(Registration No. 199905084D)

## Unaudited Full Year Financial Statements And Dividend Announcement <br> PART 1- INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (Q1, Q2 \& Q3), HALF YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |  | 3 months ended |  |  | 12 months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 31 / 12 / 17 \\ \$ ' 000 \end{gathered}$ | $\begin{gathered} 31 / 12 / 16 \\ \$ ' 000 \end{gathered}$ | \% Change | $\begin{gathered} 31 / 12 / 17 \\ \${ }^{\prime} 000 \end{gathered}$ | $\begin{gathered} 31 / 12 / 16 \\ \$ ' 000 \end{gathered}$ | \% <br> Change |
| Revenue |  | 125,469 | 111,182 | 12.9\% | 515,086 | 466,419 | 10.4\% |
| Cost of sales |  | $(107,113)$ | $(94,903)$ | 12.9\% | $(431,226)$ | $(395,661)$ | 9.0\% |
| Gross profit |  | 18,356 | 16,279 | 12.8\% | 83,860 | 70,758 | 18.5\% |
| Other income (Note 1) |  | 2,351 | 2,602 | -9.6\% | 6,346 | 5,896 | 7.6\% |
| Selling and distribution expenses |  | $(2,637)$ | $(3,110)$ | -15.2\% | $(10,855)$ | $(11,250)$ | -3.5\% |
| Administrative and general expenses |  | $(10,952)$ | $(10,547)$ | 3.8\% | $(46,914)$ | $(42,376)$ | 10.7\% |
| Other operating expenses (Note 1) |  | (462) | (87) | 431.0\% | $(2,144)$ | $(1,381)$ | 55.2\% |
| Interest income |  | 503 | 40 | 1157.5\% | 1,293 | 162 | 698.1\% |
| Finance costs |  | (568) | (382) | 48.7\% | $(1,631)$ | $(1,523)$ | 7.1\% |
| Exceptional items (Note 2) |  | (327) | - | N.M. | 10,132 | - | N.M. |
| Profit before income tax |  | 6,264 | 4,795 | 30.6\% | 40,087 | 20,286 | 97.6\% |
| Income tax expense |  | (983) | (355) | 176.9\% | $(6,595)$ | $(4,317)$ | 52.8\% |
| Profit for the year |  | 5,281 | 4,440 | 18.9\% | 33,492 | 15,969 | 109.7\% |
| Profit attributable to: |  |  |  |  |  |  |  |
| Equity holders of the Company |  | 5,185 | 4,362 | 18.9\% | 33,110 | 15,905 | 108.2\% |
| Non-controlling interests |  | 96 | 78 | 23.1\% | 382 | 64 | 496.9\% |
|  |  | 5,281 | 4,440 | 18.9\% | 33,492 | 15,969 | 109.7\% |
| Note 1-Other income/(Other operating expenses) |  |  |  |  |  |  |  |
| Other Income |  | 2,351 | 2,602 | -9.6\% | 6,346 | 5,896 | 7.6\% |
| Other Operating Expenses |  | (462) | (87) | 431.0\% | $(2,144)$ | $(1,381)$ | 55.2\% |
|  |  | 1,889 | 2,515 | $\underline{-24.9 \%}$ | 4,202 | 4,515 | -6.9\% |
| Included in Other income/(Other operating expenses): |  |  |  |  |  |  |  |
| (Loss)/Gain on disposal of property, plant and equipment, net |  | (23) | 34 | N.M. | (2) | 148 | N.M. |
| Property, plant and equipment writen off |  | (8) | - | N.M. | (132) | (41) | 222.0\% |
| Investment property written off |  | - | - | N.M. | (8) | - | N.M. |
| Government grants |  | 765 | 444 | 72.3\% | 2,194 | 1,593 | 37.7\% |
| Foreign exchange (loss)/gain, net |  | (23) | 1,218 | N.M. | (789) | 329 | N.M. |
| Amortisation of deferred gain |  |  | 266 | N.M. | 797 | 1,063 | -25.0\% |
| Scrap sales |  | 186 | 167 | 11.4\% | 642 | 584 | 9.9\% |
| Write back for doubtful debts |  | 777 | - | N.M. | 777 | - | N.M. |
| Other income |  | 271 | 414 | -34.5\% | 795 | 892 | -10.9\% |
| Other expenses |  | (56) | (28) | 100.0\% | (72) | (53) | 35.8\% |
|  |  | 1,889 | 2,515 | -24.9\% | 4,202 | 4,515 | -6.9\% |
| Note 2 - Exceptional items comprise:- | Note |  |  |  |  |  |  |
| Impairment loss of financial asset, available-for-sale | (i) | (327) | - | N.M. | (327) | - | N.M. |
| Net gain on disposal of subsidiaries | (ii) | - | - | N.M. | 10,459 | - | N.M. |
|  |  | (327) | - | N.M. | 10,132 | - | N.M. |

## Note

(i) This is in respect of impairment loss of investment in MTIC Holdings Pte. Ltd.
(ii) Refer to Note 2 of the Cash Flow Statement for details.

1(a)(ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year:-

|  | Group |  |  | Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 months ended |  |  | 12 months ended |  |  |
|  | 31/12/17 | 31/12/16 | \% | 31/12/17 | 31/12/16 | \% |
|  | \$'000 | \$'000 | Change | \$'000 | \$'000 | Change |
|  |  |  |  |  |  |  |
| Profit for the period/year is arrived at after charging/(crediting) :- |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Investment income | - | - | N.M. | - | - | N.M. |
| Other income including interest income | $(2,854)$ | $(2,642)$ | 8\% | $(7,639)$ | $(6,058)$ | 26\% |
| Amortisation of deferred gain | - | (266) | N.M. | (797) | $(1,063)$ | -25\% |
| Interest on borrowings | 568 | 382 | 49\% | 1,631 | 1,523 | 7\% |
| Depreciation of property, plant and equipment | 3,570 | 4,205 | -15\% | 14,505 | 16,123 | -10\% |
| Depreciation of investment property | 18 | - | N.M. | 40 | - | N.M. |
| Amortisation of intangible assets | 307 | 392 | -22\% | 1,263 | 1,101 | 15\% |
| (Write back)/Allowance for doubtful debts and bad debts written off | (931) | 44 | N.M. | (925) | 17 | N.M. |
| (Write back)/Allowance for inventory obsolescence | 184 | 455 | -60\% | 1,168 | 450 | 160\% |
| Foreign exchange loss/(gain), net | 23 | $(1,218)$ | N.M. | 789 | (329) | N.M. |
| Adjustments for under/(over) provision of tax in respect of prior years | 82 | (17) | N.M. | (611) | (468) | 31\% |
| Loss/(Gain) on disposal of property, plant and equipment, net | 23 | (34) | N.M. | 2 | (148) | N.M. |
| Property, plant and equipment written off | 8 | - | N.M. | 132 | 41 | 222\% |
| Investment property written off | - | - | N.M. | 8 | - | N.M. |
| Impairment loss of club membership | 125 | - | N.M. | 125 | - | N.M. |
| (Write back of impairment loss)/Impairment loss of property, plant and equipment | - | 4 | N.M. | (16) | 4 | N.M. |
| Exceptional items:- |  |  |  |  |  |  |
| Impairment loss of financial asset, available-for-sale | 327 | - | N.M. | 327 | - | N.M. |
| Net gain on disposal of subsidiaries | - | - | N.M. | $(10,459)$ | - | N.M. |

[^0]1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of immediately preceding financial year.

