











# **Mapletree Pan Asia Commercial Trust**

1Q FY25/26 Financial Results

30 July 2025

## **Important Notice**



This presentation is for information only and does not have regard to your specific investment objectives, financial situation or your particular needs. This presentation does not constitute an invitation, offer or solicitation of any offer to sell or subscribe for, acquire or purchase any units in Mapletree Pan Asia Commercial Trust ("MPACT" and units in MPACT ("Units")).

The past performance of the Units and MPACT is not indicative of the future performance of MPACT or MPACT Management Ltd. ("Manager"). The value of Units and the income derived from them, if any, may rise or fall. The Units are not obligations of, deposits in, or guaranteed by the Manager, DBS Trustee Limited (as trustee of MPACT) (the "Trustee") or any of their respective related corporations or affiliates. An investment in the Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "SGX-ST"). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This presentation may also contain forward-looking statements and financial information, including those that involve risks and uncertainties. Such forward-looking statements and financial information involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of MPACT or the Manager, or industry results, to be materially different from any future results, performance or achievements, expressed or implied by such forward-looking statements and financial information. Such forward-looking statements and financial information are based on numerous assumptions regarding the Manager's present and future business strategies and the environment in which MPACT or the Manager will operate in the future. Actual future performance, outcomes and results may differ materially from these forward-looking statements and financial information. Because these statements and financial information reflect the Manager's current views concerning future events, these statements and financial information necessarily involve risks, uncertainties and assumptions. These forward-looking statements speak only as of the date of this presentation. No assurance can be given that future events will occur, that projections will be achieved, or that assumptions are correct.

Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital, occupancy rate, construction, development risks, capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses, governmental, public policy changes and the continued availability of financing. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

Nothing in this presentation should be construed as financial, investment, business, legal or tax advice and you should consult your own independent professional advisors. Neither the Manager nor any of its affiliates, advisers or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, whether directly or indirectly, from any use, reliance or distribution of this presentation or its contents or otherwise arising in connection with this presentation. This presentation shall be read in conjunction with MPACT's financial results for the First Quarter Financial Period from 1 April 2025 to 30 June 2025 in the SGXNET announcement dated 30 July 2025.

The directors of the Manager (including those who may have delegated detailed supervision of this presentation) have taken all reasonable care to ensure that the facts stated and opinions expressed in this presentation which relate to MPACT and/or the Manager are fair and accurate and that there are no other material facts not contained in this presentation the omission of which would make any statement in this presentation misleading. The directors of the Manager jointly and severally accept responsibility accordingly.

Where any information has been extracted or reproduced from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of the directors of the Manager has been to ensure through reasonable enquiries that such information is accurately extracted from such sources or, as the case may be, reflected or reproduced in this presentation.



Scan the QR code or visit <a href="https://investor.mapletreepact.com/financial-results.html">https://investor.mapletreepact.com/financial-results.html</a> to view MPACT's Financial Statements and Distribution Announcement for the First Quarter Financial Period from 1 April 2025 to 30 June 2025







# Content

٠	Key Highlights	Page 4
÷	Financial Performance	Page 7
٠	Portfolio Highlights	Page 15
٠	Commitment to Sustainability	Page 31
٠	Outlook	Page 34
٠	Appendix 1: Market Information	Page 38
	Appendix 2: Other Asset Information	Page 56



# **Key Highlights**

Financials and Capital Management

1Q FY25/26 Distribution per Unit ("DPU")

2.01 Singapore cents



NAV per Unit S\$1.74



**Aggregate Leverage** 

37.9 %



## **Operational Performance**

Assets Under Management ("AUM")<sup>1</sup>

S\$15.7 billion

17 commercial properties across five key gateway markets of Asia

Portfolio Committed Occupancy

89.3 %



**Portfolio WALE** 

2.3 years



#### Note

- Where "Hong Kong" or "HK" is mentioned, it refers to the Hong Kong Special Administrative Region.
- Due to rounding differences, figures throughout this presentation deck may not add up, and percentages may not total 100%.
- 1. Based on the exchange rates as at 30 June 2025 and include MPACT's 50% effective interest in The Pinnacle Gangnam.

# Key Highlights (cont'd)



#### **Financial Performance**

#### 1Q FY25/26 vs 1Q FY24/25

- Singapore showed sustained strength: 2.9% growth in NPI led by VivoCity
- Lower operating expenses and finance costs: Achieved savings through lower utility rates and strategic debt reduction
- 1Q FY25/26 DPU of 2.01 Singapore cents: Cushioned by Singapore's stability and strategic divestment amid overseas headwinds

### **Capital Management**

- Maintained stable balance sheet: With continued sub-40% gearing
- Achieved lower weighted cost of debt: Proactive management to ensure sufficient stability while positioning for favourable rate movements

#### **Portfolio Performance**

- Agile leasing strategies: Delivered 89.3% portfolio committed occupancy despite market pressures
- Early key renewal at MBC: Demonstrates effective tenant retention and underlying asset appeal
- Portfolio rental uplift: Underpins core resilience with continued emphasis on cash flow stability

#### Portfolio Performance (cont'd)

#### **VivoCity**

- Sustained outstanding performance: 6.0% NPI growth despite AEI disruptions; with robust rental reversion reflecting long-term strength
- Basement 2 AEI progressing well: Phase 1 completed;
   Phase 2 expansion near full commitment and ready for progressive opening from September 2025
- Year-on-year ("yoy") tenant sales growth despite ongoing AEI

#### Festival Walk

 Marketing initiatives continue to drive footfall although tenant sales largely affected by record-high outbound travel

#### **Proposed Divestment of Two Japan Properties**

- Continued portfolio optimisation: Uplift portfolio quality and mitigate single-tenant risk
- Singapore remains MPACT's core foundation: Provides long-term stability with more than 50% of AUM holdings



# 1Q FY25/26 vs 1Q FY24/25: Singapore's Stability and Strategic Divestment Continued to Drive Resilience



Proactive debt reduction and improved operating costs delivered meaningful cost savings

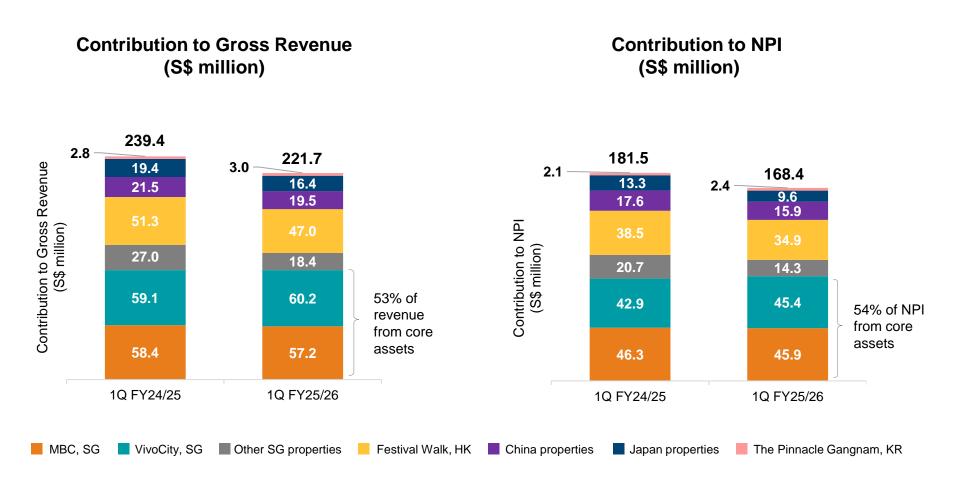
S\$'000 unless otherwise stated	1Q FY25/26	1Q FY24/25	Vari	iance		
Gross Revenue <sup>1</sup>	218,616	236,654	▼	7.6%	Cross revenue voy mainly attributed to	
Property Operating Expenses <sup>1</sup>	(52,626)	(57,252)	•	8.1%	<ul> <li>Gross revenue yoy, mainly attributed to:</li> <li>Reduced contribution from Singapore properties due to divestment of Mapletree Anson on 31 July 2024; and</li> </ul>	
Net Property Income <sup>1</sup>	165,990	179,402	•	7.5%	<ul> <li>Lower overseas contributions, further dampened by a stronger SGD against HKD RMB.</li> <li>Singapore's gross revenue stable yoy (excluding Mapletree Anson), mainly due to: <ul> <li>VivoCity's robust performance despite impact from ongoing AEI; and</li> <li>Higher contribution from Other Singapore Properties.</li> </ul> </li> <li>Lower property operating expenses mainly due to: <ul> <li>Divestment of Mapletree Anson; and</li> <li>Reduced utility expenses due to lower contracted utility rates in Singapore.</li> </ul> </li> <li>Portfolio NPI lower yoy: <ul> <li>On a constant currency basis, gross revenue and NPI would have been 6.9% and 6 lower yoy respectively instead.</li> </ul> </li> </ul>	
Finance Expenses <sup>1</sup>	(50,098)	(59,907)	_	16.4%	Finance expenses improved 16.4% yoy, mainly due to:	
Amount Available for Distribution to Unitholders	106,769	110,750	▼	3.6%	<ul> <li>Reduced borrowings as Mapletree Anson's net divestment proceeds were depleted towards debt reduction</li> <li>DPU lower yoy largely due to:         <ul> <li>Lower overseas contributions;</li> <li>Mitigated by:</li> </ul> </li> </ul>	
Distribution per Unit (Singapore cents)	2.01	2.09	•	3.8%		

<sup>1.</sup> Gross revenue, property operating expenses, NPI and finance expenses do not include contribution from The Pinnacle Gangnam. MPACT will share profit after tax of The Pinnacle Gangnam based on its 50% effective interest.

# 1Q FY25/26 vs 1Q FY24/25: Singapore's 2.9% Growth in Contribution to NPI<sup>1</sup> Cushioned Overseas Headwinds



**VivoCity delivered 6.0% NPI growth despite AEI disruptions** 



<sup>1.</sup> Excluding Mapletree Anson which contributed S\$9.2 million of gross revenue and S\$7.2 million of NPI in 1Q FY24/25.

## **Maintained Stable Balance Sheet**



NAV per Unit primarily affected by SGD's strength against HKD, RMB and JPY

S\$'000 unless otherwise stated	As at 30 June 2025	As at 31 March 2025
Investment Properties	15,463,448	15,728,702
Investment in Joint Venture <sup>1</sup>	116,233	110,874
Other Assets	274,181	302,031
Total Assets	15,853,862	16,141,607
Net Borrowings	5,912,554	5,997,117
Other Liabilities	499,930	519,947
Net Assets	9,441,378	9,624,543
Represented by:		
Unitholders' Funds	9,181,945	9,363,997
<ul> <li>Perpetual Securities Holders and Non-controlling Interest</li> </ul>	259,433	260,546
Units in Issue and to be Issued ('000)	5,274,791	5,271,107
Net Asset Value per Unit (S\$)	1.74	1.78

<sup>1.</sup> Relates to MPACT's 50% effective interest in The Pinnacle Gangnam.

## **Proactive Balance Sheet Management**



Lower weighted average cost of debt and sustained sub-40% gearing demonstrate management discipline

	As at 30 June 2025	As at 31 March 2025	As at 30 June 2024
Gross Debt Outstanding <sup>1</sup>	S\$6,057.9 mil	S\$6,139.9 mil	S\$6,818.9 mil
Aggregate Leverage Ratio <sup>2</sup>	37.9%	37.7%	40.5%
Interest Coverage Ratio ("ICR") (12-month trailing basis) <sup>3</sup>	2.9 times	2.8 times	2.8 times
% of Fixed Rate Debt	77.7%	79.9%	78.9%
Weighted Average All-In Cost of Debt (p.a.) <sup>4</sup>	3.32%5	3.51%	3.54%6
Average Term to Maturity of Debt	3.4 years	3.3 years	3.1 years
MPACT Corporate Rating (by Moody's)	Baa2 (negative)	Baa1 (negative)	Baa1 (negative)

<sup>1.</sup> Includes share attributable to non-controlling interests and MPACT's proportionate share of joint venture's gross debt.

