

# NORDIC GROUP LIMITED

(Company Registration Number: 201007399N)

# Q4 FY2013 Financial Statement and Dividend Announcement

# PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1(a) A statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year

## **UNAUDITED RESULTS FOR THE YEAR / PERIOD ENDED 31 DECEMBER 2013**

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STATEMENT OF COMPREHENSIVE INCOME	Q4 FY2013	Q4 FY2012	Change	Full year ended 31/12/2013	Full year ended 31/12/2012	Change
	\$'000	\$'000	%	\$'000	\$'000	<b>%</b>
Revenue	19,758	12,709	55	66,220	60,268	10
Cost of Sales	(12,688)	(7,870)	61	(44,803)	(39,419)	14
Gross profit	7,070	4,839	46	21,417	20,849	3
Interest Income	28	8	nm	43	49	(12)
Finance Costs	(195)	(194)	1	(732)	(1,041)	(30)
Marketing and Distribution costs	(179)	(197)	(9)	(633)	(726)	(13)
Administrative Expenses	(4,208)	(3,279)	28	(14,321)	(13,132)	9
Other Credits / (Charges)	498	(443)	nm	912	(750)	nm
Profit Before Tax						
from Continuing Operations	3,014	734	nm	6,686	5,249	27
Income Tax Expense	(245)	206	nm	(584)	(693)	(16)
Profit from Continuing Operations, Net of Tax	2,769	940	195	6,102	4,556	34
Other comprehensive income: Exchange Differences on Translating Foreign Operations, Net of Tax	398	9	4,322	385	(321)	(220)
Cash Flow Hedges, Net Of Tax	-	-	nm	-	270	(100)
Other Comprehensive Income, Net of Tax	398	9	4,322	385	(51)	(855)
			1,022		(0.)	(000)
Total Comprehensive Income	3,167	949	234	6,487	4,505	44
Profit Attributable to:						
Owners of the Parent, Net of Tax Non-Controlling Interests, Net of Tax	2,769	940	195 nm	6,102	4,556	34 nm
Profit Net of Tax	2,769	940	195	6,102	4,556	34
Total Comprehensive Income Attributable to:						
Owners of the Parent	3,167	949	234	6,487	4,505	44
Non-Controlling Interests	-	_	nm	-	_	nm
Total Comprehensive Income	3,167	949	234	6,487	4,505	44

nm: not meaningful

1(a)(ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year.

The Group's total comprehensive income for the financial year / period is derived after (charging)/crediting:

		Q4 FY2013	Q4 FY2012	Change	Full year ended 31/12/2013	Full year ended 31/12/2012	Change
		\$'000	\$'000	%	\$'000	\$'000	%
1	Interest income	28	8	nm	43	49	(12)
2	Interest on borrowings	(195)	(194)	1	(732)	(1,041)	(30)
3	Depreciation and amortisation	(830)	(904)	(8)	(3,017)	(3,462)	(13)
4	Gain/(loss) on disposal of plant and equipment	3	34	(91)	(9)	354	(103)
5	(Allowance)/Reversal for impairment on trade receivables	(95)	26	nm	(106)	(139)	(24)
6	Foreign exchange gain/(loss)	451	130	nm	759	(409)	nm

nm: not meaningful

# 1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

# STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2013

	Grou	qı	Comp	any
	31/12/2013 S\$'000	31/12/2012 S\$'000	31/12/2013 S\$'000	31/12/2012 S\$'000
Assets				
Current assets				
Inventories	7,820	8,317	-	-
Trade and Other Receivables	28,347	20,688	15,471	14,823
Other Assets	692	1,145	-	-
Cash and Cash Equivalents	14,852	23,965	8,483	9,979
Total current assets	51,711	54,115	23,954	24,802
Non-current assets				
Property, Plant and Equipment	14,033	12,077	-	-
Investments in Subsidiaries	-	-	1,350	1,350
Intangible asset	570	949	-	-
Goodwill	12,292	12,292	-	-
Total non-current assets	26,895	25,318	1,350	1,350
Total assets	78,606	79,433	25,304	26,152
Liabilities and Equity Current liabilities				
Income Tax Payable	884	1,018	6	6
Trade and Other Payables	9,713	10,497	453	429
Other Financial Liabilities	19,344	16,698	-	-
Total current liabilities	29,941	28,213	459	435
Non-current liabilities				
Other Financial Liabilities	2,195	10,136	-	-
Deferred Tax Liabilities	280	381	-	-
Total non-current liabilities	2,475	10,517	-	-
Shareholders' equity				
Share Capital	22,439	22,439	22,439	22,439
Retained Earnings	23,338	18,236	2,406	3,278
Other Reserves	413	28	-	- -
Total equity	46,190	40,703	24,845	25,717
Total liabilities and equity	79 606	70.422	25 204	26 452
Total liabilities and equity	78,606	79,433	25,304	26,152

