(Company Registration Number: 198801332G)

# UNAUDITED FULL YEAR FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2014

#### PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY RESULTS

1. An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Q4	Q4	Favourable/			Favourable/
	FY2014	FY2013	(unfavourable)	FY2014	FY2013	(unfavourable)
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Revenue (i)	8,103	4,862	66.7	34,446	19,914	73.0
Other operating income (i) (ii)	355	21	1,590.5	1,483	1,139	30.2
Depreciation expense on property, plant and equipment (iii)	(813)	(1,112)	26.9	(3,425)	(4,317)	20.7
Vessel operation and crew management costs	(759)	(830)	8.6	(3,600)	(3,736)	3.6
Transportation, warehouse and terminal operating				<i></i>		
costs (i)	(2,925)	-	NM	(10,845)	-	NM
Staff and crew costs (i)	(2,010)	(1,322)	(52.0)	(7,939)	(5,218)	(52.1)
Other operating expenses (i)	(550)	(172)	(219.8)	(1,733)	(597)	(190.3)
Operating profit before other gain	1,401	1,447	(3.2)	8,387	7,185	16.7
Gain on disposal of a vessel	936	-	NM	936	-	NM
Results from operating activities	2,337	1,447	61.5	9,323	7,185	29.8
Finance income (iv)	24	91	(73.6)	182	322	(43.5)
Finance costs on bank borrowing	(158)	(195)	19.0	(690)	(814)	15.2
Exchange differences (v)	6	(140)	104.3	69	88	(21.6)
Share of results of associated companies, net of tax (i)	(14)	6	(333.3)	(326)	26	(1,353.8)
Profit before taxation	2,195	1,209	81.6	8,558	6,807	25.7
Taxation (vi)	154	-	NM	-	-	NM
Profit for the period	2,349	1,209	94.3	8,558	6,807	25.7
Attributable to:						
Owners of the Company				8,558	6,807	25.7
Earnings per share, US o	ents			0.0	4.0	
Basic Diluted				2.0	1.6 1.6	
Diluted				2.0	1.6	

Q4: 4<sup>th</sup> Quarter

FY: Financial year ending 31 March

NM: Not meaningful

(Company Registration Number: 198801332G)

- 1. An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)
  - Note (i) The variances arose mainly from the acquisition of the agency and logistics business in April 2013.
  - Note (ii) FY2013's other operating income included a one-off insurance credit of approximately US\$1 million.
  - Note (iii) Lower depreciation was due to revision of the estimated useful lives of two vessels from 25 years to 30 years to better reflect their economic condition.

#### Note (iv) Finance income

	Q4 FY2014	Q4 FY2013	FY2014	FY2013
	US\$'000	US\$'000	US\$'000	US\$'000
Interest income on deposits with banks	28	20	78	79
Interest income on interest- bearing financial assets	11	2	24	24
Dividend income from quoted equity securities	-	-	27	26
Net change in fair value of financial assets held-for-				
trading	(15)	69	53	193
	24	91	182	322

#### Note (v) Exchange differences

	Q4 FY2014	Q4 FY2013	FY2014	FY2013
	US\$'000	US\$'000	US\$'000	US\$'000
Net change in fair value of foreign exchange options	-	-	-	2
Net change in fair value of foreign exchange forward contracts	_	_		(4)
CONTACTS	-	-	-	(4)
Net exchange gain	6	(140)	69	90
	6	(140)	69	88

(Company Registration Number: 198801332G)

# 1. An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

#### Note (vi) Taxation

The income tax expense on the results of the Group for the financial period varies from the amount of income tax determined by applying the Singapore standard rate of income tax to profit before taxation, due to the following factors:

	Q4 FY2014	Q4 FY2013	FY2014	FY2013
	US\$'000	US\$'000	US\$'000	US\$'000
Profit before taxation	2,195	1,209	8,558	6,807
Add / (Less): Share of results of				
associated companies, net	4.4		200	(00)
of tax	14	(6)	326	(26)
	2,209	1,203	8,884	6,781
Tax using the Singapore tax rate				
of 17% (2013: 17%)	(375)	(205)	(1,510)	(1,153)
Singapore statutory stepped	(10)		05	
income exemption	(16)	-	25	-
Income not subject to tax	432	249	1,328	1,271
Non-deductible expenses	(16)	25	(49)	(19)
Adjustment for prior years	55	-	87	-
Utilisation of previously		_	_	
unrecognised tax losses	1	3	6	15
Tax benefit on tax losses not	(5)	(72)	(12)	(114)
recognised	(5)	(72)	(13)	(114)
Tax incentives and rebates	97	-	145	-
Others	(19)	-	(19)	-
	154	-	-	-

(Company Registration Number: 198801332G)

2. Statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Q4	Q4		
	FY2014	FY2013	FY2014	FY2013
	US\$'000	US\$'000	US\$'000	US\$'000
Profit for the period	2,349	1,209	8,558	6,807

#### Other comprehensive income Items that are or may be reclassified subsequently to profit or loss:

Cash flow hedges:

- Effective portio cash flow hed
- Realised and t statement

<ul> <li>Effective portion of changes in fair value of cash flow hedges</li> </ul>	5	(6)	11	(109)	
<ul> <li>Realised and transferred to income statement</li> </ul>	53	61	243	253	
	58	55	254	144	
Net change in currency translation reserve	46	(69)	(258)	52	
Other comprehensive income for the period, net of tax	104	(14)	(4)	196	
Total comprehensive income for the period	2,453	1,195	8,554	7,003	
Attributable to:					
Owners of the Company	2,453	1,195	8,554	7,003	

(Company Registration Number: 198801332G)

3(a). A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	The Group		The Company		
	31.3.2014	31.3.2013	31.3.2014	31.3.2013	
Non-current assets	US\$'000	US\$'000	US\$'000	US\$'000	
Property, plant and equipment	55,715	61,797	_	_	
Goodwill	757	-	_	_	
Subsidiaries		_	42,136	34,283	
Associated companies	4,207	3,069	1,208	- 54,205	
Other assets	219	233	-	_	
	60,898	65,099	43,344	34,283	
	00,090	05,033	40,044	54,205	
Current assets					
Inventories	146	251	-	-	
Trade and other receivables	4,868	612	1,763	2,754	
Financial assets held-for-trading	2,117	1,329	-	-	
Cash and cash equivalents	17,959	17,240	12,192	13,967	
Asset held for sale	899	-	1,000	-	
	25,989	19,432	14,955	16,721	
Less: Current liabilities					
Trade and other payables	4,871	3,023	8,088	5,695	
Current taxation	57	-	-	-	
Bank borrowing	4,520	4,520	-	-	
	9,448	7,543	8,088	5,695	
Net current assets	16,541	11,889	6,867	11,026	
Non-current liabilities					
Bank borrowing	14,691	19,212	-	-	
Derivative financial liabilities	192	428	-	-	
Deferred taxation	24	-	-	-	
	14,907	19,640	-	-	
Net assets	62,532	57,348	50,211	45,309	
Equity attributable to owners of the Company					
Share capital	31,665	31,665	31,665	31,665	
Other reserves	(270)	(266)	-	-	
Retained earnings	31,137	(200) 25,949	18,546	13,644	
Total equity					
· - ···· • · ···· ·	62,532	57,348	50,211	45,309	

(Company Registration Number: 198801332G)

### 3(b). Aggregate amount of group's borrowings and debt securities.

#### Amount repayable in one year or less, or on demand

As at 31	.3.2014	As at 31.3.2013		
Secured Unsecured		Secured Unsecure		
US\$4,520,000	-	US\$4,520,000	-	

#### Amount repayable after one year

_	Amount repayable after one year					
	As at 31	.3.2014	As at 31.3.2013			
	Secured Unsecured		Secured Unsecured			
	US\$14,691,000	-	US\$19,212,000	-		

#### Details of any collaterals:

The credit facilities obtained by a wholly-owned subsidiary is secured by a corporate guarantee from the Company, first priority mortgage of a vessel and first priority assignment of the said vessel's charter earnings and insurance. The carrying amount of the mortgaged vessel is approximately US\$40.3 million as at 31 March 2014 (FY2013: US\$42.3 million).