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31/12/17 | 31/12/16 | 31/12/17 | 31/12/16 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| NON-CURRENT ASSETS |  |  |  |  |
| Property, plant and equipment | 93,904 | 100,022 | - | - |
| Investment property | 1,795 | - | - | - |
| Subsidiaries | - | - | 127,234 | 127,347 |
| Financial asset, available-for-sale | 3,805 | 4,132 | 3,805 | 4,132 |
| Intangible assets | 24,961 | 25,184 | - | - |
| Deferred income tax assets | 1,562 | 2,214 | - | - |
| Other receivables, deposits and prepayments | - | 1,661 | - | - |
| Total non-current assets | 126,027 | 133,213 | 131,039 | 131,479 |
| CURRENT ASSETS |  |  |  |  |
| Inventories | 112,154 | 109,274 | - | - |
| Trade receivables | 100,314 | 90,668 | - | - |
| Receivable from subsidiaries | - | - | 5,767 | 282 |
| Dividends receivable from subsidiaries | - | - | 8,209 | 4,210 |
| Other receivables, deposits and prepayments | 12,549 | 10,631 | 34 | 13 |
| Receivable from an associated company | - | 108 | - | - |
| Tax recoverable | 958 | 619 | - | - |
| Cash and cash equivalents | 68,153 | 18,482 | 5,632 | 5,044 |
| Total current assets | 294,128 | 229,782 | 19,642 | 9,549 |
| Total assets | 420,155 | 362,995 | 150,681 | 141,028 |
| CURRENT LIABILITIES |  |  |  |  |
| Trade payables | 61,896 | 51,523 | - | - |
| Payable to a subsidiary | - | - | 286 | - |
| Other payables, accruals and provisions | 37,478 | 30,385 | 598 | 377 |
| Deferred gain | - | 797 | - | - |
| Borrowings | 61,739 | 57,420 | 3,319 | - |
| Income tax payable | 2,380 | 2,059 | 8 | 3 |
| Total current liabilities | 163,493 | 142,184 | 4,211 | 380 |
| NON-CURRENT LIABILITIES |  |  |  |  |
| Borrowings | 1,868 | 1,322 | - | - |
| Retirement benefit obligations | 1,519 | 1,474 | - | - |
| Deferred income tax liabilities | 3,733 | 3,343 | - | - |
| Total non-current liabilities | 7,120 | 6,139 | - | - |
| Total liabilities | 170,613 | 148,323 | 4,211 | 380 |
| NET ASSETS | 249,542 | 214,672 | 146,470 | 140,648 |

## EQUITY

Capital and reserves attributable to the Company's equity holders
Share capital
Foreign currency translation reserve
Merger reserve
Capital reserve
Statutory reserve fund
Share option reserve
Other reserve
Retained profits

Non-controlling interests
TOTAL EQUITY

| 101,943 | 100,031 | 101,943 | 100,031 |
| :---: | :---: | :---: | :---: |
| $(25,009)$ | $(29,302)$ | - | - |
| 2,345 | 2,345 | - | - |
| 1,193 | 167 | 1,193 | 167 |
| 3,032 | 2,284 | - | - |
| 888 | 1,723 | 888 | 1,723 |
| (983) | (994) | - | - |
| 163,790 | 136,398 | 42,446 | 38,727 |
| 247,199 | 212,652 | 146,470 | 140,648 |
| 2,343 | 2,020 | - | - |
| 249,542 | 214,672 | 146,470 | 140,648 |

1(b)(ii) Aggregate amount of group's borrowings and debt securities.
Amount repayable in one year or less, or on demand

| As at 31/12/17 |  |
| ---: | ---: |
| Secured | Unsecured |
| \$'000 | ''000 |
| 33,187 | 28,552 |


| As at 31/12/16 |  |
| ---: | ---: |
| Secured | Unsecured |
| \$'000 | \$'000 |
| 36,137 | 21,283 |

## Amount repayable after one year

| As at 31/12/17 |  |
| ---: | ---: |
| Secured | Unsecured |
| $\mathbf{\$ '}^{\prime} 000$ | \$'000 |
| 314 | 1,554 |


| As at 31/12/16 |  |
| ---: | ---: |
| Secured | Unsecured |
| $\$^{\prime} 000$ | $\mathbf{\$ ' 0 0 0}^{2}$ |
| 278 | 1,044 |

## Details of any collateral

Details of the borrowings of the Group and the Company and their securities as at 31 December 2017 are as follows:

|  |  | Secured | Unsecured | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | \$'000 | \$'000 | \$'000 |
| Bank overdrafts | (i) | 22,629 | 801 | 23,430 |
| Other short-term borrowings | (ii) | 10,269 | 27,411 | 37,680 |
| Term Loans | (iii) | 603 | 1,894 | 2,497 |
|  |  | 33,501 | 30,106 | 63,607 |

(i) bank overdrafts of :-
(a) $\$ 22,167,000$ is secured by mortgage over properties, pledged on the trade receivables and inventories of all subsidiaries of the Company in The Netherlands; and
(b) $\$ 462,000$ is secured by exclusive charged on the entire present and future current and fixed assets of a subsidiary in India.
(ii) other short-term borrowings is pledged on the trade receivables of certain subsidiaries in China.
(iii) term loans are secured by exclusive charged on the entire present and future current and fixed assets of a subsidiary in India.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Group 3 months ended |  | Group 2 months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31/12/17 | 31/12/16 | 31/12/17 | 31/12/16 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Profit after tax | 5,281 | 4,440 | 33,492 | 15,969 |
| Adjustments for: |  |  |  |  |
| Income tax expense | 983 | 355 | 6,595 | 4,317 |
| Exchange differences | 1,439 | 50 | 984 | (711) |
| Employee share option expense | 72 | 39 | 191 | 118 |
| Depreciation of property, plant and equipment | 3,570 | 4,205 | 14,505 | 16,123 |
| Depreciation of investment property | 18 | - | 40 | - |
| Loss on disposal of club membership | 14 | - | 14 | - |
| Loss/(Gain) on disposal of property, plant and equipment, net | 23 | (34) | 2 | (148) |
| Property, plant and equipment written off | 8 | - | 132 | 41 |
| Investment property written off | - | - | 8 | - |
| Interest income | (503) | (40) | $(1,293)$ | (162) |
| Interest expense | 568 | 382 | 1,631 | 1,523 |
| Amortisation of deferred gain | - | (266) | (797) | $(1,063)$ |
| Amortisation of intangible assets | 307 | 392 | 1,263 | 1,101 |
| Impairment loss of financial asset, available-for-sale | 327 | - | 327 | - |
| Impairment loss of club membership | 125 | - | 125 | - |
| (Write back of impairment loss)/Impairment loss of property, plant and equipment | - | 4 | (16) | 4 |
| Net gain on disposal of subsidiaries (Note 2) | - | - | $(10,459)$ | - |
| Operating cash flow before working capital changes | 12,232 | 9,527 | 46,744 | 37,112 |
| Changes in operating assets and liabilities : |  |  |  |  |
| Inventories | $(2,487)$ | $(9,094)$ | $(11,681)$ | $(11,661)$ |
| Receivables | $(9,808)$ | $(1,543)$ | $(19,447)$ | $(6,374)$ |
| Payables | 11,895 | 3,797 | 26,504 | 6,218 |
| Associated company | (113) | 60 | 2 | (109) |
| Cash flows generated from operations | 11,719 | 2,747 | 42,122 | 25,186 |
| Tax paid | $(2,847)$ | $(1,260)$ | $(5,622)$ | $(5,190)$ |
| Interest paid | (568) | (382) | $(1,631)$ | $(1,532)$ |
| NET CASH GENERATED FROM OPERATING ACTIVITIES | 8,304 | 1,105 | 34,869 | 18,464 |

## CASH FLOWS FROM INVESTING ACTIVITIES

Interest received
Additions of intangible assets
Purchase of property, plant and equipment (Note 1)
Purchase of investment property
Proceeds from intangible assets
Proceeds from disposal of property, plant and equipment
Disposal of subsidiaries, net of cash disposed of (Note 2)
NET CASH (USED IN)/GENERATED FROM INVESTING ACTIVITIES

## CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from issuance of share capital
Repayment of finance lease liabilities
Repayment of short term bank borrowings
Repayment of term loans
Proceeds from short term bank borrowings
Proceeds from term loans
Dividend paid to shareholders
Placement of fixed deposits pledged as securities
NET CASH GENERATED FROM FINANCING ACTIVITIES
Net increase/(decrease) in cash and cash equivalents
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL PERIOD/YEAR

| 503 | 40 | 1,293 | 162 |
| ---: | ---: | ---: | ---: |
| $(234)$ | $(375)$ | $(889)$ | $(2,688)$ |
| $(9,176)$ | $(3,285)$ | $(25,240)$ | $(17,316)$ |
| $(1)$ | - | $(206)$ | - |
| 298 | - | 298 | - |
| 89 | 88 | 364 | 299 |
| - | - | 38,583 | - |
| $(8,521)$ | $(3,532)$ |  | 14,203 |
|  |  |  | $(19,543)$ |

Effect of exchange rate changes on cash and cash equivalents
CASH AND CASH EQUIVALENTS AT END OF THE FINANCIAL PERIOD/YEAR

| 170 | 210 | 1,912 | 372 |
| :---: | :---: | :---: | :---: |
| (1) | (67) | (158) | (282) |
| $(22,567)$ | $(34,331)$ | $(118,848)$ | $(133,790)$ |
| (144) | (136) | (620) | $(1,931)$ |
| 32,608 | 34,521 | 128,063 | 140,026 |
| 444 | 442 | 1,388 | 1,204 |
| - | - | $(4,970)$ | $(3,039)$ |
| - | (5) | - | (3) |
| 10,510 | 634 | 6,767 | 2,557 |
| 10,293 | $(1,793)$ | 55,839 | 1,478 |
| 33,979 | $(8,188)$ | $(9,966)$ | $(11,613)$ |
| 332 | 15 | $(1,269)$ | 169 |
| 44,604 | $(9,966)$ | 44,604 | $(9,966)$ |

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Group <br> 3 months ended |  | Group <br> 12 months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31/12/17 | 31/12/16 | 31/12/17 | 31/12/16 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash and cash equivalents at end of the financial period/year comprise: |  |  |  |  |
| Short term funds placed with a Malaysian financial institutions | 44,583 | 2,956 | 44,583 | 2,956 |
| Deposits with licensed banks | 4,120 | 442 | 4,120 | 442 |
| Cash and bank balances | 19,450 | 15,084 | 19,450 | 15,084 |
| Bank overdrafts | $(23,430)$ | $(28,329)$ | $(23,430)$ | $(28,329)$ |
|  | 44,723 | $(9,847)$ | 44,723 | $(9,847)$ |
| Less: Deposits pledged as securities | (119) | (119) | (119) | (119) |
|  | 44,604 | $\stackrel{(9,966)}{ }$ | 44,604 | $\stackrel{(9,966)}{ }$ |

Note 1 :
During the financial year, the Group acquired property, plant and equipment with an aggregate cost of $\$ 24,772,000$ (31.12.2016: $\$ 20,417,000$ ) of which Nil (2016: $\$ 112,000$ ) was acquired by means of finance lease arrangements and $\$ 4,453,000$ (31.12.2016: $\$ 4,977,000$ ) was included in other payables at balance sheet date. Cash payments of $\$ 25,240,000$ ( 31.12 .2016 : $\$ 17,316,000$ ) includes an amount of $\$ 4,921,000$ ( $31.12 .2016: \$ 1,988,000$ ) for payment from other payables to purchase property, plant and equipment incurred in previous financial year.

## Note 2 : Disposal of subsidiaries

(a) Disposal of Shares in Precico Electronics Sdn Bhd ("PESB")

The Company together with its wholly-owned subsidiary, Frencken International Sdn Bhd ("FISB") (formerly known as Precico Group Sdn Bhd), has on 13 January 2017 entered into a Share Purchase Agreement ("SPA") with Valeo Bayen ("Valeo"), pursuant to which FISB has agreed to sell to Valeo 168,200,000 ordinary shares, representing the entire issued and paid-up share capital of PESB, a wholly-owned subsidiary under the IMS business segment, on the terms and subject to the conditions of the SPA ("Proposed Disposal") for a cash consideration of RM128,000,000 less the Definitive Net Debt Amount (if positive figure) or add the Definitive Net Debt Amount (if negative figure), as the case may be as determined in accordance with Schedule 3 of the SPA.

The completion under the SPA has been effected on 31 March 2017 in accordance with the terms and conditions of the SPA and PESB has ceased to be a subsidiary of the Company with effect from 31 March 2017. As at Completion Date, FISB has received an Initial Payment of RM134,734,000 (a sum equivalent to RM128,000,000 add the Estimated Net Debt Amount being RM6,734,000) in accordance with the terms of the SPA.

FISB and Valeo have reached an agreement on the Post-Completion Statement on 30 June 2017 and the consideration has been determined to be RM134,754,000. The consideration was arrived at using the Initial Payment of RM134,734,000 and adding the difference between the Definitive Net Debt Amount of RM6,754,000 and Estimated Net Debt Amount of RM6,734,000 being RM20,000.
(b) Disposal of Shares in NTZ Micro Filtration USA Inc., NTZ Micro Filtration, LLC and NTZ Manufacturing USA, LLC

The Group's wholly-owned subsidiary NTZ International Holding B.V. ("NTZ International") has on 14 February 2017 entered into a Sale and Purchase Agreement with Mr C.G.M. Hendriks and Mr P.G.W. Nieuwland for the disposal of NTZ International's entire equity interests of its wholly-owned subsidiaries NTZ Micro Filtration Inc., and NTZ Micro Filtration LLC, as well as an associated company NTZ Manufacturing USA LLC (collectively referred to as the "American Entities") for a cash consideration of Euro10,000.

## Details of the disposals are as follows:

## Carrying amounts of net assets over which control was lost

## Non-current asset

Property, plant and equipment
Deferred development costs

|  | American <br> PESB <br> Entities | Total <br> \$'000 |
| :--- | :---: | :--- |

Current liabilities
Trade and other payables
Bank borrowing
Intercompany payables
Income tax payable

Net assets derecognised

## Consideration received:

Cash
Less: Transaction costs related to disposal of subsidiaries
Total consideration received

## Gain/(Loss) on disposal

Consideration received
Net assets derecognised
Cumulative exchange differences in respect of the net assets of the subsidiaries reclassified from equity on
loss of control of subsidiaries
Gain/(Loss) on disposal

## Net cash outflow arising on disposal

Cash consideration received
Cash and cash equivalents disposed of

1(d) Consolidated statement of comprehensive income

## Statement of Comprehensive Income

Profit for the period/year

Item that will not be reclassified subsequently to income statement :

- Remeasurement of defined benefit obligation

Item that may be reclassified subsequently to income statement :

- Currency translation differences arising from consolidation

Total comprehensive income for the period/year

Attributable to:
Equity holders of the Company
Non-controlling interests
Total comprehensive income for the period/year

| $(7,949)$ | $(1,648)$ | $(9,597)$ |
| :---: | :---: | :---: |
| - | (131) | (131) |
| (69) | (71) | (140) |
| (4) | - | (4) |
| $(8,022)$ | $(1,850)$ | $(9,872)$ |
| 31,335 | 137 | 31,472 |
| 42,798 | 15 | 42,813 |
| (189) |  | (189) |
| 42,609 | 15 | 42,624 |
| 42,609 | 15 | 42,624 |
| $(31,335)$ | (137) | $(31,472)$ |
| 62 | (755) | (693) |
| 11,336 | (877) | 10,459 |
| 42,609 | 15 | 42,624 |
| $(3,667)$ | (374) | $(4,041)$ |
| 38,942 | (359) | 38,583 |


| 3 months ended |  | 12 months ended |  |
| :---: | :---: | :---: | :---: |
| 31/12/17 | 31/12/16 | 31/12/17 | 31/12/16 |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 5,281 | 4,440 | 33,492 | 15,969 |
| (3) | (994) | (3) | (994) |
| 2,518 | $(1,100)$ | 4,248 | $(3,358)$ |
| 7,796 | 2,346 | 37,737 | 11,617 |
| 7,724 | 2,180 | 37,414 | 11,570 |
| 72 | 166 | 323 | 47 |
| 7,796 | 2,346 | 37,737 | 11,617 |

