ASIAPHOS Corporate Presentation & Investor / Analyst Briefing



February 2016

DISCLAIMER

This presentation should be read in conjunction with the:

- Unaudited financial statements announcement of AsiaPhos Limited for the fourth quarter and financial year ended 31 December 2015, dated 15 Feb 2016
- Audited financial statements announcement of AsiaPhos Limited for the full year ended 31 December 2014, dated 27 March 2015
- Offer document of AsiaPhos Limited dated 25 September 2013 (the "Offer Document")

This presentation is prepared by the Company for informational purposes only and does not have regard to your specific investment objectives, financial situation or your particular needs. Any information contained in this presentation is not to be construed as investment or financial advice, and does not constitute an offer or an invitation to invest in the Company.

The information is current as of its date and shall not, under any circumstances, create any implication that the information contain therein is correct as of any time subsequent to the date thereof or that there has been no change in the financial condition or affairs of the Company since such date. The information and opinions contained in these materials are provided as at the date of this presentation and are subject to change without notice. There is no undertaking by the Company to post any such amendments or supplements on this presentation. The information herein has not been independently verified. No representation or warranty, expressed or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness or correctness, of the information or opinions contained herein.

In addition, the information contains projections and forward-looking statements that reflect the Company's current views with respect to future events and financial performance. These views are based current assumptions which are subject to various risks and uncertainties which may change over time and in many cases are outside the control of the Company and its directors and may cause actual results to differ materially from those projected. No assurance can be given that future events will occur, that projections will be achieved, or that the Company's assumptions are correct. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Company's current view of future events.

Words and expressions not defined in this presentation have the same meaning as defined in the Offer Document, unless the context requires otherwise.

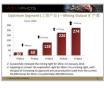
The Company will not be responsible for any consequences resulting from the use of this presentation as well as reliance upon any opinion or statement contained herein or for any omission. The Company nor its advisors make any representation regarding, and assumes no responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, any information contained herein. This document may not be used or relied upon by any other party, or for any other purpose, and may not be reproduced, disseminated or quoted without prior written content of the Company.

This presentation has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, United Overseas Bank Limited (the "Sponsor"), for compliance with the relevant rules of the SGX-ST. The Sponsor has not independently verified the contents of this presentation.

This presentation has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this presentation, including the correctness of any of the statements or opinions made or reports contained in this presentation.

The contact person for the Sponsor is Mr Khong Choun Mun, Managing Director, Equity Capital Markets, who can be contacted at 80 Raffles Place, #03-03 UOB Plaza 1, Singapore 048624, Telephone: +65 6533 9898.

Table of Contents



Executive Summary / Overview

- IPO (7 Oct 2013)
 - Upstream Segment Mining Output
- Investment Merits



Our Business

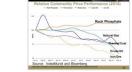
- Our Vertically-Integrated Business Strategy
- Location of Mines and Production Plants
- Exploration and mining licences
- Independent Resource Estimate
- **Gongxing Production Facilities**
- Rebuilding Programme (Phase 1: P4 factory)
- Photos: From Mines to Factory
- Factory Layout (Phase 1)
 - Competitive Strengths: Higher Quality Phosphate Rocks





Recent Developments

- Acquisition of LY Resources Pte Ltd ("LYR")
- Receipt of Land Use Rights for Phase 2 Land
- Reduction in Mining Surcharge
- Mian Mao Highway expected to improve access / haulage road
 - Recent investor relations activities / Roadshows



Industry trends and Prospects

- Relative Commodity Price Performance (2014-2015)
- China: Phosphate Rock Production statistics
- Selected articles relating to China Phosphate Market
- Report: China adapts to 'new normal' of dwindling high grade phosphate reserves

Financial Highlights

- **Income Statement Highlights**
- Upstream Segment Revenue
- **Downstream Segment Revenue**
- **Balance Sheet**
- Investment Merits

About Phosphate

- What is Phosphate?
- Why Phosphate?
- Food & Nutrition Security
 - Uses of Phosphate and Related Chemicals













Key messages

1. Strong growth momentum continues



 Improving financial performance, and <u>stronger operating cash flows</u>. Declared first dividend in respect of FY2015.



. Completion of LYR acquisition is expected to expand exploration and mineral resource base (and Improved Cash flows, from removal of Dashan Profit Share)



- 4. Reduction in mining surcharge is contributing to better margin
- Recent favourable policies in China indicate a Positive outlook for phosphate and related chemical products



AsiaPhos Limited Company Registration Number: 201200335G 10 Kallang Avenue Aperia #05-11 Singapore 339510 www.asiaphos.com



Extract from Press Release: FY2015 Results

AsiaPhos continues on growth track with revenue up 51% in 4Q2015

- Declare final dividend of 0.1 cent per ordinary share for FY2015
- Gross profit rose 23% while net profit declined due to a non-recurring accounting gain in 4Q2014 relating to the acquisition of LY Resources Pte Ltd

| S\$'000 | 4Q2015 | 4Q2014 | +/(-) % | FY2015 | FY2014 | +/(-)% |
|-------------------------|--------|--------|---------|--------|--------|--------|
| Revenue | 16,839 | 11,125 | 51 | 44,505 | 23,822 | 87 |
| - Upstream | 5,837 | 5,996 | (3) | 17,957 | 12,731 | 41 |
| - Downstream | 11,002 | 5,129 | 115 | 26,548 | 11,091 | 139 |
| Gross Profit | 3,190 | 2,585 | 23 | 8,487 | 4,684 | 81 |
| Other income | 4,863 | 20,834 | (77) | 6,378 | 21,781 | (71) |
| Profit before tax | 4,760 | 20,747 | (77) | 3,027 | 19,484 | (84) |
| Net attributable profit | 4,309 | 20,761 | (79) | 2,209 | 19,498 | (89) |

Summary of Financial Results For the Period Ended 31 December:

SINGAPORE – 15 February 2016 – AsiaPhos Limited ("AsiaPhos" and together with its subsidiaries, the "Group"), a Singapore-headquartered mineral resources company focused on exploring and mining phosphate with a vertically-integrated business model, reported a 51% year-on-year ("y-o-y") growth in revenue to S\$16.8 million for the quarter ended 31 December 2015 ("4Q2015"), driven by strong contribution from its downstream segment.

Stronger operating cash flows ...

| | 2015 | 2014 | 2015 | 2014 |
|--|---------|----------|---------|----------|
| cash flows | \$'000 | \$'000 | \$'000 | \$'000 |
| | | | | |
| Cash flows from operating activities : | | | | |
| Profit/(Loss) before taxation | 4,760 | 20,747 | 3,027 | 19,484 |
| Adjustments for : | | | | |
| Depreciation expenses | 1,458 | 653 | 3,265 | 1,346 |
| (Gain)/loss on disposal of property, plant and equipment | (26) | (105) | (26) | (105) |
| Amortisation expenses | 65 | 62 | 304 | 240 |
| Interest expense | 270 | 264 | 1,101 | 899 |
| Interest income | (5) | (474) | (1,093) | (1,292) |
| Fair value gain | (4,700) | (20,203) | (4,850) | (20,203) |
| Unrealised exchange loss/(gain) | (235) | 136 | 41 | (129) |
| Amortisation of deferred income | (26) | (8) | (77) | (40) |
| Write down of property, plant and equipment | - 1 | 92 | - | 92 |
| Termination of pre-existing contract | - | - | 2,429 | - |
| Operating profit/(loss) before working capital changes | 1,561 | 1,164 | 4,121 | 292 |
| (Increase)/decrease in stocks | 4,260 | 360 | 6,283 | (3,114) |
| (Increase)/decrease in receivables | (1,243) | 1,182 | (1,876) | 350 |
| Increase/(decrease) in payables | (1,019) | (596) | 539 | 188 |
| Cash (used in)/generated from operations | 3,559 | 2,110 | 9,067 | (2,284) |
| Interest received | 1,865 | 5 | 1,874 | 42 |
| Interest paid | (51) | (45) | (962) | (315) |
| Tax paid | (177) | - | (436) | - |
| Net cash flows (used in)/generated from operating activities | 5,196 | 2,070 | 9,543 | (2,557) |
| | 20 | 1.1 | | |

