

("PLife REIT")



## **INVESTOR PRESENTATION**

**Full Year 2017 Results** 



(26 January 2018)

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# Agenda

- 1. Overview of PLife REIT
- 2. 4Q and Full Year 2017 Key Highlights
- 3. Our Properties
- 4. Growth Strategy & Core Markets
- 5. Capital & Financial Management
- 6. Appendices



("PLife REIT")



## 1. Overview of PLife REIT



## **PLife REIT Portfolio**

One of the largest listed healthcare REITs in Asia with an enlarged portfolio of S\$1.7 billion1

### **Core Strengths:**

- Defensive long term lease structure with downside protection
- **☐** Stable income stream supported by regular rental revision
- □ Diversified portfolio of high quality and yield accretive properties
- Well-positioned in fast growing healthcare sector within the Asia-Pacific region



#### Note:

- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 31 December 2017, including Malaysia property at 0.4%





("PLife REIT")



2. 4Q & Full Year 2017 Key Highlights



# 4Q and Full Year 2017 Key Highlights

## **Continued DPU Growth Since IPO**

DPU for 4Q 2017	3.38 cents
<ul> <li>Recurring operations<sup>1</sup></li> </ul>	3.15 cents
<ul> <li>Distribution of divestment gain<sup>2</sup> (final tranche)</li> </ul>	0.23 cents

- Benefiting from the completion of the asset recycling initiative in February 2017, DPU from recurring operations has grown by 3.3% (4Q Y-O-Y) and 2.8% (full year)
- The divestment gain has been fully distributed in the four quarters in 2017
- Overall, DPU grew by 10.6% (4Q Y-O-Y) and 10.2% (full year)



## **Valuation Gain In Properties**

Valuation gain of \$26.0 million of the total portfolio as at 31 December 2017

#### Note:

- 1. Net of amount retained for capital expenditure on existing properties
- 2. In relation to the divestment of 4 Japan properties as announced on 22 December 2016



# 40 and Full Year 2017 Key Highlights (cont'd)



## 2<sup>nd</sup> Issuance of JPY-denominated Fixed Rate Notes

- Issued a 5.5-year JPY5.0 billion (approx. S\$60.0 million¹) senior unsecured fixed rate notes at competitive rate of 0.57% per annum
- Proceeds used for pre-emptive refinancing of about 32% of loans due in 2019
- Served to further diversify funding sources and extend debt maturity profile to 2023



## **Strong Capital Structure<sup>2</sup>**

- No long-term debt refinancing needs till 2019
- Interest rate exposure are largely hedged
- Interest cover ratio of 11.3 times
- Fully hedged the JPY net income till 1Q 2022
- Gearing remains optimal at 36.4%
- All-in cost of debt lowered from 1.1%<sup>3</sup> to 1.0%

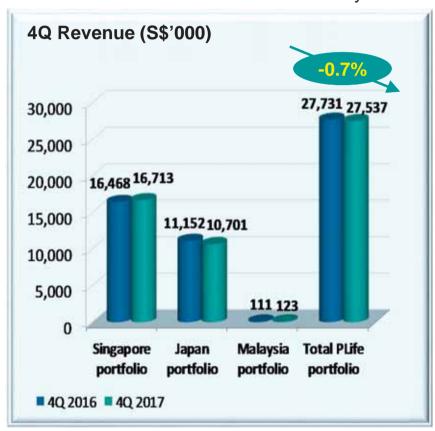
#### Note:

- 1. At an exchange rate of S\$1.00 = JPY83.26 per press release on 6 December 2017
- 2. As at 31 December 2017
- As at 30 September 2017



## **Revenue Review**

- ☐ The impact of depreciation of the Japanese Yen¹ was partly offset by the higher rent from properties acquired in 1Q 2017 and upward minimum guarantee rent revision of Singapore hospitals resulted in:
  - 4Q 2017 revenue decreased by 0.7% to \$27.5 million
  - > FY 2017 revenue decreased by 0.2% to \$109.9 million





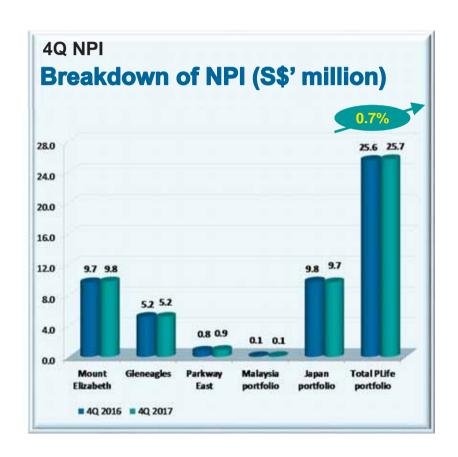
#### Note:

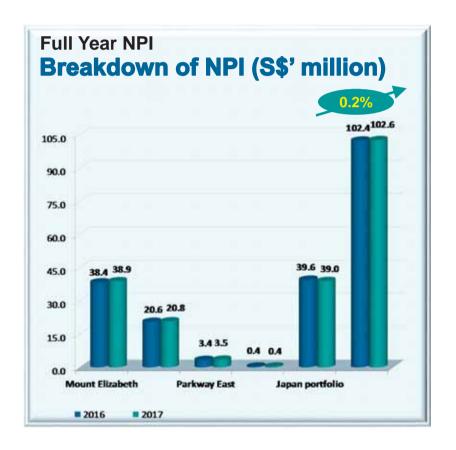
The Group has extended the Japan net income hedge till 1Q 2022. As such, the impact
of the depreciating Japanese Yen is offset by the foreign exchange gain from the net
income hedge at the distributable income level



# **Net Property Income (NPI) Growth**

□ Lower property expenses in 2017 resulted in higher net property income for the year



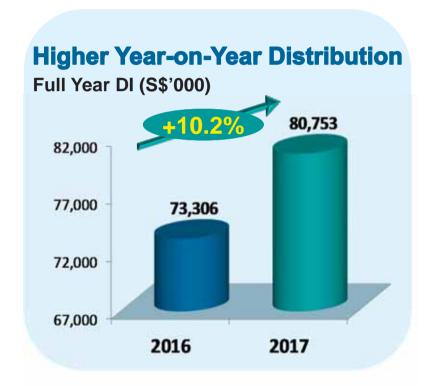




# Distributable Income (DI) Growth<sup>1</sup>

□ DI grew by 10.6% and 10.2% to \$20.5 million and \$80.8 million for 4Q 2017 and Full Year 2017 respectively





