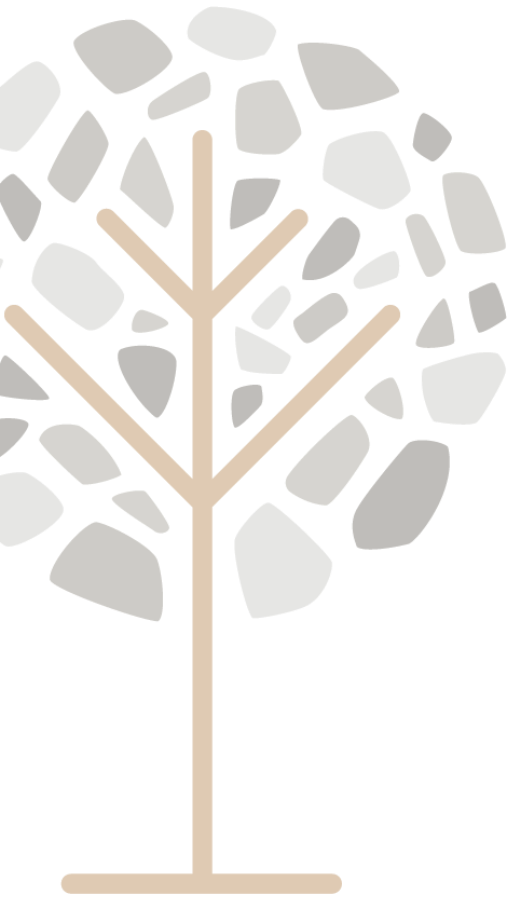




LIVINGSTONE  
HEALTH

# Livingstone Health Holdings Limited

**FY2024 Annual General Meeting**  
**31st July 2024**



# Agenda

1. Business & Strategy Overview
2. Financial Snapshot
3. Looking Ahead

# 1. Business & Strategy Overview

# Business Overview

As at 31 July 2024

## Specialist Healthcare



- **6** Specialist Doctors
- **8** specialist clinics & urgent care center

## Primary Healthcare



- **11** Resident Doctors
- **8** GP clinics\* & health screening center

## Allied Health



- **4** Aesthetic Doctors & Podiatrist
- **3** clinics & medispa

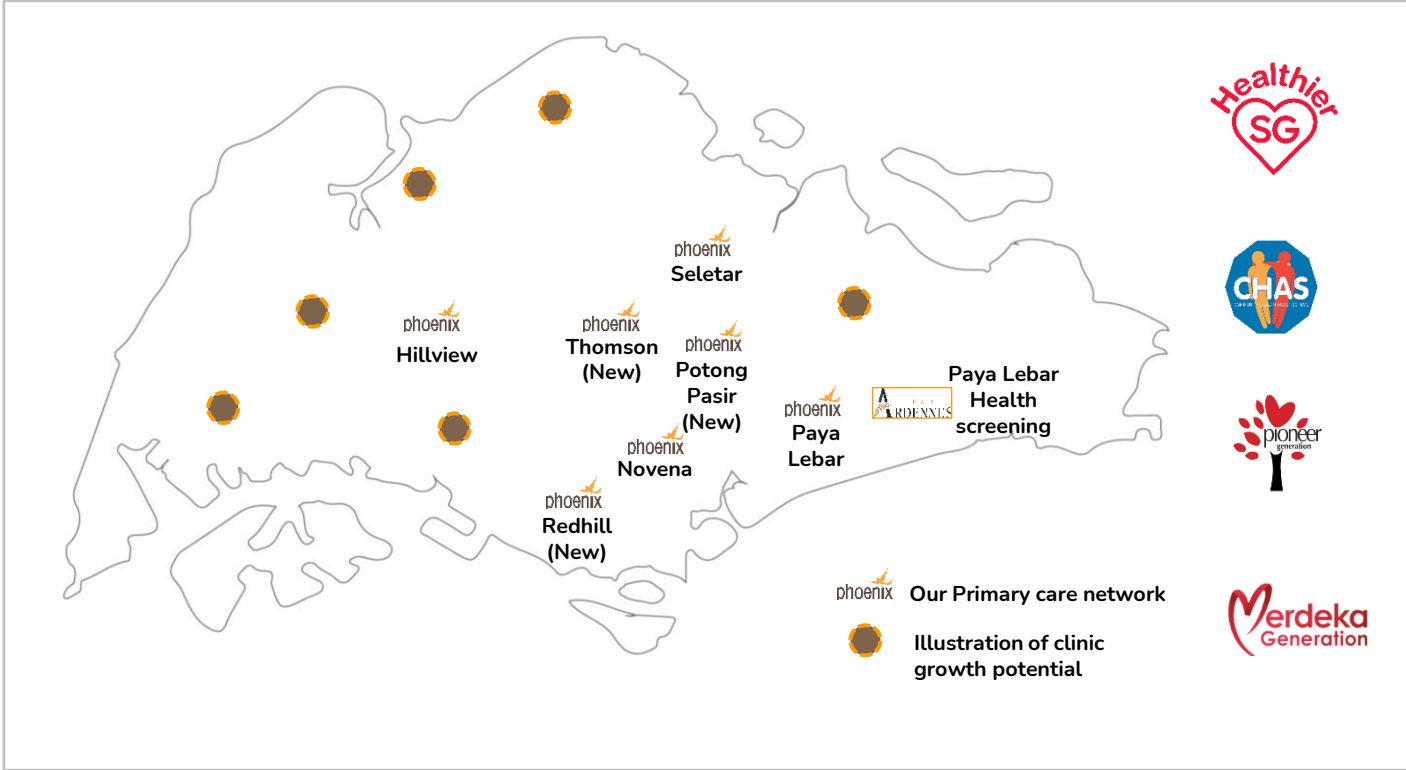
\* 8<sup>th</sup> clinic is expected to commence operations in 3Q2024

