

#### **HATTEN LAND LIMITED**

(Company Registration No: 199301388D) (Incorporated in the Republic of Singapore)

## Unaudited Financial Statements Announcement For Full Year Ended 30 June 2019

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |       | Group<br>Fourth Quarter Ended |            |        | Gro<br>12 Month |            |        |
|--|-------|-------------------------------|------------|--------|-----------------|------------|--------|
|  |       | 30/6/2019                     | 30/6/2018  | %      | 30/6/2019       | 30/6/2018  | %      |
|  |       |                               | (Restated) |        |                 | (Restated) |        |
|  | Notes | RM'000                        | RM'000     | Change | RM'000          | RM'000     | Change |
| Revenue  | 8a    | 95,467                        | 44,563     | N/M    | 281,350         | 229,949    | 22.4   |
| Cost of sales  |       | (58,471)                      | (4,240)    | N/M    | (183,544)       | (129,862)  | 41.3   |
| Gross profit   | 8b    | 36,996                        | 40,323     | (8.3)  | 97,806          | 100,087    | (2.3)  |
| Other income/gains   | 8c    | 40,489                        | 15,649     | N/M    | 63,733          | 27,685     | N/M    |
| Other items of expense   |       |                               |            |        |                 |            |        |
| Selling and distribution expenses  | 8d    | (13,750)                      | (12,128)   | 13.4   | (43,858)        | (46,272)   | (5.2)  |
| General and administrative expenses  | 8e    | (16,411)                      | (14,564)   | 12.7   | (48, 197)       | (45,557)   | 5.8    |
| Finance costs  | 8f    | (23,277)                      | (33, 165)  | (29.8) | (37,896)        | (36,439)   | 4.0    |
| Profit/(loss) before tax   | -     | 24,047                        | (3,885)    | N/M    | 31,588          | (496)      | N/M    |
| Income tax expenses  | 8g    | (14,771)                      | (1,413)    | N/M    | (19,395)        | (4,217)    | N/M    |
| Profit/(loss) after tax  | -     | 9,276                         | (5,298)    | N/M    | 12,193          | (4,713)    | N/M    |
| Other comprehensive income: Items that may be reclassified subsequently to profit or loss Foreign currency translation |       | _                             | 969        | N/M    | _               | (119)      | N/M    |
| Total comprehensive income   | -     | 9,276                         | (4,329)    | N/M    | 12,193          | (4,832)    | N/M    |
| Profit/(loss) for the period attributable to:  | •     | ,                             |            |        |                 | • • •      | •      |
| Owners of the Company  |       | 9,312                         | (5,298)    | N/M    | 12,343          | (4,713)    | N/M    |
| Non-controlling interests  | _     | (36)                          | -          | N/M    | (150)           | -          | N/M    |
|  | -     | 9,276                         | (5,298)    |        | 12,193          | (4,713)    | •      |
| Total comprehensive income for the period attributable to:   |       |                               |            |        |                 |            |        |
| Owners of the Company  |       | 9,312                         | (4,210)    | N/M    | 12,343          | (4,713)    | N/M    |
| Non-controlling interests  |       | (36)                          | -          | N/M    | (150)           | -          | N/M    |
|  |       | 9,276                         | (4,210)    |        | 12,193          | (4,713)    | •      |

N/M - Not Meaningful

|  | Group<br>Fourth Quarter Ended |           |        | Group<br>12 Months Ended |           |        |  |
|--|-------------------------------|-----------|--------|--------------------------|-----------|--------|--|
|  | 30/6/2019                     | 30/6/2018 | %      | 30/6/2019                | 30/6/2018 | %      |  |
|  | RM'000                        | RM'000    | Change | RM'000                   | RM'000    | е      |  |
| Profit/(loss) for the period is arrived at after charging/(crediting): |                               |           |        |                          |           |        |  |
| Depreciation of property, plant and equipment                          | 884                           | 830       | 6.5    | 4,085                    | 3,162     | 29.2   |  |
| Loss/(gain) on disposal of property, plant and equipment               | 6                             | (237)     | N/M    | 35                       | (439)     | N/M    |  |
| Interest expense   | 23,277                        | 33,165    | (29.8) | 37,896                   | 36,439    | 4.0    |  |
| Interest income  | -                             | (545)     | N/M    | (2,262)                  | (3,546)   | (36.2) |  |
| Issuance of shares to employees  | -                             | -         | N/M    | -                        | 1,845     | N/M    |  |

1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.