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

# Amount repayable in one year or less, or on demand

As at 31 D	ecember 2013	As at 31 December 2012		
Secured	Unsecured	Secured Unsecured		
\$'000	\$'000	\$'000	\$'000	
7,755	11,589	10,018	6,680	

# Amount repayable after one year

As at 31 D	ecember 2013	As at 31 December 2012		
Secured	Unsecured	Secured Unsecured		
\$'000	\$'000	\$'000	\$'000	
2,075	120	9,872	264	

# **Details of any collateral**

- 1. Borrowings drawn down in relation to the acquisition of the Multiheight Group are secured against shares of Multiheight Scaffolding Pte Ltd
- 2. Mortgage charge on the motor vehicles for finance lease liabilities
- 3. Borrowings drawn down in relation to the acquisition of the leasehold property are secured against mortgage on the property.

# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

# COMBINED STATEMENT OF CASH FLOWS FOR THE YEAR / PERIOD ENDED 31 DECEMBER 2013

	Q4 FY2013	Q4 FY2012	Full year ended 31/12/2013	Full year ended 31/12/2012
	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities:				
Profit before tax	3,014	734	6,686	5,249
Adjustments for:				
Depreciation expense	736	809	2,638	3,082
Amortization of intangible assets	94	95	379	380
(Gain)/loss on disposal of plant and equipment	(3)	(34)	9	(354)
Interest income	(28)	(8)	(43)	(49)
Interest expense	195	194	732	1,041
Unrealised foreign exchange (gain)/loss	(413)	153	(690)	701
Operating cash flows before changes in working capital	3,593	1,943	9,711	10,050
Trade and other receivables	(3,741)	(392)	(7,301)	1,910
Other assets	703	652	458	262
Inventories	438	752	554	1,453
Trade and other payables	(957)	(365)	2,280	(1,941)
Cash generated from operations	36	2,590	5,702	11,734
Income tax paid	(42)	(28)	(819)	(1,195)
Net cash (used in) / generated from operating activities	(6)	2,562	4,883	10,539
Cash flows from investing activities:				
Acquisition of subsidiaries	-	_	(3,064)	(2,972)
Purchase of property, plant and equipment	(1,221)	(3,845)	(4,315)	(5,718)
Disposal of plant and equipment	13	271	26	707
Interest received	28	8	43	49
Net cash (used in) investing activities	(1,180)	(3,566)	(7,310)	(7,934)
Cook flows from financing activities				
Cash flows from financing activities: Other financial liabilities	(1.010)	(8,752)	(F 214)	(15 705)
	(1,010)	8,344	(5,314)	(15,785)
Increase from new borrowings	- 24		6	8,344
Increase/(decrease) in finance leases	24	(20)	(1,000)	(27)
Dividends paid	(405)	(470)	, , ,	(1,000)
Interest paid	(195)	(176)	(732)	(939)
Net cash (used in) financing activities	(1,181)	(604)	(7,040)	(9,407)
Net decrease in cash	(2,365)	(1,608)	(9,467)	(6,802)
Effect of Foreign Exchange Rate Adjustments	215	(52)	354	(332)
Cash balance at beginning of period	17,002	25,625	23,965	31,099
Cash at end of period	14,852	23,965	14,852	23,965
odon at one of period	17,002	25,305	14,002	25,905

