NOMURA INVESTOR ROADSHOW 15 MAY 2019, JAKARTA

GROWTH IS A

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Forward Looking Statements

This presentation contains statements that are, or may be deemed to be, "forward looking statements" which are prospective in nature. These forward looking statements may generally be identified by the use of forward looking terminology, or the negative thereof such as "plans", "expects" or "does not expect", "is expected", "seeks", "continues", "assumes", "is subject to, "budget", "scheduled", "estimates", "aims", "forecasts", "risks", "intends", "positioned", "predicts", "projects", "anticipates" or "does not anticipate", or "believes", or variations of such words or comparable terminology and phrases or statements that certain actions, events or results "may", "could", "should", "shall", "would", "might" or "will" be taken, occur or be achieved. Such statements are qualified in their entirety by the inherent risks and uncertainties surrounding future expectations. Forward-looking statements are not based on historical facts, but rather on current predictions, assumptions, expectations, beliefs, opinions, plans, objectives, goals, intentions and projections about future events, results of operations, prospects, financial condition and discussions of strategy, any of which could prove to be inaccurate. By their nature, forward looking statements involve known and unknown risks and uncertainties, many of which are beyond the control of Geo Energy Resources Limited ("Geo Energy"). Forward looking statements are not guarantees of future performance and may and often do differ materially from actual results. There is no certainty or assurance as at the date of this presentation that any transaction disclosed in this presentation will proceed or be completed or that no changes will be made to the terms thereof. Important factors that could cause these uncertainties include, but are not limited to, those discussed in Geo Energy's Annual Report 2018 and/or the offering memorandum dated 27 September 2017 in relation to the US\$300 million 8.00% senior notes due 2022 offering by Geo Coal International Pte. Ltd., a wholly-owned subsidiary of Geo Energy. Neither Geo Energy nor any of its associates or directors, officers or advisers, provides any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. You are cautioned not to place undue reliance on these forward-looking statements which only speak as of the date of this presentation. Other than in accordance with its legal or regulatory obligations (including under the listing rules of the Singapore Exchange Securities Trading Limited), Geo Energy is not under any obligation and Geo Energy and its affiliates expressly disclaim any intention, obligation or undertaking to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. This presentation shall not, under any circumstances, create any implication that there has been no change in the business or affairs of Geo Energy since the date of this presentation or that the information contained herein is correct as at any time subsequent to its date. No statement in this presentation is intended as a profit forecast or a profit estimate. This presentation does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for any securities. The making of this presentation does not constitute a recommendation regarding any securities. Shareholders, investors and other persons are advised to exercise caution in trading the securities of the Group.

1Q2019 OUR PERFORMANCE

Success doesn't ju come and find yo

Our Performance 1Q2019

US\$65.7M 2.1Mt US\$1.5M US\$1.8Opertonne US\$200M

Gross loss of US\$1.5M due to **lower ASP and higher cost of sales for TBR** in its initial production due to higher SR and pre-stripping costs. This is expected to reduce progressively.

Coal sales of **2.1 Mt** from SDJ and TBR coal mines, recorded **lower revenue** of **US\$65.7M** due to weaker coal prices.

Cash profit of US\$1.80 per tonne against ASP of US\$32.04 for 4,200 GAR coal, giving a cash profit margin of 6%.

Maintained cash balance of over US\$200M for investment in new coal assets and businesses and working capital.

66 US\$ 3.4M

The Group has generated a positive cash flow from operations with better working capital management.

FINANCIAL RESULTS

Geo Energy recorded a lower first quarter revenue of US\$65.7 million and a net loss of US\$8.7 million mainly due to weaker coal prices. Coal sales totalled 2.1 million tonnes from the Group's SDJ and TBR coal mines.

Revenue



KEY HIGHLIGHTS

- Revenue decreased by 27% from US\$90.5 million in 1Q2018 to US\$65.7 million mainly due to lower ASP following the decrease in the average ICI prices in 1Q2019 as compared to 1Q2018. The ICI prices has recovered partially after the coal import restriction to China was eased in 1Q2019. The Group recorded an ASP of US\$32.04 per tonne for 1Q2019, lower than US\$46.49 per tonne in 1Q2018. The lower ASP compared to the ICI price was due to our pricing based on the average index prices of 3rd and 4th week prior to laycan shipment date (for SDJ coal) and average index prices of the month in which laycan takes place (for TBR coal). As we sold most of the SDJ coal early in the quarter based on a lagging price following the import restriction, the ASP was impacted. ASP has since recovered as shown by the increase in ICI price in April and May 2019.
- Cash profit for coal mining segment for 1Q2019 averaged at US\$1.80 per tonne (4Q2018: US\$5.57 per tonne; 1Q2018: US\$12.95 per tonne) against the ASP of US\$32.04 per tonne for 4,200 GAR coal. Cash profit margin at 6% was driven primarily by the lower coal prices in December 2018 and early 2019.
- The Group sold 1.2 million tonnes of 4,200 GAR coal from the SDJ coal mine and another 0.9 million tonnes from the TBR coal mine, totalling 2.1 million tonnes of coal sold during the quarter. This was an increase from 4Q2018 and 1Q2018 of 1.6 million tonnes and 1.9 million tonnes respectively.