|                                       |      | Group     |                      |                      | Company   |           |                      |  |
|---------------------------------------|------|-----------|----------------------|----------------------|-----------|-----------|----------------------|--|
|                                       |      | 30/6/2019 | 30/6/2018            | 1/7/2017             | 30/6/2019 | 30/6/2018 | 1/7/2017             |  |
|                                       | Note | RM'000    | (Restated)<br>RM'000 | (Restated)<br>RM'000 | RM'000    | RM'000    | (Restated)<br>RM'000 |  |
| Assets                                |      |           |                      |                      |           |           |                      |  |
| Non-current assets                    |      |           |                      |                      |           |           |                      |  |
| Property, plant and equipment         | 8h   | 234,538   | 154,695              | 94,322               | -         | -         | -                    |  |
| Deposit<br>Investment in subsidiaries |      | 605       | 587                  | -                    | 1,203,315 | 1,203,315 | 1,203,315            |  |
| Deferred tax assets                   | 8i   | 89,241    | 76,329               | 61,313               | 1,203,313 | 1,203,313 | 1,203,313            |  |
| Deletted tax assets                   | 01   | 324,384   | 231,611              | 155,635              | 1,203,315 | 1,203,315 | 1,203,315            |  |
| Current assets                        | •    | 324,304   | 231,011              | 155,655              | 1,203,313 | 1,203,313 | 1,203,313            |  |
| Development properties                | 8j   | 827,083   | 585,150              | 520,686              | -         | -         | _                    |  |
| Contract Assets                       | 8k   | -         | 278,959              | 299,385              | -         | -         | -                    |  |
| Trade and other receivables           | 81   | 430,528   | 240,724              | 164,592              | 277,086   | 250,574   | 69,485               |  |
| Other current assets                  | 8m   | 32,090    | 51,393               | 51,198               | -         | -         | 932                  |  |
| Cash and bank balances                |      | 27,309    | 59,475               | 83,625               | 269       | 12,686    | 16,473               |  |
|                                       |      | 1,317,010 | 1,215,701            | 1,119,486            | 277,355   | 263,260   | 86,890               |  |
| Total assets                          |      | 1,641,394 | 1,447,312            | 1,275,121            | 1,480,670 | 1,466,575 | 1,290,205            |  |
| Liabilities                           |      |           |                      |                      |           |           |                      |  |
| Current liabilities                   |      |           |                      |                      |           |           |                      |  |
| Loans and borrowings                  | 8n   | 306,491   | 245,177              | 56,656               | 186,055   | -         | -                    |  |
| Income tax payable                    | 80   | 55,454    | 39,428               | 49,330               | -         | -         | -                    |  |
| Trade and other payables              | 8p   | 362,860   | 279,718              | 214,306              | 1,295     | 985       | 1,034                |  |
| Contract liabilities                  |      | 227,566   | 243,512              | 258,336              | -         | -         | -                    |  |
| Other liabilities                     |      | 467       | 561                  | 5,005                |           | -         | -                    |  |
|                                       |      | 952,838   | 808,396              | 583,633              | 187,350   | 985       | 1,034                |  |
| Net current assets                    |      | 364,172   | 407,305              | 535,853              | 90,005    | 262,275   | 85,856               |  |
| Non-current liabilities               |      |           |                      |                      |           |           |                      |  |
| Loans and borrowings                  | 8n   | 105,565   | 262,633              | 298,793              | -         | 174,274   | -                    |  |
| Other payables                        | 8p   | 396,589   | 175,501              | 186,665              | -         | -         | -                    |  |
|                                       |      | 502,154   | 438,134              | 485,458              | -         | 174,274   | -                    |  |
| Total liabilities                     |      | 1,454,992 | 1,246,530            | 1,069,091            | 187,350   | 175,259   | 1,034                |  |
| Net assets                            | •    | 186,402   | 200,782              | 206,030              | 1,293,320 | 1,291,316 | 1,289,171            |  |
| Equity                                |      |           |                      |                      |           |           |                      |  |
| Share capital                         |      | 252,719   | 252,719              | 250,874              | 1,285,223 | 1,285,223 | 1,283,378            |  |
| Retained earnings                     |      | 14,180    | 2,890                | 9,864                | 8,097     | 6,093     | 5,793                |  |
| Translation reserve                   |      | - 1,100   | 2,000                | 119                  | -         | -         | 0,700                |  |
| Merger reserve                        |      | (80,347)  | (54,827)             | (54,827)             | -         | -         |                      |  |
| Non-controlling interest              |      | (150)     | (5.,527)             | ,52.                 |           |           | -                    |  |
| Total equity                          | •    | 186,402   | 200,782              | 206,030              | 1,293,320 | 1,291,316 | 1,289,171            |  |
| Total equity and liabilites           | •    | 1,641,394 | 1,447,312            | 1,275,121            | 1,480,670 | 1,466,575 | 1,290,205            |  |

