



FY23 Performance Review

29 May 2023

**Shaping
the Future**



Forward Looking Statement – Important Note

The following presentation contains forward-looking statements by the management of SATS Ltd. (“SATS”), relating to financial and market trends for future periods.

Some of the statements contained in this presentation that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward-looking information is based on management’s current views and assumptions including, without limitation, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not and should not be construed as a representation of future performance or commitment of SATS. In particular, any targets should not be regarded as a forecast or projection of future performance of SATS. It should be noted that the actual performance of SATS may vary significantly from such targets.



Agenda

- 1 Business Update**
- 2 Group Financial Review**
- 3 Outlook**
- 4 Q&A**



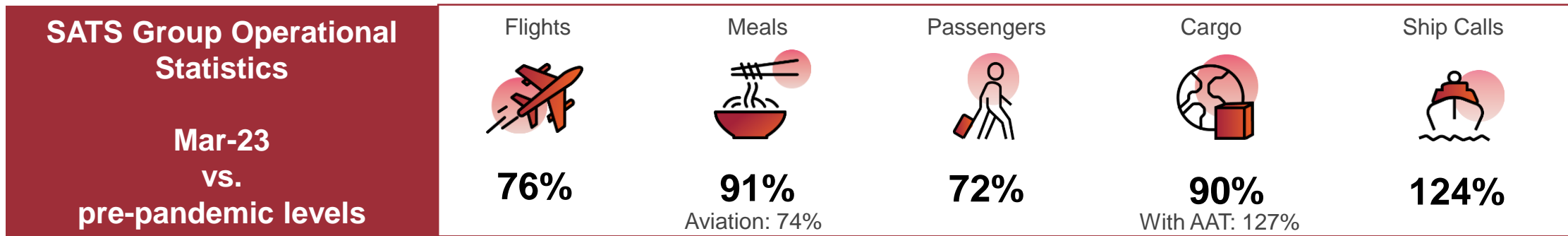
4Q FY23 Results Show Underlying Business Growth Despite Headwinds

Positive PATMI of \$5.5M in 4Q as revenue grew 59.6% YoY

4Q performance reflects improving business conditions despite uncertain macroeconomic outlook

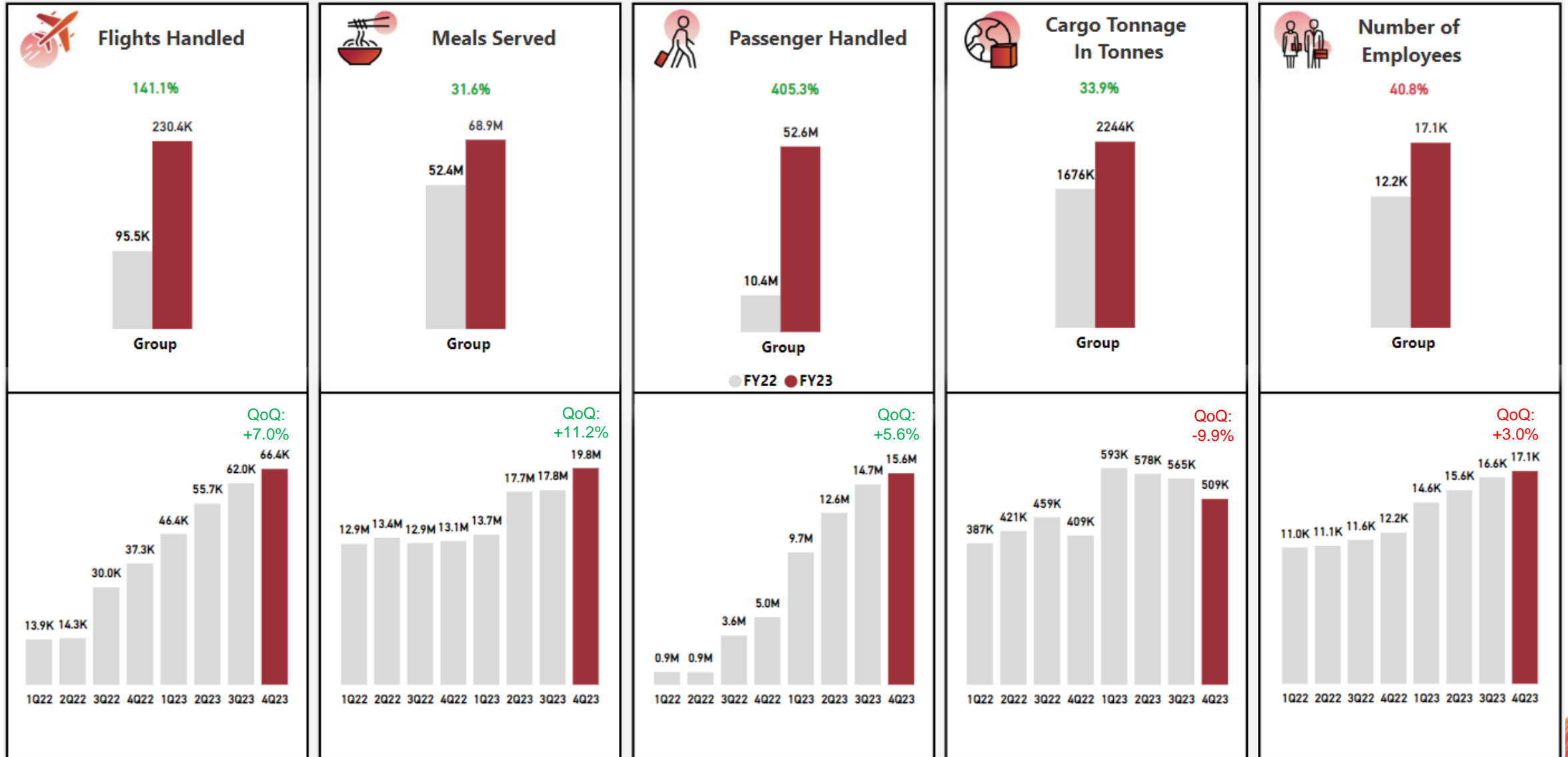
OPEX up due to increased business activities and inflation

One-off acquisition expenses of \$14.7M



Sustained growth through FY23

■ Current period
■ Prior period



*All statistics refer to Group (SATS and subsidiaries) unless indicated otherwise



Executing our Twin-engine Growth Strategy in FY23



WFS Acquisition Completion



Achieving IATA Lithium Battery Certification



AAT Coolport Launch



SATS Tianjin Central Kitchen Launch



AISATS Noida Cargo Hub Selection

Group Financial Review

**Shaping
the Future**



EXECUTIVE Summary: 4Q FY23 Performance

- 4Q revenue increased 59.6% to \$478.1M against 4Q last year.
- 4QFY23 PATMI of \$5.5M was \$3.4M higher than 4QFY22.
- Without government reliefs, core PATMI for 4QFY23 would have been a loss of \$10.5M, compared to a loss of \$42.5M for the same quarter last year.
- Share of earnings from associates & JVs improved by \$13.5M to \$17.6M from \$4.1M in 4QFY22.
- 4QFY23 EBITDA increased \$61.9M YoY to \$58.7M due to improved business volumes and consolidation of AATHK.

Note: All figures are unaudited and in S\$ m unless otherwise stated.

EBITDA refers to earnings (including Share of results of associates/joint ventures) before interest, tax, depreciation and amortisation; and excludes one-off items



4Q FY23 Highlights (vs 4Q FY22)

S\$'M	4Q FY23	4Q FY22	YoY var	YoY var %
Revenue	478.1	299.5	178.6	59.6
OPEX	(482.7)	(336.6)	(146.1)	(43.4)
EBIT	(4.6)	(37.1)	32.5	87.6
SoAJV	17.6	4.1	13.5	329.3
PATMI	5.5	2.1	3.4	161.9
<i>PATMI %</i>	<i>1.2%</i>	<i>0.7%</i>		
Core PATMI	7.2	(26.8)	34.0	n.m.
EBITDA (+SoAJV)	58.7	(3.2)	61.9	n.m.
<i>EBITDA Margin (%)</i>	<i>12.3%</i>	<i>-1.0%</i>		
<u>Profits excl reliefs</u>				
EBIT	(24.3)	(55.5)	31.2	56.2
PATMI	(12.2)	(13.6)	1.4	10.3
CORE PATMI	(10.5)	(42.5)	32.0	75.3

Note: All figures are unaudited and in S\$ m unless otherwise stated.

n.m. represents not meaningful

EBIT represents Operating Profits

EBITDA refers to earnings (including Share of results of associates/joint ventures) before interest, tax, depreciation and amortisation; and excludes one-off items

AAT represents Asia Airfreight Terminal Co. Ltd.

