



# **CAPITALAND CHINA TRUST**

UBS OneASEAN Virtual Conference 2021

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### **Contents**







Overview of CLCT
 1Q 2021 Developments
 Capital Management
 Looking Ahead

### Largest Multi-Asset China Focused S-REIT



#### Diversified Portfolio with 11 Well-Located Malls and 5 Business Parks Across Prominent Growth Cities

- Listed
- > AUM of \$\$0.8\$ billion > 7 retail assets
- in 2006 > GFA of 453,506 sq m
- > Across **5** cities



















✓ AUM of \$\$4.4 billion¹

✓ GFA of 1.7 mil sq m

- $\checkmark$  11 retail assets and 5 business parks<sup>2</sup>
- $\checkmark$  Geographically diversified across 10 cities







- As at 31 December 2020. Assuming completion of the five business parks on effective stake basis, excluding CapitaMall Minzhongleyuan and CapitaMall Saihan.
- The acquisition for Ascendas Xinsu Portfolio, Ascendas Innovation Towers and Ascendas Innovation Hub has been completed. The acquisition of the two remaining business parks is expected to be completed by 2Q 2021.

# FY 2020 – Achieving New Heights In Spite of **Challenging Environment**



#### **Expansion of Investment Strategy**

#### Investible Asset Classes









Retail **Business Park** 





Integrated **Developments** 

Logistics Industrial

**Data Centre** 

CLCT is the **dedicated S-REIT for** CapitaLand Group's non-lodging China Business with acquisition pipeline access to CapitaLand's China assets.

#### **Transformative Acquisition**

~\$\$1 billion – Largest Acquisition to-date

- ✓ Maiden entry into Business Park asset class
- ✓ 3 New Provincial Cities Suzhou, Xi'an and Hangzhou
- ✓ Thematically Supported by China's Economic Growth Initiatives
- ✓ Achieved asset class, geographical, tenant and trade sector diversification



**Ascendas Innovation** 



Towers

Innovation Hub



**Portfolio** 





SHSTP Phase I

SHSTP Phase II

**Rock Square** 

#### Portfolio Rejuvenation

RMB777.0 million - Capital Recycled

- ✓ Non-core master-leased mall
- ✓ Divested at 20.5% above valuation
- ✓ Divested ahead of schedule in May 2020



CapitaMall Ergi

### Opening of CapitaMall Nuohemule

100% Occupancy<sup>1</sup>

- ✓ Situated atop Nuohemule Station on Metro Line 2
- ✓ Houses experiential concepts with new-to-market brands and concept stores
- Extended land expiry by 8 years to 2049

1. Exclude non-retail storeroom units.

# FY 2020 – Emerging from COVID-19 with a Rebound in Shopper Traffic and Sales<sup>1</sup>





### Rolled out Tenant Relief Packages to Support Business Continuity in FY 2020

- Rental relief of around 1.5 months of equivalent portfolio gross rent was extended to tenants
- Staggered rental payments by instalments to ease cashflow needs
- Provided marketing assistance through innovative marketing techniques
- Implemented flexible leasing strategies

#### Note

<sup>1.</sup> Tenants' Sales and Shopper Traffic are based on CLCT's respective holding period of its multi-tenanted assets (namely CapitaMall Xizhimen, CapitaMall Wangjing, CapitaMall Grand Canyon, CapitaMall Xinnan, CapitaMall Qibao, CapitaMall Saihan, CapitaMall Nuohemule, Rock Square (100% basis), CapitaMall Xuefu, CapitaMall Aidemengdun and CapitaMall Yuhuating) in each respective month.

### **Building a Strong Foundation for Growth**



# Strengthening Core Retail Portfolio

921,634

Gross Floor Area (sq m)<sup>2</sup>

94.4%

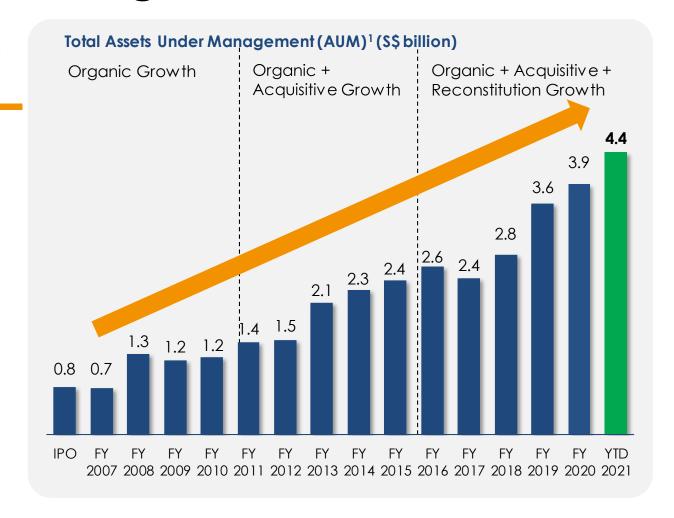
Occupancy<sup>2,3</sup>

42.9%

Essential Sectors<sup>2,4</sup>

### >13 million

China members on CapitaStar<sup>5</sup>



# Growing Resilient Business Park Portfolio

62.3%

Of tenants (by GRI) in emerging high-growth sectors<sup>6,7</sup>

**92.1%** Occupancy<sup>3</sup>

### **Tier 2 Cities**

Set for rapid growth

### **Policy Support**

Aligned with China's 14<sup>th</sup> Five-Year Plan that promotes high-quality and innovation-led growth

- 1. The total AUM is presented on an effective stake basis. The AUM for YTD 2021 excludes CapitaMall Saihan and CapitaMall Minzhongleyuan and assumes the completion of the five business parks.

  2. As at 31 March 2021. Retail portfolio excludes CapitaMall Saihan and CapitaMall Minzhongleyuan.
- 3. Based on all committed leases as at 31 March 2021.
- 4. Essential sectors in the retail portfolio refers to Supermarket, F&B and Services by GRI.
- 5. Source: CapitaLand Annual Report 2020
- 6. High-Growth Sectors in Business Park portfolio refers to Electronics, Engineering, E-commerce, ICT, and Financial Services.
- 7. As at 31 March 2021, Business Park Portfolio is reported on a 100% basis.



