



CapitaLand
Mall Trust

CAPITALAND MALL TRUST

Singapore's First & Largest REIT

Full Year 2017 Financial Results
Annexes

24 January 2018



Gross Revenue by Property

CMT PORTFOLIO⁽¹⁾

	% of Total Gross Revenue
	For FY 2017
Tampines Mall	10.0
Junction 8	7.4
IMM Building	10.4
Plaza Singapura	11.3
Bugis Junction	10.7
Lot One Shoppers' Mall	5.6
Bukit Panjang Plaza	3.6
The Atrium@Orchard	6.2
Clarke Quay	4.8
Bugis+	4.1
Bedok Mall	6.8
Other assets ⁽²⁾	4.9
Raffles City Singapore	11.6
Westgate	2.6
Total	100.0

(1) Includes CMT's 40.0% interest in Raffles City Singapore, CMT's 30.0% interest in Westgate and excludes Funan which was closed in July 2016 for redevelopment.

(2) Includes Sembawang Shopping Centre and JCube.



Well-Diversified Trade Mix

CMT PORTFOLIO⁽¹⁾

	% of Gross Rental Income ⁽²⁾
	For the month of December 2017
Food & Beverage	31.0
Fashion	12.4
Beauty & Health	11.4
Department Store	6.3
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	5.1
Leisure & Entertainment / Music & Video ⁽³⁾	4.6
Services	4.3
Supermarket	4.3
Shoes & Bags	4.2
Office	3.2
IT & Telecommunications	3.1
Home Furnishing	2.6
Jewellery & Watches	2.4
Electrical & Electronics	1.6
Education	1.5
Warehouse	1.4
Others ⁽⁴⁾	0.6
Total	100.0

(1) Includes CMT's 40.0% interest in Raffles City Singapore (excluding hotel lease), CMT's 30.0% interest in Westgate and excludes Funan which was closed in July 2016 for redevelopment.

(2) Excludes gross turnover rent.

(3) Includes tenants approved as thematic dining, entertainment and a performance centre in Bugis+.

(4) Others include Art Gallery and Luxury.



Top 10 Tenants

10 Largest Tenants Contribute About 19.7% of Total Gross Rental Income⁽¹⁾
No Single Tenant Contributes More Than 4.0% of Total Gross Rental Income

Tenant	Trade Sector	% of Gross Rental Income
RC Hotels (Pte) Ltd	Hotel	3.2
Temasek Holdings (Private) Limited	Office	2.7
Cold Storage Singapore (1983) Pte Ltd	Supermarket / Beauty & Health / Services / Warehouse	2.6
Robinson & Co. (Singapore) Pte Ltd	Department Store / Beauty & Health	2.1
NTUC Enterprise	Supermarket / Beauty & Health / Services	2.1
BHG (Singapore) Pte. Ltd.	Department Store	1.7
Wing Tai Retail Management Pte. Ltd.	Fashion / Sporting Goods	1.5
Auric Pacific Group Limited	Food & Beverage	1.4
BreadTalk Group Limited	Food & Beverage	1.2
Isetan (Singapore) Limited	Department Store / Supermarket	1.2
Total		19.7

(1) Based on gross rental income for the month of December 2017 and excludes gross turnover rent.



Trade Mix – Tampines Mall

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	29.5
Fashion	12.5
Beauty & Health	11.0
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	7.0
Jewellery & Watches	6.7
Supermarket	6.0
IT & Telecommunications	5.9
Department Store	5.2
Leisure & Entertainment / Music & Video	3.9
Shoes & Bags	3.8
Education	3.3
Electrical & Electronics	2.7
Services	2.1
Home Furnishing	0.4
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Junction 8

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	35.0
Beauty & Health	13.5
Fashion	10.9
Department Store	7.2
Supermarket	5.6
Services	4.8
Electrical & Electronics	4.6
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	4.3
Shoes & Bags	4.2
Leisure & Entertainment / Music & Video	3.5
Jewellery & Watches	2.0
IT & Telecommunications	1.6
Office	1.5
Home Furnishing	0.7
Education	0.6
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – IMM Building

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	22.0
Warehouse	14.4
Home Furnishing	14.3
Fashion	10.4
Supermarket	6.8
Shoes & Bags	6.3
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	6.2
Beauty & Health	6.1
Electrical & Electronics	4.7
Services	2.8
Department Store	2.1
Jewellery & Watches	2.1
IT & Telecommunications	1.8
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Plaza Singapura

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	28.4
Beauty & Health	11.7
Fashion	9.3
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	7.5
Home Furnishing	6.4
Leisure & Entertainment / Music & Video	5.5
Services	5.5
Department Store	5.3
IT & Telecommunications	5.1
Shoes & Bags	4.8
Supermarket	4.2
Jewellery & Watches	3.4
Education	2.6
Electrical & Electronics	0.3
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Bugis Junction

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	30.3
Fashion	17.0
Beauty & Health	12.2
Department Store	11.6
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	7.5
IT & Telecommunications	6.3
Shoes & Bags	5.2
Jewellery & Watches	5.1
Supermarket	2.9
Services	1.5
Electrical & Electronics	0.4
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Sembawang Shopping Centre

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	27.7
Supermarket	17.2
Beauty & Health	14.0
Education	11.5
Department Store	8.5
Fashion	6.7
Home Furnishing	3.7
Leisure & Entertainment / Music & Video	3.1
Services	2.7
IT & Telecommunications	1.7
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	1.4
Shoes & Bags	1.2
Jewellery & Watches	0.6
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – JCube

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	39.6
Fashion	14.8
Leisure & Entertainment / Music & Video	13.4
Beauty & Health	10.8
Services	4.6
Education	3.9
Supermarket	3.5
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	3.4
Shoes & Bags	2.0
Department Store	1.6
IT & Telecommunications	1.1
Home Furnishing	0.6
Jewellery & Watches	0.4
Electrical & Electronics	0.3
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Raffles City Singapore (Retail Only)

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	30.1
Fashion	18.3
Department Store	16.6
Beauty & Health	8.7
Shoes & Bags	7.9
Others ⁽²⁾	5.7
Services	4.8
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	3.1
Supermarket	2.5
IT & Telecommunications	1.0
Jewellery & Watches	1.0
Electrical & Electronics	0.3
Total	100.0

(1) Excludes gross turnover rent.

(2) Others include Art Gallery and Luxury.



Trade Mix – Lot One Shoppers' Mall

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	32.3
Beauty & Health	16.9
Fashion	13.3
Services	5.8
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	4.8
Supermarket	4.2
Leisure & Entertainment / Music & Video	4.2
Department Store	4.1
Electrical & Electronics	3.5
IT & Telecommunications	2.8
Shoes & Bags	2.7
Jewellery & Watches	2.1
Education	1.8
Home Furnishing	1.5
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Bukit Panjang Plaza

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	40.2
Beauty & Health	14.2
Supermarket	10.9
Services	10.1
Education	4.8
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	4.3
Fashion	3.5
Jewellery & Watches	2.5
Electrical & Electronics	2.2
IT & Telecommunications	2.1
Home Furnishing	1.9
Department Store	1.8
Shoes & Bags	1.5
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – The Atrium@Orchard

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Office	47.8
Food & Beverage	16.9
Beauty & Health	14.3
Fashion	8.1
Services	5.7
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	2.7
Shoes & Bags	1.4
Electrical & Electronics	1.3
IT & Telecommunications	0.9
Home Furnishing	0.5
Jewellery & Watches	0.4
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix – Clarke Quay

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	61.2
Leisure & Entertainment / Music & Video	34.2
Office	3.5
Beauty & Health	0.9
Services	0.2
Total	100.0

(1) Excludes gross turnover rent.



Trade Mix - Bugis+

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Leisure & Entertainment / Music & Video ⁽²⁾	36.5
Fashion	30.0
Food & Beverage	15.0
Beauty & Health	7.7
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	5.6
Shoes & Bags	1.9
Services	1.6
Jewellery & Watches	0.9
IT & Telecommunications	0.8
Total	100.0

(1) Excludes gross turnover rent.

(2) Includes tenants approved as thematic dining, entertainment and a performance centre.



Trade Mix – Westgate

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	36.6
Beauty & Health	15.2
Fashion	9.1
Department Store	8.7
Services	7.9
Education	4.5
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	4.5
IT & Telecommunications	4.0
Supermarket	3.5
Shoes & Bags	3.3
Home Furnishing	1.7
Jewellery & Watches	0.6
Leisure & Entertainment / Music & Video	0.4
Total	100.0

(1) Excludes gross turnover rent.



