(Co Reg No: 198901967K)

FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT FOR THE FIRST QUARTER ENDED 31 MARCH 2019

- PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS
- 1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Consolidated Statement of Profit or Loss | Q1 2019 | Q1 2018 | Change % | |
|---|----------|----------|-------------|--|
| | S\$'000 | S\$'000 | | |
| Revenue | 128,291 | 120,189 | 6.7 | |
| Other operating income | 686 | 1,293 | (46.9) | |
| Inventories and consumables used | (15,380) | (14,318) | 7.4 | |
| Purchased and contracted services | (13,228) | (9,244) | 43.1 | |
| Staff costs | (66,041) | (63,376) | 4.2 | |
| Depreciation of property, plant and equipment | (6,182) | (4,015) | 54.0 | |
| Amortisation of intangible assets | (347) | (361) | (3.9) | |
| Operating lease expenses | (1,747) | (3,393) | (48.5) | |
| Impairment loss on trade receivables | (768) | (753) | 2.0 | |
| Other operating expenses | (8,177) | (7,131) | 14.7 | |
| Profit from operating activities | 17,107 | 18,891 | (9.4) | |
| Finance income | 380 | 157 | nm | |
| Finance expenses | (465) | (191) | nm | |
| Profit before tax | 17,022 | 18,857 | (9.7) | |
| Tax expense | (3,295) | (3,391) | (2.8) | |
| Profit for the period | 13,727 | 15,466 | (11.2) | |
| Profit attributable to : | | | | |
| Owners of the Company | 13,649 | 15,812 | (13.7) | |
| Non-controlling interests | 78 | (346) | nm | |
| Profit for the period | 13,727 | 15,466 | (11.2) | |

Note: nm denotes not meaningful

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1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| \$'000 13,727 | S\$'000 15,466 | % |
|-------------------------|--------------------------|--------------------------|
| 13,727 | 15,466 | (11.2) |
| | | (11.2) |
| | | |
| | | |
| 3,715 | 1,636 | (nm) |
| 17,442 | 17,102 | 2.0 |
| | | |
| 17,008 | 17,132 | (0.7) |
| 434 | (30) | (nm) |
| 17,442 | 17,102 | 2.0 |
| 1 | 7,008 434 | 7,008 17,132 434 (30) |

Note: nm denotes not meaningful

Explanatory notes to the Consolidated Statement of Profit or Loss

- 1. Other operating income decreased mainly due to lower wage credit received.
- 2. More purchased and contracted services were mainly attributed to higher insurance claims in tandem with increased insurance premiums.
- 3. Depreciation increased mainly due to the recognition of right-of-use assets as a result of the adoption of the new Singapore Financial Reporting Standards (International) (SFRS(I)) 16 *Leases*.
- 4. Decrease in operating lease expenses was mainly due to the adoption of the new SFRS(I) 16 *Leases*, which result in a corresponding increase for depreciation.
- 5. Increased other operating expenses were due mainly to building and related expenses of Raffles Hospital Chongqing and Raffles Specialist Centre.
- 6. Profit from operating activities before taxation includes the following:

| | Q1 2019 | Q1 2018 |
|---|---------|---------|
| Group | S\$'000 | S\$'000 |
| (a) Other operating income | | |
| Gain on disposal of property, plant and equipment | - | 44 |
| Foreign exchange gain | - | 365 |
| (b) Other operating expenses | | |
| Recovery of bad debts | (91) | (458) |
| Property, plant and equipment written off | 8 | 45 |
| Write-off for stock obsolescence | 38 | 42 |
| Foreign exchange loss | 38 | - |

