

ACCRELIST LTD.
亚联盛控股公司

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Executive Chairman and Managing Director

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ACCRELIST LTD.
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ACCRELIST LTD.
亚联盛控股公司

Jubilee Industries Holdings Ltd

- **Accrelist holds a 65.82% stake**
- Electronic components distribution
  Electronics Business Unit (“EBU”)
- Mould design and fabrication
  Mechanical Business Unit (“MBU”)
- Precision plastic injection moulding
  Mechanical Business Unit (“MBU”)

Accrelist Medical Aesthetics (BM) Pte Ltd

- Wholly owned subsidiary
- Operates medical aesthetic clinics
- Distributor of medical aesthetic products

Accrelist A.I. Tech Pte Ltd

- Wholly owned subsidiary
- Aesthetic platform for digital marketing
- Digital marketing
- Facial recognition verification
- Unmanned store
- WeChat Applet

Accrelist sustains turnaround

New engines of growth in medical aesthetics and technology solutions

Priorities for FY2020

- Improve Jubilee's performance and explore **further growth** opportunities
- Strengthen contributions from the **medical aesthetics** segment following **network expansion**
- Roll-out of **artificial intelligence** solutions and **facial recognition** verification services

Accrelist Ltd. S$'000 (1USD = 1.388SGD)	**FY2016** (restated)	**FY2017** (restated)	**FY2018**	**FY2019**
Revenue	3,750	870	112,491	167,111
EBITDA	(8,907)	(8,122)	2,994	4,244

Jubilee sustains turnaround

Strong performance boosts Accrelist

- **Room for Growth**
  Acquisition of Honfoong Plastics Industries Pte Ltd in July 2018 added significant capacity
- **Silver Linings amidst Trade Tensions**
  More RFQs received as customers consider alternative sources for their supply chains
- **Optimising Jubilee's Performance**
  Stronger focus on improving machine utilisation, cost management and higher margin product mix
- **Further Expansion**
  Actively seeking new opportunities, discussions are ongoing for potential acquisitions and investments

Jubilee Industries Holdings Ltd S$'000	**FY2016**	**FY2017**	**FY2018**	**FY2019**
Revenue	84,592	108,758	159,954	163,691
EBITDA	(21,194)	(6,436)	2,667	4,621

Accrelist Medical Aesthetics

Network expansion set to boost revenue contribution

- **Rising Demand**
  Minimally invasive treatments set to become more widely accepted by affluent and image-conscious consumers
- **Focus on Talent**
  Strong emphasis on training our certified doctors to enhance talent retention and customer satisfaction
- **Sustainable Growth**
  Pursuing network expansion across Singapore and Malaysia through organic growth, joint ventures and franchises
- **Building Synergies**
  Launching *A Skin*, a distributor of medical aesthetic products; Also looking to develop our own in-house products

Accrelist Medical Aesthetics S$'000	**Pre Acquisition** Apr 2018 – Sep 2018	**Post Acquisition** Oct 2018 – Mar 2019	**FY2019**
Total Income	1,883	3,420	5,303
EBITDA	122	1,072	1,194

A.M Aesthetics expands its network

New clinics in Singapore and Malaysia

2018

1. Singpost Centre
2. Bedok Mall
3. Toa Payoh HDB Hub
4. Lot One Shopper's Mall

Accrelist acquired the Refresh Laser Clinic Network in October, these four existing clinics were subsequently rebranded under A.M Aesthetics

2019

5. Clementi Mall

   Opened on 8 June

6. Penang

   First overseas location
   Opened on 31 August

7. Kuala Lumpur

   First joint venture clinic
   Opened on 16 September

8. Wheelock Place

   Proposed Acquisition of The Wellness Clinic

2020

9. Ipoh

   First franchise clinic
   Targeted Completion: January

Exploring New Locations

Looking at Johor Bahru and Greater Kuala Lumpur



A.M Aesthetic Clinic in Penang

Ground Floor:

- Reception
- Medical Clinic

1st Floor:

- Laser
- Facial
- Massage

2nd Floor:

- Gym (1-to-1 personal gym trainer)

A.M Aesthetic Clinic in Penang

Ground Floor:

- Reception
- Medical Clinic









A.M Aesthetic Clinic in Penang

1st Floor:

- Laser
- Facial
- Massage



A.M Aesthetic Clinic in Penang

2nd Floor:

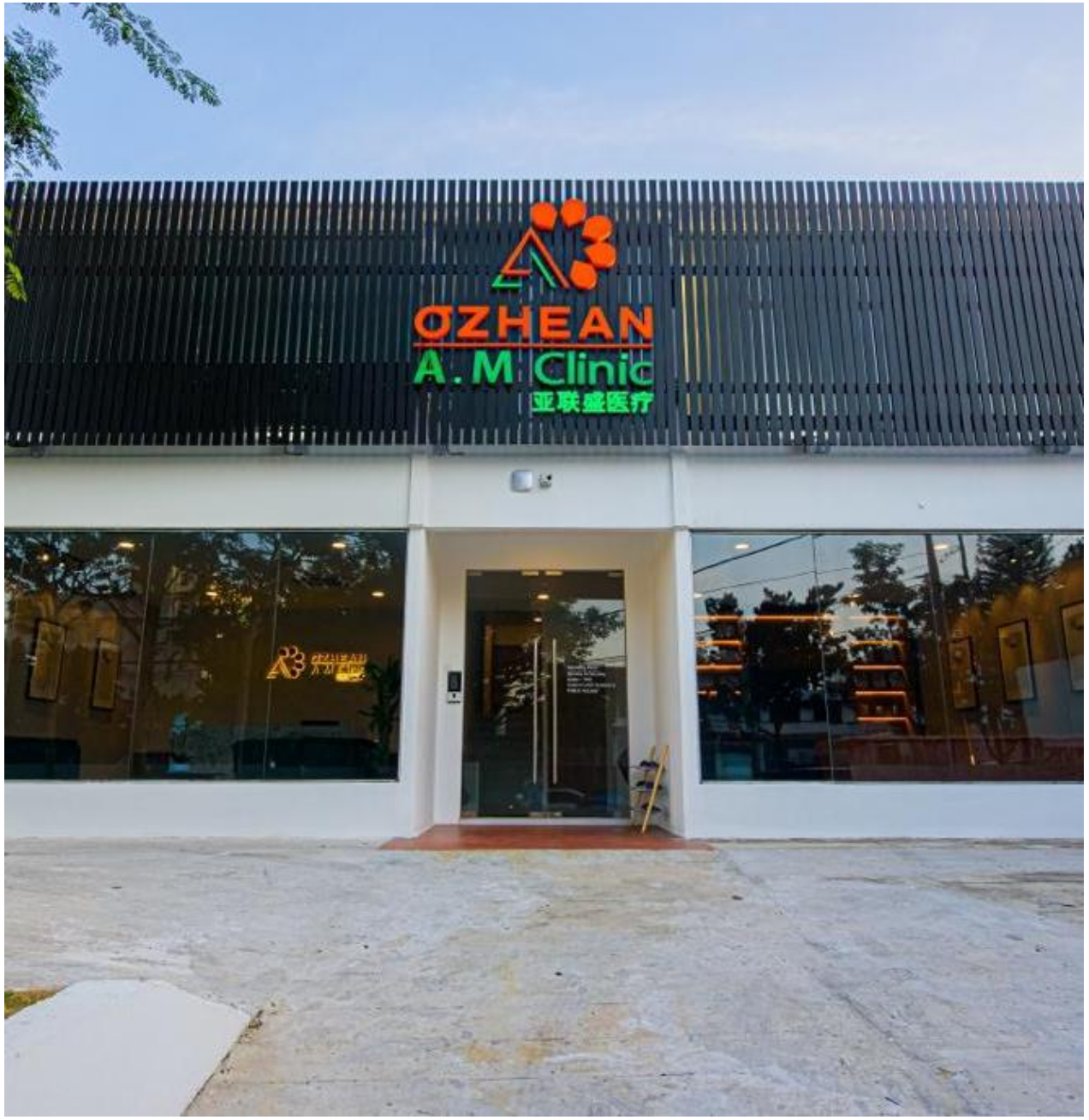
- Gym (1-to-1 personal gym trainer)