# **Emerged Stronger in 2021**



### 1Q 2021 Portfolio NPI boosted by:

#### Retail

- 100% ownership of Rock Square
- New contribution from CapitaMall Nuohemule
- Improved Retail segment recovery
  - **Normalisation** of operating margin
  - Reduction in lease restructuring
  - **Decrease** in arrears cases

#### **Business Parks**

- Progressive contribution of Business Parks on completion<sup>1</sup>
- Strong performance of Business Parks



### Operations<sup>1</sup>

#### Retail

- Above market occupancy of 94.4%, through consecutive quarterly improvements
- Less downward pressure on portfolio rental reversion rate
- Potential upside more mini-anchor spaces are coming up for renewal in 2H 2021

- Business Parks
- secured post-acquisition

**Higher** BP occupancy of 92.1%

- Strong rental reversion achieved todate
- Positive rental uplift opportunities for AIT and SHSTP Phase I and II as the assets are reaching their first and second leasing cycle

#### **Financials**

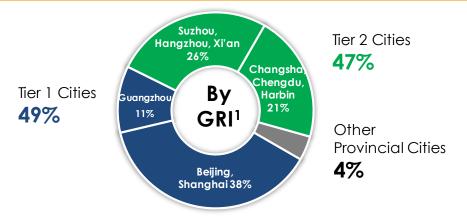
- Gearing of 35.1%, well below 50% regulatory limit
- Competitive weighted average cost of debt of 2.51% with average term to maturity at 2.70 years
- Strong financial flexibility with >S\$1 billion debt headroom
- **Well-Distributed Debt Maturity Profile** with no more than 25% of debt due for refinancing in any financial year

<sup>1.</sup> As at 31 March 2021. The acquisition for Ascendas Xinsu Portfolio, Ascendas Innovation Towers and Ascendas Innovation Hub has been completed. The acquisition of the two remaining business parks is expected to be completed by 2Q 2021.

### Improved Portfolio Diversification



#### **Geographical Diversification**

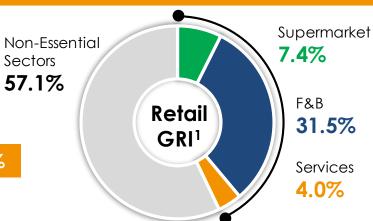


### Tenant Diversification

#### Retail:

Strong Focus on Essential Sectors that Cater to Lifestyle Needs

Essential Sectors: 42.9%



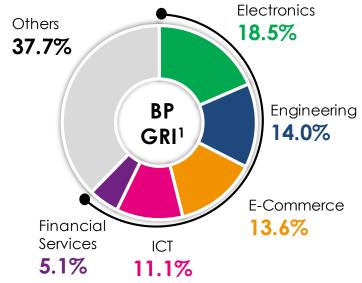
#### **Asset Class Diversification**



#### **Business Park:**

High Exposure to Emerging High-Growth Sectors From Established Companies

Emerging High-Growth Sectors: 62.3%

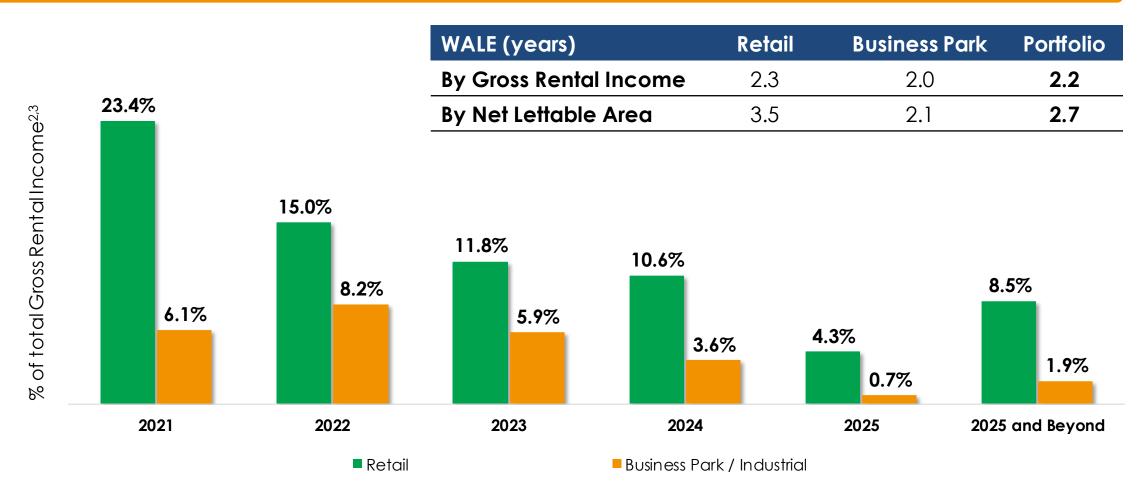


<sup>1.</sup> As at 31 March 2021. Retail portfolio excludes CapitaMall Saihan and CapitaMall Minzhongleyuan. Assuming completion of the five business parks on a 100% basis.

# Portfolio Lease Expiry Profile



### Well-Staggered Lease Expiry Profile<sup>1</sup>



- Based on contractual committed leases for 31 March 2021. Excludes CapitaMall Saihan as the mall was divested in June 2021.
- 2. Excludes gross turnover rent.
- 3. As a percentage of each respective mall's contractual monthly gross rental income for 31 M arch 2021.



