

# **1H FY2025 Results Analyst and Media Briefing**

Loh Boon Chye, Chief Executive Officer Daniel Koh, Chief Financial Officer

6 February 2025

**Singapore Exchange** 

Commodities | Equity Derivatives | Fixed Income | FX | Indices | Securities

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### Agenda

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1H FY2025 – Financial Highlights and Performance

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**Business Update** 

3

**Questions and Answers** 



### 1H FY2025

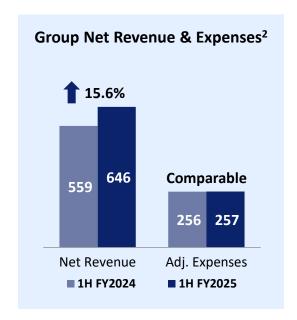
Financial Highlights and Performance

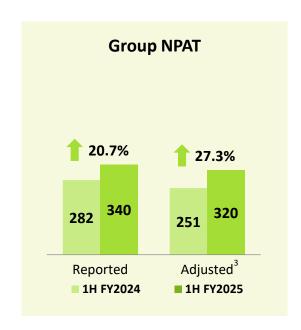
Daniel Koh, Chief Financial Officer

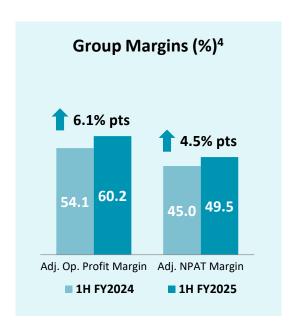


### 1H FY2025 Highlights

Strong 1H FY2025 results with highest half year operating revenue and NPAT<sup>1</sup>







Adjusted figures are non-SFRS (I) measures. Please refer to Section 7 of our financial results for reconciliations between the adjusted and their equivalent measures.



<sup>&</sup>lt;sup>1</sup>NPAT relates to 'Net profit attributable to equity holders of the Company'.

<sup>&</sup>lt;sup>2</sup> Net revenue refers to operating revenue less transaction-based expenses. Expenses are on an adjusted basis and exclude amortisation of purchased intangible assets and other one-off adjustments.

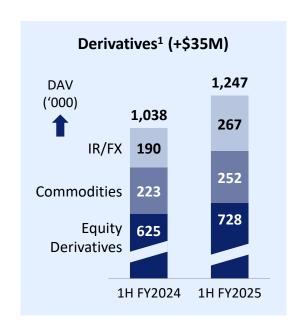
<sup>&</sup>lt;sup>3</sup> Adjusted NPAT excludes certain non-cash and non-recurring items that have less bearing on SGX's operating performance. Hence, they better reflect the Group's underlying performance.

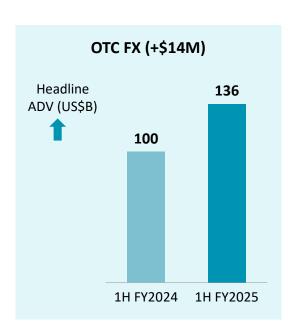
<sup>&</sup>lt;sup>4</sup> Margins are calculated against net revenue.

### **Broad-based growth across all revenue segments**

- Cash equities SDAV up 31.2% driven by elevated investor interest and investment flows
- Derivatives DAV up 20.1% on broader client participation amidst global market volatility







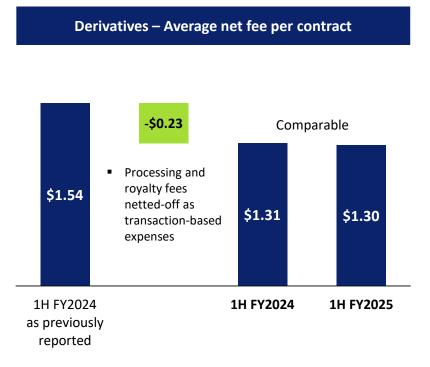
<sup>&</sup>lt;sup>1</sup> Derivatives revenue includes Equity Derivatives (EQD), Currencies and Commodities futures and options trading and clearing revenue and associated treasury income.