## (a) Statement of changes in equity for the quarter ended 31 December 2017 and 31 December 2016

|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital \$'000 | Foreign Currency Translation Reserve \$'000 | Merger Reserve \$'000 | Capital <br> Reserve \$'000 | Statutory Reserve Fund \$'000 | Share Option Reserve \$'000 | Other <br> Reserve \$'000 | Retained Profits \$'000 | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ | NonControlling Interests \$'000 | Total Equity \$'000 |
| The Group |  |  |  |  |  |  |  |  |  |  |  |
| At 1 October 2017 | 101,773 | $(27,538)$ | 2,345 | 1,124 | 2,246 | 885 | (993) | 159,391 | 239,233 | 2,271 | 241,504 |
| Profit for the quarter | - | - | - | - | - | - | - | 5,185 | 5,185 | 96 | 5,281 |
| Other comprehensive income/(loss): |  |  |  |  |  |  |  |  |  |  |  |
| Remeasurement of define benefit obligation | - | - | - | - | - | - | (3) | - | (3) | - | (3) |
| Currency translation differences arising from consolidation | - | 2,529 | - | - | - | - | 13 | - | 2,542 | (24) | 2,518 |
| Total comprehensive income for the quarter | - | 2,529 | - | - | - | - | 10 | 5,185 | 7,724 | 72 | 7,796 |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to statutory reserve fund | - | - | - | - | 786 | - | - | (786) | - | - | - |
| Employee share option scheme <br> - Value of employee services | - | - | - | - | - | 72 | - | - | 72 | - | 72 |
| - Issue of share capital | 170 | - | - | 69 | - | (69) | - | - | 170 | - | 170 |
|  | 170 | - | - | 69 | 786 | 3 | - | (786) | 242 | - | 242 |
| At 31 December 2017 | 101,943 | $(25,009)$ | 2,345 | 1,193 | 3,032 | 888 | (983) | 163,790 | 247,199 | 2,343 | 249,542 |
| At 1 October 2016 | 99,821 | $(28,114)$ | 2,345 | 72 | 1,867 | 1,779 | - | 132,453 | 210,223 | 1,854 | 212,077 |
| Profit for the quarter <br> Other comprehensive income/(loss): | - | - | - | - | - | - | - | 4,362 | 4,362 | 78 | 4,440 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Remeasurement of define benefit obligation | - | - | - | - | - | - | (994) |  | (994) |  | (994) |
| Currency translation differences arising from consolidation | - | $(1,188)$ | . | - | - | . | - |  | $(1,188)$ | 88 | $(1,100)$ |
| Total comprehensive income/(loss) for the quarter | - | $(1,188)$ | - | - | - | - | (994) | 4,362 | 2,180 | 166 | 2,346 |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to statutory reserve fund | - | - | - | - | 417 | - | - | (417) | - | - | - |
| Employee share option scheme <br> - Value of employee services | - | - | - | - | - | 39 | - | - | 39 | - | 39 |
| - Issue of share capital | 210 | - | - | 95 | - | (95) | - | - | 210 | - | 210 |
|  | 210 | - | - | 95 | 417 | (56) | - | (417) | 249 | - | 249 |
| At 31 December 2016 | 100,031 | (29,302) | 2,345 | 167 | 2,284 | 1,723 | (994) | 136,398 | 212,652 | 2,020 | 214,672 |
|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |  |
|  | Share Capital \$'000 | Foreign Currency Translation Reserve \$'000 | Merger Reserve \$'000 | Capital <br> Reserve \$'000 | Statutory Reserve Fund \$'000 | Share Option Reserve \$'000 | $\begin{gathered} \text { Retained } \\ \text { Profits } \\ \$ \$^{\prime} 000 \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ |  |  |  |
| The Company $\$$ |  |  |  |  |  |  |  |  |  |  |  |
| At 1 October 2017 | 101,773 | - | - | 1,124 | - | 885 | 35,056 | 138,838 |  |  |  |
| Total comprehensive income for the quarter | - | - | - | - | - | - | 7,390 | 7,390 |  |  |  |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Employee share option scheme <br> - Value of employee services | - | - | - | - | - | 72 | - | 72 |  |  |  |
| - Issue of share capital | 170 | - | - | 69 | - | (69) | - | 170 |  |  |  |
|  | 170 | - | - | 69 | - | 3 | - | 242 |  |  |  |
| At 31 December 2017 | 101,943 | - | - | 1,193 | - | 888 | 42.446 | 146,470 |  |  |  |
| At 1 October 2016 | 99,821 | - | - | 72 | - | 1,779 | 34,917 | 136,589 |  |  |  |
| Total comprehensive income for the quarter | - | - | - | - | - | - | 3,810 | 3,810 |  |  |  |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Employee share option scheme - Value of employee services | - | - | - | - | - | 39 | - | 39 |  |  |  |
| - Issue of share capital | 210 | - | - | 95 |  |  |  | 210 |  |  |  |
|  | 210 | - | - | 95 | - | (56) | - | 249 |  |  |  |
| At 31 December 2016 | 100,031 | - | - | 167 | - | 1,723 | 38,727 | 140,648 |  |  |  |