(Company Registration Number: 198801332G)

4. A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	FY2014 US\$'000	FY2013 US\$'000
Cash flows from operating activities		0000
Profit before taxation	8,558	6,807
Adjustments for:		
Depreciation expense on property, plant and equipment	3,425	4,317
Gain on disposal of property, plant and equipment	(934)	-
Interest income	(102)	(103)
Dividend income	(27)	(26)
Net change in fair value of financial assets held-for-trading	(53)	(193)
Finance costs on bank borrowing	690	814
Net change in fair value of derivative financial assets / liabilities	-	2
Share of results of associated companies, net of tax	326	(26)
	11,883	11,592
Changes in working capital:		
Inventories	105	(50)
Trade and other receivables	569	131
Trade and other payables	(675)	1,063
Cash generated from operations	11,882	12,736
Tax paid	(417)	-
Net cash from operating activities	11,465	12,736
Oracle (larger from investigation and billing		
Cash flows from investing activities	(100)	(00)
Purchase of property, plant and equipment	(168)	(30)
Payments for drydocking expenditure	(1,339)	(66)
Purchase of financial assets held-for-trading	(1,205)	(1,685)
Net cash outflow on acquisition of subsidiaries (i)	(2,622)	-
Payment for acquisition of associated companies (ii)	(2,416)	-
Interest received	56	110
Dividends received from quoted equity securities Dividend received from an associated company	27	26
Proceeds from sale / maturity of financial assets held-for-trading	19 452	- 2,504
Proceeds from sale of property, plant and equipment	432 5,148	2,304
		-
Net cash (used in) / from investing activities	(2,048)	859
Cash flows from financing activities		
Repayment of bank borrowing	(4,521)	(4,520)
Payment of finance costs on bank borrowing	(699)	(785)
Dividends paid	(3,404)	(3,502)
Net cash used in financing activities	(8,624)	(8,807)
Change in cash and cash equivalents	793	4,788
Cash and cash equivalents at beginning of the year	17,240	12,380
Effects of exchange rate fluctuations on cash and cash		70
equivalents	(74)	72
Cash and cash equivalents at end of the year	17,959	17,240

(Company Registration Number: 198801332G)

## 4. A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

Note (i) Net cash outflow on acquisition of subsidiaries

On 15 April 2013, the Company acquired 100% of the share capital and voting rights in SSC Shipping Agencies Pte Ltd and Island Line Pte Ltd.

#### Effects of the acquisition

The effects of the acquisition are set out below:

	US\$'000
Cash consideration transferred	9,664
Identified assets acquired and liabilities assumed	
Property, plant and equipment	48
Other assets	87
Trade and other receivables	4,773
Cash and cash equivalents	7,042
Trade and other payables	(2,550)
Tax liabilities	(506)
	8,894
Goodwill	
Cash consideration transferred	9,664
Fair value of identifiable net assets	(8,894)
Goodwill on acquisition date	770
Effects of movements in exchange rates	(13)
Goodwill as at 31 March 2014	757
Net cash outflow on acquisition of subsidiaries	
Cash consideration transferred	9,664
Less: Cash and cash equivalents of subsidiaries acquired	(7,042)
Net cash outflow on acquisition of subsidiaries	2,622

Note (ii) Payment for acquisition of associated companies

On 15 April 2013, the Company acquired a 50% equity interest in Hai Poh Terminals Pte Ltd and a 49% equity interest in Nanyang Maritime (S'pore) Pte Ltd for an aggregate cash consideration of \$\$3,000,000, equivalent to approximately US\$2,416,000.