#### Note:

1. Including an one-off distribution of divestment gain. Divestment gain has been fully distributed in the four quarters in FY2017



## **Un-interrupted Recurring DPU Growth Since IPO**

□ DPU has grown steadily at a rate of 111.2%¹ since IPO



#### Note:

- Since IPO till YTD 4Q 2017
- 2. Since FY2012, S\$3.0 million per annum of amount available for distribution has been retained for capital expenditure
- 3. One-off divestment gain of 1.50 cents (S\$9.11 million) relating to the divestment of seven Japan assets in December 2014 was equally distributed over the four quarters in FY2015
- 4. One-off divestment gain of 0.89 cents (S\$5.39 million) relating to the divestment of four Japan assets in December 2016 has been equally distributed over the four quarters in FY2017



# **Recent Developments**

26 January 2018

- Announced 4Q 2017 results: Gross revenue decreased 0.7% year-on-year to \$\$27.5 million.
- Total distributable income increased 10.6% year-on-year to \$\$20.5 million with a distributable income growth of 3.3% from recurring operations.
- DPU of 3.38 cents for the period declared.

9 November 2017

- Announced 3Q 2017 results: Gross revenue decreased 1.4% year-on-year to \$\$27.7 million.
- Total distributable income increased 10.1% year-on-year to \$\$20.4 million with a distributable income growth of 2.8% from recurring operations.
- DPU of 3.37 cents for the period declared.

25 July 2017

- Announced 2Q and 1H 2017 results: Gross revenue increased 1.1% and 0.7% year-on-year to \$\$27.7 million (2Q 2017) and \$\$54.6 million (1H 2017) respectively.
- Total distributable income increased 10.3% and 9.9% year-on-year to \$\$20.1 million (2Q 2017) and \$\$39.9 million (1H 2017), with a distributable income growth of 2.9% and 2.5% from recurring operations respectively.
- DPU of 3.32 cents for the period declared.

25 April 2017

- Announced 1Q 2017 results: Gross revenue increased 0.2% year-on-year to \$\$26.9 million.
- Total distributable income increased by 9.6% to \$\$19.8 million, with a distributable income growth of 2.2% from recurring operations.
- \$\$5.39 million divestment gain to be equally distributed over four quarters in FY2017
- DPU of 3.28 cents for the period declared.





("PLife REIT")

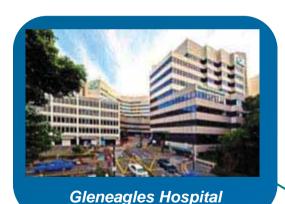


# 3. Our Properties



# **Our Properties - Singapore**

- A portfolio of 3 strategically-located world-class local private hospitals worth S\$1.09 billion<sup>1</sup>
- Master Lease with Parkway Hospitals Singapore Pte. Ltd, a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
- Singapore Hospital Properties contribute approximately 61% of total gross revenue<sup>2</sup>



- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 31 December 2017



Mount Elizabeth Hospital

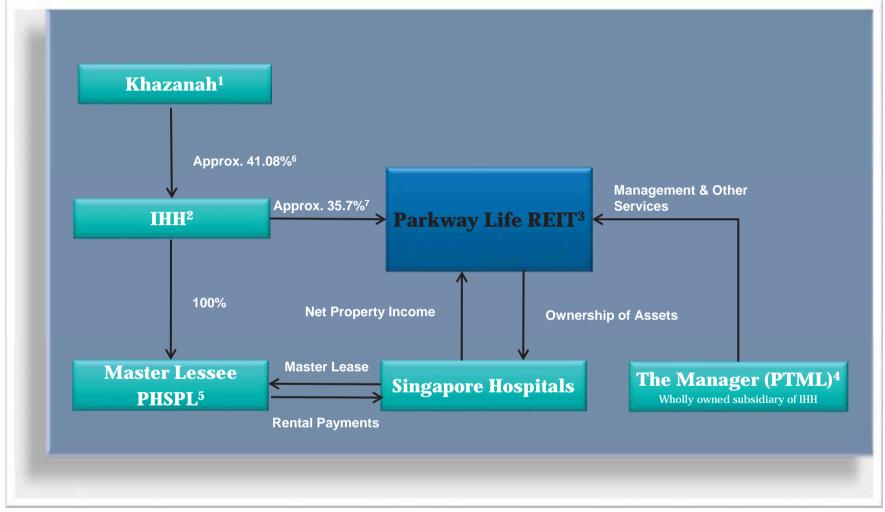




Parkway East Hospital



## Master Lessee – IHH Group



#### Footnote:

- 1 Khazanah Nasional Berhad (Khazanah);
- 2 IHH Healthcare Berhad (IHH);
- 3 Parkway Life Real Estate Investment Trust (PLife REIT);
- 4 Parkway Trust Management Limited (PTML);
- 5 Parkway Hopitals Singapore Pte Ltd (PHSPL).
- 6 As at 31 December 2017
  - As at 31 December 2017



## Master Lessee – IHH Group<sup>1</sup>

### (Continued from previous slide)

### IHH

- 41.08% owned by Khazanah, the investment holding arm of the Government of Malaysia
- □ Dual listing in Malaysia and Singapore on 25 Jul 2012 with a market capitalization of approximately S\$16.0 billion as at 31 December 2017<sup>2</sup>
- In Singapore, through its key subsidiary Parkway Pantai Limited, it operates Mount Elizabeth Hospital, Mount Elizabeth Novena Hospital, Gleneagles Hospital, and Parkway East Hospital
- In Malaysia, through its key subsidiary Parkway Pantai Limited, it operates 10 Pantai hospitals, 4 Gleneagles medical hospitals, Pantai Premier Pathology, Pantai Integrated Rehab, an ambulatory care centre, a primary care centre, and an International Medical University (IMU)
- 60.0% in Acibadem (Turkey) as at 31 December 2017
- A global healthcare network operates over 10,000 licensed beds in 50 hospitals, as well as medical centres, clinics and ancillary healthcare businesses across 10 countries, with over 2,000 new beds in the pipeline to be delivered through new hospital developments and expansion of existing facilities.