#### 1(b)(ii) Aggregate amount of the Group's borrowings and debt securities.

#### Amount repayable in one year or less, or on demand

| As at 30          | /06/2019            | As at 30          | 0/06/2018           |
|-------------------|---------------------|-------------------|---------------------|
| Secured<br>RM'000 | Unsecured<br>RM'000 | Secured<br>RM'000 | Unsecured<br>RM'000 |
| 306,491           | -                   | 245,177           | -                   |

#### Amount repayable after one year

| As at 30          | /06/2019            | As at 30/06/2018  |                     |  |  |
|-------------------|---------------------|-------------------|---------------------|--|--|
| Secured<br>RM'000 | Unsecured<br>RM'000 | Secured<br>RM'000 | Unsecured<br>RM'000 |  |  |
| 105,565           | -                   | 262,633           | -                   |  |  |

The Group's loans and borrowings include obligations under finance leases and bank borrowings, guaranteed secured bonds, convertible loan and the medium-term notes issued.

#### **Details of collaterals**

The loans and borrowings are secured by the following: -

- 1. Joint and several guarantee by directors of the borrowing entities.
- 2. Legal charge over the project land under development, fixed and floating charges over all assets of the project of the borrowing entities.
- 3. Pledge of 400 million shares of the Company provided by Hatten Holdings Pte Ltd.
- 4. Third party first legal assignment over certain property assets owned by related parties of the borrowing entities.
- 5. Debenture over fixed and floating present and future assets of the borrowing entities.
- 6. Legal assignment over designated bank account and monies and legal assignment of sales proceeds from the sale of project units of the borrowing entities in favour of the lender.
- 7. Corporate guarantee by a related party of the borrowing entities and deed of subordination of advances due to shareholders and directors.
- 8. Pledge of fixed deposits with licensed banks.
- 9. Debenture over the 44 units of luxury residences service apartments and 11 units of penthouse suites from the development of borrowing entity.
- 10. Personal guarantee by a director of the Company.
- 11. Land charge for assets owned by related parties of the borrowing entity.

## 1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Group<br>12 Months Ended<br>30/6/2019 30/6/2018<br>(Restated) |                      |  |
|--|---|----------------------|--|
|  | RM'000  | RM'000               |  |
| Cash flows from operating activities Profit/(loss) before tax Adjustments for:   | 31,588  | (496)                |  |
| Depreciation of property, plant and equipment  | 4,085   | 3,162                |  |
| (Gain)/loss on disposal of property, plant and equipment<br>Interest income  | 35  | (439)                |  |
| Interest expense   | (2,262)<br>37,896   | (3,546)<br>36,439    |  |
| Issuance of shares to employees Unrealised foreign exchange (gain)/loss  | 4,163   | 1,845<br>3,437       |  |
| Operating cash flows before working capital changes  | 75,505  | 40,402               |  |
| Daniel de la company de la com |   |                      |  |
| Decrease/(increase) in: Development properties   | 10,195  | (64,582)             |  |
| Trade and other receivables and contract assets  | 124,441   | (56,293)             |  |
| Other current assets Increase/(decrease) in:   | 19,302  | (195)                |  |
| Trade and other payables and contrat liabilities Other liabilities   | (3,133)<br>(94)   | 39,424<br>(4,444)    |  |
| Cash flow from/(used in) operations  | 226,217   | (45,688)             |  |
| Interest paid  | (37,896)  | (36,439)             |  |
| Interest received  | 2,262   | 3,546                |  |
| Income tax paid  | (16,280)  | (29,135)             |  |
| Net cash flows from/(used in) operating activities   | 174,304   | (107,716)            |  |
| Cash flows from investing activities Proceeds from disposal of property, plant and equipment   | 792   | 1,894                |  |
| Acquisition of subsidiaries Increase in pledged fixed deposit  | 507<br>(56)   | -<br>(1,227)         |  |
| Additions to property, plant and equipment   | (80,879)  | (62,092)             |  |
| Net cash flows used in investing activities  | (79,635)  | (61,425)             |  |
| Cash flows from financing activities   |   |                      |  |
| Proceeds from term loans   | 52,248  | 70,497               |  |
| Proceeds from issuance of convertible loan and secured bonds   | -   | 171,170              |  |
| Proceeds from issuance of medium-term notes  | (0.750)   | 24,268               |  |
| Repayment of obligations under finance leases Repayment of loan and borrowings   | (2,752)<br>(175,556)  | (3,908)<br>(115,994) |  |
| Dividend paid on ordinary shares   | (1,053)   | (2,143)              |  |
| Net cash flows (used in)/from financing activities   | (127,113)   | 143,890              |  |
| Net change in cash and cash equivalents  | (32,445)  | (25,251)             |  |
| Cash and cash equivalents at the beginning of the year   | 56,091  | 81,468               |  |
| Effects of exchange rate changes on cash and cash equivalents  | 222   | (126)                |  |
| Cash and cash equivalents at the end of the year   | 23,868  | 56,091               |  |
| Cash and bank balances   | 27,309  | 59,475               |  |
| Less: Pledged fixed deposit  | (3,441)   | (3,384)              |  |
| Cash and cash equivalents as per above   | 23,868  | 56,091               |  |