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

# STATEMENT OF CHANGES IN EQUITY

	Attributable to shareholders of the company					
	Issued Capital \$'000	Foreign Currency Translation Reserve \$'000	Retained Earnings \$'000	Other Reserves \$'000	Parent Sub-Total \$'000	
Group - Q4	ΨΟΟΟ	<b>\$ 000</b>	Ψ 000	Ψ 000	ΨΟΟΟ	
Balance at 1 October 2013	22,439	(181)	20,569	196	43,023	
Total comprehensive income for the period	-	398	2,769	-	3,167	
Balance at 31 December 2013	22,439	217	23,338	196	46,190	
Balance at 1 October 2012 Total comprehensive income for the period Balance at 31 December 2012	22,439 - 22,439	(177) 9 (168)	17,296 940 18,236	196 - 196	39,754 949 40,703	
Group - 12 months Balance at 1 January 2013	22,439	(168)	18,236	196	40,703	
Total comprehensive income for the period Dividends paid	-	385	6,102 (1,000)	-	6,487 (1,000)	
Balance at 31 December 2013	22,439	217	23,338	196	46,190	
Balance at 1 January 2012 Total comprehensive income for the period Dividends paid	22,439 - -	153 (321) -	14,680 4,556 (1,000)	(74) 270	37,198 4,505 (1,000)	
Balance at 31 December 2012	22,439	(168)	18,236	196	40,703	

-	Issued Capital \$'000	Retained Earnings \$'000	Total equity
Company - Q4	Ψοσο	<b>V</b> 000	Ψ 000
Balance at 1 October 2013	22,439	2,423	24,862
Total comprehensive income for the period	-	(17)	(17)
Balance at 31 December 2013	22,439	2,406	24,845
Balance at 1 October 2012	22,439	2,220	24,659
Total comprehensive income for the period	-	1,058	1,058
Balance at 31 December 2012	22,439	3,278	25,717
Company - 12 months	22,439	3,278	25,717
Balance at 1 January 2013	22,439	· · · · · · · · · · · · · · · · · · ·	· '
Total comprehensive income for the period	-	128	128
Dividends paid	- 00.400	(1,000)	(1,000)
Balance at 31 December 2013	22,439	2,406	24,845
Balance at 1 January 2012 Total comprehensive income for the period Dividends paid	22,439 - -	3,195 1,083 (1,000)	25,634 1,083 (1,000)
Balance at 31 December 2012	22,439	3,278	25,717

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

Not applicable.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The share capital of the Company as at the end of the period was 400,000,000 ordinary shares (31 December 2012: 400,000,000 ordinary shares).

As at 31 December 2013, the Company does not hold any treasury shares.

1(d)(iv) A statement showing all sales, transfer, disposals, cancellations and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The unaudited financial statements have been prepared by applying policies and methods of computation consistent with those used in the preparation of the most recently audited financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

There were no changes in accounting policies and methods of computation used in the preparation of the financial information in this announcement.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	Q4 FY2013	Q4 FY2012	Full year ended 31/12/2013	Full year ended 31/12/2012
The Group  Net profit after tax attributable to equity holders of the Company (\$'000)	2,769	940	6,102	4,556
Number of ordinary shares ('000)	400,000	400,000	400,000	400,000
Earnings per share - basic/fully diluted (cents)	0.7	0.2	1.5	1.1

The Company had no dilutive equity instruments as at 31 December 2013.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Group		Company	
	31/12/2013 31/12/2012		31/12/2013	31/12/2012
Net asset value (\$'000)	46,190	40,703	24,845	25,717
Number of ordinary shares ('000)	400,000	400,000	400,000	400,000
Net asset value per share (cents)	11.5	10.2	6.2	6.4

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

#### Review of performance for quarter ended 31 December 2013 ("4Q2013")

#### Revenue

Our revenue increased by approximately \$7.1 million or 55.9%, from approximately \$12.7 million in 4Q2012 to approximately \$19.8 million in 4Q2013. The increase was due to higher revenue from all the business segments.

Business Segment	4Q2013	4Q2012	Change	Change (%)
Systems Integration	\$7.0m	\$4.2m	\$2.8m	66.7
MRO & Trading	\$1.1m	\$0.5m	\$0.6m	120.0
Precision Engineering	\$2.8m	\$2.3m	\$0.5m	21.7
Scaffolding Services	\$8.9m	\$5.7m	\$3.2m	56.1
Total	\$19.8m	\$12.7m	\$7.1m	55.9

#### Gross profit and gross profit margin

Gross profit for 4Q2013 increased approximately \$2.3 million or 46.1% from \$4.8 million in 4Q2012 to \$7.1 million in 4Q2013 while gross profit margin decreased from 38.1% in 4Q2012 to 36.1% in 4Q2013.

Gross profit for 4Q2013 is higher than 4Q2012 mainly due to higher gross profits from the Scaffolding Services business segment for the quarter under review.

#### Interest expense

Interest expense remained relatively constant at approximately \$0.2m.