- 4. Including amortised transaction costs.
- 5. Annualised based on the quarter ended 30 June 2025.
- 6. Annualised based on the quarter ended 30 June 2024.

<sup>2.</sup> Based on the total gross debt and deposited property value which exclude the share attributable to non-controlling interests but includes MPACT's proportionate share of joint venture's gross debt and deposited property value. Correspondingly, the total gross debt and perpetual securities to net asset value ratio as at 30 June 2025 was 68.6%.

<sup>3.</sup> Calculated by dividing the trailing 12 months' earnings before interest, tax, depreciation and amortisation (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), by the trailing 12 months' interest expense, borrowing-related fees and distributions on hybrid securities.

# Reinforcing Long-Term Stability with Judicious Capital Management (as at 30 June 2025)



## Balancing flexibility and stability while optimising costs

# Supported by ample liquidity

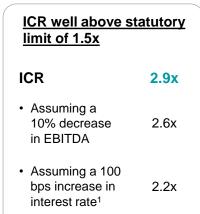
**Total Gross Debt** 

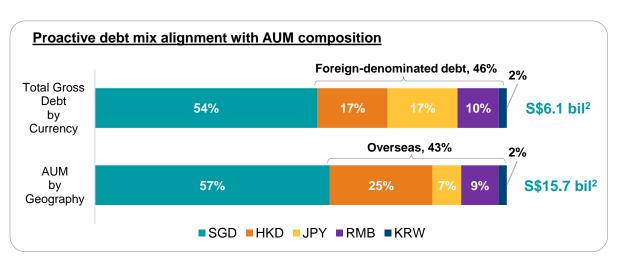
**S**\$6.1 bil

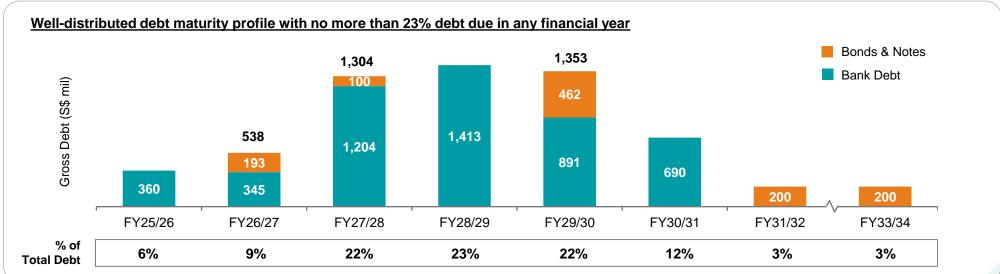
## **Available Liquidity**

~S\$0.9 bil

of cash and undrawn committed facilities







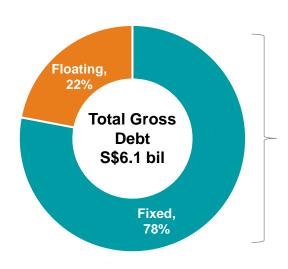
- 1. Based on MAS guidelines, including loans and perpetual securities with fixed interest rates or hedged using fixed rates.
- 2. Based on the exchange rates as at 30 June 2025 and include MPACT's 50% effective interest in The Pinnacle Gangnam's investment property and gross debt.

## Prudent Hedging Measures to Mitigate Volatilities (as at 30 June 2025)



Fixed rate debt kept above 70% provides stability while retaining flexibility for favourable rate movements ~88% of expected distributable income derived from or hedged into SGD to provide income stability

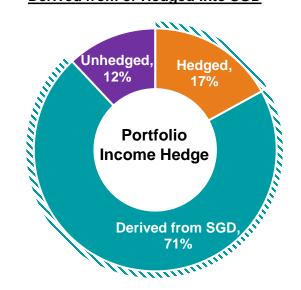
#### ~78% of total debt hedged or fixed



Every 50 bps change in benchmark rates estimated to impact DPU by 0.11 cents p.a.

Fixed	78%
Floating	22%
• SGD	13%
<ul><li>HKD</li></ul>	5%
<ul><li>JPY</li></ul>	4%
<ul><li>RMB</li></ul>	<1%

# ~88% of Expected Distributable Income<sup>1</sup> Derived from or Hedged into SGD



Distributable Income	Hedge Ratio
Portfolio	88%
• SGD	71%
<ul><li>Hedged (HKD, RMB, JPY and KRW)</li></ul>	17%¹
Unhedged	12%

<sup>1.</sup> Based on rolling four quarters of distributable income.





## Unitholders will receive 1Q FY25/26 DPU of 2.01 Singapore cents on 11 September 2025

Distribution Amount 2 01 Singapore cents per Unit	Distribution Period	1 April 2025 to 30 June 2025
2.01 on gapore cents per onit	Distribution Amount	2.01 Singapore cents per Unit

Distribution Timetable	
Notice of Record Date	Wednesday, 30 July 2025
Last Day of Trading on "cum" Basis	Tuesday, 5 August 2025
Ex-Date	9.00 a.m., Wednesday, 6 August 2025
Record Date	5.00 p.m., Thursday, 7 August 2025
Distribution Payment Date	Thursday, 11 September 2025



# **Portfolio Highlights**

## Portfolio<sup>1</sup>



**Committed Occupancy** 

89.3%



**Total Lettable Area Renewed & Re-let** 

205,496 sq ft 800,662 sq ft

Office/Business Park Retail



**Rental Reversion** 



**Tenant Retention Rate** 

75.9%









**Tenant Sales** 

**▲ 2.1%** 

year-on-year



**Shopper Traffic** 

year-on-year



**Tenant Sales** 

3.2%

year-on-year



**Shopper Traffic** 

7.8%

year-on-year

Above data are for 1Q FY25/26 except for committed occupancy which is reported as at the end of the reporting period. The total lettable area renewed/relet includes preexisting vacant units (as at 31 March 2025) and pre-terminated units in FY25/26 (with expiries beyond FY25/26) which were committed during the reporting period.





Focused tenant retention strategy exemplified by early renewal of key tenant at MBC, demonstrating continued tenant confidence

	As at 30 June 2025 (%)	As at 31 March 2025 (%)	As at 30 June 2024 (%)
MBC, SG	92.6	91.2	92.8
VivoCity, SG	99.7	99.3	99.8
Other SG Properties	98.8	99.5	96.0 <sup>1</sup>
Festival Walk, HK	97.9	96.8	99.6
China Properties	85.9	86.1	88.2
Japan Properties	76.8	79.8	94.2
The Pinnacle Gangnam, KR	99.9	99.9	96.8
MPACT Portfolio	89.3	89.6	94.0 <sup>2</sup>

<sup>1.</sup> For comparison purposes, the committed occupancy for Other SG Properties (excluding Mapletree Anson) was 97.0% as at 30 June 2024.

<sup>2.</sup> For comparison purposes, the committed occupancy for MPACT Portfolio (excluding Mapletree Anson) was 94.0% as at 30 June 2024.





VivoCity leads with strong 14.7% rental uplift Continued emphasis on cash flow stability to navigate market complexities

	Number of Leases Committed	Retention Rate by Lettable Area (sq ft) (%)	Lettable Area Renewed/Re-Let ('000 sq ft) <sup>1</sup>	Rental Reversion <sup>1,2</sup> (%)
MBC, SG	14	87.0	457.8	-2.7
VivoCity, SG	64	63.2	94.6	14.7
Other SG properties	22	91.0	89.7	4.8
Festival Walk, HK	36	91.2	81.0	-7.9
China properties	9	73.2	84.7	-19.4
Japan properties	10	32.6	51.1	0.4
The Pinnacle Gangnam, KR	1	100.0	1.6	7.9
MPACT Portfolio	156	75.9	860.5	1.4

<sup>1.</sup> On committed basis for all leases with expiries in FY25/26 only.

<sup>2.</sup> Rental reversion is calculated based on the change in the average effective fixed rental rates of the new leases compared to the average effective fixed rents of the expiring leases. It takes into account rent-free periods and step-up rental rates over the lease term (if any) and excludes short-term leases that are less than or equal to 12 months where rental rates are not reflective of prevailing market rents that are on normal lease tenure basis.

## Balanced Lease Expiry Profile (as at 30 June 2025)

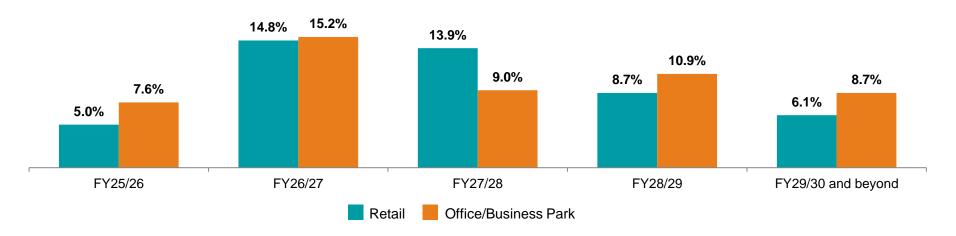


## Mitigates concentration risk and supports long-term stability

### Weighted Average Lease Expiry ("WALE") by Gross Monthly Income ("GRI")

Portfolio 2.3 years <sup>1</sup>	Retail <b>2.2</b> years	Office/Business Park  2.4 years
Zio years	ZIZ years	Zi i yeuis

### Lease Expiry Profile by Percentage of Monthly GRI

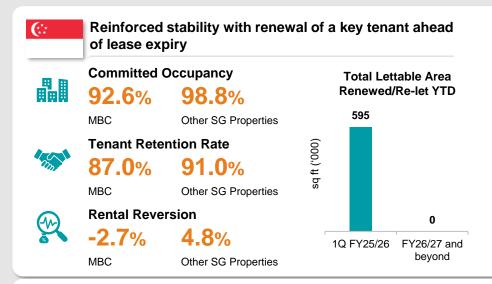


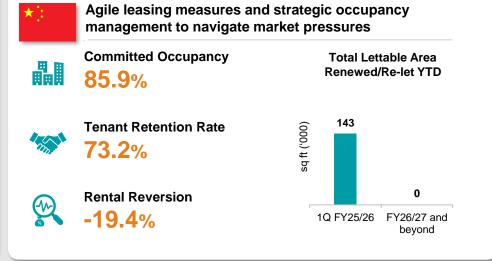
Note: The portfolio lease expiry profile and WALE are based on the expiry dates of committed leases.

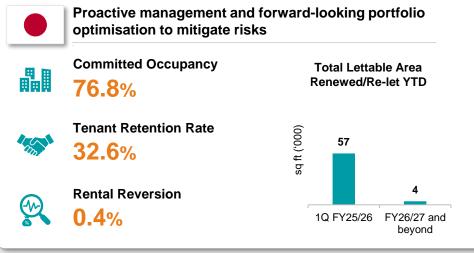
<sup>1.</sup> Based on committed leases renewed or re-let as at 30 June 2025, including leases commencing after 30 June 2025. Based on the date of commencement of leases, portfolio WALE was 1.9 years.

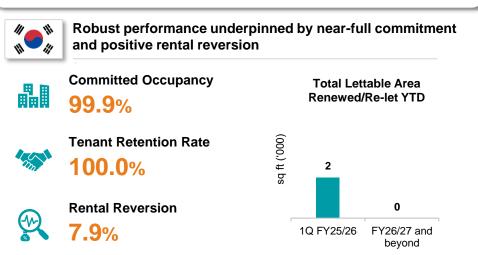
## **Performance of Office/Business Park Assets**











#### Note:

- Above data are for FY25/26 except for committed occupancy which is reported as at the end of the reporting period.
- Total lettable area renewed/relet includes pre-existing vacant units (as at 31 March 2025) and pre-terminated units in FY25/26 (with expiries beyond FY25/26) which were committed during the reporting period.

