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## Genting Hong Kong Limited

(Continued into Bermuda with limited liability)

(Stock Code: 678)

### ANNOUNCEMENT OF CONSOLIDATED FINANCIAL RESULTS OF TRAVELLERS INTERNATIONAL HOTEL GROUP, INC. AND SUBSIDIARIES FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2015

This announcement is made by Genting Hong Kong Limited (“Genting HK”) pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong).

Genting HK has been informed by Travellers International Hotel Group, Inc. (“Travellers” or the “Company”) that it has submitted a report to The Philippine Stock Exchange, Inc. and the Securities and Exchange Commission on 12 November 2015 reporting on its consolidated financial results as at and for the nine months ended 30 September 2015 (“9M 2015”) which are prepared in accordance with the Philippine Financial Reporting Standards. Set out below is the financial information extracted from the consolidated results of Travellers for 9M 2015:

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**TRAVELLERS INTERNATIONAL HOTEL GROUP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2015 AND 2014**  
(Amounts in Philippine Pesos)

	2015 (Unaudited)	2014 (Unaudited)
<b>NET REVENUES</b>		
Gaming	P 17,947,349,497	P 20,792,407,551
Non-gaming:		
Hotel, food, beverage and others	1,748,237,185	1,653,739,134
Other operating income	739,884,864	807,044,520
	<b>20,435,471,546</b>	23,253,191,205
Less: Promotional allowance	2,486,877,059	1,561,165,300
	<b>17,948,594,487</b>	21,692,025,905
<b>DIRECT COSTS</b>	<b>7,763,927,811</b>	7,814,844,462
<b>GROSS PROFIT</b>	<b>10,184,666,676</b>	13,877,181,443
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	<b>6,255,989,992</b>	8,922,023,462
<b>OPERATING PROFIT</b>	<b>3,928,676,684</b>	4,955,157,981

	<b>2015</b> <b>(Unaudited)</b>	2014 (Unaudited)
<b>OTHER INCOME (CHARGES)</b>		
Finance costs and other charges	<b>(1,143,969,265)</b>	(1,056,724,751)
Finance income	<b>94,184,118</b>	146,357,097
	<b>(1,049,785,147)</b>	(910,367,654)
<b>PROFIT BEFORE TAX</b>	<b>2,878,891,537</b>	4,044,790,327
<b>TAX EXPENSE</b>	<b>49,147,498</b>	31,580,975
<b>NET PROFIT FOR THE PERIOD</b>	<b>2,829,744,039</b>	4,013,209,352
<b>OTHER COMPREHENSIVE INCOME</b>	<b>(300,000)</b>	-
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>P 2,829,444,039</b>	P 4,013,209,352

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS

*(Based on the Financial Statements for the nine months ended September 30, 2015 and 2014)*

<i>In Million Pesos</i>	2015	2014
Revenues		
Gaming	17,947.3	20,792.4
Non-gaming	2,488.1	2,460.8
Total	20,435.4	23,253.2
Net Revenue	17,948.6	21,692.0
EBITDA	4,906.0	6,134.1
Net Profit	2,829.7	4,013.2

### Total Revenues

The Company reported Gross Revenues totalling P20,435.4 million for the nine months ended September 30, 2015 compared to P23,253.2 million for the same period in 2014.

### Gaming Revenues

The Company's Gross Gaming Revenues for the nine months ended September 30, 2015 is at P17,947.3 million from P20,792.4 million in the same period of 2014. The company remains prudent in the VIP segment, while the mass segment and slots volume has been increasing since the first quarter of 2015.

Table count increased to 305 as of September 30, 2015 from 292 in the same period in 2014. Average slot machines increased to 1,833 from 1,832, while ETG count remains the same at 210.

## **Hotel, Food, Beverage & Others**

Revenue from Hotel, Food, Beverage and Others increased by 5.7% to P1,748.2 million for the nine months ended September 30, 2015, from P1,653.7 million for the same period of 2014.