|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share <br> Capital <br> \$'000 | Foreign Currency Translation Reserve \$'000 | Merger Reserve \$'000 | Capital <br> Reserve \$'000 | Statutory <br> Reserve Fund \$'000 | Share Option Reserve \$'000 | Other <br> Reserve \$'000 | Retained Profits \$'000 | Total \$'000 | NonControlling Interests \$'000 | Total Equity \$'000 |
| The Group |  |  |  |  |  |  |  |  |  |  |  |
| At 1 January 2017 | 100,031 | (29,302) | 2,345 | 167 | 2,284 | 1,723 | (994) | 136,398 | 212,652 | 2,020 | 214,672 |
| Profit tor the year |  |  | - | - | - | - | - | 33,110 | 33,110 | 382 | 33,492 |
| Other comprehensive income/(loss): |  |  |  |  |  |  |  |  |  |  |  |
| Remeasurement of defined benefit obligation | - | - | - | - | - | - | ${ }^{(3)}$ | - | ${ }^{(3)}$ | - | ${ }^{(3)}$ |
| Currency translation differences arising from consolidation | . | 4,293 | - | . | . | . | 14 | . | 4,307 | (59) | 4,248 |
| Total comprehensive income for the year | - | 4,293 | - | - | - | - | 11 | 33,110 | 37,414 | ${ }^{323}$ | 37,737 |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to statutory reserve fund | - | - | - | - | 748 | - | - | (748) | - | - |  |
| Employee share option scheme - Value of employee services | - | - | - | - | - | 191 | - | - | 191 | - | 191 |
| - Issue of share capital | 1,912 | - | - | 1,026 | - | ${ }^{(1,026)}$ | - | - | 1,912 | - | 1,912 |
| Dividend Paid | - | - | - | - | - | - | - | $(4,970)$ | $(4,970)$ | - | $(4,970)$ |
|  | 1,912 |  | - | 1,026 | 748 | (835) |  | (5,718) | ${ }^{(2,867)}$ |  | (2,867) |
| At 31 December 2017 | 101.943 | $(25,009)$ | 2.345 | 1,193 | 3,032 | 888 | (983) | 163,790 | 247,199 | 2.343 | 249.542 |
| At 1 January 2016 | 99,659 | $(25,961)$ | 2,345 | (15) | 1,622 | 1,787 | - | 124,194 | 203,631 | 1,973 | 205,604 |
| Profit tor the year | - | - | - | - | - | - | - | 15,905 | 15,905 | 64 | 15,969 |
| Other comprehensive income/(loss): |  |  |  |  |  |  |  |  |  |  |  |
| Remeasurement of defined benefit obligation | - |  | - | - | - | - | (994) |  | ${ }^{(994)}$ |  | (994) |
| Currency translation differences arising from consolidation | - | (3,341) | . | . | . | . | . |  | (3,341) | (17) | (3,358) |
| Total comprehensive income/(loss) for the year | - | $(3,341)$ | - | - | - | - | (994) | 15,905 | 11,570 | 47 | 11,617 |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to/(from) statutory reserve fund | - | - | - | - | 662 | - | - | (662) | - | - |  |
| Employee share option scheme - Value of employee services | - | - | - | - | - | 118 | - | - | 118 | - | 118 |
| - Issue of share capital | 372 | - | - | 182 | - | (182) | - | - | 372 | - | 372 |
| Dividend Paid | - | - | - | - | - | - | - | $(3,039)$ | $(3,039)$ | - | $(3,039)$ |
|  | 372 | - | - | 182 | 662 | (64) | - | ${ }^{(3,701)}$ | ${ }^{(2,549)}$ | - | (2,549) |
| At 31 December 2016 | 100,031 | (29,302) | 2,345 | 167 | 2,284 | 1,723 | (994) | 136,398 | 212,652 | 2,020 | 214,672 |
|  |  |  |  | butable to eq | uity holders | the Compan |  |  |  |  |  |
|  | Share Capital \$'000 | Foreign Currency Translation Reserve \$'000 | Merger Reserve \$'000 | Capital <br> Reserve \$'000 | Statutory Reserve Fund \$'000 | Share Option Reserve \$'000 | Retained Profits \$'000 | Total \$'000 |  |  |  |
| The Company |  |  |  |  |  |  |  |  |  |  |  |
| At 1 January 2017 | 100,031 | - | - | 167 | - | 1,723 | 38,727 | 140,648 |  |  |  |
| Total comprehensive income for the year | - | - | - | - | - | - | 8,689 | 8,689 |  |  |  |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Employee share option scheme - Value of employee services | - | - | - | - | - | 191 | - | 191 |  |  |  |
| - Issue of share capital | 1,912 | - | - | 1,026 | - | $(1,026)$ | - | 1,912 |  |  |  |
| Dividend paid | - | - | - | - | - | - | $(4,970)$ | (4,970) |  |  |  |
|  | 1,912 | - | - | 1,026 | - | (835) | $(4,970)$ | (2,867) |  |  |  |
| At 31 December 2017 | 101.943 | . | . | 1,193 | . | 888 | 42.446 | 146.470 |  |  |  |
| At 1 January 2016 | 99,659 | - | - | (15) | - | 1,787 | 38,021 | 139,452 |  |  |  |
| Total comprehensive income for the year | - | - | - | - | - | - | 3,745 | 3,745 |  |  |  |
| Transactions with owners recognised directly in equity |  |  |  |  |  |  |  |  |  |  |  |
| Employee share option scheme - Value of employee services | - | - | - | - | - | 118 | - | 118 |  |  |  |
| - Issue of share capital | 372 | - | - | 182 | - |  | - | 372 |  |  |  |
| Dividend paid | - | - | - | - | - |  | $(3,039)$ | (3,039) |  |  |  |
|  | 372 | - | - | 182 | - | (64) | $(3,039)$ | $(2,549)$ |  |  |  |
| At 31 December 2016 | $\underline{100,031}$ | . | . | 167 | . | 1,723 | 38,727 | 140,648 |  |  |  |

1(e)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Issued and paid up capital
On 6 December 2017, the Company granted $3,000,000$ options pursuant to Frencken Group Limited's Employee Share Option Scheme 2008 at exercise price of $\$ 0.432$ per share (" 2017 Options"). The 2017 Options are exercisable from 6 December 2019 and expire on 5 December 2027.

During the quarter, the Company issued $280,000,620,000$ and 100,000 new ordinary shares pursuant to the Company's employee share option scheme at the exercise price of $\$ 0.155, \$ 0.168$ and $\$ 0.224$ each respectively. There are no treasury shares held as at the end of the current quarter.

## Number of issued shares

Number of treasury shares
Total number of issued shares excluding treasury shares

| Total number of issued |  |
| :---: | :---: |
| shares as at |  |
| 31/12/17 | $\mathbf{3 1 / 1 2 / 1 6}$ |
|  |  |
| $416,382,409$ | $406,642,409$ |
| - | - |
| $416,382,409$ | $406,642,409$ |

## Share options

The movement of share options of the Company during the period from 1 October 2017 to 31 December 2017 is as follows:

| Date of grant | Number of ordinary shares under option |  |  |  |  | Exercise price | Exercise period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ \text { 1.10.2017 } \\ \hline \end{gathered}$ | Granted during the period | Forfeited <br> during <br> the period | Exercised during the period | $\begin{gathered} \text { As at } \\ 31.12 .2017 \\ \hline \end{gathered}$ |  |  |
| 1.12.2008 (2008 Option) | 1,050,000 | 0 | 0 | $(280,000)$ | 770,000 | \$0.155 | $\begin{aligned} & 1.12 .2010- \\ & 30.11 .2018 \end{aligned}$ |
| 1.12.2009 (2009 Option) | 2,460,000 | 0 | 0 | $(620,000)$ | 1,840,000 | \$0.168 | $\begin{aligned} & 1.12 .2011 \text { - } \\ & 30.11 .2019 \end{aligned}$ |
| 1.12.2010 (2010 Option) | 3,405,000 | 0 | 0 | $(100,000)$ | 3,305,000 | \$0.224 | $\begin{aligned} & 1.12 .2012- \\ & 30.11 .2020 \end{aligned}$ |
| 7.10.2013 (2013 Option) | 0 | 0 | 0 | 0 | 0 | \$0.208 | $\begin{gathered} 7.10 .2015- \\ 6.10 .2023 \end{gathered}$ |
| 1.4.2016 (2016 Option) | 3,000,000 | 0 | 0 | 0 | 3,000,000 | \$0.184 | $\begin{aligned} & 1.4 .2018 \text { - } \\ & 31.3 .2026 \end{aligned}$ |
| 6.12.2017 (2017 Option) | 0 | 3,000,000 | 0 | 0 | 3,000,000 | \$0.432 | $\begin{gathered} 6.12 .2019- \\ 5.12 .2027 \end{gathered}$ |
|  | 9,915,000 | 3,000,000 | 0 | $(1,000,000)$ | 11,915,000 |  |  |

Total number of shares as at
31/12/17 31/12/16
Total number of shares that may be issued on exercise of share options outstanding
$11,915,000 \quad 18,655,000$

1(e)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|  | As at |  |
| :--- | :---: | ---: |
| 31/12/16 |  |  |
| Total number of issued shares excluding treasury shares | 31/12/17 |  |
| $416,382,409$ | $406,642,409$ |  |

1(e)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.
2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the independent auditors.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied.