### **Changes in disclosures from FY2025**

- Net revenue reporting for better comparability across peers
- Impact of constant currency for revenue, expenses, and operating profit

Income Statement – Group	1H FY2025 \$'000
Operating revenue	682,227
Less: Transaction-based expenses <sup>1</sup>	(35,868)
Operating revenue less transaction-based expenses (Net Revenue)	646,359

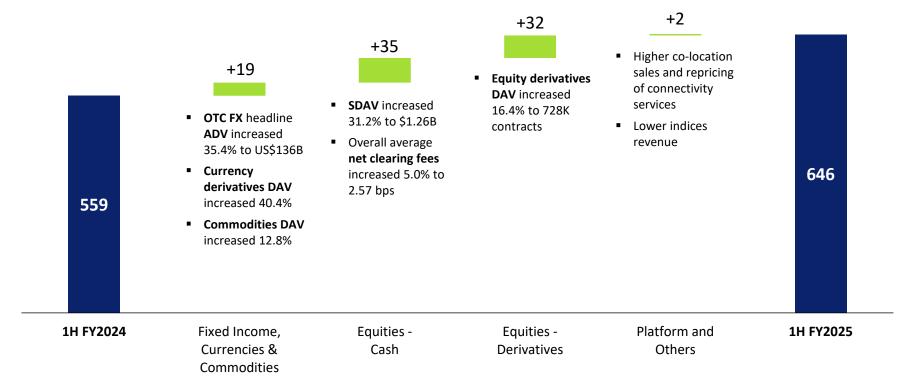


<sup>&</sup>lt;sup>1</sup> Please refer to Section 13 of our financial results for the allocation of transaction-based expenses across operating segments.



### 1H FY2025 Net Revenue up 15.6% to \$646M

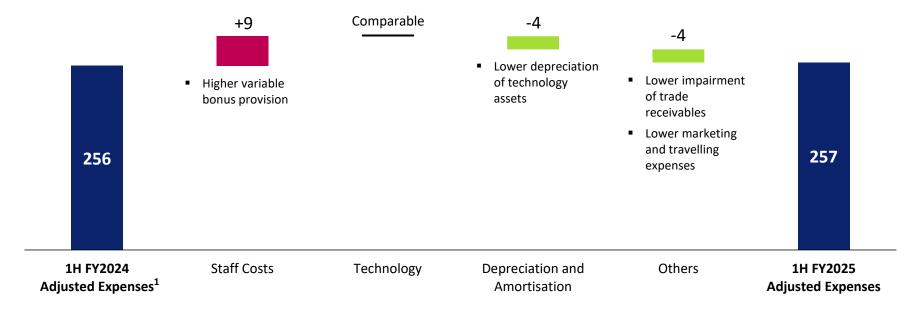
Effective execution of multi-asset strategy amidst tailwinds from macro events





### **1H FY2025 Total Adjusted Expenses comparable**

- Maintained cost discipline
- FY2025 expenses expected to be at lower end of 2-4% increase guidance
- FY2025 CAPEX expected to come in at lower end of \$70M-\$75M guidance

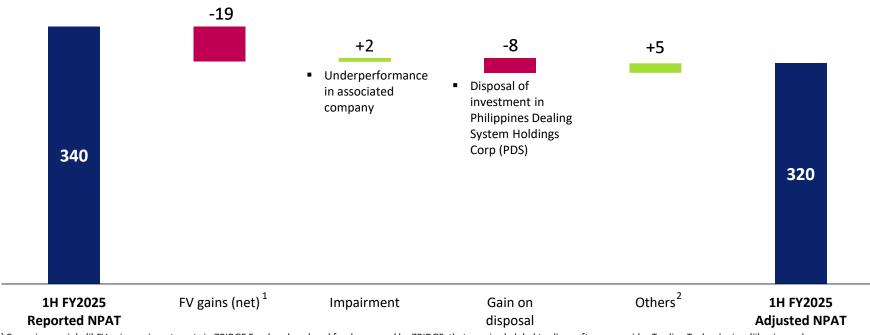


<sup>&</sup>lt;sup>1</sup> Adjusted expenses exclude amortisation of purchased intangible assets and other one-off adjustments.