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1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Group | | Comp | bany |
|---|-------------------|-------------------|------------|------------|
| | 31/03/2019 | 31/12/2018 | 31/03/2019 | 31/12/2018 |
| tements of Financial Position | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Non-current assets | | | | |
| Property, plant and equipment | 615,322 | 565,716 | 9,143 | 5,808 |
| Intangible assets and goodwill | 37,620 | 37,287 | 1,127 | 1,16 |
| Investment properties | 311,167 | 311,160 | - | |
| Subsidiaries | - | - | 568,927 | 562,60 |
| Deferred tax assets | 1,133 | 1,011 | - | |
| Trade and other receivables | 2,001 | 2,590 | 5,769 | 5,86 |
| | 967,243 | 917,764 | 584,966 | 575,44 |
| Current assets | | | | |
| Inventories | 9,886 | 9,320 | 2,445 | 2,34 |
| Trade and other receivables | 93,911 | 83,221 | 138,031 | 151,95 |
| Cash and cash equivalents | 111,825 | 105,984 | 18,945 | 2,60 |
| · | 215,622 | 198,525 | 159,421 | 156,90 |
| Total assets | 1,182,865 | 1,116,289 | 744,387 | 732,35 |
| Equity attributable to owners of the Company | 265 028 | 265 222 | 265 029 | 265 22 |
| Share capital | 365,928 | 365,332 | 365,928 | 365,33 |
| Reserves | 452,559 | 435,157 | 292,378 | 290,56 |
| N <i>i</i> N <i>i i i</i> | 818,487 | 800,489 | 658,306 | 655,89 |
| Non-controlling interests Total equity | 16,571 835,058 | 16,137 816,626 | 658,306 | 655,89 |
| | 000,000 | 010,020 | 000,000 | 000,00 |
| Non-current liabilities | 100.001 | 07.400 | 00.040 | 00.77 |
| Loans and borrowings | 106,694 | 97,189 | 20,849 | 20,77 |
| Trade and other payables | 12,116 | 11,380 | 9,906 | 86 |
| Finance lease liabilities | 13,256 | - | 2,531 | 64 |
| Deferred tax liabilities | 4,757 | 4,765 | 644 | 64 |
| | 136,823 | 113,334 | 33,930 | 22,28 |
| Current liabilities | | | | |
| Loans and borrowings | 19,327 | 19,307 | 19,327 | 19,30 |
| Current tax liabilities | 15,620 | 13,583 | 1,453 | 1,57 |
| Trade and other payables | 139,533 | 136,789 | 30,224 | 33,29 |
| Finance lease liabilities | 6,174 | - | 1,147 | |
| Other financial liabilities | 2,774 | 2,790 | - | |
| Insurance contract provisions | 27,556 | 13,860 | - | |
| | 210,984 | 186,329 | 52,151 | 54,17 |
| Total liabilities | 347,807 | 299,663 | 86,081 | 76,46 |
| Total equity and liabilities | 1,182,865 | 1,116,289 | 744,387 | 732,35 |



1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year. (Cont'd)

Explanatory notes to the Statement of Financial Position

- 1. Property, plant and equipment increased by S\$49.6 million, largely due to the capital development expenditure for Raffles Hospital Chongqing and Raffles Hospital Shanghai as well as the recognition of right-of-use asset resulting from the adoption of the new SFRS(I) 16 *Leases*.
- 2. Trade and other receivables increased mainly due to billings for premium from the Group's insurance business.
- 3. The Group's net debt position increased from S\$10.5 million as at 31 December 2018 to S\$14.2 million as at 31 March 2019. This was primarily due to project expenditure incurred for Raffles Hospital Shanghai and Raffles Hospital Chongqing.
- 4. The increase in loans and borrowings was due to bank loans obtained to finance the project expenditure incurred for Raffles Hospital Shanghai and Raffles Hospital Chongqing.
- 5. Finance lease liabilities arose from the adoption of the new SFRS(I) 16 *Leases*. The lease liabilities relate to the present value of future lease payment due to the lessors.
- 6. Insurance contract provisions increased by S\$13.7 million, mainly due to higher provision for unearned premiums resulting from billings for premium from the Group's insurance business.

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

| As at 31 | /03/2019 | As at 31 | /12/2018 |
|--------------------|----------------------|--------------------|----------------------|
| Secured S\$'000 | Unsecured S\$'000 | Secured S\$'000 | Unsecured S\$'000 |
| - | 19,327 | - | 19,307 |

Amount repayable after one year

| As at 31 | /03/2019 | As at 31 | /12/2018 |
|--------------------|----------------------|--------------------|----------------------|
| Secured S\$'000 | Unsecured S\$'000 | Secured S\$'000 | Unsecured S\$'000 |
| - | 106,694 | - | 97,189 |

Details of any collateral

Nil.