Commentary

- Group revenue improved by 59.6% (\$178.6M) as Food and Gateway recorded higher revenue by 42.4% and 81.0% on the back of aviation recovery and AAT consolidation.
- Increase in Opex driven mainly by AAT consolidation, higher employment costs due to overall increase in manpower to meet business demands, higher license fees, higher utilities and fuel cost due to increase in consumption and tariff rates, in line with increased business activities and inflation.
- Total govt. reliefs included in 4Q FY23 Opex was \$19.7M, a slight increase of \$1.3M increase YoY.
- SoAJV improved results arising from stronger travel recovery, offset by change of AAT from an associate to a subsidiary.
- PATMI was higher contributed by improvement in EBIT and better SoAJV performance offset by AAT step up gain of \$28.9M in prior year, M&A professional fees incurred and higher tax expenses.
- Excluding govt. reliefs, PATMI would have been a loss of \$12.2M, which was an improvement of \$1.4M from 4Q FY22.



2H FY23 Highlights (vs 2H FY22)

S\$'M	2H FY23	2H FY22	YoY var	YoY var %
Revenue	953.8	607.3	346.5	57.1
OPEX	(959.5)	(653.9)	(305.6)	(46.7)
EBIT	(5.7)	(46.6)	40.9	87.8
SoAJV	27.8	16.2	11.6	71.6
PATMI <i>PATMI %</i>	6.0 <i>0.6%</i>	7.2 <i>1.2%</i>	(1.2)	(16.7)
Core PATMI	7.7	(21.7)	29.4	n.m.
EBITDA (+SoAJV) <i>EBITDA Margin (%)</i>	113.9 <i>11.9%</i>	28.5 <i>4.7%</i>	85.4	299.6
<u>Profits excl reliefs</u>				
EBIT	(42.0)	(106.3)	64.3	60.5
PATMI	(26.0)	(46.6)	20.6	44.2
CORE PATMI	(24.3)	(75.5)	51.2	67.8

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n.m. represents not meaningful

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AAT represents Asia Airfreight Terminal Co. Ltd.

Commentary

- Group revenue improved by 57.1% (\$346.5M) as Food and Gateway recorded higher revenue by 41.1% and 76.9% on the back of aviation recovery and AAT consolidation.
- Increase in Opex across all expense categories due to consolidation of AAT as well as increased business volume from aviation recovery, lower job support grants and inflationary pressures.
- Total govt. reliefs included in 2H FY23 Opex was \$36.3M, a reduction of \$23.4M YoY.
- SoAJV improved results arising from stronger travel recovery, offset by change of AAT from an associate to a subsidiary.
- PATMI was lower largely contributed by AAT step up gain of \$28.9M last year, M&A professional fee incurred, offset by better SoAJV performance and higher EBIT.
- Excluding govt. reliefs, PATMI would have been a loss of \$26.0M, which was an improvement of \$20.6M from 2H FY22.



FY23 Highlights

S\$'M	FY23	FY22	YoY var	YoY var %
Revenue	1,758.3	1,176.8	581.5	49.4
OPEX	(1,806.3)	(1,219.4)	(586.9)	(48.1)
EBIT	(48.0)	(42.6)	(5.4)	(12.7)
SoAJV	45.4	17.1	28.3	165.5
PATMI	(26.5)	20.4	(46.9)	n.m.
<i>PATMI %</i>	<i>-1.5%</i>	<i>1.7%</i>		
Core PATMI	(26.7)	(8.5)	(18.2)	(214.1)
EBITDA (+SoAJV)	173.2	94.2	79.0	83.9
<i>EBITDA Margin (%)</i>	<i>9.9%</i>	<i>8.0%</i>		
<u>Profits excl reliefs</u>				
EBIT	(107.1)	(188.4)	81.3	43.2
PATMI	(77.6)	(112.2)	34.6	30.8
CORE PATMI	(77.8)	(141.1)	63.3	44.9

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Commentary

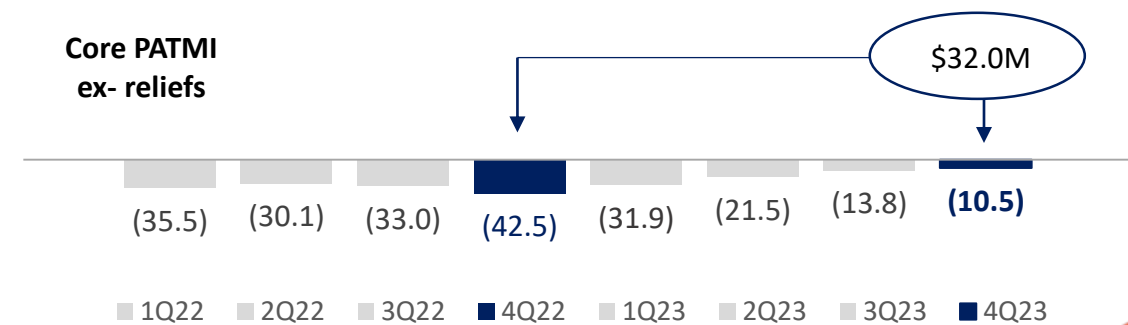
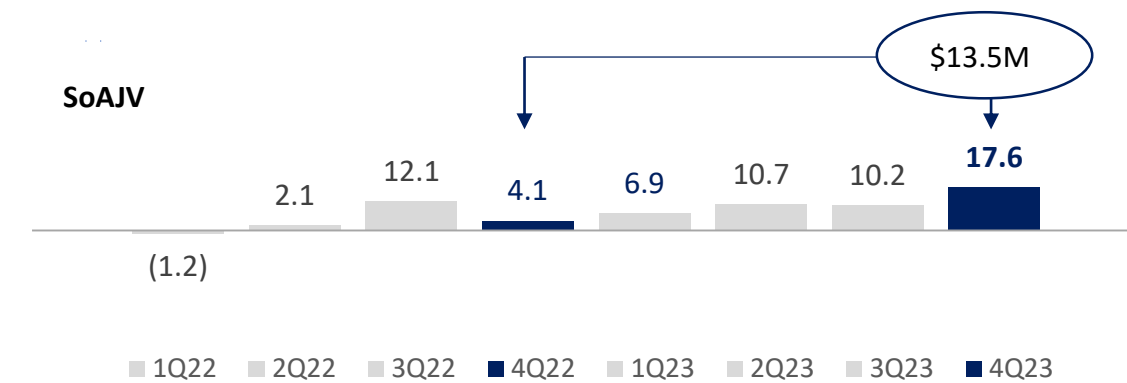
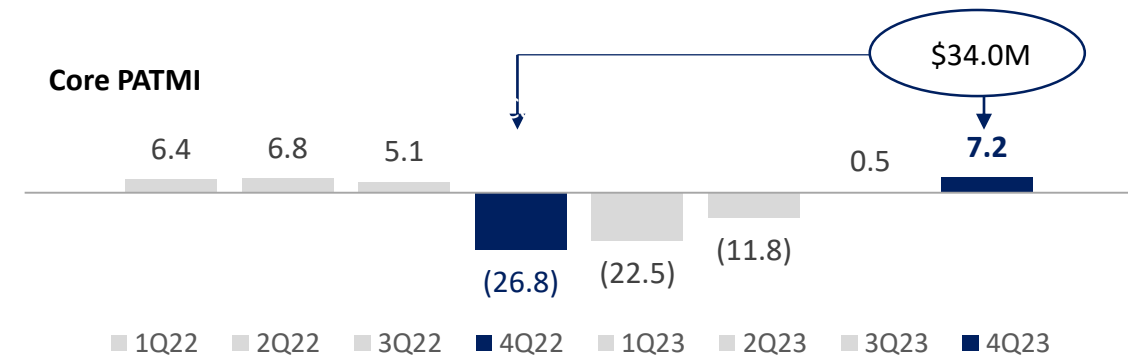
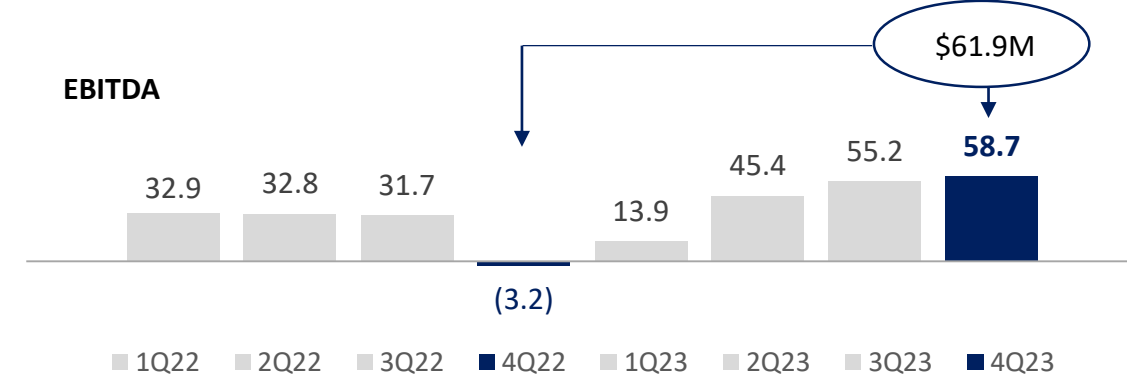
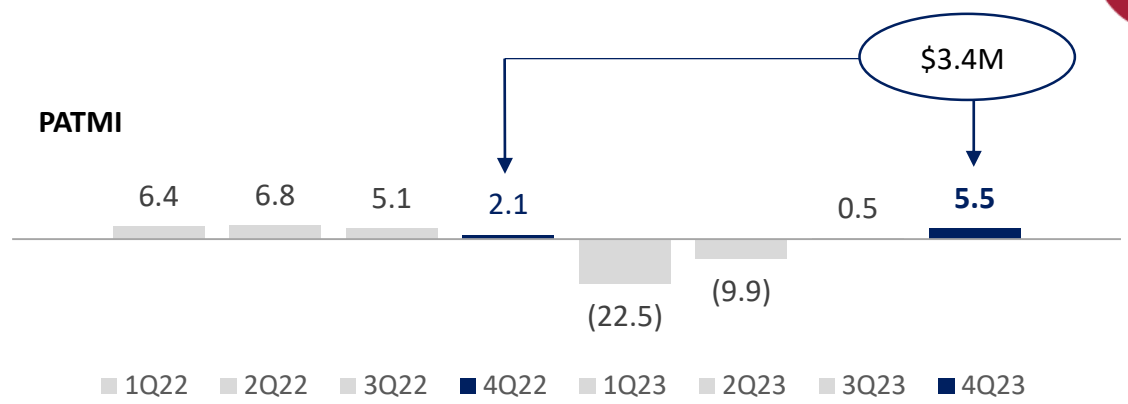
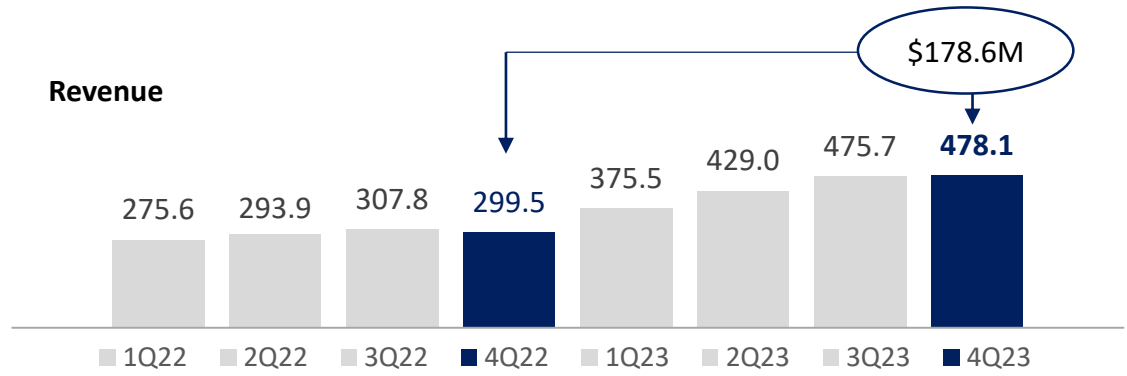
- Group revenue improved by 49.4% (\$581.5M) as Food and Gateway recorded higher revenue by 35.6% and 66.9% on the back of aviation recovery and AAT consolidation.
- Increase in Opex across all expense categories due to consolidation of AAT and increased business volume from aviation recovery, lower job support grants (\$66.6M) and inflationary pressures.