Adjusted figures are non-SFRS (I) measures. Please refer to Section 7 of our financial results for reconciliations between the adjusted and their equivalent measures.



### Adjusted NPAT excludes non-cash and one-off items



<sup>&</sup>lt;sup>1</sup> Comprises mainly (i) FV gains on investments in 7RIDGE Fund, a closed-end fund managed by 7RIDGE, that acquired global trading software provider Trading Technologies; (ii) gain on changes in interest in MarketNode; and (iii) FV gain on investment in Freightos.

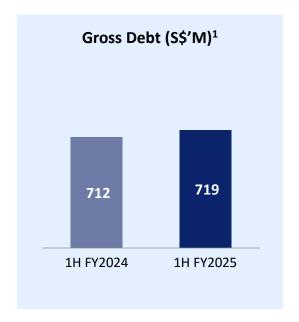
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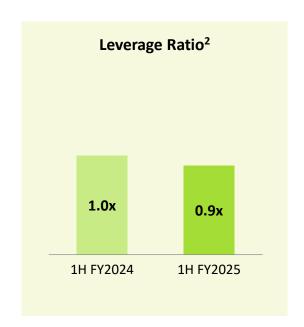


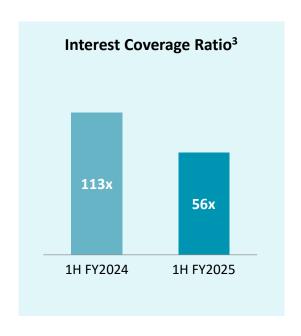
 $<sup>^{2}</sup>$  Also includes associated income tax adjustments, and amortisation of purchased intangible assets.

### Strong balance sheet with healthy leverage ratios

Aa2 rating reaffirmed by Moody's in November 2024 with a stable rating outlook







<sup>&</sup>lt;sup>1</sup> Gross Debt as at 31 December 2023 and 31 December 2024 for 1H FY2024 and 1H FY2025 respectively, and includes both borrowings and lease liabilities.

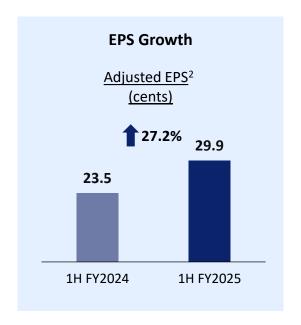
<sup>&</sup>lt;sup>3</sup> Defined as EBITDA net of rental expenses, divided by interest (which includes both cash and non-cash expenses).

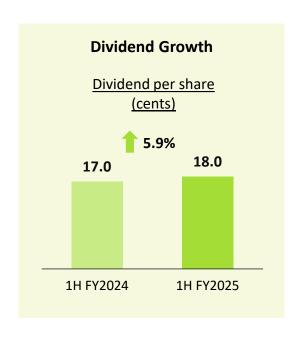


<sup>&</sup>lt;sup>2</sup> Defined as Gross Debt divided by EBITDA for last 12 months.

### **Delivering shareholder returns**

- Quarterly dividend of 9.0 cents per share, bringing total dividends for 1H FY2025 to 18.0 cents per share
- Dividend growth in line with our target of growing dividend per share at mid-single digit % CAGR in the medium term<sup>1</sup>





<sup>&</sup>lt;sup>2</sup> Adjusted figures presented are non-SFRS (I) measures. Please refer to Section 7 of our financial results for reconciliations between the adjusted and their equivalent measures.



<sup>&</sup>lt;sup>1</sup> Subject to earnings growth.