## Administrative expenses

Administrative expenses increased approximately \$0.9 million or 28.3% from \$3.3 million in 4Q2012 to \$4.2 million in 4Q2013. These were due to higher administrative expenses incurred by the (i) Scaffolding Services segment of approximately \$0.3 million, (ii) Precision Engineering segment of approximately \$0.3 million and (iii) Systems Integration business segment of approximately \$0.2 million, as a result of rising costs of operations.

#### Other credits / (charges)

Other credits of approximately \$0.5 million were recorded in 4Q2013, arising from (i) foreign exchange gains of approximately \$0.5 million and (ii) other income of approximately \$0.1 million, partially offset by provision for impairment on trade receivables of approximately \$0.1 million.

#### Review of performance for twelve months ended 31 December 2013 ("12M2013")

Our revenue increased by approximately \$5.9 million or 9.8%, from approximately \$60.3 million in 12M2012 to approximately \$66.2 million in 12M2013. The increase was mainly due to higher revenue from the Precision Engineering and Scaffolding Services business segments.

Business Segment	12M2013	12M2012	Change	Change (%)
Systems Integration	\$22.5m	\$22.7m	(\$0.2m)	(0.9)
MRO & Trading	\$3.2m	\$3.9m	(\$0.7m)	(17.9)
Precision Engineering	\$11.2m	\$8.4m	\$2.8m	33.3
Scaffolding Services	\$29.3m	\$25.3m	\$4.0m	15.8
Total	\$66.2m	\$60.3m	\$5.9m	9.8

## Gross profit and gross profit margin

Gross profit for 12M2013 increased approximately \$0.6 million or 2.9% from \$20.8 million in 12M2012 to \$21.4 million in 12M2013 while gross profit margin decreased from 34.6% in 12M2012 to 32.4% in 12M2013.

Gross profit for 12M2013 is higher than 12M2012 mainly due to higher gross profits from the Scaffolding Services business segment.

#### Interest expense

Interest expense decreased approximately \$0.3 million or 29.7%, from approximately \$1.0 million in 12M2012 to approximately \$0.7 million in 12M2013. This is mainly due to lower interest incurred on lower paid down balance of the acquisition loan for Multiheights.

#### Administrative expenses

Administrative expenses increased approximately \$1.2 million or 9.1% from \$13.1 million in 12M2012 to \$14.3 million in 12M2013. These were due to higher administrative expenses incurred by the (i) Scaffolding Services segment of approximately \$0.6 million, (ii) Precision Engineering segment of approximately \$0.3 million and (iii) Systems Integration business segment of approximately \$0.3 million, as a result of rising costs of operations.

#### Other credits / (charges)

Other credits of approximately \$0.9 million were recorded in 12M2013, arising from (i) foreign exchange gains of approximately 0.8 million and (ii) other income of approximately \$0.2 million, partially offset by provision for impairment on trade receivables of approximately \$0.1 million.

#### Statement of Financial Position Review (as at 31 December 2013 compared to 31 December 2012)

#### Non-current assets

Non-current assets increased approximately \$1.6 million or 6.2%, from \$25.3 million as at 31 December 2012 to \$26.9 million as at 31 December 2013. The increase was mainly due to purchase of plant and equipment during the year for the Precision Engineering and Scaffolding Services business segments.

#### Current assets

Current assets decreased approximately \$2.4 million or 4.4%, from approximately \$54.1 million as at 31 December 2012 to approximately \$51.7 million as at 31 December 2013. The decrease was mainly due to drop in cash and cash equivalents of approximately \$9.1 million, partially offset by an increase in trade and other receivables of approximately \$7.7 million.

#### **Current liabilities**

Current liabilities increased approximately \$1.7 million or 6.1%, from approximately \$28.2 million as at 31 December 2012 to approximately \$29.9 million as at 31 December 2013. The increase was mainly due to increase in utilization of short term bank borrowings during the period under review.

#### Non-current liabilities

Non-current liabilities decreased by approximately \$8.0 million or 76.5%, from approximately \$10.5 million as at 31 December 2012 to approximately \$2.5 million as at 31 December 2013. The decrease was mainly due to repayment of long-term bank borrowings during the period under review.

#### Equity

Our capital and reserves increased by approximately \$5.5 million or 13.5% from \$40.7 million as at 31 December 2012 to \$46.2 million as at 31 December 2013 mainly due to retention of net profit for 12M2013, partially offset by dividend payment made in the same period.