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1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Cash flows from operating activities | Q1 2019 S\$'000 | Q1 2018 S\$'000 |
|---|--------------------|--------------------|
| Profit for the period | 13,727 | 15,466 |
| Adjustments for : | | |
| Amortisation of intangible assets | 347 | 361 |
| Depreciation of property, plant and equipment | 6,182 | 4,015 |
| Equity-settled share-based payment transactions | 378 | 575 |
| Finance expenses | 465 | 191 |
| Finance income | (380) | (157) |
| Gain on disposal of property, plant and equipment | - | (44) |
| Property, plant and equipment written off | 8 | 45 |
| Tax expense | 3,295 | 3,391 |
| | 24,022 | 23,843 |
| Changes in working capital : | | |
| Inventories | (566) | 199 |
| Trade and other receivables | (10,298) | (4,756) |
| Trade and other payables | (3,012) | (6,456) |
| Insurance contract provisions | 13,696 | 14,051 |
| Cash generated from operations | 23,842 | 26,881 |
| Tax paid | (1,410) | (2,661) |
| Interest paid | (749) | (258) |
| Net cash from operating activities | 21,683 | 23,962 |
| Cash flows from investing activities | | |
| Acquisition of intangible assets | (225) | (211) |
| Interest received | 365 | 158 |
| Proceeds from sales of property, plant and equipment | - | 45 |
| Purchase of property, plant and equipment | (26,504) | (4,110) |
| Payment for investment properties under development | (7) | (17,575) |
| Net cash used in investing activities | (26,371) | (21,693) |
| Cash flows from financing activities | | |
| Loan from subsidiary's non-controlling interest | 2,023 | - |
| Proceeds from issue of shares under share option scheme | 596 | 299 |
| Proceeds from bank loans | 70,551 | 93,760 |
| Repayment of bank loans | (61,717) | (101,148) |
| Payment of finance lease liabilities | (1,588) | - |
| Payment to restricted cash account | (1,085) | - |
| Net cash from/(used in) financing activities | 8,780 | (7,089) |
| Net increase/(decrease) in cash and cash equivalents | 4,092 | (4,820) |
| Cash and cash equivalents at 1 January | 105,984 | 98,270 |
| Effect of exchange rate fluctuations on cash held | 664 | 558 |
| Cash and cash equivalents at 31 March | 110,740 | 94,008 |
| | | |

Explanatory notes to the Statement of Cash Flows

The cash and cash equivalents for the statement of cash flows presentation excluded an amount of S\$1.1 million (US\$0.8 million) deposited in an escrow account of a subsidiary. The Group's cash and cash equivalents increased by S\$4.7 million from S\$106.0 million as at 31 December 2018 to S\$110.7 million as at 31 March 2019. This was mainly due to strong cashflows generated by the Group from operations and financing from bank loans, offset by capital expenditure for Raffles Hospital Shanghai and Raffles Hospital Chongqing.