Group

Financial Year Ended 31 December

Fourth Quarter Ended

31 December

| () 3 | | 1 1 1 1 1 | | |
|---|--------------------|-----------|---------|---------|
| Cash flows from investing activities : | | | | |
| Payments for property, plant and equipment | (1,412) | (121) | (5,961) | (6,214 |
| Receipt of government grant | - | - | 20 | - |
| Payment for land use rights | - | - | (123) | - |
| Purchase of convertible loan note | - | - | - | (15,000 |
| Proceeds from sale of trial products | - | - | - | 6,532 |
| Payments made in advance for land use rights | 100 | (1,236) | <u></u> | (1,236 |
| Payments made in advance for property, plant and equipment | - | - | - | (207 |
| Proceeds from disposal of property, plant and equipment | 101 | 205 | 101 | 205 |
| Payment of deposit | - | - | - | (107 |
| Net cash inflow on acquisition of subsidiary | 1 8 . . | - | 52 | - |
| Net cash flows (used in)/generated by investing activities | (1,311) | (1,152) | (5,911) | (16,027 |
| Cash flows from financing activities : | | | | |
| Repayment of bank loan | (6,058) | (5,665) | (6,058) | (5,665 |
| Proceeds from bank loan | - | 3,502 | 2,308 | 3,502 |
| Proceeds from issue of redeemable preference shares | - | 1 | | 7,000 |
| Increase in pledged deposits | (5) | (2) | (5) | (3 |
| Payments incurred in relation to the initial public offering | - | (79) | - 1 | (629 |
| Payments of share issuance expense | - | - | (11) | - |
| Net cash flows (used in)/generated from financing activities | (6,063) | (2,244) | (3,766) | 4,205 |
| Net increase/(decrease) in cash and cash equivalents | (2,178) | (1,326) | (134) | (14,379 |
| Cash and cash equivalents at beginning of period | 5,019 | 4,380 | 3,211 | 17,431 |
| Effects of exchange rate changes on cash and cash equivalents | 257 | 157 | 21 | 159 |
| Cash and cash equivalents at end of period | 3,098 | 3,211 | 3,098 | 3,211 |



Operating profit before working capital changes was \$1.6 million for 4Q2015.

Changes in working capital was \$2.0 million.

Payments for interest expense and corporate tax in 4Q2015 amounted to \$0.2 million while the receipt of interest from convertible loan note was \$1.9 million in 4Q2015.

The above contributed to net cash flow generated from operating activities of \$5.2 million for 4Q2015.

Debt Management

As part of debt restructuring, on 26 January 2016, the Group redeemed the existing redeemable preference shares of \$7.0 million and issued new redeemable preference shares amounting to \$5.7 million. The new redeemable preference shares will mature in January 2021 and have a dividend rate of 8% per annum as compared to the 12.5% per annum of the existing redeemable preference shares.

With the completion of debt restructuring, the Group is expected to benefit from lower borrowing costs in FY2016.

Executive Summary / Overview



Business started in 1996; Possesses the rights to explore and mine phosphate (since 2002), a valuable and non-renewable natural resource in Sichuan Province, the PRC



Adopts a vertically-integrated strategy by investing in downstream processing facilities which:

- refine and process phosphate rocks; and
- produce and sell phosphate-based chemical products



Was affected by the 2008 earthquake in Wenchuan County, Sichuan Province, the PRC, and has been focused on rebuilding since

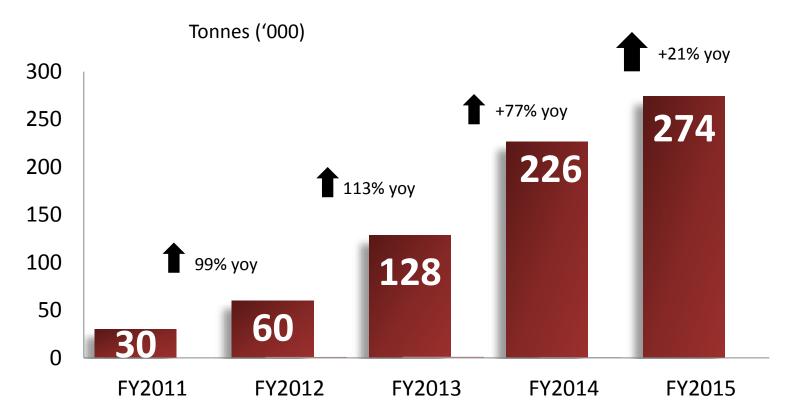


First mineral resources company to be listed on the SGX-ST which is solely focused on exploring and mining phosphate in the PRC



<mark>∧SI∧</mark>PHOS

Upstream Segment – Mining Output



- Successfully renewed the mining right for Mine 1 in January 2016
- Applying to convert the exploration right for Mine 1 to a mining right, with the goal of increasing its approved annual production scale from the current 50,000 tonnes for Mine 1 to potentially 400,000 tonnes.

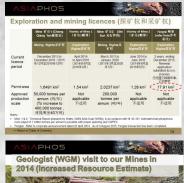
Investment Merits

- 1. Two working mines with rising output
 - 30.3 million tonnes of measured and indicated phosphorite resources (Note 1)
- 2. Completion of LYR acquisition is expected to expand exploration and mineral resource base (and Improved Cash flows, from removal of Dashan Profit Share)
- 3. Reduction in mining surcharge will lead to better margin
- 4. Vertically-integrated strategy allows benefits from operational synergies, and sales and production flexibility
- 5. Recent favourable policies in China indicate a Positive outlook for phosphate and related chemical products
- 6. Dedicated and experienced directors and management team, with CEO and Executive Director, Dr. Ong Hian Eng, as legal representative of our PRC subsidiary

(1) Source : WGM Technical Report, dated 21 November 2014 (Mineral Resources effective 30 September 2014)

Our Business

| ASIAPHOS | and the second second | | PHOS | | - | 1 | 151/ |
|--|--|--|---|--|---|--|---|
| Our Vertically-Integrated | | | ion of Mines a | nd Produ | ction Plan | nts | Explora |
| Phosphate Rocks Phosphate In Sichuan Provin | Operations and mine phosphate from our | The Grouperation Iocated in | is are in the vicinity hu City, | 3.7 | | | Current licence period |
| P4 P4 Processing | | The proc | | 1/1 == | | 3 + | period |
| Acid Manufacturin Phosphore Acid SHMP and STPP M Completed reloc | ction of new phosphoric acid pl ty of 30,000 tonnes per year fanufacturing ration of one STPP plant (and re i designed capacity of 30,000 to ction of one SHMP plant with d | lant with Industria Which is 40 km fr ssumed commercial Group's onnes per year | Zone, only om the | | | ATTENDED CONTROL OF A CONTROL O | Permit area Approved production scale Notes • More 18.2 Tec rock.outp. of 1 • People Ruber |
| << Return to [Table of Contents] | .,, | << Return to [Tal 12 | le of Centerts) | | | 13 | << Return to (Tab |
| ASIAPHOS Independent Resource (prepared in accordance with NI 43-101) | | Indep | PHOS endent Resou | | | | Geol |
| Based on WGM Technical Tonne: Report (million | s Tonnes Tonnes n) (million) (million) | Categor | r Mineral Gross At Type Tonne (millior | tributable to licence s Grade ts) (P ₂ O ₅ %) | | | 2014 |
| Measured and indicated resources (2 mines) 1 and | 2 | Resource | d Phosphorite 18.2 | 27.54 | 18.2 27 | .54 65% | |
| mining rights 20.5 exploration rights 9.8 | 2.9 17.6 | Indicate | * Phosphorite 12.1 | | | .43 0% | |
| Total 30.3 | 11.3 19.0 | Inferred | 30.3 Phosphorite 17.9 | 29.77 | 17.9 29 | .29 31% .77 -5% | |
| Inferred resources (2 mines) mining rights 1,8 exploration rights 16,7 Total Source IXGN Floring Report 21 Avenue 24 Ministry Source IXGN Floring Report 21 Avenue 24 of ministry Source IXGN Floring Report 21 Avenue 24 of ministry + Results (26 of content) | 1.6 10.1 10.1 10.1 10.1 10.9 votes Fengta). Failer following page for WO engl resource estimate is 30 September 2014 | 1 More Reuse 2 metany rike 1 The setty and 1 The setty | Inclus 20 Strugention 2014 as working and a cold value of 1% mp is which are not Merkel Thickness & or int hyperbolic struggered interact Thickness & the space draggered interact Thickness is not up with the struggered struggered by the struggered struggered by the Struggered works were estimated using the Campaign on and Calabians expected by the Struggered in a speed Struggered by the Struggered instances estimate during the Campaign on expected by the Struggered by the Struggered instances estimate spaces and struggered instances estimate spaces. The Struggered is a speed struggered by the Struggered instances estimate spaces. The Struggered by the struggered by the Struggered is a Campaign Struggered by the Struggered is a Campaign Struggered by the Struggered in the Campaign Struggered by the Struggered in the Campaign Struggered by the Struggered by the Struggered by the Struggered by the Struggered in the Struggered by the Struggered by the Struggered in the Campaign Struggered by the Struggered by the Struggered in the Campaign Struggered by the Struggered by the Struggered by the Struggered by the Struggered by the Stru | 2) and a minimum phosphore anative, score-particul, near isothatom, score-particul, near isothatom and uncertain in rail Resource and it is uncert function of Mining, Metallung Chang Yan and Shi Sun X in subtain control Hi 43:101 Star and 23 (2014). applied for minimum and it is locit for minimum and it is locit formers of Indicated reso | Is bedinktness of 2.5 m, walking The elements of M energy on other relevant listen relevant and the ten in an if further exploration will v; and Photoleum standards reportively, and an obvious and adopted reportively. Advi | neral Resources may be in constroart exploration to defer result in upgrading them to an in Mineral Resources and thy CMI Council June 30, 2011 to receive approval will not affect 1 | - Refere to [Tar |
| | 2 | | PHOS | | 2 | ~~~ | |
| Gongxing Prod | luction Eacili | | otos: Fror | n Mine | s to Fa | ctory | 本本岛 東田二 |
| Rebuilding programme in Gongxing i Phase1: New site of approximate Designed to withstand earthquake Phase 1 completed: | Industrial Zone, Sichuan Prov sly 54,863 m²; land use rights es of up to 7.0 on Richter scal | vince, the PRC sobtained life | | | | | |
| Two new P4 furnaces, each with d Commercial production of P4 com | | 0,000 tonnes Tramway s | stem at Mines From M | ine to Factory via | Fruck Weighbrid | ge: Rock / materials ing and zoning | 318 |
| Receipt of Land Use Rights for Phas Announced: 12 March 2015 | se 2 Land | | | | | TPP factory | |
| << Return to [Table of Contents] | | 18 ···· Return to [Tak | ie of Contents) | | | 21 | << Return to (Ta |
| | | | | | | | |









