others } \\ \text { \$'000 } \\ \text { (Restated)* } \end{gathered}$ | Elimination $\$ \mathbf{1} 000$ | Group \$'000 |
| Revenue |  |  |  |  |  |  |  |
| External sales | 562,605 | 465,999 | 350,367 | 210,939 | 23,114 | - | 1,613,024 |
| Inter-segment sales | 3,149 | 7,676 | 5,061 | 5 | 1,220 | $(17,111)$ | - |
|  | 565,754 | 473,675 | 355,428 | 210,944 | 24,334 | $(17,111)$ | 1,613,024 |
| Reportable segment <br> profit from operations |  |  |  |  |  |  |  |
| Other income | 4,036 | 3,806 | 3,464 | 1,356 | 54,279 | $(56,194)$ | 10,747 |
| Other expenses | (994) | - | (317) | (31) | - | 1,342 | - |
| Finance income | 2,912 | 1,319 | 1,287 | 979 | 8,845 | $(8,969)$ | 6,373 |
| Finance costs (1,479) (1,891) (1,785) (60) (13,740) 13,137 |  |  |  |  |  |  |  |
| Share of results of associates and joint ventures, net of tax | 9,113 | 146 | 3,829 | 307 | - | (63) | 13,332 |
| Profit before taxation | 65,153 | 52,809 | $(37,049)$ | 38,733 | 25,188 | $(38,197)$ | 106,637 |
| Taxation | $(13,063)$ | $(7,723)$ | $(10,052)$ | $(6,882)$ | 1,441 | 2,080 | $(34,199)$ |
| Non-controlling interests | $(3,526)$ | 101 | 7,638 | (1) | - | - | 4,212 |
| Profit attributable to shareholders | 48,564 | 45,187 | $(39,463)$ | 31,850 | 26,629 | $(36,117)$ | 76,650 |
| Other assets <br> Associates and joint ventures | 2,690,428 | 1,873,348 | 1,591,601 | 959,192 | 4,678,210 | $(4,209,860)$ | 7,582,919 |
|  | 231,896 | 1,507 | 123,871 | 8,329 | 17,657 | 7,694 | 390,954 |
| Segment assets | 2,922,324 | 1,874,855 | 1,715,472 | 967,521 | 4,695,867 | $(4,202,166)$ | 7,973,873 |
| Segment liabilities | 1,910,741 | 1,583,599 | 1,499,053 | 786,725 | 2,767,330 | $(2,810,335)$ | 5,737,113 |
| Capital expenditure <br> Depreciation and amortisation | 35,519 | 18,601 | 24,486 | 2,338 | 361 | - | 81,305 |
|  | 28,302 | 11,383 | 9,226 | 7,079 | 8,737 | (10) | 64,717 |
| Impairment losses ${ }^{+}$ | - | - | 37,492 | - | - | - | 37,492 |
| Other non-cash expenses | 24 | - | 5 | - | - | - | 29 |

${ }^{+}$These relate to additions or impairment of property, plant and equipment and intangible assets.

* Pursuant to the transfer of ST Synthesis to Land Systems sector with effect from 1 January 2017 as part of the business rationalisation to provide a one stop integrated solution to Land Systems sector customers, comparative 3Q2016 figures in the income statement and segmental information were restated.

BUSINESS SEGMENTAL INFORMATION (cont'd)
By Business Activity
For Revenue and Profit Before Tax of 3Q2017 vis-à-vis 3Q2016, please refer to paragraph 10.

|  | Profit Attributable to Shareholders |  |  |
| :---: | :---: | :---: | :---: |
|  | 3Q2017 | 3Q2016 | $+/(-)$ |
|  | Restated* |  |  |
|  | \$'000 | \$'000 | \% |
| Aerospace | 48,897 | 48,564 | 0.7 |
| Electronics | 43,571 | 45,187 | (3.6) |
| Land Systems | 12,149 | $(39,463)$ | NM |
| Marine | 19,668 | 31,850 | (38.2) |
| Others | 4,109 | $(9,488)$ | NM |
| Group | 128,394 | 76,650 | 67.5 |


|  | Revenue |  |  | Profit Before Tax |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9M2017 | 9M2016 | +/(-) | 9M2017 | 9M2016 | +/(-) |
|  |  | Restated* |  |  | Restated* |  |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Aerospace | 1,795,554 | 1,804,154 | (0.5) | 223,299 | 214,491 | 4.1 |
| Electronics | 1,639,467 | 1,368,047 | 19.8 | 149,368 | 143,623 | 4.0 |
| Land Systems | 905,698 | 964,242 | (6.1) | 60,659 | 11,917 | 409.0 |
| Marine | 506,228 | 672,305 | (24.7) | 22,028 | 62,558 | (64.8) |
| Others | 70,264 | 54,683 | 28.5 | $(5,609)$ | $(25,272)$ | NM |
| Group | 4,917,211 | 4,863,431 | 1.1 | 449,745 | 407,317 | 10.4 |


|  | Profit Attributable to Shareholders |  |  |
| :---: | :---: | :---: | :---: |
|  | 9M2017 | 9M2016 | +/(-) |
|  | Restated* |  |  |
|  | \$'000 | \$'000 | \% |
| Aerospace | 157,688 | 158,545 | (0.5) |
| Electronics | 123,120 | 119,932 | 2.7 |
| Land Systems | 44,868 | $(1,615)$ | NM |
| Marine | 26,376 | 54,363 | (51.5) |
| Others | $(8,660)$ | $(17,119)$ | NM |
| Group | 343,392 | 314,106 | 9.3 |