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |               | Attributal                     | ole to owners                    | of the Compar                   | ny                          |                           |
|--|---------------|--------------------------------|----------------------------------|---------------------------------|-----------------------------|---------------------------|
| Group  | Share capital | Retained<br>earnings<br>RM'000 | Translation<br>reserve<br>RM'000 | Non-<br>Controlling<br>Interest | Merger<br>reserve<br>RM'000 | Total<br>equity<br>RM'000 |
| ·  | 050.740       | 00.074                         |                                  |                                 | (54.007)                    | 000 400                   |
| At 1 July 2018, as previously reported Effects of change in accounting policy of capitalisation of borrow in costs | 252,719       | 32,274<br>(29,384)             | -                                | -                               | (54,827)                    | 230,166 (29,384)          |
| At 1 July 2018, as restated  | 252,719       | 2,890                          | -                                | -                               | (54,827)                    | 200,782                   |
| Profit/(loss)for the year  |               | 12,343                         | -                                | (150)                           | (25,520)                    | (13,327)                  |
| Total comprehensive income for the year  | 252,719       | 15,233                         | -                                | (150)                           | (80,347)                    | 187,455                   |
| Distributions to owners  |               |                                |                                  |                                 |                             |                           |
| Dividend on ordinary shares  | -             | (1,053)                        | -                                |                                 | -                           | (1,053)                   |
| Total transactions with owners in their capital as owners  | -             | (1,053)                        | -                                |                                 | -                           | (1,053)                   |
| Balance as at 30 June 2019   | 252,719       | 14,180                         | -                                | (150)                           | (80,347)                    | 186,402                   |
| At 1 July 2017, as previously reported (FRS framework)   | 250,874       | 31,244                         | 119                              | -                               | (54,827)                    | 227,410                   |
| Cumulative effecrs of adopting SFRS (I)  | -             | 119                            | (119)                            | -                               | -                           | =                         |
| Effects of change in accounting policy of capitalisation of borrow in costs  | -             | (21,617)                       | -                                | -                               | -                           | (21,617)                  |
| At 1 July 2017, as restated  | 250,874       | 9,746                          | -                                | =                               | (54,827)                    | 205,793                   |
| Loss for the year Other comprehensive income   |               | (4,713)                        | -                                | -                               | =                           | (4,713)                   |
| Foreign currency translation reserve   | _             | -                              | -                                | -                               | -                           |                           |
| Total comprehensive income for the year  |               | (4,713)                        | -                                | -                               | -                           | (4,713)                   |
| Contribution by and distributions to owners  |               |                                |                                  |                                 |                             |                           |
| Dividend on ordinary shares  | -             | (2,143)                        | -                                | -                               | -                           | (2,143)                   |
| Issuance of employee shares  | 1,845         |                                | -                                | -                               | -                           | 1,845                     |
|  | 1,845         | (2,143)                        | -                                | -                               | -                           | (298)                     |
| Balance as at 30 June 2018   | 252,719       | 2,890                          | -                                | •                               | (54,827)                    | 200,782                   |

#### Company

| _  | Share capital | Retained earnings | Total equity |
|--|---------------|-------------------|--------------|
|  | RM'000        | RM'000            | RM'000       |
| At 1 July 2018                               | 1,285,223     | 6,093             | 1,291,316    |
| Profit for the year                          | -             | 2,057             | 2,057        |
| Contributions by and distributions to owners |               |                   |              |
| Dividend on ordinary shares                  | -             | (1,053)           | (1,053)      |
|  | -             | (1,053)           | (1,053)      |
| Balance as at 30 June 2019                   | 1,285,223     | 7,097             | 1,292,320    |
|  |               |                   |              |
| At 1 July 2017                               | 1,283,378     | 5,793             | 1,289,171    |
| Profit for the year                          | -             | 2,443             | 2,443        |
| Contributions by and distributions to owners |               |                   |              |
| Dividend on ordinary shares                  | =             | (2,143)           | (2,143)      |
| Issuance of employee shares                  | 1,845         | -                 | 1,845        |
|  | 1,845         | (2,143)           | (298)        |
| Balance as at 30 June 2018                   | 1,845         | 6,093             | 1,291,316    |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

|                             | Number of issued | Share capital |
|-----------------------------|------------------|---------------|
|                             | shares           | RM            |
| Balance as at 31 March 2019 | 1,378,096,353    | 252,718,519   |
| Balance as at 30 June 2019  | 1,378,096,353    | 252,718,519   |

As at 30 June 2019 and 30 June 2018, the Company had a convertible loan due of an aggregate amount of US\$20,000,000, which may be converted into approximately 77,142,857 new fully paid ordinary shares of the Company based on a fixed conversion price of S\$0.35 per share (assuming an exchange rate of US\$1: S\$1.35). The conversion right will expire on 10 October 2019.