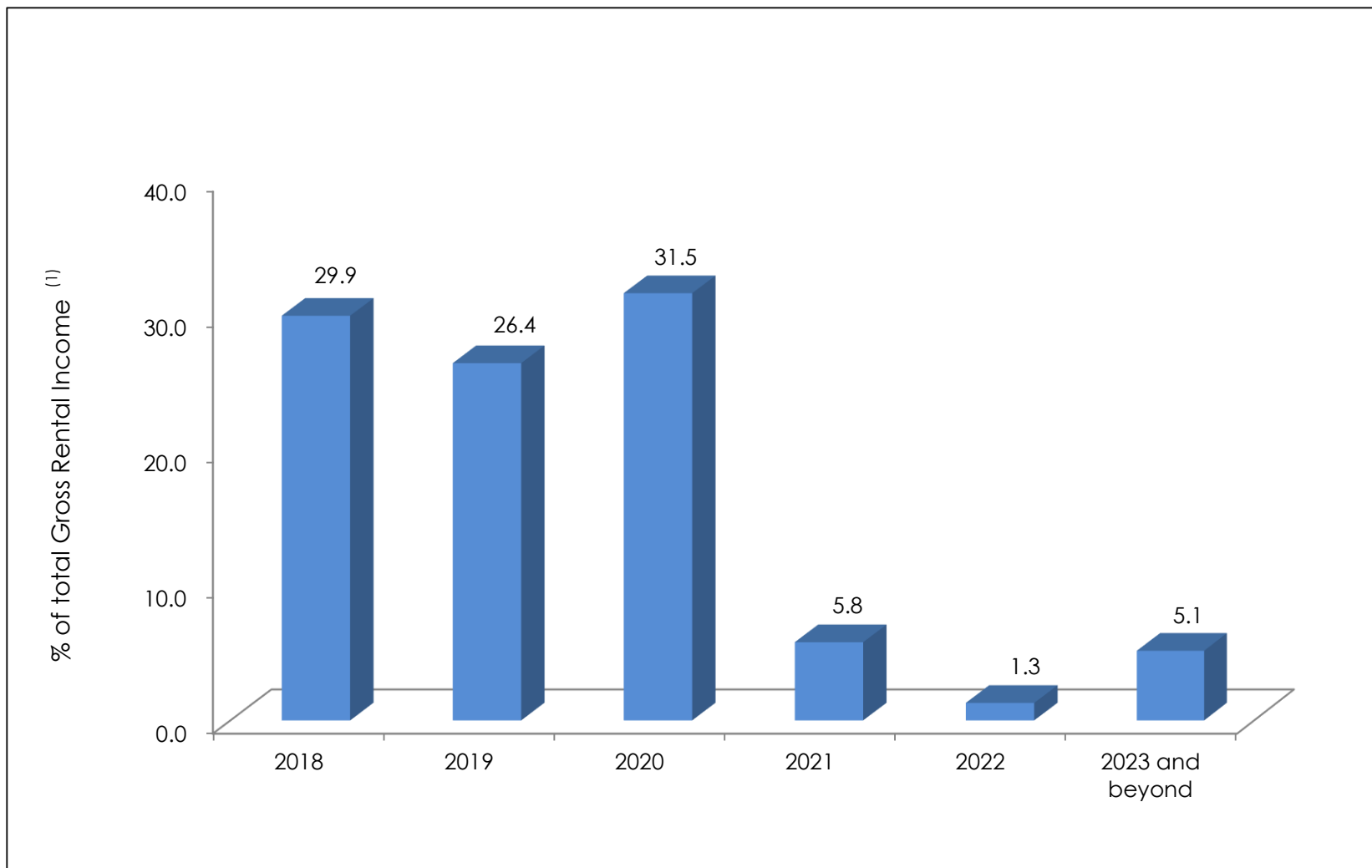
Trade Mix – Bedok Mall

	% of Gross Rental Income ⁽¹⁾
	For the month of December 2017
Food & Beverage	36.4
Beauty & Health	16.4
Fashion	14.6
Supermarket	6.5
Gifts & Souvenirs / Toys & Hobbies / Books & Stationery / Sporting Goods	5.2
Services	4.6
IT & Telecommunications	3.5
Shoes & Bags	3.3
Jewellery & Watches	2.6
Electrical & Electronics	2.4
Home Furnishing	2.3
Department Store	1.7
Education	0.4
Leisure & Entertainment / Music & Video	0.1
Total	100.0

(1) Excludes gross turnover rent.



