



MEDIA RELEASE

SATS EXPANDS FOOTPRINT IN INDIA WITH FIRST INTEGRATED ON-AIRPORT PERISHABLE CARGO HANDLING CENTRE

AISATS COOLPORT commences trial operations

- First integrated on-airport perishable cargo handling centre in India
- Underscores the commitment by SATS to create value for airline customers, partners and shareholders through organic growth, regional expansion and growing adjacent businesses.

Bengaluru, 6 October 2016 – Air India SATS Airport Services Pvt. Ltd. (AISATS), India's premier airport services company, commences trial operations of India's first integrated on-airport perishable cargo handling centre, AISATS COOLPORT, at the Kempegowda International Airport, Bengaluru (KIAB) yesterday. The state-of-the-art, 11,000 square metre facility will meet the ever-increasing demands and handling requirements of temperature-sensitive cargo and will further enhance the State of Karnataka's status as the pharmaceutical and perishables hub of India.

This announcement by AISATS, a joint venture between Air India and SATS, underscores the commitment by SATS to create value for airline customers, partners and shareholders through organic growth, regional expansion and growing adjacent businesses.

AISATS COOLPORT, with a handling capacity of 40,000 tonnes per annum, will cater to an extensive range of perishable commodities such as pharmaceutical products, fruits, vegetables, poultry, seafood and flowers. It is customised to offer the most comprehensive cold storage solutions with 17 dedicated cold rooms with adjustable temperatures ranging from -25°C to $+25^{\circ}\text{C}$. Designed as a "One Stop Shop" to facilitate the Import and Export processes of the air cargo industry, the integrated facility will house a state-of-the-art Drug Controller lab as well as a Plant Quarantine Inspection & Certification office. It will be supplemented by temperature-controlled queue lanes for unitised shipments and Cool Trolleys to ensure the integrity of the cold chain from AISATS COOLPORT to the aircraft and vice versa.



This expansion in India with AISATS COOLPORT leverages the core expertise of SATS in cargo handling and will provide premium, high quality, value-added solutions to aviation customers. It helps to fulfil the vision of SATS to feed and connect Asia through building tighter connected corridors through its network.

In recent years, Bengaluru has witnessed a steady increase in perishable cargo volume, with a CAGR of 15%. With this new facility, AISATS aims to be a key player in promoting an efficient, safe and secure cold chain handling for temperature-sensitive products.

Mr Mike Chew, CEO, AISATS said, “The Indian economy is on a high trajectory of growth and requires upgraded infrastructure facilities in the logistics space to cater to the growing needs of the trade and the air cargo industry. Keeping in view the significance of air cargo to the economic growth of the country, we truly believe that this dedicated state-of-the-art facility will play a vital role in supporting better trade facilitation, and will further boost the exports and imports of temperature-sensitive products. AISATS COOLPORT at Kempegowda International Airport aims to bolster the Government of Karnataka’s vision of turning the state into a preferred air cargo hub of South India.”

“Today, I congratulate AISATS on the trial operations of the new integrated Perishable Handling Centre at KIAB, a first for any airport in the country. As we move towards becoming the preferred cargo hub in southern India, it is imperative for such specialised facilities to cater to the burgeoning perishable cargo demand of this region. South India with its established presence in the global logistics network has the potential to create the necessary fillip towards the development of air cargo in India. As an airport that is strategically positioned at the heart of South India, we have the opportunity to take advantage of this momentum and be the single gateway for cargo traffic and shippers aspiring to reach this fast-growing region. We firmly believe new logistics that redefine the cargo business will propel us closer to our vision of being the Cargo Gateway to South India,” said Mr Hari Marar, President, Airport Operations, BIAL.

AISATS COOLPORT is expected to be officially inaugurated by the end of 2016.

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About Air India SATS Airport Services Pvt Ltd (AISATS)

AISATS is a 50:50 joint venture between Air India Limited and, SATS Ltd., a leading Gateway Services and Food Solutions provider in Asia. As part of the Indian Government's initiative to upgrade its airports to world-class facilities and attract more airlines to fly into India, AISATS was formed with the vision to provide world-class airport services in ground and cargo handling that exceed customers' expectations.

Since the start of its operations in 2008, AISATS has provided hassle-free and comprehensive solutions to its customer airlines in international airports at Bengaluru, Delhi, Hyderabad, Mangalore and Trivandrum. Currently employing over 7,000 staff, AISATS offers end-to-end ground handling services such as passenger and baggage handling, ramp handling, aircraft interior cleaning, load control and flight operations, and cargo handling services for general, perishable, transshipment, express courier and special cargo.

About SATS Ltd.

SATS is Asia's leading provider of Gateway Services and Food Solutions.

Our comprehensive Gateway Services encompass airfreight handling, passenger services, ramp handling, baggage handling, aviation security services, aircraft interior and exterior cleaning as well as cruise centre management. Our Food Solutions include airline catering, institutional and remote catering, aviation laundry as well as food distribution and logistics.

SATS is present in 46 airports, 52 cities and 13 countries across Asia and the Middle East.

SATS has been listed on the Singapore Exchange since May 2000. For more information, please visit www.sats.com.sg.

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