- ALLANT

Our Vertically-Integrated Business Strategy

Upon completion of our Rebuilding Programme, our vertically-integrated business model will involve the following:

Mining Operations Mining **Phosphate** Rights to explore and mine phosphate from our two mines located in **Rocks** Sichuan Province, the PRC **Chemical Production Operations P**₄ Processing P₄ Commercial production commenced in FY2014 SHMP and STPP Manufacturing Completed relocation of one STPP plant (and resumed commercial

- Completed relocation of one STPP plant (and resumed commercial production) with designed capacity of 30,000 tonnes per year
- Planned construction of one SHMP plant with designed capacity of 20,000 tonnes per year

SHMP (food & non food

grade)

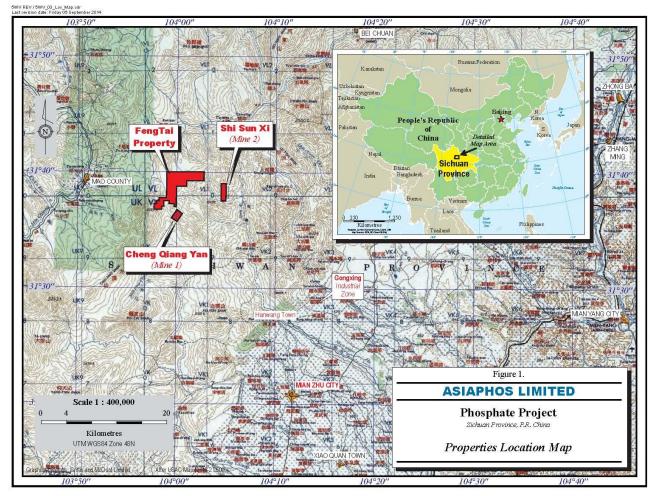
STPP

(food & non food

grade)

Location of Mines and Production Plants

- The Group's operations are located in the vicinity of Mianzhu City, Sichuan Province, the PRC
- The production facilities are located at Gongxing Industrial Zone, which is only 40 km from the Group's mines



Source: http://bit.ly/GoogleMap_QingPing_to_GongXingFactory_618205 http://bit.ly/GoogleMap_SMNPC_Mines_and_Factory

Exploration and mining licences

| | Mine 矿山1 (Cheng Qiang Yan城墙岩) | Vicinity of Mine 1 (矿山1毗邻) | Mine 矿山2 (Shi Sun Xi石笋西) | Vicinity of Mine 2 (矿山2毗邻) | Fengtai 峰泰 (refer Note参考 备注) |
|---------------------------------|---|--|--|--|---|
| | Mining Rights采矿权 | Exploration Rights探矿权 | Mining Rights采 矿权 | Exploration Rights探矿权 | Exploration Rights探矿权 |
| Current licence period | December 2015 to December 2016(2015 年12月至2016年12月) | April 2014 to April 2016 (2014年4月至 2016年4月) | March 2011 to January 2020 (2011年3月至2020 年1月) | June 2014 to June 2016 (2014年6月至 2016年6月) | 2 years, ending December 2015; Renewal application submitted & is in- process 已经提交续展申请, 正在审核 |
| Permit area | 1.6491 km ² | 1.54 km ² | 2.0237 km ² | 1.28 km² 🔇 | 17.91 km ² |
| Approved production scale | 50,000 tonnes per annum (吨/年) (To increase to 400,000 tonnes, 将提高至40万吨) | Not applicable 不适用 | 200,000 tonnes per annum (吨/年) | Not applicable 不适用 | Not applicable 不适用 |

Mine 1 & 2: Technical Report prepared by Watts, Griffis & McOuat (WGM), in accordance with NI 43-101, estimates that phosphorus
rock output of 1 million tonnes per annum is possible with proper planning and CAPEX

• Fengtai: Refer to corporate announcement dated 22 April 2014. As of 4 August 2015, Fengtai transaction has been completed.

Independent Resource Estimate

(prepared in accordance with NI 43-101)

| Based on WGM Technical Report (根据WGM的技术报告) | Tonnes (million) 百万吨 | Tonnes (million) 百万吨 | Tonnes (million) 百万吨 |
|---|-----------------------------------|----------------------------|----------------------------|
| Measured and indicated resources (2 mines) 测定和指示资源 (2 个矿山) | Sum of Mine 1 and 2 (矿山1、2合计) | Mine 1 (矿山1) | Mine 2 (矿山2) |
| mining rights 采矿权 | 20.5 | 2.9 | 17.6 |
| exploration rights 探矿权 | 9.8 | 8.4 | 1.4 |
| Total | 30.3 | 11.3 | 19.0 |
| | | | |
| Inferred resources (2 mines) 推断资源(2 个矿山) | | | |
| mining rights 采矿权 | 1.8 | - | 1.8 |
| exploration rights探矿权 | 16.1 | - | 16.1 |
| Total 合计 | 17.9 | - | 17.9 |

Source: WGM Technical Report, 21 November 2014 (Excludes Fengtai). Refer following page for WGM's detailed resource estimates table / footnotes. Effective date of mineral resource estimate is 30 September 2014.

<mark>∧SI∧</mark>PHOS

Independent Resource Estimate (continued)

(Extract from WGM Technical Report prepared in accordance with NI 43-101)

| Resources Category | Mineral Type | Gross Attribut | able to licence | | Attributable Assumed at 1 | |
|-----------------------|-----------------|----------------------|--|----------------------|--|--|
| | | Tonnes (millions) | Grade (P ₂ O ₅ %) | Tonnes (millions) | Grade (P ₂ O ₅ %) | Change from previous update ⁸ (%) |
| Measured | Phosphorite | 18.2 | 27.54 | 18.2 | 27.54 | 65% |
| Indicated* | Phosphorite | <u>12.1</u> | <u>29.43</u> | <u>12.1</u> | <u>29.43</u> | 0% |
| Total M&I | | 30.3 | 28.29 | 30.3 | 28.29 | 31% |
| Inferred* | Phosphorite | 17.9 | 29.77 | 17.9 | 29.77 | -5% |

Notes:

Mineral Resources effective 30 September 2014.