KEY HIGHLIGHTS

- Average production cash costs of US\$30.24 per tonne in 1Q2019 was a decrease from US\$33.54 per tonne in 1Q2018 but a slight increase from US\$29.59 per tonne in 4Q2018. If not for the higher costs relating to the temporary increase in overburden hauling distance ("OB distance") in SDJ mine, the average production cash cost in 1Q2019 would have been lower by \$1.42 per tonne. The increase in OB distance was due to the disposal of overburden at the further end of the dumping site based on the current mining plan. The Group is looking at optimising the mining plan to reduce the OB distance in the coming quarters.
- The Group recorded a gross loss of US\$1.5 million, compared to the gross profit of US\$21.9 million recorded in 1Q2018. In addition to the lower ASP in 1Q2019, the cost of sales was higher for TBR in its initial production due to the higher SR and pre-stripping costs. This is expected to be reduced progressively.

KEY HIGHLIGHTS

- The recommended final dividend of S\$0.004 per share for 2018 was approved by our shareholders at the annual general meeting held on 25 April 2019. The final dividend will be paid on 17 May 2019.
- The Group targets production and sales of at least 8 million tonnes of coal for both SDJ and TBR in 2019 based on the production quota received and set out in the Rencana Kerja Anggaran Biaya ("RKAB") – Work Plan and Budget, which specifies the given export volumes and what is to be set aside for the Domestic Market Obligation ("DMO"). We will be reviewing the RKAB in June 2019 and if needed, we will increase the production quota with the Indonesian mining authorities.
- The Group has an existing cash balance of US\$206.1 million as at 31 March 2019 for investment in new coal assets and businesses and for working capital. The Group has indicated a potential acquisition of new coal assets (a producing coal mine in East Kalimantan) in a non-binding offer, which we submitted in December 2018. We believe in continuing our growth momentum and staying on strategy for sustainable growth in the years ahead.

MARKET PRICE ANALYSIS

The average ICI price for 4,200 GAR coal was US\$35.49 per tonne in 1Q2019, up from US\$33.48 per tonne in 4Q2018 but down from US\$48.01 in 1Q2018. The ICI prices were recovering as coal import restrictions to China was eased during the period. The Group recorded an ASP of US\$32.04 per tonne for 1Q2019, lower than US\$46.49 per tonne in 1Q2018. The lower ASP compared to the ICI price was due to our pricing based on the average index prices of 3rd and 4th week prior to laycan shipment date (for SDJ coal) and average index prices of the month in which laycan takes place (for TBR coal).



CASH PROFIT ANALYSIS

Cash profit for coal mining averaged US\$1.80 per tonne in 1Q2019 compared to an average of US\$5.57 per tonne in 4Q2018 and US\$12.95 per tonne in 1Q2018. The lower cash profit was mainly due the lower ASP caused by lower ICI price in the quarter.



FINANCIAL POSITION

Non-current assets increased to US\$282.7 million, mainly due to increases in deferred stripping costs by US\$4.8 million (pre-stripping cost upon commencement of production at the TBR coal mine) and deferred tax assets ("DTA") by US\$0.3 million, offset by decreases in property, plant and equipment ("PPE") by US\$3.0 million and deposits and prepayments by US\$2.0 million.

Non-current liabilities of US\$296.7 million mainly comprise the US\$300 million Senior Notes issued in October 2017.

Cash

31.3.2019 - US\$206.1M [31.12.2018 - US\$202.6M]

Total Assets

31.3.2019 – US\$564.8M [31.12..2018 – US\$548.6M]

Total Liabilities

31.3.2019 - US\$399.3M [31.12.2018 - US\$374.5M]

Net Assets

31.3.2019 – US\$165.5M [31.12.2018 – <u>US\$17</u>4.1M]

"SUCCESS IS WHERE PREPARATION AND OPPORTUNITY MEET"

Our Performance 1Q2019

Continue to Remain Focused on Strategic Objectives

Continue monitoring market opportunities and optimising business value
Actively assessing and implementing cost reduction measures
Strengthening our capital position

• Returning value to shareholders

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Recommended final dividend of S\$0.004 was approved by our shareholders in the annual general meeting on 25 April 2019 and will be paid on 17 May 2019.