## Proposed Divestment of Two Japan Office Buildings to Unrelated Third Parties



Ongoing portfolio optimisation with continued focus on Singapore as core market Divestment to be completed by end-August 2025

#### **Properties Overview** ABAS Shin-Yokohama Building TS Ikebukuro Building ("TSI"), Tokyo ("ASY"), Yokohama **TSI ASY Total** 63-4, Higashi-6-1, Shin-Yokohama Address Ikebukuro 2-chome. 2-chome. Kokoku-ku. Toshima-ku, Tokyo Yokohama City Lettable Area 77,196 43,074 34,122 (square feet) Date of 21 July 2022 Acquisition JPY5,400 mil JPY3,330 mil JPY8,730 mil Divestment Consideration<sup>1</sup> (~S\$48.7 mil) (~S\$30.0 mil) (~S\$78.7 mil) JPY5,590.0 mil JPY2,990.0 mil JPY8,580 mil Purchase Price<sup>2</sup> (S\$36.3 mil) (S\$104.1 mil) (S\$67.8 mil) JPY5.690.0 mil JPY3,180.0 mil JPY8.870 mil Independent Valuation<sup>3</sup> (S\$51.3 mil) (S\$28.7 mil) (S\$80.0 mil) JPY220.8 mil JPY130.8 mil JPY351.6 mil FY24/25 NPI (S\$1.9 mil) (S\$1.1 mil) (S\$3.0mil) NPI Yield4 3.9% 4.1% 4.0% Committed 100% 100% Occupancy

#### **Transaction Rationale**

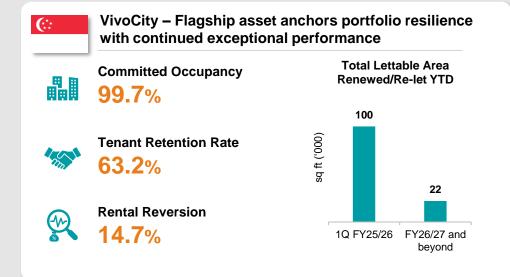
- ✓ Ongoing management efforts to uplift portfolio quality
  - Refocus on quality properties
  - Mitigating single-tenant risk
  - Optimising management efficiency
- ✓ Financial strengthening for future opportunities
  - Divestment proceeds directed towards debt reduction
  - Continues to enhance balance sheet resilience

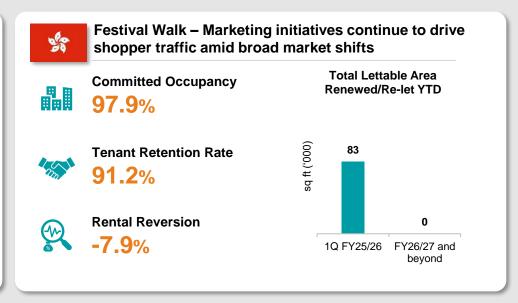


- 1. For a comparable basis, divestment considerations in Singapore dollars are based on 31 March 2025 exchange rate of S\$1 = JPY110.8881.
- 2. Based on the independent valuation commissioned by the manager of Mapletree North Asia Commercial Trust ("MNACT"), conducted as at 31 October 2021 for the proposed merger of Mapletree Commercial Trust and MNACT by way of a trust scheme of arrangement, using the discounted cash flow analysis method and exchange rate of S\$1 = JPY82.4375.
- 3. Based on independent valuation as at 31 March 2025, using the discounted cash flow analysis method and exchange rate of S\$1 = JPY110.8881. The independent valuation was commissioned by the Manager in connection with the annual valuation of all the properties owned by MPACT and its subsidiaries.
- 4. Based on FY24/25 NPI against independent valuations as at 31 March 2025 (in local currency terms).

## **Performance of Retail Assets**







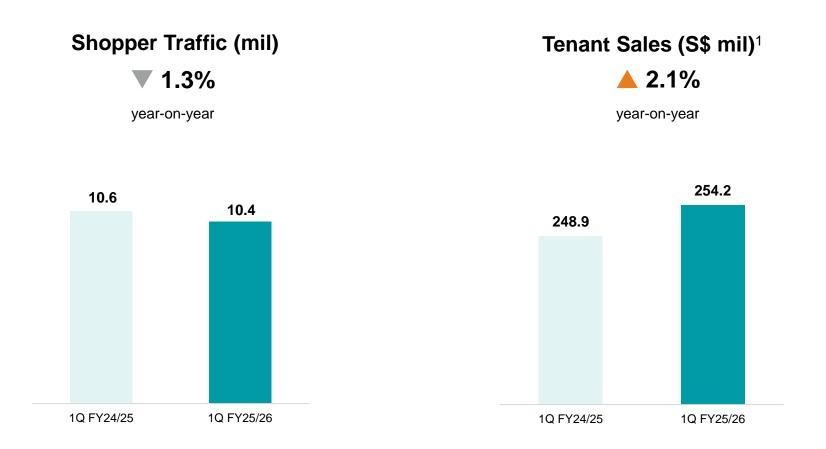
#### Note:

- · Above data are for FY25/26 except for committed occupancy which is reported as at the end of the reporting period.
- Total lettable area renewed/relet includes pre-existing vacant units (as at 31 March 2025) and pre-terminated units in FY25/26 (with expiries beyond FY25/26) which were committed
  during the reporting period.

# VivoCity – Tenant Sales Growth Delivered Through Successful Atrium Events Despite Temporary AEI Disruptions



2.1% growth in tenant sales driven by targeted atrium events that drew higher spending, offsetting the effect of reduced footfall mostly attributable to outbound school holiday travel



<sup>1.</sup> Includes estimates of tenant sales for a small portion of tenants.

## VivoCity – Progress Update of Basement 2 AEI



## Phase 1 fully completed; Phase 2 expansion progressing on schedule

- Phase 1: Successfully completed in 1Q FY25/26 with full commitment; increasing food kiosks from 21 to 24
- Phase 2: Works to increase retail lettable area by 14,000 square feet through conversion of car park and space reconfiguration progressing on schedule
- Estimated ROI: Over 10%<sup>1</sup>



Completion of Phase 1: Introduction of additional food kiosks, along with improved layout and rejuvenated look





Refreshed aesthetics with new flooring and ceilings



od kiosks to accommodate new F&B options

## **VivoCity – Basement 2's Transformation On Track (cont'd)**



Phase 1 fully completed; Phase 2 expansion progressing on schedule

#### **Phase 2 Expansion Progress**

- 14,000 square feet of new retail space nearing full commitment, demonstrating robust tenant demand
- ✓ Progressive opening from September 2025 to serve shoppers and generate revenue while final work continues
- ✓ Full AEI completion on track by end-2025





Phase 2: Expanding VivoCity's F&B offerings with multiple new-to-mall tenants and returning tenants

#### New To Mall Brands





















#### **Existing and Returning Brands**















## **VivoCity – Proactively Revitalising Our Space and Tenant Mix**



Elevating shopper experience through fresh brand additions and revamped storefronts

Expanding the mall's retail options









Partnering tenants to transform their retail spaces

## VivoCity – Strategic Partnerships Drive Shopper Engagement



Exclusive collaborations delivered unique experiences and boosted sales

"Stitch 626 Party" with Disney and MINISO's Stitch-themed pop-up store transformed VivoCity into a destination for family fun





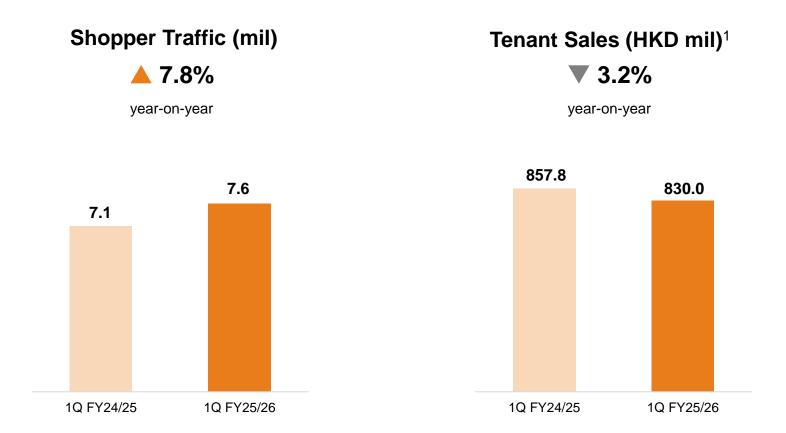




## **Festival Walk – Navigating Broad Market Shifts**



1Q FY25/26 tenant sales largely affected by Hong Kong's record-high outbound travel in April 2025 Marketing initiatives continued to drive shopper traffic



<sup>1.</sup> Includes estimates of tenant sales for a small portion of tenants.

## Festival Walk - Ongoing Tenant Curation



Proactively refining tenant mix and refreshing offerings to stay ahead of evolving market demands









# Festival Walk – Marketing Efforts Continue to Elevate Mall's Profile and Drive Footfall



Attracting shoppers through high-impact celebrity appearances and campaigns complemented by trendy pop-ups









# **Our Steadfast Commitment to Sustainability**



12 material factors mapped to United Nations Sustainable Development Goals ("SDGs")

## **Underpinned by four ESG pillars**

# Building a Resilient Business

- I. Economic Performance
- 2. Strong Partnerships
- Quality, Sustainable Products and Services



# **Safeguarding Against the Impact of Climate Change**

- 4. Energy and Climate Change
- 5. Water Management
- 6. Waste Management



# Enhancing Social Value in Our Workplace and Community

- 7. Employee Engagement and Talent Management
- 8. Diversity and Equal Opportunity
- 9. Health and Safety
- 10. Community Impact



# Upholding High Ethical Standards

- 11. Ethical Business Conduct and Regulatory Compliance
- 12. Cybersecurity and Data Privacy





### MPACT is committed to achieving higher ESG standards and delivering long-term value to our stakeholders

- Strive to provide unitholders with relatively attractive rate of return on investment through regular and steady distributions, and to achieve long-term stability in DPU and NAV per unit
- Achieve 33% of portfolio lettable area in signing green leases by FY25/26
- Maintain 100% green-certified portfolio
- Maintain or improve landlord's FY25/26 energy intensity from FY24/25's baseline
- Increase total installed solar capacity to 4,200kWp by FY25/26
- Reduce energy intensity by 40% from FY11/12 by 2030
- Maintain a diverse and relevant learning
   & professional development programme
- Achieve zero incidences resulting in employee permanent disability or fatality
- Achieve an average of 40 training hours for each employee
- Organise three Mapletree CSR events in FY25/26 with participation by employees
- Maintain zero incidences of noncompliance with anti-corruption laws and regulations
- Achieve no material incidences of noncompliance with relevant laws and regulations
- Zero cybersecurity incidents resulting in material business interruption or data leaks

## Net Zero by 2050: Building a Climate-Resilient Portfolio



Methodical approach to decarbonisation from baseline assessment, target setting, pathway identification to strategic implementation

#### Roadmap to Building a Climate-Resilient Portfolio



## Foundation and Pathway Development

- Track carbon emissions with EDMS
- Establish carbon baseline for portfolio
- Roll out sustainability policies that span the entire real estate value chain
- Carry out climate risk assessment
- Set intermediate net zero targets
- Broaden reporting coverage with enhanced scope for disclosure
- Adopt ISSB Standards by aligning to IFRS S1 and S2 to ensure comprehensive climate-related reporting



#### Stakeholder Engagement

- Engage employees and build internal ESG capabilities
- Engage suppliers/ contractors to reduce embodied carbon and implement supplier code of conduct
- Engage tenants to implement energy efficiency programs and adopt renewable energy
- Engage investors and benchmark performance with GRESB and UNPRI
- Engage lenders through green and sustainable financing instruments



#### **Decarbonisation Levers**

- Asset performance and energy efficiency improvement
- Rooftop solar system installation
- Renewable energy procurement
- Embodied carbon framework
- Green and sustainable financing
- Green building certification



#### Compensate and Neutralise

- Invest in nature-based solutions
- Procure carbon credits to offset residual emissions

#### **CSR Activities held in 1Q FY25/26**



China: Gateway Plaza hosted a **charity sale** featuring handicrafts created by children with autism, raising funds for **autism support initiatives and welfare programmes** 



Hong Kong: Festival Walk held a Food Donation Drive for Feeding Hong Kong, providing **over 76 meals** for vulnerable families and individuals





Hong Kong and South Korea: Tree planting initiatives in partnership with the Sponsor, planting **420 trees in Hong Kong** and **63 trees in South Korea** 



## **Looking Forward: Positioning and Adapting for Stability**



### Geopolitical and macroeconomic headwinds continue to shape the operating landscape





- Intensifying geopolitical conflicts and escalating trade tensions have created an unprecedented volatile environment, heightening downside risks across markets. This landscape of policy unpredictability is driving businesses toward more cautious long-term planning and investment decisions.
- Business confidence and consumer sentiment are expected to remain muted, with implications extending across all sectors. The
  uncertain trajectory of the Fed's rate-cutting cycle adds further complexity to the overall outlook.

