



October 11, 2023

Philippine Stock Exchange

6/F PSE Tower

5th Avenue corner 28th Street

Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
Head, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower

8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended September 2023.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

Solomon M. Hermosura

Corporate Secretary

AYALA LAND, INC.

Computation of Public Ownership as of September 30, 2023

	<u>A</u>	<u>B</u>	<u>Number of Shares</u> <u>Total</u>
Number of Issued Shares			15,721,525,627
Less: Number of Treasury Shares (if any)			<u>772,604,914</u>

Number of Issued and Outstanding Shares **14,948,920,713**

Less:

	<u>% to total</u> <u>I/O Shares</u>	<u>A</u>	<u>B</u>	<u>Total</u>
Directors				
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			13,140
Indirect (thru PCD)	0.0003 %			50,516
Mariana Beatriz E. Zobel de Ayala				
Direct	0.0000 %			1
Indirect (thru immediate family member)	0.0026 %			385,000
Cezar P. Consing				
Direct	0.0000 %			1
Daniel Gabriel M. Montecillo				
Direct	0.0000 %			1
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0113 %			1,686,177
Indirect (thru PCD)	0.0012 %			178,220
Direct	0.0266 %			3,979,314
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy*				
Indirect (thru ESOWN)	0.0981 %			14,668,621
Indirect (thru PCD)	0.0394 %			5,887,006
Direct	0.0000 %			10
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			18,620
Indirect (thru a Corporation)	0.0262 %			3,914,200
Surendra M. Menon				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			20,000
Sub-total	0.2060 %			<u>30,800,830</u>

Officers

Jaime Augusto Zobel de Ayala** (same as above)			
Cezar P. Consing** (same as above)			
Bernard Vincent O. Dy (same as above)			
Anna Ma. Margarita B. Dy*			
Direct	0.0000 %		3,510
Indirect (thru ESOWN)	0.0438 %		6,544,736
Indirect (thru PCD)	0.0135 %		2,013,367
Dante M. Abando			
Indirect (thru ESOWN)	0.0344 %		5,139,072
Direct	0.0158 %		2,356,244
Indirect (thru immediate family member)	0.0000 %		2,000

Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0246 %	3,684,153
Indirect (thru PCD)	0.0059 %	880,264
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0223 %	3,339,738
Indirect (thru PCD)	0.0353 %	5,275,816
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0126 %	1,882,595
Indirect (thru PCD)	0.0000 %	860
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0148 %	2,218,616
Indirect (thru PCD)	0.0037 %	560,571
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0089 %	1,324,514
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0213 %	3,190,469
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0091 %	1,356,467
Indirect (thru PCD)	0.0003 %	50,000
Direct	0.0000 %	94
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0058 %	873,791
Indirect (thru PCD)	0.0003 %	39,000
Carol T. Mills		
Indirect (thru ESOWN)	0.0078 %	1,167,656
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0102 %	1,518,445
Indirect (thru PCD)	0.0004 %	54,959
Lyle A. Abadia		
Direct	0.0000 %	475
Indirect (thru ESOWN)	0.0082 %	1,222,440
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0089 %	1,331,726
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0065 %	970,768
Indirect (thru PCD)	0.0000 %	1,447
Amelia Ann T. Alipao***		
Indirect (thru ESOWN)	0.0039 %	588,569
Indirect (thru PCD)	0.0088 %	1,322,121
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0073 %	1,086,992
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0088 %	1,309,927
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0038 %	571,687
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0046 %	692,924
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0190 %	2,842,298
Indirect (thru PCD)	0.0098 %	1,463,841
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0073 %	1,088,403

Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0010 %	148,183
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0047 %	702,509
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0050 %	753,073
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247
Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0057 %	849,864
Indirect (thru PCD)	0.0014 %	202,595
Maphilindo S. Tandoc		
Indirect (thru ESOWN)	0.0030 %	448,418
Alfonso Javier D. Reyes		
Indirect (thru ESOWN)	0.0050 %	744,746
Indirect (thru PCD)	0.0000 %	95
Jose C. Platero, Jr.		
Indirect (thru ESOWN)	0.0034 %	505,351
Ma. Clavel G. Tongco		
Indirect (thru ESOWN)	0.0028 %	416,234
Direct	0.0009 %	140,653
Roscoe M. Pineda	0.0000 %	0
Mary Grace Santos-Ontiveros		
Indirect (thru PCD)	0.0000 %	500
Isabel D. Sagun	0.0000 %	0
Jeremy U. Sy	0.0000 %	0
Pauline Clarisse K. Feria		
Indirect (thru immediate family member)	0.0007 %	105,000
Enrique B. Manuel, Jr.		
Indirect (thru PCD)	0.0027 %	403,386
Indirect (thru ESOWN)	0.0033 %	498,060
Solomon M. Hermosura		
Direct	0.0000 %	871
Ma. Florence Therese dG. Martirez-Cruz		
Indirect (thru ESOWN)	0.0008 %	121,190
Indirect (thru immediate family member)	0.0000 %	1,300
Sub-total	0.4304 %	64,344,746
Principal Stockholders		
Ayala Corporation		
Direct	47.85 %	7,153,664,287
Indirect (thru PCD)	3.14 %	468,672,400
Sub-total	50.99 %	7,622,336,687 ****

Others		
Mermac, Inc.		
Direct	0.0133 %	1,982,289
Government	- %	-
Banks	- %	-
Employees		-
ESOWN Subscriptions	0.4508 %	67,394,749
Lock-Up Shares	- %	-
Sub-total	0.4641 %	69,377,038
TOTAL	52.09 %	7,786,859,301
Total Number of Shares Owned by the Public		7,162,061,412

**Mr. Bernard Vincent O. Dy resigned as Director, President and Chief Executive Officer effective end of day of September 30, 2023, and was replaced by Ms. Anna Ma. Margarita B. Dy effective October 1, 2023.*

***Non-executive directors, but added in the list as required by the Exchange.*

****Ms. Alipao has retired from the Company on September 30, 2023.*

*****Exclusive of three shares assigned to the incumbent directors.*

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$$\frac{7,162,061,412}{14,948,920,713} \text{ shares} = \underline{\underline{47.91\%}}$$

No. of Issued Common Shares	=	15,721,525,627
Number of Outstanding Common Shares	=	14,948,920,713
Number of Treasury Shares (Common)	=	772,604,914
Number of Listed Common Shares	=	14,555,372,850
Number of Foreign-Owned Shares		
Common Shares	=	4,128,292,863
Voting Preferred Shares	=	54,891,473
Foreign Ownership Level (%)	=	15.27%
Foreign Ownership Limit (%)	=	40%