Total govt. reliefs included in FY23 Opex was \$59.1M, a \$86.7M reduction YoY.

- SoAJV improved results arising from stronger travel recovery, offset by change of AAT from an associate to a subsidiary.
- PATMI was lower largely contributed by the lower EBIT, M&A professional fee incurred, AAT step up gain last year, higher tax expense offset by better SoAJV performance and impairment of PPE last year.
- Excluding govt. reliefs, PATMI would have been a loss of \$77.6M, which was an improvement of \$34.6M from FY22.



FY23 Quarterly Trending



Note: All figures are unaudited and in S\$ m unless otherwise stated.

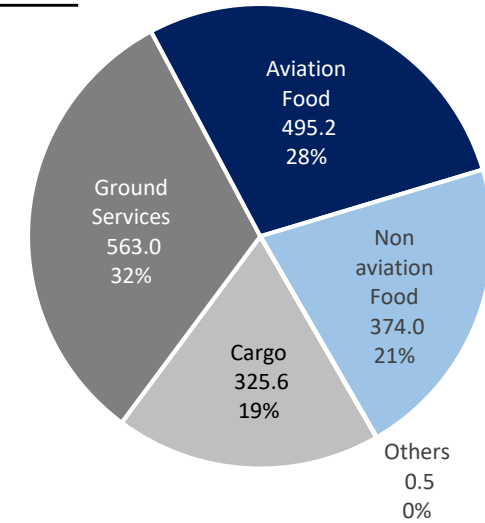
EBITDA refers to earnings (including Share of results of associates/joint ventures) before interest, tax, depreciation and amortisation; and excludes one-off items



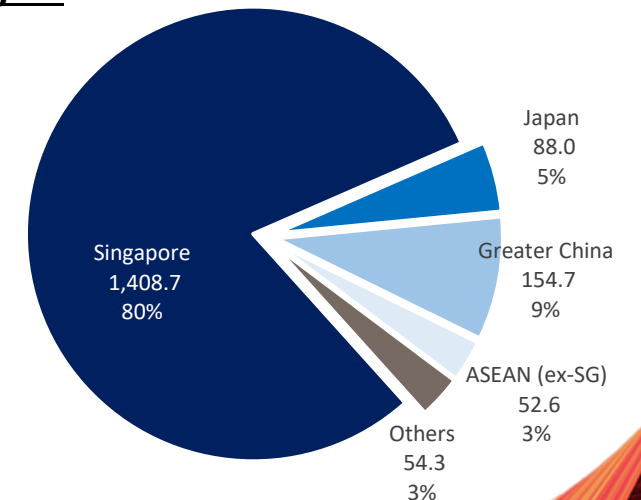
Revenue

Revenue	Actual	Actual	Var		Actual	Actual	Var	
	4QFY23	4QFY22	\$	%	FY23	FY22	\$	%
By Business:								
Gateway Services								
- Cargo	79.9	44.8	35.1	78%	325.6	180.8	144.8	80%
- Ground Services	164.1	90.0	74.1	82%	563.0	351.7	211.3	60%
Food Solutions								
- Aviation Food	148.9	65.1	83.8	129%	495.2	223.3	271.9	122%
- Non aviation Food	84.8	99.1	(14.3)	14%	374.0	417.6	(43.6)	-10%
Others	0.4	0.5	(0.1)	-27%	0.5	3.4	(2.9)	-84%
Total	478.1	299.5	178.6	60%	1,758.3	1,176.8	581.5	49%
By Region								
Singapore	383.3	253.9	129.4	51%	1,408.7	1,005.6	403.1	40%
Japan	26.5	21.1	5.4	25%	88.0	77.5	10.5	14%
Greater China	38.7	9.7	29.0	299%	154.7	48.8	105.9	217%
ASEAN (ex-SG)	16.0	9.7	6.3	65%	52.6	23.5	29.1	124%
Others	13.6	5.1	8.5	167%	54.3	21.4	32.9	154%
Total	478.1	299.5	178.6	60%	1,758.3	1,176.8	581.5	49%