### Singapore remains our core foundation, providing an anchor of long-term stability



- Amid these challenging conditions, Singapore continues to serve as MPACT's anchor of relative stability.
- The proposed divestment of two Japan properties reflects our active portfolio management strategy, sharpening our focus on quality assets. While modest in scale, this signals our ongoing judicious approach to portfolio and capital management, strengthening MPACT's financial resilience and increasing agility for evolving market conditions.

### Adaptive management to safeguard occupancy and cashflow





- In navigating heightened uncertainties, the Manager maintains its steadfast focus on preserving occupancy levels to safeguard rental income while implementing prudent cost management measures. Asset enhancement initiatives will continue on a selective basis.
- While remaining committed to MPACT's long-term objectives, the Manager will adapt to evolving market conditions through targeted tenant retention measures and active pursuit of portfolio optimisation opportunities.

# **MPACT: Positioning and Adapting for Stability**



A flagship commercial REIT that provides stability and scale across key gateway markets of Asia

S\$6.6 billion<sup>1</sup>

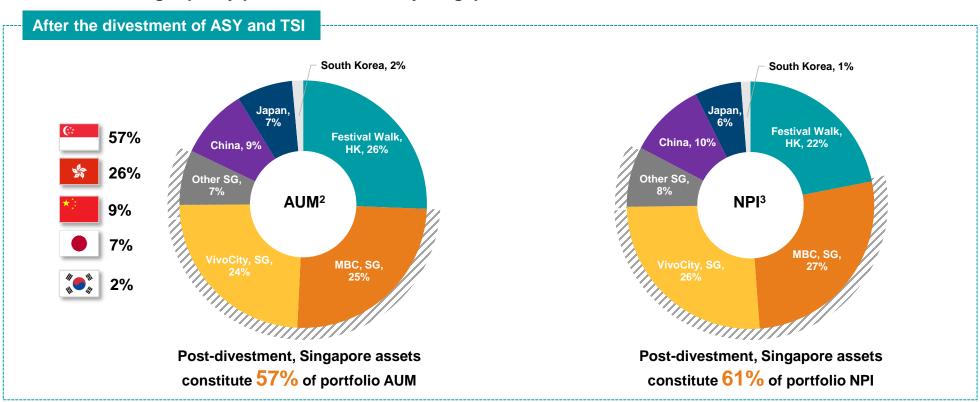
Market Capitalisation

15 Properties 10.4 million sq ft

Portfolio Lettable Area

\$\$15.9 billion
Assets Under Management ("AUM")<sup>2</sup>

### Diversified and high-quality portfolio anchored by Singapore assets



- 1. Based on closing unit price of S\$1.25 as at 31 March 2025.
- 2. Based on the independent valuations of the properties and exchange rates as at 31 March 2025, and includes MPACT's 50% effective interest in The Pinnacle Gangnam.
- Based on FY24/25 Contribution to NPI (includes MPACT's 50% effective share of NPI from The Pinnacle Gangnam, and excludes Mapletree Anson which was divested on 31 July 2024, as well as ASY and TSI).













## **Thank You**

For enquiries, please contact:

Teng Li Yeng Investor Relations Tel: +65 6377 6111

Email: teng.liyeng@mapletree.com.sg

Cassandra Seet Investor Relations Tel: +65 6807 4064

Email: cassandra.seet@mapletree.com.sg



### Singapore Retail – Market Overview



Moderate retail sales growth expected due to lower consumer confidence amid economic uncertainties Stronger Singapore dollar may encourage outbound travel, further dampening local retail sales

#### **Key Retail Malls and Submarkets**



- The HarbourFront/Alexandra micro-market, part of the Greater Southern Waterfront precinct, is slated for urban transformation under the Urban Redevelopment Authority ("URA")'s Master Plan 2019. This initiative will create a major gateway for "Future Live, Work and Play".
- VivoCity, with its lettable area of close to 1.1 million square feet, is a key development in this HarbourFront/Alexandra precinct. This iconic mall is directly connected to the HarbourFront MRT station, and enjoys exceptional connectivity to Sentosa and the HarbourFront Centre.
- VivoCity is further poised to benefit from the upcoming direct connectivity to the Marina Bay MRT station, scheduled for completion in 2026, and the planned development for the Greater Southern Waterfront area.

#### **Average Rent**

Orchard	Suburban
S\$40.90	S\$21.78
per sq ft per month  ▲ 1.1% quarter-on-quarter ("qoq")	per sq ft per month  ▼ 2.0% qoq

#### Occupancy

Orchard	Suburban
93.2%	93.5%
▼ 0.5 percentage point ("pp") from last quarter	▼ 0.6 pp from last quarter

- Singapore's GDP grew by 4.3% yoy in 2Q 2025, extending from the 4.1% growth in the previous quarter. On a qoq seasonally adjusted basis, the economy expanded by 1.4%, reversing from the 0.5% contraction in 1Q 2025. For the second half of 2025, significant uncertainty and downside risks will continue to weigh on the global economy given the lack of clarity over US tariff policies. The Ministry of Trade and Industry's growth forecast for 2025 was unchanged at 0-2%. Headline inflation eased to 1.0% in 1Q 2025, from 1.4% in 4Q 2024.
- Retail sales excluding motor vehicles increased 0.3% yoy during April-May 2025. May 2025 retail sales remained flat yoy with Computer & Telecommunications Equipment and Supermarkets & Hypermarkets industries recording yoy growth of 9.2%, and 7.2% respectively. In contrast, Petrol Service Stations and retailers of Wearing Apparel & Footwear recorded yoy declines of 9.4% and 5.3% respectively.
- Approximately 0.3 million square feet of new retail space is expected from 2025 to 2027, averaging 0.1 million square feet per year, lower than the past five-year annual average of 0.3 million square feet.
- While retailers continue to face challenges from a tight labour market and rising operating costs, strong leasing demand from F&B and health & wellness retailers is expected to support occupancy and rental levels particularly in prime areas where supply is limited. Retail sales growth could moderate as a result of lower consumer confidence amid economic uncertainties stemming from the US tariff policies. The continued appreciation of the Singapore dollar is expected to encourage more outbound travel which could further dampen local retail sales.

## Singapore Retail – Market Overview (cont'd)



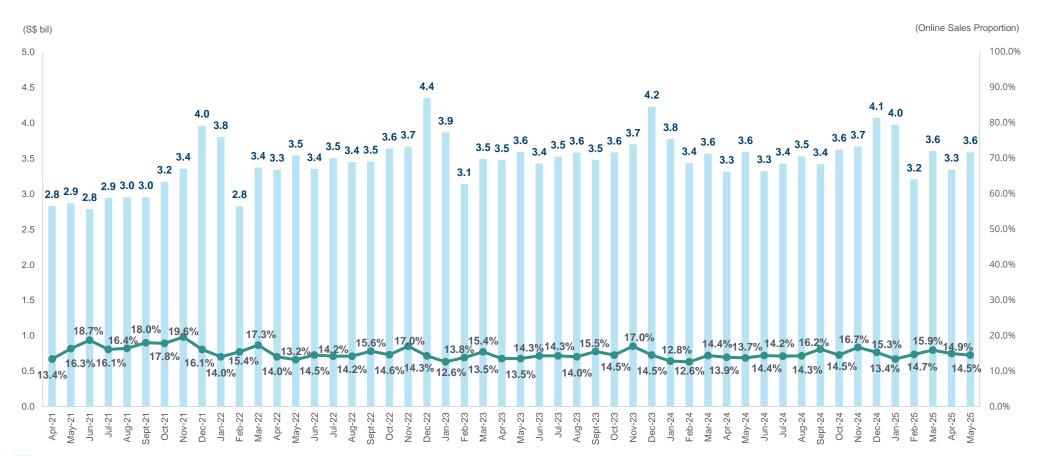
### **Planned New Supply (2025 – 2027)**

Submarket	Property	Area ('000 sq ft)	Expected Completion
Rest of Central Area	CanningHill Square	90.5	2025
Downtown (CBD ex. Orchard)	Shaw Tower Redevelopment	10.9	2Q 2026
Downtown (CBD ex. Orchard)	TMW Maxwell	32.4	2026
Suburban	Lentor Modern	60.3	2026
Downtown (CBD ex. Orchard)	Solitaire On Cecil	1.6	2026
Suburban	Chong Pang City	76.0	2027
Suburban	Jurong Gateway Hub	54.0	2027
Downtown (CBD ex. Orchard)	Newport Tower	3.2	2027

## **Singapore Retail Sales Performance**



Apr-May 2025 retail sales remained relatively stable on yoy basis



OY 41% 64% 21% 4% 2% 10% 13% 6% 10% 17% -1% 15% 18% 23% 20% 19% 17% 17% 15% 9% 10% 2% 11% 4% 4% 1% 2% 1% 4% 1% -2% 1% -3% -2% 9% 2% -5% 0% -3% -3% -3% -1% -2% 1% -4% 5% -7% 1% 1% 0% change:

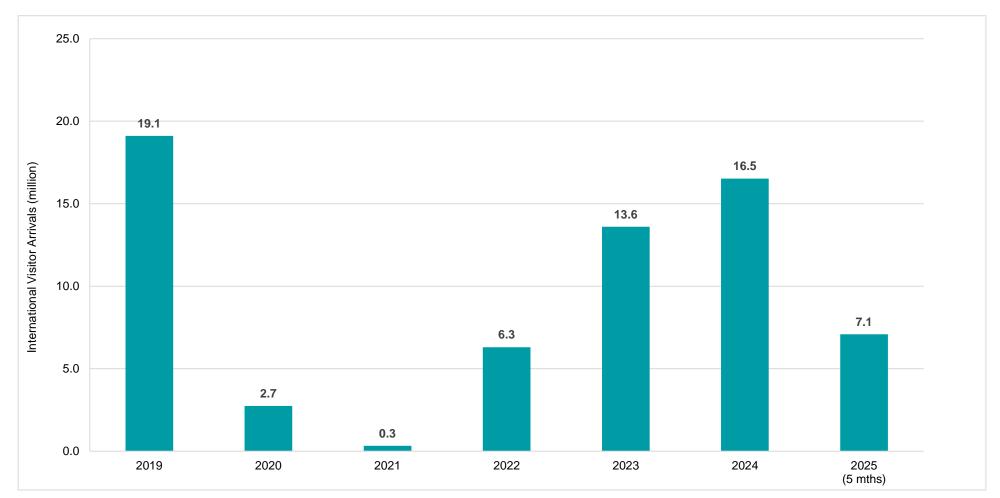
Retail Sales (excluding Motor Vehicles)