The accounting policies and methods of computation applied by the Group are consistent with those used in its most recent audited financial statements as well as all the applicable new/revised Financial Reporting Standards (FRS) and FRS interpretations which became effective for the financial years beginning on or after 1 January 2017.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The adoption of the new/revised FRS and FRS interpretations did not result in any substantial change to the Group's accounting policies nor any material impact on the Group's financial results.
6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| Group |  | Group |  |
| :---: | :---: | :---: | :---: |
| 3 months ended |  | 12 months ended |  |
| $31 / 12 / 17$ | $31 / 12 / 16$ | $31 / 12 / 17$ |  |

Earnings per ordinary share of the Group based on net profit attributable to the shareholders of the Company:

| (i) Based on weighted average number of shares (in cents) | 1.25 | 1.08 | 8.93 |  |
| :--- | ---: | ---: | ---: | ---: |
| - Weighted average number of shares (in thousand) | 416,220 | 405,714 | 413,145 | 405,156 |
| (ii) On a fully diluted basis (in cents) | 1.23 | 1.07 | 7.92 | 3.90 |
| - Adjusted weighted average number of shares (in thousand) | 421,918 | 409,087 | 418,167 | 407,592 |

Basic earnings per share for the period/year is calculated based on the weighted average number of ordinary shares in issue.
7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| $31 / 12 / 17$ | $31 / 12 / 16$ | $31 / 12 / 17$ | $31 / 12 / 16$ |

Net asset value per ordinary share based on issued share
capital at the end of financial period/year (cents)

Net asset value per ordinary shares is calculated based on the Group's net asset value divided by the number of ordinary shares at 31.12.2017 of 416,382,409 (31.12.2016: 406,642,409).
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
a. any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
b. any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## Income Statement

Group Revenue

|  | 1Q | 2Q | 3Q | 4Q | Full Year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FY2017 (S\$'000) | 134,411 | 125,961 | 129,245 | 125,469 | 515,086 |
| FY2016 (S\$'000) | 114,017 | 120,513 | 120,707 | 111,182 | 466,419 |
| yoy (\%) | 17.9 | 4.5 | 7.1 | 12.9 | 10.4 |

For the three months ended 31 December 2017 ("4Q17"), Group revenue increased $12.9 \%$ to $\mathbf{S} \$ 125.5$ million from S $\$ 111.2$ million in 4Q16, lifted by higher sales of the Mechatronics Division. The IMS Division posted a decline in sales due mainly to the absence of sales from Precico Electronics Sdn. Bhd. ("PESB") in 4Q17 following the completion of the disposal of PESB on 31 March 2017. Excluding the revenue contribution from PESB in 4Q16, Group revenue would have increased 25.6\% year-on-year in 4Q17.

For the year ended 31 December 2017 ("FY2017"), Group revenue gained $10.4 \%$ to $\mathrm{S} \$ 515.1$ million from $\mathrm{S} \$ 466.4$ million in FY2016 due to higher sales contribution from the Mechatronics Division. Excluding the revenue contributions from PESB in FY2016 and 1Q17, the Group would have recorded revenue growth of 20.4\% in FY2017.

Revenue breakdown by Business Segment

| Sales | 4Q17 | 4Q16 | yoy | 3Q17 | qoq | 12M17 | 12M16 | yoy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$'000 | S\$'000 | \% | S\$'000 | \% | S\$'000 | S\$'000 | \% |
| MECHATRONICS DIVISION |  |  |  |  |  |  |  |  |
| Semiconductor | 26,570 | 15,540 | 71.0 | 28,100 | (5.4) | 116,433 | 74,390 | 56.5 |
| Medical | 21,424 | 15,081 | 42.1 | 18,486 | 15.9 | 72,004 | 63,780 | 12.9 |
| Analytical | 31,429 | 21,680 | 45.0 | 27,807 | 13.0 | 114,478 | 85,230 | 34.3 |
| Industrial Automation | 8,251 | 10,478 | (21.3) | 16,593 | (50.3) | 50,886 | 59,440 | (14.4) |
| Others | 4,569 | 6,789 | (32.7) | 5,534 | (17.4) | 19,523 | 19,090 | 2.3 |
| Mechatronics Total | 92,243 | 69,568 | 32.6 | 96,520 | (4.4) | 373,324 | 301,930 | 23.6 |
| IMS DIVISION |  |  |  |  |  |  |  |  |
| Automotive | 24,425 | 32,138 | (24.0) | 22,791 | 7.2 | 102,750 | 126,156 | (18.6) |
| Consumer \& Industrial |  |  |  |  |  |  |  |  |
| Electronics | 5,183 | 4,774 | 8.6 | 5,362 | (3.3) | 21,319 | 20,315 | 4.9 |
| Others | 1,001 | 1,275 | (21.5) | 891 | 12.3 | 3,885 | 4,490 | (13.5) |
| Tooling | 2,547 | 3,427 | (25.7) | 3,612 | (29.5) | 13,600 | 13,520 | 0.6 |
| IMS Total | 33,156 | 41,614 | (20.3) | 32,656 | 1.5 | 141,554 | 164,481 | (13.9) |

Note : The above does not include revenue derived from investment holding and other segments. This revenue is minimal.

Revenue at the Mechatronics Division improved $32.6 \%$ to $\mathrm{S} \$ 92.2$ million in 4Q17 from S\$69.6 million in 4Q16, and $23.6 \%$ to $\mathrm{S} \$ 373.3$ million in FY2017 from S $\$ 301.9$ million in FY2016.

The Group recorded higher year-on-year sales from its semiconductor segment in 4Q17 and FY2017 amid strong growth in the global semiconductor industry since the start of 2017. This resulted in increased orders for products that are related to front-end and back-end semiconductor equipment.

The analytical segment also registered increased sales during 4Q17 and FY2017 compared to the corresponding periods last year. The improved sales performance was attributed to increased demand from end-users in the life sciences and semiconductor industries.

Sales of the medical segment grew year-on-year in 4Q17 and FY2017 on the back of higher demand from existing customers.

Sales of the industrial automation segment, which is typically lumpy in nature, decreased in 4Q17 and FY2017 compared to the corresponding periods last year due mainly to lower customer orders for storage drive production equipment.

Revenue at the IMS Division decreased by 20.3\% year-on-year to S\$33.2 million in 4Q17, and $13.9 \%$ to $\mathbf{S} \$ 141.6$ million for FY2017. This was attributed mainly to the reduction in sales of the automotive segment following the disposal of PESB.

Excluding the contribution of PESB in FY2016 and 1Q17, the automotive segment would have registered a sales increase of $15.1 \%$ in 4Q17 compared to 4Q16, and growth of $13.8 \%$ in FY2017 compared to FY2016.

The consumer \& industrial electronics segment registered higher year-on-year revenue in 4Q17 and FY2017 as it benefited from increased sales with a key customer.

## Gross Profit Margin

In tandem with higher sales, the Group's gross profit increased $12.8 \%$ to $\mathrm{S} \$ 18.4$ million in 4 Q 17 from $\mathrm{S} \$ 16.3$ million in 4Q16. Gross profit for FY2017 was S $\$ 83.9$ million, up $18.5 \%$ from S $\$ 70.8$ million in FY2016.

Gross profit margin for 4Q17 and 4Q16 remained stable at 14.6\% while the gross profit margin in FY2017 climbed to $16.3 \%$ from $15.2 \%$ in FY2016 due mainly to improved capacity utilisation.

## Other Income/Other operating expenses (refer to Note 1, Part 1 of Income Statement)

Other income, net of other operating expenses, declined $24.9 \%$ year-on-year to S\$1.9 million in 4Q17, and 6.9\% to S\$4.2 million in FY2017.

The decline was attributed mainly to the foreign exchange loss in 4Q17 and FY2017, as opposed to a foreign exchange gain in 4Q16 and FY2016. This was partially offset by higher government grants and a write-back of doubtful debts in 4Q17 and FY2017.

## Selling and Administrative Expenses

Selling and distribution expenses in 4Q17 fell $15.2 \%$ to $\mathrm{S} \$ 2.6$ million from $\mathrm{S} \$ 3.1$ million in 4Q16. These expenses also declined to S $\$ 10.9$ million in FY2017, down $3.5 \%$ from S $\$ 11.3$ million in FY2016.

Administrative and general expenses increased $3.8 \%$ to $S \$ 11.0$ million in 4Q17 from S\$10.5 million in 4Q16, and 10.7\% to $\mathrm{S} \$ 46.9$ million in FY2017 from S $\$ 42.4$ million in FY2016. The increase in administrative and general expenses was mainly attributed to higher staff costs, provision for bonuses and performance incentive, consultancy fees and IT-related expenses.