Footnote 1. The information is extracted from IHH corporate website as at 31 December 2017

2. Source: Bursa listing announcement on IHH Healthcare Bhd, Bloomberg



# **Our Properties – Singapore**

### 3 Distinct features of our Singapore Hospital Properties:

Long-term Master
Leases with
Parkway Hospitals
Singapore

- ✓ 15 + 15 years with effect from 23 August 2007
- ✓ c.f. average industry lease period of 3-5 years
- √ 100% committed occupancy

Triple Net Lease Arrangement

- ✓ PLife REIT does not bear these costs Property tax, Property insurance¹, Property operating expenses
- ✓ Not affected by inflation-related escalating expenses

Favourable Lease Structure

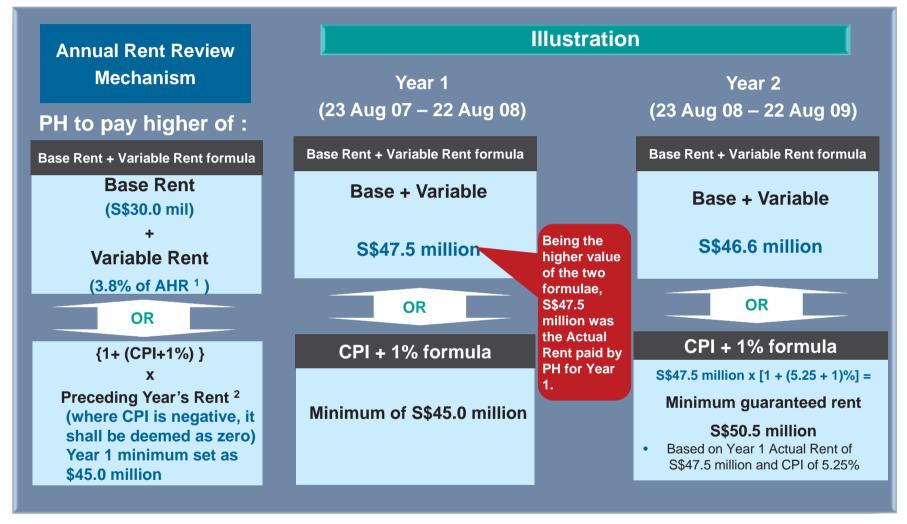
✓ CPI + 1% rent review formula for Singapore Hospital Properties guarantees 1% growth in minimum rent annually <sup>2</sup>

#### Notes:

- 1. Except Property Damage Insurance for Parkway East Hospital
- 2. For the period 23 August to 22 August of the following year



## Singapore Hospital Properties - Rent Review Mechanism



#### Notes:

- 1. AHR denotes the Adjusted Hospital Revenue for the period from 23 August to 22 August of the following year of each of the hospitals.
- 2. CPI denotes the % increase in the Consumer Price Index announced by the Department of Statistic of Singapore for the relevant year compared to the immediately preceding year, computed on a 12 month average basis from July to June of the following year



## Singapore Hospital Properties – Rent Review Mechanism

(Continued from previous slide)

### **Example: CPI + 1% kicker in the event of deflation**

Year 2 Rent (23 Aug 08 – 22 Aug 09)

CPI + 1% formula

\$\$47.5 million x [1 + (0+1)%] =

Minimum guaranteed rent S\$48.0 million

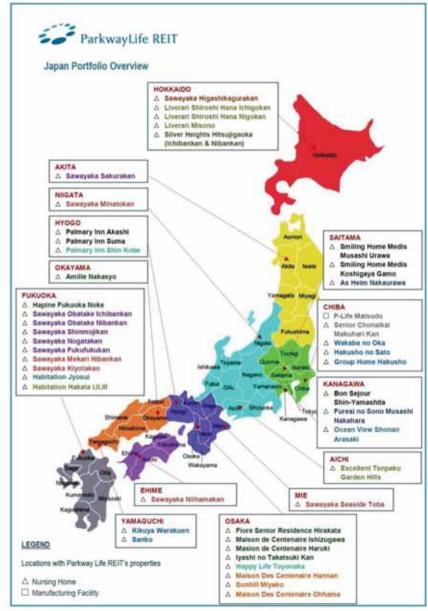
 Based on Year 1 Actual Rent of S\$47.5 million and CPI of -0.5% In the event of negative CPI, or deflation, CPI will be reset to zero, with a guaranteed 1% growth in minimum rent. This ensures minimum 1% growth for Parkway Life REIT.



# **Introduction to Japan Properties**

### Why Japan nursing homes?

- Acute aging population in Japan
  - ✓ 1 in 3 Japanese to be over 65 years old by 2050
- Well established laws and regulations
- Diversified rental sources complement Singapore hospital revenues to enhance revenue stability of overall portfolio





# **Our Properties - Japan**

- A portfolio of 45 high quality healthcare properties worth S\$635.6 million<sup>1</sup>, comprising:
  - 1 pharmaceutical product distributing and manufacturing facility (P-Life Matsudo)
  - √ 44 private nursing homes
- Master tenancy with 23 lessees
- Comply with strict seismic safety standards and covered by earthquake insurance on a country-wide consolidated basis<sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities

#### Note:

- 1. Based on latest appraised values
- 2. The consolidated earthquake insurance cover procured by PLife REIT is based on an aggregated sum insured and it extends to occurrences resulting from earthquake such as flood, fire and tsunami etc



P-Life Matsudo



**Palmary Inn Suma** 



**Bon Sejour Shin-Yamashita** 



# **Our Properties - Japan**

2 Unique features of our Japan assets:

### ■ Favorable Lease Structure

- ✓ Long term lease structure with weighted average lease term to expiry of 13.17 years<sup>1</sup>
- "Up only" Rental Review
   Provision for most of our
   nursing homes

### Master Tenanted

Signifies 100% committed occupancy

annual revision
linked to Japan CPI;
if CPI is negative,
rent will remain
unchanged
2.8% of Japan
Gross Revenue<sup>1</sup>

1 property with

P-Life Matsudo is on fixed rent for the entire lease term of 10 years<sup>2</sup>

3.8% of Japan Gross Revenue<sup>1</sup> "Up only"
Rent Review
Provision for
most of our
nursing
homes

36 properties have market revision with downside protection<sup>3</sup>

79.8% of Japan Gross Revenue<sup>1</sup>

7 properties have market revision every 2 to 3 years subject to Lessor/Lessee mutual agreement

13.6% of Japan Gross Revenue<sup>1</sup>

#### Note:

- Based on Gross Revenue as at 31 December 2017
- 2. With effect from 14 December 2016
- 34 properties with rent review every 2 to 5 years. 2 properties do not have rent review but rental cannot be reduced.