- 1. Mineral Resources are estimated at a cutoff value of 8% P₂O₅, and a minimum phosphorite bed thickness of 0.25 m.
- 2. Mineral Resources which are not Mineral Reserves do not have demonstrated economic viability. The estimate of Mineral Resources may be materially affected by environmental, permitting, legal, title, taxation, socio-political, marketing, or other relevant issues.
- 3. The quantity and grade of reported Inferred Resources in this estimation are uncertain in nature and there has been insufficient exploration to define these Inferred Resources as an Indicated or Measured Mineral Resource and it is uncertain if further exploration will result in upgrading them to an Indicated or Measured Mineral Resource category.
- 4. The Mineral Resources were estimated using the Canadian Institute of Mining, Metallurgy and Petroleum standards on Mineral Resources and Reserves, Definitions and Guidelines prepared by the CIM Standing Committee on Reserve Definitions and adopted by CIM Council June 30, 2011.
- 5. S.G. of 3.08 tonnes/m³ and 3.03 tonnes/m³ used for Cheng Qiang Yan and Shi Sun Xi respectively.
- 6. Indicated amounts may not precisely sum due to rounding.
- 7. Inferred Resource cannot be included in total Resource calculation under NI 43-101 Standard.
- 8. Previous mineral resource estimate update was prepared March 28, 2014.

* Pending renewal of Mine 2 exploration permit. The Group has applied for renewal and is awaiting for approval. Failure to receive approval will not affect current operations and is not considered material as only 1.3 million tonnes of indicated resources would be impacted.

∧SI∧PHOS

Geologist (WGM) visit to our Mines in 2014 (Increased Resource Estimate)



Gongxing Production Facilities

- Rebuilding programme in Gongxing Industrial Zone, Sichuan Province, the PRC
 - Phase1 : New site of approximately 54,863 m²; land use rights obtained
 - Designed to withstand earthquakes of up to 7.0 on Richter scale
- Phase 1 completed :
 - Two new P₄ furnaces, each with designed annual capacity of 10,000 tonnes
 - Commercial production of P₄ commenced in May 2014
- Receipt of Land Use Rights for Phase 2 Land
 - o Announced: 12 March 2015



Photos: From Mines to Factory



Tramway system at Mines



From Mine to Factory via Truck (section of Mian Mao Highway)



Weighbridge: Rock / materials handling and zoning



P4 factory / bulk storage

P4 factory control centre

STPP factory

<mark>∧SI∧</mark>PHOS

Photos: From Mines to Factory



Tramway system at Mines

From Mine to Factory via Truck (pre-Mian Mao Highway)

Weighbridge: Rock / materials handling and zoning



<< Return to [Table of Contents]

^{半キ鸟瞰图二} Factory Layout (Phase 1)

1

云南化工设计院有限公司 2010.9

∧SI∧PHOS

Competitive Strengths

<mark>∧SI∧</mark>PHOS

Competitive Strength: Higher Quality Phosphate Rocks

- AsiaPhos' phosphate rocks have relatively high P_2O_5 content $\approx >29\%$
 - Higher value and demand
 - Phosphate rock deposits with P_2O_5 content of at least 30% constitute only 10 25% of the total phosphate rock deposits in the PRC
 - \circ Most phosphate mines in the PRC are mining phosphate rocks with P₂O₅ content of 20 25%
 - Average grade of PRC's phosphate rock deposits is estimated to have P₂O₅ content of below 20%

 We believe that our phosphate rocks have relatively low arsenic content ≈ 8 -10 ppm



<< Return to [Table of Contents] Source (27 April 2015): CCM and China International Capital Corporation Ltd http://www.indmin.com/Article/3448270/Chinaadaptstonewnormalofdwindlinghighgradephosphatereserves.html?Print=true

Financial Highlights

| ASIAPHOS Income Statemo | ont Hi | abli | abt | s (F | ×20 | 15 |
|--|----------------------------------|---------|------|----------|----------|------|
| 损益表要点 | Fourth Quarter 2015 \$1000 | | Gre | up i | | |
| Revenue WBRDA | 18,833 | 11,125 | 51 | 44,505 | 23,823 | 87 |
| Cost of sales 主動社例成本 | (13;642) | (8,540) | 63 | (36,018) | (19, 138 | 88 |
| Cross profit 3581 | 3,193 | 2,585 | 23 | 8,457 | 4,884 | 81 |
| Other income 取旧外收入 (see Note on Page 14 of announcement) | 4,963 | 20.634 | (77) | 6.378 | 21,781 | (71) |
| | | | | | | |
| Taxation 所得能興用 | (451) | - 14 | N.M. | (818) | 34 | NM |
| Profit(loss) for the period attributable to owners of the Company IRANICH | 4,000 | 20,761 | | 2,203 | 19,498 | |

* FY15 financials are per the 15 February 2018 public announcement, and are based on unaudited management accounts

"N.M" denotes not meaningfu

| | | | HOS | | | | | | | N. | - |
|--|-------------|--------------|-----------|----------------------|----------------------------------|------------------|----------|----------|----------|------------|--------|
| \$\$m | | | | d (by 上辦产品 | Segr الالكر) | S; 28 | - | vnstream | Revenu | ue (下游/ | 品-收入 |
| 16 14 12 10 8 6 4 2 | 15 | 3.7 | 6.5 | 12.7 | 18.0 | 14222244228#04mo | 3.0 | 12 | 1.9 | 11.1 | 26.5 |
| 6 | Y2011 | FY2012 | FY2013 | FY2014 | FY2015 | 0 | | | | FY2014 | FY2015 |
| | | | | | ed mix of | | | | | | |
| | Group | intends | to increa | ase its ro | es are ex ck produ ows and | ction | and this | | | | |
| A | | | | | l continu hemical p | | | he expo | rt marke | t for P4 a | nd |
| · cc | Return to F | Table of Cor | tentsl | | | | | | | | 83 |

| Stronger operating | Fourth Durater Ended Financial Year Ended | | | nat Kindad | And a second |
|---|---|----------|------------|------------|--|
| | | | | | |
| cash flows | | | | | |
| | | | | | |
| wh fows from operating activities : | | 10.147 | | 10.004 | |
| with Econol Archive Taxations | 4,790 | | 5.627 | | |
| | | | | | Operating profit before working capital |
| | | | | | |
| | | | | | changes was \$1.6 million for 4Q2015. |
| | | | | | |
| | | | | | |
| Fair velue pain | | (00.20%) | 14,8500 | (29,300) | Charges in working capital was \$2.0 million. |
| Universities of earliering loss of party | 02.050 | 130 | #1 (TT) | (12)00 | |
| American of defend reasons | | | | | Payments for interest expense and corporate |
| | | | 2,409 | | |
| | | | | | tax in 402015 amounted to \$0.2 million whil |
| | | | | | the receipt of interest from convertible loan |
| | | | | | |
| tomano/decisiana a receivables | (1,248) | 1.182 | 17,8796 | 300 | note was \$1.9 million in 4Q2015. |
| researching and a second of the second | 1.079 | 1996 | - 520 | 150 | |
| | | | | | The above contributed to pet cash flow. |
| | | | | | |
| | | | | | generated from coersting activities of \$5.2 |
| | | | | | milion for 4Q2015 |
| | 5195 | 2 8 201 | | 17 1957 | |
| et cealt foxe cased in/goverstool from operating activities | 5396 | 2.8% | 2,543 | 0.95% | |
| | | | | | |
| symethe for property plant and experient | (1,412) | (121) | (9,961) | 18,2140 | Debt Management |
| incept of processory part | | | | | |
| aptroces for land use rights and gass of convertible tran noise | | | | 113.000 | |
| | | | | | As part of debt restructanten on 26 January |
| | | | | | |
| | | | | | 2016, the Group redeemed the existing |
| | | 205 | 900 | | redeemable preference shares of \$7.0 millio |
| eprest of shared | | | 100 | (1975) | |
| it cash offers an acquisition of automaty | | | | | and issued new redeemable preference shall |
| et ceals flows caned intrigonerated by investing activities | 0.310 | 0.325 | (5311) | 01.025 | amounting to \$5.7 million. The new |
| wh four from frontine activities : | | | | | redeemable preference shares will mature in |
| | | | | | January 2021 and have a dividend rate of PT |
| | | | | | per annum as compared to the 12.5% per |
| | | | | | |
| | | | | | armum of the existing redeemable preference |
| | | (79) | | | shares |
| aprents of shere insurice reports | | | (11) | | SERVED. |
| it cash from (and in) prevaied from framing actuation | 15,065 | 9.246 | (3,798) | 4.309 | With the completion of debt restructuring, the |
| the instant descent in cash and cash an analysis | 101100 | (1.888) | 12.84 | 04.000 | Group is espected to berefit from lower |
| | | | | | |
| | | | | | borrowing costs in FY2016 |
| | | | | | |

