## HUPSteel Limited <br> 4QFY15 \& FULL YEAR FINANCIAL STATEMENTS (UNAUDITED)

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL-YEAR RESULTS

1(a) Group statement of comprehensive income and comparative statement for the corresponding period of the immediately preceding financial year

The following figures have not been audited.


Note - *: Included provision for inventory write-down of \$3.3M in 4QFY 15
NM : not meaningful
(Loss)/profit attributable to shareholders is arrived at after crediting/(charging) the following:

|  | GROUP (S\$'000) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3 months ended 30.6.15 | 3 months ended 30.6.14 | 12 months ended 30.6.15 | 12 months ended 30.6.14 |
| Dividend income | 84 | 49 | 138 | 83 |
| Interest income | 274 | 286 | 1,142 | 1,082 |
| Reclassification from other comprehensive income on disposal of available-for-sale financial assets | 50 | 58 | 502 | 298 |
| Goodwill impairment | $(4,630)$ | - | $(4,630)$ | - |
| (Loss)/gain on sale of property, plant and equipment - net | - | (2) | 2 | (4) |
| Depreciation | (413) | (379) | $(1,665)$ | $(1,690)$ |
| Foreign exchange (loss)/gain | (55) | 60 | (433) | (54) |
| Finance cost-net is made up of : |  |  |  |  |
| Interest expense | \# | \# | (3) | (23) |
| Foreign exchange (loss)/gain arising from borrowings - trust receipts | (51) | 10 | (78) | 16 |
| Fair value gain on derivative financial instruments not qualifying as hedges | - | 1 | - | 1 |
| Allowance for trade receivables | $(1,911)$ | (84) | $(1,921)$ | (62) |
| Bad debts recovered | 1 | 1 | 1 | 1 |
| Provision for stock obsolescence and write-down | $(3,250)$ | - | $(3,250)$ | 1 |

[^0]1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

## Current Assets

Cash and cash equivalents
Trade and other receivables
Inventories
Other current assets
Tax recoverable
Due from subsidiaries

## Non-Current Assets

Available-for-sale financial assets
Investment in club membership
Investment in subsidiaries
Loan to a subsidiary
Property, plant and equipment
Investment properties
Goodwill
Deferred income tax assets
Other receivables

## Total Assets

| GROUP |  | COMPANY |  |
| ---: | ---: | ---: | ---: |
| 30.06 .2015 | 30.06 .2014 | 30.06 .2015 | 30.06 .2014 |
| $\$ ' 000$ | $\$ ' 000$ | $\$ ' 000$ | $\${ }^{\prime} 000$ |
|  |  |  |  |
| 44,279 | 50,029 | 8,467 | 16,937 |
| 25,314 | 38,059 | 7,309 | 8,110 |
| 45,026 | 54,267 | 22,286 | 25,603 |
| 188 | 145 | 90 | 69 |
| 33 | - | 30 | - |
| - | - | 8,988 | 8,933 |
| 114,840 | 142,500 | 47,170 | 59,652 |


| 20,677 | 18,804 | 20,677 | 18,804 |
| ---: | ---: | ---: | ---: |
| 43 | 43 | - | - |
| - | - | 9,457 | 9,457 |
| - | - | 28,829 | 35,930 |
| 23,031 | 24,498 | 170 | 170 |
| 34,130 | 25,542 | 27,127 | 18,448 |
| - | 4,630 | - | - |
| 649 | 106 | 356 | 218 |
| 32 | - | 32 | - |
| $\mathbf{7 8 , 5 6 2}$ | $\mathbf{7 3 , 6 2 3}$ | 86,648 | 83,027 |
| $\mathbf{1 9 3 , 4 0 2}$ | $\mathbf{2 1 6 , 1 2 3}$ | $\mathbf{1 3 3 , 8 1 8}$ | $\mathbf{1 4 2 , 6 7 9}$ |

