

SUBEX LIMITED

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037
Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2017

(₹ in Lakhs)

Particulars	Standalone				
	Quarter ended			Year ended	
	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
	Audited (note 12)	Unaudited	Audited (note 12)	Audited	Audited
1 Income from operations					
Net sales/ revenue from operations	8,573	8,690	8,281	32,441	29,582
Other income (note 9)	206	377	1	1,038	42
Total income from operations (net)	8,779	9,067	8,282	33,479	29,624
2 Expenses					
(a) Cost of hardware, software and support charges	71	179	23	343	131
(b) Employee benefits expense (note 10)	2,255	2,160	2,081	8,537	7,875
(c) Marketing and allied service charges	2,638	2,926	3,144	11,713	11,605
(d) Other expenditure	1,569	1,718	120	6,448	4,288
(e) Depreciation and amortisation expense	72	69	64	273	263
(f) Exchange fluctuation (gain)/loss (net)	618	(86)	(651)	713	697
Total expenses	7,223	6,966	4,781	28,027	24,859
3 Profit from operations before finance income, finance costs and exceptional items (1-2)	1,556	2,101	3,501	5,452	4,765
4 Finance income	179	12	59	215	254
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	1,735	2,113	3,560	5,667	5,019
6 Finance costs					
(a) Interest on FCCBs (net)	106	126	486	494	3,754
(b) Other finance costs	377	224	371	1,011	1,348
Total finance costs	483	350	857	1,505	5,102
7 Profit / (loss) from ordinary activities before exceptional items and tax (5-6)	1,252	1,763	2,703	4,162	(83)
8 Exceptional items (net) (note 4)	(4,491)	-	(20,381)	(4,591)	(20,381)
9 (Loss)/ profit from ordinary activities before tax (7+8)	(3,239)	1,763	(17,678)	(429)	(20,464)
10 Tax expenses	114	51	17	254	534
11 Net (loss)/ profit for the period/ year (9-10)	(3,353)	1,712	(17,695)	(683)	(20,998)
12 Other comprehensive income, net of taxes	54	(29)	(2)	(33)	(5)
13 Total comprehensive income (11+12)	(3,299)	1,683	(17,697)	(716)	(21,003)
14 Paid up equity share capital (face value of ₹ 10 (March 31, 2016: ₹ 10)	50,691	50,691	50,281	50,691	50,281
15 Other equity	-	-	-	13,035	13,437
16 Earnings/(loss) per share (of ₹ 10/- each) (not annualised in case of the interim periods):					
(a) - Basic	(0.66)	0.34	(4.16)	(0.13)	(7.23)
(b) - Diluted	(0.66)	0.34	(4.16)	(0.13)	(7.23)



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Statement of Standalone Assets and Liabilities

(₹ in Lakhs)

Particulars	As at	
	March 31, 2017	March 31, 2016
	Audited	Audited
A ASSETS		
Non-current assets		
Property, plant and equipment	362	330
Intangible assets	120	73
Financial assets		
Investments	65,701	71,772
Loans	349	313
Other balances with banks	126	59
Trade receivables	-	-
Other financial assets	234	234
Income tax assets (net)	1,873	1,661
Deferred tax asset (MAT credit entitlement)	478	384
Other non-current assets	564	617
	69,807	75,443
Current assets		
Financial assets		
Loans	180	165
Trade receivables (note 6)	18,966	49,688
Cash and cash equivalents	151	195
Other financial assets	2,536	1,555
Other current assets	823	521
	22,656	52,124
Total Assets	92,463	127,567
B EQUITY AND LIABILITIES		
Equity		
Equity share capital	50,691	50,281
Other equity	13,035	13,437
Total equity	63,726	63,718
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	-	2,860
Other financial liabilities	-	571
Provisions	250	259
	250	3,690
Current liabilities		
Financial liabilities		
Borrowings	8,590	10,396
Trade payable (note 6)	14,383	45,171
Other financial liabilities	3,472	2,726
Other current liabilities	1,216	1,109
Provisions	266	261
Income tax liabilities (net)	560	496
	28,487	60,159
Total liabilities	28,737	63,849
Total equity and liabilities	92,463	127,567



Notes:

1

The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on May 25, 2017.

2

The financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

3

Reconciliation between previous GAAP and Ind AS
Consequent to transition from the previous GAAP to Ind AS, the reconciliation of profit/loss after tax for the corresponding three months and year ended March 31, 2016 and reconciliation of equity as on March 31, 2016 is provided below:

(a)

Financial results reconciliation:

(₹ in Lakhs)

Particulars	Quarter ended March 31, 2016	Year ended March 31, 2016
Net loss under previous GAAP	(20,843)	(13,195)
Add/(less): Ind AS adjustments income/(loss):		
(i) Measurement of Foreign Currency Convertible Bonds ('FCCBs') at fair value		
(a) Impact on finance cost due to effective interest rate and transfer of interest no longer payable to retained earnings on conversion of FCCBs into equity shares	(2,965)	(11,891)
(b) Impact on foreign exchange due to change in carrying value of FCCBs and related account balances and transfer of exchange gain to retained earnings on conversion of FCCBs into equity shares	(418)	(1,846)
(ii) Provision for expected credit loss	6,548	5,907
(iii) Impact of deferral of revenue pertaining to free support services	(50)	(2)
(iv) Others (net)	33	29
Net loss after tax as per Ind AS	(17,695)	(20,998)

(b)

Equity reconciliation:

(₹ in Lakhs)