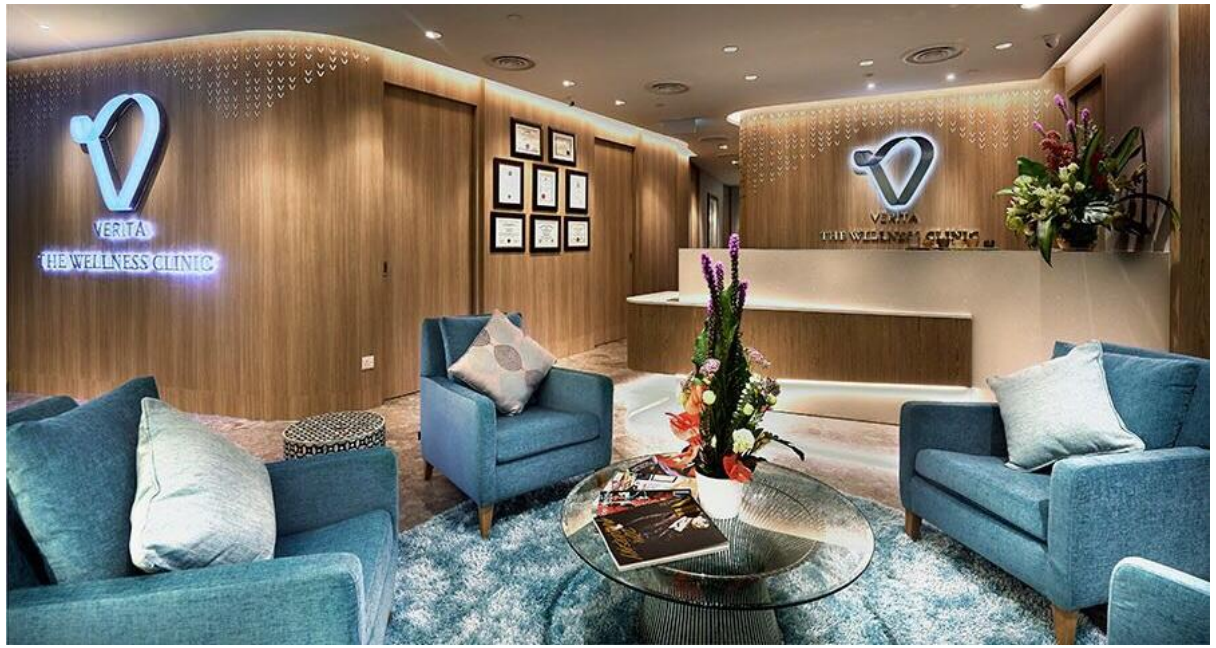





ΩZHEAN
A.M Clinic
亚联盛医疗


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VERITA
THE WELLNESS CLINIC





A.I. and Facial Recognition

Unlocking future opportunities

- **Smart Solutions for a *Smart Nation***
  A.I and Facial Recognition verification services can be applied to access control for physical security, attendance tracking and monitoring as well as VIP recognition for enhanced customer service

- **Competitive Pricing**
  As a systems integrator, Accrelist collaborates with leading technology companies to offer advanced solutions at a reasonable cost

- **In-house expertise**
  Accrelist has a growing team with the right expertise to develop, test and roll-out A.I solutions and Facial Recognition Verification Services



Facial recognition entry system at Accrelist's office

Thank you



Contact Us

Email
We'd like to hear from you
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Make an Appointment
Visit our clinics to uncover the best version of you and see A.M Aesthetics' operations

Face to Face
Meet the team and visit our office for a demonstration of our A.I. and Facial Recognition Verification solutions