



CAPITAL

World

CAPITAL WORLD LIMITED

(Formerly known as Terratech Group Limited)

Corporate Presentation
1QFY2018





Disclaimer

Information in this presentation may contain forward-looking statements that reflect the current views of Capital World Limited (the “Company” and together with its subsidiaries, the “Group”) with respect to future events and financial performance. These views are based on the current assumptions which are subject to unknown risks and uncertainties, which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that the assumptions are correct. Actual results may differ materially from those anticipated as a result of the risks faced by us. The views expressed here also contain some information derived from publicly available sources that have not been independently verified.

This presentation does not constitute or form part of any opinion on any advice to sell, or any solicitation of any offer to subscribe for, any shares nor shall it or any part of it nor the fact of its presentation form the basis of, or be relied upon in connection with, any contract or investment decision or commitment whatsoever.

The Group does not intend, and does not assume any obligation, to update any industry information or forward-looking statements set forth in this presentation to reflect subsequent events or circumstances.

Despite the fact that utmost care has been taken to ensure that the information on this presentation slides are as accurate as possible, the Group does not accept any liability for errors or omissions nor for the consequences of using the information or the material available in this presentation.



- 4 Highlights
- 9 Recent Financing
- 11 Unique Business Model
- 13 Projects Update
- 16 Outlook & Business Strategies
- 18 Q&A



HIGHLIGHTS



SUMMARY:

FINANCIALS:

- Revenue:
Increased by 59.5% from RM27.7 million in 1QFY2017 to RM44.2 million in 1QFY2018.
- Net profit:
Increased by 33.8% to RM19.7 million in 1QFY2018.

FINANCING:

- Obtained S\$12.7 million financing in early November 2017 to allow for more property development projects.

AWARD:

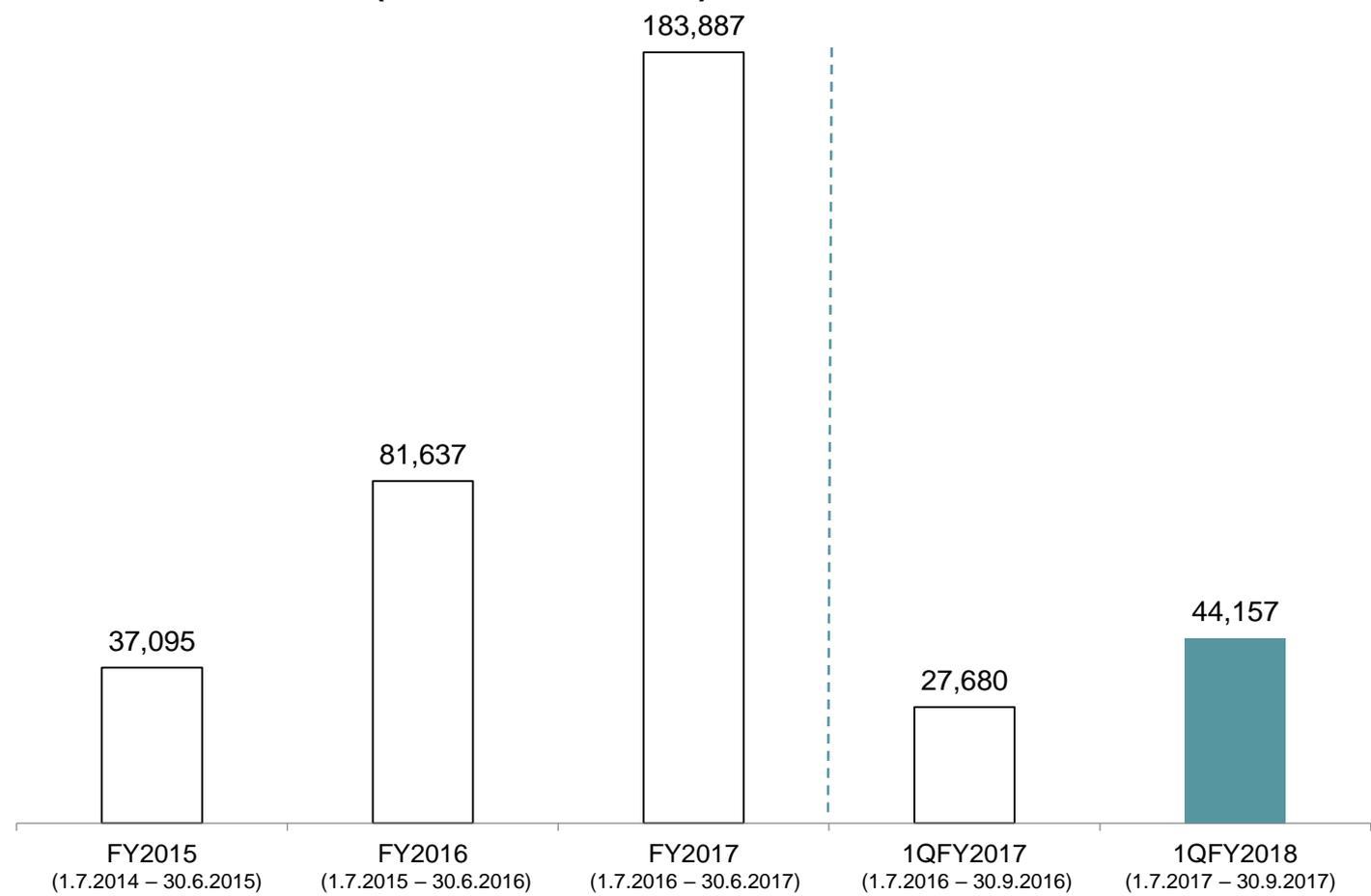
- Awarded as Top 5 of Sin Chew Business Excellence Awards in Malaysia