| Income Statem | ent Hig | ghli | ght | ts (F) | Y20 | 15 |
|---|----------------------------------|------------------------------|--------------------------|----------|-------------------------------|-------|
| 损益表要点 Ansurts stown aren Sangapore Dates | Fourth Quarter 2015 \$1000 | Ended 31 E 2014 \$ 000 | Gro ecember Change | | Ended 31 De 2014 \$1000 | Chang |
| Revenue MINRX | 16,839 | 11,125 | 51 | 44,505 | 23,822 | 87 |
| Cost of sales 主動空気振动 | (15,649) | (8,540) | 63 | (36,018) | (12,135 | 55 |
| Cross profit TEH | | | | | | |
| Other income 難過的 収入 (see Note on Page 14 of announcement) | 4,963 | 20.634 | (77) | 6,376 | 21,781 | (71) |
| Profit(loss) before tax #0694688 | | | | | 19,484 | |
| Taxation 所得税费用 | (451) | - 14 | NM | (816) | 14 | .108 |
| Profit(loss) for the period attributable to owners of the Company IREERS | 4.100 | | | 2 309 | 19,490 | |

| Income | State | ement | Tren | d (B | y Qui | arter) | | |
|--------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|----------------|
| | 1Q2014 \$'000 | 2Q2014 \$'000 | 3Q2014 \$'000 | 40,2014 \$'000 | FY2014 \$'000 | 1Q2015 \$1000 | 202015 \$'000 | YTD20 \$'00 |
| Revenue | 2,416 | 3.933 | 6.348 | 11.125 | 23,822 | 6.278 | 12.008 | 18.7 |
| Ussteam | 2.045 | 2,739 70% | 1945 | 5,996 | 12,727 | 3.782 | 6.548 | 10.0 |
| Downstream | 370 | 1.184 30% | 4,405 | 5,129 | 11,098 | 2,496 | 5,480 | 7. |
| Gross profit | 636 | 446 | 7,365 | 2,585 | 11,032 | 1,576 | 2,009 | 3,5 |
| Profit/(loss) before tax | (415) | (417) | 5,917 | 20,747 | 25,832 | (59) | 618 | 3 |
| Sales quantity (tons) | | | | | | | | |
| Phosphate rocks | 27,700 | 43,000 | 27,700 | 78,700 | 177,100 | 47,000 | 89,100 | 136,1 |
| Pá | | 265 | 1,452 | 1.800 | 3,517 | 780 | 1,900 | 1.5 |

Note: Latest financials are per the 4 August 2015 public announcement, and are based on un management accounts. "N.M" denotes not meaningful.

| | t (Summary |) | |
|-------------------------|--------------------|-------------------|-------------------|
| S\$m | As at 30 June 2015 | As at 31 Mar 2015 | As at 31 Dec 2014 |
| | (Unaudited) | (Unaudited) | (Audited) |
| ASSETS | | | |
| Current Assets | 23.1 | 15.4 | 18.8 |
| Non-Current Assets | 83.1 | 83.2 | 81.1 |
| Total Assets | 106.1 | 98.6 | 99.9 |
| LIABILITIES | | | |
| Current Liabilities | 20.7 | 12.8 | 15.8 |
| Non-Current Liabilities | 12.3 | 12.4 | 12.2 |
| Total Liabilities | 33.0 | 25.2 | 28.0 |
| EQUITY | | | |
| Share Capital | 56.5 | 56.5 | 56.5 |
| Reserves | 16.6 | 16.9 | 15.5 |
| Total Equity | 73.1 | 73.5 | 72.0 |

| ASIAP Balance Sh | | | | | Disave | |
|---------------------|--|--|--------------------------------------|----------------------------|-----------------------|---|
| 资产负债表 | Amounts shown are in \$\$000 | ALL ALL ALL ALL ALL ALL ALL ALL ALL ALL | | | | |
| g) yina | Not part for the sense Wing registrate Sense and your consequences Constants wanted Constants wanted Sense and the sense Sense and the sense and the sense Sense and the sense and the sense and the sense Sense and the sense and the sense and the sense and the sense Sense and the sense and the s | 12 4 2 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 | - 0110000 - 0110000 - 0110000 | 1 | 10.00 | Refer to the Announcement on SQUMET / Asiaphos website (15 Feb 2019, Link shown below, Pages 15/16) for Balance Sheet commentary. |
| | SLACKCLARECA 5000 1930: National Ban Chenin Montalia Ban Antibullo Lato Intro 4 Joseffantes Charland Gan Stances | 1725 1222 1223 1223 1225 1225 | 1040 1040 1040 1040 1040 | 1990 1990 1990 | | |
| | Tablessells <u>Connel Addition</u> <u>Hann canada tables</u> Hann canada Table papere Non-connel Non-connel Manada paperent Non-connel Tablessells Tablessells Non-connel Tablessells Tablessells Non-connel Tablessells Tablessells Non-connel Tablessells Non-connel Tablessells Non-connel Tablessells Non-connel Tablessells Non-connel Tablessells Non-connel Tablessells Non-connel Non-connel Tablessells Non-connel Non | 18.307 4.334 0.344 | DE-FESSE # | 77.68 14 197 | 6539 10 10 1 | |
| | Nel Schertzseine (septem) Securated Assettes One Jowers Federal Bothers Defining According (Version According Tradition for Installation | · · · · · · · · · · · · · · · · · · · | 10.00 | | | |
| | The sector for most | 12 PM | 27.000 | 190 1740a | 100 | |
| | This content is active to the content from out of the set for a set of the set for a set of the set | | 19.00 19.00 19.00 | 88,797 4,882 77,(13) | 110 110 1515 | |

<mark>∧si∧</mark>phos

Income Statement

| S\$'000 | FY2010 | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 |
|---|----------------|------------------|------------------------|--------------|----------------|-----------|
| Revenue | 2,775 | 4,522 | 4,897 | 8,458 | 23,822 | 44,505 |
| Gross profit | 402 | 2,374 | 2,101 | 2,550 | 4,684 | 8,487 |
| Profit/(loss) before tax | (1,206) | 2,933 | 1,509 | (2,249) | 19,484 | 3,027 |
| Profit/(loss) after tax | (1,178) | 2,933 | 1,225 | (3,667) | 19,498 | 2,209 |
| Profit/(loss) after tax above includes: - Fair value gains on financial instruments relating to LYR acquisition | | | | | 20,203 | |
| Fair value gains on reassessment of purchase consideration of LYR | | | | | | 4,850 |
| - Termination of pre-existing contract | | | | | | (2,429) |
| - relocation gain: | - | 1,874 | 3,471 | - | | |
| - one-time listing expenses: | - | - | 1,780 | 2,478 | | |
| Note: Refer to audited Annual Reports / Asiaphos investor | relations webs | site for further | details: <u>http:/</u> | /asiaphos.co | m/financial-re | sults.php |

* FY15 financials are per the 15 February 2016 public announcement, and are based on unaudited management accounts

<< Return to [Table of Contents] <u>http://www.asiaphos.com/pdf/AsiaPhos_4Q2015%20(150216)_FINAL.pdf</u>

Income Statement Highlights (FY2015)

| | | Group | | | | | | |
|---|--|----------------------------------|------------------------------|------------------------|------------------------------------|-------------------------------|-----------------------|--|
| Amounts shown are in | Singapore Dollars | Fourth Quarter 2015 \$'000 | Ended 31 D 2014 \$'000 | ecember Change % | Financial Year I 2015 \$'000 | Ended 31 De 2014 \$'000 | cember Change % | |
| Revenue | | 16,839 | 11,125 | 51 | 44,505 | 23,822 | 87 | |
| Cost of sales | | (13,649) | (8,540) | 60 | (36,018) | (19,138) | 88 | |
| Gross profit | | 3,190 | 2,585 | 23 | 8,487 | 4,684 | 81 | |
| Other income | (see Note on Page 14 of announcement) | 4,863 | 20,834 | (77) | 6,378 | 21,781 | (71) | |
| Profit/(loss) before t | ax | 4,760 | 20,747 | | 3,027 | 19,484 | | |
| Taxation | | (451) | 14 | N.M. | (818) | 14 | N.M. | |
| Profit/(loss) for the p to owners of the C | | 4,309 | 20,761 | | 2,209 | 19,498 | | |

Note: Refer to audited Annual Reports / Asiaphos investor relations website for further details: http://asiaphos.com/financial-results.php

• FY15 financials are per the 15 February 2016 public announcement, and are based on unaudited management accounts

- "N.M" denotes not meaningful.
- Other income decreased by \$15.9 million, from \$20.8 million in 4Q2014 to \$4.9 million in 4Q2015, mainly due to i) decrease in interest income related to convertible loan note by \$0.5 million as the convertible loan note was converted into the equity of LY Resources Pte. Ltd. ("LYR") in July 2015; and ii) decrease in net fair value gain by \$15.5 million. In 4Q2014, the Group recognised net fair value gain of \$20.2 million arising from valuation of convertible loan note and redeemable preference shares. In 4Q2015, the fair value gain of \$4.7 million was due to the reassessment of purchase consideration of LYR, leading to fair value gains from convertible loan note and derivative asset (as required by accounting standards). Convertible loan note and derivative asset form part of purchase consideration for LYR.