(Company Registration Number: 198801332G)

5(a). A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### 5(a)(i). The Group

Consolidated statement of changes in equity for the year ended 31 March 2014

	Share capital US\$'000	Hedging reserve US\$'000	Currency translation reserve US\$'000	Retained earnings US\$'000	Total attributable to owners of the <u>Company</u> US\$'000
Balance at 1 April 2013	31,665	(446)	180	25,949	57,348
Total comprehensive income for the year	-	254	(258)	8,558	8,554
Distributions to owners					
Dividends paid	-	-	-	(3,404)	(3,404)
Unclaimed dividends	-	-	-	34	34
Balance at 31 March 2014	31,665	(192)	(78)	31,137	62,532
Balance at 1 April 2012	31,665	(590)	128	22,626	53,829
Total comprehensive income for the year	-	144	52	6,807	7,003
Distributions to owners					
Dividends paid	-	-	-	(3,502)	(3,502)
Unclaimed dividends	-	-	-	18	18
Balance at 31 March 2013	31,665	(446)	180	25,949	57,348

#### 5(a)(ii). The Company

#### Statement of changes in equity for the year ended 31 March 2014

	Share <u>capital</u> US\$'000	Retained earnings US\$'000	Total US\$'000
Balance at 1 April 2013	31,665	13,644	45,309
Total comprehensive income for the year	-	8,272	8,272
Distributions to owners			
Dividends paid	-	(3,404)	(3,404)
Unclaimed dividends	-	34	34
Balance at 31 March 2014	31,665	18,546	50,211
Balance at 1 April 2012	31,665	10,601	42,266
Total comprehensive income for the year	-	6,527	6,527
Distributions to owners			
Dividends paid	-	(3,502)	(3,502)
Unclaimed dividends	-	18	18
Balance at 31 March 2013	31,665	13,644	45,309

(Company Registration Number: 198801332G)

5(b). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Nil

5(c). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 31.3.2014	As at 31.3.2013
Total number of issued shares		
(excluding treasury shares)	436,016,591	436,016,591

There were no shares held as treasury shares as at 31 March 2014 and 31 March 2013.

5(d). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

6. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by the Company's auditors.

7. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable

# 8. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in item 9 below, the Group has applied the same accounting policies and methods of computation in the current reporting year's financial statements as the audited financial statements for the financial year ended 31 March 2013.

9. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

With effect from 1 April 2013, the Group has adopted the following new / revised Singapore Financial Reporting Standards (FRSs) which are relevant to the Group's operations:

Amendments to FRS 1 FRS 19 (revised)	Presentation of Items of Other Comprehensive Income Employee Benefits
Amendments to FRS 107	Disclosures – Offsetting of Financial Assets and Financial Liabilities
FRS 113	Fair Value Measurement
Improvements to FRSs 2012	
<ul> <li>Amendments to FRS 1</li> </ul>	Presentation of Financial Statements
<ul> <li>Amendments to FRS 16</li> </ul>	Property, Plant and Equipment
<ul> <li>Amendments to FRS 32</li> </ul>	Financial Instruments: Presentation

The adoption of the above FRSs did not have any significant impact on the financial statements of the Group.

(Company Registration Number: 198801332G)

10. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	The Group	
	FY2014	FY2013
	US Cents	US Cents
Earnings per ordinary share based on:-		
(i) the weighted average number of ordinary shares in issue	2.0	1.6
(ii) fully diluted basis	2.0	1.6

The weighted average number of ordinary shares in issue and on a fully diluted basis for both years is 436,016,591 ordinary shares as there are no new shares issued or outstanding share options.

