

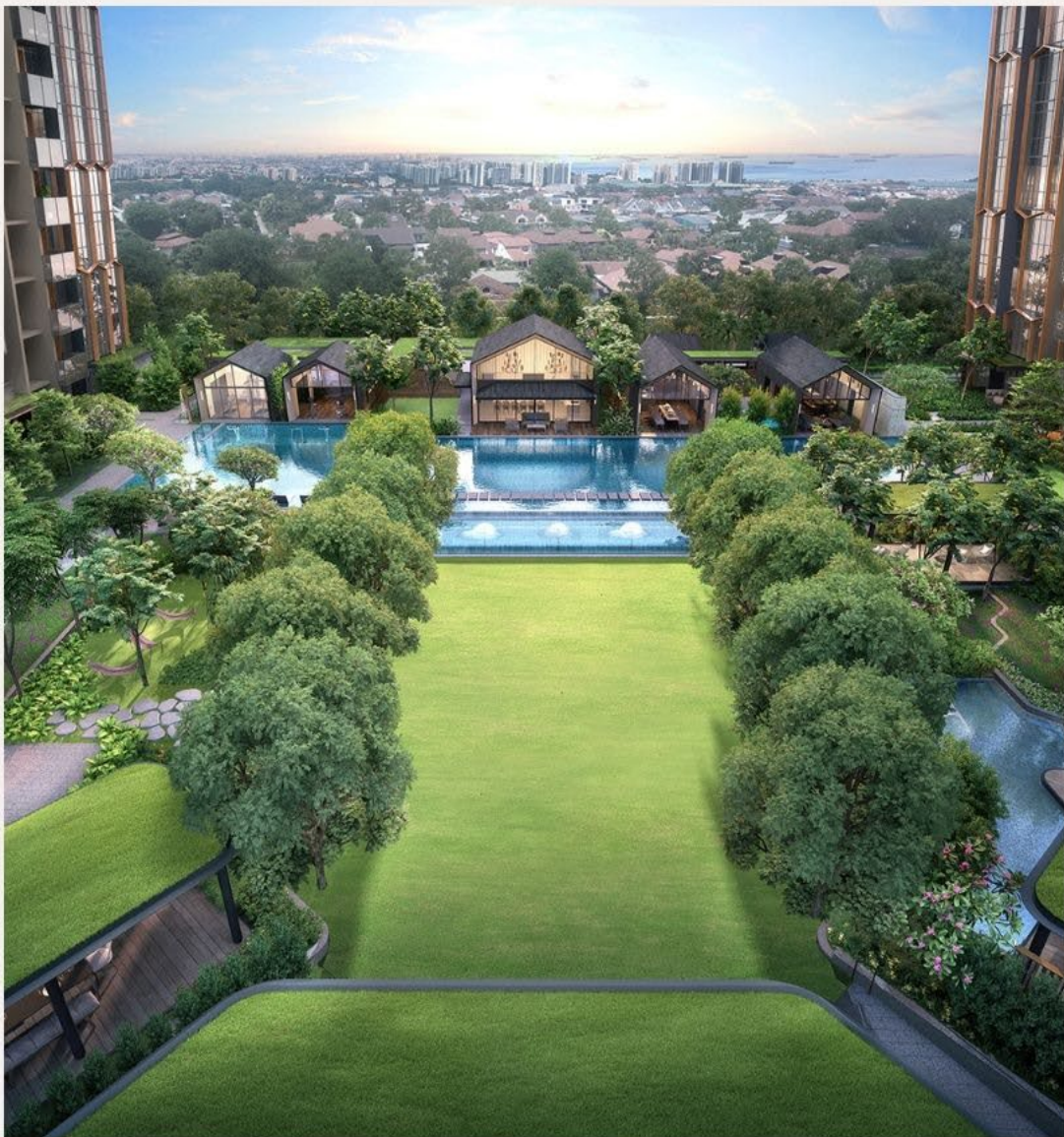


BUKIT SEMBAWANG  
ESTATES LIMITED

# 56<sup>th</sup> Annual General Meeting 2022

28 July 2022





2021 saw the world move into the second year of the COVID-19 pandemic. Collectively, battle-hardened individuals, businesses and governments learnt to embrace change, strengthen our resolve, and operate with a deft combination of flexibility and caution.