Current Liabilities
Trade and other payables
Current income tax liabilities
Due to a subsidiary
Borrowings

| 6,479 | 12,548 | 2,748 | 4,770 |
| ---: | ---: | ---: | ---: |
| 5 | 840 | - | 480 |
| - | - | 1,439 | 1,150 |
| 408 | 848 | 408 | 848 |
| 6,892 | 14,236 | 4,595 | 7,248 |

## Non-Current Liability

Provision for directors' retirement gratuity

## Total Liabilities <br> Net Assets

| 485 | 962 | 485 | 962 |
| ---: | ---: | ---: | ---: |
| 485 | 962 | 485 | 962 |
| $\mathbf{7 , 3 7 7}$ | $\mathbf{1 5 , 1 9 8}$ | $\mathbf{5 , 0 8 0}$ | $\mathbf{8 , 2 1 0}$ |
| $\mathbf{1 8 6 , 0 2 5}$ | $\mathbf{2 0 0 , 9 2 5}$ | $\mathbf{1 2 8 , 7 3 8}$ | $\mathbf{1 3 4 , 4 6 9}$ |

## Share capital and reserves

Share capital
Treasury shares
Capital reserves
Currency translation reserves
Fair value reserves
Retained profits

| 107,485 | 107,485 | 107,485 | 107,485 |
| ---: | ---: | ---: | ---: |
| $(2,498)$ | $(2,498)$ | $(2,498)$ | $(2,498)$ |
| $(477)$ | $(477)$ | 1,430 | 1,430 |
| $(1,301)$ | $(990)$ | - | - |
| 132 | 603 | 132 | 603 |
| 82,684 | 96,802 | 22,189 | 27,449 |
| $\mathbf{1 8 6 , 0 2 5}$ | $\mathbf{2 0 0 , 9 2 5}$ | $\mathbf{1 2 8 , 7 3 8}$ | $\mathbf{1 3 4 , 4 6 9}$ |

1(b)(ii) Aggregate amount of group's borrowings and debt securities
Amount repayable in one year or less, or on demand

| As at 30.6.2015 ('000) |  |  |
| :---: | :---: | :---: |
| Secured | As at 30.6.2014 (\$'000) |  |
| - | 408 | Secured |

Amount repayable after one year

| As at 30.6.2015 ('000) As at 30.6.2014 ('000) |  |  |
| :---: | :---: | :---: |
| Secured | Ansecured | Secured |

## Details of any collateral

The unsecured group borrowings consist of trust receipts of the Group arising from the ordinary course of business. Certain Group borrowings are covered by corporate guarantee from the Company.

## 1(c) A cash flow statement (for the group), together with a comparative statement for the

 corresponding period of the immediately preceding financial year
## Cash flow from operating activities

Total (loss)/profit
Adjustments for:

- Income tax expense
- Impairment of goodwill

| Group (S\$'000) |  |  |  |
| :---: | :---: | :---: | :---: |
| $4 \mathrm{Q}$ | 4Q | 1.7.14- | 1.7.13- |
| $(9,297)$ | 1,125 | $(7,951)$ | 3,551 |
| (781) | 108 | (505) | 605 |
| 4,630 | - | 4,630 | - |
| 413 | 379 | 1,665 | 1,690 |
| - | 2 | (2) | 4 |
| (50) | (58) | (502) | (298) |
| (274) | (286) | $(1,142)$ | $(1,082)$ |
| - | - | 3 | 23 |
| (445) | - | (445) | - |
| (84) | (49) | (138) | (83) |
| $(5,888)$ | 1,221 | $(4,387)$ | 4,410 |
| 1,655 | $(8,439)$ | 9,241 | 10,580 |
| 5,249 | 3,486 | 12,661 | 12,151 |
| - | 3 | - | 3 |
| 87 | 168 | (43) | 8 |
| 2,313 | 5,802 | $(6,722)$ | $(2,436)$ |
| 11 | 11 | (477) | 46 |
| 3,427 | 2,252 | 10,273 | 24,762 |
| (92) | (174) | (911) | (388) |
| 326 | 237 | 1,194 | 1,033 |
| 3,661 | 2,315 | 10,556 | 25,407 |

