## SINARMAS LAND LIMITED (REG. NO. 199400619R)

## Full Year Financial Statement And Dividend Announcement

## PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a) An income statement and statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year

## UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

|  | $\begin{gathered} \text { Full Year } \\ 2017 \\ \underline{\mathbf{S} \$^{\prime} 000} \end{gathered}$ | $\begin{gathered} \text { Full Year } \\ 2016 \\ \mathbf{S} \$ \prime 000 \\ \hline \end{gathered}$ | Change \% | 4th Qtr 2017 S\$'000 | 4th Qtr 2016 S\$'000 | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 1,296,442 | 879,098 | 47.5 | 560,419 | 328,086 | 70.8 |
| Cost of sales | $(362,161)$ | $(294,025)$ | 23.2 | $(172,757)$ | $(124,515)$ | 38.7 |
| Gross profit | 934,281 | 585,073 | 59.7 | 387,662 | 203,571 | 90.4 |
| Operating expenses |  |  |  |  |  |  |
| Selling expenses | $(99,487)$ | $(85,069)$ | 16.9 | $(30,574)$ | $(24,020)$ | 27.3 |
| General and administrative expenses | $(176,956)$ | $(151,824)$ | 16.6 | $(56,291)$ | $(48,014)$ | 17.2 |
| Total operating expenses | $(276,443)$ | $(236,893)$ | 16.7 | $(86,865)$ | $(72,034)$ | 20.6 |
| Operating profit | 657,838 | 348,180 | 88.9 | 300,797 | 131,537 | 128.7 |
| Other income/(expenses) |  |  |  |  |  |  |
| Finance income | 33,448 | 28,672 | 16.7 | 12,320 | 7,770 | 58.6 |
| Finance costs | $(71,636)$ | $(95,527)$ | (25.0) | $(18,958)$ | $(32,733)$ | (42.1) |
| Foreign exchange (loss)/gain | $(22,616)$ | $(4,959)$ | 356.1 | $(1,711)$ | 11,746 | n.m. |
| Share of results of associated companies | 14,487 | 33,572 | (56.8) | 3,229 | 18,114 | (82.2) |
| Share of results of joint ventures | $(42,800)$ | $(4,674)$ | n.m. | (35) | $(2,747)$ | (98.7) |
| Other operating income | 11,856 | 17,184 | (31.0) | 6,580 | 6,625 | (0.7) |
| Other (expenses)/income, net | $(77,261)$ | $(25,732)$ | 200.3 | 1,425 | 8,775 | (83.8) |
| Exceptional item |  |  |  |  |  |  |
| Gain on disposal of a subsidiary | 109,441 | - | n.m. | 109,441 | - | n.m. |
| Profit before income tax Income tax | $\begin{aligned} & 690,018 \\ & (52,320) \\ & \hline \end{aligned}$ | $\begin{array}{r} 322,448 \\ (58,749) \\ \hline \end{array}$ | $\begin{aligned} & 114.0 \\ & (10.9) \end{aligned}$ | $\begin{array}{r} 411,663 \\ (21,029) \\ \hline \end{array}$ | $\begin{gathered} 140,312 \\ (23,931) \\ \hline \end{gathered}$ | $\begin{gathered} 193.4 \\ (12.1) \end{gathered}$ |
| Profit for the year/period | 637,698 | 263,699 | 141.8 | 390,634 | 116,381 | 235.7 |
| Attributable to: |  |  |  |  |  |  |
| Owners of the Company | 355,971 | 114,908 | 209.8 | 238,164 | 46,472 | 412.5 |
| Non-controlling interests | 281,727 | 148,791 | 89.3 | 152,470 | 69,909 | 118.1 |
|  | 637,698 | 263,699 | 141.8 | 390,634 | 116,381 | 235.7 |

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## UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

|  | $\begin{gathered} \text { Full Year } \\ 2017 \\ \mathbf{S} \$ \mathbf{\$} 000 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Full Year } \\ 2016 \\ \mathbf{S} \$ \mathbf{} \mathbf{0} 00 \\ \hline \end{gathered}$ | 4th Qtr 2017 S\$'000 | 4th Qtr 2016 S\$'000 |
| :---: | :---: | :---: | :---: | :---: |
| Profit for the year/period | 637,698 | 263,699 | 390,634 | 116,381 |
| Other comprehensive income: Items that will not be reclassified subsequently to profit or loss: |  |  |  |  |
| Actuarial loss on post employment benefit | $(7,893)$ | $(2,229)$ | $(7,882)$ | $(1,916)$ |
| Share of other comprehensive income/(loss) of: <br> - associated companies <br> - joint ventures | $\begin{gathered} 105 \\ (71) \end{gathered}$ | $\begin{gathered} 223 \\ (51) \end{gathered}$ | $\begin{gathered} 386 \\ (71) \end{gathered}$ | $\begin{gathered} 166 \\ (51) \end{gathered}$ |
| Items that may be reclassified subsequently to profit or loss: |  |  |  |  |
| Foreign currency translation differences | $(306,051)$ | 255,800 | $(3,736)$ | 291,973 |
| Changes in fair value of available-for-sale financial assets | 240 | 417 | 23 | (192) |
| Total comprehensive income for the year/period | 324,028 | 517,859 | 379,354 | 406,361 |
| Total comprehensive income attributable to: |  |  |  |  |
| Owners of the Company | 219,612 | 197,046 | 232,394 | 174,425 |
| Non-controlling interests | 104,416 | 320,813 | 146,960 | 231,936 |
|  | 324,028 | 517,859 | 379,354 | 406,361 |