Hotel occupancy rates for the nine months ended September 30, 2015 remains strong with all three hotels, Remington, Marriott, and Maxims, registering an average occupancy rate of 85.6%. Remington, Marriott, and Maxims room count remains the same at 712, 342, and 172 rooms, respectively.

## **Other Operating Income**

Other Operating Income is at P739.9 million for nine months ended September 30, 2015, compared to the P807.0 million recorded for the same period in 2014. Other Operating Income primarily consists of income from the Newport Performing Arts Theater, cinema, parking, laundry, spa, and rental income from the mall and commercial office space, and others.

## **Net Revenues**

Net Revenues is at P17,948.6 million, after deduction of Promotional Allowance of P2,486.9 million for the nine months ended September 30, 2015 from P21,692.0 million for the same period in 2014. Promotional allowances as a percentage of gaming revenue increased from 7.5% in 2014 to 13.9% for the nine months ended September 30, 2015.

## **Direct Costs**

Direct Costs decreased to P7,763.9 million from P7,814.8 million reported for the nine months ended September 30, 2014 primarily due to lower gaming taxes and licenses attributable to lower gaming revenue. Likewise direct costs related to gaming have gone down as part of cost management initiatives.

## **Gross Profit**

Gross Profit is at P10,184.7 million compared to P13,877.2 million reported for the same period in 2014.

## **General and Administrative Expenses**

The Company's General and Administrative Expenses is at P6,256.0 million for nine months ended September 30, 2015, a 29.9% decline from the P8,922.0 million recorded during the same period in 2014.

Marketing & Promotions decreased to P2,433.8 million for the nine months ended September 30, 2015 from P5,060.4 million for the same period in 2014 due to a decline in commissions paid to gaming promoters.

## **Operating Profit/ EBITDA**

Operating Profit for the nine months ended September 30, 2015 is at P3,928.7 million compared to the P4,955.2 million reported during the same period in 2014.

EBITDA for the nine months ended September 30, 2015 is at P4,906.0 million compared to the P6,134.1 million reported in the same period in 2014. Depreciation is at P977.3 million compared to P1,179.0 million for the same period in 2014.

## **Other Income (Charges)**

### **Finance Cost And Other Charges**

Finance Cost and Other Charges is at P1,144.0 million for nine months ended September 30, 2015 from P1,056.7 million for same period recorded in 2014. The Company has an outstanding USD 300.0 million corporate bond.

### **Finance Income**

The Company posted Finance Income of P94.2 million.

### **Profit Before Tax**

Profit Before Tax is at P2,878.9 million for the nine months ended September 30, 2015 compared to P4,044.8 million for the same period in 2014.

### **Tax Expense**

The Company's Tax Expense is at P49.1 million for the nine months ended September 30, 2015 from P31.6 million in the same period in 2014.

### **Net Profit**

The Company posted P2,829.7 million in Net Profit for the nine months ended September 30, 2015, compared to P4,013.2 million for the same period in 2014.

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**Shareholders of Genting HK should note that the above consolidated financial results pertain only to Travellers and not to Genting HK itself.**

Travellers is a limited liability company incorporated in the Republic of the Philippines and following its initial listing of common shares on the Main Board of The Philippine Stock Exchange, Inc. on 5 November 2013 and the exercise of the Over-allotment Option, Genting HK's effective interest in the common shares of Travellers has been diluted from 50 per cent to 44.9 per cent. After listing, Travellers becomes an associate of Genting HK. Genting HK's effective interest in the Preferred B shares of Travellers remains unchanged at 50 per cent following the listing.

By Order of the Board  
**TAN SRI LIM KOK THAY**  
*Chairman and Chief Executive Officer*

Hong Kong, 12 November 2015

*As at the date of this announcement, the Board of Directors of Genting HK comprises two Executive Directors, namely Tan Sri Lim Kok Thay and Mr. Lim Keong Hui and three Independent Non-executive Directors, namely Mr. Alan Howard Smith, Mr. Lam Wai Hon, Ambrose and Mr. Justin Tan Wah Joo.*