Business



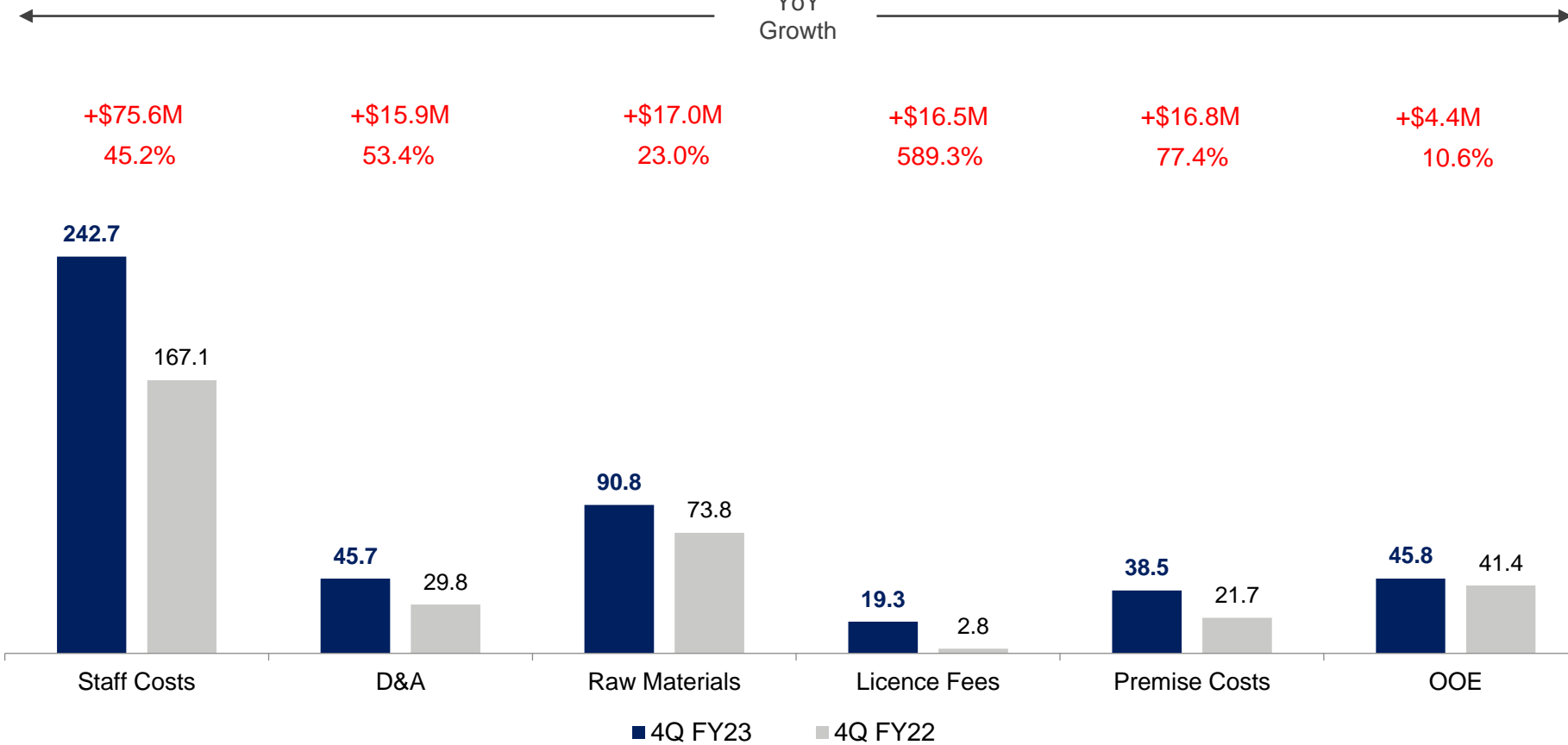
Region



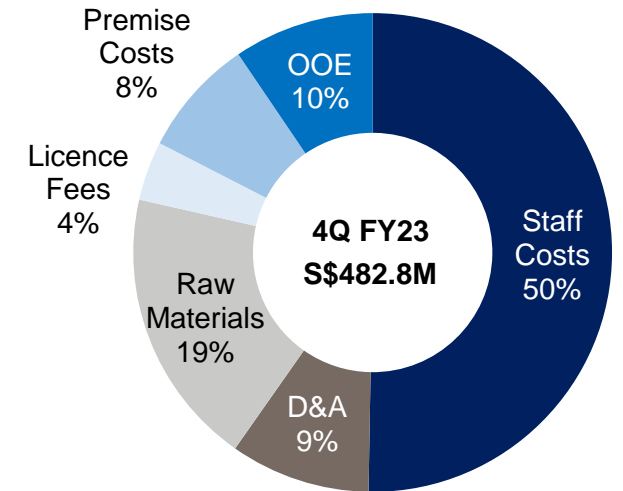


4Q FY23 Group Expenditure

YoY Growth



↑ \$146.2M
43.4%



- Higher staff cost due to higher headcount and contract services cost to meet business demand
- Increase in premise cost from higher utilities due to increased consumption with aviation recovery and higher tariff rates

Note: All figures are unaudited and in S\$m unless otherwise stated.
D&A represents Depreciation & Amortisation
OOE represents Other Operating Costs



Summary Financials – Associates and Joint Ventures (AJVs)

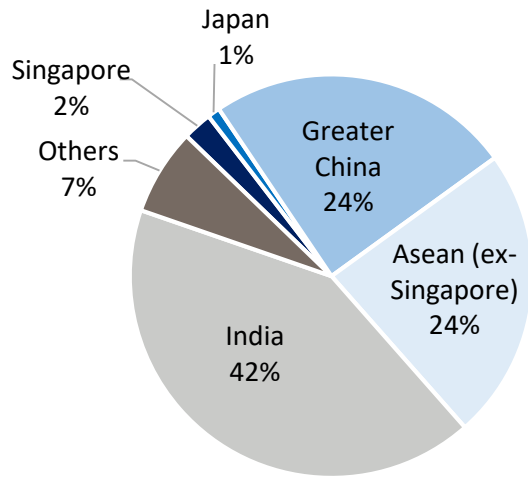
S\$'M	4Q FY23	4Q FY22	% change
SATS Share of Revenue (SSOR)	100.8	90.6	11.3
Share of earnings / (losses)	17.6	4.1	329.3

OVERVIEW

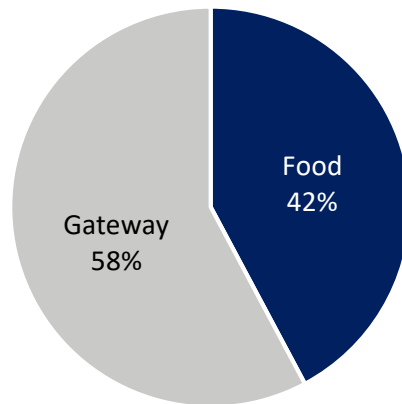
- 4Q SSOR increased 11.3% YoY.
- Share of earnings increased by \$13.5M to \$17.6M compared to last year.
- India, Greater China & Asean (ex-SG) are the 3 largest markets of our AJVs.
- Gateway and Food AJVs represented 58% and 42% of the SSOR, respectively.

Segmental SSOR – Associates and JVs

Geographical



Business

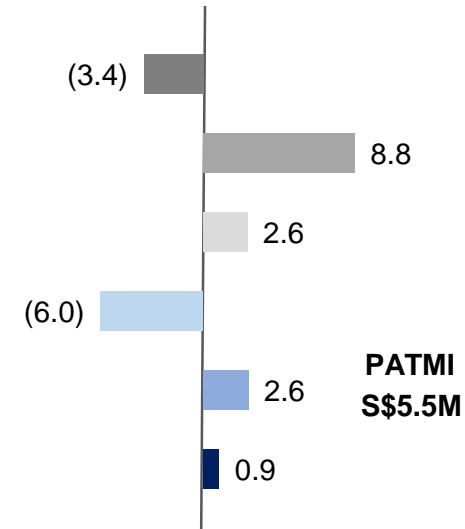
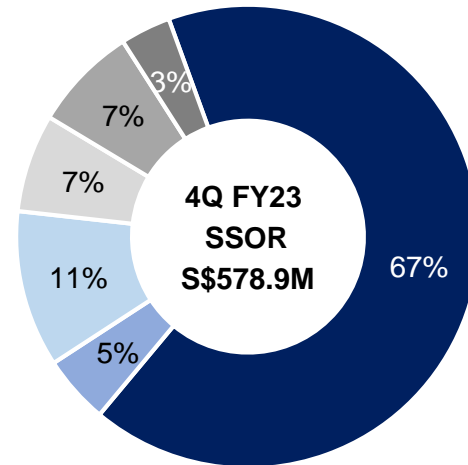
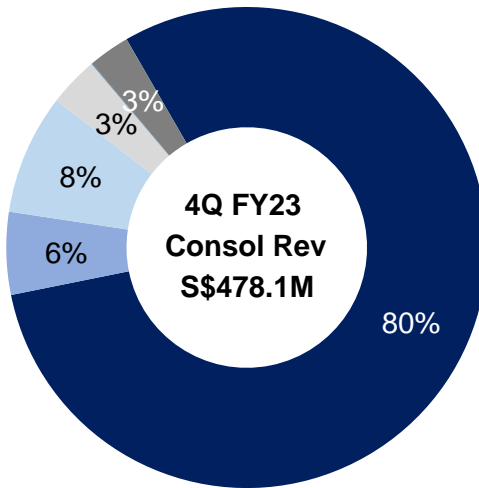