#### 11. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

- (a) current financial period reported on; and
- (b) immediately preceding financial year

		The Group	Т	he Company
	31.3.2014	31.3.2013	31.3.2014	31.3.2013
Net asset value per ordinary share based on the total number of issued shares as at the end of the year /	US Cents	US Cents	US Cents	US Cents
preceding year reported on	14.3	13.2	11.5	10.4
Net tangible asset per ordinary share based on the total number of issued shares as at the end of the year / preceding year reported on	14.2	13.2	11.5	10.4

#### A review of the performance of the group, to the extent necessary for a reasonable 12. understanding of the group's business.

#### REVENUE

	Q4 FY2014	Q4 FY2013	Favourable/ (unfavourable) variance	FY2014	FY2013	Favourable/ (unfavourable) variance
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Ship-owning Agency &	4,149	4,862	(14.7)	17,849	19,914	(10.4)
logistics	3,954	-	NM	16,597	-	NM
	8,103	4,862	66.7	34,446	19,914	73.0

The increase in the Group's revenue is due to the acquisition of the agency and logistics business in April 2013.

The revenue decrease in the ship-owning segment is due to the off-hire of two vessels for drydocking in May 2013 and December 2013; and reduction in charter hire of a vessel in the current financial year.

(Company Registration Number: 198801332G)

12. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. (continued)

			Favourable/			Favourable/
	Q4	Q4	(unfavourable)			(unfavourable)
	FY2014	FY2013	variance	FY2014	FY2013	variance
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Ship-owning	1,455	1,763	(17.5)	6,467	8,509	(24.0)
Agency &	,	,	( )	,		· · · · ·
logistics	323	-	NM	3,246	-	NM
Unallocated						
items <sup>(a)</sup>	(365)	(554)	34.1	(2,091)	(1,702)	(22.9)
Profit before						
other gain	1,413	1,209	16.9	7,622	6,807	12.0
Gain on						
disposal of a						
vessel	936	-	NM	936	-	NM
Net profit for						
the year	2,349	1,209	94.3	8,558	6,807	25.7

#### PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY

<sup>(a)</sup> Unallocated items refer to corporate costs, finance income, finance costs on bank borrowing, exchange differences and taxation.

The Group achieved a 25.7% overall increase in net profit.

Ship-owning reported a lower Q4 net profit owing to MV Singa Ace's charter expiry in February 2014. Full year, it suffered lower profit due to:

- (i) approximately US\$0.6 million loss of income for offhire of two vessels for drydocking;
- lower income of approximately \$0.8 million from MV Singa Ace due to lower charter hire rate and expiry of the charter hire in February 2014;
- (iii) FY2013's one-off insurance credit of approximately US\$1 million.

The lower depreciation rate for two vessels and contributions from the newly acquired agency and logistics business more than made up for the shortfall in profits.

Unallocated items' unfavourable variance was due to:

- (i) corporate costs incurred by agency and logistics business;
- (ii) lower exchange gain in the current financial period.

#### STATEMENT OF FINANCIAL POSITION

The decrease in property, plant and equipment due to depreciation charge for FY2014 was partly offset by payments for drydocking expenditure.

Goodwill arose from the acquisition of two subsidiaries in April 2013.

Two associated companies were acquired in April 2013. Nanyang Maritime (S'pore) Pte Ltd was subsequently sold in April 2014. It has been reclassified as asset held for sale.

Increase in trade and other receivables, trade and other payables, and taxation was attributed to the two subsidiaries acquired in April 2013.

The increase in cash and cash equivalents due to the net cash inflow from operating activities was partially offset by net cash used in investing and financing activities.

Bank borrowing decreased due to monthly instalment repayments.

(Company Registration Number: 198801332G)

## 12. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. (continued)

#### STATEMENT OF CASH FLOWS

Whilst there was lower net cash from operating activities because of lower income from shipowning, this was partially offset by contributions from the agency and logistics business.

Higher cash outflow in investing activities was due mainly to payments for drydocking and acquisition of subsidiaries and associated companies. This was partially offset by receipts from the sale of 30 year old MV Singa Ace upon expiry of its charter party in February 2014.