## ADDITIONAL INFORMATION

Earnings before income tax, non-controlling interests, interest on borrowings, depreciation, foreign exchange (loss)/gain, exceptional item and share of results of associated companies and joint ventures ("EBITDA")

|  | $\begin{gathered} \text { Full Year } \\ 2017 \\ \mathbf{S} \${ }^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { Full Year } \\ 2016 \\ \text { S } \$ 000 \end{gathered}$ | Change \% | $\begin{gathered} \text { 4th Qtr } \\ 2017 \\ \text { S } \$ \mathbf{\prime} 000 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr } \\ 2016 \\ \mathrm{~s} \$ \mathbf{0} 00 \\ \hline \end{gathered}$ | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings before income tax, noncontrolling interests, interest on borrowings, depreciation, foreign exchange (loss)/gain, exceptional item and share of results of associated companies and joint ventures ("EBITDA") | 750,934 | 417,155 | 80.0 | 333,357 | 141,226 | 136.0 |
| Interest on borrowings | $(71,636)$ | $(80,765)$ | (11.3) | $(18,958)$ | $(17,971)$ | 5.5 |
| Depreciation | $(47,792)$ | $(37,881)$ | 26.2 | $(13,660)$ | $(10,056)$ | 35.8 |
| Foreign exchange (loss)/gain | $(22,616)$ | $(4,959)$ | 356.1 | $(1,711)$ | 11,746 | n.m. |
| Share of results of associated companies | 14,487 | 33,572 | (56.8) | 3,229 | 18,114 | (82.2) |
| Share of results of joint ventures | $(42,800)$ | $(4,674)$ | n.m. | (35) | $(2,747)$ | (98.7) |
| Exceptional item | 109,441 | - | n.m. | 109,441 | - | n.m. |
| Profit before income tax | 690,018 | 322,448 | 114.0 | 411,663 | 140,312 | 193.4 |

Notes:
(1) Certain comparative figures have been reclassified to conform to current year's presentation.
(2) n.m. - not meaningful.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

## UNAUDITED STATEMENTS OF FINANCIAL POSITION

## AS AT 31 DECEMBER 2017

## Assets

Current Assets
Cash and cash equivalents
Short-term investments
Trade receivables
Other current assets
Inventories, at cost
Properties held for sale

Non-Current Assets

| Subsidiaries | - | - | 2,111,660 | 1,703,684 |
| :---: | :---: | :---: | :---: | :---: |
| Associated companies | 266,378 | 265,247 | - | - |
| Joint ventures | 148,382 | 122,925 | - |  |
| Long-term investments | 2,182 | 2,400 |  |  |
| Properties under development for sale | 1,755,445 | 1,793,858 | - |  |
| Investment properties | 1,656,565 | 1,077,139 | - | - |
| Property, plant and equipment | 178,097 | 195,777 | 434 | 589 |
| Long-term receivables | 25,189 | 52,026 | - |  |
| Deferred tax assets | 464 | 389 | - | - |
| Goodwill | 1,784 | 1,784 | - | - |
|  | 4,034,486 | 3,511,545 | 2,112,094 | 1,704,273 |
| Total Assets | 6,562,758 | 6,079,845 | 2,169,295 | 2,233,446 |

## UNAUDITED STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017 (cont'd)

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ 31 / 12 / 2017 \\ \underline{S \$} \$ 000 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2016 \\ \underline{S} \$ \prime 000 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2017 \\ S \${ }^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2016 \\ S \$ \mathbf{S} 000 \end{gathered}$ |
| Liabilities and Equity |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Short-term borrowings | 26,837 | 46,191 | - | - |
| Trade payables | 42,331 | 39,307 | - | - |
| Other payables and liabilities | 695,363 | 626,630 | 117,673 | 138,656 |
| Bonds and notes payable | 176,934 | 71,024 | - | - |
| Obligations under finance lease | 4,390 | 7,150 | 40 | 40 |
| Income taxes payable | 4,584 | 6,542 | - | - |
|  | 950,439 | 796,844 | 117,713 | 138,696 |
| Non-Current Liabilities |  |  |  |  |
| Bonds and notes payable | 542,144 | 723,275 | - | - |
| Obligations under finance lease | 454 | 5,271 | 97 | 137 |
| Long-term borrowings | 774,194 | 506,006 | - | - |
| Long-term liabilities | 210,317 | 193,144 | - | - |
| Deferred tax liabilities | 14 | 9 | - | - |
|  | 1,527,123 | 1,427,705 | 97 | 137 |
| Total Liabilities | 2,477,562 | 2,224,549 | 117,810 | 138,833 |
| Equity attributable to Owners of the Company |  |  |  |  |
| Issued capital | 2,057,844 | 2,057,844 | 2,057,844 | 2,057,844 |
| Treasury shares | $(170,460)$ | $(170,460)$ | $(170,460)$ | $(170,460)$ |
| Foreign currency translation deficit | $(1,306,524)$ | $(1,174,116)$ | - | - |
| Goodwill on consolidation | $(62,122)$ | $(62,122)$ | - | - |
| Asset revaluation reserve | 6,518 | 6,518 | - | - |
| Other reserves | 32,034 | 25,982 | - | - |
| Fair value reserve | 188 | 91 | - | - |
| Retained earnings | 1,613,672 | 1,299,834 | 164,101 | 207,229 |
|  | 2,171,150 | 1,983,571 | 2,051,485 | 2,094,613 |
| Non-Controlling Interests | 1,914,046 | 1,871,725 | - | - |
| Total Equity | 4,085,196 | 3,855,296 | 2,051,485 | 2,094,613 |
| Total Liabilities and Equity | 6,562,758 | 6,079,845 | 2,169,295 | 2,233,446 |

1(b)(ii) Aggregate amount of group's borrowings and debt securities

|  | As at 31/12/2017 |  |  | As at 31/12/2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Secured } \\ \text { S\$'000 } \end{gathered}$ | Unsecured S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { s\$’000 } \end{aligned}$ | $\begin{gathered} \text { Secured } \\ \mathrm{S} \${ }^{\prime} 000 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Unsecured } \\ & \mathbf{S} \$ \mathbf{0 0 0} \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & \text { S\$'000 } \end{aligned}$ |
| Amount repayable in one year or less, or on demand | 206,095 | 2,066 | 208,161 | 105,962 | 18,403 | 124,365 |
| Amount repayable after one year | 821,923 | 494,869 | 1,316,792 | 757,560 | 476,992 | 1,234,552 |
| Total | 1,028,018 | 496,935 | 1,524,953 | 863,522 | 495,395 | 1,358,917 |

## Details of any collateral

Certain time deposits, properties under development for sale, investment properties, and property, plant and equipment have been pledged to the creditors to obtain the above secured borrowings.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

## UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

|  | $\begin{gathered} \text { Full Year } \\ 2017 \\ \underline{S \$ \prime 000} \end{gathered}$ | $\begin{gathered} \text { Full Year } \\ 2016 \\ \text { S\$’000 } \end{gathered}$ |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Profit before income tax | 690,018 | 322,448 |
| Adjustments for: |  |  |
| Depreciation | 47,792 | 37,881 |
| Interest expense | 71,636 | 80,765 |
| Gain on disposal of property, plant and equipment | (42) | (469) |
| Gain on disposal of a subsidiary | $(109,441)$ | - |
| Loss on repurchase of notes payable | - | 14,762 |
| Property, plant and equipment written off | - | 20 |
| Share of results of associated companies | $(14,487)$ | $(33,572)$ |
| Share of results of joint ventures | 42,800 | 4,674 |
| (Write-back of)/Allowance for impairment loss on: |  |  |
| Trade and other receivables | (52) | 111 |
| Completed properties held for sale | 11,687 | - |
| Changes in fair value of financial assets at fair value through profit or loss | (115) | (165) |
| Unrealised foreign exchange loss, net | 23,514 | 26,249 |
| Interest income | $(33,448)$ | $(28,672)$ |
| Operating cash flows before working capital changes | 729,862 | 424,032 |
| Changes in working capital: |  |  |
| Trade receivables | $(2,289)$ | $(17,261)$ |
| Other current assets and receivables | $(9,256)$ | 27,101 |
| Inventories | 10 | (147) |
| Trade payables | 3,048 | 1,372 |
| Other payables and liabilities | 511 | 9,934 |
| Cash generated from operations | 721,886 | 445,031 |

## UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017 (cont'd)

| ( | $\begin{gathered} \text { Full Year } \\ 2017 \\ \mathbf{S} \$ ’ 000 \end{gathered}$ | $\begin{gathered} \text { Full Year } \\ 2016 \\ \mathbf{S} \$ ’ 000 \end{gathered}$ |
| :---: | :---: | :---: |
| Cash generated from operations | 721,886 | 445,031 |
| Interest paid | $(67,782)$ | $(80,152)$ |
| Interest received | 31,622 | 28,672 |
| Tax paid | $(69,470)$ | $(67,160)$ |
| Net cash generated from operating activities | 616,256 | 326,391 |
| Cash flows from investing activities |  |  |
| Acquisition of subsidiaries, net of cash acquired | $(337,667)$ | - |
| Acquisition of additional interest in associated companies | $(49,441)$ | - |
| Acquisition of joint ventures | $(12,740)$ | $(36,980)$ |
| Acquisition of additional interest in a joint venture | $(43,200)$ | - |
| Cash inflow from non-controlling interest for incorporation of a subsidiary | - | 1,688 |
| Proceeds from disposal of a subsidiary | 161,452 | - |
| (Investment in)/Proceeds from short-term investments | $(9,608)$ | 4,805 |
| Proceeds from capital reduction in an associated company | - | 160 |
| Proceeds from disposal of property, plant and equipment | 45 | 500 |
| Acquisition of and capital expenditure on investment properties | $(119,081)$ | $(91,246)$ |
| Capital expenditure on property, plant and equipment | $(15,211)$ | $(34,982)$ |
| Capital expenditure on properties under development and held for sale | $(243,914)$ | $(217,793)$ |
| Dividends from associated companies and joint ventures | 49,507 | 22,476 |
| Net cash used in investing activities | $(619,858)$ | $(351,372)$ |
| Cash flows from financing activities |  |  |
| Proceeds from borrowings | 508,437 | 139,038 |
| Proceeds from issuance of bonds and notes | 93,142 | 356,284 |
| Proceeds from disposal of certain interest in subsidiaries | - | 276,344 |
| Decrease in time deposits pledged | 1,059 | 551 |
| Payment of borrowings | $(254,905)$ | $(330,243)$ |
| Payment of bonds and notes | $(105,284)$ | $(233,882)$ |
| Payments of dividends | $(93,193)$ | $(29,860)$ |
| Payments of obligations under finance leases | $(6,475)$ | $(7,424)$ |
| Capital subscribed by non-controlling shareholders, net | 5,090 | 23,587 |
| Acquisition of additional interest in subsidiaries | $(6,025)$ | $(264,544)$ |
| Net cash generated from/(used in) financing activities | 141,846 | $(70,149)$ |
| Net increase/(decrease) in cash and cash equivalents | 138,244 | $(95,130)$ |
| Cash and cash equivalents at the beginning of the year | 801,507 | 841,665 |
| Effect of exchange rate changes on cash and cash equivalents | $(74,174)$ | 54,972 |
| Cash and cash equivalents at the end of the year (See Note Below) | 865,577 | 801,507 |

## Note:

Cash and cash equivalents consist of cash on hand and balances with banks and comprise the following:

| As at | As at |
| :---: | :---: |
| $\mathbf{3 1 / 1 2 / 2 0 1 7}$ | $\mathbf{3 1 / 1 2 / 2 0 1 6}$ |
| $\underline{\mathbf{S} \$ \mathbf{0 0 0}}$ | $\underline{\mathbf{S} \$ \mathbf{0 0 0}}$ |
| $\mathbf{9 3 0 , 2 8 7}$ |  |
| $(64,710)$ |  |
| 865,577 |  |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

## UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Attributable to Owners of the Company |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issued capital | Treasury shares | Foreign currency translation deficit | Goodwill on consolidation | Asset revaluation reserve | Other reserves | Fair value reserve | Retained earnings | Total | NonControlling Interests | Total Equity |
| The Group | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Balance at 1.1.2017 | 2,057,844 | $(170,460)$ | (1,174,116) | $(62,122)$ | 6,518 | 25,982 | 91 | 1,299,834 | 1,983,571 | 1,871,725 | 3,855,296 |
| Profit for the year | - | - | - | - | - | - | - | 355,971 | 355,971 | 281,727 | 637,698 |
| Foreign currency translation differences | - | - | $(132,408)$ | - | - | - | - | - | $(132,408)$ | $(173,643)$ | $(306,051)$ |
| Other comprehensive (loss)/income for the year | - | - | - | - | - | $(4,048)$ | 97 | - | $(3,951)$ | $(3,668)$ | $(7,619)$ |
| Total comprehensive income/(loss) for the year | - | - | $(132,408)$ | - | - | $(4,048)$ | 97 | 355,971 | 219,612 | 104,416 | 324,028 |
| Dividends paid | - | - | - | - | - | - | - | $(42,133)$ | $(42,133)$ | - | $(42,133)$ |
| Dividends paid to noncontrolling shareholders | - | - | - | - | - | - | - | - | - | $(51,060)$ | $(51,060)$ |
| Capital subscribed by non-controlling shareholders | - | - | - | - | - | - | - | - | - | 5,090 | 5,090 |
| Changes in interest in subsidiaries | - | - | - | - | - | 10,100 | - | - | 10,100 | $(16,125)$ | $(6,025)$ |
| Balance at $31.12 .2017$ | 2,057,844 | $(170,460)$ | $(1,306,524)$ | $(62,122)$ | 6,518 | 32,034 | 188 | 1,613,672 | 2,171,150 | 1,914,046 | 4,085,196 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (cont'd)