INDUSTRY UPDATE

Industry Update

INDUSTRY UPDATE

The Indonesian Ministry of Energy and Mineral Resources has revised its annual production target by 12.2% lower from 557 million tonnes of coal output realised in 2018 to 489 million tonnes of production target for 2019.

Authorities in Indonesia have announced that production quotas for 2019 will be raised in the second half of the year, if justified by market demand. Miners seeking higher production quotas will be assessed based on their performance in the first half of 2019 and whether they have fulfilled financial and environmental commitments, among other things

According to McCloskey report, Asian thermal markets remained firm, with support for Australian and Indonesian prices. Indonesian low-rank coal was trading at US\$37.75-US\$38.50 per tonne FOB, basis 4,200 GAR, for May loading geared vessels. Indian buying, however, remained limited, with buyers shifting low-rank Indonesian interest down from 4,200 GAR to 3,400-3,800 GAR.

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The coal prices have since recovered to a high of US\$40.32 per tonne on 8 March 2019 and ICI coal price for 4,200 GAR coal on 10 May 2019 was US\$39.15 per tonne. We expect our results in the coming quarters to improve if coal prices recovery continues and there is a reduction on the production cash costs, especially with the ramp-up of TBR production.

Source: McCloskey Coal Report Issue 458 & 459, 18 April 2019 & 3 May 2019

Industry Update

INDUSTRY UPDATE

Indonesia continues to be a significant player in the global coal mining industry, ranking the country as the world's largest exporter of thermal coal.

Of the coal production target set in 2019, 128 million tonnes will be allocated for the domestic market particularly for coal-fired power plants. The government has set coal domestic market obligation ("DMO") volume for this year at 128 million tonnes, higher than last year's realized DMO volume of 115 million tonnes. Of the 128 million tonnes coal DMO target this year, around 96 million tonnes will be allocated for power plants, 5 million tonnes for metallurgy industry, 16 million tonnes for cement industry and 11 million tonnes for other industries. The state-owned electricity firm, PT PLN predicted its coal consumption this year will increase to around 96 million tonnes (2018: 91 million tonnes) contributed by the plan to operate three new coal-fired power plants in 2019 with capacity of 350 MW.

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The Group will be focusing on increasing the sales to domestic customers to fulfil the domestic market obligation ("DMO"), which requires the Group to allocate a certain proportion of its production to the domestic market.

Source: https://www.petromindo.com/events/detail/the-7th-annual-coal-buyers-and-producers-meeting

FOR INVESTORS

For Investors

SHARE PRICE PERFORMANCE

Latest quote as of 10 May 2019

Our market capitalisation as of 10 May 2019 is S\$ 237.9 million.

GERL:SP Singapore Geo Energy Resources Ltd



OPEN	PREV CLOSE	VOLUME
0.18	0.17	142,000
MARKET CAP	DAY RANGE	52 WEEK RANGE
237.876M	0.17 - 0.18	0.16 - 0.26

Key Statistics

9.16		- 18 . 69%
6.9720		345,846
	EPS	0.01
		0.0180
1.0097	Dividend	2.34%
0.5600		0.004
	9.16 6.9720 1.4B 1.0097	9.161 Year Return6.972030 Day Avg VolumeEPS1.48Bloomberg (BEst) EPS Curr Yr

For Investors

BOND PRICE PERFORMANCE

Latest quote as of 10 May 2019

The price for our Senior Note has recovered by 7% from the lowest of US\$84 on 23 January 2019 to US\$90 on 2 May 2019. Current Ask Yield to Maturity () 12.429 % Current Bid Yield to Maturity () 12.626 %

Current Ask Yield to Worst 🚯

12.429 % Current Bid Yield to Worst () 12.626 % Current Indicative Ask Price (USD)

87.997 Current Indicative Bid Price (USD) 87.506

BOND INFORMATION

Reference Code	USY2700AAB53
ISIN	USY2700AAB53
Issuer	Geo Coal International Pte. Ltd.
Guarantor	Geo Energy Resources Limited and subsidiaries
Issue/ Reoffer Price	98.792
Announcement Date	27-Sep-2017
Issue Date	04-0ct-2017
Maturity Date	04-0ct-2022
Years to Maturity (Approximate)	3.403
Currency	USD
Annual Coupon Frequency	Semi Annually
Coupon Type	Fixed
Annual Coupon Rate (% p.a.)	8.000
Reference Rate	-