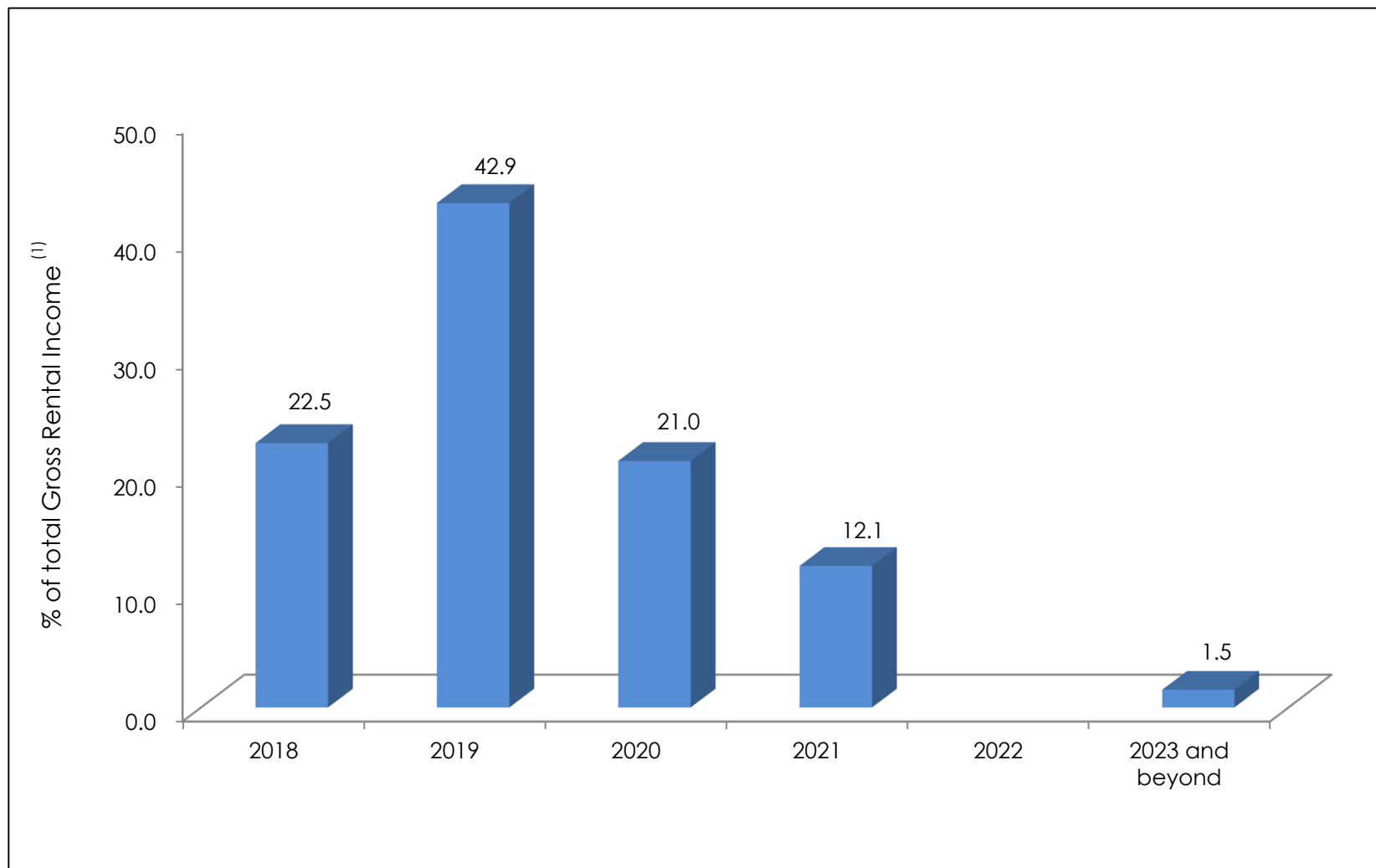
Lease Expiry Profile – Tampines Mall



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



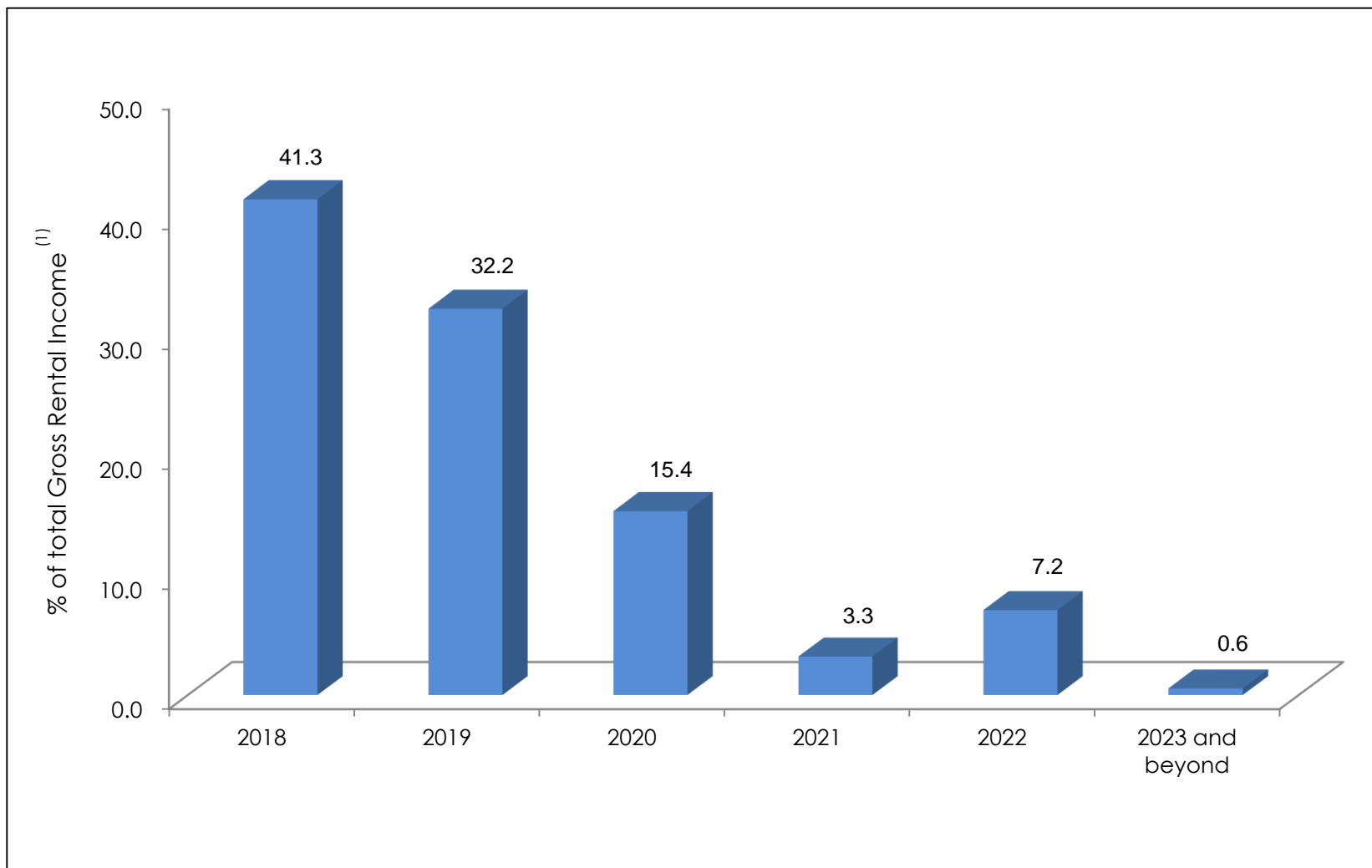
Lease Expiry Profile – Junction 8



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



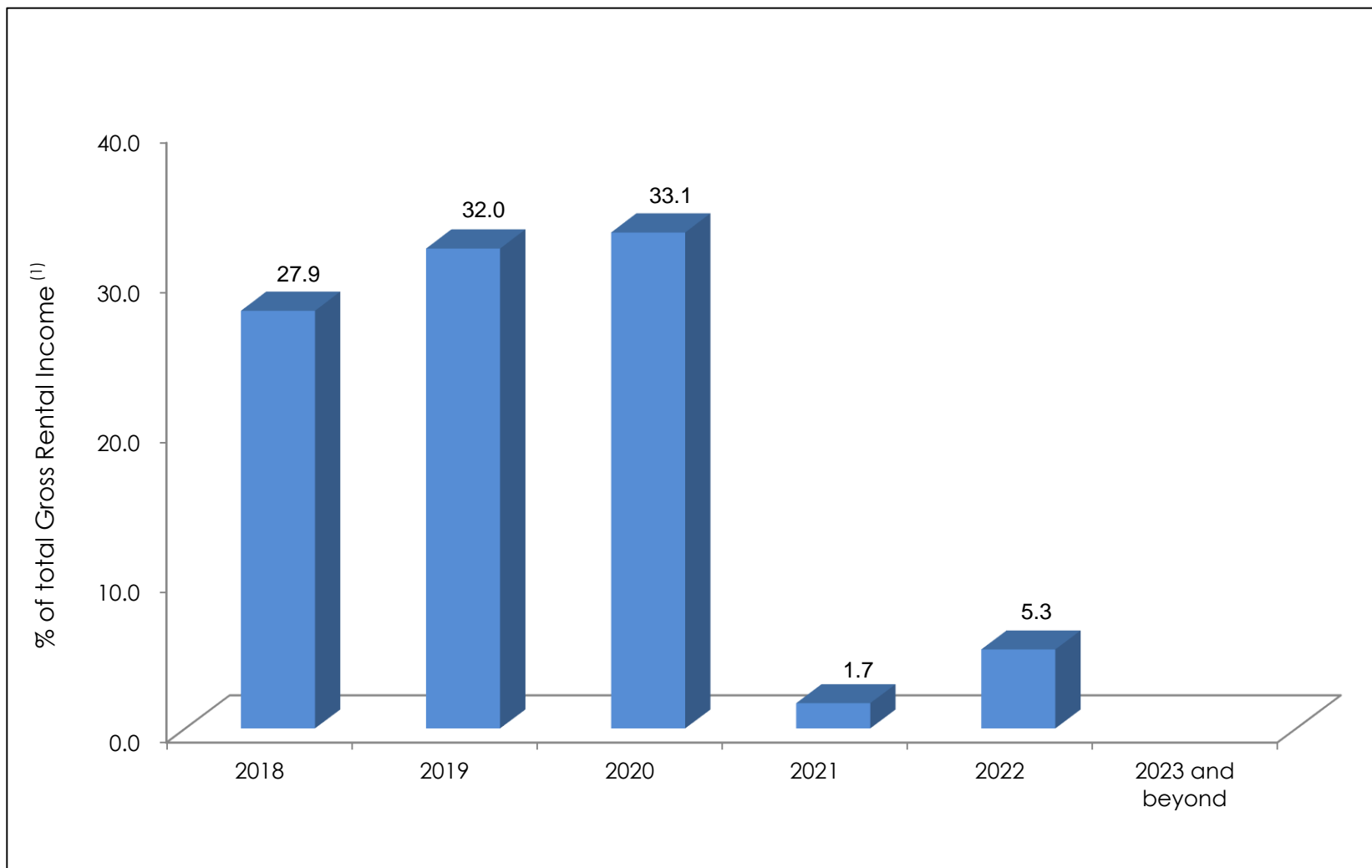
Lease Expiry Profile – IMM Building



