



Golden Agri-Resources Ltd
Interim Performance Presentation - Half Year 2024 Performance

13 August 2024

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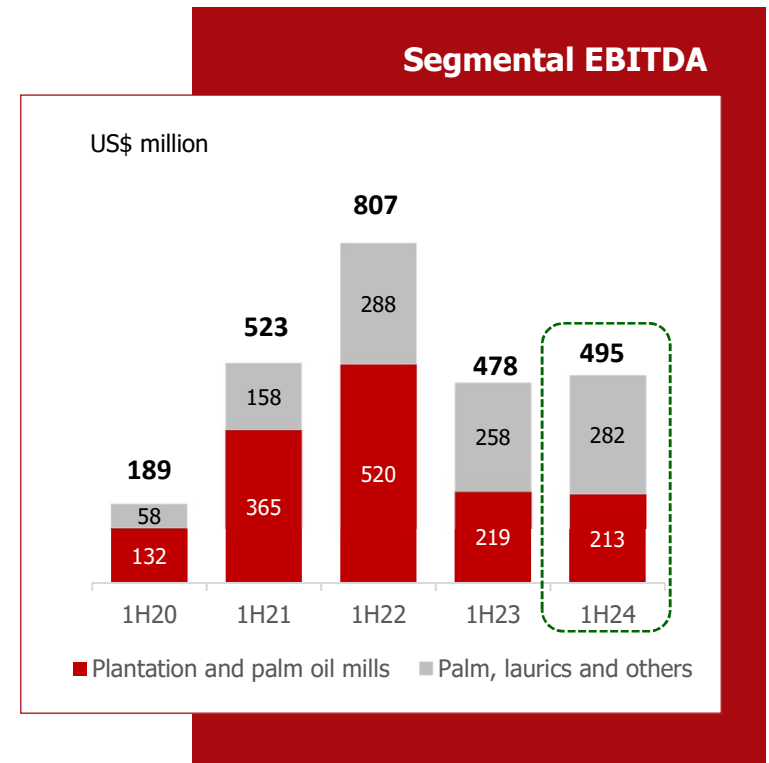
Resilient first half 2024 consolidated results with strong downstream contribution

Revenue	EBITDA	Underlying Profit¹
US\$5.14 bn	US\$495 mn	US\$189 mn
+5%	+4%	-14%

- Revenue increased despite lower CPO price due to higher sales volume
- Healthy EBITDA margins of 23.4% for upstream and 5.5% for downstream
- Underlying profit impacted by higher financing expenses amidst high interest rate environment

Note:

1. Net profit attributable to owners of the Company, excluding net effect of net gain from changes in fair value of biological assets, depreciation of bearer plants, foreign exchange gain/loss, and deferred tax income/expense





Financial Highlights



Robust first half 2024 performance throughout the value chain despite lower CPO price and plantation output

US\$ million	1H 2024	1H 2023	YoY	2Q 2024	1Q 2024	QoQ
Revenue	5,142	4,876	5%	2,580	2,562	1%
Gross Profit	920	882	4%	493	427	15%
EBITDA	495	478	4%	263	231	14%
Underlying Profit ¹	189	220	-14%	110	79	40%
<i>Net gain from changes in fair value of biological assets²</i>	7	5	39%	5	2	232%
<i>Depreciation of bearer plants²</i>	-51	-57	-11%	-25	-25	-
<i>Foreign exchange gain/(loss)²</i>	-48	20	n.m	-26	-22	17%
<i>Deferred tax income/(expense)²</i>	5	-5	n.m	1	4	-75%
Net profit attributable to owners of the Company	102	182	-44%	65	37	76%

Stronger quarter-on-quarter performance on the back of recovering plantation output

Notes:

1. Net profit attributable to owners of the Company, excluding net effect of net gain from changes in fair value of biological assets, depreciation of bearer plants, foreign exchange gain/loss, and deferred tax income/expense
2. Net of tax and/or non-controlling interests

Financial Position



Financial position remained healthy supported by prudent financial management

US\$ million	30-Jun-24	31-Dec-23	Change
Total Assets	9,934	9,716	2%
<i>Cash and short-term investments</i>	<i>1,011</i>	<i>1,135</i>	<i>-11%</i>
<i>Fixed assets¹</i>	<i>3,803</i>	<i>3,817</i>	<i>-0.4%</i>
Total Liabilities	4,721	4,537	4%
Net Debt ²	529	391	35%
<i>Interest bearing debt</i>	<i>3,185</i>	<i>3,065</i>	<i>4%</i>
<i>Cash, short-term investments and liquid working capital³</i>	<i>2,656</i>	<i>2,674</i>	<i>-1%</i>
Total Equity	5,212	5,180	1%
Current Ratio	1.60x	1.42x	
Debt/Total Equity	0.61x	0.59x	
Net Debt ² /EBITDA ⁴	0.53x	0.40x	
EBITDA/Interest ⁴	4.18x	4.47x	

