

### 1H19 Results Presentation 28 January 2019



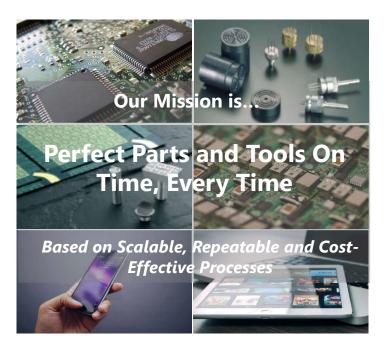
## **Business & Industry**

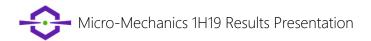
Low Ming Wah, COO



### **Corporate Overview**

- Founded in 1983 in Singapore
- Design and manufacture **high precision tools and parts** used in **process-critical applications** for the wafer-fabrication and assembly processes of the **semiconductor industry**
- Serve a worldwide base of customers from five facilities in Asia (Singapore, Malaysia, China, Philippines) and the USA
- More than 600 active customers
- Listed on the Singapore Exchange (Main Board) since 2003
- · Committed to generating shareholder returns





### **Business Model**

### **HIGH PRECISION, PROCESS-CRITICAL**

Parts and Tools for Semiconductor Industry



Proprietary consumable tools used in the **assembly and testing of semiconductors**, such as die-attach and wirebonding tools Contract manufacturing of precision parts used in process-critical applications for the **wafer fabrication industry** 



IDMs, Semiconductor assembly and test service providers

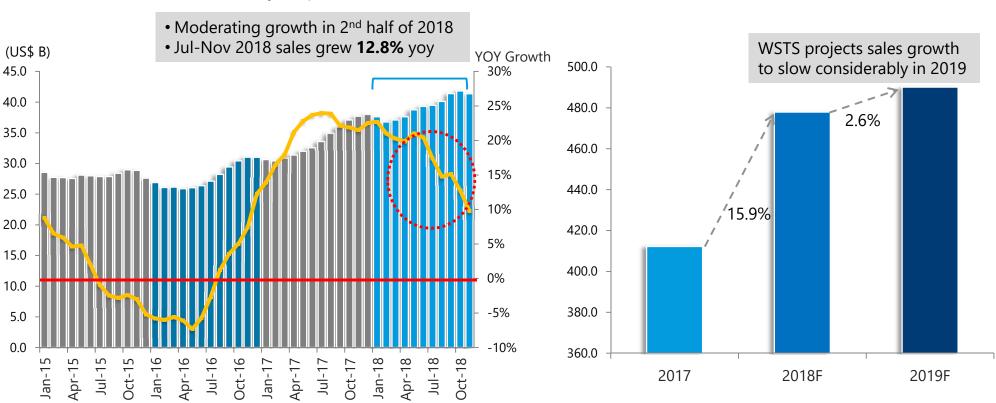
Leading wafer fabrication equipment manufacturers



HIGH PRECISION AND QUALITY | SHORT CYCLE TIME | | WORLDWIDE SUPPORT | VALUE > COST



## **Semiconductor Industry Review**



Sources: Semiconductor Industry Association, World Semiconductor Trade Statistics

**Global Monthly Chip Sales** 



#### WSTS Semiconductor Sales Forecast

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## **Semiconductor Industry Review**

#### YOY (US\$ B) Growth 3.0 80% 70% 2.5 60% 2.0 50% 40% 1.5 30% 20% 1.0 10% 0.5 0% -10% 0.0 Jan-17 Feb-17 Mar-17 Jun-17 Jun-17 Jun-17 Sep-17 Jan-18 Jun-18 Jun-17 Jun-18 Ju

<u>Three-month average of worldwide billings of</u> North American equipment manufacturers