|  |  |  |  | tributable to | wners of th | mpany |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issued capital | Treasury shares | Foreign currency translation deficit | $\begin{gathered} \text { Goodwill } \\ \text { on } \\ \text { consolidation } \\ \hline \end{gathered}$ | Asset revaluation reserve | Other reserves | Fair value reserve | Retained earnings | Total | NonControlling Interests | Total Equity |
| The Group | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Balance at 1.1.2016 | 2,057,844 | $(170,460)$ | $(1,256,967)$ | $(62,122)$ | 6,518 | $(18,945)$ | (197) | 1,193,012 | 1,748,683 | 1,581,539 | 3,330,222 |
| Profit for the year | - | - | - | - | - | - | - | 114,908 | 114,908 | 148,791 | 263,699 |
| Other comprehensive income/(loss) for the year | - | - | 82,851 | - | - | $(1,001)$ | 288 | - | 82,138 | 172,022 | 254,160 |
| Total comprehensive income/(loss) for the year | - | - | 82,851 | - | - | $(1,001)$ | 288 | 114,908 | 197,046 | 320,813 | 517,859 |
| Dividends paid | - | - | - | - | - | - | - | $(8,086)$ | $(8,086)$ | - | $(8,086)$ |
| Non-controlling interest of a newly incorporated subsidiary | - | - | - | - | - | - | - | - | - | 1,688 | 1,688 |
| Changes in interest in subsidiaries | - | - | - | - | - | 45,928 | - | - | 45,928 | $(34,128)$ | 11,800 |
| Capital subscribed by non-controlling shareholders | - | - | - | - | - | - | - | - | - | 23,587 | 23,587 |
| Dividends paid to noncontrolling shareholders | - | - | - | - | - | - | - | - | - | $(21,774)$ | $(21,774)$ |
| Balance at $31.12 .2016$ | 2,057,844 | $(170,460)$ | (1,174,116) | $(62,122)$ | 6,518 | 25,982 | 91 | 1,299,834 | 1,983,571 | 1,871,725 | 3,855,296 |

The Company
Balance at 1 January 2017
Loss for the year, representing total comprehensive loss for the year
Dividends paid
Balance at 31 December 2017

Balance at 1 January 2016
Loss for the year, representing total comprehensive loss for the year
Dividends paid
Balance at 31 December 2016

| Issued capital | Treasury shares | Retained earnings | Total |
| :---: | :---: | :---: | :---: |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| 2,057,844 | $(170,460)$ | 207,229 | 2,094,613 |
| - | - | (995) | (995) |
| - | - | $(42,133)$ | $(42,133)$ |
| 2,057,844 | $(170,460)$ | 164,101 | 2,051,485 |
| 2,057,844 | $(170,460)$ | 258,393 | 2,145,777 |
| - | - | $(43,078)$ | $(43,078)$ |
| - | - | $(8,086)$ | $(8,086)$ |
| 2,057,844 | $(170,460)$ | 207,229 | 2,094,613 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There were no movements in the Company's issued capital since 31 December 2016. Details of the Company's issued and paid-up capital were as follows:

Number/Percentage of treasury shares
Number of issued shares (excluding treasury shares)

| As at |  |
| :---: | :---: |
| $\mathbf{3 1 / 1 2 / 2 0 1 7}$ | $\mathbf{3 1 / 1 2 / 2 0 1 6}$ |
| $293,456,700 / 6.45 \%$ | $293,456,700 / 6.45 \%$ |
| $4,255,862,496$ | $4,255,862,496$ |

1(d)(iii) To show the number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The total number of issued shares excluding treasury shares as at 31 December 2017 and 31 December 2016 respectively was $4,255,862,496$.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

There were no movements in the Company's treasury shares since 31 December 2016.
2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

These figures have not been audited, or reviewed by the auditors.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in Note 5 below, the Group has applied the same accounting policies and methods of computation consistent with those used in the most recent audited financial statements for the year ended 31 December 2016.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group adopted various new and revised Singapore Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for period beginning 1 January 2017. The adoption of the new and revised FRSs has had no material financial impact on the Group's financial statements.
6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

Earnings per ordinary share for the period after deducting any provision for preference dividends:-
(i) Based on weighted average number of ordinary shares

Weighted average number of shares (excluding treasury shares)
(ii) On a fully diluted basis

Weighted average numbers of shares (excluding treasury shares)

| The Group |  |  |  |
| :---: | :---: | :---: | :---: |
| Full Year <br> 2017 | Full Year <br> 2016 | 4 th Qtr <br> 2017 | 4th Qtr <br> 2016 |
|  |  |  |  |
| SGD8.36cents | SGD2.70cents | SGD5.60cents | SGD1.09cents |
|  |  |  |  |
| $4,255,862,496$ | $4,255,862,496$ | $4,255,862,496$ | $4,255,862,496$ |
| Not applicable | Not applicable | Not applicable | Not applicable |
|  |  |  |  |
| Not applicable | Not applicable | Not applicable | Not applicable |

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital excluding treasury shares of the issuer at the end of the (a) current financial period reported on; and (b) immediately preceding financial year

Net asset value per ordinary share based on existing issued share capital (excluding treasury shares) of $4,255,862,496$ shares

| The Group |  | The Company |  |
| :---: | :---: | :---: | :---: |
| As at | As at | As at | As at |
| $31 / 12 / 2017$ | $31 / 12 / 2016$ | $31 / 12 / 2017$ | $31 / 12 / 2016$ |
| S\$0.51 | S\$0.47 | S\$0.48 | S\$0.49 |
|  |  |  |  |
|  |  |  |  |