Proportion of Online Retail Sales

## **Singapore Visitor Arrivals**



Visitor arrivals for first five months grew 2.3% yoy to 7.1 million, highest since 2020 Diverse line-up of events and government initiatives expected to continue to support visitor arrivals amid macro headwinds



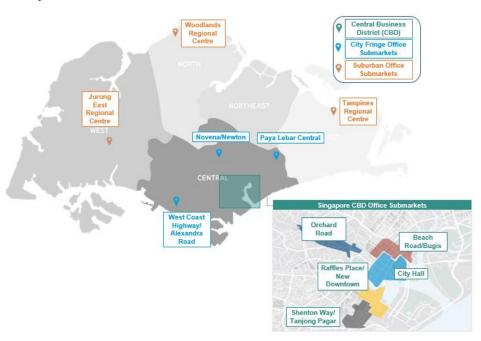
Source: Singapore Tourism Board, Singapore Department of Statistics

## **Singapore Office – Market Overview**



### Businesses remained cautious in their leasing plans given ongoing macroeconomic uncertainties

#### **Key Office Districts**



- Rising rents and tight vacancies in the CBD over the past few years have resulted in a move towards a decentralised business operation model.
- Our office assets are predominantly in the HarbourFront/Alexandra precincts. In the longer term, with the gradual completion of projects under the Greater Southern Waterfront master plan, the myriad of new land uses, as well as refreshed supporting amenities and facilities, will position the precinct as the gateway to "Future Live, Work and Play".

#### **Average Rent**

#### Islandwide

**S\$6.97** 

per sq ft per month

▲ 7.4% qoq

#### **Occupancy**

Islandwide

88.3%

**▼** 1.1 pp

from last quarter

- In 1Q 2025, overall islandwide vacancy rate increased by 1.1 pp qoq to 11.7% while rents increased by 7.4% qoq to S\$6.97 per square foot per month. CBD Grade A rents held relatively stable qoq at S\$11.67 per square feet per month, while City Fringe Grade A rents decreased 1.1% qoq to S\$8.04 per square foot per month.
- Approximately 1.3 million square feet of new office space is expected from 2025 to 2027, averaging 0.4 million square feet per year, lower than the past five-year annual average of 0.5 million square feet. This upcoming new supply is evenly spread across the Core CBD, Rest of Central Region and Suburban areas.
- Given the ongoing macroeconomic uncertainty and significant downside risks to the global economy, businesses are expected to continue to reassess their plans and delay leasing decisions until there is more clarity on the global economy.
- Nevertheless, limited new supply and flight to quality trend are expected to provide some support to rental growth and occupancy levels in the Core CBD submarket.

## Singapore Office – Market Overview (cont'd)



### **Planned New Supply (2025 – 2027)**

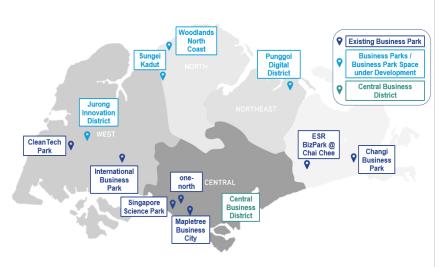
Submarket	Property	Area ('000 sq ft)	Expected Completion
Rest of Central Region	Shaw Tower Redevelopment	435.0	2Q 2026
Core CBD	Solitaire On Cecil	173.2	2026
Suburban	Jurong Gateway Hub	435.0	2027
Core CBD	Newport Tower	262.6	2027

### Singapore Business Parks – Market Overview



Newer business parks are expected to show more resilience Limited upcoming supply could provide some relief to pressures on occupancy and rental rates

#### **Existing and Planned Business Park Clusters**



- Business parks are campus-like business spaces that occupy at least five hectares of land. The campuses typically have lush greenery, a full suite of amenities and facilities and high-quality building designs. These spaces are generally occupied by businesses that are engaged in advanced technology, research and development in high value-added and knowledge intensive activities.
- Mapletree Business City, located in the Central Region, and features Grade A building specifications within an integrated business hub with a full suite of contemporary amenities.

#### **Planned New Supply (2025 – 2027)**

Submarket	Property	Area ('000 sq ft)	Expected Completion
Rest of Island (West Region)	International Business Park	212.3	1Q 2026

#### **Average Rent**

#### **Central Region**

**S\$4.40** 

per sq ft per month ▼ 7.0%

from last quarter

### Occupancy

#### **Central Region**

84.7%

▼ 5.6 pp from last quarter

- In 1Q 2025, vacancy rate in the Central Region increased 5.6 pp qoq to 15.3% while corresponding rents decreased 7.0% qoq to S\$4.40 per square foot per month. Overall islandwide vacancy rate recorded a 2.1 pp qoq increase to 24.1% and rents fell by 1.9% qoq to S\$4.16 per square foot per month.
- Approximately 0.2 million square feet of space is expected to be delivered from 2025 to 2027, averaging 0.1 million square feet per year, lower than the past five-year annual average of 0.7 million square feet. This new supply is due to a single project in the Rest of Island submarket the redevelopment of 27 International Business Park, scheduled for completion in 2026.
- Newer business parks continued to attract tenants, as evident from the redevelopment of 1 Science Park Drive with 76% of its space already committed. Occupancy and rents at older developments are expected to come under pressure.
- With 27 International Business Park being the only major project scheduled for completion over the next three years, the market will have some time to absorb the current vacancies, thereby providing relief to pressures on occupancy and rental rates.

### **Hong Kong Retail – Market Overview**



Moderate recovery in retail sales could lend support to the broader retail market Rents in Kowloon East and Kowloon Tong submarkets likely to face some pressure from new supply in Kowloon East

#### **Key Retail Areas**



- Festival Walk is directly linked to the Kowloon Tong station, the interchange for the local underground Kwun Tong Line of the Mass Transit Railway of Hong Kong. With its direct connection to the MTR, Festival Walk is easily accessible from the north-eastern part of the New Territories, the whole of Kowloon Peninsula, Hong Kong Island and across the border from the Shenzhen area of China.
- Festival Walk also offers excellent direct access via private transport, providing 830 car parking spaces that are open 24 hours a day, seven days a week.

#### **Average Rent**

#### **Kowloon East**

### **HKD249**

per sq ft per month no change qoq

#### Occupancy<sup>1</sup>

#### **Kowloon East**

84.4%

▼ 1.0 pp from 2023

- In 1Q 2025, despite a slight decline in private consumption due to shifting patterns, Hong Kong's economy grew by 3.1% yoy, up from 2.5% in the previous quarter, driven by strong exports of goods and services with moderate investment growth. 1Q 2025 inflation rate increased to 1.6%, up from 1.4% in the prior quarter.
- Hong Kong's retail sales for April-May 2025 remained flat compared to a year ago even though total retail sales for the month of May 2025 was up 2.4% yoy after 14 months of consecutive decline. Despite the decrease of inbound visitors in 2Q 2025, retail rents remained unchanged qoq while leasing activity along major high streets and prime shopping malls remained active.
- Approximately 3.9 million square feet of new retail space is scheduled for completion in 2025. Two developments totalling 0.7 million square feet are set to enter the Kowloon East market. This new supply is likely to exert downward pressure on rents in both the Kowloon East and Kowloon Tong submarkets.
- Hong Kong's retail market is poised for a modest recovery in 2025, driven by government tourism initiatives and rising retail sales, with prime retail locations like Central, Causeway Bay, and Tsim Sha Tsui maintaining rental stability despite 3.9 million square feet of new retail space expected in the second half of 2025.

Occupancy data is for the year 2024 and only available on an annual basis. Data for the year 2025 has yet to be published.

# Hong Kong Retail – Market Overview (cont'd)



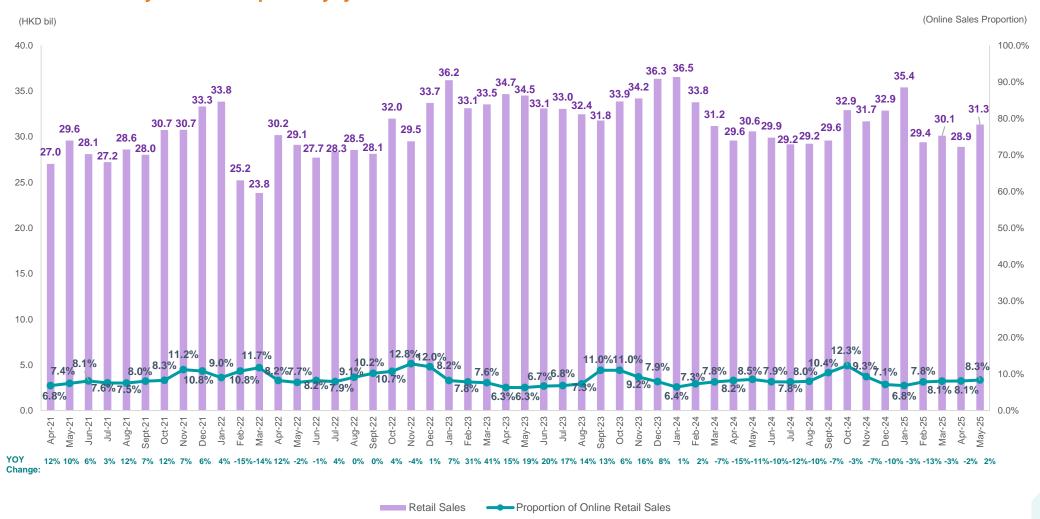
### **Planned New Supply (2025 – 2027)**

Submarket	Property	Area ('000 sq ft)	Expected Completion
Kowloon East	The Twins (Phase 2)	450.0	2025
Others	11 Skies	3,230.0	2025
Kowloon East	NKIL 6568	220.0	2025
Others	Kiu Tau Wai	490.0	2026
Others	XRL Terminus (Retail Portion), Kowloon Station	603.0	2026
Others	Kwu Tong Area 25	132.0	2026
CWB/Wan Chai	Lee Garden Eight	100.0	2026
Others	Bailey Street / Wing Kwong Street	120.0	2027
Central	Central Harbourfront Site 3A (Mall)	340.0	2027
Kowloon East	St. Joseph's Home for the Aged Redevelopment Project	226.0	2027
Kowloon East	Lot 1077 in SD3, Off Anderson Road	110.0	2027
Kowloon East	Lot 1078 in SD3, Off Anderson Road	138.0	2027
Others	Baker Circle	120.0	2027