## Finance Costs

Finance costs increased to S\$0.6 million in 4Q17 from S\$0.4 million in 4Q16. For FY2017, finance costs were also slightly higher at $\mathbf{S} \$ 1.6$ million compared to $\mathbf{S} \$ 1.5$ million in FY2016. The increase was due mainly to higher short term borrowings for working capital purposes.

## Group Profit before Income Tax

The Group's profit before income tax increased $30.6 \%$ to $\mathrm{S} \$ 6.3$ million in 4Q17 from $\mathrm{S} \$ 4.8$ million in 4Q16. Excluding an exceptional expense of $\mathbf{S} \$ 0.3$ million due to the impairment loss of financial asset, available-for-sale, the Group would have registered profit before tax of S\$6.6 million for 4Q17, up 37.5\% from 4Q16.

Profit before income tax in FY2017 gained $97.6 \%$ to $\mathbf{S} \$ 40.1$ million from S\$20.3 million in FY2016. Excluding an exceptional gain of $\mathrm{S} \$ 10.1$ million arising mainly from a net gain on disposal of subsidiaries, the Group would have recorded a $47.7 \%$ increase in profit before income tax to $\mathrm{S} \$ 30.0$ million in FY2017 compared to FY2016.

|  | 1Q | 2Q | 3Q | 4Q | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FY2017 (S\$'000) | 16,275 * | 6,636 | 5,014 * | 5,185 \# | 33,110 |
| FY2016 (S\$'000) | 3,060 | 4,104 | 4,379 | 4,362 | 15,905 |
| yoy (\%) | 431.9 | 61.7 | 14.5 | 18.9 | 108.2 |

\#including impairment loss of financial asset, available-for-sale of S $\$ 0.3$ million

After accounting for income tax, the Group reported net profit attributable to equity holders of S\$5.2 million in 4Q17, an increase of $18.9 \%$ from S\$4.4 million in 4Q16.

Net profit attributable to equity holders for FY2017 increased by $108.2 \%$ to $\mathrm{S} \$ 33.1$ million from $\mathrm{S} \$ 15.9$ million in FY2016. Excluding the net gain on disposal of subsidiaries and impairment loss of financial asset, available-for-sale, the Group posted a $44.5 \%$ increase in net profit to $\mathbf{S} \$ 23.0$ million in FY2017 from S\$15.9 million in FY2016.

The Mechatronics and IMS Divisions posted net profits of S $\$ 23.1$ million and $\mathbf{S} \$ 0.6$ million respectively in FY 2017 as compared to $\mathrm{S} \$ 15.3$ million and $\mathrm{S} \$ 0.8$ million in FY 2016 .

## Balance Sheet

As at 31 December 2017, the Group had shareholders' equity of S\$247.2 million, equivalent to net asset value of 59.37 cents per share based on the total number of issued shares of 416.4 million shares.

Total assets as at 31 December 2017 increased to $\mathbf{S} \$ 420.2$ million from $\mathrm{S} \$ 363.0$ million at the end of December 2016. Property, plant and equipment decreased to $\mathbf{S} \$ 93.9$ million from $\mathrm{S} \$ 100$ million as at 31 December 2016, attributable mainly to disposal of subsidiaries and depreciation charges which were partially offset by additions to property, plant and equipment during the year in review.

Cash and cash equivalents increased to $\mathrm{S} \$ 68.2$ million from $\mathrm{S} \$ 18.5$ million as at 31 December 2016 due mainly to proceeds from disposal of subsidiaries. Inventories increased to $\mathbf{S} \$ 112.2$ million from $\mathbf{S} \$ 109.3$ million at the end of December 2016 to meet the fulfilment of orders to customers. Trade receivables increased to $\mathbf{S} \$ 100.3$ million from $\mathrm{S} \$ 90.7$ million as at 31 December 2016 in tandem with higher sales.

Trade payables increased to $\mathbf{S} \$ 61.9$ million as at 31 December 2017 from $\mathrm{S} \$ 51.5$ million as at 31 December 2016, attributed to higher purchases of materials required to fulfill customers' orders. Total borrowings as at 31 December 2017 increased to $\mathbf{S} \$ 63.6$ million from $\mathbf{S} \$ 58.7$ million as at 31 December 2016 due to higher requirement for working capital purposes.

The Group had net cash of S\$4.5 million as at 31 December 2017, compared to net borrowings of S $\$ 40.3$ million as at 31 December 2016. Total debt-to-equity ratio stood at $25.7 \%$, compared to $27.6 \%$ as at 31 December 2016.

## Cash Flow Analysis

The Group generated net cash from operating activities of S\$34.9 million in FY2017. Net cash generated from investing activities amounted to S $\$ 14.2$ million in FY2017, attributed mainly to proceeds from the disposal of subsidiaries which was offset partially by capital expenditure. Net cash generated from financing activities amounted to $\mathbf{S} \$ 6.7$ million in FY2017 due primarily to net proceeds derived from short term bank borrowings which was partially offset by dividends paid to shareholders in respect of FY2016.

As a result of the above, the Group recorded a net increase in cash and cash equivalents of $\mathbf{S} \$ 55.8$ million during FY2017. When added to its opening cash and cash equivalents of minus $\mathrm{S} \$ 10.0$ million at the beginning of FY 2017 and after accounting for the negative effect of foreign currency movements of $\mathbf{S} \$ 1.2$ million on its opening cash and cash equivalents, the Group had an ending cash balance of $S \$ 44.6$ million as at 31 December 2017.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's financial results for 4Q17 are in line with the guidance provided in its financial statements posted on the SGX website on 8 November 2017.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

## INDUSTRY AND GROUP STRATEGIES

While the world economy is widely expected to continue on its recovery path during 2018, uneven demand conditions may persist across the different business sectors. The Group believes the diversity of its business, customer base and geographical footprint will provide resilience and stability in its performance.

The Group's goal is to deliver sustainable and profitable long-term growth. The Group intends to continue executing strategies and implementing initiatives to strengthen its position as a premier Global Integrated Technology Solutions Company.

In FY2017, the Group achieved net profit (excluding exceptional items) growth of $44.5 \%$ to $\mathbf{S} \$ 23.0$ million on record revenue of $\mathrm{S} \$ 515.1$ million. The improvement in its performance was due to strong sales from the semiconductor, medical, analytical and automotive (excluding PESB's contribution) segments as the Group has been successful in securing new programs with its existing global customers and new customers. In addition, the Group's results also reflect the benefits of several programs undertaken to enhance operational and cost efficiencies.

To further expand its market share, the Group continues to work in close collaboration with customers to develop the next generation of technology and products.

The Mechatronics Division will continue investing in state-of-the-art facilities and equipment to maintain its competitive advantage and ensure it has the requisite capabilities to support customers' technology and product roadmaps.

The IMS Division is enhancing its competencies and increasing its differentiation in the automotive segment. The division is developing a "IMS Centre of Technology" to focus on mould design and fabrication, moulding technology, and engineering support for new programs. It is also setting up a new manufacturing facility in Chuzhou, Anhui Province, to capture new business opportunities.

## BUSINESS SEGMENT OUTLOOK

Based on current indicators, demand for semiconductor equipment is expected to remain good in 1Q18. The performance of the Group's semiconductor segment will track this demand.

The analytical and medical segments are anticipated to record higher revenues in 1Q18 as compared to 1 Q17.
The industrial automation segment is projected to post higher revenue in 1Q18 versus 1Q17 due to an expected improvement in the demand for production equipment for storage drives.

Revenue of the automotive segment is expected to be lower in 1Q18 as compared to 1Q17, owing mainly to the disposal of PESB with effect from 1 April 2017. Excluding the revenue of PESB in 1Q17, the automotive segment is expected to show higher year-on-year growth.