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

| (in S\$ million) | PROPERTY BUSINESS |  |  |  | Corporate \& investment holding | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the year ended | Indonesia | United Kingdom | Others (see note 1) | Total Property Business |  |  |
| Revenue |  |  |  |  |  |  |
| 31 December 2017 | 1,239.0 | 33.0 | 24.4 | 1,296.4 | - | 1,296.4 |
| 31 December 2016 | 824.4 | 26.4 | 28.3 | 879.1 | - | 879.1 |
| Increase/(Decrease) | 414.6 | 6.6 | (3.9) | 417.3 | - | 417.3 |
| Increase/(Decrease) \% | 50.3 | 25.0 | (13.8) | 47.5 | - | 47.5 |
| Gross Profit |  |  |  |  |  |  |
| 31 December 2017 | 911.2 | 20.0 | 3.1 | 934.3 | - | 934.3 |
| 31 December 2016 | 560.9 | 14.3 | 9.9 | 585.1 | - | 585.1 |
| Increase/(Decrease) | 350.3 | 5.7 | (6.8) | 349.2 | - | 349.2 |
| Increase/(Decrease) \% | 62.5 | 39.9 | (68.7) | 59.7 | - | 59.7 |
| EBITDA |  |  |  |  |  |  |
| 31 December 2017 | 748.3 | 22.8 | (5.7) | 765.4 | (14.5) | 750.9 |
| 31 December 2016 | 403.2 | 18.3 | 0.8 | 422.3 | (5.1) | 417.2 |
| Increase/(Decrease) in earnings | 345.1 | 4.5 | (6.5) | 343.1 | (9.4) | 333.7 |
| Increase/(Decrease) \% | 85.6 | 24.6 | n.m. | 81.2 | (184.3) | 80.0 |
| Interest on borrowings |  |  |  |  |  |  |
| 31 December 2017 | 56.4 | 10.8 | 10.7 | 77.9 | (6.3) | 71.6 |
| 31 December 2016 | 66.6 | 10.8 | 10.3 | 87.7 | (6.9) | 80.8 |
| Increase/(Decrease) | (10.2) | - | 0.4 | (9.8) | 0.6 | (9.2) |
| Increase/(Decrease) \% | (15.3) | - | 3.9 | (11.2) | 8.7 | (11.3) |
| Depreciation |  |  |  |  |  |  |
| 31 December 2017 | 34.9 | 8.2 | 4.5 | 47.6 | 0.2 | 47.8 |
| 31 December 2016 | 26.8 | 7.2 | 3.8 | 37.8 | 0.1 | 37.9 |
| Increase/(Decrease) | 8.1 | 1.0 | 0.7 | 9.8 | 0.1 | 9.9 |
| Increase/(Decrease) \% | 30.2 | 13.9 | 18.4 | 25.9 | 100.0 | 26.2 |
| Foreign exchange (loss)/gain |  |  |  |  |  |  |
| 31 December 2017 | (0.2) | 0.2 | 5.2 | 5.2 | (27.8) | (22.6) |
| 31 December 2016 | (10.4) | - | (5.9) | (16.3) | 11.3 | (5.0) |
| Increase/(Decrease) in loss | (10.2) | (0.2) | (11.1) | (21.5) | 39.1 | 17.6 |
| Increase/(Decrease) \% | (98.1) | (100.0) | n.m. | n.m. | n.m. | 356.1 |
| Share of associates' profit |  |  |  |  |  |  |
| 31 December 2017 | 14.5 | - | - | 14.5 | - | 14.5 |
| 31 December 2016 | 33.6 | - | - | 33.6 | - | 33.6 |
| Increase/(Decrease) in profit | (19.1) | - | - | (19.1) | - | (19.1) |
| Increase/(Decrease) \% | (56.8) | - | - | (56.8) | - | (56.8) |
| Share of joint ventures' profit |  |  |  |  |  |  |
| 31 December 2017 | (42.8) | - | - | (42.8) | - | (42.8) |
| 31 December 2016 | (4.7) | - | - | (4.7) | - | (4.7) |
| Increase/(Decrease) in loss | 38.1 | - | - | 38.1 | - | 38.1 |
| Increase/(Decrease) \% | n.m. | - | - | n.m. | - | n.m. |
| Pre-tax profit/(loss) |  |  |  |  |  |  |
| 31 December 2017 | 628.5 | 4.1 | 93.5 | 726.1 | (36.1) | 690.0 |
| 31 December 2016 | 328.3 | 0.3 | (19.2) | 309.4 | 13.0 | 322.4 |
| Increase/(Decrease) in profit | 300.2 | 3.8 | 112.7 | 416.7 | (49.1) | 367.6 |
| Increase/(Decrease) \% | 91.4 | n.m. | n.m. | 134.7 | n.m. | 114.0 |
| Net profit/(loss) attributable to Owners of the Company |  |  |  |  |  |  |
| 31 December 2017 | 292.1 | 3.7 | 96.3 | 392.1 | (36.1) | 356.0 |
| 31 December 2016 | 120.9 | 0.1 | (19.1) | 101.9 | 13.0 | 114.9 |
| Increase/(Decrease) in profit | 171.2 | 3.6 | 115.4 | 290.2 | (49.1) | 241.1 |
| Increase/(Decrease) \% | 141.6 | n.m. | n.m. | 284.8 | n.m. | 209.8 |

## Notes:

(1) This refers to certain mixed developments located in Chengdu and Shenyang, China and investment property operations in AFP Land group, which consists of the former Amcol group of companies mainly located in Singapore, Malaysia and Batam (Indonesia).
(2) Certain comparative figures have been reclassified to conform to current year's presentation. Please refer to Note 5 for further details.
(3) n.m. - not meaningful.

## PERFORMANCE FOR THE YEAR ENDED 31 DECEMBER 2017

Revenue of the Group surpassed $\$ 1$ billion in the year ended 31 December 2017 ("FY2017"), supported by sales of land parcels in Indonesia. In tandem with higher revenue, EBITDA and net profit attributable to owners of the Company were higher at $\$ 750.9$ million and $\$ 356.0$ million respectively in the current year as compared to $\$ 417.2$ million and $\$ 114.9$ million respectively in the previous year ("FY2016").

## REVENUE

Total revenue of the Group increased by $47.5 \%$ from $\$ 879.1$ million in FY2016 to $\$ 1,296.4$ million mainly contributed by higher sales of land parcels and higher revenue from apartments recognised in BSD City, Indonesia.