The Company does not have any treasury shares and subsidiary holdings as at 30 June 2019 and 30 June 2018.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|                               | As at         | As at         |
|-------------------------------|---------------|---------------|
|                               | 30/6/2019     | 30/6/2018     |
| Total number of issued shares | 1,378,096,353 | 1,378,096,353 |

The Company does not have any treasury shares as at 30 June 2019 and 30 June 2018.

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable. The Company does not have any treasury shares during and as at the end of the current financial year reported on.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable. The Company does not have any subsidiary holdings during and as at the end of the current financial year reported on.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial year compared with those of the audited financial statements for the financial year ended 30 June 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of the change.

The accounting policies adopted are consistent with those the previous financial year except in the current financial year, the Group has adopted all new and revised standards which are effective for annual financial periods beginning on or after 1 July 2018. The adoption of these standards did not have any effect on the financial performance or position of the Group and the Company except for the effects of the borrowing costs relating to Development Properties finalised by The Interpretations Committee in March 2019.

#### SFRS(I) 1-23 Borrowing Costs

The Group previously capitalised borrowing costs in relation to the construction of development properties held for sale. On adoption of SFRS(I) 15, it is assessed that the Group transfers control of sold property units over time and, therefore, recognises revenue over time over the construction period of the units. The Group recognises receivables and/or contract assets in relation to property units that have been sold, and inventories for unsold units. As these assets do not qualify as assets that necessarily take a substantial period of time to get ready for their intended use or sale, the Group does not capitalise borrowing costs in relation to the construction of development properties. Consequently, the Group recognised a decrease in development properties of RM17.4 million and corresponding decrease in retained earnings of RM17.4 million on 1 July 2017. This adjustment amount represents borrowing costs that were capitalised in development properties held for sale as at 30 June 2017.

The Group's statement of financial position as at 30 June 2018 was restated, resulting a decrease in development properties of RM18.8 million and corresponding decrease in retained earnings of RM29.1 million. The profit or loss for the year ended 30 June 2018 was also restated, with an increase in finance costs by RM30.5 million.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|  | Group         |                         | Group         |                         |
|--|---------------|-------------------------|---------------|-------------------------|
|  | 3 Month       | s Ended                 | 12 Month      | s Ended                 |
|  | 30/6/2019     | 30/6/2018<br>(Restated) | 30/6/2019     | 30/6/2018<br>(Restated) |
| Profit/(Loss) attributable to owners of the Company (RM'000) | 9,312         | (5,298)                 | 12,343        | (4,713)                 |
| Weighted average number of ordinary shares in issue          | 1,378,096,353 | 1,378,096,353           | 1,378,096,353 | 1,376,637,527           |
| Basic and fully diluted earnings per share ("EPS")(RM'cents) | 0.68          | (0.38)                  | 0.90          | (0.34)                  |

#### Note:

The diluted EPS for the period ended 30 June 2019 and 30 June 2018 were the same as the basic EPS assuming that no potential ordinary shares are to be issued under the convertible loan due to the conversion price or exercise price being higher than the prevailing market price as at 30 June 2019 and 30 June 2018 respectively.

- 7. Net asset value (for the issuer and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: -
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

|   | Gro                                   | oup           | Company       |               |  |
|---|---------------------------------------|---------------|---------------|---------------|--|
|   | 30/6/2019 30/6/2018 (Restated) 30/6/2 |               | 30/6/2019     | 30/6/2018     |  |
| Net asset value (RM'000)                      | 186,402                               | 200,782       | 1,292,320     | 1,291,316     |  |
| Number of ordinary shares in issue            | 1,378,096,353                         | 1,378,096,353 | 1,378,096,353 | 1,378,096,353 |  |
| Net asset value per ordinary share (RM'cents) | 13.53                                 | 14.57         | 93.78         | 93.70         |  |

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
  - (i) any significant factors that affected the revenue, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (ii) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

#### **Consolidated Statement of Comprehensive Income**

Review of Group performance for the fourth quarter ended 30 June 2019 ("4Q FY2019") as compared to the fourth quarter ended 30 June 2018 ("4Q FY2018")