### **Hong Kong Retail Sales Performance**



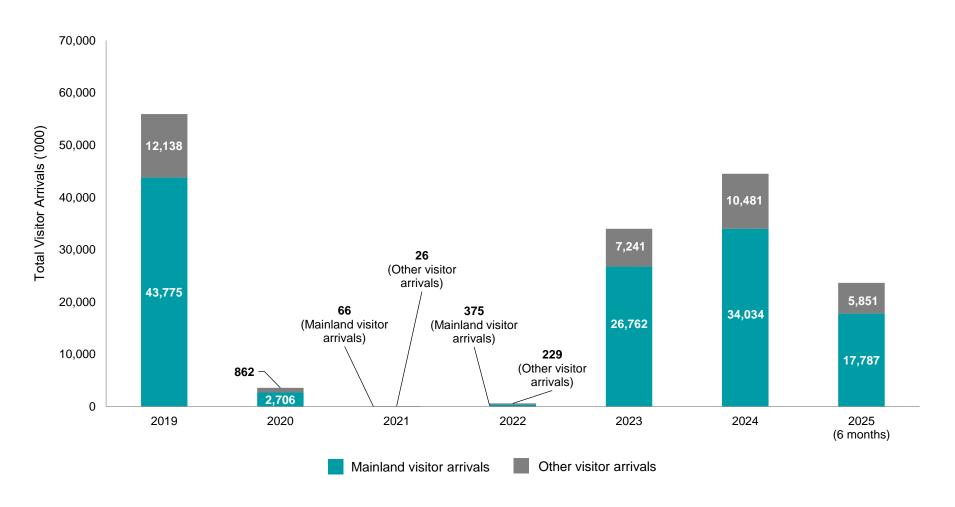
Retail sales for April-May 2025 remained flat compared to a year ago even though total retail sales for the month of May 2025 was up 2.4% yoy after 14 months of consecutive decline



### **Hong Kong Visitor Arrivals**



Total overall visitor and mainland visitor arrivals increased by 14.9% and 14.6% yoy respectively, likely driven by eased travel restrictions and local government's marketing campaigns



### **Beijing Office Market – Market Overview**



### Vacancy rates expected to remain elevated due to persisting economic and demand uncertainty

#### **Key Office Districts**



- Eight major office submarkets in Beijing
- The Lufthansa district of Beijing, where Gateway Plaza is located, is one of the most established international commercial zones in Beijing.
- Lufthansa has a strong presence of international schools, western supermarkets, international dining options and shopping malls.
- Coupled with its good accessibility to the Beijing International Airport, the Lufthansa district is a popular area for expats and multinational companies (MNCs).

#### **Average Rent**

Lufthansa (Grade A)

### **RMB225**

per sq m per month

▼ 4.3% qoq

#### **Occupancy**

Lufthansa (Grade A)

76.3%

▼ 0.1 pp from last quarter

- In 2Q 2025, China's GDP grew by 5.2% yoy, relatively consistent with the 5.4% recorded in the previous quarter as broad stimulus measures continued its momentum. Consumer prices remained stable for the quarter with an increase of 0.1% yoy while unemployment rate declined slightly by 0.1 pp to 5.2%.
- In 2Q 2025, Beijing's office market continued to record positive net absorption for the eighth consecutive quarter with new demand heavily concentrated in the Lize, Zhongguancun and Financial Street submarkets. Overall vacancy rate held steady at 20.2%, while rents recorded a 3.3% qoq decline. Vacancy rate in the Lufthansa inched up marginally by 0.1 pp to 23.7%. However, rents saw a broader decline of 4.3% qoq driven by the vacancy rates and growing competitive pressures from the surrounding areas.
- Approximately 1.8 million square metres of new supply is projected from 2025 to 2027, averaging 0.6 million square metres per year. About 23% of the new supply will be in the CBD, with no new supply expected in the Lufthansa submarket.
- Despite the limited 2025 supply pipeline, significant demand uncertainty persists. In 2H 2025, the market will face additional pressure from corporate relocations, consolidations, and moves to self-owned properties. Consequently, full-year 2025 net absorption is projected to narrow compared to the last year, with year-end vacancy rate remaining at around 20%.

Source: Colliers, 2Q 2025 50

# **Beijing Office Market – Market Overview (cont'd)**



### **Planned New Supply (2025 – 2027)**

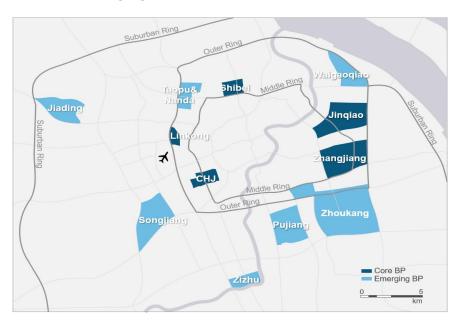
Submarket	Property	Area ('000 sq m)	Expected Completion
Zhongguancun	Dongsheng Sci-Tech Park, Xueyuan Rd	121.6	3Q 2025
AGV & Olympic Park	Ao nan project by AVIC INTL	30.0	4Q 2026
Financial Street	Zhaotai Financial Center	57.8	2Q 2026
CBD	Dajia Baoxian (CBD Z5)	114.8	2Q 2026
CBD	CICC&GLP&Hongkong Land (CBD Z3)	120.0	3Q 2026
Lize	Zhongyang Plaza	101.0	4Q 2026
CBD	Projected by DRC	50.0	2026
CBD	Sino-Ocean Group (CBD Z6)	130.0	2026
Wangjing-Jiuxianqiao	Indigo Phase II (T1-T4)	188.7	2026
Zhongguancun	Reconstruction of Baihua Shoes Factory	50.0	2027
Wangjing-Jiuxianqiao	Indigo Phase II (T5-T7)	106.9	2027
Lize	RUI Insurance Center	105.0	2027
Lize	Digital Financial Technology Demonstration Park	213.3	2027
Lize	Project on the west side of Block 64 of Lize Terminal	83.9	2027

### **Shanghai Business Parks – Market Overview**



Rental rates and occupancy levels expected to remain under pressure across all submarkets in Shanghai

#### **Core and Emerging Business Parks**



- There are five core business parks (Zhangjiang, Caohejing, Jinqiao, Linkong and Shibei) as well as other emerging business parks in Shanghai.
- Predominantly located in decentralised locations, which are increasingly popular among corporates. Rents are typically around half the level of traditional offices.
- At Zhangjiang Science City where Sandhill Plaza is located, biomedical, semi-conductors and technology companies have clustered to create an innovation hub.

#### **Average Rent**

### Occupancy

**Zhangjiang** 

**Zhangjiang** 

**RMB3.78** 

per sq m per day ▼ 4.0% qoq

70.9%

▼ 2.3 pp

from last quarter

- In 2Q 2025, Shanghai's overall vacancy rate in the business park market remained constant qoq at 26.0% while corresponding rents declined by 2.8% qoq as landlords continued to reduce rent and ramp up leasing incentives to entice prospects in a bid to secure occupancy. On a yoy basis, overall rents declined by 14.5%.
- Approximately 4.6 million square metres of new supply is projected from 2025 to 2027, averaging 1.5 million square metres per year. 49% of this new supply will come on stream in 2025. The influx of new supply, coupled with sluggish leasing demand, is expected to continue putting pressure on Shanghai business park market in 2025, driving vacancy rates higher and sustaining the downward trend in rents.

## Shanghai Business Parks – Market Overview (cont'd)



### **Planned New Supply (2025 – 2027)**

Submarket	Property	Area ('000 sq m)	Expected Completion
Jinqiao	Golden Valley WH7-3	292.0	2Q 2025
Caohejing	Galaxy Midtown Phase II	70.7	3Q 2025
Zhangjiang	Zhangjiang Online New Economy Park (B2a- 01/B2b-01)	175.2	3Q 2025
Zhangjiang	The Gate of Science 58-01	170.7	3Q 2025
Zhangjiang	Plot 73/74	27.2	3Q 2025
Jinqiao	Jinqiao One Center	115.8	3Q 2025
Linkong	IBP Phase II	142.1	3Q 2025
Shibei	Shibei Yunzhi Plaza	57.0	3Q 2025
Caohejing	Aerospace Science & Technology City Urban Renewal	216.0	4Q 2025
Jinqiao	Jinhuan Yuan Center Phase I	75.0	4Q 2025
Jinqiao	Golden Valley WHK14-12 Lingxian	302.9	4Q 2025
Jinqiao	Golden Valley W4-4 Paili	20.7	4Q 2025
Zhangjiang	Shanghai Riverfront Harbor B-3-4	80.6	2025
Zhangjiang	C-6-3	17.0	2025
Zhangjiang	Zhangjiang Northwest Zone 24-03	38.0	2025
Zhangjiang	Shanghai Riverfront Harbor B-5-1	117.0	2025
Zhangjiang	800 Zhongke Road	24.5	2025
Jinqiao	Yunjin Eco Community Plot 1-4 bldg.C1/C2/C3	81.9	2025

Submarket	Property	Area ('000 sq m)	Expected Completion
Jinqiao	Jinding Plot 13-01	99.2	2025
Jinqiao	Jinwan Qicheng	107.0	2025
Pujiang	Oriental Media City Phase I (South Plot)	45.5	2025
Pujiang	Tongcheng Medical Park	40.3	2025
Pujiang	Oriental Media City Phase II	210.0	2025
Zhangjiang	Zhangjiang Al Island Phase II	84.9	1Q 2026
Jinqiao	Jinding Plot18-01/18-04	49.5	1Q 2026
Jinqiao	Golden Valley WK11-1 Xinshu	16.1	2Q 2026
Caohejing	Yuanchuang Center	150.0	2Q 2026
Jinqiao	Jinding Plot 20-01	102.1	4Q 2026
Jinqiao	Jinwanli	70.0	4Q 2026
Jinqiao	Jinwan Wuqishan	40.6	4Q 2026
Jinqiao	Jinhuan Yuan Center Phase II	140.0	4Q 2026
Jinqiao	Jinwan Chuangyidaoke	65.6	4Q 2026
Zhangjiang	Guanglan Road Plot 07-09	29.0	2026
Zhangjiang	Shanghai Riverfront Harbor B-2-6	156.6	2026
Zhangjiang	The Gate of Science 78-02	78.4	2026
Zhangjiang	Zhangjiang Huoju Park	47.9	2026

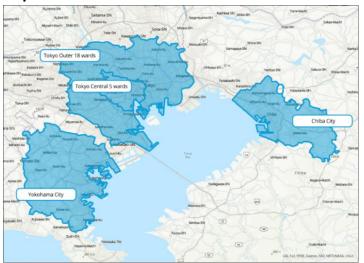
Submarket	Property	Area ('000 sq m)	Expected Completion	
Zhangjiang	Shanghai Riverfront Harbor B-3-10	155.0	2026	
Zhangjiang	Shanghai Riverfront Harbor B-5-2	110.0	2026	
Jinqiao	Kerry Prisma	25.0	2026	
Jinqiao	Yunjin Eco Community Plot 1-4 bldg.A/B/D1/D2/E	148.9	2026	
Pujiang	Lingang Life Science Bay Pujiang Park	143.0	2026	
Pujiang	Life Science City Phase III	200.0	2026	
Jinqiao	Jinding Plot 16-01	118.3	1Q 2027	
Jinqiao	Jinding Plot 17-02	36.1	3Q 2027	
Jinqiao	Jinding Plot 21-01	90.4	3Q 2027	
Jinqiao	Jinhuan Yuan Center Phase I	79.7	4Q 2027	
Zhangjiang	Shanghai Riverfront Harbor B-3-11	156.0	2027	
Zhangjiang	Zhangjiang Middle Zone Plot 41-13	275.5	2027	
Jinqiao	Shanghai Toptown	131.8	2027	

### **Greater Tokyo Office – Market Overview**



# Low vacancies and space shortage in the Tokyo 5 and 18 wards could provide spillover benefits to the other submarkets

#### **Map of Office Markets**



- Greater Tokyo Area's office market comprises Tokyo 23 wards (which includes the Tokyo Central 5 wards), Chiba City and Yokohama City.
- Tokyo's five central wards are home to the largest agglomeration of office buildings and headquarters of many global enterprises.
- For companies seeking to establish subsidiaries or satellite offices outside Tokyo for business continuity, Yokohama is a preferred choice as it offers an attractive standard of living and good array of amenities, while Chiba offers cost advantages.