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n.m. – not meaningful



4Q FY23 Revenue (Consol & SSOR) and PATMI by region

	Consol Revenue			SSOR			PATMI		
	4Q FY23	4Q FY22	YoY %	4Q FY23	4Q FY22	YoY %	4Q FY23	4Q FY22	YoY %
Singapore	383.3	253.9	51.0	385.6	255.8	50.7	0.9	(14.2)	n.m.
Japan	26.5	21.1	25.6	27.6	22.0	25.5	2.6	(1.9)	n.m.
Asean (ex-SG)	16.0	9.7	64.9	39.7	27.5	44.4	2.6	0.4	525.0
Greater China	38.7	9.7	299.0	63.3	41.0	54.6	(6.0)	18.4	n.m.
India	0.2	0.0	100.0	42.4	32.2	31.4	8.8	1.1	700.0
Others	13.4	5.1	162.5	20.3	11.5	77.0	(3.4)	(1.7)	(98.2)
Total	478.1	299.5	59.6	578.9	390.0	48.4	5.5	2.1	161.9

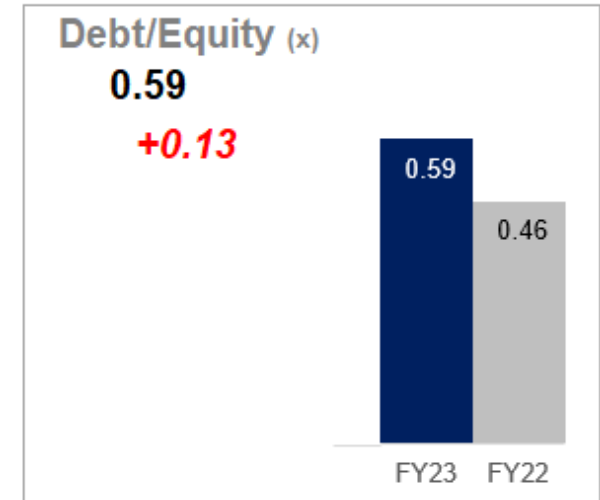
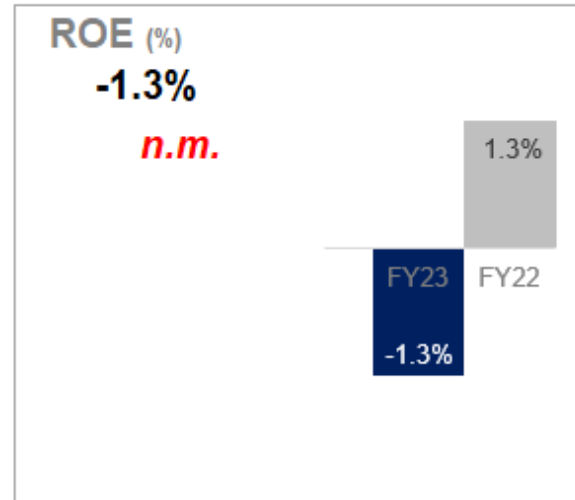
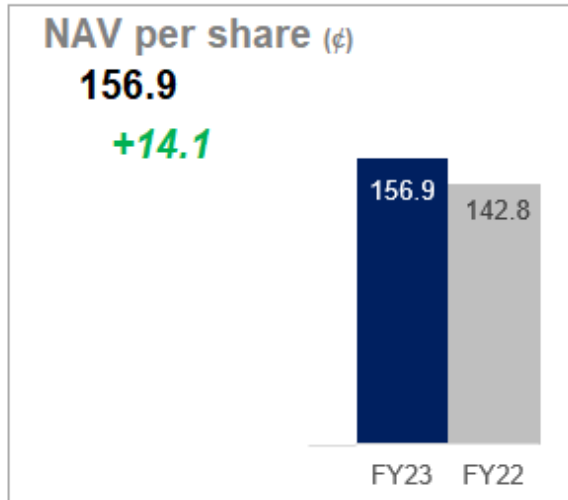
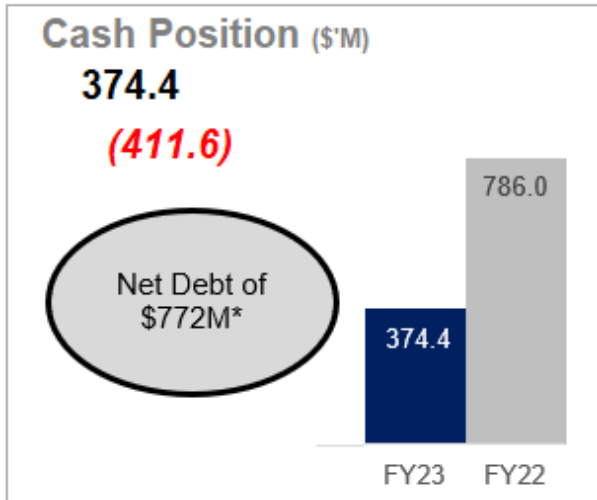
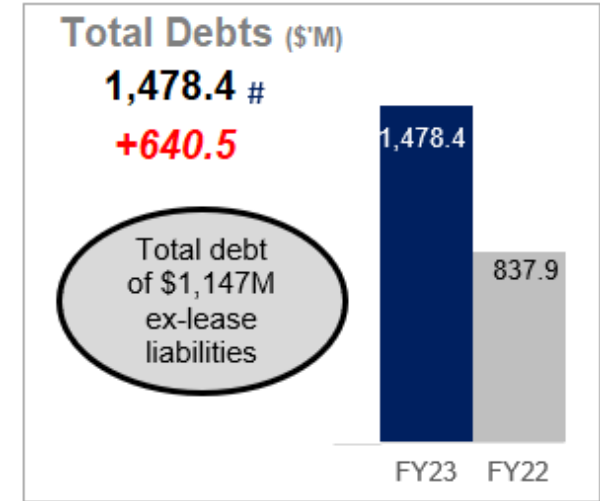
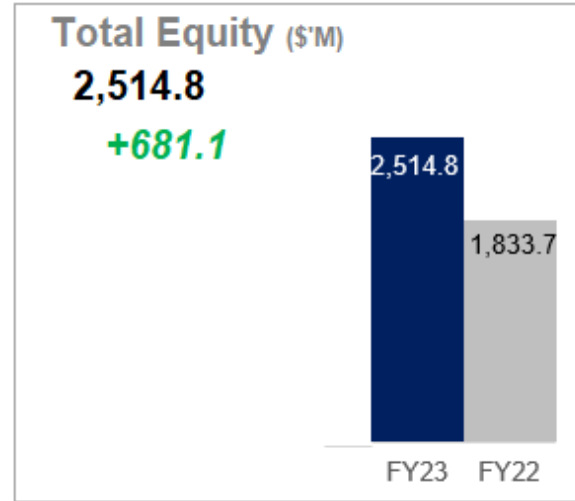
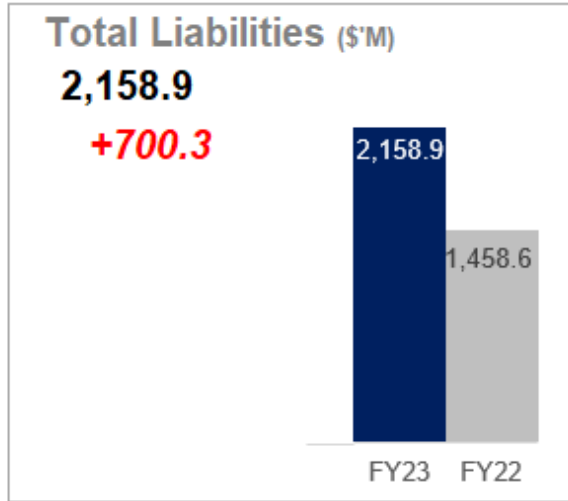
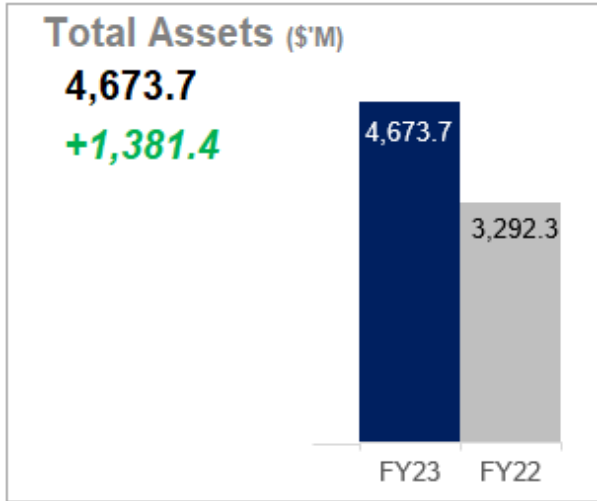


■ Singapore ■ Japan ■ Greater China ■ Asean (ex-SG) ■ India ■ Others

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n.m. – not meaningful



FY23 Group Financial Position



Components of the debt: MTN and term loans (\$1,147M) and lease liabilities (\$332M)
 * Before taking into account leases (LY net cash: \$275M)
 **FY23 denotes @ 31 Mar 23 and FY22 denotes @ 31 Mar 22
 n.m. – not meaningful



Group Balance Sheet

\$M	AS AT 31 MAR 23	AS AT 31 MAR 22	Change %	Commentary
Non-Current Assets	1,950.9	1,996.3	(2.3)	Mainly due to lower property, plant and equipment from disposal, lower intangible assets from amortisation and foreign currency translation difference, and lower investment in associates from dividend received and foreign currency translation difference during the year.
Current Assets	2,722.8	1,296.0	110.1	Increased \$1,426.8M mainly due to deposit with notary pending payment for the WFS acquisition as well as higher trade and other receivables.
Total Assets	4,673.7	3,292.3	42.0	
Non-Current Liabilities	1,552.5	828.0	87.5	Increased due a three-year term loan of Euro 500M (approximately S\$723.5 million) to fund the acquisition of WFS.
Current Liabilities	606.4	630.6	(3.8)	Decreased \$24.2M mainly from repayment of term loans offset by higher trade and other payables.
Total Liabilities	2,158.9	1,458.6	48.0	
Equity Attributable to Shareholders	2,333.6	1,602.6	45.6	The higher equity was mainly due to increase in share capital arising from rights issue during the year.
Non-Controlling Interests	181.2	231.1	(21.6)	
Total Equity	2,514.8	1,833.7	37.1	

Note: All figures as at 31 March 23 are unaudited and in S\$ m unless otherwise stated.