During the current year, the Group recognised $\$ 167.5$ million of revenue from sales of land parcel to its joint ventures (PT BSD Diamond Development and PT Panahome Deltamas Indonesia) for further joint development. The gain arising from this transaction that is attributable to the interests of the Group has not been recognised in the Group's income statement in accordance with the requirement of Singapore Financial Reporting Standards. Hence, appropriate adjustments have been made in the share of results of joint ventures.

## GROSS PROFIT

In tandem with the increase in sales of land parcels with higher profit margin, the Group's gross profit increased from $\$ 585.1$ million in the previous year to $\$ 934.3$ million. Consequently, the Group's overall gross profit margin was also higher at $72.1 \%$ in the current year as compared to $66.6 \%$ in FY2016.

## OPERATING EXPENSES

## SELLING EXPENSES

Selling expenses of $\$ 99.5$ million comprised mainly advertising and marketing expenses, professional fees, and salaries and related expenses. The $16.9 \%$ increase in selling expenses in FY2017 was mainly due to higher advertising, marketing and commission expenses incurred in line with higher sales of industrial land.

## general and administrative expenses

General and administrative expenses of $\$ 177.0$ million comprised mainly salaries and related expenses, legal and professional fees, repairs and maintenance, information technology software licenses and maintenance fees, depreciation, rent, tax and licenses, office supplies and utilities. These expenses increased by $16.6 \%$ mainly due to higher salaries and related expenses, as well as higher legal and professional fee incurred for acquisition and disposal of assets during the current year.

## FINANCE EXPENSES, NET

Finance expenses comprised interest expenses (net of interest income), loss on early redemption of interest bearing senior notes, as well as amortisation of deferred bond and loan charges. Net finance expenses decreased from $\$ 66.9$ million in the previous year to $\$ 38.2$ million mainly due to higher interest income earned, coupled with absence of $\$ 14.8$ million loss arising from the redemption of certain interest bearing senior notes during the last quarter of 2016 and lower interest expenses in Indonesia due to lower average bank borrowings during the current year.

## FOREIGN EXCHANGE LOSS

The Group recorded net foreign exchange loss of $\$ 22.6$ million in the current period as compared to $\$ 5.0$ million in the previous year. Higher loss in the current year was mainly attributable to unrealised translation loss on inter-company loans in certain subsidiaries following the weakening of U.S. Dollar ("USD") against SGD in FY2017, while the USD strengthened against SGD in FY2016.

## SHARE OF RESULTS OF ASSOCIATED COMPANIES, NET

The share of profit in associated companies decreased from $\$ 33.6$ million in FY2016 to $\$ 14.5$ million in the current year mainly attributable to lower contribution for sales of certain industrial units and higher borrowings costs.

## SHARE OF RESULTS OF JOINT VENTURES, NET

The reversal of unrealised gain adjustment of $\$ 59.4$ million (FY2016: $\$ 10.7$ million), representing the Group's portion for gain on sales of land parcel to joint ventures in the current year, has impacted the Group's share of net results in joint ventures. Without this reversal, on a like-for-like comparison between FY2017 and FY2016, the Group recorded higher share of profit in joint ventures of $\$ 16.6$ million in FY2017 as compared to $\$ 6.0$ million in FY2016. This was mainly due to better operating performance in certain joint ventures in Indonesia.

## OTHER OPERATING INCOME

Net operating income comprised mainly building and estate management service income (net of expenses), forfeiture of deposits and cancellation fees, fair value gain on financial instruments, management and lease co-ordination fees. Net operating income decreased from $\$ 17.2$ million to $\$ 11.9$ million in the current year primarily due to impairment loss on properties held for sales, partially offset by fair value gain on conversion option upon settlement of certain convertible bonds during the current year.

## EXCEPTIONAL ITEM

The current year's exceptional gain of $\$ 109.4$ million arising from gain on disposal of investment properties holding subsidiary, Golden Bay Realty (Private) Limited, in Singapore.

## INCOME TAX

Income tax expense comprised final tax on revenue derived from sales of land and properties in Indonesia, withholding tax paid and corporate income tax derived by applying the varying statutory tax rates of the different countries in which the Group operates on its taxable profit and taxable temporary difference. No group relief is available for set-off of taxable profits against tax losses of companies within the Group.

Income tax expense was lower at $\$ 52.3$ million in the current period mainly in line with the reduction in final tax rate on revenue derived from sales of land and properties in Indonesia.

## REVIEW OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

## Assets

Compared to the previous year end, the Group's total assets increased by $\$ 482.9$ million to $\$ 6,562.8$ million as at end of 2017 mainly attributable to the acquisition of investment properties, namely the 'Horseferry' building for GBP188.6 million (equivalent to approximately $\$ 337.8$ million) in London, United Kingdom and the Sinarmas MSIG Tower in Central Jakarta for IDR2,363.3 billion (equivalent to approximately $\$ 236.3$ million) in Jakarta, Indonesia. This increase was partially offset by lower purchase advances, as well as lower properties under development and held for sales mainly attributable to translation effect of weakening of Indonesian Rupiah against SGD.

Short-term investments increased by $\$ 8.8$ million mainly due to investment in short-term treasury products.

Other current assets decreased by $\$ 78.6$ million to $\$ 309.7$ million mainly due to decrease in advance payment made for purchase of properties and land in Indonesia.

## Liabilities

Total liabilities of the Group increased by $\$ 253.0$ million to $\$ 2,477.6$ million as at 31 December 2017 mainly due to increase in total borrowings and payables for the acquisition of investment properties and capital expenditure.

## REVIEW OF CASH FLOWS FOR YEAR ENDED 31 DECEMBER 2017

Net cash and cash equivalents (before the effect of exchange rate changes) increased by $\$ 138.2$ million in the current year mainly as a result of cash generated from operations of $\$ 616.3$ million due to better operating performance, cash from net borrowings, after deducting cash used in investing activities.

Net cash used in investing activities of $\$ 619.9$ million mainly related to acquisition of investment properties and subsidiaries, capital expenditure incurred on properties under development, as well as an additional investments in joint venture and associated companies during the current year.

Net cash generated from financing activities of $\$ 141.8$ million mainly related to net proceeds from borrowings, after payment for dividends during the current year.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.
10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Indonesia's GDP grew 5.19\% year-on-year in the fourth quarter of 2017 ("4Q2017"), slightly better than the previous quarter, boasted by increased government spending and higher investments. However, full year economic growth of $5.07 \%$ was below expectations and household consumption remained sluggish over the recent years. Despite Bank Indonesia cutting interest rates, consumers are still hesitant to spend on purchasing cars and homes. Consumption may be hampered by the regional elections to be held in June 2018 and the presidential elections to be held in 2019.