Total fab equipment spending expected to decline 8% in 2019

| Fab Equipment Spending in US\$ Million |          |          |             |             |  |  |  |  |
|--|----------|----------|-------------|-------------|--|--|--|--|
| Region                                 | 2018     | 2019     | Change 2018 | Change 2019 |  |  |  |  |
| Americas                               | \$4,822  | \$4,965  | -10.5%      | 3.0%        |  |  |  |  |
| China                                  | \$12,203 | \$11,957 | 84.3%       | -2.0%       |  |  |  |  |
| Europe & Mideast                       | \$4,500  | \$4,250  | 11.8%       | -5.6%       |  |  |  |  |
| Japan                                  | \$8,735  | \$8,649  | 36.3%       | -1.0%       |  |  |  |  |
| Korea                                  | \$18,497 | \$12,087 | -6.5%       | -34.7%      |  |  |  |  |
| Southeast Asia                         | \$2,552  | \$2,434  | 37.6%       | -4.6%       |  |  |  |  |
| Taiwan                                 | \$9,211  | \$11,438 | -17.3%      | 24.2%       |  |  |  |  |
| Total                                  | \$60,520 | \$55,780 | 9.6%        | -7.8%       |  |  |  |  |

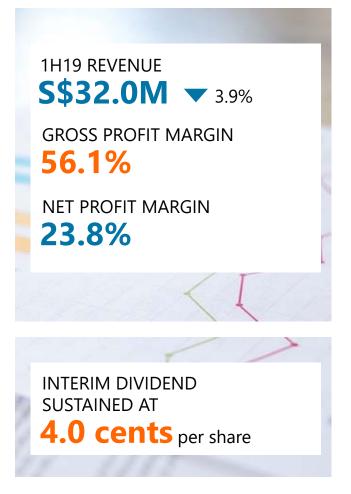
Source: World Fab Forecast Report, November 2018 edition, SEMI

- Total fab spending now projected to drop 8% in 2019; a sharp reversal from previous forecast of 7% growth
- Slower spending expected in the second half of 2018 (down 13%) and first half of 2019 (down 16%)



Source: SEMI

# **Behind the Numbers...**

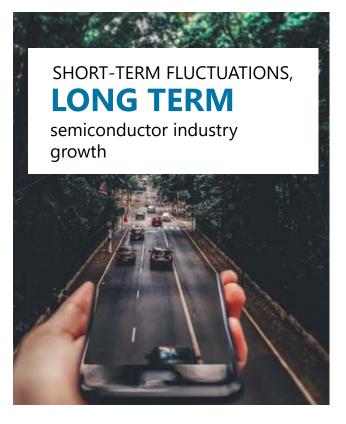


- Amid slowing industry conditions and hence demand for tools and parts we manufacture for semiconductor assembly and wafer fabrication, the Group performed reasonably well
- Semiconductor industry typically experiences cyclical conditions, particularly for wafer fabrication equipment market
- While we are also susceptible to the industry cycles, our business model demonstrates greater resilience

- Validates sound balance sheet
- Reflects confidence in the long-term market prospects



# **Behind the Numbers...**



- Focus on long term industry trends we believe semiconductor industry is poised for prolonged period of solid growth as chips are widely used in every aspect of modern life from smart phones to cars
- More stringent customer requirements greater precision, repeatability, cleanliness and reliability – as the semiconductor industry adopts processing methods for 10 nanometer and below geometries
- Our long-term perspective of the industry and customer value drive the Group's investments and initiatives
- Increase automation, develop new materials & processes
- We have the technical, financial & managerial strengths to address the increasingly demanding industry requirements



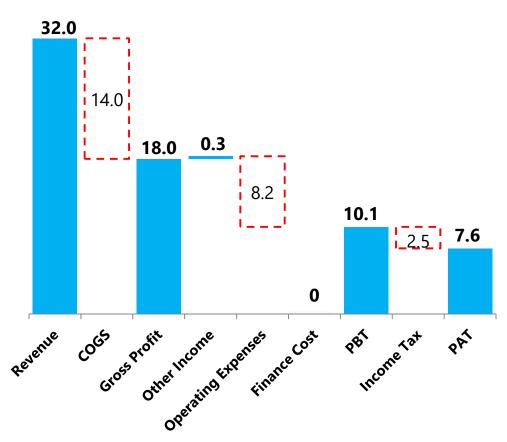
# **Financial Review**

Chow Kam Wing, CFO



## **1H19 in Review**

#### 1H19 P&L Overview (S\$ million)



*N.B.* Due to rounding, some totals may not correspond with the sum/subtraction of separate figures.