At Bukit Sembawang Estates Limited, this challenging climate has reinforced our commitment to delivering quality experiences and practices across the entire value chain. These challenges have functioned as a driving force to reimagine and reshape the way homes are designed and built in Singapore - to create resilience not only in our business operations, but also at the heart of the homes that we build.

KOH POH TIONG  
CHAIRMAN

- 01 ● Financial Highlights
- 02 ● Awards & Accolades
- 03 ● Construction Progress
- 04 ● Current Projects
- 05 ● Business Portfolio
- 06 ● Business Plans



# Meeting Agenda

# Financial Highlights

For the year ended 31 March	2022	2021	% Change
Revenue	\$288.23m	\$580.96m	(50.39%)
Profit Before Tax	\$95.34m	\$227.37m	(58.07%)
Profit After Tax	\$82.92m	\$189.44m	(56.23%)
Net Return on Total Equity	5.60%	12.76%	(56.11%)
Earnings Per Share	\$0.32	\$0.73	(56.16%)

# Awards & Accolades

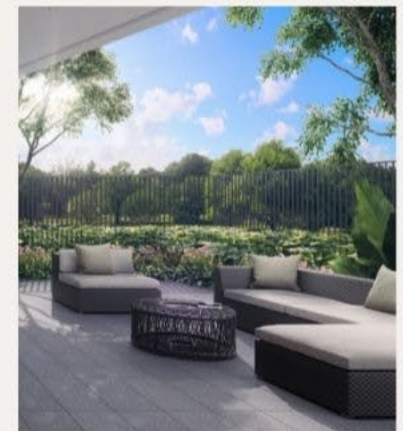


# Nim Collection

## PropertyGuru Asia Property Awards 2021

Winner – Best Housing Development (Singapore)

Winner – Best Landed Housing Development





## 8 St Thomas

**FIABCI World Prix d'Excellence Awards 2021**

World Silver Winner – Residential (High Rise) Category



# The Atelier

**PropertyGuru Asia Property Awards 2021**

Highly Commended – Best Luxury Condo Development





# Projects Construction Status



## LIV@MB

298 Residences  
10% Completed  
Expected T.O.P 4Q 2024



## The Atelier

120 Residences  
20% Completed  
Expected T.O.P 4Q 2023



## Pollen Collection

132 Houses  
7% Completed  
Expected T.O.P 3Q 2025

# LIV@MB

ELEVATED  
**LUXURY  
LIVING**

**IN THE COVETED MOUNTBATTEN  
CONSERVATION ENCLAVE**

District 15. Mountbatten.  
99-Year Leasehold. 298 Residences.





# The Atelier

BESPOKE

## FREEHOLD HOMES

IN PRIME DISTRICT 9  
NEWTON-NOVENA ENCLAVE

District 9. Newton.  
Freehold. 120 Residences.