YoY Growth = 125.2% (FY2017 vs FY2016)

QoQ Growth = 59.5%

Revenue
RM'000



% of Completion
As at

9.5%	24.8%	56.5%	29.4%	63.1%
30.6.2015	30.6.2016	30.6.2017	30.9.2016	30.9.2017

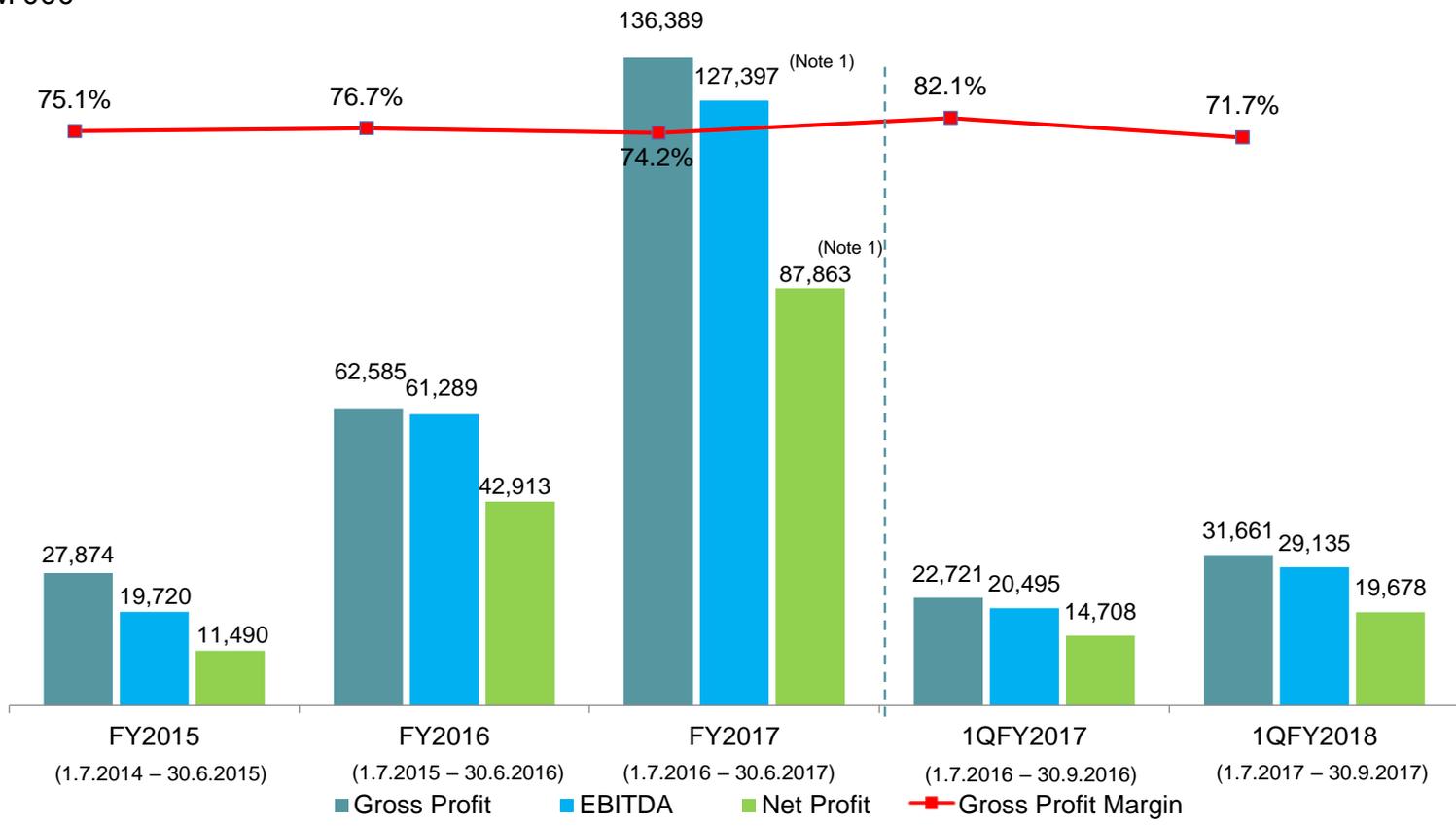
Financial year end: 30 June
YoY: Year-on-Year
QoQ: Quarter on quarter