### Retail Portfolio Overview



Strengthening Core Retail Assets to Drive Sustainable Growth

Ride on China's Consumption-Driven Economy

**AUM** 

\$\$3.7 billion<sup>1,2</sup>

Occupancy

94.4%

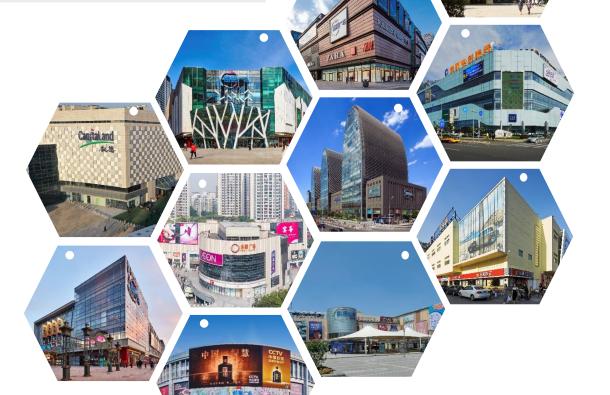
No. of Assets<sup>2</sup>

11



1. Based on valuation as at 31 December 2020.

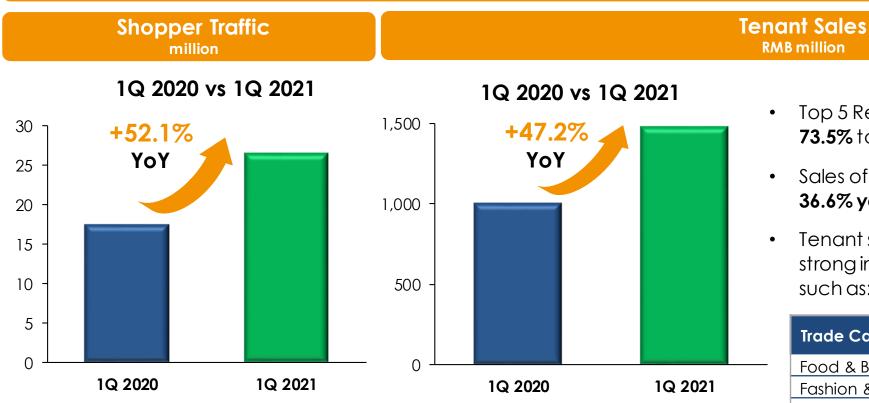
 Excludes CapitaMall Minzhongleyuan and CapitaMall Saihan as the malls were divested in February 2021 and June 2021 respectively.



# 1Q 2021- Portfolio Shopper Traffic and Tenant Sales<sup>1,2</sup>



### **Uplift in Traffic and Tenant Sales**



- Top 5 Retail trade categories<sup>2,3</sup> contribute
   73.5% to retail GRI as at 31 March 2021
- Sales of top 5 trade categories increased
   36.6% yoy for 1Q 2021
- Tenant sales in 1Q 2021 propped up by strong improvement in trade categories such as:

Trade Category	% increase 1Q 2020 vs 1Q 2021
Food & Beverages	<del>*</del> ~ 85%
Fashion & Accessories	<b>1</b> ~ 35%
Beauty & Health	<b>1</b> ~ 60%
Services	<b>1</b> ~ 58%
Jewellery / Watches	<b>↑</b> >105%

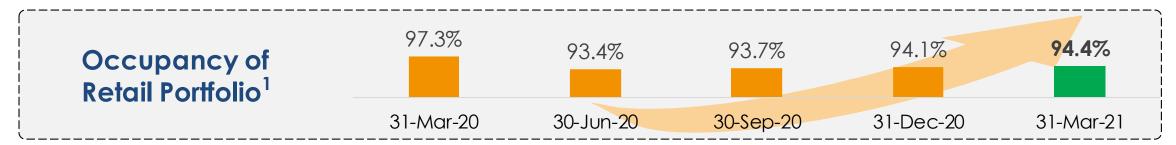
- 1. Tenants' Sales and Shopper Traffic are based on CLCT's respective holding period of its multi-tenanted assets (namely CapitaMall Xizhimen, CapitaMall Wangjing, CapitaMall Grand Canyon, CapitaMall Xinnan, CapitaMall Qibao, CapitaMall Saihan, CapitaMall Nuohemule, Rock Square (100% basis), CapitaMall Xuefu, CapitaMall Aidemenadun and CapitaMall Yuhuating) in each respective period.
- On same portfolio basis (excluding CapitaMall Saihan in 2020 and CapitaMall Nuohemule in 2021): a.1Q 2021 Shopper Traffic recovery: +54.6%
  - b.1Q 2021 Tenant Sales recovery: +43.9%
- 3. The top five retail trade categories include Food & Beverage, Fashion & Accessories, Supermarket, Beauty & Health, and Leisure & Entertainment

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# Retail Portfolio Occupancy of 94.4%<sup>1</sup>



Investment Property	31-Mar-20	30-Jun-20	30-Sep-20	31-Dec-20	31-Mar-21
CapitaMall Xizhimen	98.4%	92.6%	95.2%	96.1%	97.4%
Rock Square	98.0%	93.8%	91.9%	93.1%	94.9%
CapitaMall Wangjing	97.9%	93.4%	93.3%	93.3%	93.3%
CapitaMall Grand Canyon	97.0%	90.1%	91.4%	90.4%	91.9%
CapitaMall Xuefu	99.3%	97.3%	97.4%	97.9%	98.2%
CapitaMall Xinnan	98.2%	93.1%	94.0%	94.7%	94.5%
CapitaMall Nuohemule	-	-	-	100.0% <sup>2</sup>	100.0%2
CapitaMall Yuhuating	98.2%	96.5%	96.7%	97.9%	97.4%
CapitaMall Aidemengdun	96.7%	90.0%	89.0%	92.2%	87.9%
CapitaMall Qibao	87.1%	82.3%	83.8%	80.6%	81.7%
CapitaMall Shuangjing	99.7%	98.5%	98.5%	98.5%	98.5%
CapitaMall Saihan <sup>3</sup>	99.8%	99.0%	99.2%	-	-



- 1. Based on all committed leases as of 31 March 2021.
- 2. Exclude non-retail storeroom units.
- 3. Divestment of CapitaMall Saihan was completed in June 2021.