## 11. Dividend

## (a) Current Financial Period Reported on

Any dividend declared (recommended) for the current financial period reported on?
Yes

The Directors are pleased to recommend a first and final exempt (one-tier) dividend of 1.66 cents per ordinary share and a special exempt (one-tier) dividend of 0.73 cents per ordinary share in respect of the financial year ended 31 December 2017 for approval by shareholders at the forthcoming Annual General Meeting to be convened on 25 April 2018.

| Name of Dividend | Final proposed | Special proposed |
| :--- | :--- | :--- |
| Dividend Type | Cash | Cash |
| Dividend amount per share (in cents) | 1.66 cents per ordinary share | 0.73 cents per ordinary share |
| Par value of shares | Not applicable | Not applicable |
| Tax Rate | Not applicable | Not applicable |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?
Yes
The Directors recommended a first and final exempt (one-tier) dividend in respect of the financial year ended 31 December 2016 of 1.20 cents per ordinary share which was approved by shareholders at the Annual General Meeting convened on 27 April 2017.

| Name of Dividend | Ordinary Tax Exempt |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend amount per share (in cents) | 1.20 cents per ordinary share |
| Par value of shares | Not applicable |
| Tax Rate | Not applicable |

(c) Date Payable

The proposed dividend, if approved at the Annual General Meeting, will be paid on 11 May 2018.
(d) Books closure date

Notice is also hereby given that the Share Transfer Books and the Register of Members of the Company will be closed on Friday, 4 May 2018 for the purpose of determining the entitlement of Shareholders to the Final and Special Dividend.

Duly completed transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.), 80 Robinson Road, \#02-00, Singapore 068898, up to the close of business at 5.00 p.m. on Thursday, 3 May 2018 will be registered to determine Shareholder's entitlements to the Final and Special Dividend.

## 12. If no dividend has been declared/ recommended, a statement to that effect.

Not applicable.

PART 11- ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT
13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

13 (a) Business segments
FY2017
Turnover
External revenue
Inter-segment sales

## Segment results

Interest income
Finance costs
Net gain on disposal of subsidiaries
Impairment loss of financial asset,
available-for-sale
Profit before income tax
Income tax expense
Total profit
Segment assets
Segment liabilities
Other segment information:
Capital expenditure
Addition of intangible assets
Depreciation and amortisation
Other non-cash expenses other than
depreciation and amortisation

| Mechatronics \$'000 | Integrated Manufacturing Services \$'000 | Investment Holding \$'000 | Others \$'000 | Eliminations \$'000 | $\begin{aligned} & \text { Total } \\ & \$ ' 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 373,324 | 141,554 | - | 208 | - | 515,086 |
| - | - | 979 | - | (979) | - |
| 373,324 | 141,554 | 979 | 208 | (979) | 515,086 |
| 30,337 | 1,952 | $(2,091)$ | 95 | - | 30,293 |
| 36 | 278 | 1,310 | 2 | (333) | 1,293 |
| (559) | $(1,358)$ | (47) | - | 333 | $(1,631)$ |
| - | (877) | 11,336 | - | - | 10,459 |
| - | - | (327) | - | - | (327) |
| $(6,574)$ | 30 | (13) | (38) | - | $\begin{aligned} & 40,087 \\ & (6,595) \end{aligned}$ |
|  |  |  |  |  | 33,492 |
| 225,851 | 137,344 | 55,151 | 1,809 | - | 420,155 |
| 104,362 | 61,744 | 4,439 | 68 | - | 170,613 |
| 9,259 | 15,296 | 217 | - | - | 24,772 |
| 426 | 463 | - | - |  | 889 |
| 6,545 | 9,161 | 62 | 40 | - | 15,808 |
| 20 | 1,220 | 500 | 8 | - | 1,748 |
| 797 | - | - | - | - | 797 |

## FY2016

## Turnover

External revenue Inter-segment sales

## Segment results

## Interest income

Finance costs
Profit before income tax
Income tax expense
Total profit
Segment assets
Other segment information:
Capital expenditure
Addition of intangible assets
Depreciation and amortisation
Other non-cash expenses other than
depreciation and amortisation

| Mechatronics \$'000 | Integrated Manufacturing Services \$'000 | Investment Holding \$'000 | Eliminations $\$ \mathbf{\$} 000$ | $\begin{aligned} & \text { Total } \\ & \text { \$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 301,930 | 164,481 | 8 | - | 466,419 |
| - | - | 1,068 | $(1,068)$ | - |
| 301,930 | 164,481 | 1,076 | $(1,068)$ | 466,419 |
| 18,975 | 2,970 | (298) | - | 21,647 |
| 21 | 92 | 134 | (85) | 162 |
| (547) | $(1,061)$ | - | 85 | $(1,523)$ |
| $(3,227)$ | $(1,085)$ | (5) | - | $\begin{array}{r} 20,286 \\ (4,317) \\ \hline \end{array}$ |
|  |  |  |  | 15,969 |
| 185,901 | 164,269 | 12,825 | - | 362,995 |
| 86,881 | 60,929 | 513 | - | 148,323 |
| 9,636 | 10,774 | 7 | - | 20,417 |
| 405 | 2,283 | - | - | 2,688 |
| 6,409 | 10,809 | 6 | - | 17,224 |
| 41 | 122 | - | - | 163 |
| 1,063 | - | - | - | 1,063 |


|  | Revenue from external customers |  | Non-current assets |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2017 | FY2016 | FY2017 | FY2016 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Based on location of customer |  |  |  |  |
| The Netherlands | 121,742 | 111,370 | 48,992 | 49,187 |
| People's Republic of China | 76,466 | 91,323 | 22,476 | 20,988 |
| Malaysia | 67,977 | 44,972 | 32,967 | 39,754 |
| Czech Republic | 37,133 | 41,039 | - | - |
| Singapore | 54,633 | 40,759 | 7,660 | 8,222 |
| Hungary | 15,124 | 31,743 | - | - |
| America | 24,694 | 20,994 | 3,319 | 3,762 |
| Germany | 39,132 | 20,044 | - | - |
| Switzerland | 15,470 | 12,964 | 1,868 | 2,114 |
| Thailand | 7,293 | 8,182 | 2,198 | 2,321 |
| India | 7,215 | 5,747 | 3,521 | 2,866 |
| Indonesia | 3,463 | 3,772 | 1,464 | 1,783 |
| United Kingdom | 587 | 451 | - | - |
| Others | 44,157 | 33,059 | - | 2 |
|  | 515,086 | 466,419 | 124,465 | 130,999 |

## 13 (c) Information about major customers

Included in revenues arising from Mechatronics division of $\$ 373,324,000(2016: \$ 301,930,000)$ are revenues of approximately $\$ 64,929,000$ (2016 : \$57,718,000) which arose from sales to the Group's largest customer.
14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

## 15. A breakdown of sales.

|  | $31 / 12 / 2017$ | $31 / 12 / 2016$ | $\%$ increase/ |
| :--- | :---: | :---: | :---: |
| (decrease) |  |  |  |

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:-

| Latest Full | Previous Full |
| :---: | :---: |
| Year | Year |
| 2017 | 2016 |
| $\$^{\prime} 000$ | $\$ ' 000$ |


| Ordinary Dividend | 6,912 | 4,880 |
| :--- | :---: | :---: |
| Special Dividend | 3,040 | - |
| Preference Dividend | - | - |
| Total | 9,952 | 4,880 |


|  | Aggregate value of all IPTs <br> during the financial year <br> under review |
| :---: | :---: | :---: |
| Name of Interested Person | excluding transactions less <br> than $\$ 100,000$ ) |
| $31 / 12 / 17$ | $31 / 12 / 16$ |

Not applicable.
18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Pursuant to Rule 704(13), Frencken Group Limited confirms that there is no person occupying managerial positions in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company.
19. Confirmation that the issuer has procured undertakings from all its directors and executive officers under Rule 720(1) of the Listing Manual.

Frencken Group Limited confirms that undertakings under Rule 720(1) have been obtained from all its directors and executive officers in the format set out in Appendix 7.7.

## BY ORDER OF THE BOARD

Mohamad Anwar Au
Executive Director
22-Feb-18


[^0]:    N.M. : Not meaningful