Margins (%)	Gross Profit (%)	EBITDA (%)	Net Profit (%)
FY2015	75.1	53.2	31.0
FY2016	76.7	75.1	52.6
FY2017	74.2	69.3	47.8
1QFY2017	82.1	74.0	53.1
1QFY2018	71.7	66.0	44.6

Profitability

RM'000



Financial year end: 30 June

EBITDA: Earnings before interest, tax, depreciation and amortisation

Note 1: Excluding one-off amount of RM17.8 million which mainly related to RTO transaction costs



Financial Position

RM('000)	As at 30 September 2017 (Unaudited)	As at 30 June 2017 (Unaudited)
Current assets	241,496	257,908
Non-current assets	453,605	438,514
Total assets	695,101	696,422
Current liabilities	306,578	353,047
Non-current liabilities	132,134	106,311
Total liabilities	438,712	459,358
Net assets	256,389	237,064
Cash and bank balances	13,782	23,441
Hire purchase facilities from bank	70	88
Current ratio ^(Note 1)	1.2	1.2

Note 1: Deferred revenue of approximately RM97.4 million and RM127.0 million as of 30 September 2017 and 30 June 2017 respectively were excluded from the current liabilities as deferred revenue is the book entry and non-cash in nature



RECENT FINANCING



- Obtained **HK\$50.0 million** (equivalent to approximately S\$8.7 million) of shares financing
 - Bears an interest rate of 10% per annum where the loan shall be repaid within a 12-month period
 - A total of 166.5 million shares are pledged which is held by the controlling shareholders
- Obtained **S\$4.0 million** bank loan from RHB Bank Berhad
- **Rationale:**
 - Our unique business model has led us to explore greater business opportunities in the region
 - Allows the Group to further strengthen our foothold in Malaysia with more property development projects



UNIQUE BUSINESS MODEL



Joint venture with landowners



Low initial capital outlay



Low levels of borrowings



Economic benefits



Win-win approach



PROJECTS UPDATE



Location	Jalan Tampoi, Johor Bahru
Land size	40,851.9 sqm
Property type	<p>Mixed development comprising:</p> <p><u>Phase I:</u></p> <ol style="list-style-type: none"> 1) Shopping mall & car park 2) Theme park <p><u>Phase II:</u></p> <ol style="list-style-type: none"> 1) Hilton hotel (315 units) 2) Serviced suites (630 units) 3) Serviced apartments (690 units)
Status	<p><u>Phase I:</u></p> <ol style="list-style-type: none"> 1) All infrastructure works were completed 2) In the stage of Interior Designs
Plan	To open the mall including carpark next year 2018



Upcoming Projects - Austin City and Sitiwan Wellness Hub



Projects	Austin City	Sitiwan Wellness Hub
Location	Tebrau, Johor Bahru	Pengkalan Baharu, Perak
Land size	27,670 sqm	188,062 sqm
Property type	Retail mall, office suites, hotel and residential apartments	Mixed commercial and residential development Health, wellness & tourism concepts



OUTLOOK & BUSINESS STRATEGIES



Short Term:

- Focused on delivery of Project Capital City
- Realise synergies between the property development projects and the existing marble business
- Launch Project Austin City



Medium Term:

- Launch Project Sitiawan Wellness Hub
- Diversify into different development types



Long Term:

- Extend successful business model to new projects and markets in Malaysia and rest of Southeast Asia

Q & A

Thank you