

(Company Registration Number: 200407031R)

# For Immediate Release

# OxPay Appointed as Digital Payment Provider for Q & M Dental's Singapore **Clinics**

- Partnership with Q & M Dental presents sizeable opportunity as cashless payments account for a majority of Q & M Dental's clinics' total transactions
- Digital payment processing service to be rolled out progressively across 99 Q & M Dental's clinics by 2Q 2022

SINGAPORE, April 18, 2022 - OxPay Financial Limited (SGX: TVV) ("OxPay" or the "Company", and together with its subsidiaries, the "Group") is pleased to announce that it has been appointed as the official digital payment service provider for all 99 Q & M Dental Group (Singapore) Limited ("Q & M Dental")'s clinics in Singapore.

The rollout of the digital payment services program will be carried out in two phases, with Phase 1 consisting of all non-credit card payments processing, including GrabPay, PayNow, Dash, AliPay and WeChat Pay, and Phase 2 comprising credit card payments processing, such as Visa, Mastercard and other cards, as well as instalment payment plans. Q & M Dental's 21 clinics will participate in the pilot testing before the program is progressively rolled out to all 99 clinics in Singapore by 2Q 2022.

Q & M Dental is the largest private dental healthcare group in Singapore, with over 141 clinics spanning Singapore, Malaysia and China. Q & M Dental made its trading debut on the Mainboard of the Singapore Exchange in November 2009. The Mainboard-listed company posted a revenue of S\$205.6 million (unaudited) for its financial year ended 31 December 2021, of which S\$160.2 million (unaudited) was generated from its dental and medical clinics.

The partnership with Q & M Dental presents a sizeable opportunity for OxPay, as credit cards and digital wallet payments account for a majority of Q & M Dental's clinics' total transactions.



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OxPay is focused on servicing merchants in the retail, transportation, as well as food and beverage industries. Its wholly owned subsidiary, OxPay SG Pte. Ltd., established in 2005, holds a major payment institution license in Singapore and is regulated by the Monetary Authority of Singapore under the Payment Services Act 2019.

Currently, OxPay has a presence in Singapore, Malaysia, Indonesia and Thailand – with ambitions to become a regional player in the global payment space.

In 2020, the digital payments market chalked up a total transaction value of US\$5.4 trillion, with this figure forecast to expand to US\$11.3 trillion by 2026, registering a six-year CAGR of 11.2% over the period<sup>1</sup>. Demand for cashless payments is driven by the soaring internet economy, greater convenience, favourable government policies, and evolving customer behaviour. In addition, Asia leads the growth in non-cash transactions globally, registering a five-year CAGR of 28%<sup>2</sup>, driven by its surging digital economy<sup>2</sup>.

With OxPay's established digital infrastructure and expanding geographical presence, the Group believes that it is well-positioned to capitalise on this significant and growing market opportunity.

Mr. Henry Tan Chee Keong, Managing Director of OxPay, said, "We are excited to partner with Q & M Dental. Through our collaboration, we hope to support Q & M Dental's long-term business growth by driving improved operational efficiencies and greater customer satisfaction. We will continue to strengthen our digital financial services offerings to deliver state-of-the-art payment solutions for clients across different industries."

## #End#

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<sup>&</sup>lt;sup>1</sup> https://www.paymentscardsandmobile.com/world-payment-report-non-cash-transaction-growth-hit-hard-by-

covid/#: ``text=Global%20 non%2D cash%20 transactions%20 to%20 reach%201.8%20 trillion%20 by%202025 & text=Global%20 non%2D cash%20 transactions%20 are, World%20 Payments%20 Report%20 forecast%20 period.

<sup>&</sup>lt;sup>2</sup> https://www.paymentscardsandmobile.com/world-payment-report-non-cash-transaction-growth-hit-hard-by-

covid/#:~:text=Global%20non%2Dcash%20transactions%20to%20reach%201.8%20trillion%20by%202025&text=Global%20non%2Dcash%20transactions%20are,World%20Payments%20Report%20forecast%20period.



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### **About OxPay**

OxPay (formerly known as MC Payment Limited) is principally engaged in the provision of merchant payment services and digital commerce enabling services, offering online-to-offline (O2O) solutions through a fully integrated platform with a focus on servicing merchants in the retail, transportation and food and beverage industries. Its end-to-end payment platform offers comprehensive solutions for merchants, ranging from hardware and software to data analytics and other technology-driven value-added services tailored to specific industries. Its solutions cater to merchants with both on-line and off-line presences, provided through a unified platform digitalising engagement across all channels. OxPay currently has a presence in four geographical markets - Singapore, Malaysia, Indonesia and Thailand - with ambitions to become a regional player in the global payment space.

For more information, please visit us at https://oxpayfinancial.com/

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This press release has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this press release, including the correctness of any of the statements or opinions made or reports contained in this press release.

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