Group Cash Flow Statement

\$M	FY23	FY22	Difference
Net cash used in operating activities	79.6	62.3	17.3
Net cash used in investing activities	(1,831.9)	31.1	(1,863.0)
<i>Capital expenditure</i>	<i>(119.4)</i>	<i>(77.9)</i>	<i>(41.5)</i>
<i>Dividends from associates/joint ventures</i>	<i>23.5</i>	<i>26.6</i>	<i>(3.1)</i>
<i>Proceeds from disposal of property, plant and equipment</i>	<i>25.5</i>	<i>0.4</i>	<i>25.1</i>
<i>Deposit with notary</i>	<i>(1,774.0)</i>	<i>-</i>	<i>(1,774.0)</i>
<i>Other investing activities</i>	<i>12.5</i>	<i>82.0</i>	<i>(69.5)</i>
Net cash used in financing activities	1,340.0	(189.3)	1,529.3
<i>Repayment of term loans</i>	<i>(106.4)</i>	<i>(182.0)</i>	<i>75.6</i>
<i>Repayment of lease liabilities</i>	<i>(60.1)</i>	<i>(26.0)</i>	<i>(34.1)</i>
<i>Proceeds from borrowings</i>	<i>752.9</i>	<i>21.1</i>	<i>731.8</i>
<i>Proceeds from right issue of shares</i>	<i>789.7</i>	<i>-</i>	<i>789.7</i>
<i>Dividends paid to non-controlling interest</i>	<i>(36.1)</i>	<i>(2.4)</i>	<i>(33.7)</i>
Net decrease in cash & cash equivalents	(412.3)	(95.9)	(316.4)
Effect of exchange rate changes	0.7	2.1	(1.4)
Cash & cash equivalents at beginning of financial period	786.0	879.8	(93.8)
Cash & cash equivalents at end of financial period	374.4	786.0	(411.6)
Free cash flow *	(39.8)	(15.6)	(24.2)

Note: All figures are unaudited and in S\$ m unless otherwise stated.

* Free Cash Flow refers to net cash from operating activities less cash purchases of capital expenditure.

Outlook

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Outlook (1 of 2)

Our aviation business is expected to grow as travel continues to recover across the regions. However, the macroeconomic outlook remains uncertain. Monetary tightening is expected to further impact consumer and business spending while the ongoing geopolitical and trade tensions continue to disrupt global supply chains.

SATS is focused on advancing its strategy of strengthening its Singapore core while expanding overseas. The acquisition of Worldwide Flight Services (WFS) enhances SATS' competitive advantage and resilience in cargo handling to better weather headwinds through new customer acquisitions and a larger share of the specialised air cargo handling business. Tapping on the growth of the ready-to-eat market in Asia, SATS has opened a new central kitchen in Tianjin and is also in the midst of building the largest central kitchen in Bengaluru to produce ready-to-eat meals for airlines, institutions and foodservice customers.

With our expanded network, we will be able to offer our customers more value-added products and services from end-to-end to enhance their supply chains.

With effect from 1Q FY24, SATS will be consolidating WFS' financial information into SATS Group's financial results.



Outlook (2 of 2)

Kerry Mok, President and Chief Executive Officer of SATS, said, "In support of Changi Airport's preeminent air hub status, SATS ramped up its operations in Singapore quickly ahead of travel recovery to ensure minimal disruptions to operations. During the year, we managed the sharp increase of flights in Singapore from 43% to 84% of pre-pandemic levels. While air travel recovery momentum is expected to continue, we are mindful that air cargo volume has softened due to macroeconomic factors. Fuelled by our twin-engine growth strategy, we continue to drive productivity through operational excellence and enhanced scale to achieve the desired network synergies and combined benefits for the group. We will deliver improved connectivity to our clients and customers particularly through our enlarged reach with WFS."

Appendix

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Group Segmented P&L – 4Q FY23

	Food Solutions	Gateway Services	Others	4Q FY23 Total	Food Solutions	Gateway Services	Others	4Q FY22 Total
Revenue	233.8	243.9	0.4	478.1	164.1	134.9	0.5	299.5
EBIT (Loss)/profit	(1.3)	9.1	(12.4)	(4.6)	(10.6)	(12.2)	(14.3)	(37.1)
Net finance expense	0.0	(1.1)	(0.2)	(1.3)	(1.2)	(0.8)	(1.2)	(3.2)
Share of results of Associates/JVs (SoAJV)	5.7	12.0	(0.1)	17.6	(3.2)	7.4	(0.1)	4.1
Other non-operating income/ (expense)	11.9	(0.7)	(16.5)	(5.3)	(9.5)	28.6	0.0	19.1
(Loss)/profit before tax	16.3	19.3	(29.2)	6.4	(24.5)	23.0	(15.6)	(17.1)
Income tax credit/(expense)	(4.2)	0.0	3.1	(1.1)	5.5	2.8	8.4	16.7
(Loss)/profit for the period	12.1	19.3	(26.1)	5.3	(19.0)	25.8	(7.2)	(0.4)
EBITDA	16.0	53.8	(11.1)	58.7	(1.8)	11.9	(13.3)	(3.2)
<i>EBITDA (%)</i>	6.8%	22.1%	<i>n.m.</i>	12.3%	(1.1%)	8.8%	<i>n.m.</i>	(1.0%)

Note: All figures are unaudited and in S\$ m unless otherwise stated.
n.m. – not meaningful