### Retail Portfolio Lease Expiry Profile



### Lease Expiry Profile for 2021<sup>1</sup>

Investment Property	No. of Leases	% of total Gross Rental Income <sup>2,3</sup>	% of total Net Lettable Area <sup>4</sup>	
CapitaMall Xizhimen	117	37.6%	22.2%	
Rock Square	70	23.9%	16.4%	
CapitaMall Wangjing	102	35.6%	17.4%	
CapitaMall Grand Canyon	53	20.9%	9.1%	
CapitaMall Xuefu	234	40.9%	28.6%	
CapitaMall Xinnan	87	23.9%	18.4%	
CapitaMall Nuohemule	89	16.6%	9.6%	
CapitaMall Yuhuating	177	61.0%	69.2%	
CapitaMall Aidemengdun	108	53.9%	39.8%	
CapitaMall Qibao	44	20.6%	15.7%	

- 1. Based on contractual committed leases for 31 March 2021. Excludes CapitaMall Saihan and CapitaMall Minzhongleyuan.
- 2. Excludes gross turnover rent.
- 3. As a percentage of each respective mall's contractual monthly gross rental income for 31 M arch 2021.
- 4. As a percentage of each respective mall's committed net lettable area for 31 March 2021.

### Retail Portfolio Lease Expiry Profile



### Lease Expiry Profile By Year<sup>1</sup>

Year	No. of Leases	% of total Gross Rental Income <sup>2,3</sup>	% of total Net Lettable Area <sup>4</sup>
2021	1081	31.8%	22.0%
2022	483	20.4%	12.3%
2023	267	16.0%	10.5%
2024	192	14.3%	21.0%
2025	77	5.8%	7.3%
Beyond 2025	89	11.7%	26.9%

# Weighted Average Lease Expiry (years)

2.3

By Gross Rental Income<sup>2</sup>

3.5

By Net Lettable Area

- 1. Based on contractual committed leases for 31 March 2020. Excludes CapitaMall Saihan and CapitaMall Minzhongleyuan.
- Excludes gross turnover rent.
- 3. As a percentage of monthly contractual gross rental income for 31 March 2021.
- 4. As a percentage of monthly committed net lettable area for 31 March 2021.

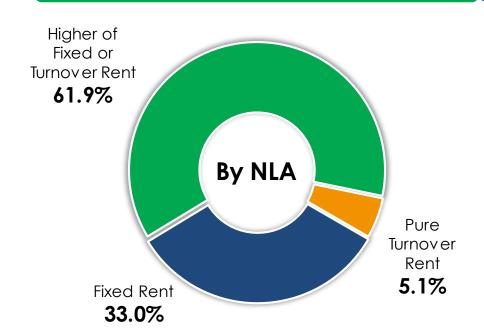
# Retail Portfolio Leasing Updates<sup>1</sup>

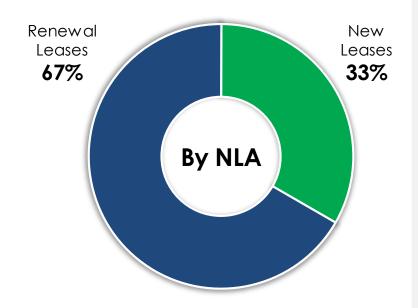


#### **Active Lease Management**

#### Retail Lease Structure

#### Retail Work Done as of 1Q 2021





### Easing of short term and temporary lease restructuring cases

 Pure Turnover Rent lease structures continue to be within acceptable threshold **31.3%** of FY 2021 expiring NLA has been completed as of 1Q 2021

### **Highlights:**

- Opportunities to secure better reversions as consumer sentiments continue to improve and more mini-anchor spaces are coming up for renewal in 2H 2021
  - For the remaining 9 months, ~30% of the area will expire in 2Q 2021 and ~70% will expire in 2H 2021

<sup>1.</sup> Based on contractual committed leases for 31 March 2021. Excludes CapitaMall Saihan and CapitaMall Minzhongleyuan.

### Marketing and Promotional Activities



Enriching Shoppers' Experience with Engaging Events and Meaningful Experiences

### **Specially Curated Programmes and Events**

#### Thematic Festivities



Organised a large-scale Eco Green event that included various activities such as a cycling event and Earth Hour at CapitaMall Xinnan and CapitaMall Aidemengdun



Held a family Lantern Making Activity for the White Rabbit Anniversary at Rock Square



Held various fun-filled activities to increase CapitaMall Nuohemule's outreach and to attract new customers



# Plans to Further Enhance Portfolio Quality





**Extract Value** 









#### CapitaMall Saihan

- Part of the bundle deal to divest CapitaMall Saihan and acquire CapitaMall Nuohemule
- Rejuvenated portfolio with a higher quality asset
- Divestment completed in June 2021

### CapitaMall Grand Canyon, CapitaMall Xizhimen & CapitaMall Aidemengdun

- Opportunity to actively reconfigure mini-anchor units into smaller units for multiple malls
- Higher quality brands across different trade categories will be introduced into a combined area of ~3,000 sq m

#### **CapitaMall Yuhuating**

- ~45% of anchor tenant's NLA (~9,000 sq m) will be recovered by 3Q 2021
- Planned AEI and reconfiguration on recovered space to house more than 30 higher-yielding specialty stores

#### Rock Square

- Ongoing asset enhancement initiatives
- Improve shopper circulation and area efficiency
- Additional >1,000 sq m of NLA to be added over the next few years