- (a) The Group recorded revenue of RM95.5 million for 4QFY2019, which was RM50.9 million higher than 4QFY2018. The increase in revenue was mainly attributed to higher revenue recorded from Harbour City project. The increase in revenue was partially offset by the lower revenue recorded for Hatten City Phase 2 project.
- (b) The Group recorded gross profit of RM36.9 million for 4QFY2019, which was RM3.3 million lower than 4QFY2018. The lower gross profit margin was largely due the reclassification of the borrowing costs in cost of sales relating to the development properties that are ready for its intended sale to finance cost for FY2018.
- (c) Other income/gains increased by RM24.8million mainly due to the increase in rental income from Hatten Place, Elements Mall under Hatten City Phase 1 project.
- (d) Selling and distribution expenses increased by RM1.6 million mainly due to increase in sales activities and marketing campaigns which was in line with the increase in revenue.
- (e) General and administrative expenses increased by RM1.8 million mainly due to higher professional costs and increase in headcount and related overheads arising from the acquisition of subsidiary companies.
- (f) Finance costs decreased by RM9.9 million mainly due the reclassification of the borrowing costs of FY2018 relating to the development properties from Cost of sales to finance costs which in line with the recent update of the agenda decision by IFRS Interpretations Committee ("IFRSIC").
- (g) Income tax expense increased by RM13.3 million as compared with the preceding year corresponding period due to higher taxable profits.

Review of Group performance for the year ended 30 June 2019 ("FY2019") as compared to the year ended 30 June 2018 ("FY2018")

- (a) The Group recorded revenue of RM281.3 million for FY2019, which was RM51.4 million higher than FY2018. The increase in revenue was mainly attributed to higher revenue recorded from Harbour City, Satori and Unicity Projects. The increase in revenue was partially offset by the lower revenue for Hatten City Phase 2 project.
- (c) Other income/gains increased by RM36.0 million mainly due to a non-recurring back charged of expenses to third party property management office and additional rental income from Hatten Place and Elements Mall under Hatten City Phase 1 project.
- (g) Income tax expense increased by RM15.2 million as compared with the preceding year due to higher taxable profits.

#### **Consolidated Statement of Financial Position**

Review for the financial position of the Group as at 30 June 2019 as compared to 30 June 2018

(h) Property, plant and equipment increased by RM79.8 million or 51.6% to RM234.5 million as at 30 June 2019 compared to RM154.7million as at 30 June 2018 mainly due to the additional construction work in progress for car park and theme park for Harbour City, Unicity and Hatten City Phase 2 projects.

- (i) Deferred tax assets increased by RM12.9 million or 16.9% to RM89.2 million as at 30 June 2019 compared to RM76.3 million. The deferred tax assets mainly comprised of rental guarantees and unutilised tax losses and capital allowances. The increase is mainly due to deferred tax assets on rental guarantees provided in conjunction with the sale of development properties.
- (j) Development properties increased by RM241.9 million or 41.3% to RM827.1 million as at 30 June 2019 from RM585.2 million as at 30 June 2018 due to the capitalisation of development costs and construction services fees incurred for the current on-going construction for Harbour City and Satori projects and an effect from the acquisition of subsidiary companies during the financial year.
- (k) Contract assets decreased by RM278.9 million as at 30 June 2019 compared to 30 June 2018 mainly due to decrease in contract assets from Hatten City Phase 2 project which due to difference in timing between revenue recognition and actual billing over the periods under review.
- (I) Trade and other receivables increased by RM189.8 million to RM430.5 million as at 30 June 2019 from RM240.7 million as at 30 June 2018 mainly due increase in progress billings from Harbour City and Satori projects and progress billings to purchasers as a result of the completion of Hatten City Phase 2 project.
- (m) Other current assets decreased by RM19.3 million or 37.6% to RM32.1 million as at 30 June 2019 from RM51.4 million as at 30 June 2018 mainly due to amortization of sales commission capitalized for Harbour City and Hatten City Phase 2 project to income statement during the financial year.
- (n) Loans and borrowings (current and non-current) decreased by RM95.7 million or 18.9% to RM412.1 million as at 30 June 2019 from RM507.8 million as at 30 June 2018 mainly due to repayment during the financial year.
- (o) Income tax payable increased by RM16.0 million to RM55.4 million as at 30 June 2019 from RM39.4 million as at 30 June 2018 mainly due to higher taxable profits.
- (p) Trade and other payables (current and non-current) increased by RM304.2 million to RM759.4 million as at 30 June 2019 from RM455.2 million as at 30 June 2018 mainly due to increase in development costs for Harbour City Project, increase in deferred revenue which is the amount payable to the purchasers for sales of properties with leaseback arrangements and an effect from the acquisition of subsidiary companies during the financial year.

#### **Consolidated Statement of Cash Flows**

#### Review of Statement of Cash Flows for FY2019 as compared to FY2018

The Group reported net cash flows from operating activities of RM174.3 million mainly due to decrease in development properties and trade and other receivables.

The Group recorded net cash flows used in investing activities of RM79.6 million mainly due additional construction work in progress for car park and theme park for ongoing projects.