Notes:

1. Includes Property, Plant and Equipment, Bearer Plants, Right-of-use Assets and Investment Properties
2. Interest bearing debt less cash, short-term investments and liquid working capital
3. Liquid working capital consists of trade receivables, inventories (excluding consumables), deposits and advances to suppliers less trade payables and advances from customers
4. Calculated based on the last four quarter figures



Segmental Performance



Segmental Results

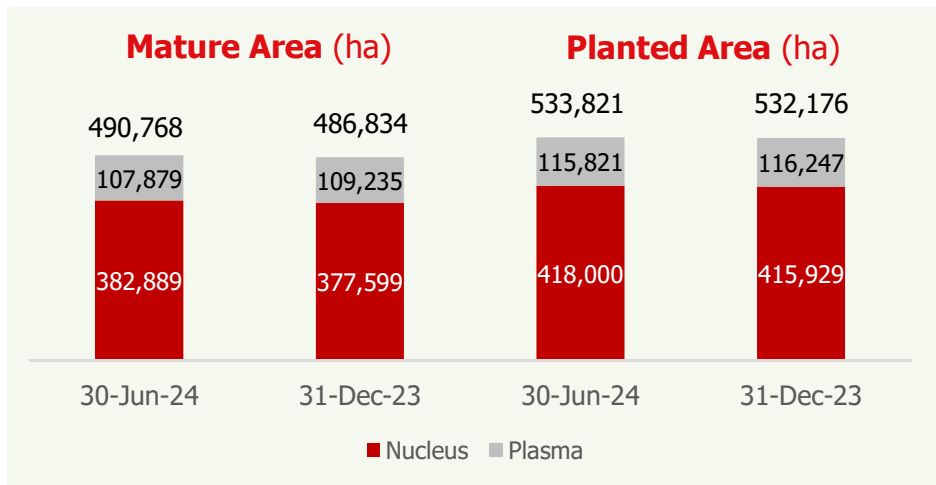
Plantations and Palm Oil Mills



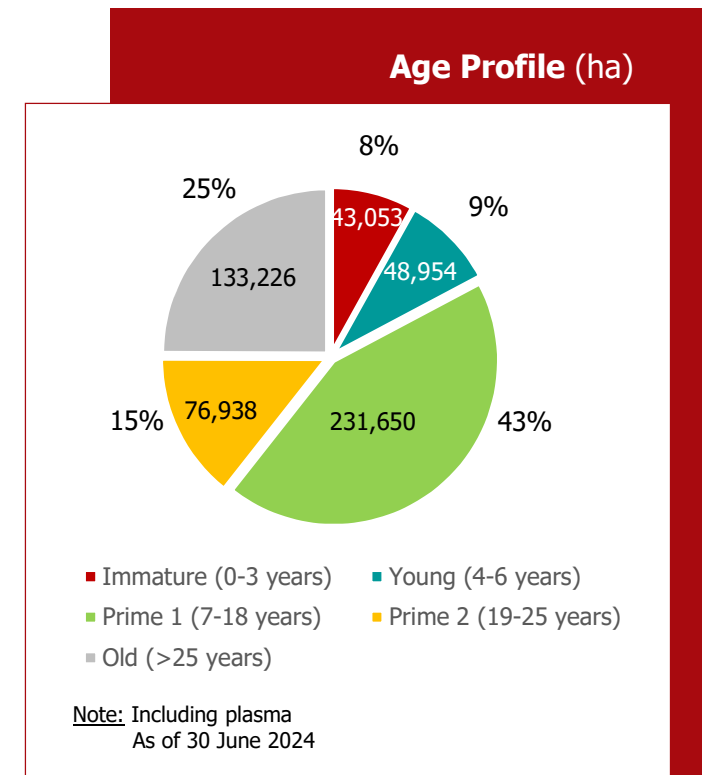
	1H 2024	1H 2023	YoY
Revenue (US\$ million)	908	917	-1%
EBITDA (US\$ million)	213	219	-3%
<i>EBITDA margin</i>	<i>23.4%</i>	<i>23.9%</i>	<i>-0.5%</i>
CPO FOB Market Price (US\$/MT)	917	949	-3%
<i>Net of export levy and tax (US\$/MT)</i>	<i>799</i>	<i>789</i>	<i>1%</i>
FFB Production ('000 tonnes)	3,970	4,432	-10%
Nucleus	3,122	3,436	-9%
Plasma	848	996	-15%
FFB Yield (tonnes/ha)	8.1	8.9	-9%
Palm Product Output ('000 tonnes)	1,207	1,329	-9%
CPO	955	1,055	-9%
PK	252	274	-8%
Oil Extraction Rate	20.5%	20.9%	-0.4%
Kernel Extraction Rate	5.4%	5.4%	-
Palm Product Yield (tonnes/ha)	2.1	2.3	-10%