Change in working capital

- Inventories
-Trade and other receivables
-Derivative financial instruments
-Other current assets
-Trade and other payables
-Provision for directors' retirement gratuity
Cash generated from operations
Income taxes paid
Interest received
Net cash generated from operating activities
Cash flows from investing activities
Property, plant and equipment and investment properties
- Purchases
- Proceeds from disposal

Financial assets, available-for-sale

- Purchases
- Proceeds from disposal

Dividends received
Net cash used in investing activities
Cash flows from financing activities
Purchase of treasury shares
Proceeds from trust receipts
Repayment of trust receipts
Dividend paid to shareholders
Interest paid
Net cash generated (used in)/from financing activities
Net (decrease)/increase in cash and cash equivalents
Cash and cash equivalents at beginning
of the financial period
Effects of currency translation on cash and
cash equivalents
Cash and cash equivalents at end of the financial period

| $(1,507)$ | $(10,236)$ | $(8,237)$ | $(12,376)$ |
| :---: | :---: | :---: | :---: |
| - | 146 | 2 | 146 |
| $(2,697)$ | $(2,746)$ | $(5,204)$ | $(7,920)$ |
| 367 | 505 | 3,807 | 5,786 |
| 84 | 49 | 138 | 83 |
| $(3,753)$ | $(12,282)$ | $(9,494)$ | $(14,281)$ |
| - | - |  | (533) |
| 2,668 | 2,623 | 11,372 | 25,214 |
| $(2,710)$ | $(2,241)$ | $(11,812)$ | $(28,045)$ |
| - | - | $(6,167)$ | $(6,182)$ |
| - | - | (3) | (23) |
| (42) | 382 | $(6,610)$ | $(9,569)$ |
| (134) | $(9,585)$ | $(5,548)$ | 1,557 |
| 44,416 | 59,491 | 50,029 | 48,547 |
| (3) | 123 | (202) | (75) |
| 44,279 | 50,029 | 44,279 | 50,029 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|  | Share Capital | Treasury shares | Capital Reserves | Currency Translation Reserves | Fair Value Reserves | Retained Earnings | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$’000 | \$'000 | \$'000 | \$'000 | \$’000 | \$'000 |
| At 1 July 2014 | 107,485 | $(2,488)$ | (477) | (990) | 603 | 96.802 | 200,925 |
| Dividend paid | - | - | - | - | - | $(6,167)$ | $(6,167)$ |
| Total comprehensive (expenses)/income | - | - |  | (311) | (471) | $(7,951)$ | $(8,733)$ |
| At 30 June 2015 | 107,485 | $(2,498)$ | (477) | $(1,301)$ | 132 | 82,684 | 186,025 |
| Group |  |  |  |  |  |  |  |
| At 1 July 2013 | 107,485 | $(1,965)$ | (477) | (845) | 315 | 96.337 | 200,850 |
| Purchase of treasury shares | - | (533) | - | - | - | - | (533) |
| Dividend paid | - | - | - | - | - | $(3,086)$ | $(3,086)$ |
| Total comprehensive (expenses)/income | - | - |  | (145) | 288 | 3,551 | 3,694 |
| At 30 June 2014 | 107,485 | $(2,498)$ | (477) | (990) | 603 | 96,802 | 200,925 |


|  | Share Capital | Treasury shares | Capital Reserves | Currency <br> Translation <br> Reserves | Fair Value Reserves | Retained Earnings | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | \$’000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1 July 2014 | 107,485 | $(2,498)$ | 1,430 | - | 603 | 27,449 | 134,469 |
| Dividend paid | - | - | - | - | - | $(6,167)$ | $(6,167)$ |
| Total comprehensive income | - | - | - | - | (471) | 907 | 436 |
| At 30 June 2015 | 107,485 | $(2,498)$ | 1,430 | - | 132 | 22,189 | 128,738 |
| Company |  |  |  |  |  |  |  |
| At 1 July 2013 | 107,485 | $(1,965)$ | 1,430 | - | 315 | 27,872 | 135,137 |
| Purchase of treasury shares | - | (533) | - | - | - | - | (533) |
| Dividend paid | - | - | - | - | - | $(3,086)$ | $(3,086)$ |
| Total comprehensive income | - | - | - | - | 288 | 2,663 | 2,951 |
| At 30 June 2014 | 107,485 | $(2,498)$ | 1,430 | - | 603 | 27,449 | 134,469 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

| Treasury Shares | No. of shares | $\$ \prime 000$ |
| :--- | ---: | ---: |
| Balance as at 30 Jun 2014 | $10,593,000$ | 2,498 |
| Purchases | - | - |
| Balance as at 30 Jun 2015 | $10,593,000$ | 2,498 |