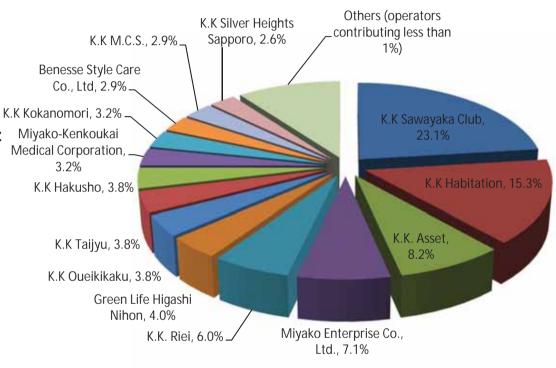


# **Diversified Nursing Home Operators**

### **Monthly Rental Contribution**

As at 31 December 2017

- 22 high quality nursing home operators
  - ✓ Diversifies tenant risk
- Back-up operator arrangements
  - Minimises operator default risks
- Rental guarantee by vendors
  - Rental guarantees provided by various vendors for most properties.



#### Note:

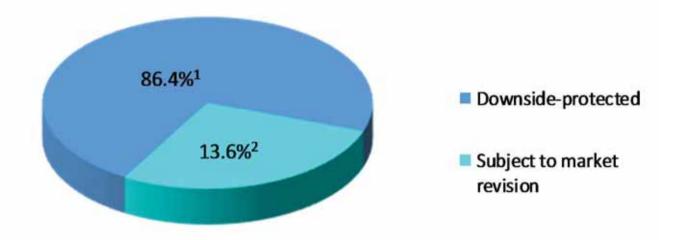
1. Vendors providing rental Guarantees include Alere Inc, Kenedix Inc, K.K. Bonheure, K.K. Uchiyama Holdings, Miyako Kenkoukai, K.K. Excellent Care System, K.K. Habitation and K.K. Living Platform



# **Our Properties – Japan**

☐ Approximately 86.4% of revenue from Japan portfolio is downsideprotected

### Revenue from Japan portfolio (as at 31 Dec 2017)



#### Notes:

- 1. Based on Gross Revenue (as at 31 Dec 2017) of 38 properties
- Based on Gross Revenue (as at 31 Dec 2017) of 7 properties with market revision subject to Lessor/Lessee mutual agreement (every 2 or 3 years)



# **Key Nursing Home Operators**

### ☐ Key nursing home operators contributed 60% of total Japan revenue, namely

### K.K. Sawayaka Club

- ✓ Part of the listed company Uchiyama Holdings Co., Ltd
- ✓ Market capitalisation is about JPY13,485 million (S\$167 million)
- ✓ Sawayaka currently operates 59 care services facilities
- ✓ The largest private nursing home operator in Kyushu
- ✓ PLife REIT has a Right of First Refusal over future sales of nursing homes owned by Uchiyama

#### K.K. Riei

- ✓ Kanto Area-based nursing home operator
- ✓ A major competitor in the nursing home field with over 15 facilities throughout Chiba, Tokyo, Osaka and Hyogo Prefectures

### Miyako Enterprise Co., Ltd

- ✓ Osaka-based nursing home operator
- ✓ Miyako Enterprise offers comprehensive medical and nursing services in Osaka
- ✓ Established in 2001 with 9 nursing facilities in Osaka

#### K.K. Asset

- ✓ Osaka and Hyogo-based nursing home operator
- ✓ One of First Linen Service group companies, supplying linens and medical products

#### K.K. Habitation

- ✓ Well established operator based in Fukuoka
- Employs over 300 employees managing 4 Nursing homes in Fukuoka and Chiba
- ✓ Operator's property was ranked No. 1 "mixed nursing home facility" in Fukuoka by Japan's Diamond magazine in 2014



# **Our Properties - Malaysia**

■ A portfolio of high quality healthcare assets worth S\$7.3 million<sup>1</sup> within Gleneagles Intan Medical Centre Kuala Lumpur, next to the 369-bed Gleneagles Hospital Kuala Lumpur











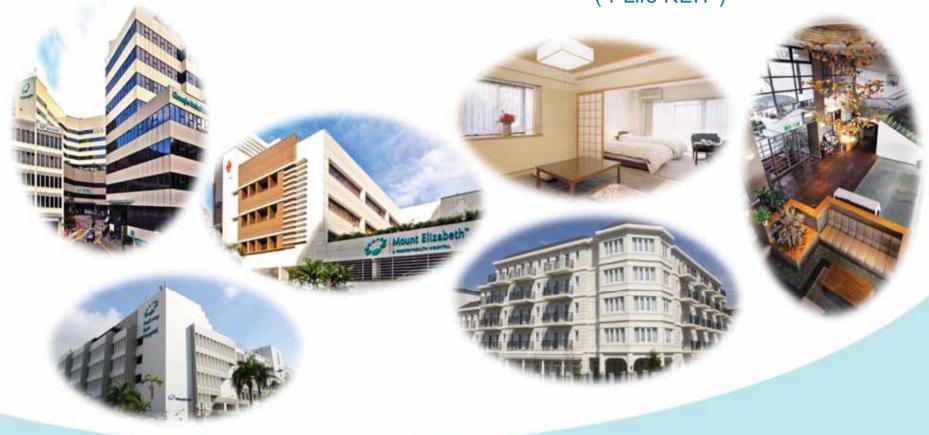
#### Note:

1. Based on latest appraised values





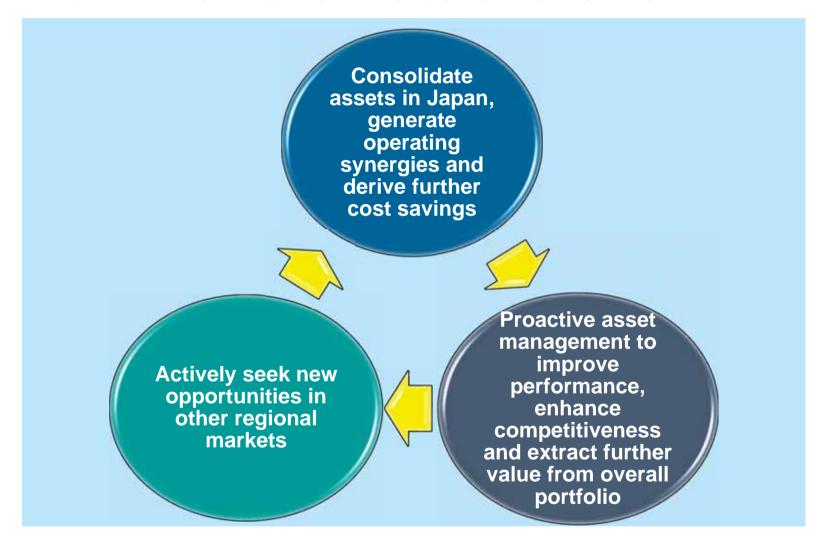
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# 4. Growth Strategy & Core Markets



## PLife REIT's Next Phase of Growth



# **Our Growth Strategy**

### PLife REIT undertakes the following strategies:

#### **PROACTIVE ASSET ASSET RECYCLING TARGETED INVESTMENT MANAGEMENT** AND DEVELOPMENT Sustain Revenue Re-balance and **Third Party Acquisition Sponsor's Acquisition** optimize portfolio Focused on Focused on acquiring Grow revenue organically Build sustained quality assets from 3rd acquiring assets in Support generation of pipelines parties the pipeline of new revenue Sponsor Supported by DYNAMIC CAPITAL AND FINANCIAL MANAGEMENT

### With the aim to:

Enhance value of properties and maximise risk-adjusted returns;

Deliver regular, stable distributions and achieve long-term growth for our Unitholders



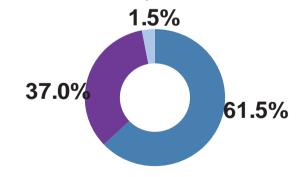
## **Asset Class Diversification & Allocation**

- □ Objective To protect PLife REIT against concentration risks due to overexposure in any asset class
- **□** Basis Invest in properties used for healthcare and healthcare related purposes
- □ Diversification The Manager plans to further diversify within the investment mandate as PLife REIT grows in portfolio size

### **Current Asset Mix and Allocation**

### Current Asset Mix<sup>1</sup>

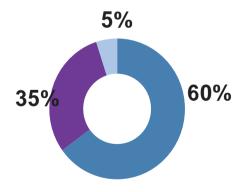
- Hospitals & medical centres
- Nursing homes
- Pharmaceutical facility



### **Target Asset Mix and Allocation**

### **Target Asset Mix**

- Hospitals and medical centres, including R&D facilities
- Nursing homes
- Medical man ufacturing & sto rage facilities & education facilities



#### Note

1. Based on Gross revenue as at 31 Dec 2017



# Strategic Investment Approach

**Two-Pronged** 

**Approach** 

## **Partnership**

# PLife REIT is a specialised REIT where:

- 1) Properties tend to be purposed-built (e.g. hospital, medical centre)
- 2) Lease terms tend to be long (typically > 10 years)
- 3) Lessee/operator tend to specialise in their area of operation
- → Seek out long-term and strategic partnership with good lessee/operator where possible

# Clustering

Imperative for PLife REIT to achieve economies of scale in its countries of investment in order to:

- 1) Establish a country HQ for closer monitoring and management of its portfolio of properties
- 2) Structure its investment holdings to take advantage of tax or regulatory benefits where available
- → Prioritise & seek out investment opportunities in countries where PLife REIT already has investments





("PLife REIT")



# 5. Capital and Financial Management



# Capital & Financial Management Strategy

### 5 Key principles:

### 1. Acquisition financing has to be long-term: at least 3 years or more

✓ To mitigate immediate refinancing risks post-acquisition

### 2. PLife REIT's \$\$1.7billion<sup>1</sup> portfolio is unencumbered

- Ensures financing flexibility for future fund raising initiatives as the new financing bank will be rank *pari passu with* existing banks
- For future overseas acquisitions, may consider asset-level financing to ensure optimal tax positions and procure best pricing

### 3. Diversified funding sources

- ✓ Banks are core funding sources (cultivates a panel of relationship banks)
- ✓ Capital markets financing products (with the objective to lengthen debt maturity)
- ✓ Other non-traditional funding sources (CB, Equity etc.)

### 4. Natural hedge financing strategy

- ✓ Match asset currency with financing currency to mitigate principal forex risks arising from oversea acquisitions
- ✓ At least 50% natural hedge; remaining 50% depending on the interest rate differential and nature of the currency involved

### 5. Prudent financial risk management strategy

- ✓ Hedge at least 50% of interest rate and forex exposures from net income from foreign investments
- To mitigate risks from adverse interest rate and forex fluctuations
- ✓ Aim to have no more than 30% of the total debts will due in a single year, to avoid bunching effect
- Constantly monitoring the market to extend the debt maturity period

### **END GOALS:**

- Minimise short or near term refinancing risks
- Unencumbered portfolio and diversified funding sources provide financial flexibility and acquisitive "firepower" to support future growth with optimal cost of capital
- Maintain stability of distributions and net asset value of PLife REIT with prudent capital management

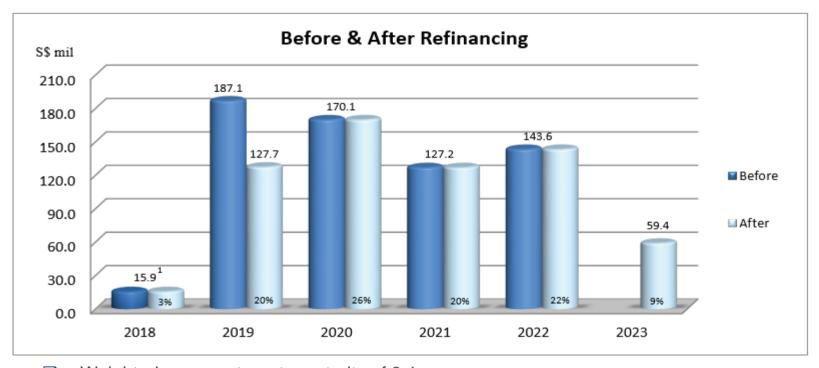
#### Note:

1. Based on latest appraised values



## **Debt Maturity Profile**

As at 31 December 2017



- Weighted average term to maturity of 3.1 years
- Current effective all-in cost of debt of 1.0%
- ☐ Interest cover ratio of 11.3 times
- Interest rate exposure are largely hedged
- □ Successfully refinanced and termed out about 32% of loans due in 2019

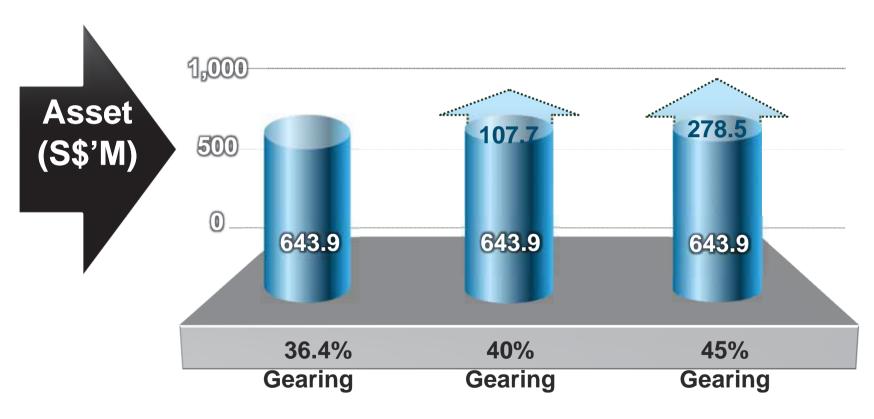
#### Note:

 As at 31 December 2017, S\$15.9 million short term loan was drawn down for general working capital purposes



# **Ample Debt Headroom**

■ Debt headroom of \$107.7 million and \$278.5 million before reaching 40% and 45% gearing respectively



Debt Balance as at 31 December 2017





("PLife REIT")



### 6. Appendices



### **Our Portfolio - Summary**

Portfolio	Singapore	Japan	Malaysia	Total
Туре	Hospital & Medical Centre	44 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical centre; 44 nursing homes; 1 pharmaceutical product distributing & manufacturing facility
Land Tenure	3 Leasehold	45 Freehold	1 Freehold	46 Freehold & 3 Leasehold
Land Area (sq m)	36,354	160,123	3,450	199,927
Floor Area (sq m)	118,136	180,481	2,444	301,061
Beds	707	-	-	707
Strata Units/	40 strata units/		7 strata units/	47 strata units /
Car Park Lots	559 car park lots	•	69 car park lots	628 car park lots
Number of Units (Rooms)	-	3,486	-	3,486
Year of Completion	1979 to 1993	1964 to 2013	1999	1964 to 2013
Committed Occupancy	100%	100%	94% (excluding car park)	99.97%
Master Leases/ Lessees	3 Master Leases; 1 Lessee	44 Master Leases <sup>1</sup> ; 23 Lessees	3 Lessees	47 Master Leases; 27 Lessees
Year of Acquisition	2007	2008 to 2017	2012	-
Appraised Value <sup>2</sup>	S\$1,088.2m CBRE Pte Ltd	¥53,543m (S\$635.6m) K.K. Halifax / International Appraisals Incorporated	RM22.2m (S\$7.3m) Knight Frank Malaysia Sdn. Bhd.	S\$1,731.1m

- 1. Single Master lease Agreement for Hakusho no Sato and Group home Hakusho
- 2. Based on latest appraised values; at an exchange rate of \$\\$1.00 : \quad \qq \quad \quad \quad \quad \quad \qua



### **Our Portfolio - Singapore**







Property	Mount Elizabeth Hospital	Gleneagles Hospital	Parkway East Hospital		
Туре		Hospital and Medical Centre			
Land Tenure	67 years	75 years	75 years		
Floor Area (sq m) <sup>1</sup>	58,139	49,003	10,994		
Beds	345	258	106		
Operating theatres <sup>2</sup>	15	13	5		
Strata Units / Car Park Lots	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots		
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)		
Committed Occupancy		100%			
Name of Lessee (s)	F	Parkway Hospitals Singapore Pte Lt	td		
Awards and Accreditation	JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002	JCI Accreditation; Asian Hospital Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002	JCI Accreditation; SQC status in 1998		
Appraised Value	S\$675.5m	S\$355.8m	S\$56.9m		
Appraiser / Date	CBRE Pte Ltd / 31 December 2017				

- 1. Based on strata area of Mount Elizabeth Hospital and Gleneagles Hospital owned by PLife REIT Gross floor area for Parkway East Hospital
- 2. Major operating theatres & operating rooms as at 30 June 2017









		The state of the s		
Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Palmary Inn Akashi	
Туре	Pharmaceutical product distributing & manufacturing facility	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	Freehold	
Land Area (sq m)	8,450	1,653	5,891	
Floor Area (sq m)	3,240	3,273	6,562	
Number of Units (Rooms)	NA	74	96	
Year of Completion	2005; Additional works were completed in 2007	2006	1987; Conversion works were completed in 2003	
Committed Occupancy		100%		
Name of Lessee(s)	Alere Medical Co., Ltd	Benesse Style Care Co., Ltd <sup>2</sup>	Asset Co., Ltd	
Date of Acquisition	16 May 2008	30 May 2008	29 September 2008	
Appraised Value 1	¥2,340m (S\$27.8m)	¥1,590m (S\$18.9m)	¥1,740m (S\$20.7m)	
Appraiser/ Date	K.K. Halifax / 31 December 2017			

- 1. At an exchange rate of S\$1.00: ¥84.25
- 2. On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation









Property	Palmary Inn Suma	Senior Chonaikai Makuhari Kan	Smiling Home Medis Musashi Urawa		
Туре	Р	aid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	2,676	2,853	802		
Floor Area (sq m)	4,539	4,361	1,603		
Number of Units (Rooms)	59	108 <sup>2</sup>	44		
		1992;	1991;		
Year of Completion	1989	Conversion works were completed in 2004	Conversion works were completed in 2004		
Committed Occupancy		100%			
Name of Lessee(s)	Asset Co., Ltd	Riei Co., Ltd	Green Life Higashi Nihon <sup>3</sup>		
Date of Acquisition	29 September 2008				
Appraised Value 1	¥1,030m (S\$12.2m)	¥1,790m (S\$21.2m)	¥787m (S\$9.3m)		
Approject/Data	K.K. Halifax /				
Appraiser/ Date	31 December 2017				

- 1. At an exchange rate of S\$1.00: ¥84.25
- 2. As at 31 March 2009, total number of units increased from 107 to 108
- 3. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation









Smiling Home Medis Koshigaya Gamo	Sompo no le Nakasyo <sup>3</sup>	Maison de Centenaire Ishizugawa	
	Paid nursing home with care service		
Freehold	Freehold	Freehold	
1,993	2,901	1,111	
3,834	3,231	2,129	
100	75	52	
1989; Conversion works were completed in 2005	2001	1988; Conversion works were completed in 2003	
	100%	•	
Green Life Higashi Nihon <sup>2</sup>	Sompo Care Message Inc., Shakai Fukushi Houjin Keiyu - Kai	Miyako Kenkokai Medical Corporation	
29 September 2008	17 Novem	ber 2009	
¥1,610m (S\$19.1m)	¥715m (S\$8.5m)	¥937m (S\$11.1m)	
K.K. Halifax /			
31 December 2017			
	Freehold 1,993 3,834 100 1989; Conversion works were completed in 2005  Green Life Higashi Nihon <sup>2</sup> 29 September 2008	Paid nursing home with care service  Freehold 1,993 2,901 3,834 3,231 100 75 1989; Conversion works were completed in 2005  Green Life Higashi Nihon 2 29 September 2008  ¥1,610m (S\$19.1m)  Paid nursing home with care service Freehold 2,901 3,231 100 75 100% Sompo Care Message Inc., Shakai Fukushi Houjin Keiyu - Kai 17 Novem  ¥715m (S\$8.5m) K.K. Halifax /	

- 1. At an exchange rate of \$\\$1.00 : \quad \quad \quad \quad \text{4.25}
- 2. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation
- 3. Formerly known as Amille Nakasyo











Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan	
Туре		Paid nursing home w	vith care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	801	1,396	727	2,023	
Floor Area (sq m)	1,263	2,912	1,155	3,956 <sup>2</sup>	
Number of Units (Rooms)	36	64	40	87	
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005	
Committed Occupancy	·	100%	)	·	
Name of Lessee(s)	Miyako Kenkokai Medical Corporation	Green Life Co. Ltd <sup>3</sup>	Vivac	Riei Co., Ltd	
Date of Acquisition	17 November 2009				
Appraised Value 1	¥705m (S\$8.4m)	¥913m (S\$10.8m)	¥541m (S\$6.4m)	¥1,680m (S\$19.9m)	
Appraiser/ Date	K.K. Halifax / 31 December 2017				

- 1. At an exchange rate of \$\$1.00 : \(\pm\)84.25
- 2. Increase in NLA by 40m<sup>2</sup> upon the completion of AEI in February 2014
- 3. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Care Link Co., Ltd









Property	Sawayaka Obatake Ichibankan	Sawayaka Obatake Nibankan	Sawayaka Shinmojikan		
Туре	Paid nursing home with care service	Short stay / Day care facility	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	1,769	1,047	2,395		
Floor Area (sq m)	3,491	1,538	5,088		
Number of Units (Rooms)	78	26	112		
Year of Completion	2007	2007	2007		
Committed Occupancy		100%			
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Sawayaka Club		
Date of Acquisition	17 June 2010				
Appraised Value <sup>1</sup>	¥823m (S\$9.8m)	¥390m (S\$4.6m)	¥1,036m (S\$12.3m)		
Ampreison/ Date	International Appraisals Incorporated /				
Appraiser/ Date	31 December 2017				

Note:

1. At an exchange rate of S\$1.00: ¥84.25











Property	Sawayaka Nogatakan	Sawayaka Sakurakan	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara
Туре		Paid nursing home w	vith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,702	6,276	1,762	935
Floor Area (sq m)	3,147	5,044	2,712	1,847
Number of Units (Rooms)	78	110	64	47
Year of Completion	2005	2006	2006	2006
Committed Occupancy		100%	)	
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	As Partners Co., Ltd	Shonan Fureai no Sono
Date of Acquisition	17 June	2010	16 July 2010	
Appraised Value <sup>1</sup>	¥779m (S\$9.2m)	¥887m (S\$10.5m)	¥1,160m (S\$13.8m)	¥900m (S\$10.7m)
Appraiser / Date	International Apprais 31 December 1997	•	K.K. Ha 31 Decem	



<sup>1.</sup> At an exchange rate of S\$1.00: ¥84.25









Property	Sawayaka Fukufukukan	Sawayaka Higashikagurakan	Happy Life Toyonaka <sup>1</sup>	Palmary Inn Shin-Kobe
Туре		Paid nursing home	e with care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	1,842	4,813	628	1,034
Floor Area (sq m)	3,074	5,335	1,254	3,964
Number of Units (Rooms)	72	110	42	71
				1992;
Year of Completion	2008	2010	2007	Conversion works were
				completed in 2003
Committed Occupancy		10	0%	·
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Nihon Kaigo Iryo Center	Asset Co., Ltd
Date of Acquisition	28 January 2011 6 March 2012		12 July	y 2013
Appraised Value <sup>2</sup>	¥739m (S\$8.8m)	¥1,034m (S\$12.3m)	¥534m (S\$6.3 m)	¥1,590m (S\$18.9m)
Appraiser/ Date	International Appraisals Incorporated / 31 December 2017		K.K. Halifax / 31 December 2017	

#### Note

- 1. Formerly known as Heart Life Toyonaka
- 2. At an exchange rate of S\$1.00: ¥84.25