Maximise Returns Through Selective Asset Enhancements and Rejuvenation



### **Business Park Portfolio Overview**



**Growing Resilient and Quality Asset Class** 

Capture China's Higher-Valued and Service-Led Economy

**AUM** \$\$ 671.6 million<sup>1,2</sup>

Occupancy

92.1%3

No. of Assets<sup>2</sup>

5





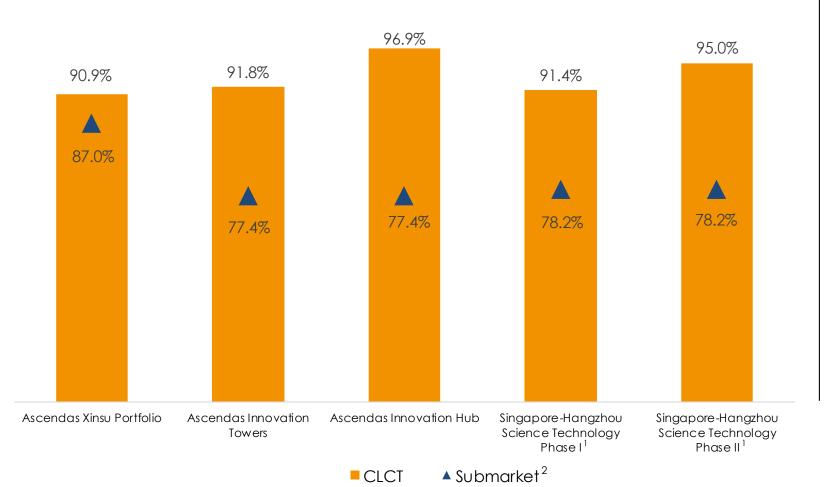
- 1. Based on agreed property value on effective stake basis.
- 2. The acquisition of Singapore-Hangzhou Science & Technology Park Phase I and Phase II is expected to be completed by 2Q 2021.
- B. Based on all committed leases as at 31 March 2021.



### Above Market Occupancies Across BP Assets



#### Occupancy as at 31 Mar 2021 (%)



# Business Park properties expected to maintain higher occupancies than their submarkets due to:

- Good relationship with and support from local government
- Caters to high-growth and innovation-based industries
- Designed to serve sophisticated and changing tenant needs
- Supported by cutting-edge technology

- 1. The acquisition of Singapore-Hangzhou Science & Technology Park Phase I and Phase II is expected to be completed by 2Q 2021.
- 2. Source: Colliers Research for Q1 2021. The submarket for the Ascendas Xinsu Portfolio is Suzhou Industrial Park while the submarket for AIT and AIH is Xi'an High-Tech Industry Development Zone and the submarket for SHSTP Phase I and II is Hangzhou Economic and Technological Development Area.

# Business Park Portfolio Lease Expiry Profile



### Lease Expiry Profile for 2021<sup>1</sup>

Investment Property	No. of Leases	No. of Leases  % of total Gross Rental Income²	
Ascendas Xinsu Portfolio	96	20.7%	19.8%
Ascendas Innovation Towers	24	24 18.6%	
Ascendas Innovation Hub	21	48.7%	47.8%
Singapore-Hangzhou Science Technology Phase I <sup>4</sup>	72	36.9%	39.1%
Singapore-Hangzhou Science Technology Phase II <sup>4</sup>	17	10.7%	10.4%

- 1. Based on contractual committed leases for March 2021.
- 2. As a percentage of each respective business park's contractual monthly gross rental income for March 2021.
- 3. As a percentage of each respective business park's committed net lettable area for March 2021.
- 4. The acquisition of Singapore-Hangzhou Science & Technology Park Phase I and Phase II is expected to be completed by 2Q 2021.

# Business Park Portfolio Lease Expiry Profile



### Lease Expiry Profile By Year<sup>1</sup>

Year	No. of Leases	% of total Gross Rental Income <sup>2,3</sup>	% of total Net Lettable Area <sup>4</sup>
2021	230	23.2%	21.9%
2022	194	31.0%	31.7%
2023	164	22.3%	21.5%
2024	75	13.6%	13.7%
2025	20	2.6%	2.3%
Beyond 2025	9	7.3%	8.9%

# Weighted Average Lease Expiry (years)

**2**.0

By Gross Rental Income<sup>2</sup>

2.1

By Net Lettable Area

- . Based on contractual committed leases for 31 March 2021.
- 2. Excludes gross turnover rent for Amenities within Business Park.
- 3. As a percentage of monthly contractual gross rental income for 31 March 2021.
- 4. As a percentage of monthly committed net lettable area for 31 M arch 2021.

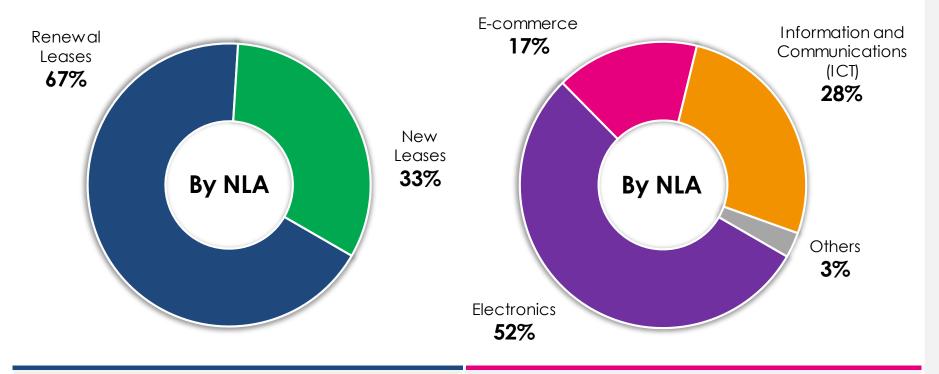
# **Business Park Portfolio Leasing Updates**



### **Delivering Resilient Performance**



### New Leasing Demand by Sector in 1Q 2021



**34.6%** of FY 2021 expiring NLA has been completed in 1Q 2021

**Majority of New Tenants** are from the **emerging high-growth sectors** in China

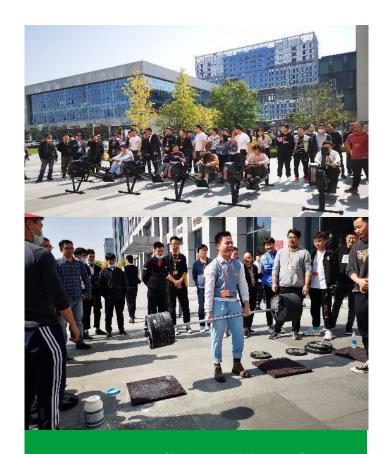
### **Highlights:**

- Strong rental reversion achieved to-date
- expect positive
  rental uplift
  opportunities for
  AlT and SHSTP
  Phase I and II as
  the assets are
  reaching their first
  and second
  leasing cycle—
  adjusted to meet
  higher market rent