NM: Not Meaningful

* Pursuant to the transfer of ST Synthesis to Land Systems sector with effect from 1 January 2017 as part of the business rationalisation to provide a one stop integrated solution to Land Systems sector customers, comparative 3Q2016 and 9M2016 figures in the income statement and segmental information were restated.


## BUSINESS SEGMENTAL INFORMATION (cont'd)

## By Geographical Areas

|  | Revenue |  |  |  | Revenue |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 |  | 3Q2016 |  | 9M2017 |  | 9M2016 |  |
|  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| Asia | 1,003,327 | 61.9 | 986,600 | 61.1 | 3,069,311 | 62.4 | 2,899,447 | 59.6 |
| USA | 357,527 | 22.0 | 397,699 | 24.7 | 1,046,321 | 21.3 | 1,203,406 | 24.7 |
| Europe | 164,782 | 10.2 | 133,416 | 8.3 | 512,839 | 10.4 | 435,974 | 9.0 |
| Others | 96,192 | 5.9 | 95,309 | 5.9 | 288,740 | 5.9 | 324,604 | 6.7 |
| Total | 1,621,828 | 100 | 1,613,024 | 100 | 4,917,211 | 100 | 4,863,431 | 100 |

## By Country of Incorporation

|  | Revenue |  |  |  | Revenue |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q2017 |  | 3Q2016 |  | 9M2017 |  | 9M2016 |  |
|  | \$'000 | \% | \$'000 | \% | \$'000 | \% | \$'000 | \% |
| Asia | 1,172,865 | 72.3 | 1,112,675 | 69.0 | 3,564,815 | 72.5 | 3,293,021 | 67.7 |
| USA | 314,565 | 19.4 | 375,848 | 23.3 | 933,280 | 19.0 | 1,167,297 | 24.0 |
| Europe | 121,422 | 7.5 | 105,253 | 6.5 | 383,813 | 7.8 | 355,686 | 7.3 |
| Others | 12,976 | 0.8 | 19,248 | 1.2 | 35,303 | 0.7 | 47,427 | 1.0 |
| Total | 1,621,828 | 100 | 1,613,024 | 100 | 4,917,211 | 100 | 4,863,431 | 100 |


|  | Non-Current Assets ${ }^{+}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 9M2017 |  | 9M2016 |  |
|  | \$'000 | \% | \$'000 | \% |
| Asia | 2,079,887 | 57.3 | 1,973,878 | 59.7 |
| USA | 924,439 | 25.5 | 816,071 | 24.7 |
| Europe | 535,616 | 14.7 | 422,057 | 12.8 |
| Others | 91,499 | 2.5 | 91,896 | 2.8 |
| Total | 3,631,441 | 100 | 3,303,902 | 100 |

+ Non-current assets for the purpose of FRS 108 Operating Segments excludes derivative financial instruments, employee benefits and deferred tax assets.
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Aggregate value of all transactions } \\ \text { conducted under a shareholders }\end{array} \\ \text { mandate pursuant to Rule 920 of the } \\ \text { SGX Listing Manual }\end{array}\right\}$


## 16 CONFIRMATION OF DIRECTORS AND EXECUTIVE OFFICERS' UNDERTAKINGS PURSUANT TO LISTING RULE 720(1)

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).

## 17 CONFIRMATION PURSUANT TO RULE 705(5) OF THE LISTING MANUAL

The Board has confirmed that to the best of its knowledge, nothing has come to its attention which may render the unaudited interim financial results of the Group comprising the balance sheets (Group and Company), consolidated income statement, consolidated statement of comprehensive income, statement of changes in equity (Group and Company) and consolidated statement of cash flows and the accompanying notes for the third quarter ended 30 September 2017 to be false or misleading in any material respect.

## BY ORDER OF THE BOARD

CHUA SU LI / KAREN NG KWEE LIAN
Company Secretaries
8 November 2017

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[^0]:    * Pursuant to the transfer of ST Synthesis to Land Systems sector with effect from 1 January 2017 as part of the business rationalisation to provide a one stop integrated solution to Land Systems sector customers, comparative 3Q2016 figures in the income statement and segmental information were restated.

[^1]:    * Pursuant to the transfer of ST Synthesis to Land Systems sector with effect from 1 January 2017 as part of the business rationalisation to provide a one stop integrated solution to Land Systems sector customers, comparative 3Q2016 figures in the income statement and segmental information were restated.

[^2]:    + These relate to additions to or impairment of property, plant and equipment and intangible assets.