# To Build a Patient Care Centric Integrated Model



# Growing our Primary Care footprint

## Building our Fundamentals for Patient Care



1. > 14 years establishment
2. Prime locations & conveniently located
3. Phoenix brand enjoys significant goodwill with our patients
4. Strong ability to attract and retain experienced talents
5. Communicates to trusted Specialists network for patient care continuum
6. Presence of its inhouse Health screening center in the east with on-site services

# Widening Specialists' Patient Referral Network

## Growing the SG Referral Network

### 1) Strengthen Internal referrals via the Livingstone ecosystem

Growing GP clinics, health screening centres, & allied health

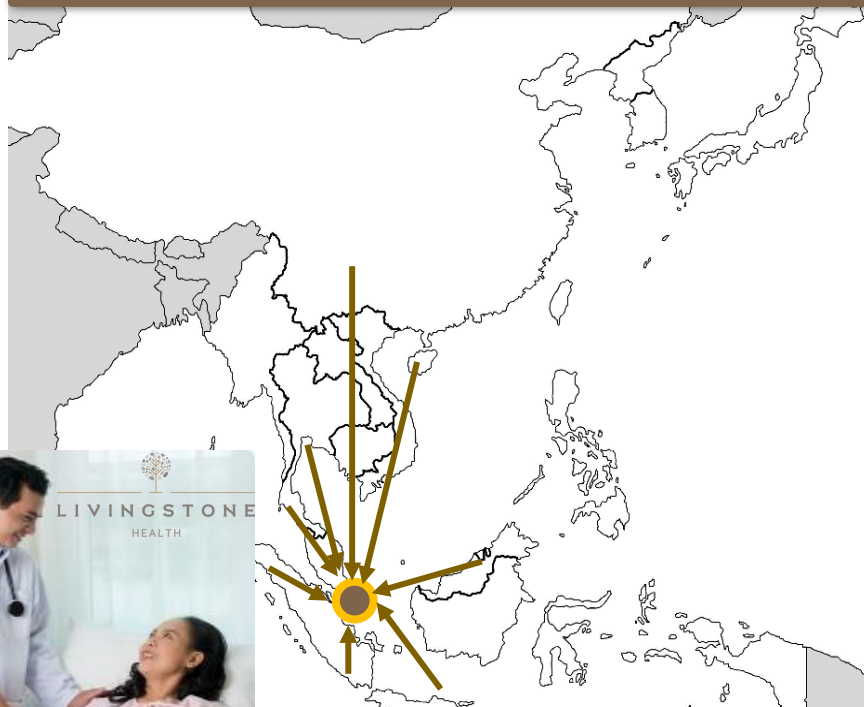
### 2) Strategic alliances & partnerships

GP clinic partners

Allied health partners

### 3) Insurance and TPA panels

## Extending International Patient Referral Network



# Corporate Milestones

- Completed Placement in Feb 24 to raise ~**\$1.43m** net proceeds
- Completed Rights-Cum-Warrants issue in Jul 24 to raise ~**\$1.27m** net proceeds
  - ✓ Assuming all warrants exercised, Company will raise additional ~**\$2.33m**
- Increased Primary Healthcare footprint from 5 (FY23) to **8** (FY24)
- Increased # of doctors from 15 (FY23) to **19** (FY24)
  - ✓ 6 Specialist Doctors, 10 GP Doctors & 3 Aesthetics Doctors
- Streamlined management team
  - ✓ CEO, Deputy CEO, CCO & CFO
- Announced proposed reorganization and acquisition of Phoenix Medical Group on 15 July 24
  - ✓ Announced completion of reorganization on 29 July 24





## 2. Financial Snapshot

# Financial Overview

S\$'000	FY2024	FY2023	Change (%)
Revenue	25,365	32,918	(22.9)
Other income	565	666	(15.2)
Profit before tax	(2,711)	1,797	NM
Net Profit after tax	(2,903)	1,286	NM
Net Profit after tax attributable to owners of the Company	(2,873)	723	NM
Net cash flow from operating activities	863	3,092	(72.1)

# Balance Sheet

S\$'000	As at 31 March 2024	As at 31 March 2023	Change (%)
Total Assets	21,703	22,797	(4.8)
Total Liabilities	17,058	16,468	3.6
Total Equity	4,645	6,329	(26.6)
Cash and Cash Equivalents	3,458	4,227	(18.2)
Equity attributable to owners of the Company	3,744	5,195	(27.9)
Net Assets Value Per Share (cents)*	0.76	1.19	(36.1)

\* Net asset value per ordinary share is calculated based on 491,948,448 and 436,391,448 outstanding as at 31 March 2024 and 31 March 2023 respectively.

## 3. Looking Ahead

# Looking Ahead



## **Strengthen ecosystem:**

Optimize internal operations & improve our existing cross-referrals among various medical disciplines

## **Expand patient outreach:**

Build international patient pool for our Specialist Healthcare segment through strategic partnership

## **Grow Specialist Healthcare:**

Pursue organic growth through recruitment initiatives by bringing on board new medical specialists who share similar mindsets and values

## **Grow Primary Healthcare:**

Continue to expand our primary care network

Walking with you  
for life.



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