(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|  | 30.06 .15 | 30.06 .14 |
| :--- | ---: | ---: |
| Number of shares in issue | $616,777,610$ | $616,777,610$ |

(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the end of the current financial period reported on.

Not applicable. None of the above occurred since the end of the previous period reported on.
2. Whether the figures have been audited, or reviewed and in accordance with which standard or practice.

The figures have not been audited or reviewed.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The same accounting policies and methods of computation as in the most recently audited financial statements.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable.
6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  | GROUP |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 3 months <br> ended <br> 30.06 .15 <br> (note 1) | 3 months <br> ended <br> 30.06 .14 | 12 months <br> ended <br> 30.06 .15 <br> (note 1) | 12 months <br> ended <br> 30.06 .14 |
| Earnings per share based on profit attributable to equity |  |  |  |  |
| shareholders: |  | $(1.51)$ | 0.18 | $(1.29)$ |
| (a) Basic (cent) | $(1.51)$ | 0.18 | $(1.29)$ | 0.58 |
| (b) Diluted (cent) |  | 0.58 |  |  |

[^1]7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|  | GROUP |  | COMPANY |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 30.06 .15 | 30.06 .14 | 30.06 .15 | 30.06 .14 |
| Net Asset Value per ordinary share (cents) | 30.16 | 32.58 | 20.87 | 21.80 |

The net asset value per ordinary share is calculated based on the number of ordinary shares in issue of 616,777,610 at the end of the financial year (30.06.14: 616,777,610).
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

## REVIEW OF OPERATING PERFORMANCE

## Revenue \& Gross profit

|  | 4QFY15 | 3QFY15 | \$QFY14 | 12MFY15 | 12MFY14 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue | 17,452 | 20,984 | 27,329 | 84,386 | 117,289 |
| Gross Profit | 23 | 3,691 | 5,045 | 11,931 | 19,425 |
| GP \% | $0.1 \%$ | $17.6 \%$ | $18.5 \%$ | $14.1 \%$ | $16.6 \%$ |

Throughout the financial year ended 30 June 2015 ('FY15'), the global economy had been negatively affected by geopolitical conflicts, Eurozone debt crisis, expectation of US interest rate hike and slowdown in the Chinese market. As a result, shipyards' activities had been on a decline and coupled with the fall in oil prices, businesses from the oil \& gas sector were also affected. The combination of these factors had caused demand for steel products to slide progressively over the last few quarters.

As such, revenue for the $4^{\text {th }}$ quarter ended 30 June 2015 ('4QFY15') fell to $\$ 17.4 \mathrm{M}$ from $\$ 21.0 \mathrm{M}$ recorded for 3QFY15 mainly due to poor demand for steel plates from the market. Customers from the shipbuilding, oil \& gas sectors were the ones who had been significantly reducing their requirement over the last few quarters. Demand for pipes and fittings had also stagnated as a result of the weaker market.

As demand for steel products continued to soften throughout FY15, it gave rise to steep competition among suppliers. This had resulted in year-on-year revenue for 4QFY15 falling $36.3 \%$ to $\$ 17.4 \mathrm{M}$ from $\$ 27.3 \mathrm{M}$ reported for the $4^{\text {th }}$ quarter ended 30 June 2014 ('4QFY14'). This decline in quarterly sales translated to a drop in FY15 turnover to $\$ 84.4 \mathrm{M}$ from $\$ 117.3 \mathrm{M}$ reported for FY14.