## 13. Where a forecast, or a prospect statement, had been previously disclosed to shareholders, any variance between it and the actual results.

The Group's financial results for FY2014 is in line with the prospect statement made in Q3 FY2014 results announcement.

# 14. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group performed well in FY2014 as its expansion into the agency and terminal operations produced immediate cashflow.

Owing to downward pressure and a seasonal drop in specialised logistic projects, the agency and logistic business will have lower contributions but will remain profitable.

With the acquisition of two 6,500-unit pure car and truck carriers, in progress for long-term charter to a blue chip operator, the ship-owing business is expected to perform better in the next financial year. The acquisitions are each expected to be completed in August 2014 and November 2014. The focus is to build up a younger fleet with quality long-term charters.

The earnings prospects for FY2015 is expected to be better, barring any unforeseen circumstances.

#### 15. Dividends

#### (a) Current Financial Period Reported On

Any dividend declared / recommended for the current financial period reported on? Yes.

Name of dividend	Proposed final dividend
Dividend type	Cash
Dividend amount per ordinary share	1.0 Singapore cent
Tax rate	One-tier tax exempt

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared / recommended for the corresponding period of the immediately preceding financial year? Yes.

Name of dividend	Final dividend
Dividend type	Cash
Dividend amount per ordinary share	1.0 Singapore cent
Tax rate	One-tier tax exempt

(Company Registration Number: 198801332G)

#### 15. Dividends (continued)

#### (c) Date payable

Date payable for the proposed final dividend will be announced at a later date.

#### (d) Books closure date

Books closure date for the proposed final dividend will be announced at a later date.

#### 16. If no dividend has been declared / recommended, a statement to that effect.

Not applicable

#### 17. Interested person transactions (IPT)

Name of interested person	FY2014 Aggregate value of all IPT during the financial year under review (excluding transactions less than S\$100,000)	FY2013 Aggregate value of all IPT during the financial year under review (excluding transactions less than S\$100,000)
Paid to a subsidiary of Stamford Land Corporation Ltd - Rental expense	S\$382,000	S\$194,000
Transactions with directors of the Company: – Purchase of goods and services	US\$404,000	-

The increase in rental expense paid to a subsidiary of Stamford Land Corporation Ltd is due to the rental of office space occupied by the newly acquired agency and logistics business.

Aggregate value of all IPT conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions below \$\$100,000) is nil for both FY2014 and FY2013.

#### 18. Subsequent event

On 11 April 2014, the Company entered into a Memorandum of Agreement to sell its 49% of the total issued and paid up share capital of an associated company, Nanyang Maritime (S'pore) Pte Ltd for a cash consideration of S\$1,261,000. The sale was completed on 22 April 2014 and the gain on disposal of approximately US\$84,000 will be recognised in next financial year.

(Company Registration Number: 198801332G)

#### PART II ADDITIONAL INFORMATION

# 19. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

#### a) Operating segments

In the last financial year, the Group was principally engaged in ship-owning. With the acquisition of the agency and logistics business in April 2013, the Group now has two reportable segments, namely: ship-owning and agency and logistics.

The chief decision maker monitors the results of each of these operating segments for the purpose of making decisions about resource allocation and performance assessments.

.

#### For financial year ended 31 March 2014

				Inter-	
	Ship-	Agency and	Unallocated	segment	•
	owning US\$'000	logistics US\$'000	items* US\$'000	elimination US\$'000	Group US\$'000
	039 000	039000	039 000	039000	039000
Group's external					
revenue	17,849	16,597	-	-	34,446
Segment results	7,381	3,594	-	-	10,975
Share of results of associated					
companies, net of tax	22	(348)	-	-	(326)
Profit before unallocated items	7,403	3,246	_	_	10,649
Corporate costs		5,240	(1,652)	_	(1,652)
Finance income		_	(1,032)	-	182
Finance costs	-	-	(690)	-	(690)
	-	-		-	. ,
Exchange differences		-	69	-	69
Profit before taxation	7,403	3,246	(2,091)	-	8,558
Taxation		-	-	-	
Profit for the period	7,403	3,246	(2,091)	-	8,558
Segment assets	56,138	8,782	20,184	(2,424)	82,680
Associated companies	3,091	1,116	-	-	4,207
Total assets	59,229	9,898	20,184	(2,424)	86,887
	· · · ·	·			
Total liabilities	4,802	2,360	19,617	(2,424)	24,355
Capital expenditure	1,356	151	-	-	1,507
Depresiation	0.004	04			2.405
Depreciation	3,394	31	-	-	3,425