### **KEY RATIOS & STATISTICS**

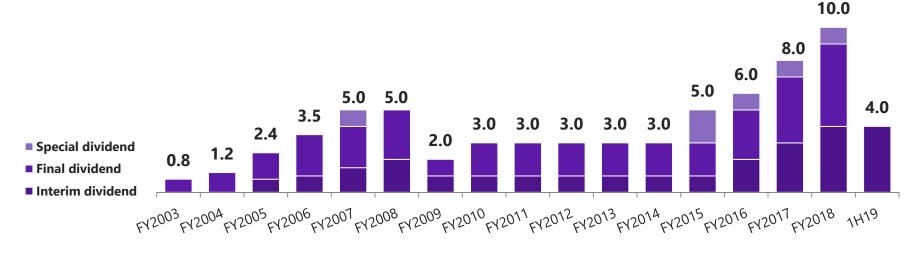
| REVENUE GROWTH                       | (3.9%)     |
|--------------------------------------|------------|
| GROSS PROFIT GROWTH                  | (8.0%)     |
| PBT GROWTH                           | (13.2%)    |
| NET PROFIT GROWTH                    | (15.9%)    |
| GROSS PROFIT MARGIN                  | 56.1%      |
| NET PROFIT MARGIN                    | 23.8%      |
| EARNINGS PER SHARE                   | 5.49 cents |
| DIVIDEND PAYOUT                      | 73%        |
| <b>RETURN ON EQUITY</b> (annualised) | 25.9%      |
| CASH                                 | S\$20.4M   |
| DEBT                                 | Zero       |

FY: Financial year ending 30 June

## **Dividend Performance**

#### **MAINTAINED INTERIM DIVIDEND OF 4 CENTS PER SHARE FOR 1H19**

#### Total dividend payout since listing – **67.9 CENTS** per share



#### **DIVIDEND PER SHARE (CENTS)**

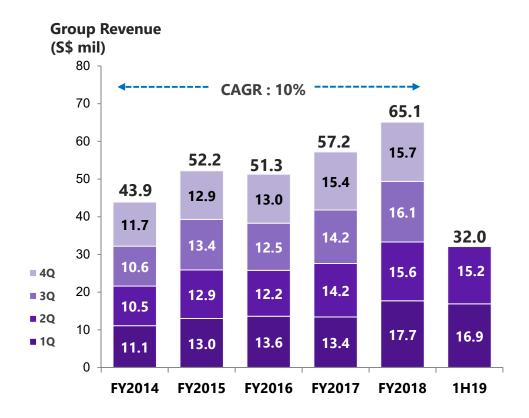
#### **DIVIDEND PAYOUT RATIO**

| FY2003  | FY2004 | FY2005 | FY2006 | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 | FY2012     | FY2013 | FY2014 | FY2015 | FY2016     | FY2017 | FY2018 | 1H19 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|------------|--------|--------|--------|------------|--------|--------|------|
| <b>29%</b>  | 35%    | 61%    | 63%    | 83%    | 78%    | 513%   | 87%    | 61%    | <b>99%</b> | 81%    | 54%    | 58%    | <b>70%</b> | 75%    | 81%    | 73%  |
| Dividend Policy of Not Less Than 40% of Earnings* |        |        |        |        |        |        |        |        |            |        |        |        |            |        |        |      |



### **Group Revenue**

#### **MODERATING CONDITIONS IN SEMICONDUCTOR INDUSTRY**



1H18 REVENUE



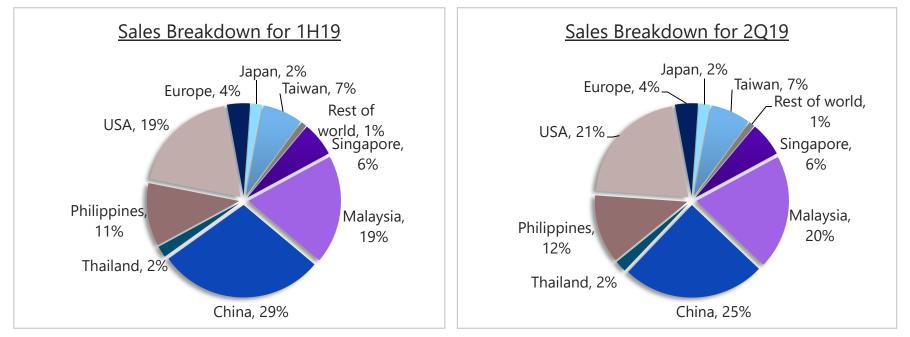
- Reflects moderating market conditions in the global semiconductor industry
- Better performances in the Philippines and USA markets partially offset slower sales in Singapore and Malaysia markets. Sales in China remained stable
- Translational impact from depreciation of Chinese Yuan and Philippine Peso

N.B. Due to rounding, some totals may not correspond with the sum of separate figures.