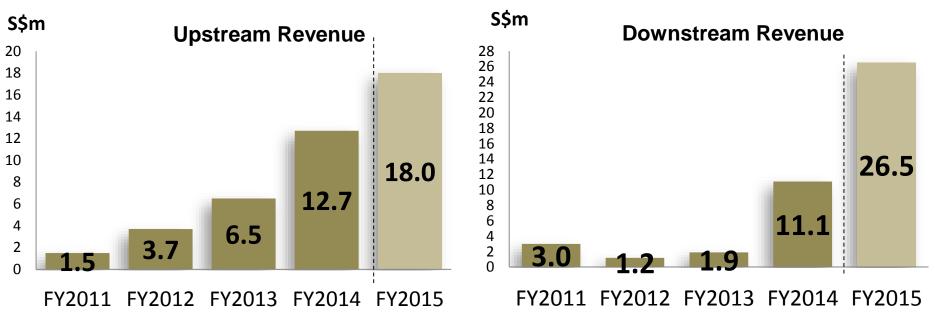
Income Statement Trend (By Quarter)

| Amounts shown are in Singapore Dollars | 1Q2014 \$'000 | 2Q2014 \$'000 | 3Q2014 \$'000 | 4Q2014 \$'000 | FY2014 \$'000 | - | 1Q2015 \$'000 | 2Q2015 \$'000 | 3Q2015 | 4Q2015 | FY2015 \$'000 | |
|---|------------------|------------------|------------------|------------------|------------------|-----|------------------|------------------|---------|--------|------------------|-----|
| Revenue | 2,416 | 3,933 | 6,348 | 11,125 | 23,822 | | 6,278 | 12,008 | 9,380 | 16,839 | 44,505 | |
| Upstream | 2,046 | 2,739 | 1,945 | 5,996 | 12,727 | 53% | 3,782 | 6,548 | 1,790 | 5,837 | 17,957 | 40% |
| Downstream | 370 | 1,194 | 4,403 | 5,129 | 11,096 | 47% | 2,496 | 5,460 | 7,590 | 11,002 | 26,548 | 60% |
| Gross profit | 636 | 446 | 1,017 | 2,585 | 4,684 | | 1,576 | 2,009 | 1,712 | 3,190 | 8,487 | |
| Profit/(loss) before tax | (415) | (417) | (431) | 20,747 | 19,484 | | (59) | 618 | (2,292) | 4,760 | 3,027 | |
| | | | | | | | | | | | | |
| Sales quantity (tons) | | | | | | | | | | | | |
| Phosphate rocks | 27,700 | 43,000 | 27,700 | 78,700 | 177,100 | | 47,000 | 89,100 | 23,890 | 88,566 | 248,556 | |
| P4 | - | 265 | 1,452 | 1,800 | 3,517 | | 780 | 1,900 | 2,840 | 4,555 | 10,075 | |

Note: Financials are per the 15 February 2016 public announcement, and are based on unaudited management accounts.

"N.M" denotes not meaningful.

Revenue Trend (by Segment)



- > FY2015 revenue model: Balanced mix of upstream and downstream activities
- Upstream: Phosphate rock prices are expected to remain stable in FY2016. The Group intends to increase its rock production and this is expected to contribute positively to the Group's cash flows and profits.
- Downstream: Management will continue to explore the export market for P4 and other downstream phosphate chemical products.

Balance Sheet (Summary)

| S\$m | As at 31 Dec 2015 | As at 30 June 2015 | As at 31 Dec 2014 |
|--------------------------|-------------------|--------------------|-------------------|
| | (Unaudited) | (Unaudited) | (Audited) |
| ASSETS | | | |
| Current Assets | 13.0 | 23.1 | 18.8 |
| Non-Current Assets | 126.2 | 83.1 | 81.1 |
| Total Assets | 139.2 | 106.1 | 99.9 |
| | | | |
| LIABILITIES | | | |
| Current Liabilities | 20.6 | 20.7 | 15.8 |
| Non-Current Liabilities | 22.1 | 12.3 | 12.2 |
| Total Liabilities | 42.7 | 33.0 | 28.0 |
| | | | |
| EQUITY | | | |
| Share Capital | 68.2 | 56.5 | 56.5 |
| Reserves | 18.1 | 16.6 | 15.5 |
| Non-controlling interest | 10.3 | - | - |
| Total Equity | 96.5 | 73.1 | 72.0 |

| Balance | Sheet | Am |
|---------|-------|----|
|---------|-------|----|

| et | | oup at | Company As at | | |
|---|-----------------|-----------------|------------------|-------------|--|
| Amounts shown are | 31 December | 31 December | 31 December | 31 December | |
| in S\$'000 | 2015 | 2014 | 2015 | 2014 | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Non-current assets | | | | | |
| Mine properties | 72,329 | 436 | - | - | |
| Land use rights Property, plant and equipment | 4,845 39,856 | 1,751 36,183 | - | - | |
| Convertible loan note | - | 23,077 | _ | - | |
| Derivative asset | - | 13,326 | - | 13,326 | |
| Prepayments | 587 | 5,744 | - | - | |
| Other receivables | 297 | 515 | - | - | |
| Intangible asset | 57 | 113 | - | - | |
| Provisional goodwill Investment in subsidiaries | 8,271 | - | - 59,022 | - 33,545 | |
| | 126,242 | 81,145 | 59,022 | 46,871 | |
| Current assets | 120,242 | 01,140 | 00,022 | 40,071 | |
| Stocks | 2,728 | 8,842 | _ | _ | |
| Trade receivables | 4,422 | 2,498 | _ | - | |
| Other receivables | 481 | 1,878 | 40 | 58 | |
| Prepayments | 1,063 | 747 | 143 | 136 | |
| Amounts due from subsidiaries | - | - | 17,183 | 16,452 | |
| Cash and bank balances | 4,301 | 4,838 | 1,018 | 2,121 | |
| | 12,995 | 18,803 | 18,384 | 18,767 | |
| Total assets | 139,237 | 99,948 | 77,406 | 65,638 | |
| Current liabilities | | | | | |
| Bank overdraft (secured) | 16 | 447 | 16 | 447 | |
| Trade payables | 4,377 | 4,403 | - | - | |
| Other payables | 6,848 | 6,321 | 377 | 170 | |
| Advance payments from customers Interest-bearing bank loan | 247 | 340 3,664 | - | | |
| Redeemable preference shares | - 8,050 | 3,004 | - | - | |
| Provision for taxation | 1,062 | 604 | - | - | |
| | 20,600 | 15,779 | 393 | 617 | |
| Net current assets/(liabilities) | (7,605) | 3,024 | 17,991 | 18,150 | |
| Non-current liabilities | | | | | |
| Other payables | - | 117 | - | - | |
| Redeemable preference shares | - | 8,200 | - | - | |
| Deferred tax liabilities Deferred income | 19,506 2,407 | 1,247 2,438 | - | - | |
| Provision for rehabilitation | 2,407 | 2,430 | - | - | |
| | 22,090 | 12,177 | - | | |
| Total liabilities | 42,690 | 27,956 | 393 | 617 | |
| Net assets | 96,547 | 71,992 | 77,013 | 65,021 | |
| Equity attributable to owners of the Company | · · · | · · · | ·· | · · · | |
| Share capital | 68,151 | 56,541 | 68,151 | 56,541 | |
| Reserves | 18,107 | 15,451 | 8,862 | 8,480 | |
| | 86,258 | 71,992 | 77,013 | 65,021 | |
| Non-controlling interest | 10,289 | | - | - | |
| Total equity | 96,547 | 71,992 | 77,013 | 65,021 | |

Refer to the Announcement on SGXNET / Asiaphos website (15 Feb 2016, Link shown below; Pages 15/16) for Balance Sheet commentary.

http://www.asiaphos.com/pdf/AsiaPhos_4Q2015%20(150216)_FINAL.pdf << Return to [Table of Contents]