#### Planned New Supply (2025 - 2027)1

Submarket	Property	Area (tsubo)	Expected Completion
Tokyo 5 wards	Mitamachi Terrace	16,790.0	3Q 2025
Tokyo 5 wards	Takanawa Gateway City District 3 & 4	7,865.0	4Q 2025
Tokyo 5 wards	World Trade Center Building (Main Building)	24,800.0	1Q 2027
Tokyo 18 wards	Osaki Core Project	13,200.0	1Q 2027

#### **Average Rents**

Tokyo 18 wards	Yokohama	Chiba
JPY 19,767 per tsubo per month  ▲ 1.0% qoq	JPY 16,536 per tsubo per month  ▲ 1.3% qoq	JPY 12,943 per tsubo per month  ▲ 0.02% qoq

#### **Occupancies**

Tokyo 18 wards	Yokohama	Chiba
96.1%	94.0%	88.2%
▲ 0.3 pp	▼ 0.1 pp	▼ 1.7 pp
from last quarter	from last quarter	from last quarter

- Japan's economy is expected to continue its moderate recovery through 2025, with real GDP growth projected at 1.2% for 2025. CPI for 2025 is forecasted at 2.0%, down from 2024's CPI of 2.5% due to strengthening yen and lower oil prices. However, downward pressure is expected due to falling crude oil prices and an adjustment in the yen's depreciation. The Bank of Japan held its policy interest rate at around 0.5% and announced that it would continue to reduce its government bond purchase beyond April 2026.
- In 2Q 2025, vacancy rates in Tokyo 5 wards and Tokyo 18 wards declined by 0.7 pp and 0.3 pp qoq to 2.8% and 3.9%, respectively. Correspondingly, rents for Tokyo 5 wards and Tokyo 18 wards rose 2.0% and 1.0% for the same period. In Yokohama, vacancy rate rose slightly by 0.1 pp qoq to 6.0% due to temporary vacancies from relocations, with rents up by 1.3% qoq. Chiba's vacancy rate rose 1.7 pp qoq to 11.8% following tenants' relocation and consolidations into Central Tokyo while rents held largely constant compared to the previous quarter.
- Occupancy and rents in Tokyo 5 and 18 wards are expected to continue to rise as some companies are already facing office space shortages due to rising attendance rates and anticipated future headcount growth. The low vacancy rates within the Tokyo 5 and 18 wards and space shortage could provide spillover benefits to the other submarkets.

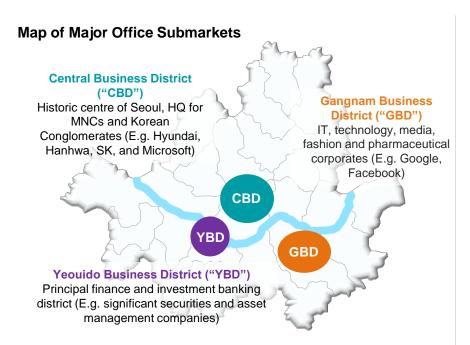
Source: Colliers, 2Q 2025

1. For presentation purposes, this list only includes the relatively more significant new properties. Smaller individual properties have been excluded.

### **Seoul Office – Market Overview**



### Further improvements in vacancy and rental rates expected, driven by healthy leasing demand



- The Seoul office market comprises three core business districts: CBD, GBD (where The Pinnacle Gangnam is located) and YBD. Most of the office stock is in the CBD, followed by GBD and YBD.
- Located in Gangnam-gu, Seoul, The Pinnacle Gangnam is a 20-storey freehold office building with six underground floors and 181 parking lots. It has direct access to an underground subway station (Gangnam-gu Office Station) and is within 10 minutes by car from Gangnam's high-end retail district (Cheongdam) and from COEX Convention & Exhibition Center.

#### **Planned New Supply (2025 – 2027)**

Property	Area (million pyeong)	Expected Completion
0 0'1'145.40		J. J
Songpyeong District 15, 16	0.04	3Q 2026
Euljiro Central Office 3-ga 12 District	0.01	3Q 2026
Supyo City Environment Renovation Office Development Project	0.03	4Q 2026
The 3 <sup>rd</sup> Seoul City Hall	0.01	4Q 2026
Eulji Finance Center (Euljiro 3ga 1, 2 District)	0.02	1Q 2027
Euljiro 3ga 6 District	0.02	1Q 2027
Euljiro 3ga 12 District	0.01	2Q 2027
Euljiro 3ga 10 District	0.01	4Q 2027
Bongrae-dong 1ga (3 District) & Namdaemunro 5ga Development Project	0.02	4Q 2027
	Supyo City Environment Renovation Office Development Project The 3 <sup>rd</sup> Seoul City Hall Sulji Finance Center (Euljiro 3ga 1, 2 District) Suljiro 3ga 6 District Suljiro 3ga 12 District Suljiro 3ga 10 District Suljiro 3ga 10 District Sungrae-dong 1ga (3 District) & Namdaemunro 5ga	iuljiro Central Office 3-ga 12 District  iuljiro Central Office 3-ga 12 District  iuljiro Central Office 3-ga 12 District  iuljiro Sciul City Environment Renovation Office  iuljiro 3da Seoul City Hall  iulji Finance Center (Euljiro 3ga 1, 2 District)  iuljiro 3ga 6 District  iuljiro 3ga 12 District  iuljiro 3ga 10 District  iuljiro 3ga 10 District  iuljiro 3ga 13 District  iuljiro 3ga 14 District  iuljiro 3ga 15 District  iuljiro 3ga 16 District  iuljiro 3ga 17 District  iuljiro 3ga 18 District  iuljiro 3ga 19 District  iuljiro 3ga 10 District  iuljiro 3ga 10 District  iuljiro 3ga 10 District  iuljiro 3ga 10 District

#### **Average Rent**

#### **GBD**

KRW133,782

per pyeong per month **3.5%** qoq

#### Occupancy

#### **GBD**

97.9%

▲ 0.2 pp from last quarter

- South Korea's 2Q 2025 GDP grew 0.5% yoy. On a qoq basis, GDP expanded 0.6%, reversing from the modest contraction in the previous period. The pickup was driven by improved exports and domestic demand.
- The 2Q 2025 average vacancy rate across Seoul's major business districts declined 0.4 pp qoq to 3.4%, demonstrating resilient demand from large corporations, technology companies and professional service providers. Consequently, Grade A office rents rose 2.1% qoq.
- Concerns over the oversupply of office buildings are easing, given the rise in construction costs and a pause in construction progress due to overall economy uncertainty. In addition, demand for the new supply is expected to be highly sought after. As demand for large new-scale prime offices continues to grow, further rental growth can be expected.



## Overall Top 10 Tenants (as at 31 March 2025)



Top ten tenants contributed 21.9%¹ of gross rental income

	Tenant	Property(ies)	% of Gross Rental Income (as at 31 March 2025)
1	Google Asia Pacific Pte. Ltd.	MBC	5.9%
2	BMW	Gateway Plaza	3.6%
3	The Hongkong and Shanghai Banking Corporation Limited	MBC and Festival Walk	2.2%
4	(Undisclosed tenant)	-	-
5	Merrill Lynch Global Services Pte. Ltd.	BOAHF	1.9%
6	Hewlett-Packard Japan, Ltd.	Hewlett-Packard Japan Headquarters Building	1.8%
7	TaSTe	Festival Walk	1.7%
8	Arup	Festival Walk	1.7%
9	Infocomm Media Development Authority	MBC	1.5%
10	Mapletree Investments Pte Ltd	MBC and mTower	1.5%
	Total		21.9% <sup>1</sup>

<sup>1.</sup> Excluding the undisclosed tenant.

## Portfolio Tenant Trade Mix (as at 31 March 2025)



	Trade Mix	Sector	% of Gross Rental Income
1	F&B	Retail	15.0%
2	IT Services & Consultancy	Office / Business Park	14.7%
3	Fashion	Retail	8.0%
4	Banking & Financial Services	Office / Business Park	6.9%
5	Departmental Store / Supermarket / Hypermarket	Retail	5.0%
6	Beauty & Health	Retail	4.5%
7	Machinery / Equipment / Manufacturing	Office / Business Park	4.3%
8	Government Related	Office / Business Park	4.2%
9	Luxury Jewellery, Watches & Fashion Accessories	Retail	3.9%
10	Professional & Business Services	Retail / Office / Business Park	3.9%
11	Automobile	Office / Business Park	3.8%
12	Shipping Transport	Office / Business Park	2.9%
13	Electronics (Office / Business Park)	Office / Business Park	2.7%
14	Sports	Retail	2.5%
15	Lifestyle	Retail	2.3%
16	Consumer Electronics	Retail	2.2%
17	Real Estate / Construction	Office / Business Park	2.1%
18	Leisure & Entertainment	Retail	2.1%
19	Consumer Goods & Services	Office / Business Park	2.0%
20	Others <sup>1</sup>	Retail / Office / Business Park	7.0%
	Total		100.0%

<sup>1.</sup> Others include Pharmaceutical, Convenience & Retail Services, Trading, Optical, Education & Enrichment, Energy, Medical, and Others.





VivoCity led with 14.8% yoy valuation growth largely due to better operational performance Further supported by tighter capitalisation rates for VivoCity and business park segment

	Valuation (S\$)								
	S\$ mil  31 March 2025 <sup>1</sup> 31 March 2024 <sup>1</sup>		Variance		31 March 2025				
			S\$ mil	%	Per Sq Ft Lettable Area (S\$)	Capitalisation Rate (%)²			
VivoCity	3,855.0	3,358.0	497.0	14.8	3,561	4.40			
MBC I	2,350.0	2,287.0	63.0	2.8	1,379	Office: 3.75 Business Park: 4.50			
MBC II	1,664.0 1,568.0		96.0	6.1	1,405	Retail: 4.75 Business Park: 4.45			
mTower	794.0	790.0	4.0	0.5	1,515	Office: 4.00 Retail: 4.75			
BOAHF	350.0	350.0	-		1,621	3.75			
Singapore Properties	9,013.0	8,353.0 <sup>3</sup>	660.0	7.9					

<sup>1.</sup> The valuation for VivoCity was undertaken by Savills Valuation and Professional Services (S) Pte Ltd, while valuations for MBC I and II, mTower and BOAHF were undertaken by CBRE Pte. Ltd..

<sup>2.</sup> Capitalisation rates are reported on a net basis.

<sup>3.</sup> Excludes Mapletree Anson which was divested on 31 July 2024.

### Steady Portfolio Valuation as Singapore Offsets Overseas Headwinds



### Overseas valuation primarily affected by three Makuhari properties and market shifts in Greater China

	Valuation (Local currency mil)		Variance		Variance Valuation (S\$ mil)		Variance				As at 31 March 2025	
	31 March 2025 <sup>1</sup>	31 March 2024 <sup>2</sup>	Local currency (mil)	%	31 March 2025 <sup>3</sup>	31 March 2024 <sup>4</sup>	Total Variance (S\$ mil)	%	Valuation Impact (S\$ mil)	Foreign Exchange Impact (S\$ mil)	Valuation per sq ft Lettable Area (Local currency/S\$)	Capitalisation Rate (%) <sup>5</sup>
Festival Walk	HK\$23,779	HK\$25,080	(HK\$1,301.0)	(5.2)	4,086.4	4,270.6	(184.2)	(4.3)	(223.6)	39.4	HK\$29,619 / S\$5,090	4.30
Gateway Plaza	RMB5,780	RMB6,157	(RMB377)	(6.1)	1,065.1	1,140.5	(75.4)	(6.6)	(69.5)	(6.0)	RMB5,044 / S\$929	4.50
Sandhill Plaza	RMB2,172	RMB2,350	(RMB178)	(7.6)	400.2	435.3	(35.1)	(8.1)	(32.8)	(2.3)	RMB3,180 / S\$586	4.75
Japan Properties	JPY129,070	JPY142,470	(JPY13,400)	(9.4)	1,164.0	1,284.4	(120.4)	(9.4)	(120.8)	0.4	JPY54,571/ S\$492	3.40 - 4.20
The Pinnacle Gangnam	KRW252,000 <sup>6</sup>	KRW247,800 <sup>6</sup>	KRW4,200	1.7	231.3 <sup>6</sup>	250.6 <sup>6</sup>	(19.3)	(7.7)	3.9	(23.2)	KRW1,053,378/ S\$967 <sup>7</sup>	4.30
Overseas Properties			6,947.0	7,381.5	(434.5)	(5.9)	(442.8)	8.3				
Singapore Properties				9,013.0	8,353.0 <sup>8</sup>	660.0	7.9	660.0	-			
Total				15,960.0	15,734.5	225.5	1.4	217.2	8.3			

<sup>1.</sup> The valuation of Festival Walk was conducted by CBRE Advisory Hong Kong Limited, the valuations of Gateway Plaza and Sandhill Plaza were conducted by CBRE (Shanghai) Management Limited, the valuations of the Japan properties were conducted by Savills Japan Valuation G.K. and the valuation of The Pinnacle Gangnam was conducted by Savills Korea Co., Ltd..