The Group recorded net cash flows used in financing activities of RM127.1 million mainly due to repayment of loan and borrowings, finance lease liabilities and payment of dividend on ordinary shares, partially offset by proceed from term loan.

As a result of the above, the Group's cash and cash equivalents decreased to RM23.9 million as at 30 June 2019 as compared to RM56.1 million as at 30 June 2018.

#### Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable. The Group has not previously disclosed any forecast or prospect statements to its shareholders.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

Malaysia's economy is expected to expand at a relatively moderate rate, with the gross domestic product (GDP) projected to record 4.6 per cent in 2019 according to World Bank. Ministry of Finance Malaysia also noted that trade surplus for the first five months of 2019 has climbed 4.3% to RM56.8 billion from RM54.5 billion in the same period a year ago, as a result of the continuous export growth. Another confidence boost in Malaysia's positive economic outlook was provided by S&P Global Ratings' (Standard & Poor's) affirmation of Malaysia's issuer credit rating of A- with a stable outlook on 3 July 2019<sup>1</sup>.

With the recent announcement of Budget 2019, several measures were unveiled to encourage first-home buyers, which will hopefully drive property sales and lower the number of unsold units for property developers. This, together with Melaka's status as a favourite destination for historical and medical/wellness tourism, is expected to underpin the demand for the Group's projects. The launch of Visit Melaka Year (VMY) 2019 promotion targets at attracting 20 million tourist in 2019<sup>2</sup>.

Riding on the expected improvement of the property market in Malaysia, we will continue our focus on the soft launch of the Cyberjaya project by the second quarter of financial year ending 30 June 2020 ("FY2020"), subject to obtaining the relevant regulatory approvals for the soft launch.

For geographical diversification purposes, the Company's intended maiden overseas expansion in Melbourne Australia which the Group intends to develop a mixed-use development comprising retail and hospitality units. Melbourne is an increasingly popular overseas property destination for high net-worth investors who favour the city for its good yield, liquid markets and promising prospects for rental yield.

As at 30 June 2019, the Group has unbilled sales of development properties amounting to approximately RM379.9 million and this amount is expected to be recognised as the ongoing projects reach completion stage. As Harbour City is expected to complete in FY2020, we expect a substantial amount of the unbilled sales to be recognised beyond FY2019. Therefore, barring any unforeseen circumstances, we are cautiously optimistic about the Group's financial performance for FY2020.

#### Source:

- 1. The Edge Markets
- 2. The StarOnline

#### 11. Dividend

If a decision regarding dividend has been made:-

#### (a) Whether an interim (final) dividend has been declared (recommended); and

| Name of Dividend          | Proposed Final        |
|---------------------------|-----------------------|
| Dividend Type             | Cash                  |
| Dividend Amount per Share | 0.013 Singapore cent  |
| Dividend Rates (in %)     | NA                    |
| Par value of shares       | NA                    |
| Tax rate                  | Tax exempt (one-tier) |

#### (b) Amount per share (cents) and previous corresponding period (cents).

Yes. Dividend amount per share of 0.025 Singapore cent has been declared for FY2018. The company has declared a lower dividend per share of 0.0013 Singapore cent for FY2019 as compared to the previously corresponding period as the Group wishes to conserve its cash for the purpose of the Group's development and operations.

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

| Name of Dividend          | Proposed Final        |
|---------------------------|-----------------------|
| Dividend Type             | Cash                  |
| Dividend Amount per Share | 0.013 Singapore cent  |
| Dividend Rates (in %)     | NA                    |
| Par value of shares       | NA                    |
| Tax rate                  | Tax exempt (one-tier) |

(d) The date the dividend is payable.

Subject to approval by the Shareholders at the forthcoming annual general meeting and to be announced at a later date.

(e) The date on which Registrable Transfer receive by the Company (up to 5.00pm) will be registered before entitlements to the dividend are determined.

Subject to approval by the Shareholders at the forthcoming annual general meeting and to be announced at a later date.

12. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for interested person transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company had obtained a general mandate from its shareholders for IPTs at an annual general meeting of the Company held on 25 October 2018. For details, please refer to the Company's Appendix to the Annual Report 2018. Save as disclosed below, there were no IPTs that exceeded S\$100,000 during the financial year ended 30 June 2019.

| Name of interested person                    | Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) | interested person transactions conducted under shareholder's mandate pursuant to Rule 920 |  |
|--|---|---|--|
|  | Group<br>RM'000   | Group<br>RM'000   |  |
| Hatten Properties Sdn. Bhd. <sup>1</sup>     | -   | 4,609   |  |
| Montane Construction Sdn. Bhd. <sup>2</sup>  | -   | 61,493  |  |
| Temasek Blooms Sdn. Bhd. <sup>3</sup>        | 731   | -   |  |
| Hatten Place Sdn Bhd <sup>4</sup>            | -   | 10,527  |  |
| Hatten Hotel (Melaka) Sdn. Bhd. <sup>5</sup> | 1,066   | -   |  |

#### Note:

<sup>(1)</sup> Hatten Properties Sdn. Bhd. is a company wholly owned by Dato' Tan June Teng Colin @ Chen JunTing and Dato' Tan Ping Huang Edwin @ Chen BingHuang and their associates.

