

DBS Vickers-SGX-REITAS Conference: Office Real Estate: Virtual vs Physical

Virtual vs Physical Workspaces - A US Perspective

4 September 2020



Important Notice

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

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An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. Holders of Units (the "Unitholder") have no right to request the Manager to redeem or purchase their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "SGX-ST"). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

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The past performance of Prime US REIT is not necessarily indicative of its future performance.

The information presented in this document as at and for half year ended 30 June 2020 is not audited or reviewed by the external auditors.

DBS Bank Ltd. was the sole financial adviser and issue manager for the initial public offering ("IPO") of Prime US REIT.



Our Differentiated Proposition in US Office



Quality

- Class A
- Established Tenants
- Depth of Real Estate DNA



Diversity & Growth

- Markets
- Industry Sectors
- Tenants

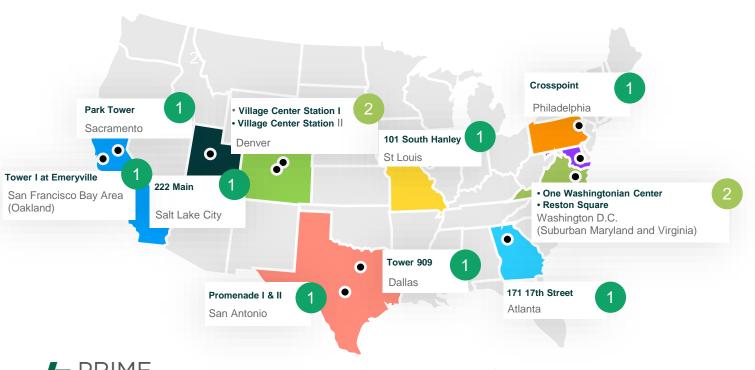


Stability

- **Balance Sheet**
- Cash Flows
- Locations

PRIME (SGX: OXMU) Quick Facts

High quality portfolio of prime office properties, diversified across key U.S. office markets



us\$822m

Market Cap¹

9.1%

Distribution Yield²

us\$1.427b

Valuation³

A

All Class A Office Properties

100%

Freehold Land Title

99.8%

CRI with built-in rental escalation

us\$35.9m

1H 2020 Distributable

Income

33.0%

Gearing Ratio

12

Prime U.S. Office Properties

93%

Portfolio Occupancy

3.9m sq ft

NLA

4.8 years

WALE



^[3] Carrying value represents valuations of investment properties as of 31 Dec 19 plus capital expenditures incurred for the period 01 January through 30 June 2020.

1H 2020 Key Highlights Delivering Performance and Stability











OUTPERFORMED IPO FORECAST

1H 2020 DPU of US 3.52 cents exceeded forecast by 5.1%

STRONG BALANCE SHEET

- Low gearing of 33.0%
- Strong NAV of **US\$0.87**
- **Ample liquidity** of US\$91.4 M

PROACTIVE CAPITAL MANAGEMENT

Reduced interest cost by >US\$1M per year through 2023

ACCRETIVE ACQUISITION

Maiden acquisition of Park Tower for **US\$165.5 M**

RESILIENT **PORTFOLIO**

- Occupancy 93%
- WALE of 4.8 years
- **Rental reversion** of 8.5%