CUSIP	AP3385535
Bond Type	High Yield Corporate
Bond Sector	Energy
Bond Sub Sector	Oil, Gas and Consumable Fuels
Minimum Investment Quantity (Nominal)	USD 200,000
Incremental Quantity (Nominal)	USD 1,000
Bond Credit Rating (S&P/ Fitch)	B/ B
Issuer Credit Rating (S&P/ Fitch) 👔	N.R/ N.R
Seniority	Senior Unsecured
Exchange Listed	SGX
Issue Size	USD 300,000,000
Shariah Compliant	No

Rated by international Credit Agencies, Moodys', Fitch and S&P and with global investors and financiers



For Investors

STRATEGIC INVESTORS/FINANCIERS



For Investors

GEO ENERGY'S RATING

S&P Global

Ratings

B/Stable

- Ample liquidity following bond issuance Low mining costs
- Event risk regarding M&A and potential liquidity implications Modest scale, single mineral and mine concentration
 - High absolute debt level

Dutlook

Upside: Sufficient cash to cushion against price and margin fluctuation and 15Mt production, EBITDA per tonne above US\$15 with a longer reserve life

Downside: Weaker liquidity position / cash or available bank facilities less than US\$50M



Category	Moody's Rating
Geo Energy Resources Limited	
Outlook	Negative
Corporate Family Rating	В2

FitchRatings

Category	Moody's Rating
Geo Energy Resources Limited	
Outlook	Negative
Credit Rating	В

В

ABOUT GEO ENERGY

Geo Energy Resources Limited ("Geo Energy") is one of the major coal producers in Indonesia and is listed on the Singapore Stock Exchange and part of the Singapore FTSE-ST index.

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A pessimist sees the difficulty in every opportunity. An optimist sees the opportunity in every difficulty. Growth is a journey and we have to seize the opportunity to transform Geo Energy. There can be no growth without challenge, and there can be no challenge without change. About Geo Energy

We Are One Of The Top Coal Producers In Indonesia

Geo Energy Resources Limited ("Geo Energy") (Bloomberg Ticker: GERL SP) is one of the major coal producers in Indonesia and is listed on the Singapore Stock Exchange and is part of the Singapore FTSE-ST index. The Group is <u>ranked 17th in the inaugural award for Singapore's Fastest Growing Companies 2019</u> presented by The Straits Times and Statista based on the strongest revenue growth in recent years.

The Group's operations are primarily located in Indonesia. It is a coal mining specialist with an established track record in the operation of coal mining sites for the purpose of coal production and coal sales since 2008. It owns major mining concessions and coal mines in East and South Kalimantan, Indonesia.



For more information, please visit www.geocoal.com



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Our business is well-positioned to grow.

We run our business in ways that are safer, smarter and more sustainable to drive growth to meet strategic objectives and create value for our stakeholders. About Geo Energy

A Portfolio Of 4 Coal Assets With Total Reserves Over 80 Million Tonnes

• Low cash cost in mining

• More than 10% market share in the 4200 GAR coal internationally

• Superior asset characteristics



About Geo Energy

AN INSIGHT INTO OUR LEADERS

Our leaders have invaluable experience in the coal mining and commodities industry, investment, and corporate finance to drive growth to meet strategic objectives to create value for our stakeholders.

(Please refer to the Board of Directors profile in the Annual Report)





Charles Antonny Melati Executive Chairman/Director

Tung Kum Hon CEO/Director



Jim Rogers Independent Director



Mahfud MD

Special Advisor to Geo Energy. He has formerly served as the Chief Justice of the Constitutional Court of Indonesia as well as the Minister of Defence and Minister of Justice and Human Rights of Indonesia.



President Commissioner. He served as Minister of Local Autonomy, the Minister of State Administrative Reform, a Member of National Parliament and a Member of Presidential Advisors in Indonesia

Mr Rogers is the author of seven books and is a globally renowned financial commentator as well as a successful international investor. He was the co-founder of the Quantum Fund and Soros Fund Management. He was also the creator of the Rogers International Commodities Index (RICI).



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We learn from each other

to improve performance

and achieve success





He has several directorships in Indonesia, which include The Emdee Skin Clinic (PT Citra Melati Selaras) PT Alexindo Grahapratama. which operates Mercure Hotel Batam (formerly known as Royal Ng See Yong, Group's Head, Batam Hotel), and PT Bintan Royal International Hotel, which operates the Comforta hotel. He graduated from the Australian School of Tourism and Hotel Management with a Diploma in Hospitality Management.

