



ADVANCER GLOBAL LIMITED



CORPORATE UPDATE

7 AUGUST 2017

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The contact person for the Sponsor is Mr. Ong Hwee Li (Telephone: +65 6532 3829) at 1 Robinson Road, #21-02 AIA Tower, Singapore 048542. SAC Capital Private Limited is the parent company of SAC Advisors Private Limited.]

Our Business Model

- Advancer Global is an established and integrated workforce solutions and services provider in Singapore. We operate through two main business divisions: (i) Employment Services, and (ii) Facilities Management Services, to **provide a holistic suite of solutions and services to our diverse base of customers.**
- To complement our business platforms, we will continue to **integrate and innovate to enhance operational efficiencies to bring greater effectiveness and benefits** to our diverse base of customers, both corporations and households.



Facilities Management Services

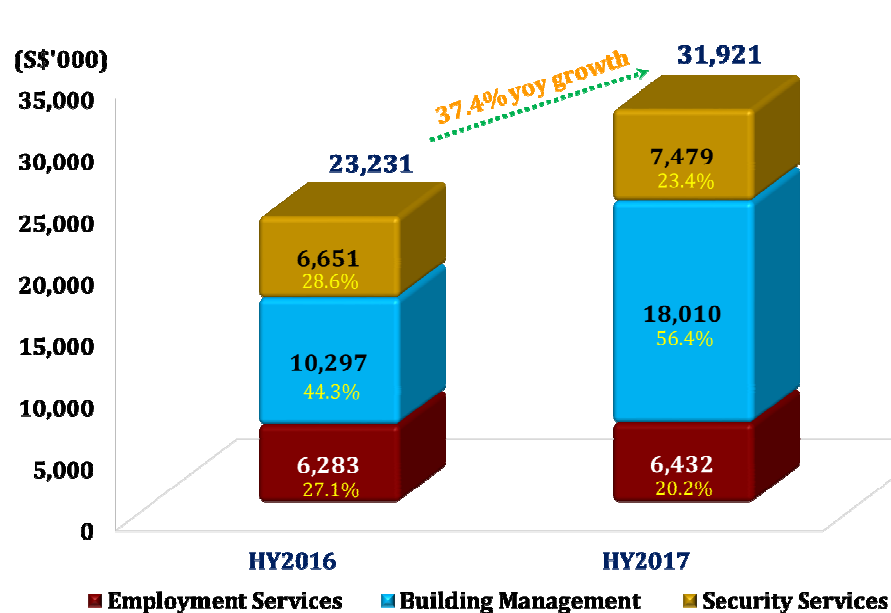
- Our Facilities Management Services division encompasses two sub-divisions: (i) **Building Management Services (“BMS”)**, and (ii) **Security Services**, which the Group, through its well-established subsidiaries, provides property management, security services, pest control, landscape care, as well as cleaning and stewarding services to a diverse base of customers.



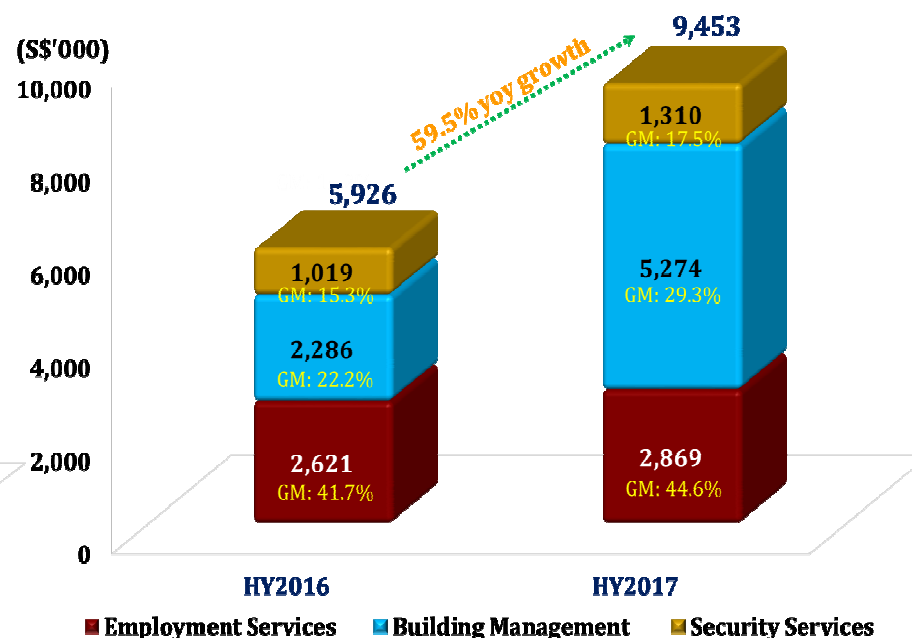
- We expanded our range of service offerings to be **the outsourcing partner of choice**.
- Building Management Services include property management, cleaning and stewarding services, as well as pest control services.

