

## **MEDIA RELEASE**

9 May 2024

## GEO ENERGY POSTS NET PROFIT OF US\$8.7 MILLION FOR 1Q2024 AND DECLARES AN INTERIM DIVIDEND OF 0.2 SG CENTS PER SHARE; PROGRESSING FORWARD WITH THE INTEGRATED INFRASTRUCTURE TO ACHIEVE AN ANNUAL PRODUCTION OF 20-25 MILLION TONNES

## 1Q2024 Highlights

- The Group achieved quarterly revenue of US\$99.0 million, a decrease of 25% from 1Q2023, mainly due to a decrease in ICI4 prices averaging at US\$57.23 per tonne in 1Q2024, compared to US\$76.60 per tonne in 1Q2023.
- Due to seasonality and weather conditions, the Group's production volume was lower during
  the first quarter of the year. Comparable to 1Q2023, the Group delivered coal sales of 1.8
  million tonnes in 1Q2024, mainly comprising 1.1 million tonnes, 0.6 million tonnes and 0.1
  million tonnes of coal from the TBR, SDJ and TRA coal mines respectively. Notably, the Group
  remains on track for coal sales target of 10 11 million tonnes in 2024, with higher volumes
  expected in 2H2024.
- Cash profit per tonne from coal mining for 1Q2024 remained strong at an average of US\$13.18 per tonne (1Q2023: US\$17.36 per tonne), despite lower ICI4 prices as mentioned above. This is in part due to its resilient cost model where its cash cost decreases along with lower ICI4 prices. Furthermore, through the optimisation of its mining plan, the Group have successfully reduced the strip ratio of its mines and its cash costs. Accordingly, our cash profit margin remains relatively stable at 24.1% in 1Q2024 (1Q2023: 24.8%).
- Other income was US\$2.1 million in 1Q2024, mainly comprised foreign exchange gains and interest income. This was an increase of 24% as compared to US\$1.7 million in 1Q2023.
- General and administrative expenses of US\$3.5 million in 1Q2024 was higher than US\$2.7 million in 1Q2023, mainly due to the enlarged operations following the acquisition of PT Golden Eagle Energy Tbk ("GEE") on 18 October 2023 with our headcount growing from 205 to 342.
- With the vision for Geo Energy to become a billion-dollar energy group in the next 5 6 years, the Group has drawn down term loan facilities of US\$220 million in October 2023 mainly to fund its expansion plans starting with GEE acquisition and the follow up development of the integrated infrastructure so as to ramp up its annual production to 20 25 million tonnes. As such, the Group's finance costs of US\$5.1 million in 1Q2024 was higher than the US\$0.01 million in 1Q2023.
- Continual track record of profitability with net profit of US\$8.7 million for 1Q2024, despite lower ICI4 prices and increase in finance costs, mainly due to our resilient cost model as well as optimisation of mining plan to reduce strip ratio and cash costs.
- Income tax expense was US\$2.3 million with effective tax rates of 21% in 1Q2024. This was a decrease from 38% in 1Q2023 as the Group did not incur any withholding taxes arising from dividends declared by its Indonesian subsidiaries during the period.
- The Group has made steady progress in the development of the integrated infrastructure to support its growth plans and vision. The Group has completed land clearing to open up access roads and performed geotechnical drilling work over the length of the planned 92km hauling



road. Currently, the Group is in the process of completing the Detailed Engineering Design and appointment of a main Engineering, Procurement and Construction ("EPC") Contractor on a lumpsum turnkey basis in the next few months, with a targeted completion date of December 2025.

Commenting on the financial performance and business outlook for the Group, Mr Charles Antonny Melati, Executive Chairman & Chief Executive Officer of Geo Energy, said:

"Coal consumption was at an all-time high in 2023 due to the rising demand from emerging and developing economies. Globally, economic activity has shown resilience in 1Q2024 and industrial expansion is likely to continue to drive steady demand for coal. China is expected to be one of the largest contributors, underscored by their construction of 70 gigawatts of new coal power plants in 2023.

The average ICI4 prices remained stable at USS\$57.23 per tonne in 1Q2024, comparable to US\$58.85 per tonne in 4Q2023. Coal remains the cheapest source of energy and with rising concerns of energy security globally, the growing demand for coal is expected to support coal prices in 2024 and beyond.

Despite adverse weather conditions during this quarter, the Group achieved a revenue of around US\$100 million in 1Q2024 and delivered coal sales of 1.8 million tonnes. Through optimising our mining plan to reduce strip ratio, the Group's cash profit remained strong at an average of US\$13.18 per tonne.

As part of the Group's commitment towards rewarding our shareholders, the Company is declaring an interim dividend of 0.2 SG cents per share.

To build and achieve long term sustainable profitability, we have laid the foundation for transformative growth with the acquisition of GEE and we are making steady progress in the development of the integrated infrastructure to support our growth plans.

Targeting 20-25 million tonnes of annual production capacity, we aim to become a billion-dollar energy group in the next 5-6 years."

End

## ABOUT GEO ENERGY RESOURCES LIMITED (Bloomberg Ticker: GERL SP)

Geo Energy Resources Limited ("Geo Energy") is a major Indonesian coal producer with an established track record in operating coal mines, coal production and selling coal throughout the region. Geo Energy commenced its business in 2008 as a coal mining services provider and became a listed company on the Mainboard of the SGX in 2012, under the stock code: RE4 and is part of the Singapore FTSE-ST index.

Since then, Geo Energy has transitioned from being primarily a coal mining services provider to a coal producer that subcontracts its coal mining operations. This transition has allowed the Group to change the business model from operating as a relatively small-scale mining services provider in an environment of high capital expenditure and relatively low operational efficiency, with high dependence on owners of coal mining concessions, to being a low-cost coal producer with high-quality coal mining assets, working in collaboration with world-class business partners.



The Group's investment strategy is mainly focused on acquisition of new mining concessions to increase production quantity and at the same time diversify its sources of coal. The Group owns five mining concessions through its subsidiaries PT Sungai Danau Jaya, PT Tanah Bumbu Resources, PT Bumi Enggang Khatulistiwa and PT Surya Tambang Tolindo in Kalimantan, Indonesia, as well as PT Triaryani in South Sumatra, Indonesia. The Group also owns a 49% equity stake in PT Internasional Prima Coal in Kalimantan, Indonesia as a joint venture with PT Bukit Asam Tbk, a state-owned coal mining company and one of the largest coal producers in Indonesia.

Singapore office

Singapore office

SIT IPC

Jakarta office

TRA

SDJ & TBR

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