Recent Developments

2014/2015 milestones: 単程碑

- Acquisition of LY Resources (LYR), completed Aug 2015 吃成LYR收购2015年8月 Receipt of exploration right renewal for Mine #2 Shi Sun Xi (June 2015)获取石箅西探矿权更新 (2015年6月)
- Receipt of Land Use Rights for Phase2 Land (March 2015) 获取二期土地使用权(2015年3月) M&I phosphate resources estimate: Increased +31%, to
- Mail phosphate resources estimate: Increased +31%, to 30.3 million tonnes (announced Nov 2014)矿石顶测; 增 加+31%, 3030万吨(约2014年11月) Reduction in gov't mining surcharge, from RMB30/tonne, to RMB8/tonne 政府征收费用降低,从每吨30人民币降到

Jan 2016: Renewal of mining right for Mine #1 (CQY) Ongoing: Application for conversion of Mine #1 (CQY) exploration right, into a mining right; This would increase CQY's approved production scale to potentially 400,000 tonnes per year

- Acquisition of LY Resources Pte Ltd ("LYR") 公司收购 LYR Independent valuers have indicated that the valuation of LYR has exceeded the
- valuation threshold of RMB250 million 独立评估师表示,LYR的估值已经超过了人民 币2.5亿元的估值门槛
- Following the receipt of the final valuation report and satisfactory completion of other conditions precedent, the Group has completed the acquisition 继收到最终估值报告以及其他先决条件圆满完成,集团已完成收购
- LYR acquisition would allow the Group to gain: (LYR收购将使集团获得) Improved financial performance: Entire economic benefits of an existing cooperation arrangement presently accruing to its co-operation partner 是高财务业绩:现有的合作安排的整个经济的 好处目前累积到它的合作伙伴
 - ✓ Access to an exploration area 进入勘探领域 (the "FengTai Licence") -峰泰探矿权 a land parcel approximately 17.91 km² (almost 4.8 times the size of the Group's existing mining area) - near its existing mines 现有的矿山48倍接近现有矿山



Acquisition of LY Resources Pte Ltd ("LYR")

PRESS CLIPPING The Basiness Times

Section Companies & Markets Page 7

AsiaPhos to acquire LY Resources for S\$36.8m

(07 July 2015)



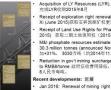


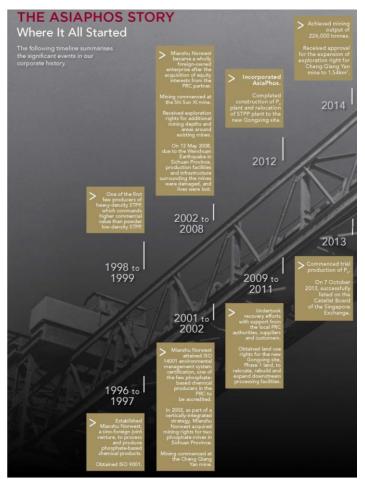












2014/2015 milestones:

- Acquisition of LY Resources (LYR), completed Aug 2015
- Receipt of exploration right renewal for Mine #2 Shi Sun Xi (June 2015)
- Receipt of Land Use Rights for Phase2 Land (March 2015)
- M&I phosphate resources estimate: Increased +31%, to 30.3 million tonnes (announced Nov 2014)
- Reduction in gov't mining surcharge, from RMB30/tonne, to RMB8/tonne

Recent developments:

- Jan 2016: Renewal of mining right for Mine #1 (CQY)
- Ongoing: Application for conversion of Mine #1 (CQY) exploration right, into a mining right; This would increase CQY's approved production scale to potentially 400,000 tonnes per year

Acquisition of LY Resources Pte Ltd ("LYR")

- Independent valuers have indicated that the valuation of LYR has exceeded the valuation threshold of RMB250 million
- Following the receipt of the final valuation report and satisfactory completion of other conditions precedent, the Group has completed the acquisition
- LYR acquisition would allow the Group to gain:
 - ✓ Improved financial performance: Entire economic benefits of an existing cooperation arrangement presently accruing to its co-operation partner

 Access to an exploration area (the "FengTai Licence") a land parcel approximately 17.91 km² (almost 4.8 times the size of the Group's existing mining area) - near its existing mines



Acquisition of LY Resources Pte Ltd ("LYR")

PRESS CLIPPING

The Business Times

Section **Companies & Markets**

7

Page

AsiaPhos to acquire LY Resources for S\$36.8m

Acquisition set to boost Catalist-listed phosphate miner's operating cash flows and expand its resource base

By Chan Yi Wen

viwenc@sph.com.sg @ChanYiWenBT

Singapore

PHOSPHATE miner AsiaPhos is acquiring the entire stake of LY Resources for S\$36.8 million in a bid to boost its operating cash flows and expand its resource base. The seller of LY Resources is Luo Yong, who owns half of the equity interest in Mianzhu Dashan Mining Co, the group's cooperation partner in China.

LY Resources is valued at 266.58 million yuan (S\$58 million), based on an independent valuation report by Jones Lang LaSalle Corporate Appraisal and Advisory on June 26, 2015.

The acquisition thus follows an earlier condition precedent that LY Resources be valued at no less than 250 million yuan. The acquisition will be paid through the issuance of 101.32 million new AsiaPhos shares to Mr Luo, providing him with an 11.2 per cent stake of the enlarged share capital of AsiaPhos.

Assuming that the acquisition was

tangible assets of the group as at end-2014, would have been 13.07 cents instead of nine cents. And if the deal was done on Jan 1, 2014, then the group wuld have made a loss per per share of 2.44 cents.

News of the acquisition sent AsiaPhos's counter surging as much as 18.97 per cent, before closing at S\$0.121, up 4.31 per cent from the previous trading day. A total of 1.56 million shares changes hands, compared to the three-month traded average of 0.14 million.

The acquisition of LY Resources

completed on Dec 31, 2014, the net nomic benefits of an existing cooperation arrangement with Dashan, Asia-Phos CEO Ong Hian Eng said: "Dashan's share of profits from the cooperation arrangement which are recognised as our production costs share of 0.41 cent, against earnings need not be payable to Dashan after the completion of the transaction."

LY Resources also has access to an exploration area of about 17.91 square kilometre, about 4.8 times the size of AsiaPhos's existing mines, the group said in its FY2014 annual report. Acquiring LY Resources will facilitate the group's ownership of a 55 per cent equity interest in Deyang Fengtai Mining Co Ltd, a Chinese-inwill allow AsiaPhos to acquire the eco- corporated company which holds the

"While we have been steadily increasing our mining output over the past few years, having an enlarged resource base will help sustain output growth over the longer term." AsiaPhos CEO Ong Hian Eng

FengTai licence - an exploration licence for barite rocks in respect of an area situated in the vicinity of the group's existing mines in the Sichuan province of China.

Said Dr Ong: "While we have been steadily increasing our mining output over the past few years, having an enlarged resource base will help sustain. output growth over the longer term."

Listed on Catalist since October 2013, AsiaPhos focuses solely on mining phosphate rocks and producing phosphate-based chemical products.

The group owns exploration and mining rights to two mines and recently completed the construction of a yellow phosphorus plant.

Pursuant to a service agreement, Mr Luo is required to expand the scope of the FengTai licence to include the exploration and mining of phosphate rocks. In return, he is entitled to receive a payment of 15 per cent of AsiaPhos subsidiary Deyang City Xianrong Technical Consulting Co's net profit for five consecutive years thereafter, subject to a cap of three million yuan per year.

AsiaPhos' map of mines

LY Resources has access to an exploration area of about 17.91 km², approximately 4.8 times the size of AsiaPhos' existing mines.



<mark>∧SI∧</mark>PHOS

Recent Developments: Receipt of Land Use Rights for Phase 2 Land

- Announced: 12 March 2015
- The Company will provide updates on the progress of the Rebuilding Programme on the Phase 2 Land when there are material developments.



| NS | P | H | \bigcirc | 5 |
|-----------|---|---|------------|---|
| | | | _ | |

AsiaPhos Limited 亚化集团有限公司 BRN: 201200335G 10 Kallang Avenue Aperia #05-11

Singapore 339510

T: +65 6292 3119 F: +65 6292 3122 www.asiaphos.com

RECEIPT OF LAND USE RIGHTS FOR PHASE 2 LAND

Capitalised terms used herein, unless otherwise defined, shall have the definitions ascribed to them in the offer document dated 25 September 2013 registered by the Singapore Exchange Securities Trading Limited acting as agent on behalf of the Monetary Authority of Singapore on 25 September 2013 (the "**Offer Document**").