Group Segmented P&L – FY23

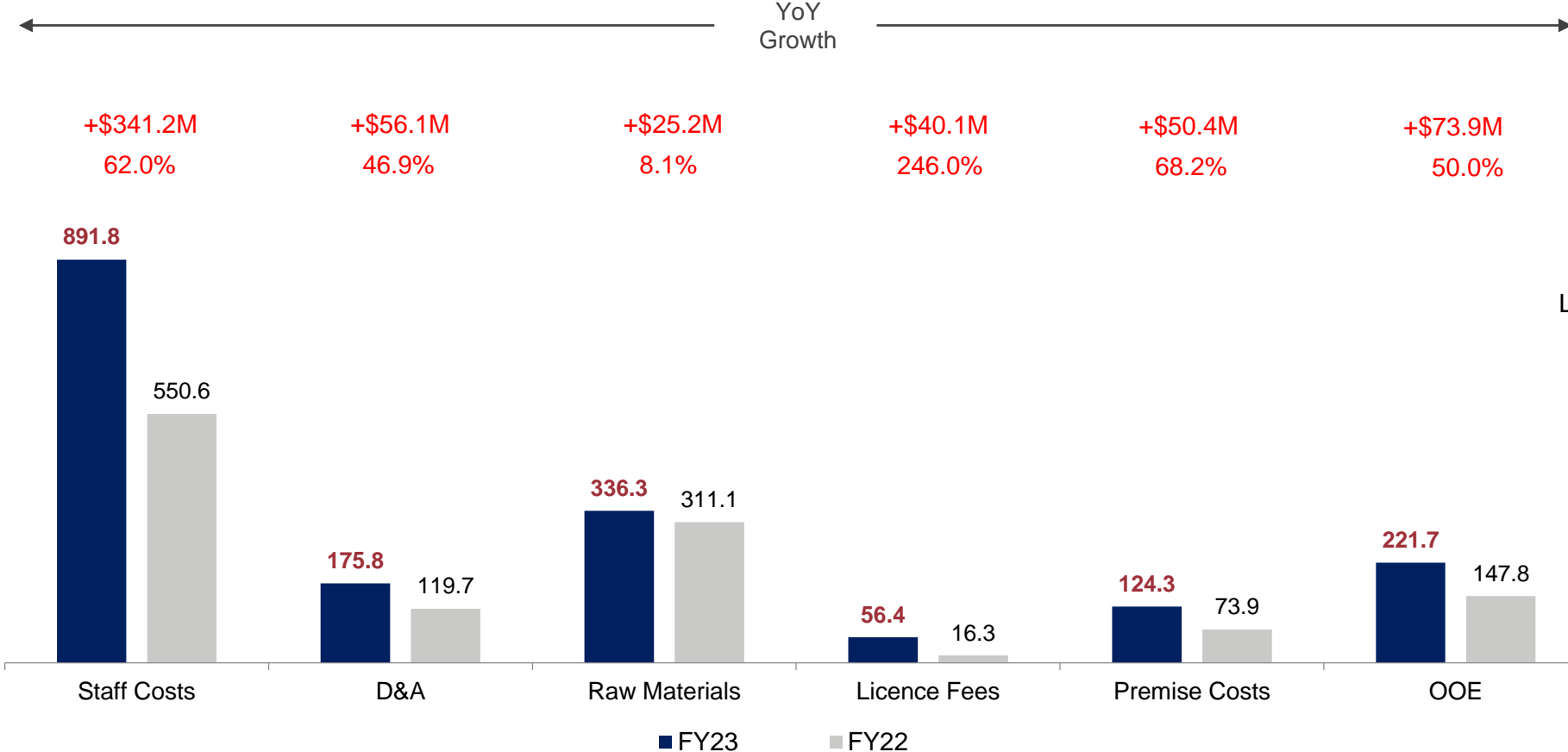
	Food Solutions	Gateway Services	Others	FY23 Total	Food Solutions	Gateway Services	Others	FY22 Total
Revenue	869.3	888.5	0.5	1,758.3	640.9	532.5	3.4	1,176.8
EBIT (Loss)/profit	(33.8)	(2.0)	(12.2)	(48.0)	(44.1)	6.7	(5.2)	(42.6)
Net finance expense	(1.0)	(5.5)	(2.2)	(8.7)	(3.8)	(3.7)	(6.3)	(13.8)
Share of results of Associates/JVs (SoAJV)	6.6	38.8	0.0	45.4	(15.5)	32.6	0.0	17.1
Other non-operating income/ (expense)	15.2	(1.9)	(45.8)	(32.5)	(16.3)	27.8	0.7	12.2
(Loss)/profit before tax	(13.0)	29.4	(60.2)	(43.8)	(79.7)	63.4	(10.8)	(27.1)
Income tax credit/(expense)	1.1	1.7	2.4	5.2	17.9	7.5	6.0	31.4
(Loss)/profit for the period	(11.9)	31.1	(57.8)	(38.6)	(61.8)	70.9	(4.8)	4.3
EBITDA	18.3	161.9	(7.0)	173.2	(9.3)	105.9	(2.4)	94.2
<i>EBITDA (%)</i>	2.1%	18.2%	<i>n.m.</i>	9.9%	(1.5%)	19.9%	(73.5%)	8.0%

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n.m. – not meaningful

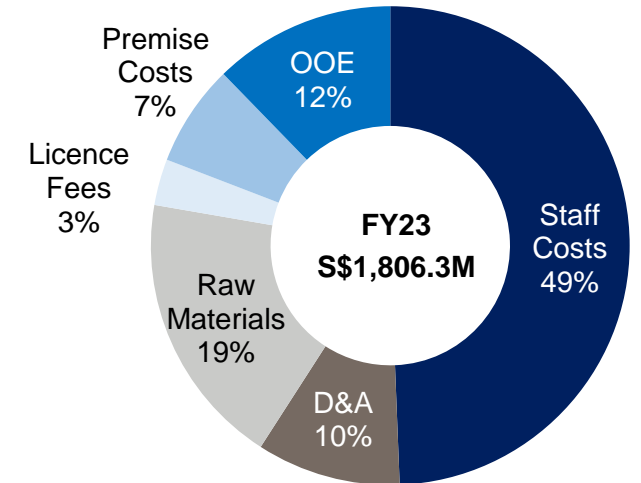


FY23 Group Expenditure

YoY Growth



↑ \$586.9M
48.1%



- Higher staff cost due to lower government grants, higher headcount, OT and contract services cost to meet business demand.
- Increase in premise cost from higher utilities due to increased consumption with aviation recovery and higher tariff rates, and higher premise cleaning and maintenance expenses.
- Higher OOE was due to higher fuel cost and maintenance of vehicles from increased business activities, higher distribution and warehouse cost and lower government grants.

Note: All figures are unaudited and in S\$ m unless otherwise stated.
D&A represents Depreciation & Amortisation
OOE represents Other Operating Costs



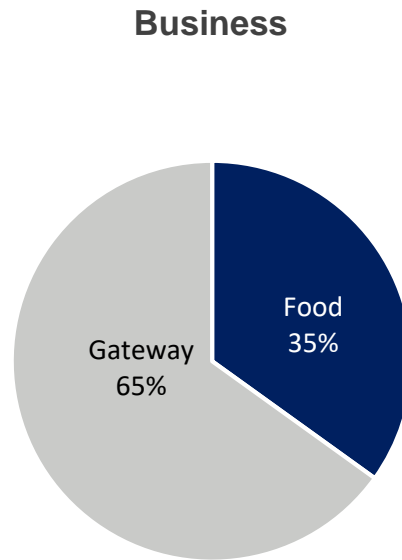
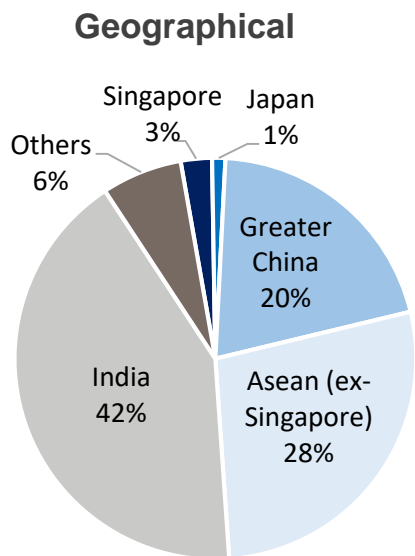
Summary Financials – Associates and Joint Ventures (AJVs)

S\$'M	FY23	FY22	% change
SATS Share of Revenue (SSOR)	368.0	351.0	4.8
Share of earnings / (losses)	45.4	17.1	165.5

OVERVIEW

- Full year SSOR increased 4.8% YoY.
- Share of earnings increased \$28.3M to \$45.4M compared to last year.
- ASEAN (ex-SG) and India are the 2 largest markets of our AJVs.
- Gateway and Food AJVs represented 65% and 35% of the SSOR, respectively.

Segmental SSOR – Associates and JVs

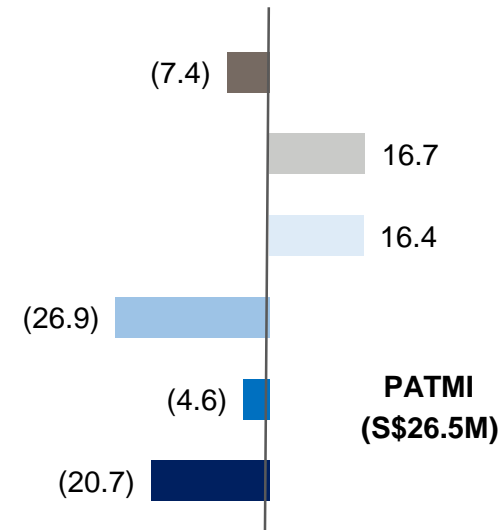
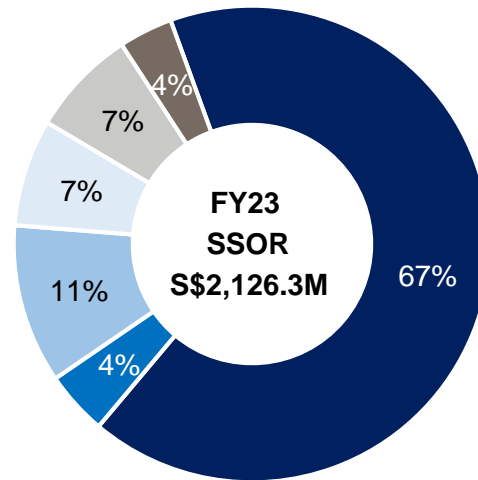
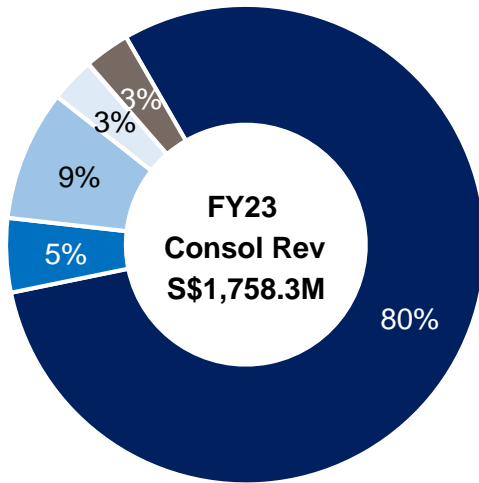