The Group managed to achieve record-breaking revenue and profits in FY2017 due to land sales and divestment of legacy asset which are non-recurring in nature. Looking ahead, the Group expects its Indonesia property division to maintain marginal growth in its organic property development and investment business. The recent acquisition of Sinarmas MSIG Tower is expected to improve recurring income. The International property division had successfully divested Orchard Towers in 4Q2017, thus recording an exceptional gain and marking the continued shift of focus to the United Kingdom. The newly acquired 33 Horseferry Road in Central London is expected to more than offset the income loss from Orchard Towers in FY2018 and the divestment proceeds will be re-invested in higher yielding assets.

## 11. Dividend

(a) Current Financial Period Reported On

Any ordinary dividend declared for the current financial period reported on? Yes
Name of Dividend: Proposed special final dividend
Dividend Type: Cash
Dividend Amount per share:
S\$0.007 per ordinary share
Tax Rate:
Tax exempt (one-tier)
Name of Dividend: Interim dividend
Dividend Type:
Cash
Dividend Amount per share:
S\$0.008 per ordinary share
Tax Rate:
Tax exempt (one-tier)

14 December 2017
(b) Corresponding Period of the Immediately Preceding Financial Year

Any ordinary dividend declared for the corresponding period of the immediately preceding financial year? Yes

Name of Dividend: First and final dividend
Dividend Type: Cash
Dividend Amount per share:
S\$0.0019 per ordinary share
Tax Rate:
Tax exempt (one-tier)
Date of payment:
26 May 2017
(c) Date payable

29 June 2018
(d) Books closure date

NOTICE IS HEREBY GIVEN that the Share Transfer Books and Register of Members of the Company will be closed on 22 June 2018 on which day no share transfer will be effected. Duly completed transfers received by the Company's Share Registrar and Transfer Office, B.A.C.S. Private Limited, 8 Robinson Road, \#03-00 ASO Building, Singapore 048544, up to the close of business at 5.00 p.m. on 21 June 2018 will be registered to determine shareholders' entitlements to the proposed special final dividend.
12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

## 13. Interested persons transactions disclosure

| Name of interested person |
| :--- | :---: | :---: |
| ("IP")@ | | Aggregate value of all |
| :---: |
| interested person transactions |
| during the financial year under |
| review (excluding transactions |
| less than S\$100,000 and |
| transactions conducted under |
| shareholders' mandate* |
| pursuant to Rule 920) |$\quad$| FY2017 |
| :---: |
| Aggregate value of all <br> interested person transactions <br> conducted under shareholders' <br> mandate* pursuant to Rule 920 <br> (excluding transactions less <br> than S\$100,000) |
|  |
| S\$ |

## Notes:-

@ These IPs are regarded as associates of SML's controlling shareholder under Chapter 9 of the SGX-ST listing manual ("Listing Manual") on interested person transactions.

* Renewed at SML's Annual General Meeting on 25 April 2017 pursuant to Rule 920 of the Listing Manual.
\#1 Transfer of property units in Sinarmas MSIG Tower from AJS to PT Duta Cakra Pesona ("DCP"), a subsidiary of PT Bumi Serpong Damai Tbk ("BSDE")
\#2 Time deposits and current account placements with BSM during the year. Principal amount of placements as at 31 December 2017 is approximately $\mathrm{S} \$ 12.11$ million.
\#3 Transfer of property units in Sinarmas MSIG Tower from PT Purimas Sasmita to DCP for consideration of equivalent to S $\$ 140,896,500$. Amount at risk of S\$68,207,996 computed based on SML's effective interest of $48.41 \%$ in DCP.
\#4 Lease of premises to SMART.


## PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

## BUSINESS SEGMENT

The Group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business unit requires different marketing strategies. Set out below are the Group's reportable segments:

Indonesia Property engages in and derives revenue from investment and development of commercial, industrial and residential properties and ownership and management of hotels and resorts in Indonesia (excluding Batam).

International Property engages in and derives revenue from investment and development of commercial and residential properties and ownership and management of hotels and resorts in Malaysia, select mixed development in China and ownership and leasing of investment property in Singapore. Although the United Kingdom Property which derives revenue from leasing of investment property was managed and monitored together with the International Property, it has been separately reported as it meet the quantitative thresholds required by FRS 108 for reportable segments.

Other operations include the investment holding and corporate office. The Group's reportable segments have been aggregated based on similar economic growth rates.

Segment information about these businesses is presented below:

| Indonesia | Internationa | UK | Others/ |  |
| :---: | :---: | :---: | :---: | :---: |
| Property | Property | Property | Elimination | Total |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |

Full Year 2017
Revenue
Total revenue
Inter-segment sales
Revenue from external customers

| $1,241,443$ | 24,627 | 33,023 | - | $1,299,093$ |
| ---: | ---: | ---: | ---: | ---: |
| $(2,471)$ | $(180)$ | - | - | $(2,651)$ |
| $1,238,972$ | 24,447 | 33,023 | - | $1,296,442$ |

## EBITDA

| 748,296 | $(5,683)$ | 22,821 | $(14,500)$ | 750,934 |
| :--- | :--- | :--- | :--- | :--- |

## Other information

Additions to investment properties and property, plant and equipment
Depreciation
Interest income
Interest expenses
Exceptional item
Gain on disposal of property, plant and equipment
Share of results of:

| - associated companies | 14,487 | - | - | - |
| :--- | :--- | :--- | :--- | :--- |

- joint ventures

| 347,439 | 1,410 | - | - | 348,849 |
| ---: | ---: | ---: | ---: | ---: |
| 34,907 | 4,546 | 8,184 | 155 | 47,792 |
| 28,586 | 5,368 | 4 | $(510)$ | 33,448 |
| 56,403 | 10,841 | 10,762 | $(6,370)$ | 71,636 |
| - | 109,441 | - | - | 109,441 |
| 23 | 19 | - | - | 42 |
|  |  |  |  |  |
| 14,487 | - | - | - | 14,487 |
| $(42,800)$ | - | - | - | $(42,800)$ |