The fierce competition and sliding market demand led the Group to review the carrying value of its inventory holdings and took necessary steps to write down affected stock items to net realisable value and make provisions for items identified as slow moving, amounting to $\$ 3.3 \mathrm{M}$ for 4QFY15. This provision was taken into consideration when computing the changes in inventories which in turn was used to calculate the gross profits. As a result, gross profits for 4QFY15 \& 12MFY15 fell to $\$ 23 \mathrm{~K}$ and $\$ 11.9 \mathrm{M}$ from $\$ 5.0 \mathrm{M}$ and $\$ 19.4 \mathrm{M}$ respectively. The gross profits before adjusting for the provision would have been $\$ 3.3 \mathrm{M}$ and $\$ 15.2 \mathrm{M}$ for 4QFY15 \& 12MFY15 representing gross profit margins of 18.8\% (4QFY14: 18.5\%) and 18.0\% (12MFY14:16.6\%) respectively.

## Other operating income

Other operating income for 4QFY15 decreased slightly to $\$ 345 \mathrm{~K}$ from $\$ 364 \mathrm{~K}$ in 4QFY14, mainly due to lower interest income earned in the reporting quarter. However for FY15, other operating income had maintained at $\$ 1.4 \mathrm{M}$ as a result of gain from partial disposal of the available-for-sale financial assets of $\$ 502 \mathrm{~K}$ which was higher than $\$ 298 \mathrm{~K}$ reported for FY14.

## Other gains/losses

During the quarter, the group decided to write off the goodwill of $\$ 4.6 \mathrm{M}$ associated with the acquisition of the structural steel business as the evaluated net present value of its future cashflow generated by the unit could not support the carrying value of its net assets after taking into consideration the dim outlook expected in the middle term.

## Expenses

## Staff cost, Depreciation, Other operating expenses \& Finance cost

Staff cost in 4QFY15 and FY15 decreased to \$1.8M and \$7.5M from \$2.3M and \$8.5M in 4QFY14 and FY14 respectively due to lower provision for incentives as a result of lower revenue and net loss reported.

Depreciation charge for FY 15 of $\$ 1.7 \mathrm{M}$ was comparable to FY 14 of $\$ 1.7 \mathrm{M}$ as there were no other major additions to fixed assets and the construction works carried out at 6 Kim Chuan Drive were not subjected to depreciation since it had not been completed and ready for use as at 30 June 2015.

The group had made a provision for doubtful debts of $\$ 1.9 \mathrm{M}$ and a large proportion of the amount was provided against overseas customers. This provision for doubtful debts contributed to the increase in other operating expenses for 4QFY15 and FY15 to \$\$3.2M (4QF14:\$1.7M) and \$8.0M (FY14:\$7.0M) respectively.

Finance cost - net for 4QFY15 was due to an exchange loss of \$51K (4QFY14: \$10K exchange gain) associated with the utilisation of bank facilities for the purchase of inventories. For the year, the Group incurred a net expense of $\$ 81 \mathrm{~K}$ ( $\mathrm{FY} 14: \$ 7 \mathrm{~K}$ ) in finance cost - net comprising an exchange loss of $\$ 78 \mathrm{~K}$ (FY14:\$16K exchange gain) due to the strengthening US dollar and an interest expense of $\$ 3 \mathrm{~K}$ (FY14:\$23K).

## Loss attributable to equity holders of the Company

As a result of the write-down of inventories' value, the goodwill written off and provision for doubtful debts, the Group suffered a net loss. After adjusting for tax provision made in previous quarters and taking into consideration of the tax benefits arising from unutilised losses, the net loss for 4QFY15 was \$9.3M (4QFY14: $\$ 1.1 \mathrm{M}$ net profit) while the net loss for FY15 was $\$ 8.0 \mathrm{M}$ compared with a net profit of \$3.6M for FY14.

## REVIEW OF FINANCIAL POSITION AS AT 30 JUNE 2015

## Current assets and current liabilities

Trade and other receivables dropped to $\$ 25.3 \mathrm{M}$ from $\$ 38.1 \mathrm{M}$ (4QFY14) due to the lower sales recorded for the year.