# **Engaging and Nurturing our BP Community**



### Injecting Vibrancy through Community-Building Events



Partnered with Health & Fitness tenants to promote healthy lifestyles in the community



Celebrated International
Women's Day with freestyle
painting activities



Raised awareness for ecogreen movement through fun-filled family activities



Introduced essential first-aid skills to empower tenants

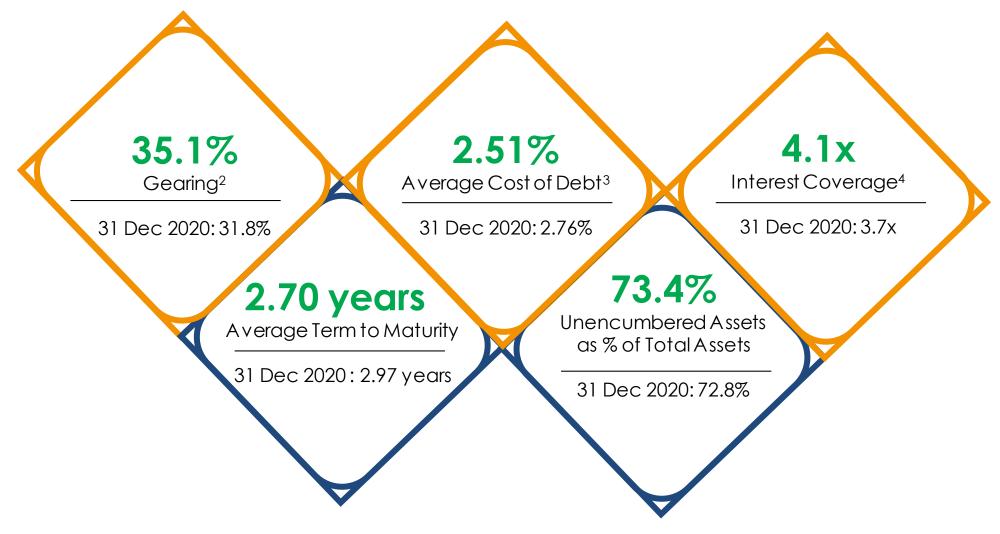


Celebrated Chinese New Year with various festive activities



### Financial Strength as at 31 March 2021<sup>1</sup>





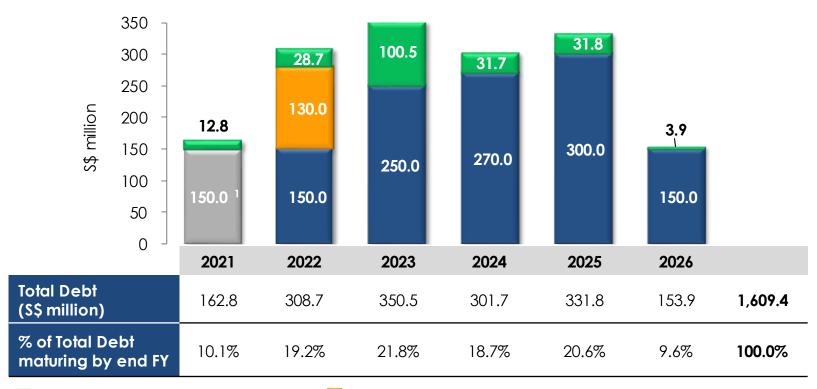
- 1. All key financial indicators exclude the effect of FRS 116 Leases, except for Interest Coverage Ratio.
- 2. Based on total borrowings over the deposited properties in accordance to Property Funds Appendix.
- 3. Ratio of the consolidated YTD 2021 interest expense reflected over weighted average borrowings on balance sheet.
- 4. Ratio is calculated by dividing the trailing 12 months EBITDA by the trailing 12 months interest expense (includes finance lease interest expenses under FRS 116) in accordance withM AS guidelines.

# **Prudent Capital Management**



#### Well-Distributed Debt Maturity Profile

#### Debt Maturity Profile (31 March 2021)





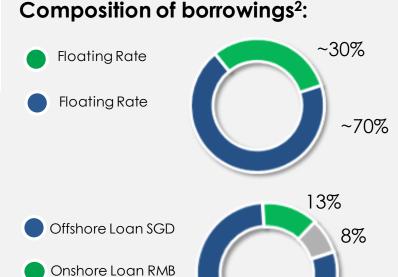
Notes Issued Under Multicurrency Debt Issuance Programme

Unsecured Offshore Term Loan

■ Floating Bridge Loan

#### Notes:

- . Acquisition related bridge loan financing secured in 2020.
- 2. Total outstanding Debt \$\$1,609.4million. ~70% of total debt is fixed (excluding Bridge Loan as well as RMB denominated loans)



### >\$\$1 billion

MTN

Debt Headroom to 50% gearing limit

# \$\$0.7 million p.a.

Assuming 0.1% p.a. increase /(decrease) in interest rate on variable rate borrowings



### **Business Outlook and Key Focus**



#### **Operational Outlook**

#### Retail:

- Sector recovery and consumer sentiments leading improvement in operating metrics
- Leasing environment remains competitive on asking rents
- Rate of normalisation impacted by any resurgence of COVID-19 cases

#### **Business Parks:**

- Strengthening business confidence exhibited in overall operating metrics
- High-tech industries is a strong demand driver, in line with China's macro government support policies
- Favourable leasing demand is expected to continue for our Business Parks