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



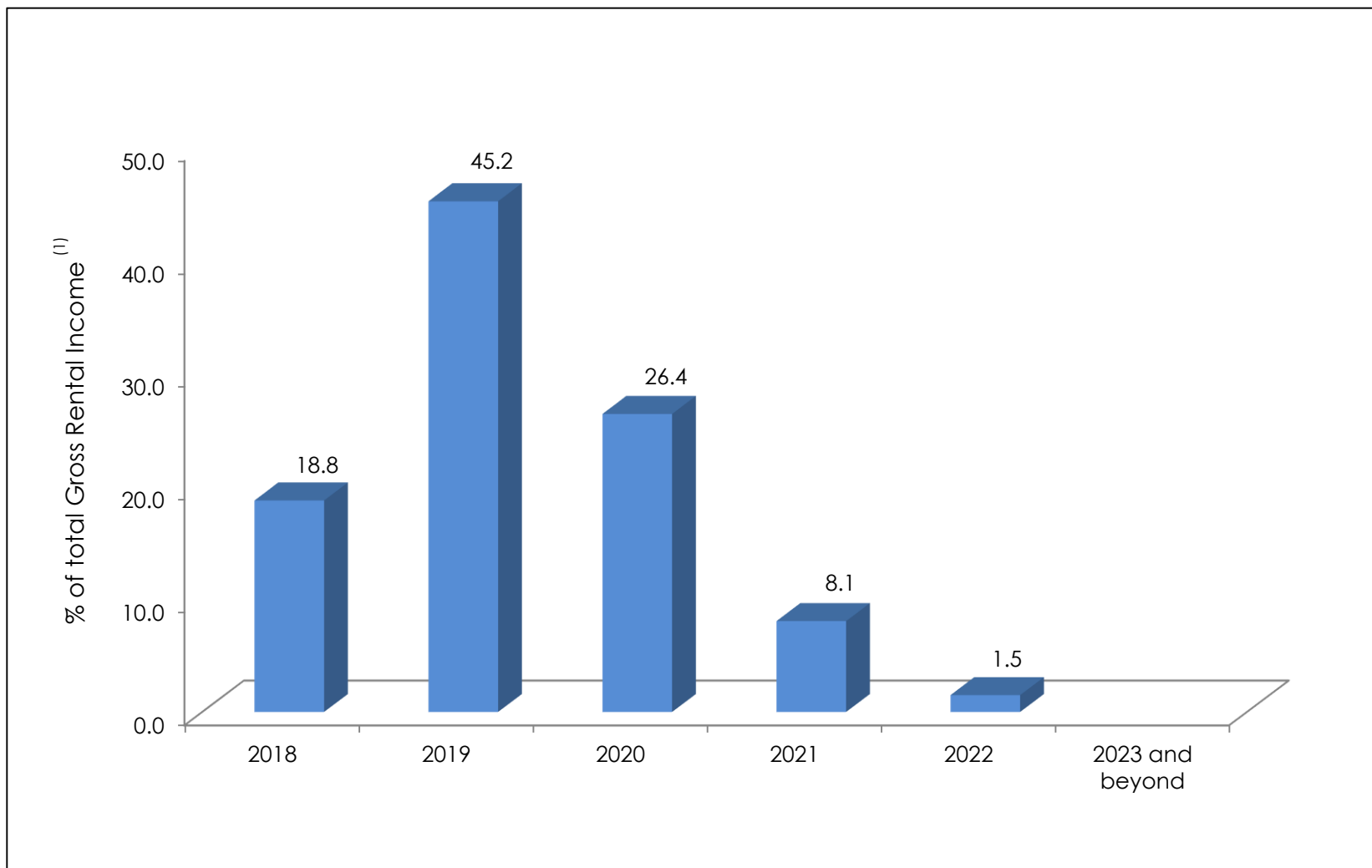
Lease Expiry Profile – Plaza Singapura



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



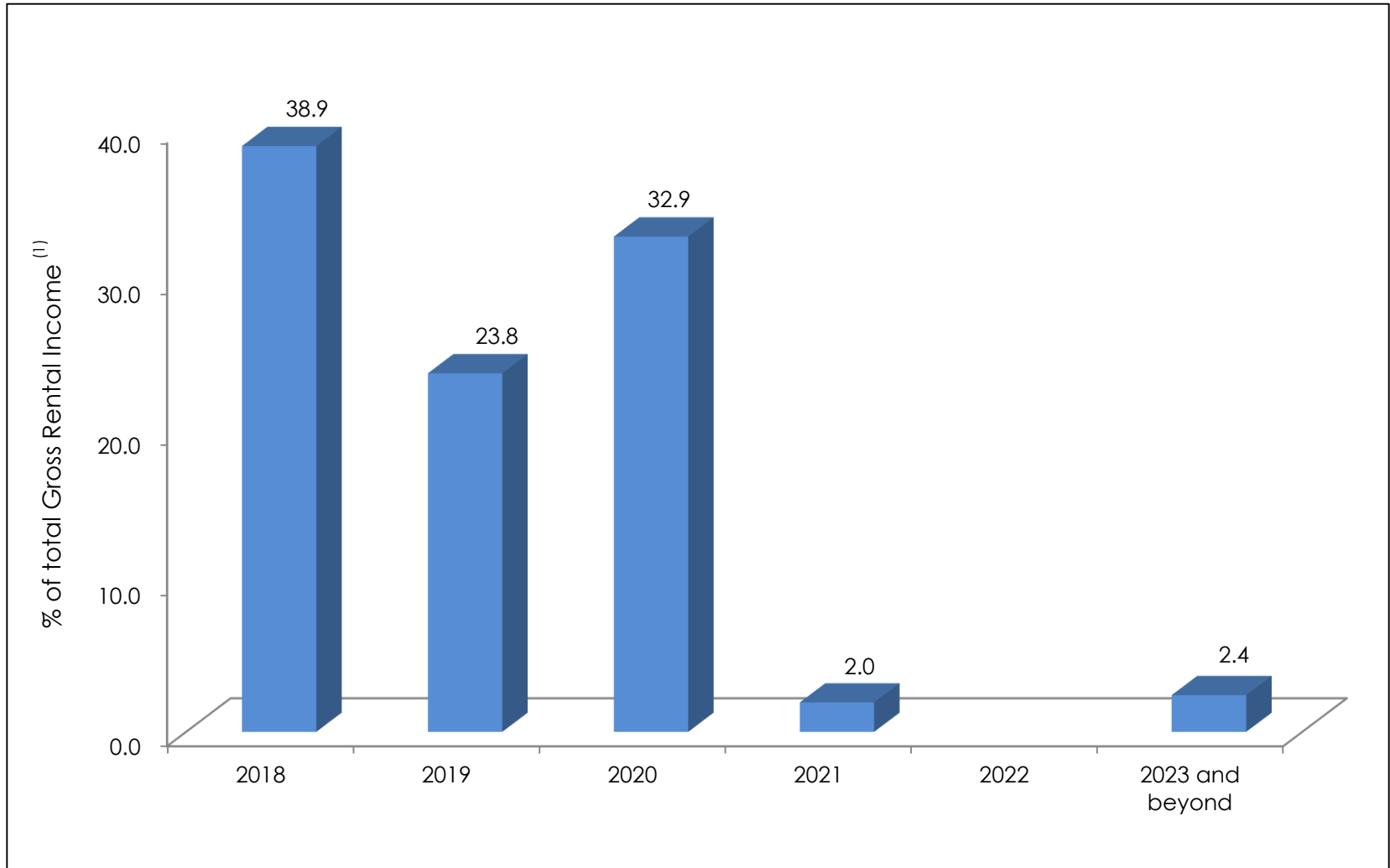
Lease Expiry Profile – Bugis Junction



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