#### Statement of Cash Flows Review

#### 4Q2013

We continued to maintain a healthy cash position with approximately \$14.9 million in cash and bank balances as at the end of 4Q2013.

In 4Q2013, net cash used in operating activities amounted to approximately \$6,000 compared approximately \$2.6 million generated in the corresponding period in FY2012. We generated net cash of approximately \$3.6 million from operating profits before working capital changes. Net cash used in working capital amounted to approximately \$3.6 million. This was mainly due to (i) cash outflow from increase in trade and other receivables of approximately \$3.7 million. Our operating cash flow from operations was reduced by income taxes payment of approximately \$42,000.

Net cash of approximately \$1.2 million was used in investing activities for the purchase of plant and equipment.

Net cash of approximately \$1.2 million comes from financing activities. This was mainly due to net increase in bank borrowings of approximately \$1.0 million.

### 12M2013

In 12M2013, net cash generated from operating activities amounted to \$4.9 million compared with approximately \$10.5 million in the corresponding period in FY2012. We generated net cash of approximately \$9.7 million from operating profits before working capital changes. Net cash used in working capital amounted to approximately \$4.0 million. This was mainly due to (i) cash inflow from increase in trade and other payables of approximately \$2.3 million and (ii) cash outflow from increase in trade and other receivables of approximately \$7.3 million.

Net cash of approximately \$7.3 million was used in investing activities, mainly for (i) final payment to vendor for the acquisition of the Multiheight group of approximately \$3.1 million and (ii) purchase of property, plant and equipment of approximately \$4.3 million.

Net cash of approximately \$7.0 million comes from financing activities. This was mainly due to (i) net decrease in bank borrowings of approximately \$5.3 million and (ii) dividend payment of \$1.0 million.

# 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

No profit forecast or profit guarantee has been issued for the year under review.

# 10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Currently, our Group has outstanding orders amounting to approximately \$30.0 million. The deliveries for these orders will spread within the next 24 months and as such, we expect to derive sustained revenue streams from these orders up to FY2015. These confirmed orders are however, subjected to possible cancellation, deferral, rescheduling or variations by customers.

Whilst market consolidation ensues in the marine and shipping industry, our Systems Integration and MRO Trading business segments' maintain their competitive advantage and are able to sustain a healthy build up of our order books. The business continues to develop its products and systems to meet market demands.

Our Precision Engineering segment continues to maintain steady revenue growth as the business has higher production capacities with new machineries in place.

Our Scaffolding Services segment continues to operate in a labour intensive business faced with rising costs. The business will continue its efforts to implement productivity initiatives and also to allocate resources to project orders that can contribute better returns.

The Group remains positive over the long term prospects in the marine, offshore oil & gas industries and petrochemical sectors.

#### 11. Dividend

## (a) Current Financial Period Reported on 31 December 2013

- (i) Any dividend declared for the current financial period reported on? Yes.
- (ii) Any dividend recommended for the current financial period reported on? Yes.

 Name Of Dividend
 First & Final

 Dividend Type
 Cash

 Dividend Amount Per Share
 0.25 cents per ordinary shares

 Tax Rate
 Tax exempt (One-tier)

# (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes.

#### (c) Date payable

To be announced later. The proposed dividend is subject to the approval of shareholders at the forthcoming Annual General Meeting.

## (d) Books closure date

To be announced at a later date.

#### 12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

# 13. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the issuer's most recent audited annual financial statements, with comparative information for the immediate preceding year.

	System Integration	Maintenance, Repair and Overhaul	Precision Engineering	Scaffolding Services	Elimination	Group
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Continuing Operations FY2013						
Revene by Segment						
Total revenue by segment	36,694	3,374	13,846	29,794	(17,488)	66,220
Inter-segment sales	(14,193)	(197)	(2,644)	(454)	17,488	-
External revenue	22,501	3,177	11,202	29,340	-	66,220
Gross Profit	3,596	1,877	1,772	14,172	-	21,417
Marketing and distribution costs	(431)	(55)	(63)	(84)	-	(633)
Administrative expenses	(3,625)	(609)	(1,347)	(8,740)	-	(14,321)
Finance costs	(135)	(20)	(22)	(555)	-	(732)
	(526)	1,193	271	4,793	-	5,731
Other unallocated items					_	955
Profit before tax from continuing operations						6,686
Income tax expenses						(584)
Profit from continuing operations, net						, ,
of tax						6,102