<sup>2.</sup> The valuation of Festival Walk was conducted by CBRE Limited, the valuations of Gateway Plaza and Sandhill Plaza were conducted by CBRE (Shanghai) Management Limited, the valuations of the Japan properties were conducted by Savills Japan Valuation G.K. and the valuation of The Pinnacle Gangnam was conducted by Savills Korea Co., Ltd..

<sup>3.</sup> Based on 31 March 2025 exchange rates (S\$1 = HK\$5.8190, S\$1 = RMB5.4268, S\$1 = JPY110.8881 and S\$1 = KRW1,089.5620).

<sup>4.</sup> Based on 31 March 2024 exchange rates (\$\$1 = HKD5.8727, \$\$1 = RMB5.3984, \$\$1 = JPY110.9238 and \$\$1 = KRW988.7285).

<sup>5.</sup> All capitalisation rates are reported on a net basis except for Festival Walk, which is reported on a gross basis.

<sup>6.</sup> Based on MPACT's 50% effective interest in The Pinnacle Gangnam.

<sup>7.</sup> Based on 100% of The Pinnacle Gangnam's valuation and lettable area.

<sup>8.</sup> Excludes Mapletree Anson which was divested on 31 July 2024.

## **Assets in Singapore**



	VivoCity	MBCI	MBC II
Address	1 HarbourFront Walk	10, 20, 30 Pasir Panjang Road	Part 20, 40, 50, 60, 70, 80 Pasir Panjang Road
Asset Type	Retail	Office and Business Park	Business Park and Retail
Year of Acquisition	N.A. <sup>1</sup>	2016	2019
Title	Leasehold 99 years from 1 October 1997	Strata Lease from 25 August 2016 to 29 September 2096	Leasehold 99 years from 1 October 1997
Carpark Lots	2,183	2,001 (combining	MBC I and MBC II)
Lettable Area (sq ft) as at 31 March 2025	1,082,6712	1,704,230	1,184,317
Valuation as at 31 March 2025	S\$3,855.0 million	S\$2,350.0 million	S\$1,664.0 million
Green Certifications	BCA Green Mark Platinum	BCA Green Mark Platinum	<ul> <li>BCA Green Mark Platinum</li> <li>BCA Universal Design Mark Platinum Award</li> <li>LEED®Gold</li> </ul>
Major Tenants as at 31 March 2025	<ul><li>Best Denki</li><li>Fairprice</li><li>Golden Village</li><li>TANGS</li><li>Zara</li></ul>	<ul> <li>Google Asia Pacific Info-Comm Media Do</li> <li>Samsung Asia Pte. L</li> <li>SAP Asia Pte. Ltd.</li> <li>The Hong Kong and</li> </ul>	evelopment Authority

- 1. Not applicable as VivoCity was owned by MPACT prior to listing date.
- 2. Based on enlarged lettable area resulting from the Basement 2 AEI.

### **Assets in Singapore**





## Assets in Hong Kong, China and Seoul



	A PARALYAIR			
	Festival Walk, Hong Kong	Gateway Plaza, Beijing, China	Sandhill Plaza, Shanghai, China	The Pinnacle Gangnam, Seoul, South Korea
Address	No.80 Tat Chee Avenue, Kowloon Tong	No.18 Xiaguangli, East 3 <sup>rd</sup> Ring Road North, Chaoyang District	Blocks 1 to 5 and 7 to 9, No.2290 Zuchongzhi Road, Pudong New District	343, Hakdong-ro, Gangnam- gu
Asset Type	Retail and Office	Office	Business Park	Office
Year of Acquisition	2022	2022	2022	2022
Title	Leasehold up to 30 June 2047	Leasehold up to 25 February 2053	Leasehold up to 3 February 2060	Freehold
Carpark Lots	830	692	460	181
Lettable Area (sq ft) as at 31 March 2025	802,842	1,145,896	683,115	478,461 <sup>1</sup>
Valuation as at 31 March 2025 (Local Currency/S\$ million)	HK\$23,779.0 million (S\$4,086.4 million)	RMB5,780.0 million (S\$1,065.1 million)	RMB2,172.0 million (S\$400.2 million)	KRW252,000.0 million (S\$231.3 million) <sup>2</sup>
Green Certifications	<ul> <li>BEAM Plus Existing Buildings V2.0 Comprehensive Scheme (Final Platinum Rating)<sup>3</sup></li> </ul>	<ul> <li>LEED® v4.1 Building O&amp;M<sup>4</sup>: Existing Buildings Platinum</li> </ul>	<ul> <li>EDGE ADVANCED         Certificate</li> <li>LEED® v4.1 Building         O&amp;M<sup>4</sup>: Existing Buildings         Platinum</li> </ul>	<ul> <li>LEED® v4 Building O&amp;M<sup>4</sup>: Existing Buildings Gold</li> </ul>
Major Tenants as at 31 March 2025	<ul><li>Arup</li><li>Festival Grand Cinema</li><li>TaSTe</li></ul>	<ul><li>Bank of China</li><li>BMW</li><li>NCB</li></ul>	<ul><li>ADI</li><li>Hanwuji</li><li>Spreadtrum</li></ul>	<ul><li>FADU Inc.</li><li>Huvis Corp</li><li>KT Cloud</li></ul>

- 1. MPACT has a 50% effective interest in The Pinnacle Gangnam. Lettable area refers to 100% of The Pinnacle Gangnam's lettable area.
- 2. Based on MPACT's 50% effective interest in The Pinnacle Gangnam.
- For Festival Walk, BEAM Plus Existing Buildings V2.0 Comprehensive Scheme (Final Platinum Rating) is the highest rating for green buildings in Hong Kong under the BEAM Plus scheme.
- 4. O&M: Operations and Maintenance.

## **Assets in Greater Tokyo**



	Hewlett-Packard Japan Headquarters Building, Tokyo, Japan	IXINAL Monzen-nakacho Building, Tokyo, Japan	Omori Prime Building, Tokyo, Japan	TS Ikebukuro Building, Tokyo, Japan
Address	2-1, Ojima 2-chome Koto-ku	5-4, Fukuzumi 2-chome, Koto-ku	21-12, Minami-oi 6-chome, Shinagawa-ku	63-4, Higashi-Ikebukuro 2-chome, Toshima-ku
Asset Type	Office	Office	Office	Office
Year of Acquisition	2022	2022	2022	2022
Title	Freehold	Freehold	Freehold	Freehold
Carpark Lots	88	28	37	15
Lettable Area (sq ft) as at 31 March 2025	457,426	73,754	73,168	43,074
Valuation as at 31 March 2025 (Local Currency/S\$ million)	JPY41,200.0 million (S\$371.5 million)	JPY8,760.0 million (S\$79.0 million)	JPY7,700.0 million (S\$69.4 million)	JPY5,690.0 million (S\$51.3 million)
Green Certifications <sup>1</sup>	CASBEE ("S" (Excellent) Rating)	CASBEE ("A" (Very Good) Rating)	CASBEE ("S" (Excellent) Rating)	CASBEE ("A" (Very Good) Rating)
Major Tenants as at 31 March 2025	<ul><li>Hewlett-Packard Japan, Ltd</li></ul>	<ul><li>DSV</li><li>DTS</li><li>Sanan Japan Technology</li></ul>	<ul><li>Brillnics Co., Ltd</li><li>Eighting Co., Ltd</li><li>Mapletree Investments Japan K.K.</li></ul>	<ul><li>Persol</li></ul>

<sup>1.</sup> For the Japan portfolio, CASBEE ("S" (Excellent) Rating) is the highest rating while ("A" (Very Good) Rating) is the second highest rating for green buildings under the CASBEE scheme.

### **Assets in Greater Tokyo**



				CALLAD	
	Higashi-nihonbashi 1-chome Building, Tokyo, Japan	mBAY POINT Makuhari, Chiba, Japan	Fujitsu Makuhari Building, Chiba, Japan	Makuhari Bay Tower¹, Chiba, Japan	ABAS Shin- Yokohama Building, Yokohama, Japan
Address	4-6, Higashi- Nihonbashi 1-chome, Chuo-ku	6, Nakase 1-chome, Mihama-ku, Chiba-shi	9-3, Nakase 1- chome, Mihama-ku, Chiba-shi	8, Nakase 1-chome, Mihama-ku, Chiba-shi	6-1, Shin-Yokohama 2-chome, Kohoku-ku, Yokohama City
Asset Type	Office	Office	Office	Office	Office
Year of Acquisition	2022	2022	2022	2022	2022
Title	Freehold	Freehold	Freehold	Freehold	Freehold
Carpark Lots	8	680	251	298	24
Lettable Area (sq ft) as at 31 March 2025	27,996	923,204	657,549 <sup>2</sup>	403,425 <sup>3</sup>	34,122
Valuation as at 31 March 2025 (Local Currency/S\$ million)	JPY2,640.0 million (S\$23.8 million)	JPY33,200.0 million (S\$299.4 million)	JPY11,500.0 million (S\$103.7 million)	JPY15,200.0 million (S\$137.1 million)	JPY3,180.0 million (S\$28.7 million)
Green Certifications <sup>4</sup>	CASBEE ("A" (Very Good) Rating)	CASBEE ("S" (Excellent) Rating)	CASBEE ("S" (Excellent) Rating)	CASBEE ("S" (Excellent) Rating)	CASBEE ("A" (Very Good) Rating)
Major Tenants as at 31 March 2025	<ul><li>Advance</li><li>NTK International</li><li>Tender Loving Care Services (nursery)</li></ul>	<ul><li>NTT-ME</li><li>NTT Comware</li><li>NTT East</li></ul>	<ul> <li>Fujitsu Limited</li> </ul>	<ul><li>Seiko Instruments Inc.</li><li>Seiko Solutions</li></ul>	<ul><li>AIRI</li><li>Lawson</li><li>Rentas</li></ul>

- 1. Formerly known as SII Makuhari Building.
- 2. The building's lettable area will be reduced to 329,023 sq ft upon the expiry of Fujitsu Limited's lease on 31 March 2026. The impact to the property's valuation has been captured in the interim valuation as at 30 September 2024.
- 3. The reduction in lettable area from 761,483 sq ft was due to conversion to a multi-tenant building following the departure of Seiko Instruments Inc. as key tenant after 30 June 2024.
- 4. For the Japan portfolio, CASBEE ("S" (Excellent) Rating) is the highest rating while ("A" (Very Good) Rating) is the second highest rating for green buildings under the CASBEE scheme.