<sup>1.</sup> At an exchange rate of S\$1.00: ¥84.25









Property	Sawayaka Kiyotakan	Maison des Centenaire Hannan	Sunhill Miyako	Maison des Centenaire Ohhama
Туре	Paid nursing home	e with care service	Extended-stay lodging facility	Paid nursing home with care service
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,597	7,827	10,867	1,281
Floor Area (sq m)	5,661	4,331	4,299	1,717
Number of Units (Rooms)	108	95	34	47
Year of Completion	2013	2010	1996	1990
Committed Occupancy		100	0%	
Name of Lessee(s)	K.K. Sawayaka Club	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd
Date of Acquisition	30 September 2013		28 March 2014	
Appraised Value <sup>1</sup>	¥996m (S\$11.8m)	¥1,900m (S\$22.6m)	¥939m (S\$11.1m)	¥757m (S\$9.0m)
	International Appraisals Incorporated /			
Appraiser/ Date		31 Decen	nber 2017	



<sup>1.</sup> At an exchange rate of S\$1.00: ¥84.25









			CONT. MARK. 2013			
Property	Habitation Jyosui	Ocean View Shonan Arasaki	Liverari Shiroishi Hana Ichigo-kan <sup>1</sup>	Liverari Shiroishi Hana Nigo-kan <sup>2</sup>		
Туре		Paid nursing home with care service				
Land Tenure	Freehold	Freehold	Freehold	Freehold		
Land Area (sq m)	$3,259^3$	3,067	628	436		
Floor Area (sq m)	6,076 <sup>4</sup>	5,304	1,056	747		
Number of Units (Rooms)	87	79	48	24		
Year of Completion	2005	2013	2011	1990		
Committed Occupancy		100	0%			
Name of Lessee (s)	K.K. Habitation	K.K. Oueikkaku	Living Platform, Ltd.	Living Platform, Ltd.		
Date of Acquisition	12 December 2014	6 January 2015	23 Marc	ch 2015		
Appraised Value <sup>5</sup>	¥3,697m (S\$43.9m)	¥1,995m (S\$23.7m)	¥349m (S\$4.1m)	¥169m (S\$2.0m)		
Appraiser/ Date	International Appraisals Incorporated / 31 December 2017					

- 1. Formerly known as Hana Kitago
- 2. Formerly known as Hana Kita 13 Jyo
- 3. Total land area for the integrated development
- 4. Strata area of the Property owned by PLife REIT
- 5. At an exchange rate of S\$1.00: ¥84.25







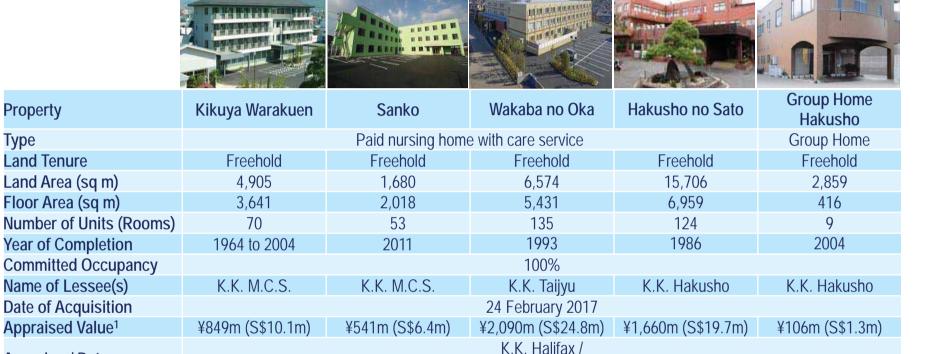




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Property	Liverari Misono <sup>1</sup>	Habitation Hakata I, II, III	Excellent Tenpaku Garden Hills	Silver Heights Hitsujigaoka
Туре	Group Home	Pai	d nursing home with care ser	vice
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	429	15,336	6,593	5,694
Floor Area (sq m)	724	21,415	4,000	9,013
Number of Units (Rooms)	18	318	94	123
Year of Completion	1993	1984 to 2003 <sup>2</sup>	2013	1987 to 1991 <sup>3</sup>
Committed Occupancy		10	0%	
Name of Lessee(s)	K.K. Living Platform <sup>4</sup>	K.K. Habitation	K.K. Kokanomori	K.K. Silver Heights Sapporo
Date of Acquisition	23 March 2015	23 March 2015	23 March 2015	31 March 2016
Appraised Value <sup>5</sup>	¥194m (S\$2.3m)	¥3,900m (S\$46.3m)	¥1,837m (S\$21.8m)	¥1,160m (S\$13.8m)
• •	International Appraisals Incorporated /			K.K. Halifax /
Appraiser/ Date	31 December 2017			31 December 2017

- 1. Formerly known as Ajisai Misono
- 2. Hakata I on 1984, Hakata II on 1995, Hakata III on 2003
- 3. Silver Heights Hitsujigaoka Ichibankan on 1987 and Nibankan on 1991
- On 1 April 2017, K.K. Living Platform merged as the surviving company with K.K. Care Products
- 5. At an exchange rate of S\$1.00 : ¥84.25





31 December 2017

#### Note:

Appraiser/ Date

**Property** 

Type



At an exchange rate of S\$1.00: ¥84.25

## Our Portfolio - Malaysia



Property	Gleneagles Intan Medical Centre, Kuala Lumpur
Туре	Medical Centre
Land Tenure	Freehold
Land Area (sq m)	3,450
Floor Area (sq m) <sup>1</sup>	2,444
Number of Car Park Lots	69, all of which owned by Parkway Life REIT
Year of Completion	1999
Committed Occupancy	94% (excluding car park)
Name of Lessee(s)	<ul> <li>Gleneagles Kuala Lumpur (a branch of Pantai Medical Centre Sdn. Bhd.)</li> </ul>
	Choizes Concept Store Sdn. Bhd.
	KL Stroke & Neuro Clinic Sdn. Bhd.
Date of Acquisition	1 August 2012
Appraised Value <sup>2</sup>	RM22.2m (S\$7.3m)
Appraiser/ Date	Knight Frank Malaysia Sdn. Bhd. / 31 December 2017

- 1. Strata area of Property owned by PLife REIT
- 2. At an exchange rate of S\$1.00 : RM3.04