#### **Key Focus**



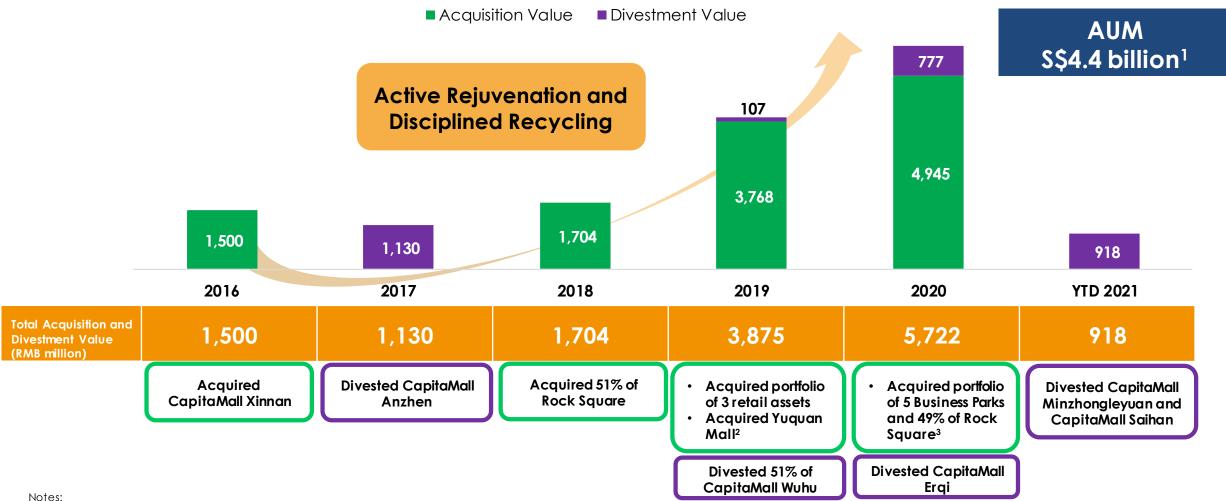
- Resilient and Quality Portfolio
  - Retail: Focus on offering lifestyle essentials and necessities to densely populated vicinity
  - Business Parks: Provide high standards of property and customer services
  - CapitaStar: Harnessing CapitaStar platform to drive omnichannel offerings and value-add services
- Experienced Ground Team with strong domain knowledge to capture new business trends
- Prudent capital management
- Access to Pipeline of High-Quality Assets held under CapitaLand Group

# Propelling Growth through Active Portfolio Reconstitution



32





- The total AUM is presented on an effective stake basis. The AUM for YTD 2021 excludes CapitaMall Saihan and CapitaMall Minzhongleyuan and assumes the completion of the five business parks.
- Yuguan Mall has been renamed to CapitaMall Nuohemule. CapitaMall Nuohemule was launched on 20 December 2020.
- Acquired 51% interest in Ascendas Xinsu Portfolio, 100% interest in Ascendas Innovation Towers, 80% interest in Ascendas Innovation Hub, 80% interest in Singapore-Hangzhou Science & Technology Park Phase I And Phase II.

### Strategically Aligned to China's Growth Pillars

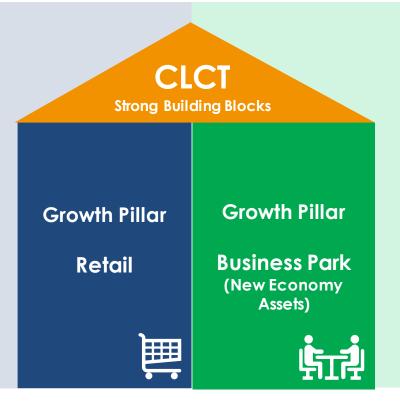


### Leverage on High-Quality and Innovation-Led Growth Economy...

China 2020 GDP and 1Q 2021 Grew 2.3% and 18.3% YoY¹. IMF projected 8.4% GDP growth YoY for 2021².
 China was the only major economy to have registered an expansion despite COVID-19.

# China Focus: Boost Domestic Consumption

- Adopting "Dual Circulation" strategy to pivot China to selfreliance on domestic consumption, distribution and production
- China's YTD A pril retail sales improved 29.6% YoY<sup>1</sup>



# China Focus: Enhance Technological Independence

- To boost domestic capabilities, China aims to increase R&D spending by more than 7% over the next 5 years
- China is expected to introduce policy support such as tax incentives to encourage enterprise spending on innovation and research

...To Position Ourselves as Proxy for Growth in China's Future Economy

- China Bureau of Statistics.
- 2. International Monetary Fund World Economic Outlook Update April 2021.

# Guided by CLCT's Goals and Growth Strategies Cap/taland



Focused on Continuing CLCT's Multi-Year Growth Objectives...



#### CLCT Today<sup>1</sup>

**Expansion of Investment Mandate** 

#### **CLCT of Tomorrow**

### CREATE VALUE Disciplined Portfolio Reconstitution

Growth **Strategies** 

- Build a diversified portfolio with attractive yields and capital appreciation potential
- Strengthen portfolio resilience and auality
- Seize investment opportunities form Sponsor's pipeline and third-party vendors

### **UNLOCK VALUE** Disciplined Portfolio Reconstitution

- Monetise assets that have reached optimal stage of asset lifecycle
- Decrease exposure to limited growth and non-core malls
- Redeploy divestment proceeds into higher yielding properties or other growth opportunities

#### **EXTRACT VALUE Proactive Asset Management and Innovative Asset Enhancement**

- Enhance operational efficiency and optimize operating costs
- Leverage on CapitaLand's integrated real estate platform, strong local network and professional property management capabilities
- Optimise spatial usage and productivity to increase leasable area