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Group | Share capital S\$'000 | Translation reserve S\$'000 | Share option reserve S\$'000 | Revaluation reserve S\$'000 | Other reserve S\$'000 | Accumulated profits S\$'000 | Total attributable to owners of the Company S\$'000 | Non- controlling interests S\$'000 | Total equity S\$'000 |
|---|-----------------------------|-----------------------------------|---------------------------------------|-----------------------------------|-----------------------------|-----------------------------------|--|---|----------------------------|
| At 1 January 2018 | 340,201 | (284) | 26,194 | 1,712 | (4,714) | 370,941 | 734,050 | 17,575 | 751,625 |
| Total comprehensive income for the period | | | | | | | | | |
| Profit for the period | - | - | - | - | - | 15,812 | 15,812 | (346) | 15,466 |
| Other comprehensive income | | | | | | | | | |
| Foreign currency translation differences - foreign operations | - | 1,320 | - | - | - | - | 1,320 | 316 | 1,636 |
| Total other comprehensive income for the period | - | 1,320 | - | - | - | - | 1,320 | 316 | 1,636 |
| Total comprehensive income for the period | - | 1,320 | - | - | - | 15,812 | 17,132 | (30) | 17,102 |
| Transactions with owners, recognised directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 299 | - | - | - | - | - | 299 | - | 299 |
| Value of employee services received for issue of share options | - | - | 575 | - | - | - | 575 | - | 575 |
| Total contributions by and distributions to owners | 299 | - | 575 | - | - | - | 874 | - | 874 |
| Changes in ownership interests in subsidiaries | | | | | | | | | |
| Present value of the exercise price of written put options | - | - | - | - | 769 | - | 769 | - | 769 |
| Total changes in ownership interests in subsidiaries | - | - | - | - | 769 | - | 769 | - | 769 |
| Total transactions with owners | 299 | - | 575 | - | 769 | - | 1,643 | - | 1,643 |
| At 31 March 2018 | 340,500 | 1,036 | 26,769 | 1,712 | (3,945) | 386,753 | 752,825 | 17,545 | 770,370 |

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| Group | Share capital S\$'000 | Translation reserve S\$'000 | Share option reserve S\$'000 | Revaluation reserve S\$'000 | Other reserve S\$'000 | Accumulated profits S\$'000 | Total attributable to owners of the Company S\$'000 | Non- controlling interests S\$'000 | Total equity S\$'000 |
|---|-----------------------------|-----------------------------------|---------------------------------------|-----------------------------------|-----------------------------|-----------------------------------|--|---|----------------------------|
| At 1 January 2019 | 365,332 | (6,131) | 27,655 | 16,367 | (4,741) | 402,007 | 800,489 | 16,137 | 816,626 |
| Total comprehensive income for the period | | | | | | | | | |
| Profit for the period | - | - | - | - | - | 13,649 | 13,649 | 78 | 13,727 |
| Other comprehensive income | | | | | | | | | |
| Foreign currency translation differences - foreign operations | - | 3,359 | - | - | - | - | 3,359 | 356 | 3,715 |
| Total other comprehensive income for the period | - | 3,359 | - | - | - | - | 3,359 | 356 | 3,715 |
| Total comprehensive income for the period | - | 3,359 | - | - | - | 13,649 | 17,008 | 434 | 17,442 |
| Transactions with owners, recognised directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 596 | - | - | - | - | - | 596 | - | 596 |
| Value of employee services received for issue of share options | - | - | 378 | - | - | - | 378 | - | 378 |
| Total contributions by and distributions to owners | 596 | - | 378 | - | - | - | 974 | - | 974 |
| Changes in ownership interests in subsidiaries | | | | | | | | | |
| Present value of the exercise price of written put options | - | - | - | - | 16 | - | 16 | - | 16 |
| Total changes in ownership interests in subsidiaries | - | - | - | - | 16 | - | 16 | - | 16 |
| Total transactions with owners | 596 | - | 378 | - | 16 | - | 990 | - | 990 |
| At 31 March 2019 | 365,928 | (2,772) | 28,033 | 16,367 | (4,725) | 415,656 | 818,487 | 16,571 | 835,058 |

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| Company | Share capital S\$'000 | Share option reserve S\$'000 | Accumulated profits S\$'000 | Total S\$'000 |
|--|-----------------------------|---------------------------------------|-----------------------------------|------------------|
| At 1 January 2018 | 340,201 | 26,194 | 242,156 | 608,551 |
| Total comprehensive income for the period | | | | |
| Profit for the period | - | - | 1,349 | 1,349 |
| Total comprehensive income for the period | - | - | 1,349 | 1,349 |
| Transactions with owners, recognised directly in equity | | | | |
| Contributions by and distributions to owners | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 299 | - | - | 299 |
| Value of employee services received for issue of share options | - | 575 | - | 575 |
| Total contributions by and distributions to owners | 299 | 575 | - | 874 |
| At 31 March 2018 | 340,500 | 26,769 | 243,505 | 610,774 |
| At 1 January 2019 | 365,332 | 27,655 | 262,905 | 655,892 |
| Total comprehensive income for the period | | | | |
| Profit for the period | - | - | 1,440 | 1,440 |
| Total comprehensive income for the period | - | - | 1,440 | 1,440 |
| Transactions with owners, recognised directly in equity | | | | |
| Contributions by and distributions to owners | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 596 | - | - | 596 |
| Value of employee services received for issue of share options | - | 378 | - | 378 |
| Total contributions by and distributions to owners | 596 | 378 | - | 974 |
| At 31 March 2019 | 365,928 | 28,033 | 264,345 | 658,306 |