	System Integration S\$'000	Maintenance, Repair and Overhaul S\$'000	Precision Engineering S\$'000	Scaffolding Services S\$'000	Elimination _ S\$'000	Group S\$'000
Continuing Operations FY2012						
Revene by Segment						
Total revenue by segment	30,975	3,923	15,224	25,286	(15,140)	60,268
Inter-segment sales	(8,314)	-	(6,826)	-	15,140	-
External revenue	22,661	3,923	8,398	25,286	-	60,268
Gross Profit	3,732	1,853	1,776	13,488	-	20,849
Marketing and distribution costs	(447)	(71)	(75)	(133)	-	(726)
Administrative expenses	(3,605)	(136)	(933)	(8,458)	-	(13,132)
Finance costs	(189)	(34)	(46)	(772)	-	(1,041)
	(509)	1,612	722	4,125	-	5,950
Other unallocated items						(701)
Profit before tax from continuing operations						5,249
Income tax income						(693)
Profit from continuing operations, net						(000)
of tax						4,556

# **Assets and Reconciliations**

	System Integration S\$'000	Maintenance, Repair and Overhaul S\$'000	Precision Engineering S\$'000	Scaffolding Services S\$'000	Group S\$'000
2013					
Total assets for reportable segments	24,216	2,827	11,271	31,397	69,711
I la alla a aka di					
Unallocated: Cash and cash equivalents					8,483
Other receivables, prepayments and deposits					412
Total Group assets					78,606
2012					
Total assets for reportable segments	25,280	2,220	9,296	31,539	68,335
Unallocated:					
Cash and cash equivalents					9,979
Other receivables, prepayments and deposits					1,119
Total Group assets					79,433

# **Liabilities and Reconciliations**

	System Integration S\$'000	Maintenance, Repair and Overhaul S\$'000	Precision Engineering S\$'000	Scaffolding Services S\$'000	Group S\$'000
2013					
Total liabilities for reportable segments	9,131	1,136	2,045	5,101	17,413
l la alla a cha di					
Unallocated: Trade and other payables					459
Other financial liabilities					14,544
Total Group liabilities					32,416
2012					
Total liabilities for reportable segments	5,551	748	1,080	4,301	11,680
Unallocated:					
Trade and other payables and advance billings					413
Contingent consideration for acquisition of subsidiary					3,064
Other financial liabilities					23,567
Income tax payable					6
Total Group liabilities					38,730

#### Other Material Items and Reconciliations

_	System Integration S\$'000	Maintenance, Repair and Overhaul S\$'000	Precision Engineering S\$'000	Scaffolding Services S\$'000	Group S\$'000
Expenditures for non-current assets					
2013	408	79	1,916	1,912	4,315
2012	3,655	579	932	552	5,718
Depreciation and amortisation					
2013	569	67	750	1,631	3,017
2012	302	40	653	2,467	3,462

## **Geographical Information**

	Re	venue	Non-current assets		
	31/12/2013	31/12/2012	31/12/2013	31/12/2012	
	S\$'000	S\$'000	S\$'000	S\$'000	
China	35,444	33,433	6,114	4,591	
Korea	127	266	-	-	
Singapore	41,365	38,552	20,781	20,727	
Others	6,772	3,157	-	-	
Elimination	(17,488)	(15,140)	-	-	
	66,220	60,268	26,895	25,318	
		-	-	-	

14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

#### 15. A breakdown of sales as follows:-

	FY2013 \$'000	FY2012 \$'000	Change %
Sales for first half year	27,762	32,389	(14)
Profit attributable to Owners of the Parent, Net of Tax for first half year	2,019	2,749	(27)
Sales for second half year	38,458	27,879	38
Profit attributable to Owners of the Parent, Net of Tax for second half year	4,083	1,807	126

# 16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:

	FY2013 S\$'000	FY2012 S\$'000
Proposed first and final dividend	1,000	1,000

# 17. Interested Person Transactions

The Company has not obtained a general mandate from shareholders for interested person transactions.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(11) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and / or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Bong Boon Hean	32	Cousin of Dorcas Teo Ling Ling, Chief Executive Officer, Nordic Flow Control Pte Ltd	Senior Manager, Project & Conversion Bong Boon Hean was promoted to this position in the last financial year. He leads, oversees project and conversion teams located both in Singapore and China.	N.A.

BY ORDER OF THE BOARD

CHANG YEH HONG CHAIRMAN 25 FEBRUARY 2014