The Group's current year inventory balance after the provision in inventory write-down stood at $\$ 45.0 \mathrm{M}$ compared with $\$ 54.3 \mathrm{M}$ in 4QFY14. The reduction in inventory holding was in tandem with the lower sales volume and a cautious replenishment programme.

Trade and other payables decreased to $\$ 6.5 \mathrm{M}$ from $\$ 12.5 \mathrm{M}$ (4QFY14) as the Group utilised its cash holdings to pay down its liabilities.

Current income tax liabilities decreased to $\$ 5 \mathrm{~K}$ from $\$ 840 \mathrm{~K}$ because no tax liabilites were expected to arise after considering transfer of tax losses within the Group under the Group relief scheme.

## Current assets and current liabilities (continued)

There was a reduction in borrowings to $\$ 408 \mathrm{~K}$ from $\$ 848 \mathrm{~K}$ as the Group utilised its cash and cash equivalents to pay down for its inventory purchases and clear the liabilities as soon as they fall due. The Group continued to maintain a healthy current ratio of 16.7 times (FY14: 10.0 times).

## Non current assets

Available-for-sale financial assets increased in value to $\$ 20.7 \mathrm{M}$ (FY14: $\$ 18.8 \mathrm{M}$ ) due to purchase of marketable bonds and equities.

Investment properties increased to $\$ 34.1 \mathrm{M}$ due to ongoing construction of the industrial building at 6 Kim Chuan Drive.

Deferred income tax assets increased to $\$ 649 \mathrm{~K}$ from $\$ 106 \mathrm{~K}$ mainly due to accounting for tax benefits arising from unutilised tax losses.

## Share capital and reserves

The Group held 10,593,000 treasury shares at the end of the current financial year.
During the year, the Group disposed some of the available-for-sale financial assets to recognise the gain in value while newly acquired available-for-sale assets were affected by the weakening market thereby causing Fair Value Reserve balance to lower to \$132K (FY14: \$603K).

## Cash flow

For FY15, net cash generated from operating activities was \$10.6M (FY14: 25.4M) while cash used in investing and financing activities were $\$ 9.5 \mathrm{M}$ (FY14: \$14.3M) and \$6.6M (FY14: \$9.6M) respectively. These had resulted in a decrease of $\$ 5.5 \mathrm{M}$ in cash \& cash equivalents (FY14: \$1.6M increase). As at 30 June 2015, the Group's cash holding was \$44.3M compared to \$50.0M as at 30 June 2014.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

No forecast or a prospect statement has been previously disclosed to shareholders.
10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Demand for structural steel products, pipes and fittings is unlikely to recover in the next few quarters and competition will remain intense. The market is also plagued by an oversupply of steel products and before this excess quantities can be fully consumed, it will act as a dampener to the selling price of the products.

The impending US interest rate hike and strengthening US dollar will add to the cost pressure faced by the Group in the near term. The Group will look to optimising its operating costs to remain competitive and manage its inventory configuration to meet prevailing market needs.

With the shipbuilding and oil prices not showing signs of recovery, the new financial year will be a challenging and tough one for the Group. However, with a healthy holding of cash balances on our balance sheets and minimal liabilities, the Group believes that it has the necessary resources to weather out the sluggish market and is ready to seek out business opportunities within and beyond its steel business.

The Group is not optimistic of returning to profitability in the next reporting quarter.

The new building at 6 Kim Chuan has received its temporary occupation permit on 24 August 2015. While the property measures imposed by the government and slowing economy will likely affect the take up rate of the units in the near term, the newly completed building will still serve as a new income stream to the Group.

## 11. Dividend

(a) Current Financial Period Reported On

Any dividend declared/recommended for the current financial period reported on? Yes

| Name of Dividend <br> Tax exempt (one-tier) | Final <br> (Recommended) |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend Amount per share | 0.1 cent |

## (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of Dividend | Final (Paid on |
| :--- | :--- |
| Tax exempt (one-tier) | $14 / 1 / 15)$ |
| Dividend Type | Cash |
| Dividend Amount per share | 1.0 cent |

## (c) Date payable

To be advised.