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n.m. – not meaningful



FY23 Revenue (Consol & SSOR) and PATMI by region

	Consol Revenue			SSOR			PATMI		
	FY23	FY22	YoY %	FY23	FY22	YoY %	FY23	FY22	YoY %
Singapore	1,408.7	1,005.6	40.1	1,417.9	1,014.9	39.7	(20.7)	20.1	n.m.
Japan	88.0	77.5	13.4	91.9	81.3	13.0	(4.6)	(9.8)	53.1
Asean (ex-SG)	52.6	23.5	123.8	154.5	96.3	60.4	16.4	1.9	763.2
Greater China	154.7	48.8	217.0	229.9	175.8	30.7	(26.9)	14.1	n.m.
India	0.4	0.2	100.0	154.4	118.8	30.0	16.7	2.8	496.4
Others	53.9	21.2	153.9	77.7	40.8	90.5	(7.4)	(8.7)	14.0
Total	1,758.3	1,176.8	49.4	2,126.3	1,527.9	39.2	(26.5)	20.4	n.m.



■ Singapore ■ Japan ■ Greater China ■ Asean (ex-SG) ■ India ■ Others

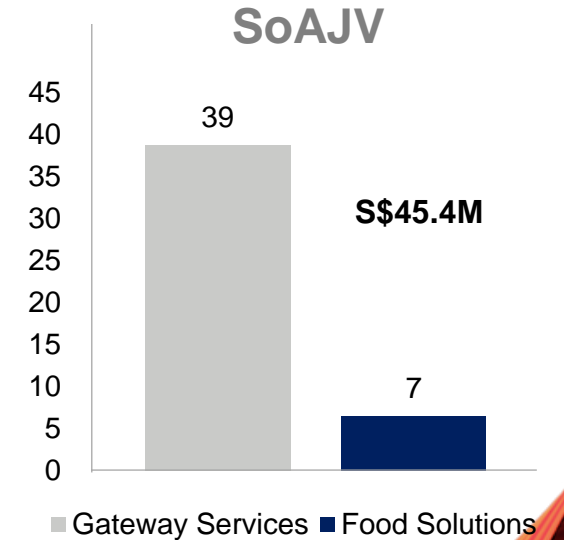
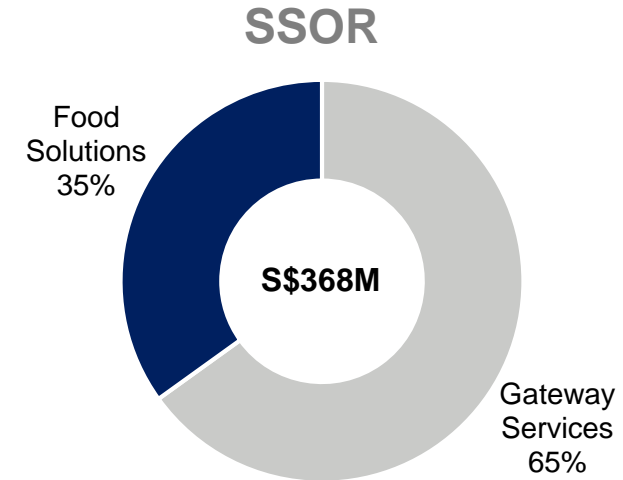
Note: All figures are unaudited and in S\$ m unless otherwise stated.
n.m. – not meaningful



Summary of key associates / joint ventures

FY23 SATS share of revenue (SSoR)

No.	Associates/JVs	Business Unit	Total	Singapore	Japan	Asean (ex-SG)	Greater China	India	Others
1	Taj SATS Air Catering/TMFK	Food	55	-	-	-	-	55	-
2	Evergreen Sky Catering	Food	26	-	-	-	26	-	-
3	MacroAsia Catering Services	Food	25	-	-	25	-	-	-
4	Maldives Inflight Catering	Food	12	-	-	-	-	-	12
5	PT Cardig Aero Services**	Gateway	69	-	-	69	-	-	-
6	Air India SATS Airport Services	Gateway	59	-	-	-	-	59	-
7	Evergreen Airline Services/Air Cargo	Gateway	42	-	-	-	42	-	-
8	Mumbai Cargo Services	Gateway	40	-	-	-	-	40	-
9	OmanSATS	Gateway	12	-	-	-	-	-	12
10	Tan Son Nhat Cargo Services Ltd	Gateway	8	-	-	8	-	-	-
	Sub-total	94.5%	348	0	0	102	68	154	24
	Others	5.5%	20	9	4	0	7	0	0
	Share of Associates/JVs revenue (SSoR)	100%	368	9	4	102	75	154	24
	Share of results of Associates/JVs (SoAJV)		45	-3	0	26	-1	20	3



Note: All figures are unaudited and in S\$ m unless otherwise stated.

Based on Group management estimates

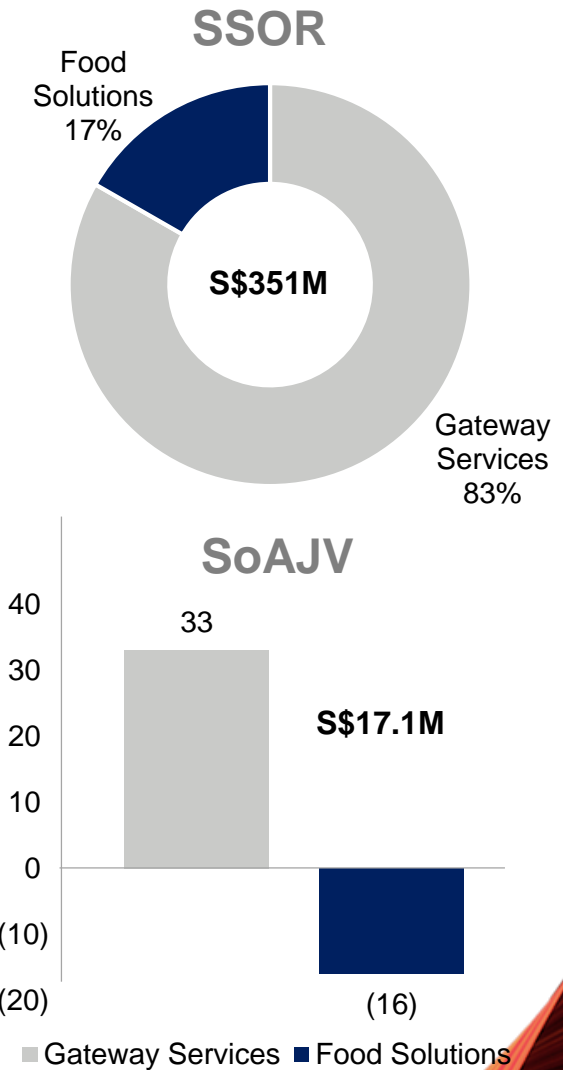
*PT CAS revenue refers to consolidated revenue of PT CAS Group which include PT Jasa Angkasa and PT Purantara Mitra



Summary of key associates / joint ventures

FY22 SATS share of revenue (SSoR)

No.	Associates/JVs	Business Unit	Total	Singapore	Japan	Asean (ex-SG)	Greater China	India	Others
1	Taj SATS Air Catering/TMFK	Food	26	-	-	-	-	26	-
2	Evergreen Sky Catering	Food	8	-	-	-	8	-	-
3	Beijing Airport Inflight Kitchen	Food	4	-	-	-	4	-	-
4	MacroAsia Catering Services	Food	7	-	-	7	-	-	-
5	Asia Airfreight Terminal	Gateway	75	-	-	-	75	-	-
6	PT Cardig Aero Services**	Gateway	56	-	-	56	-	-	-
7	Mumbai Cargo Services	Gateway	41	-	-	-	-	41	-
8	Evergreen Airline Services/Air Cargo	Gateway	38	-	-	-	38	-	-
9	Air India SATS Airport Services	Gateway	52	-	-	-	-	52	-
10	OmanSATS	Gateway	11	-	-	-	-	-	11
	Sub-total	90.6%	318	-	-	63	125	119	11
	Others	9.4%	33	10	4	10	2	0	9
	Share of Associates/JVs revenue (SSoR)	100%	351	10	4	73	127	119	19
	Share of results of Associates/JVs (SoAJV)		17	-2	-0	12	1	3	3



Note: All figures are unaudited and in S\$ m unless otherwise stated.

Based on Group management estimates

*PT CAS revenue refers to consolidated revenue of PT CAS Group which include PT Jasa Angkasa and PT Purantara Mitra

Q&A

**Shaping
the Future**