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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of as at the end of the corresponding period of the issuer.

During the first quarter ended 31 March 2019, the Company issued a total of 938,000 new ordinary shares, upon the exercise of options under the Raffles Medical Group Share Option Schemes.

| Exercise price per share | S\$0.26 | S\$0.55 | S\$0.73 | S\$0.78 | S\$1.07 |
|-----------------------------|---------|---------|---------|---------|---------|
| Number of new shares issued | 388,000 | 117,000 | 47,000 | 56,000 | 330,000 |

As at 31 March 2019, there were outstanding options for conversion into 63,964,000 (31 March 2018: 59,176,000) ordinary shares. The Company does not hold any treasury shares and there is no subsidiary holdings as at 31 March 2019 (31 March 2018: Nil).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at end of the immediately preceding year.

| | 31/03/2019 | 31/12/2018 |
|---|---------------|---------------|
| Number of issued shares excluding treasury shares | 1,798,112,400 | 1,797,174,400 |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of treasury shares as at 31 March 2019 (31 December 2018: Nil).

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of subsidiary holdings as at 31 March 2019 (31 December 2018: Nil).

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The financial statements on consolidated results for the first quarter ended 31 March 2019 have not been audited or reviewed.

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3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Accounting policies and methods of computation used in the consolidated financial statements for the first quarter ended 31 March 2019 are consistent with those applied in the financial statements for the year ended 31 December 2018, except for the adoption of accounting standards (including its consequential amendments) and interpretations applicable for the financial period beginning 1 January 2019 as disclosed in item 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The adoption of new and revised standards did not have substantial effect on the financial performance and position of the Group except for the adoption of Singapore Financial Reporting Standards (International) (SFRS(I)) 16 *Leases* which took effect on 1 January 2019, using the modified retrospective approach. In compliance with SFRS(I) 16 *Leases*, the Group has applied the practical expedient to recognise the amount of right-of-use assets equal to the lease liabilities, adjusted by the amount of accrued lease payment related to that lease recognised in the statement of financial position immediately before 1 January 2019.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| | First Quarter | | |
|---|---------------|------------|--|
| | Q1 2019 | Q1 2018 | |
| Earnings per ordinary share for the year based on 1(a) above :- | | | |
| (i) Basic earnings per share [A] | 0.76 cents | 0.89 cents | |
| (ii) Diluted earnings per share [B] | 0.76 cents | 0.89 cents | |

- [A] The calculation of earnings per ordinary share was based on weighted average number of shares 1,797,448,744 (Q1 2018: 1,771,407,703) in issue during the period.
- [B] The calculation of earnings per ordinary share (on a fully diluted basis) was based on weighted average number of shares of 1,801,070,441 (Q1 2018: 1,776,206,536) in issue during the period.



7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

(a) current financial period reported on; and (b) immediately preceding financial year.

| | Group | | Company | |
|--|-------------|-------------|-------------|-------------|
| | 31/03/2019 | 31/12/2018 | 31/03/2019 | 31/12/2018 |
| Net asset value per ordinary share [C] | 45.52 cents | 44.54 cents | 36.61 cents | 36.50 cents |

- [C] The calculation of net asset value per ordinary share was based on 1,798,112,400 shares as at 31 March 2019 (31 December 2018: 1,797,174,400).
- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

The Group registered a quarterly revenue of **\$\$128.3** million in Q1 2019 as compared to **\$\$120.2** million in Q1 2018. Revenue for Healthcare Services division and Hospital Services division grew by **8.9%** and **3.2%** respectively. Increase in revenue from Healthcare Services division was contributed mainly by increase in premium from existing and new clients, Primary Care Network (PCN) Scheme and projects. The growth in revenue from the Hospital Services division was contributed mainly by higher utilisation of inpatient capacities.