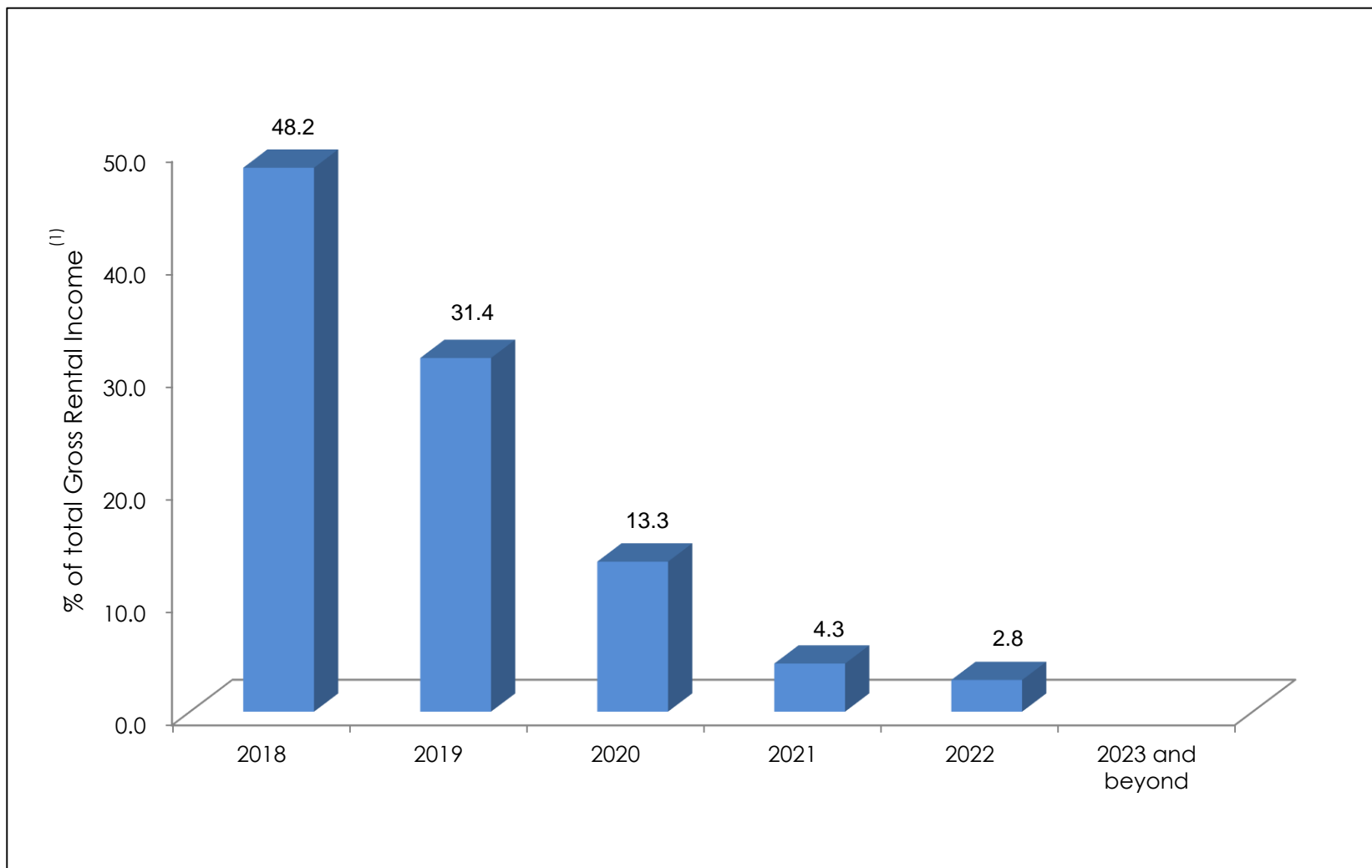
Lease Expiry Profile – Sembawang Shopping Centre



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



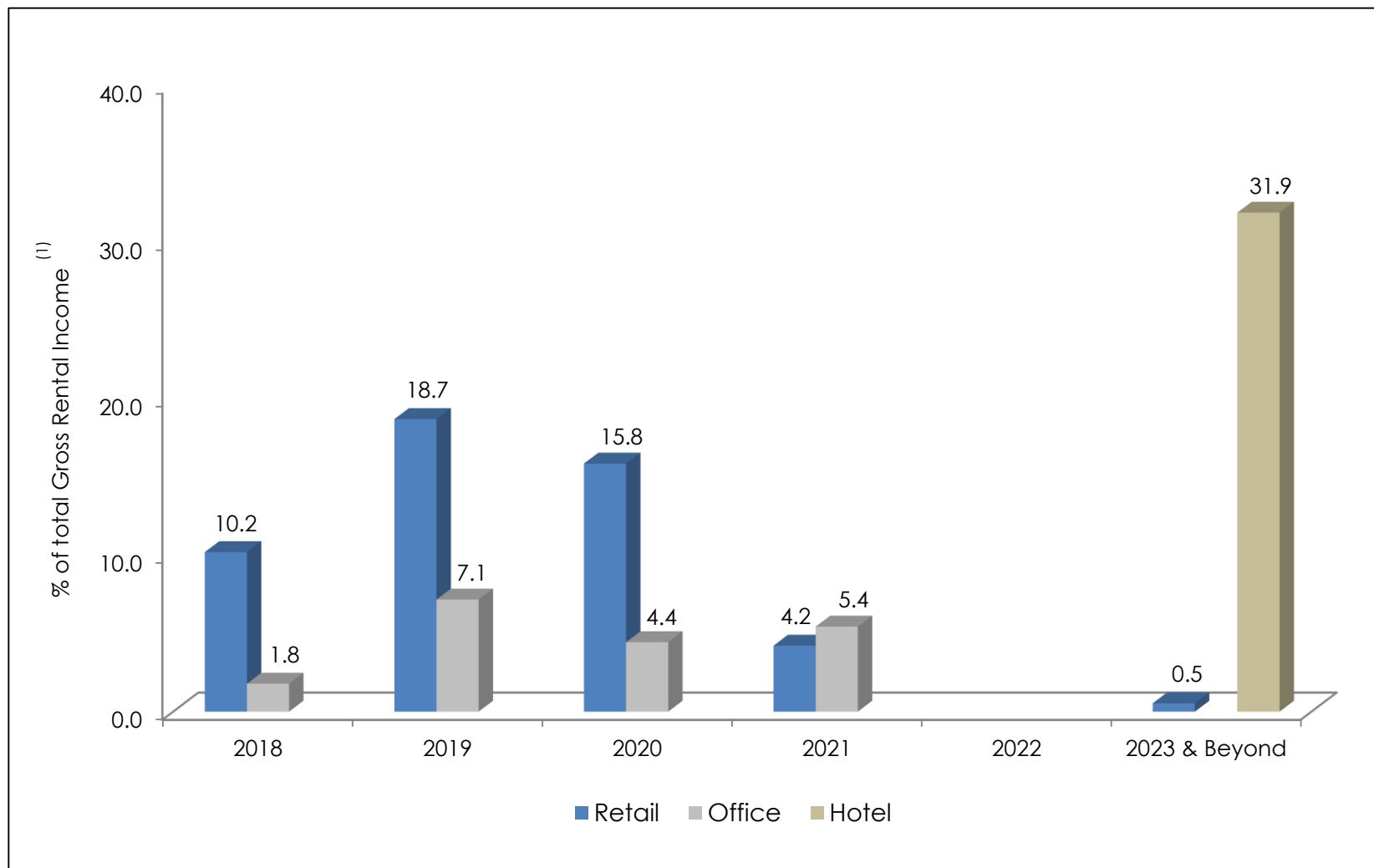
Lease Expiry Profile – JCube



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



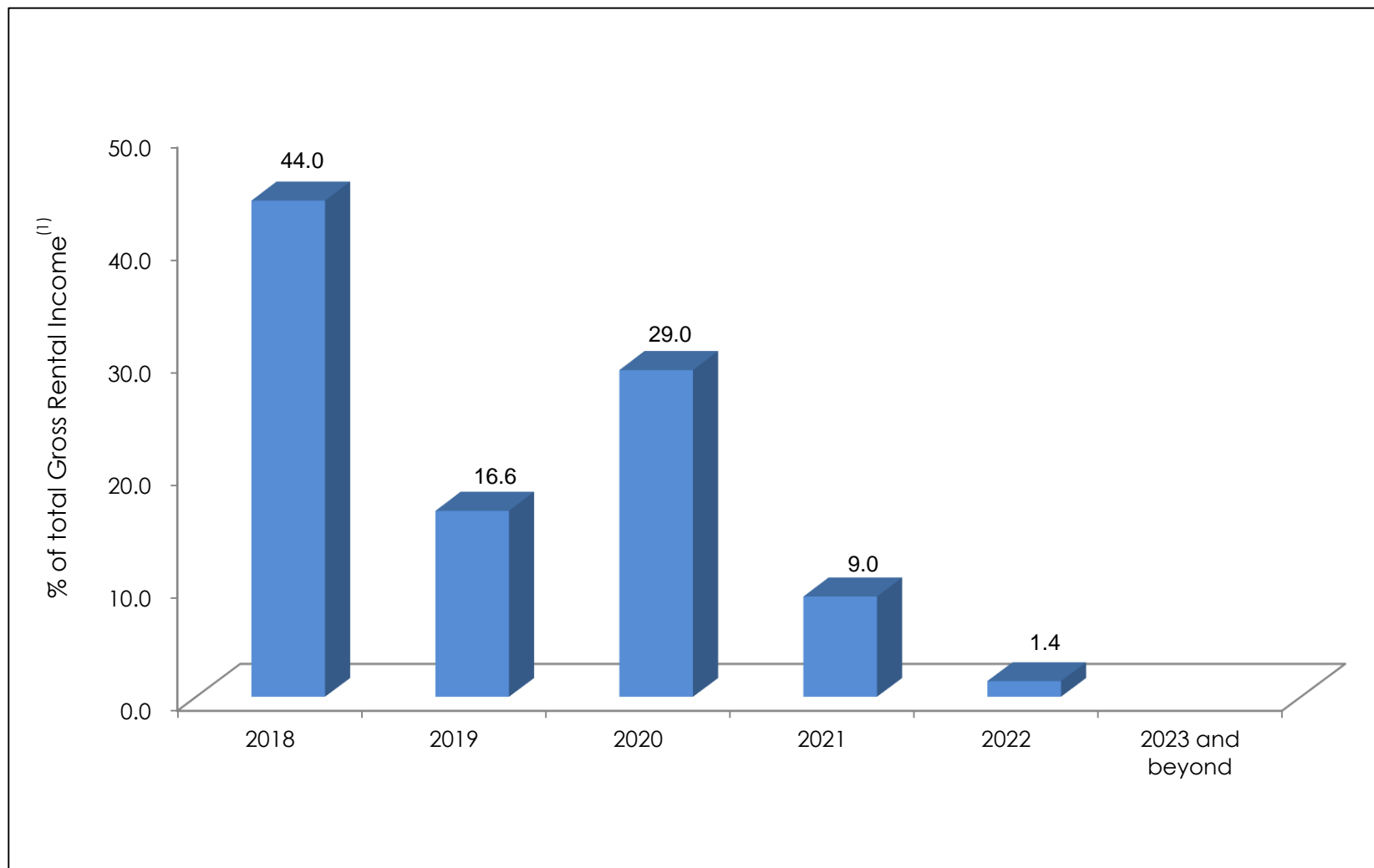
Lease Expiry Profile – Raffles City Singapore