Niaga Hijau Lestari, the general manager of PT Teluk Intan, the export manager of PT Sungai lou can do Budi and an account manage of Haga Bank. He graduated hetter wit from the University of Toledo with a Masters in Business Administration (Finance) and vour team t from the Trisakti University with a Bachelor's degree in Science in Electrical Engineering vou can alone

ADAM TAN Investment Director Mr. Tan has been with the Group since 2016. He is

responsible for overseeing the Group's investment activities such as mergers and acquisitions, fund raising activities and investor relations

He has more than 8 years of experience in investments, private equity and corporate

66 We are responsibl for the stewards and long-term success of the Group

> JUNANTO , Group's Head, Marketing

Mr Junanto has been with

the Group since 2011 and is

responsible for devising plans

and implementing marketing

customer base and maximise

sales. Prior to his appointment

he was a managing director of

PT Royal Energy Resources and

Unipro CV & BV, a director of

PT Royal Prime Resources, PT

Royal Prince Travel, and PT

strategies to increase the Group

· Junanto, Head of Marketing, Deputy CEO, Jakarta - Ek Mohammad Ali Iqbal, Operation Manager • Ruddy Tan, Mine Manager • Fransiskus Hartadi Alamsyah, IT Manage

About Geo Energy

Our Journey of Growth

2008

2012

Incorporation of PT Geo Energy Coalindo and commenced provision of coal mining services



Raised S\$94m in IPO proceeds and listed on the mainboard of SGX 19th October 2012 • Commencement of BEK's production

2015

Entered into life of mine mining services cooperation agreement with BUMA for SDJ · Completed acquisition of remaining 34% stake in SDJ and commenced SDJ production in December 2015 · Awarded runner-up of the 16th SIAS Investors' Choice Awards (Most Transparent Company) . Mr Tung Kum Hon appointed as Group Chief Executive Officer • First offtake agreement with ECTP for minimum of 1.5 million tonnes of coal



EO BUMA

2017

Completed the acquisition of TBR mining concession · Achieved a revenue of US\$316m and underlying EBITDA of US\$88m in 2017 • Won SBR Listed Companies Award 2017, Metals & Mining Category and the Bull Charger Award . Awarded the best IR Campaign • Successfully priced US\$ Notes Offering for US\$300m at 8% coupon due 4 October 2022





2018

Entered into life of mine mining services cooperation agreement with BUMA for TBR . Completed the first shipment of TBR's coal of over US\$2 million for Indonesian Domestic Market Obligation • Adopted a dividend policy of at least 30% of the Group's profit attributable to Owners of the Company, subject to debt covenants and capital requirements needed to support growth and investments • Ranked 35th in the Corporate Governance and Transparency Index 2018 • Announced its intention for a dual primary listing on the Main Board of the Stock Exchange of Hong Kong Limited • Entered into a coal offtake agreement for life of mine with Macquarie Bank Limited for the supply of coal from TBR coal mine, a prepayment facility agreement and trade finance facility agreement as well as share and warrant subscription agreement . Completed the issuance and listing of 70 million Subscription Shares to Macquarie • Presented an inaugural Sustainability Report 2017 in accordance with the Global Reporting Initiatives (GRI) Standards





years



2013

Company)

the 14th SIAS Investors' Choice Awards (Most Transparent

contracts and mining cooperation agreements for two concessions and signed additional working blocks · Awarded runner-up of

Entered into mining services

2014

Established S\$300m MTN Programme and issued S\$100m 7% Fixed Rate Notes due 18 January 2018 • Acquired 66% stake in SDI mining concession . Awarded runner-up of the 15th SIAS Investors' Choice Awards (Most Transparent Company)

2016

Geo Energy completed transformation into a low cost coal producer • Clinched life of mine coal offtake agreement with ECTP worth over US\$1.6b · Achieved record quarterly net profit in 4Q2016 - highest since IPO

US\$14.7m

Embrace the journey and trust the process

2019

Grant of share options pursuant to the Geo Energy Share Option Scheme • Ranked 17th in Singapore's Fastest Growing Companies 2019 by the Straits Times and Statista

THE STRAITS TIMES Singapore's Fastest Growing Companies 2019 statista

THANK YOU

OUR KEY FOCUS IS CREATING SUSTAINABLE STAKEHOLDER VALUE BY OPTIMISING OUR OPERATIONS FOR LONG-TERM ECONOMIC, SOCIAL AND ENVIRONMENTAL BENEFITS

> For more information, please visit www.geocoal.com