The Board of Directors (the "**Board**") of AsiaPhos Limited (the "**Company**") refers to Page 109 of the Offer Document in respect of the Phase 2 Land, where it was disclosed in the Offer Document that as at the date of listing, Mianzhu Land Bureau had not issued the land use rights for Phase 2 Land to Mianzhu Norwest for the purpose of the Rebuilding Programme.

As previously stated in the Offer Document, Mianzhu Norwest has (i) paid a fully-refundable partial deposit of RMB8 million; and (ii) received the 土地紅线图 (Red Line Drawings of Land) for Phase 2 Land, the 绵竹市规划局建设工程规划设计技术要求通知书 (a notice for Phase 2 Land issued by the Mianzhu Planning Bureau), the 建设用地规划许可证 (Construction Land Planning Permit), the 建设工程规划许可证 (Construction Construction Project Planning Permit) issued by the Mianzhu Planning Bureau, and the 建筑工程施工许 可证 (Building Construction Permit) issued by Mianzhu Construction Bureau for Phase 2 of the Rebuilding Programme.

In December 2014, Mianzhu had paid the outstanding balance of RMB5.9 million.

The Board is pleased to inform the shareholders that, Mianzhu Norwest has received an approval dated 28 February 2015 from Mianzhu Land Bureau on the land use rights for Phase 2 Land.

The Company will provide updates on the progress of the Rebuilding Programme on the Phase 2 Land when there are material developments.

BY ORDER OF THE BOARD

Simon Ong Eng Hock Executive Director AsiaPhos Limited

12 March 2015

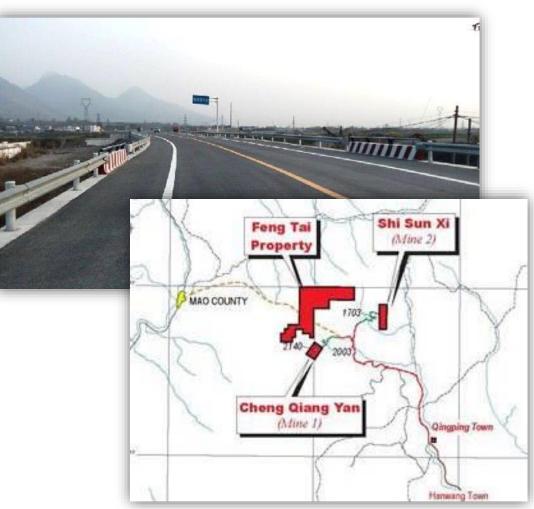
Reduction in Mining Surcharge

• Local government reduced the mining surcharge from RMB30 per tonne to RMB8 per tonne



Mian Mao Highway expected to improve access / haulage road

- Phased construction of the Mian Mao Highway (part of HK/Sichuan postearthquake reconstruction cooperation programme)
- Completion of Mian Mao Highway will increase accessibility between mines and production facilities
- Increased reliability and shortened time required for transportation of phosphate rocks upon completion of Mian Mao Highway



^SI\PHOS

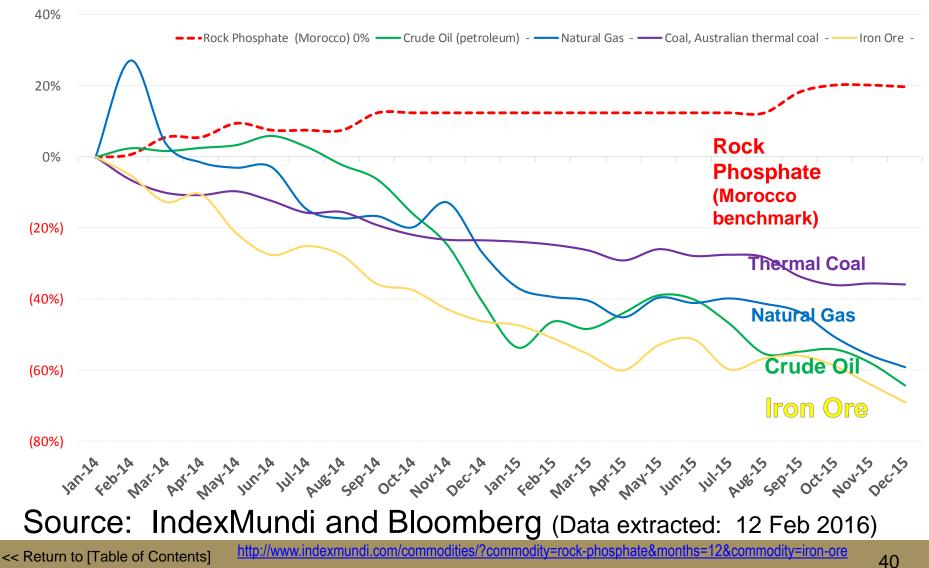
Recent Investor Relations activities / Roadshows



Industry trends and Prospects

Relative Commodity Price Performance

Rock Phosphate vs Other Commodities - Price Comparison vs Jan 2014 (To Dec 2015)



<mark>∧si∧</mark>phos

China: Phosphate Rock Production statistics

| Area | 地区 | YTD May 2015 (tons) | % of total |
|------------------|-----|------------------------|------------|
| Total China | 总计 | 52,637,477 | 100% |
| Hubei | 湖北省 | 18,466,086 | 35% |
| Guizhou Province | 贵州省 | 17,189,001 | 33% |
| Yunnan | 云南省 | 10,442,855 | 20% |
| Sichuan | 四川省 | 5,528,172 | 11% |
| Anhui Province | 安徽省 | 294,724 | 1% |
| Henan Province | 河南省 | 230,850 | 0.4% |
| Hebei Province | 河北省 | 220,001 | 0.4% |
| Chongqing | 重庆市 | 120,750 | 0.2% |
| Hunan Province | 湖南省 | 77,743 | 0.1% |
| Jiangsu Province | 江苏省 | 33,687 | 0.1% |
| Fujian | 福建省 | 29,035 | 0.1% |
| Shaanxi Province | 陕西省 | 4,572 | 0.0% |

→ Asiaphos/SMNPC market share = approx. 2%-2.5% of Sichuan output (Note: SMNPC = Asiaphos' operating subsidiary in China)

Source: National Bureau of Statistics of the People's Republic of China (NBS) <u>http://m.askci.com/data/225522.html</u> (2015 January-May production of phosphate rock; 25 June 2015) <u>http://www.fert.cn/news/2015/5/29/201552914473972204.shtml</u>; <u>http://www.zjhx.org/view.asp?id=1386</u>; <u>http://finance.sina.com.cn/money/future/20150630/090622550904.shtml</u>

∧SI∧PHOS

About Phosphate

Uses of Phosphate and Related Chemicals



Fertilisers



Fire retardants



Oral hygiene products



Pharmaceutical products



Beverages



LCD panels

<mark>∧si∧</mark>phos

Uses of Phosphate and Related Chemicals

STPP is used in, or in the manufacturing process for:

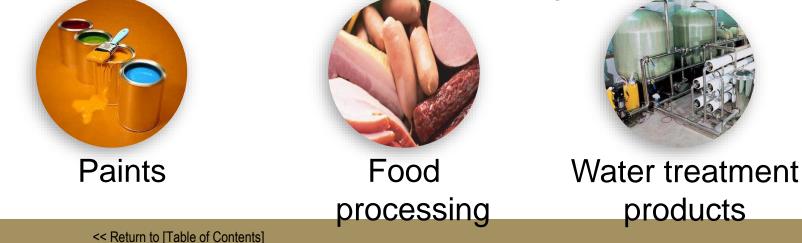


Food and beverage products



Detergents

SHMP is used in, or in the manufacturing process for:



<mark>∧si∧</mark>phos

What is Phosphate?

- Phosphate is a valuable and non-renewable natural resource
- Used to produce downstream phosphate-based chemical products, such as :
 - yellow phosphorus ("P₄")
 - \circ thermal phosphoric acid
 - o sodium hexametaphosphate ("SHMP")
 - sodium tripolyphosphate ("STPP")
- China is the world's largest producer and consumer of phosphate rocks and phosphates



Key messages

1. Strong growth momentum continues



 Improving financial performance, and <u>stronger operating cash flows</u>. Declared first dividend in respect of FY2015.



. Completion of LYR acquisition is expected to expand exploration and mineral resource base (and Improved Cash flows, from removal of Dashan Profit Share)



4. Reduction in mining surcharge is contributing to better margin

5. Recent favourable policies in China indicate a Positive outlook for phosphate and related chemical products

AsiaPhos Limited

10 Kallang Avenue Aperia #05-11 Singapore 339510 Telephone: +65 6292 3119

Website: www.asiaphos.com





<< Return to [Table of Contents]