<sup>(2)</sup> Montane Construction Sdn. Bhd. is a company wholly owned by Tan Ler Choo, the aunt of Dato' Colin and Dato' Edwin. Transactions with Montane Construction Sdn Bhd were included under the IPT general mandate for prudence and good corporate governance although these transactions do not fall within the ambit of "interested person transactions" under Chapter 9 of the Catalist Rules.

<sup>(3)</sup> Temasek Blooms Sdn. Bhd is a company wholly owned by Dato' Tan June Teng Colin @ Chen JunTing and Dato' Tan Ping Huang Edwin @ Chen BingHuang and their associates.

(4) Hatten Place Sdn Bhd is a company wholly owned by Dato' Tan June Teng Colin @ Chen JunTing and Dato' Tan Ping Huang Edwin @ Chen BingHuang and their associates.

#### 14. Confirmation pursuant to Rule 720(1) of the Catalist Listing Manual

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7H) pursuant to Rule 720(1) of the Catalist Listing Manual.

#### PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

15. Segmented revenue and results for operating segments (of the Group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for immediately preceding year.

For FY2019 and FY2018, the entire Group's operations constitute a single operating segment, which is in the business of property development in Malaysia. Accordingly, no business or geographical segment information is presented.

16. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

Please refer to paragraph 8.

#### 17. A breakdown of sales as follows:

|  | FY2019  | FY2018<br>(Restated)  | Change |
|--|---------|-----------------------|--------|
|  | RM'000  | RM'000                | %      |
| Sales reported for first half year   | 108,716 | 99,883                | 8.8    |
| Profit after income tax before deducting non-controlling interests reported the first half year          | 2,125   | 13,801                | (84.6) |
| Sales reported for second half year  | 172,634 | 130,066               | 32.7   |
| Profit /(loss) after income tax before deducting non-controlling interests reported the second half year | 10,068  | (18,514) <sup>1</sup> | N.M    |

#### Note:

## 18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:

|            | FY2019<br>S\$ | FY2018<br>S\$ |
|------------|---------------|---------------|
| Ordinary   | 179,152       | 344,524       |
| Preference | -             | -             |
| Total      | 179,152       | 344,524       |

#### Note:

FY2019's proposed final dividend of 0.013 Singapore cent per share is calculated based on the number of ordinary shares in issue of 1,378,096,353 as at 30 June 2019.

FY2018's proposed final dividend of 0.025 Singapore cent per share is calculated based on the number of ordinary shares in issue of 1,378,096,353 as at 30 June 2018.

<sup>(1)</sup> Net loss of RM18.5 for second half of FY2018 was mainly due to recent update issued by IFRS that borrowing costs relating to development properties that are ready for its intended sale (i.e. ready for launch) should not be capitalised and instead, be expensed when incurred.

19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the substantial shareholders of the issuer pursuant to Rule 704(10) in the format below, If there are no such persons, the issuer must make an appropriate negative statement.

| Name              | Age | Family relationship with<br>any director/and/or<br>substantial shareholder                  | Current position and duties, and the year the position was first held   | Details of changes in<br>duties and position<br>held, if any, during<br>the year |
|-------------------|-----|---|---|--|
| Lu Chai Hong      | 55  | Mother of Tan June Teng<br>Colin@Chen JunTing and<br>Tan Ping Huang<br>Edwin@Chen BingHuang | Senior Manager, Office<br>Admin & Human<br>Resources. Responsible<br>for office adminstration<br>and human resource<br>functions of Singapore<br>office since 31 August<br>2017.                                    | Not applicable   |
| Eric Tan Eng Huat | 62  | Father of Tan June Teng<br>Colin@Chen JunTing and<br>Tan Ping Huang<br>Edwin@Chen BingHuang | Corporate Advisor. Responsible for corporate development, strategy and identifying and evaluating merger and acquisition, join venture and strategic alliance opportunities of Hatten Land Group since 2 July 2018. | Not applicable   |

### By Order of the Board HATTEN LAND LIMITED

**Dato' Tan June Teng, Colin** Executive Chairman and Managing Director 28 August 2019 **Dato' Tan Ping Huang, Edwin**Executive Director and Deputy Managing Director

This announcement has been prepared by Hatten Land Limited (the "Company") and its contents have been reviewed by the Company's sponsor, UOB Kay Hian Private Limited (the "Sponsor") for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist.

This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement, including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this announcement.

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