## **Group Revenue**

### **DIVERSIFIED REVENUE STREAMS**



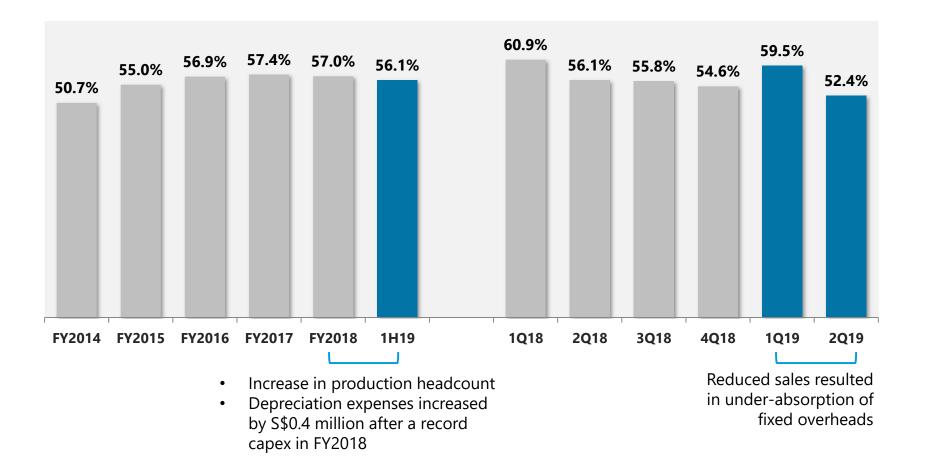
### **TOP 3 MARKETS**

| Country  | <b>1H19</b><br>S\$ mil | <b>1H18</b><br>S\$ mil | % change | Country  | <b>2Q19</b><br>S\$ mil | <b>2Q18</b><br>S\$ mil | % change |
|----------|------------------------|------------------------|----------|----------|------------------------|------------------------|----------|
| China    | 9.3                    | 9.3                    | 0%       | China    | 3.8                    | 4.1                    | (7%)     |
| USA      | 6.2                    | 5.7                    | 8%       | USA      | 3.2                    | 3.0                    | 8%       |
| Malaysia | 6.0                    | 6.4                    | (5%)     | Malaysia | 3.0                    | 2.9                    | 2%       |



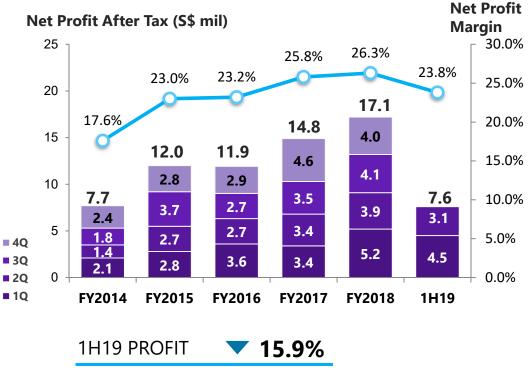
# **Gross Profit Margin**

#### **GROSS PROFIT MARGIN REMAINED ABOVE 50%**

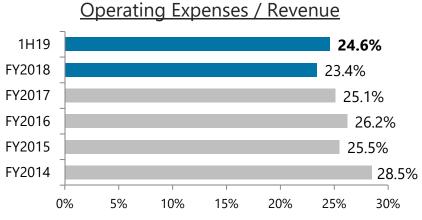


# **Profitability**

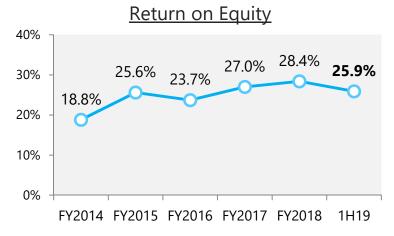
#### MAINTAINED HEALTHY MARGINS WITH TIGHT REIN ON EXPENSES



Softer revenue and higher cost of sales from increased production headcount and depreciation charges



Operating Expenses - Administrative, distribution and other operating expenses (inclusive of other income)