- Weaker palm product output in the first half 2024 as fruit production was impacted by the El Niño conditions in the previous year and old estates being prepared for replanting
- Financial performance remained robust with lower production cost due to enhanced procurement strategy primarily for fertilisers and weaker Indonesian Rupiah compared to US Dollar

Technological innovation and replanting with higher yielding seeds ensure long-term productivity growth



- Replanting activity during 1H 2024 accelerated to 10,800 ha
- Most of planted area is between 7 to 18 years old, while average age (nucleus) sustained at 15.5 years



Segmental Results

Palm, Laurics and Others



Downstream business continued to contribute strongly to consolidated EBITDA

	1H 2024	1H 2023	YoY
Revenue (US\$ million)	5,093	4,834	5%
Sales Volume ('000 tonnes)	5,719	5,148	11%
EBITDA (US\$ million)	282	258	9%
<i>EBITDA margin</i>	<i>5.5%</i>	<i>5.3%</i>	0.2%

- In the past few years, we have been enhancing our integrated business model and pursuing higher value-added downstream products
- This contributed to an 11% sales volume expansion and robust EBITDA margin of 5.5% in half year 2024

Note:

This segment refers to processing and global merchandising of palm and oilseed-based products comprising bulk and branded products, oleochemicals, sugar and other vegetable oils



Strategy and Outlook



Strategic Focus

Fortifying our position as an **innovative and leading integrated agribusiness and food player**, with a **superior at-scale upstream** and **resilient value-adding downstream** businesses



Yield Intensification



Cost Efficiency



Value Added Product Enhancement

Advancing our operational excellence to the next level by leveraging **cutting-edge technology** and **agri-science innovation** throughout our business value chain

- R&D on superior planting materials
- Precision agriculture
- Advanced mechanisation and automation
- Best practice plantation management

Optimising margin through capability in providing **large portfolio of products and services**

- Quality
- Healthier alternatives
- Sustainably-produced
- Full-service distribution



Targeted capital expenditure of **up to US\$300 million** in 2024 mainly for: replanting; expansion of kernel crushing, oleochemical, and refining plants; enhancement of downstream facilities including for traceable products; and carbon emission reduction initiatives

Industry Outlook: Tight Supply and Demand Position



Supply growth in 2024 is expected to be limited

especially in Indonesia due to replanting activities and the impact from El Niño in 2023. Geopolitical tension and ongoing extreme weather conditions are factors that may disrupt global supply of vegetable oils.



Sustained demand growth

for food, oleochemicals, and biofuel, with palm oil's high productivity, competitive price and wide range of uses

Ongoing Sustainability Initiatives



EU Deforestation Regulation (EUDR) Preparedness

- Strong foundation for compliance through our investments in traceability to the plantations, satellite monitoring and SAP enterprise resource planning
- Enhancing our system to be ready with EUDR due diligence information
- Active dialogue with regulators, stakeholders and key EU-based customers on latest EUDR developments

Extending Traceability to non-palm commodities

- Achieved full traceability to the mill (TTM) for non-palm commodities including soy, sugar and coconut.
- 50% TTM for sunflower oil
- Using its experience with the palm oil sector, GAR will extend oversight and help its non-palm suppliers become more sustainable

Creating Bright Futures for communities

- Micro, Small and Medium Enterprises grew from 58 to 101
- Enables community to earn more income through selling value-added products from the Bright Future Initiatives (BFI)
- BFI projects include organic vegetable, cash crop and livestock farming





Appendix



Plantation Age Profile



Immature and younger estates use newer-generation higher-yielding planting materials to sustain long-term productivity






hectares	Immature (0-3 years)	Young (4-6 years)	Prime 1 (7-18 years)	Prime 2 (19-25 years)	Old (>25 years)	Total
<u>30 June 2024</u>						
Nucleus	35,111	45,061	200,988	61,449	75,391	418,000
Plasma	7,942	3,893	30,662	15,489	57,835	115,821
Total Planted Area	43,053	48,954	231,650	76,938	133,226	533,821
% of total	8%	9%	43%	15%	25%	100%
<u>31 December 2023</u>						
Nucleus	38,330	46,675	216,842	47,080	67,001	415,929
Plasma	7,012	4,163	29,163	16,693	59,217	116,247
Total Planted Area	45,342	50,838	246,005	63,773	126,218	532,176
% of total	8%	10%	46%	12%	24%	100%



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