Financial Performance

Revenue



Gross Profit & Gross Margin

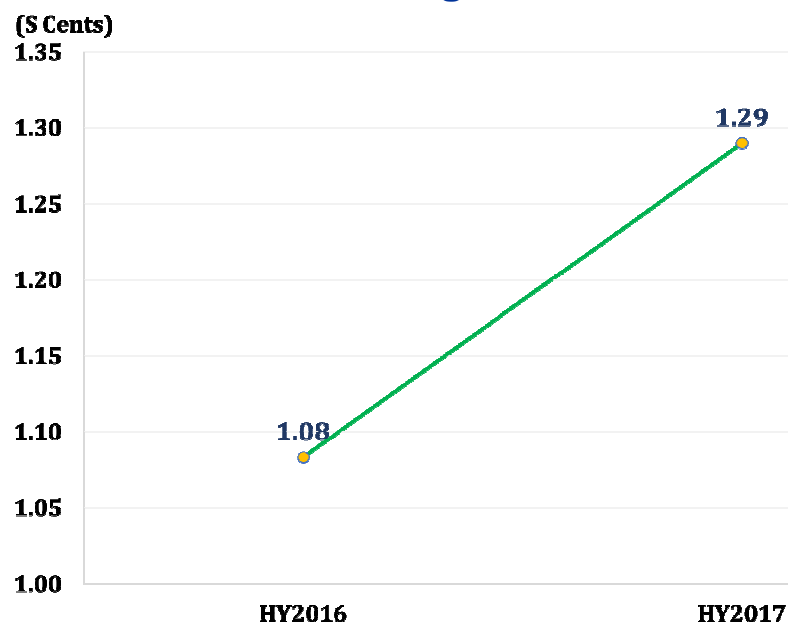


- Higher revenue was attributed to:
 - ✓ increase in average service income from Employment Services as a result of the Advance Placement Scheme that enables faster placement and better matching of foreign domestic workers to households in Singapore
 - ✓ revenue contribution from newly acquired subsidiaries that broaden the service offerings of the Facilities Management Services division (Building Management & Security Services segments)
 - ✓ secured new cleaning and security services contracts
- Overall gross profit margin improved to 29.6% in HY2017, as compared to 25.5% in HY2016.**

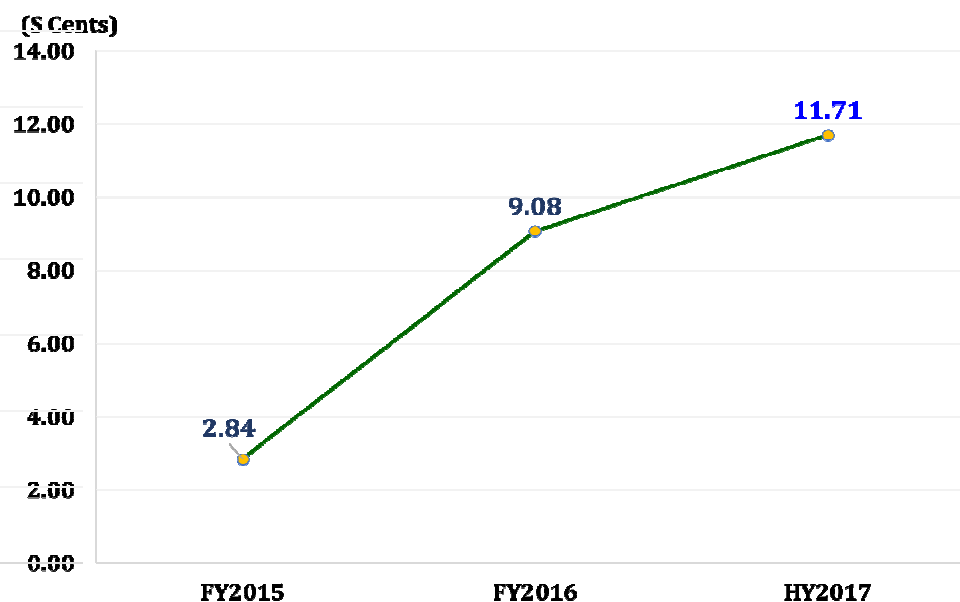
Financial Highlights

- Net profit attributable to owners of the Company was **S\$2.3 million for HY2017**, an increase of 19.3%, mainly due to increase in revenue and gross profit margin, which was partially offset by higher cost of services, lower other operating income and administrative expenses to support the Group's operations and corporate activities.

Earnings Per Share



Net Asset Value Per Share



Notes:

- The earnings per share ("EPS") in the HY2016 results announcement was computed based on the weighted average number of shares of 130,172,589. For illustrative and comparative purpose in this presentation slide, the EPS for HY2016 was computed based on 176,228,145 shares, which was the same figure used for HY2017.
- Net asset value ("NAV") per share were computed based on the share capital of 173,172,589 shares for FY2015 and FY2016, and 185,672,589 shares for HY2017.

Corporate Update

- ☑ **Group will continue to evolve into an effective holistic solutions and services provider, particularly in the Facilities Management spectrum to bring greater effectiveness and benefits to our customers**
 - continue to seek new and/or complementary businesses to enrich our solutions and services
 - strengthen our competitive edge by training and upgrading skill sets of our employees
- ☑ **Optimise the businesses of our subsidiaries through technology enhancement to reduce labour intensity**
 - centralised management to enhance operational efficiency and achieve cost savings for customers
 - to achieve sustainable earnings growth in the long term
- ☑ **Monthly service contracts for Facilities Management increased from approximately S\$3.6 million at 31 Dec 2016 to approximately S\$3.8 million at end June 2017**
- ☑ **Declared an interim dividend of 0.49 Singapore cent per share for HY2017**
 - Group intends to declare a dividend payout of 50% of its net profit attributable to owners of the Company as dividends for financial years ending 31 December 2017 and 2018



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THANK YOU!

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