## (d) Books closure date

To be advised.
12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

## 13. Interested Person Transactions

There was no IPT transaction for the quarter and the Group does not have any general mandate from shareholders pursuant to Rule 920.

## PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Geographical Information
$\underset{\$^{\prime} 000}{\text { Singapore }} \underset{\$^{\prime} 000}{\text { Malaysia }} \underset{\$^{\prime} 000}{ }$

2015
Revenue

| Segment revenue Inter-Segment Elimination | $\begin{gathered} 82,177 \\ (2,256) \\ \hline \end{gathered}$ | $4,465$ | $\begin{gathered} 86,642 \\ (2,256) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| External Sales | 79,921 | 4,465 | 84,386 |
| Segment Results | $(4,076)$ | (889) | $(4,965)$ |
| Goodwill impairment | $(4,630)$ | - | $(4,630)$ |
| Interest Income | 899 | 243 | 1,142 |
| Interest Expenses | (3) | - | (3) |
| Income tax credit | 448 | 57 | 505 |
| Profit after tax | $(7,362)$ | (589) | (7,951) |
| Segment results include the follow |  |  |  |
| Provision for inventory write-down | $(3,115)$ | (135) | $(3,250)$ |
| Allowance for trade receivables | $(1,692)$ | (229) | $(1,921)$ |
| Segment assets | 180,112 | 13,290 | 193,402 |
| Segment liabilities | 6,547 | 417 | 6,964 |
| Tax liabilities | - | 5 | 5 |
| Borrowings | 408 | - | 408 |
| Total liabilities | 6,955 | 422 | 7,377 |
| Other segment items |  |  |  |
| Capital expenditure | 8,236 | 1 | 8,237 |
| Depreciation of investment properties and property, plant and equipment | 1,620 | 45 | 1,665 | equipment


\$'000
Malaysia
\$'000
Total
\$'00o

## 2014

## Revenue

Segment revenue
Inter-Segment Elimination
External Sales
Segment Results
Interest Expenses
Interest Income
Income tax expense
Profit after tax

| 111,455 | 9,772 | 121,227 |
| ---: | ---: | ---: |
| $(3,938)$ | - | $(3,938)$ |
| 107,517 | 9,772 | 117,289 |
|  |  |  |
| 2,870 | 227 | 3,097 |
| $(17)$ | $(6)$ | $(23)$ |
| 905 | 177 | 1,082 |
| $(498)$ | $(107)$ | $(605)$ |
| 3,260 | 291 | 3,551 |

Segment results include the following items:
(Allowance)/write-back for trade
receivables

| $(74)$ | 12 | (62) |
| ---: | ---: | ---: |
| 203,196 | 12,927 | 216,123 |

Segment liabilities
Tax liabilities
Borrowings

| 13,005 | 505 | 13,510 |
| ---: | :---: | ---: |
| 660 | 180 | 840 |
| 848 | - | 848 |
| 14,513 | 685 | 15,198 |

Other segment items
Capital expenditure
12,368
8
12,376
Depreciation of investment
properties and property, plant and equipment

| 12,368 | 8 | 12,376 |
| ---: | ---: | ---: |
| 1,641 | 49 | 1,690 |

Segment revenue from external customers based on location of customers for each customer-based geographical information is as follows:

|  | $\mathbf{2 0 1 5}$ <br> $\$ \prime 000$ | $\mathbf{2 0 1 4}$ <br> $\$ \prime 000$ |
| :--- | ---: | ---: |
|  |  |  |
| Singapore | 58,624 | 71,026 |
| Malaysia | 11,384 | 16,399 |
| Other South East Asia countries | 9,954 | 25,119 |
| Other countries | 4,424 | 4,745 |
|  |  | 84,386 |