(1) As at 31 December 2017. Based on committed gross rental income and excludes gross turnover rental.



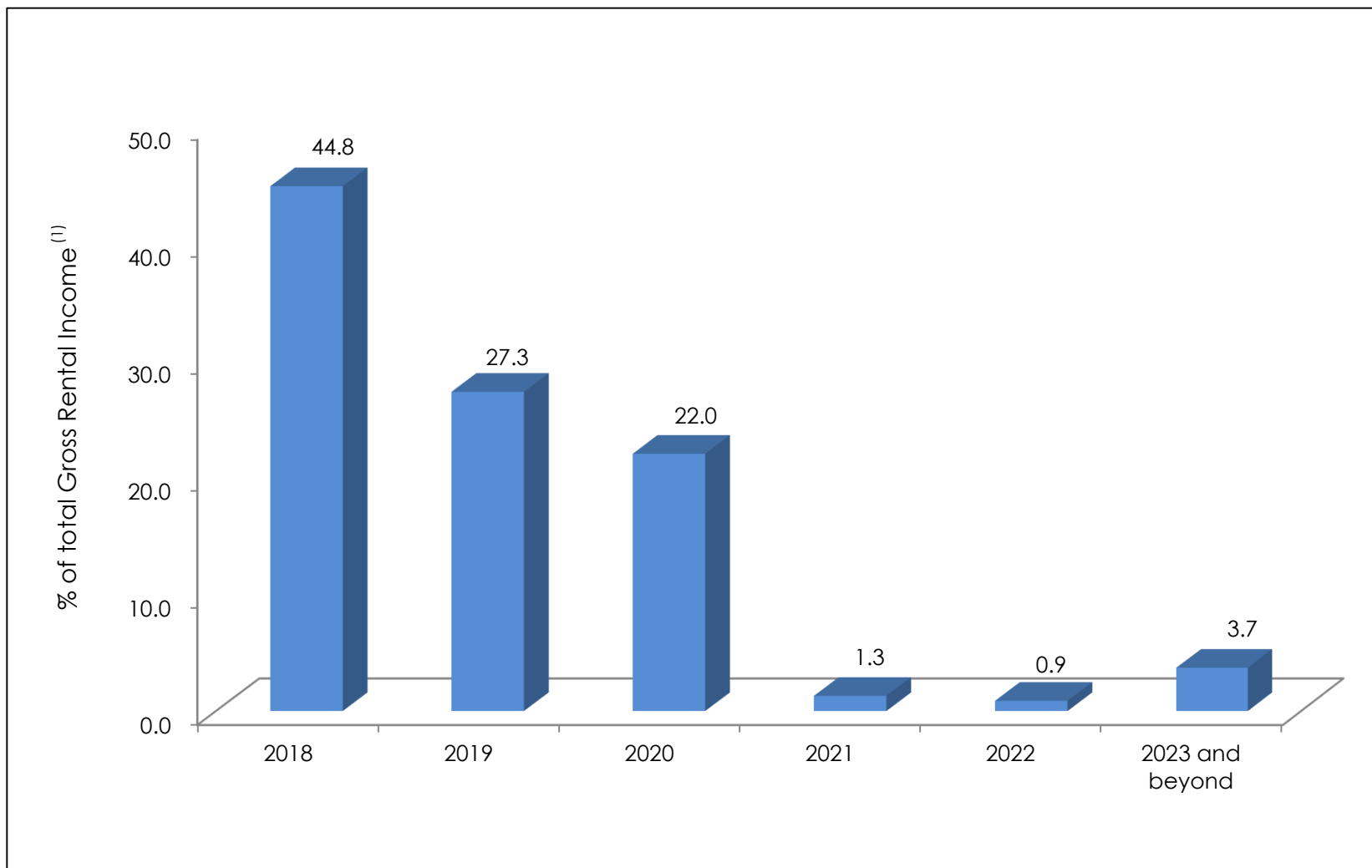
Lease Expiry Profile – Lot One Shoppers' Mall



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



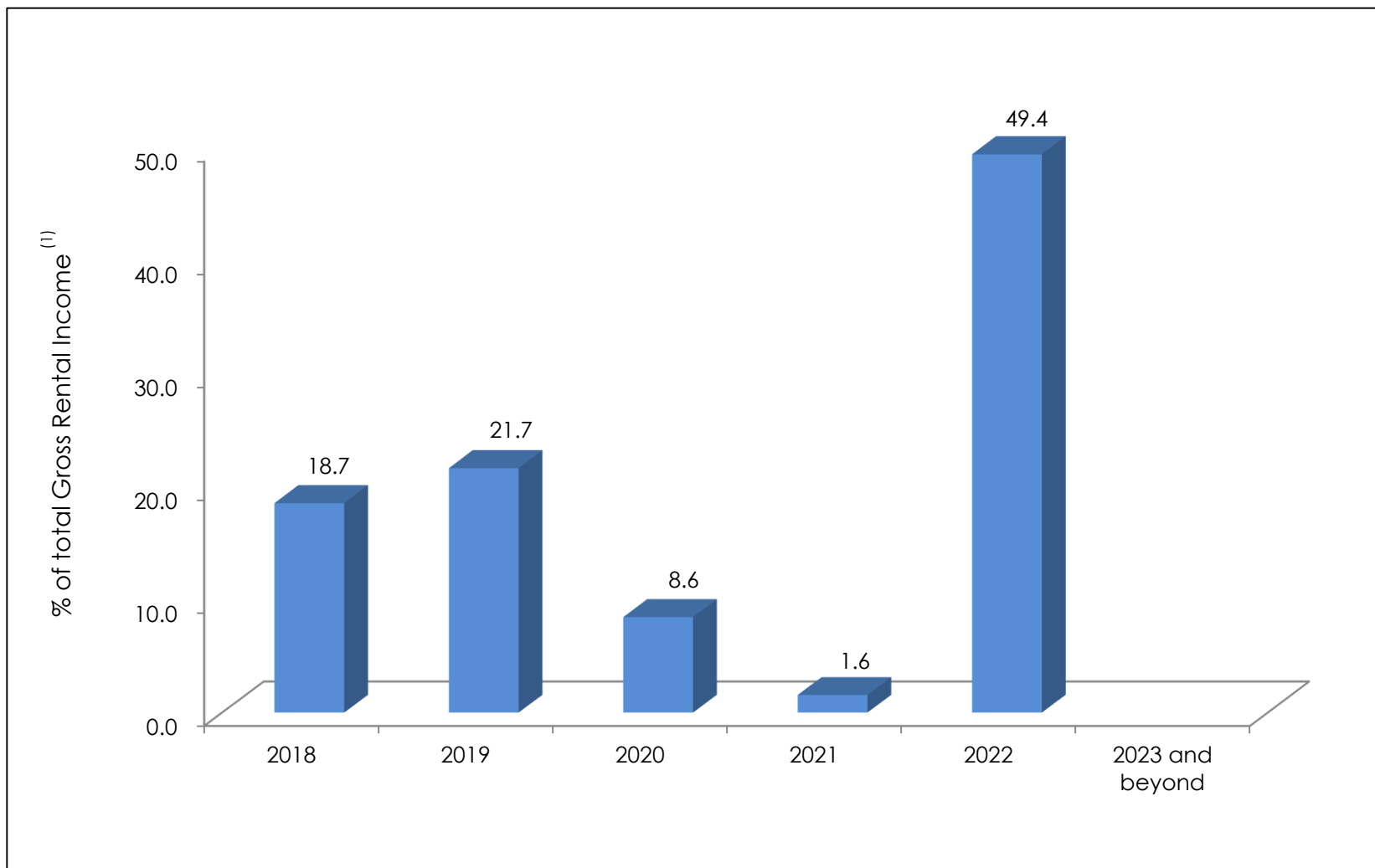
Lease Expiry Profile – Bukit Panjang Plaza