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

| Indonesia | Internation | UK | Others/ |  |
| :---: | :---: | :---: | :---: | :---: |
| Property | Property | Property | Elimination | Total |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |

## Full Year 2016

## Revenue

| Total revenue | 824,413 | 28,449 | 26,416 | - | 879,278 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Inter-segment sales | - | $(180)$ | - | - | $(180)$ |
| Revenue from external customers | 824,413 | 28,269 | 26,416 | - | 879,098 |
|  |  |  |  |  |  |
| EBITDA | 403,206 | 787 | 18,281 | $(5,119)$ | 417,155 |

Other information
Additions to investment properties and property, plant and equipment
Depreciation

| 125,075 | 2,258 | - | 634 | 127,967 |
| ---: | ---: | ---: | ---: | ---: |
| 26,792 | 3,774 | 7,198 | 117 | 37,881 |
| 27,276 | 1,500 | 2 | $(106)$ | 28,672 |
| 66,543 | 10,325 | 10,770 | $(6,873)$ | 80,765 |
|  |  |  |  |  |
| 333 | 136 | - | - | 469 |

Interest income
Interest expenses
Gain on disposal of property, plant
and equipment
$333 \quad 136$
469
Share of results of:

- associated companies
$\begin{array}{lllll}33,572 & - & - & 33,572\end{array}$
- joint ventures

| $(4,674)$ | - | - | - |
| :--- | :--- | :--- | :--- |

## GEOGRAPHICAL SEGMENT

An analysis of the Group's revenue from business by geographical market, irrespective of the origin of the goods/services.

|  | Full Year 2017 S\$'000 | $\begin{gathered} \text { Full Year } \\ 2016 \\ \mathbf{S} \$^{\prime} 000 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Indonesia | 1,243,183 | 828,342 |
| China | 5,775 | 8,181 |
| Malaysia | 11,125 | 12,150 |
| United Kingdom | 33,023 | 26,416 |
| Singapore | 3,336 | 4,009 |
|  | 1,296,442 | 879,098 |

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to pages 12 and 13 for the review of performance of the Group.
16. A breakdown of sales
(a) Sales reported for first half year
(b) Operating profit after tax before deducting non-controlling interests reported for first half year
(c) Sales reported for second half year
(d) Operating profit after tax before deducting non-controlling interests reported for second half year

| The Group |  |  |
| :---: | :---: | :---: |
| S\$'000 |  | $\%$ |
| $\mathbf{2 0 1 7}$ | 2016 | Increase/ <br> (Decrease) |
| 538,654 | 402,943 | 33.7 |
| 213,437 | 112,096 | 90.4 |
| 757,788 | 476,155 | 59.1 |
| 424,261 | 151,603 | 179.9 |
|  |  |  |

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

|  | $\begin{gathered} 2017 \\ \mathbf{S} \$ \mathbf{0} 00 \\ \hline \end{gathered}$ | $\begin{array}{r} 2016 \\ \mathbf{S} \$ \mathbf{0} 00 \\ \hline \end{array}$ |
| :---: | :---: | :---: |
| Ordinary - interim | 34,047 | - |
| Ordinary - proposed special final | 29,791 | - |
| Ordinary - proposed first and final | - | 8,086 |
| Total | 63,838 | 8,086 |

18. Disclosure of person occupying a managerial position in Sinarmas Land Limited ("SML") and/or any of its principal subsidiaries who is a relative of a Director or Chief Executive Officer or Substantial Shareholder of SML pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited as follows:

| Name | Age | Family relationship with any Director, Chief Executive Officer and/or Substantial Shareholder | Current position and duties, and the year the position was first held | Details of changes in duties and position held, if any, during the year |
| :---: | :---: | :---: | :---: | :---: |
| Franky Oesman Widjaja | 60 | Brother of Muktar Widjaja and uncle of Margaretha Natalia Widjaja, Directors of SML. | SML: <br> Director since 1997; <br> Chairman since 2000; <br> Executive Chairman since 2006. <br> Formulate the goals and strategic direction of the SML Group. <br> Principal Subsidiaries: <br> PT Paraga Artamida <br> Commissioner since 2008 | No changes <br> No changes |
| Muktar Widjaja | 63 | Brother of Franky Oesman Widjaja and father of Margaretha Natalia Widjaja, Directors of SML. | SML: <br> Director since 1997; <br> Chief Executive Officer since 2006. <br> In consultation with the Executive Chairman, to implement measures to achieve the goals and strategic direction of the SML Group as formulated by the Executive Chairman; and manage the operations of the SML Group. <br> Principal Subsidiaries: <br> PT Bumi Serpong Damai Tbk <br> President Commissioner since 2007 <br> PT Duta Pertiwi Tbk <br> President Commissioner since 2007 <br> PT Puradelta Lestari Tbk <br> President Commissioner since 2001 | No changes <br> No changes <br> No changes <br> No changes |
| Margaretha Natalia Widjaja | 36 | Niece of Franky Oesman Widjaja and daughter of Muktar Widjaja, Directors of SML. | SML: <br> Director since 2010 <br> Responsible for assisting the Chief Executive Officer in the operations and strategic development of SML Group. | No changes |


| Name | Age | Family relationship <br> with any Director, <br> Chief Executive <br> Officer and/or <br> Substantial <br> Shareholder | Current position and duties, and <br> the year the position was first held | Details of <br> changes in <br> duties and <br> position held, if <br> any, during the <br> year |
| :--- | :---: | :--- | :--- | :--- |
| Michael <br> Jackson <br> Purwanto <br> Widjaja | 33 | Nephew of Franky <br> Oesman Widjaja, son <br> of Muktar Widjaja <br> and brother of <br> Margaretha Natalia <br> Widjaja, Directors of <br> SML | Principal Subsidiaries: <br> PT Bumi Serpong Damai Tbk <br> Vice President Director since 2007 | PT Paraga Artamida <br> President Commissioner since 2013 |

19. Confirmation pursuant to the Rule 720(1) of the Listing Manual

The Company confirms that it has procured undertakings from all its directors and executive officers in the form set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

## BY ORDER OF THE BOARD

Ferdinand Sadeli
Director
26 February 2018

Submitted by Kimberley Lye Chor Mei, Company Secretary on 26 February 2018 to the SGX


[^0]:    Notes:
    (1) Certain comparative figures have been reclassified to conform to current year's presentation
    (2) n.m. - not meaningful.

