



Annual General Meeting

Pan-United Corporation Ltd

29 April 2019

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Vision



To be a technology company in concrete and logistics



Our Strategy

- Fortify core business in cement and RMC
- Highly innovative
- Develop new revenue streams from IP
- Mindset shift



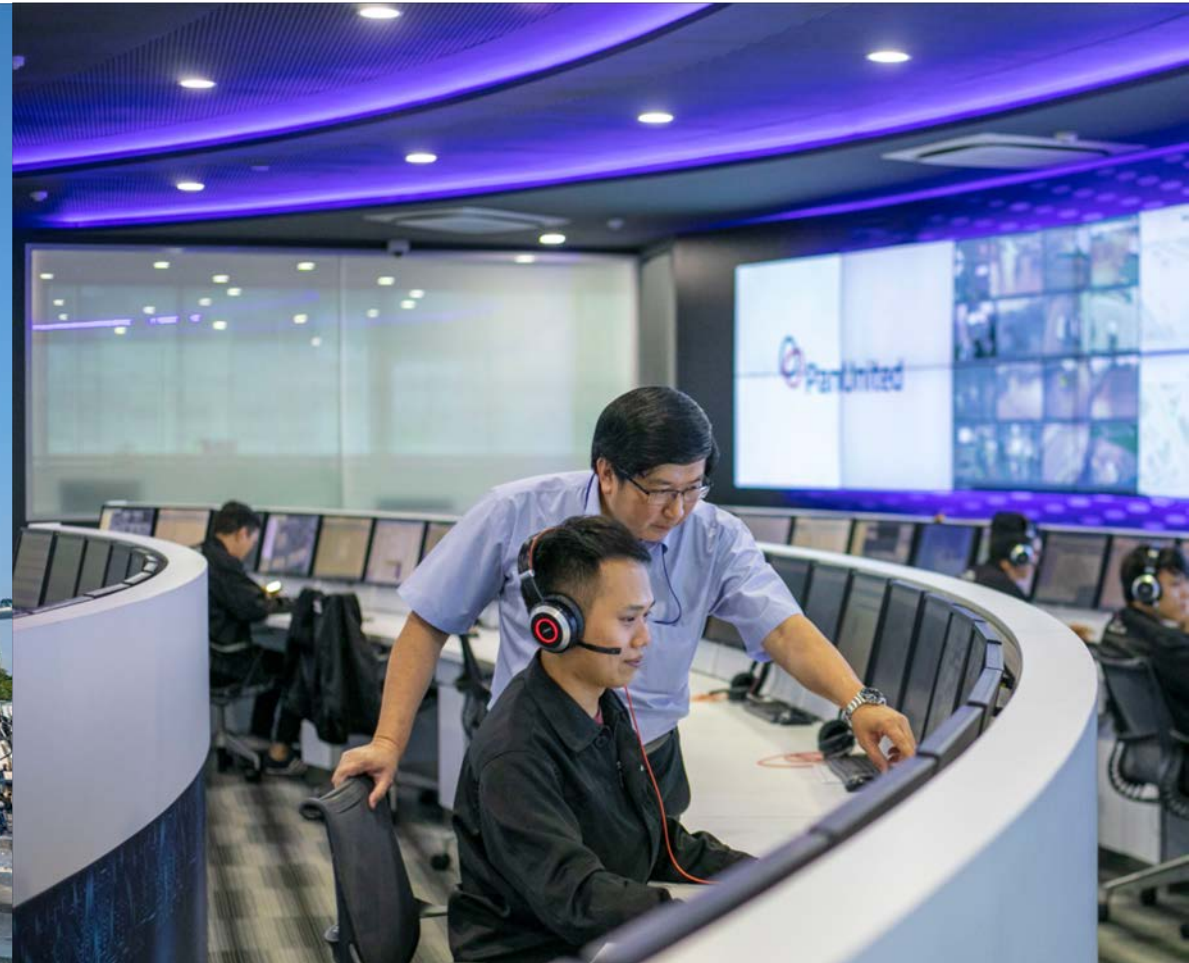
Our Strategy | 1. Product Innovation

- Broad range of over 300 highly specialized concrete solutions
- Often in collaboration with customers, institutions and consultants
- Available for product licensing



Our Strategy | 2. Operations Innovation

- Digital transformation & logistics capabilities
- *AiR*



- Leveraging on our intellectual properties for new revenue growth

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- *AiR*

- Business Model



Outlook

- **Steady pipeline of projects expected**
- **Increasing raw material costs**
- **Conditions improved**



- **Vietnam**
 - Positive outlook
- **Malaysia and Indonesia**
 - Outlook still uncertain



- **Invest in core business**
- **Be best in class globally**





Thank You

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