\* Unallocated items refer to corporate costs, finance income, finance costs on bank borrowing, exchange differences, taxation and their related balance sheet items.

(Company Registration Number: 198801332G)

- 19. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year (continued)
  - b) Geographical segments

#### Revenue by geographical segments

In presenting information on the basis of geographical segments, revenue from ship-owning is based on the country of domicile of the customers as the vessels are deployed by the customers to various parts of the world. However, agency and logistics operations are located mainly in Singapore.

	FY2014	FY2013
	US\$'000	US\$'000
Japan	7,730	9,173
Malaysia	104	-
Singapore	16,493	113
Sweden	10,119	10,628
	34,446	19,914

#### Assets and capital expenditure by geographical segments

As the Group's vessels are deployed by the customers to various parts of the world, the Directors do not consider it meaningful to allocate the assets and capital expenditure of the ship-owning segment to specific geographical segments. The agency and logistics operations are located mainly in Singapore.

,		
	l i	FY2014

c) Information about major customers

	FY2014		FY2013
Revenue from	Ship-owning	Agency and logistics	Ship-owning
	US\$'000	US\$'000	US\$'000
Customer 1 Customer 2 Customer 3	10,119 3,450 4,280	- 4,163 -	10,628 4,829 4,344

For the purpose of this disclosure, a major customer is defined as one in which revenue from transactions with a single customer amounts to ten per cent or more of the Group's revenue.

## 20. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

See comments under item 12.

(Company Registration Number: 198801332G)

#### 21. A breakdown of sales and operating profit.

(a) Sales reported for first half year	FY2014 US\$'000 17,790	FY2013 US\$'000 10,018	Favourable variance % 77.6
<ul> <li>(a) Sales reported for first half year</li> <li>(b) Operating profit after taxation before deducting non-controlling interests reported for first half year:</li> </ul>	17,790	10,018	77.6
Before other gains After other gains	4,178 4,178	4,016 4,016	4.0 4.0
<ul><li>(c) Sales reported for second half year</li><li>(d) Operating profit after taxation before deducting non-controlling interests reported for second</li></ul>	16,656	9,896	68.3
half year: Before other gains After other gains	3,444 4,380	2,791 2,791	23.4 56.9

#### A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year 22. and its previous full year

Total Annual Dividend

Total Annual Dividend			
	Latest Full Year \$\$'000	Previous Full Year S\$'000	
Ordinary – Final dividend	4,360	4,360	

#### Disclosure of person occupying a managerial position in the issuer or any of its principal 23. subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13).

Name	Age	Family relationship with any director, chief executive officer and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Ow Chio Kiat (substantial shareholder)	69	Brother of Ow Cheo Guan Father of Ow Yew Heng	Chairman and Chief Executive Officer Responsible for overall management of the Company and its subsidiaries 2000	No change
Ow Cheo Guan	65	Brother of Ow Chio Kiat Uncle of Ow Yew Heng	Executive Deputy Chairman Full responsibilities as an Executive Deputy Chairman 2000	No change
Ow Yew Heng	34	Son of Ow Chio Kiat Nephew of Ow Cheo Guan	Executive Director Full responsibilities as an Executive Director 2010	No change

(Company Registration Number: 198801332G)

BY ORDER OF THE BOARD Chua Siew Hwi Company Secretary

21 May 2014