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



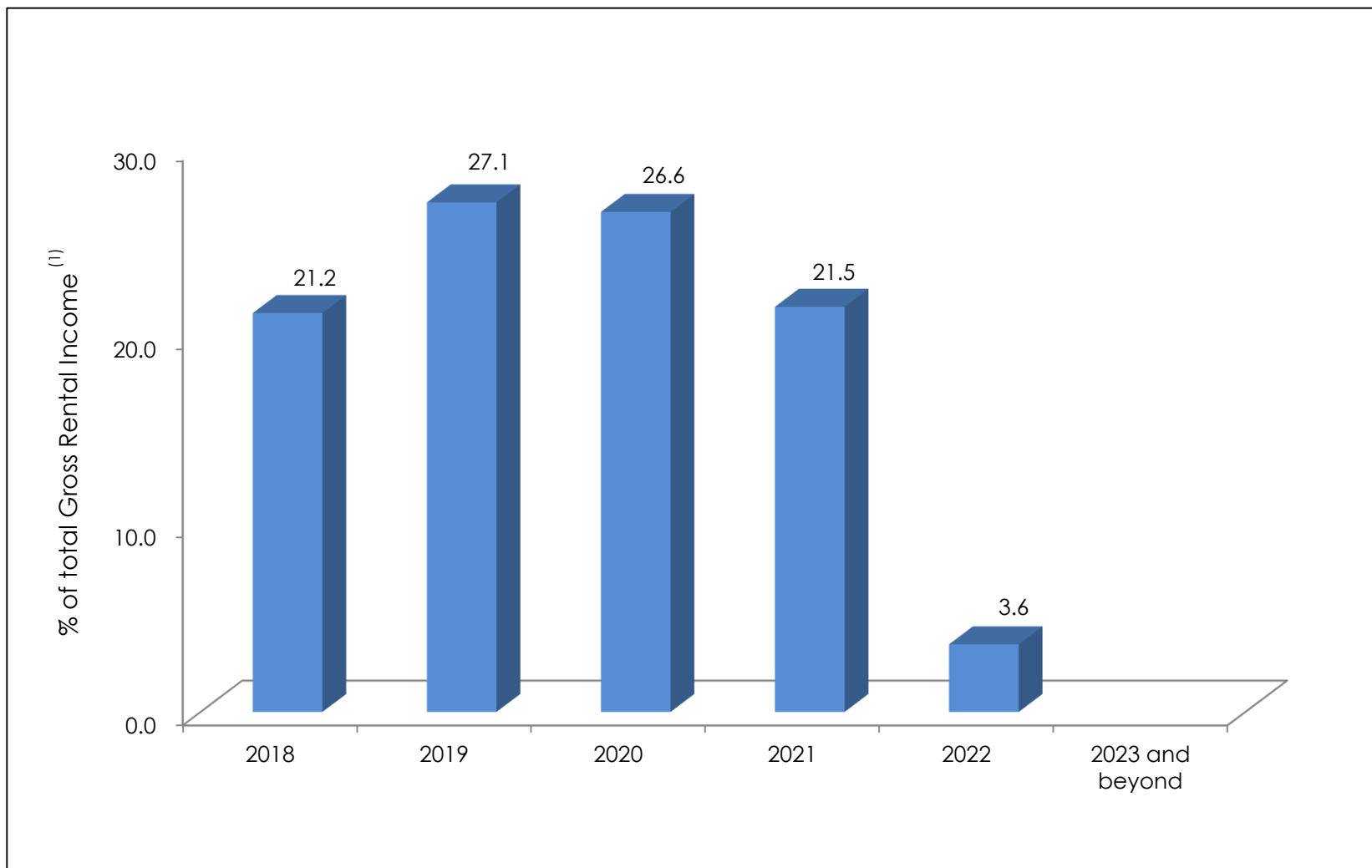
Lease Expiry Profile – The Atrium@Orchard