### ...Provide Long-Term and Sustainable Returns for our Unitholders



# Thank you

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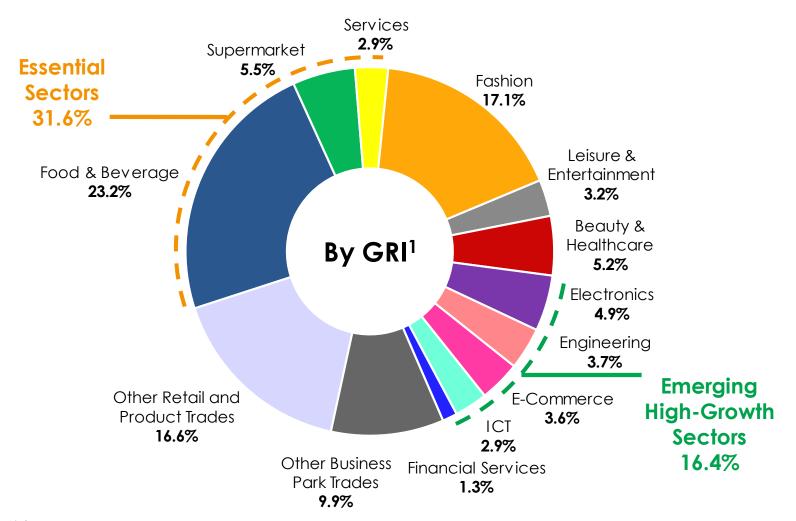




# Strength in Portfolio Diversification and Quality



Well-Diversified Exposure with more than 20 Trade Categories Across the Portfolio



### Other Retail and Product Trades

Sporting Goods & Apparel	2.8%
Education	2.6%
Jewellery/Watches	2.1%
Home Living	2.1%
Shoes & Bags	1.5%
IT & Telecommunication	1.3%
Department Stores	1.1%
Others	3.1%

Other Business Park Trades	
Real Estate	2.7%
Professional Services	2.4%
Biomedical Sciences	1.5%

Others 3.3%



	CapitaMall Xizhimen 凯德MALL•西直门		CapitaMall Wangjing 凯德MALL•望京	CapitaMall Grand Canyon 凯德MALL• 大峡谷
Location	Beijing	Guangzhou	Beijing	Beijing
GFA (sq m)	83,075	88,279	83,768	92,918
GRA (sq m)	83,075	83,591	68,010	69,967
NLA (sq m)	50,766	52,683	51,910	44,771
Land Use Right Expiry	23 Aug 2044 23 Aug 2054	17 Oct 2045	15 May 2043 15 May 2053	29 Aug 2044 29 Aug 2054
Valuation (RMB mil) <sup>2</sup>	3,580	3,414	2,772	2,125
Committed Occupancy	97.4%	94.9%	93.3%	91.9%

<sup>1.</sup> As at 31 M arch 2021.

Based on valuation as at 31 December 2020.



	CapitaMall Xuefu CapitaMall Xinnan 凯德广场•学府 凯德广场•新南		CapitaMall Nuohemule 凯德广场●诺和木勒	CapitaMall Yuhuating 凯德广场•雨花亭
Location	Harbin	Chengdu	Hohhot	Changsha
GFA (sq m)	123,811	91,816	100,047	75,431
GRA (sq m)	104,294	53,619	76,309	58,575
NLA (sq m)	64,257	36,891	43,928	48,315
Land Use Right Expiry	15 Dec 2045	17 Oct 2047	26 Jul 2049	03 Mar 2044
Valuation (RMB mil) <sup>2</sup>	1,774	1,600	1,006	760
Committed Occupancy	98.2%	94.5%	100.0%³	97.4%

<sup>1.</sup> As at 31 M arch 2021.

<sup>2.</sup> Based on valuation as at 31 December 2020.

<sup>3.</sup> Exclude non-retail storeroom units.



	CapitaMall Aidemengdun 凯德广场•埃德蒙顿	CapitaMall Qibao 凯德七宝购物广场	CapitaMall Shuangjing 凯德MALL•双井
Location	Harbin	Shanghai	Beijing
GFA (sq m)	49,040	83,986	49,463
GRA (sq m)	43,394	72,729	49,463
NLA (sq m)	28,371	50,642	51,193 <sup>2</sup>
Land Use Right Expiry	7 Sep 2042	10 Mar 2043³	10 Jul 2042
Valuation (RMB mil) <sup>4</sup>	469	83 <sup>5</sup>	610
Committed Occupancy	87.9%	81.7%	98.5%

- 1. As at 31 M arch 2021.
- 2. Included the area zoned for civil defense but is certified for commercial use.
- 3. CapitaM all Qibao is indirectly held by CLCT under a master lease with Shanghai Jin Qiu (Group) Co., Ltd, the legal owner of Qibao Mall. Accordingly, the land use right is owned by the legal owner.
- 4. Based on valuation as at 31 December 2020.
- 5. On the basis that CLCT does not renew the master lease which expires in January 2024. Assuming the master lease is renewed, the valuation will be RM B425.0 million.



	Ascendas Xinsu Portfolio	Ascendas Innovation Towers	Ascendas Innovation Hub	Singapore- Hangzhou Science Technology Phase I <sup>2</sup>	Singapore- Hangzhou Science Technology Phase II <sup>2</sup>
Location	Suzhou	Xi'an	Xi'an	Hangzhou	Hangzhou
GFA (sq m)	373,334	118,495	40,547	101,811	130,261
NLA (sq m)	349,700	95,156	36,288	101,450	126,294
Land Use Right Expiry	31 December 2046 to 30 May 2057 <sup>3</sup>	19 February 2064	23 May 2051	4 September 2056	6 July 2060
Agreed Value (RMB mil) <sup>4</sup>	2,265	759	298	641	767
Committed Occupancy	90.9%	91.8%	96.9%	91.4%	95.0%

- 1. As at 31 M arch 2021.
- 2. The acquisition of Singapore-Hangzhou Science & Technology Park Phase I and Phase II is expected to be completed by 2Q 2021.
- 3. Ascendas Xinsu Portfolio consists of multiple plots of land with varying land use right expiry.
- 4. Based on agreed property value on 100% basis.