Particulars	As on March 31, 2016
Equity as reported under previous GAAP	63,485
Effect of transition to Ind AS	
(i) Impact on measurement of Foreign Currency Convertible Bonds ('FCCBs') at fair value	387
(ii) Provision for expected credit loss	(13)
(iv) Impact of deferral of revenue pertaining to free support services	(187)
(v) Others (net)	46
Equity as per Ind AS	63,718

4

Exceptional items:

(₹ in Lakhs)

Particulars	Quarter ended			Year ended	
	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
	Audited (note 12)	Unaudited	Audited (note 12)	Audited	Audited
1. Inter company balances (note 4[i])					
Provision for doubtful advances	-	-	(1,960)	-	(1,960)
Provision for doubtful debts	-	-	(2,455)	-	(2,455)
Bad debts written off	-	-	(10,476)	-	(10,476)
Provision for doubtful advances no longer required written back	1,579	-	-	1,579	-
2. Loss on impairment of investments in subsidiary companies (note 4[ii])	(6,070)	-	(5,490)	(6,170)	(5,490)
Total	(4,491)	-	(20,381)	(4,591)	(20,381)

4[i]

As at March 31, 2016, the Company had assessed the recoverability of its receivables and loans and advances from its overseas subsidiaries. Based on future operational plan, projected cash flows and the financial position of these subsidiaries, the Company had made a provision of ₹ 2,455 Lakhs (net off adjustment towards provision for expected credit loss of ₹ 5,907 Lakhs) and ₹ 1,960 Lakhs towards trade receivables and loans and advances respectively due from these subsidiaries. Further, the Company had also written off ₹ 10,476 Lakhs as bad debts towards trade receivables from these subsidiaries as at March 31, 2016. During the year ended March 31, 2017, provision for doubtful advances amounting to ₹ 1,579 Lakhs has been written back on collection of the aforesaid loans and advances.

4[ii]

As at March 31, 2017, the Company had assessed the carrying value of its investment in its wholly owned subsidiary viz., Subex Americas Inc., of ₹ 7,006 Lakhs (March 31, 2016: ₹ 12,496 Lakhs). Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company has made an impairment provision of ₹ 6,070 Lakhs (March 31, 2016: ₹ 5,490 Lakhs) towards the carrying value of its investment in the said subsidiary. The management is of the view that, the carrying value of the aforesaid investment in the said subsidiary of ₹ 936 Lakhs, as at March 31, 2017 is appropriate. Also, during the current year the Company has made provision for impairment of ₹ 100 Lakhs (March 31, 2016: ₹ Nil) towards the carrying value of its investment in the Subex Technologies Limited as the said subsidiary is under liquidation.



- 5 As at March 31, 2017, the Company has assessed the carrying value of its investment in its wholly owned subsidiary viz., Subex (UK) Limited of ₹ 64,739 Lakhs. Considering the future operational plan, projected cash flows and the valuation carried out by an external valuer, the management is of the view that, the carrying value of its aforesaid investment in Subex (UK) Limited as at March 31, 2017 is appropriate.
- 6 As at March 31, 2017, the Company has netted off ₹ 28,735 Lakhs of trade receivables from its subsidiaries against trade payables to the respective subsidiaries pursuant to approval from its Authorised Dealer.
- 7 Subsequent to balance sheet date, the Company has made an allotment of 55,094,999 equity shares of the Company on a preferential basis, at an issue price of ₹ 14 per equity share (Face value of ₹ 10 per equity share) amounting to ₹ 7,713 Lakhs.
- 8 (a) As at March 31, 2017, the Company has outstanding FCCBs III of USD 3.60 Million (₹ 2,335 Lakhs) which are carried at fair value of USD 3.51 Million (₹ 2,277 Lakhs) in the books of accounts, which are due for redemption on July 07, 2017.
(b) The FCCB holders in their respective meetings have approved the deferral of aggregate interest of US\$ 0.73 Million (₹ 473 Lakhs) in respect of outstanding FCCBs III with face value of US\$ 3.60 Million (₹ 2,335 Lakhs) for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017.
- 9 The Company had remitted the withholding taxes on interest on FCCBs III in accordance with the provisions of the Income Tax Act, 1961 amounting to ₹ 1,052 Lakhs pertaining to FCCBs III which have been converted into equity shares of the Company. Pursuant to such conversion, the interest accrued but not due is considered no longer payable and the management basis expert advice, is of the view that the withholding taxes paid by the Company in respect of the aforesaid interest, are recoverable from income tax department and/or are adjustable against its other withholding taxes obligations. Accordingly, the Company has revised the returns of withholding taxes and adjusted withholding taxes of ₹ 205 Lakhs during the quarter ended March 31, 2017 (quarter ended December 31, 2016 and March 31, 2016 amounting to ₹ 377 Lakhs and ₹ Nil, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 1,037 Lakhs and ₹ Nil, respectively) on salary, professional services and others by write back of withholding taxes on interest on FCCBs paid earlier, and such write back is included under other income.
- 10 Employee benefits expenses for the quarters ended March 31, 2017, December 31, 2016 and March 31, 2016 are net of reversal of provision no longer required, in respect of employee incentives relating to sales and delivery commissions, amounting to ₹ 70 Lakhs, ₹ Nil and ₹ 30 Lakhs, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 70 Lakhs and ₹ 381 Lakhs, respectively.
- 11 The Company is engaged in the business of software products and related services. These, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Company has not made any additional segment disclosures.
- 12 The figures of last quarter of current and previous year are the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures of nine months of respective year.
- 13 Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to current period's/ year's classification.

Bengaluru
Date: May 25, 2017



Surjeet Singh
Managing Director & CEO

For further details on the results, please visit our website: www.subex.com