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



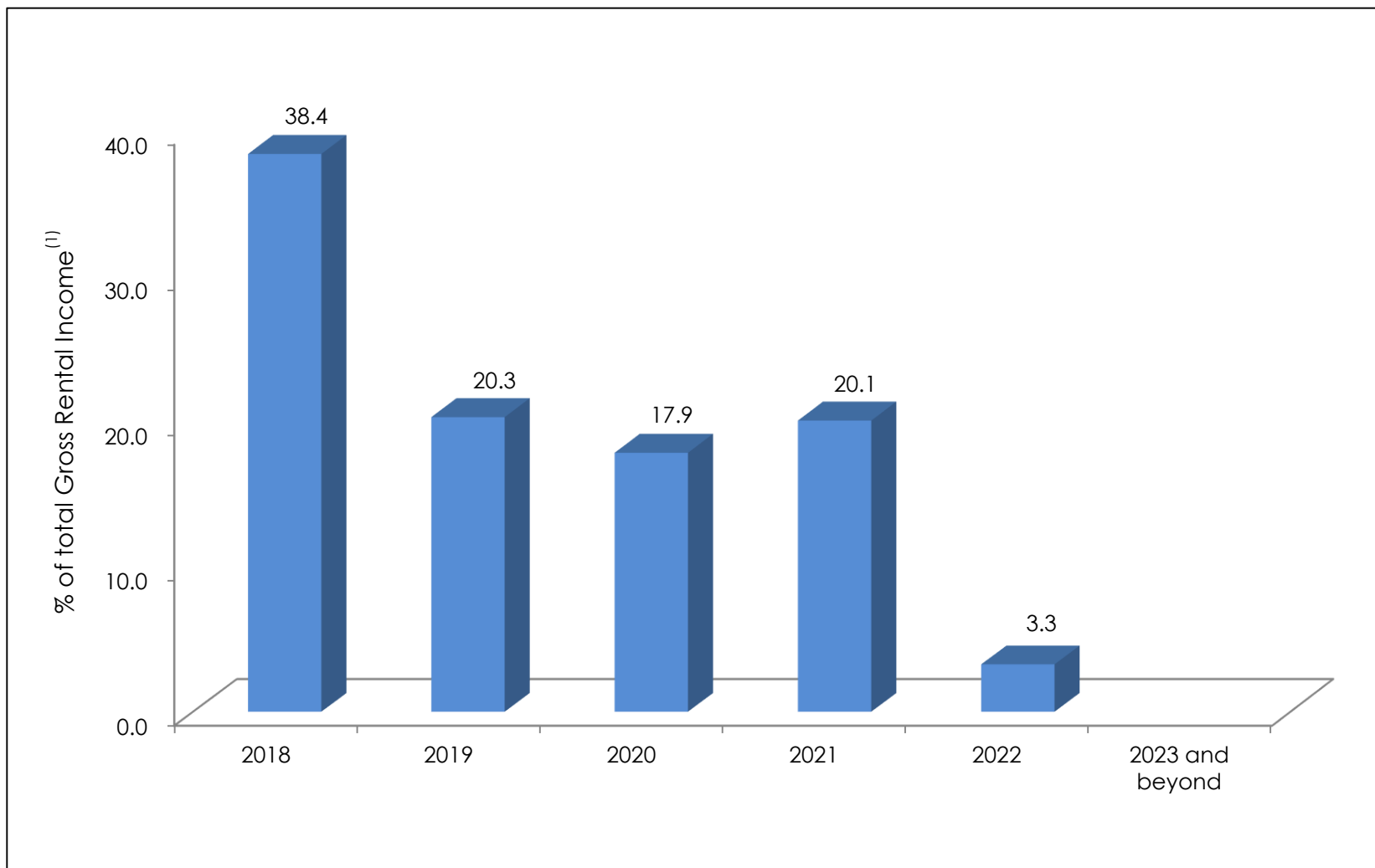
Lease Expiry Profile – Clarke Quay



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



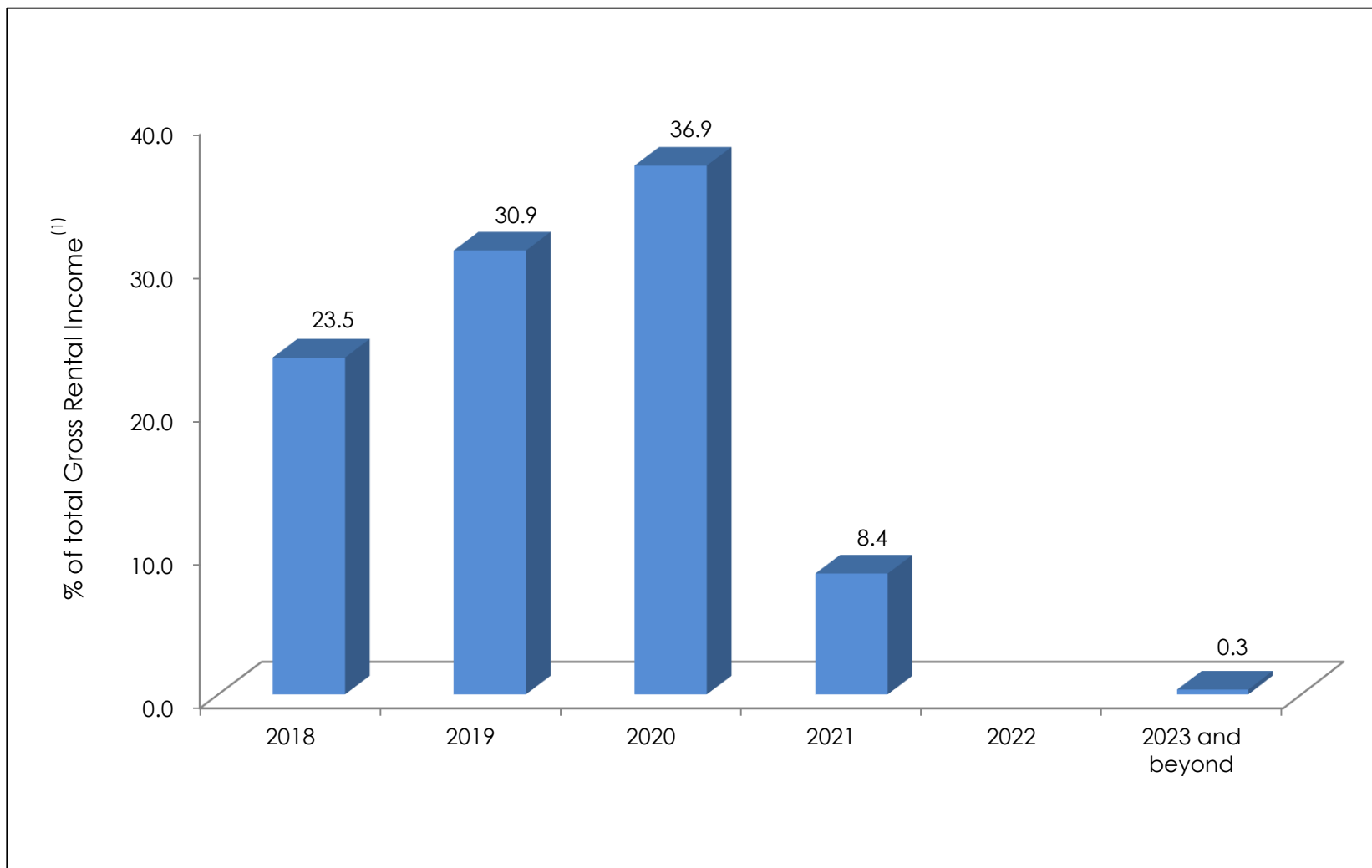
Lease Expiry Profile – Bugis+



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



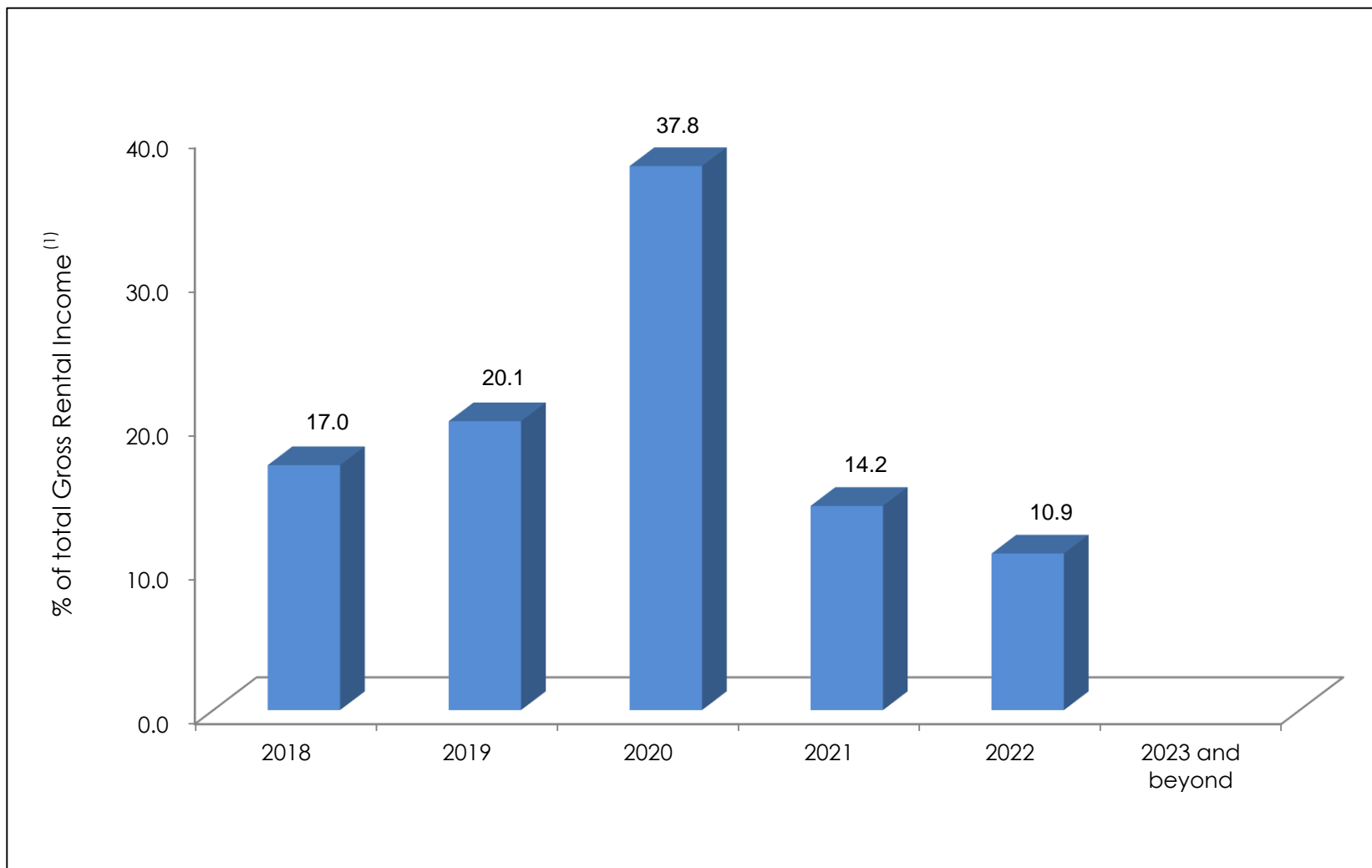
Lease Expiry Profile – Westgate



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



Lease Expiry Profile – Bedok Mall



(1) As at 31 December 2017. Based on committed gross rental income for the expiry month of the lease and excludes gross turnover rental.



CapitaLand
Mall Trust

Thank you

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