The Group's earnings before interest, taxes, depreciation and amortisation (**EBITDA**) increased by **1.6%** from **S\$23.3** million in Q1 2018 to **S\$23.6** million for Q1 2019. The net profit after tax decreased to **S\$13.7** million in Q1 2019, due to start-up costs for *RafflesHospital Chongqing*. On a comparable basis, excluding the results of *RafflesHospital Chongqing*, the Group's net profit after tax would have grown by **2.1%** instead of a decrease of **11.2%** and EBITDA would have been **S\$25.4** million, an increase of **9.3%** as compared to Q1 2018. The gestation loss for *RafflesHospital Chongqing* is within expectation.

The continued strong operating cashflows generated from the Group's business operations contributed to a healthy cash position of **S\$111.8** million. This was after accounting for the payment of **S\$26.5** million for fixed assets under development as well as capital expenditure in the first quarter of this year.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current financial period's results are in line with the Directors' expectations as disclosed in the Group's full year 2018 results announcement.

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10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Since opening its doors on 2 January 2019, *RafflesHospital Chongqing* had embarked on outreach programmes to companies, embassies and business associations. Concurrently, it had also rolled out a series of marketing campaigns to raise its brand awareness in Chongqing. This included the cosponsoring Chongqing International Marathon, an international sporting event attracting about 30,000 runners and receiving wide media coverage.

RafflesHospital Singapore officially opened its new block **RafflesSpecialistCentre** in March 2019. The complex with ambulatory and inpatient services from 31 different specialties, positions the Group's flagship as a one-stop healthcare hub, providing services for our patients, both local and overseas as well as corporate partners. **RafflesSpecialistCentre** enables the Group to continue to provide quality care and service to our customers in a seamless manner.

RafflesMedical was awarded a new tender to provide institutional medical services under the Ministry of Social and Family Development (MSF). Another eight **RafflesMedical** clinics were added to the current panel of 40 Primary Care Network (PCN) clinics to enhance convenience to more patients in the heartlands for chronic disease care.

RafflesMedical started its journey on digitalisation and innovation to improve patient experience and healthcare access for both treatment and wellness services. Through the secure **RafflesConnect** platform, patients can consult a doctor via the 24/7 tele-consultation service, and have their medication delivered to them directly. This platform was officially launched in January 2019 where patients can also access their health records, receive health advisories, personalised health tips, and select a suite of services online in one integrated e-healthcare platform.

RafflesHealthinsurance is enhancing its overall value proposition to its customers through the introduction of the digital platform, **RafflesConnect**. The digital solution allows the insured to submit their claims and check their claims' status online. It also enables patients to make appointment with their doctors, access to tele-consultation service and personalised health information, bringing seamless experience to the customers.

While construction of *RafflesHospital Shanghai*, in Pudong, is underway, preparatory works for commissioning and operational phase has begun in Singapore.

Based on the current economic conditions and barring unforeseen circumstances, the Directors expect the Group to grow its revenue and remain profitable in 2019, notwithstanding the expected gestation loss for *RafflesHospital Chongqing*.



11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared or recommended for the first quarter ended 31 March 2019.

13. If the group has obtained a general mandate from shareholders for Interested Parties Transactions (IPTs), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company did not obtain a general mandate from shareholders for IPTs.

14. Confirmation pursuant to Rule 705 (5) of the Listing Manual

To the best of our knowledge, nothing has come to the attention of the Board of Directors, which may render the unaudited interim financial statements of the Group and the Company for the first quarter ended 31 March 2019 to be false or misleading in any material aspect.

15. Confirmation pursuant to Rule 720 (1) of the Listing Manual

The Company confirms that it has procured undertakings from all its Directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1) of the Listing Manual.

BY ORDER OF THE BOARD

Kimmy Goh Company Secretary 29 April 2019