# Pollen Collection

WHERE

LIFE  
FLOURISHES

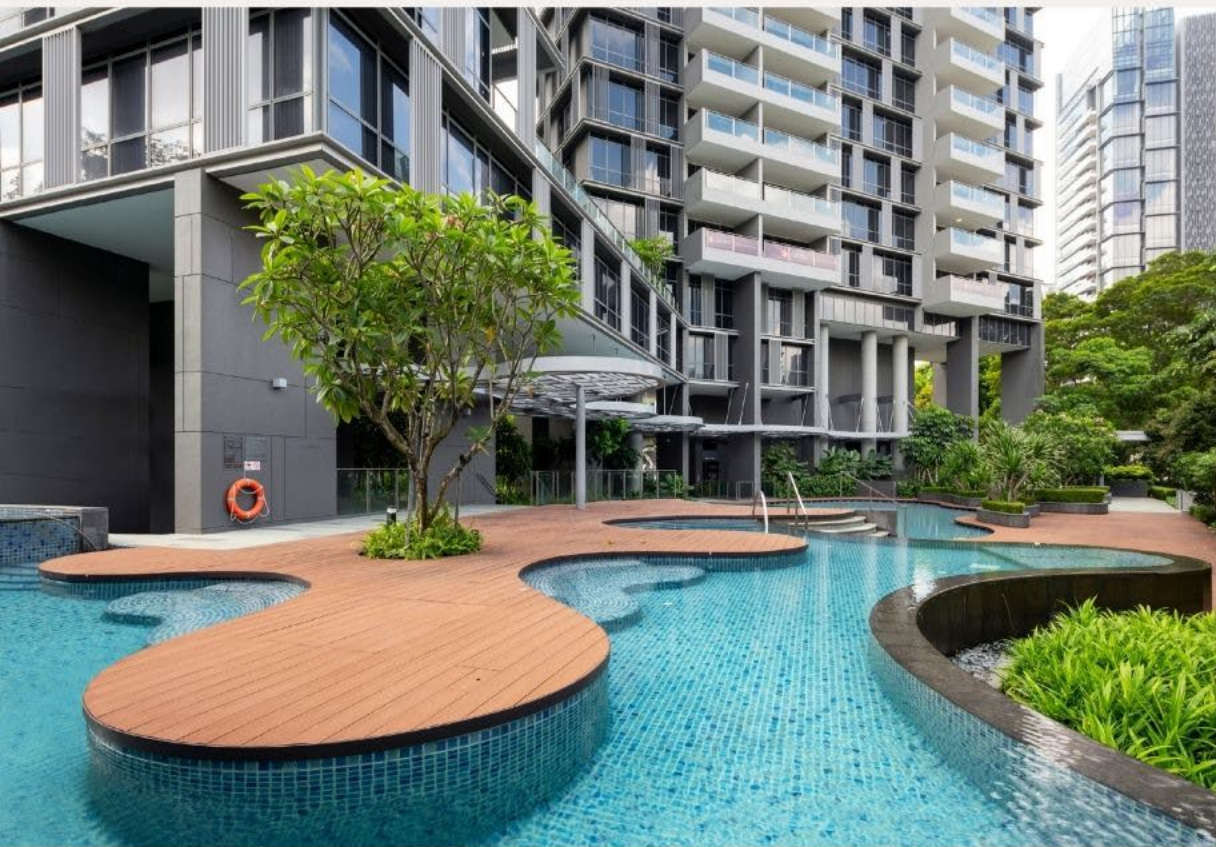
COLOUR. FREEDOM. LIFE. HOME.

District 28. Seletar.

99-Year Leasehold. 132 Landed Houses.

*Estimated to launch in 2H 2022*





# FRASER RESIDENCE ORCHARD, SINGAPORE

**Winner of the World's Leading Serviced Apartment  
World Travel Awards 2020**

District 9. Orchard. Freehold. 115 Rooms.



### Landed Homes

Pollen Collection (D28)

132 Houses for sale  
Estimated to launch in 2H 2022

### Private Residences

The Atelier (D9)