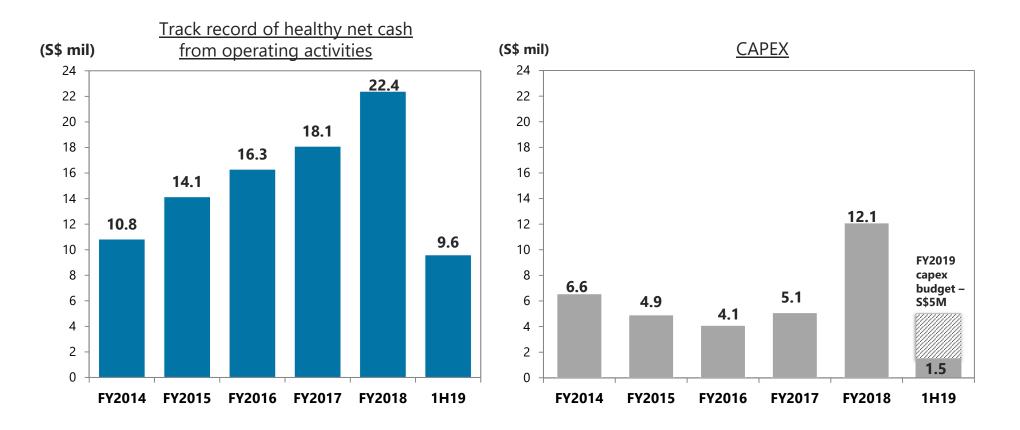


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N.B. Due to rounding, some totals may not correspond with the sum of separate figures. 15

### **Cash Flow**

#### **CASH-FLOW GENERATIVE OPERATIONS**



# **Balance Sheet**

|                          |  | 31 December 2018                 | 30 June 2018                      |
|--------------------------|--|----------------------------------|-----------------------------------|
| <u>Cash</u>              | Cash and cash equivalents <sup>#</sup>   | S\$20.4M                         | S\$21.1M                          |
| Gearing                  | Total borrowings   | Nil                              | Nil                               |
| <u>Trade Receivables</u> | Trade Receivables<br>(Outstanding > 90days) / (Total<br>trade receivables)<br>Bad debt expense | S\$10.1M<br>0.02%<br>Nil (1H19)  | S\$10.9M<br>Nil<br>Nil (FY18)     |
| <u>Inventory</u>         | Inventory<br>Inventory / Sales<br>Inventory write-off  | S\$4.7M<br>7.4%<br>S\$40k (1H19) | S\$4.6M<br>7.0%<br>S\$111k (FY18) |
| <u>Equity</u>            | Shareholders' equity <sup>#</sup><br>NAV per share   | S\$58.9M<br>42.38 cents          | S\$60.3M<br>43.37 cents           |

<sup>#</sup> Paid final and special dividends totalling S\$8.3M for FY2018



This presentation contains certain statements that are not statements of historical fact, i.e. forward-looking statements. Investors can identify some of these statements by forward-looking items such as 'expect', 'believe', 'plan', 'intend', 'estimate', 'anticipate', 'may', 'will', 'would', and 'could' or similar words. However, you should note that these words are not the exclusive means of identifying forward-looking statements. These forward-looking statements are based on current expectations, projections and assumptions about future events. Although Micro-Mechanics (Holdings) Ltd. believes that these expectations, projections, and assumptions are reasonable, these forward-looking statements are subject to the risks (whether known or unknown), uncertainties and assumptions about Micro-Mechanics (Holdings) Ltd. and its business operations.

Some of the key factors that could cause such differences are, among others, the following:

- changes in the political, social and economic conditions and regulatory environment in the jurisdictions where we conduct business or expect to conduct business;
- the risk that we may be unable to realise our anticipated growth strategies and expected internal growth;
- changes in and new developments in technologies and trends;
- changes in currency exchange rates;
- changes in customer preferences and needs;
- changes in competitive conditions in the semiconductor industry and our ability to compete under these conditions;
- changes in pricing for our products; and
- changes in our future capital needs and the availability of financing and capital to fund these needs.

Given these risks, uncertainties and assumptions, the forward-looking events referred to in this presentation may not occur and actual results may differ materially from those expressly or impliedly anticipated in these forward-looking statements. Investors are advised not to place undue reliance on these forward-looking statements.

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