### **Business Update**

Loh Boon Chye, Chief Executive Officer



### **SGX FX: Upward Trajectory**

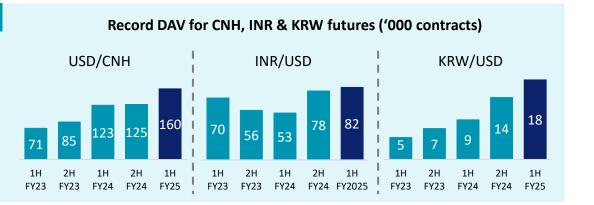




### **FX Derivatives**

+40% in DAV y-o-y

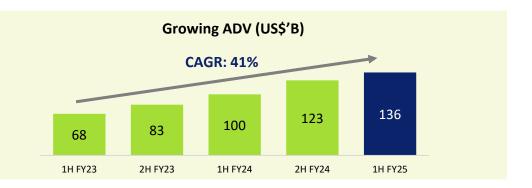
+75% in open interest y-o-y as at end Dec





#### **OTC FX**

On track to contribute mid-tohigh single-digit % of Group's EBITDA in the medium term





### **Commodities: Deepening the Iron Ore Moat**

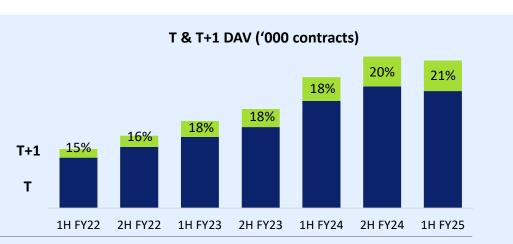


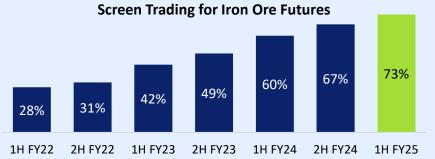


#### Iron Ore

- + 13% in DAV y-o-y
- + Inclusion in **Dow Jones**Commodity Index

Financialisation accelerates with growing adoption from financial participants



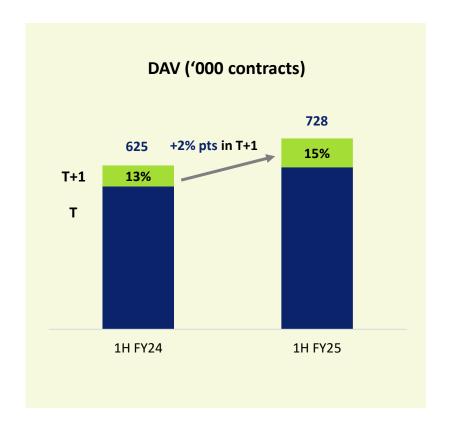




### **Equity Derivatives: Increasing Global Usage**



- Rise in global usage of our equity derivatives contracts amid positive momentum in Asia following Chinese economic stimulus measures
- Strong volume growth in A50 and GIFT Nifty contracts
- GIFT Nifty volumes on track to reach premigration level





### **Cash Equities: Higher Trading Activity**





## Widen product suite to broaden investment options

- Emerging Asia ETF
- Singapore Depository Receipts on HK stocks
- DLCs on Magnificent 7 Stocks



# Outperformance of STI among regional peers

- Reached multiple record highs
- One of the best performing in Southeast Asia



### Expanding regional access to Singapore equities

- Onboarded more overseas brokers
- Attracted more investors from ASEAN



### **Our Outlook**



Continue to grow multi-asset offering and drive client acquisition



Strengthen ecosystem through deeper customer relationships and global network expansion



Optimistic in achieving our target of 6-8% revenue growth in the medium term

### **Questions and Answers**

Loh Boon Chye, Chief Executive Officer
Daniel Koh, Chief Financial Officer
Michael Syn, President, Head of Global Markets
Pol De Win, Head of Global Sales & Origination
Tan Boon Gin, Chief Executive Officer of SGX RegCo







### Thank you

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