120 Units for sale  
12% of units sold

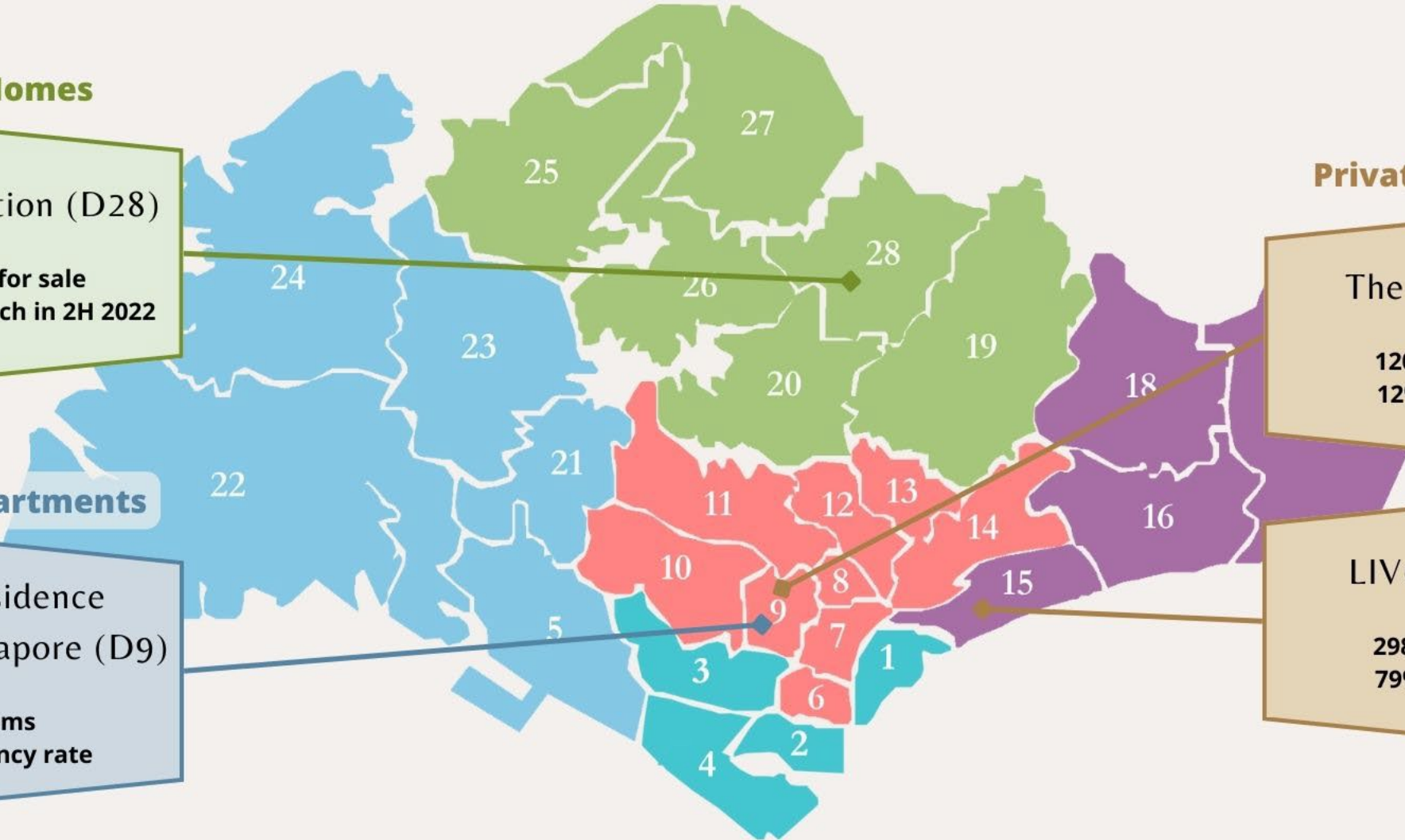
### Serviced Apartments

Fraser Residence  
Orchard, Singapore (D9)

115 Rooms  
79% Occupancy rate

LIV@MB (D15)

298 Units for sale  
79% of units sold





# Business Strategy

## CORE COMPETENCE

*Developing luxury properties progressively*

## QUALITY HOMES

*Building high-quality residential projects for sale*

## FINANCIAL STABILITY

*Investing in properties for recurring income*

# Core Competence

Strengthen the Group's Portfolio of Distinctive Luxury Properties



**Private Residences**



**Landed Houses**







# Quality Homes

## Resident-centric Design Philosophy



Homes designed for the current and future generation of homeowners



Future-proof smart homes that feature innovative technology



Thoughtfully designed elements for greater comfort and privacy

# Financial Stability

Focus On Creating Long-term Value  
and Sustainable Growth



Evolving our approach to meet the  
needs of today's homebuyers



Lookout for suitable opportunities to  
supplement our land bank





BUKIT SEMBAWANG  
ESTATES LIMITED

## Contact Us



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