Business Information

|  | Steel products Trading \$'000 | General Hardware \$'000 | Property Investment \$'000 | Total <br> \$'000 |
| :---: | :---: | :---: | :---: | :---: |
| 2015 |  |  |  |  |
| Revenue |  |  |  |  |
| External Sales | 76,215 | 7,440 | 731 | 84,386 |
| Total assets | 150,502 | 7,059 | 35,841 | 193,402 |
| Capital expenditure | 106 | 93 | 8,038 | 8,237 |
| Total assets include the following: |  |  |  |  |
| Non-current assets | 44,051 | 381 | 34,130 | 78,562 |

2014
Revenue
External Sales
Total assets
Capital expenditure

| 109,536 | 7,032 | 721 | 117,289 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
|  | 6,892 | 27,084 | 216,123 |
|  |  | 212 | 12,077 |
|  |  |  | 12,376 |

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Not applicable.
16. A breakdown of sales

|  | Current financial year <br> Group \$'000 | Previous financial <br> year <br> Group \$'000 | \% increase/ <br> (decrease) <br> Group |
| :--- | ---: | :--- | :--- |
| Sales reported in first half year | 45,950 | 63,962 | $(28 \%)$ |
| Total profit | 1,218 | 1,773 | $(31 \%)$ |
|  |  |  |  |
| Sales reported in second half year | 38,436 | 53,327 | $(28 \%)$ |
| Total (loss)/profit | $(9,169)$ | 1,778 | $(616 \%)$ |

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

|  | Latest Full Year (\$'000) | Previous Full Year (\$'000) |
| :--- | ---: | ---: |
| Ordinary | 6,167 | 6,168 |
| Total: | 6,167 | 6,168 |

18. Aggregate value of interested person transactions entered into by the Company and/or its subsidaries during the year.

There were no interested person transactions during the year under review.
19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there is no such persons, the issuer must make an appropriate negative statement.

| Name | Age | Family Relationship with any director, chief executive officer and/or Substantial Shareholder | Current position and duties, and the year position was first held | Details of changes in duties and position held, if any, during the year |
| :---: | :---: | :---: | :---: | :---: |
| Mr Lim Kim San, Joe | 55 | Brother of: <br> Mr Lim Kim Thor (Chief Executive Officer and Substantial Shareholder) <br> Mr Lim Eng Chong (Director and Substantial Shareholder) <br> Dr Lim Kim Hock (Substantial Shareholder) <br> Cousin of: <br> Mr Lim Yee Kim (Substantial Shareholder) <br> Mdm Pey Choi (wife of Mr Lim Yee Kim. Mdm Pey Choi is also a Substantial Shareholder) <br> Uncle of: <br> Mr Lim Boh Chuan (Deputy Managing Director and Substantial Shareholder) <br> Dr Lim Puay Koon (Director and Substantial Shareholder) <br> Mr Lim Beo Peng (Director) <br> Ms Lim Lay Tin <br> Mr Lim Han Leong, Joseph | Executive Director of Thong Seng Metal Pte Ltd since 1993. He is responsible for overall operation of Thong Seng Metal Pte Ltd. Director of Hoe Seng Huat Pte Ltd since 2003. | NA |
| Mr Teo Boon Dat | 56 | Cousin of: Dr Lim Kim Hock Mr Lim Kim Thor Mr Lim Eng Chong Mr. Lim Kim San | Sales Manager of the Hupsteel LImited since December 2001. He is responsible for sales in local markets. | NA |
| Ms Lim Lay Tin | 52 | Sister of: <br> Mr Lim Beo Peng <br> Cousin of: <br> Mr Lim Boh Chuan <br> Dr Lim Puay Koon <br> Niece of: <br> Mr Lim Yee Kim <br> Dr Lim Kim Hock <br> Mr Lim Kim Thor <br> Mr Lim Eng Chong <br> Mr Lim Kim San | Deputy Sales Manager of Hupsteel Limited from March 2005. She is responsible for sales in local market. | NA |
| Mr Lim Han Leong, Joseph | 50 | Brother of: Mr Lim Beo Peng <br> Cousin of: Mr Lim Boh Chuan Dr Lim Puay Koon <br> Nephew of: | Sales Manager of Hoe Seng Huat Pte Ltd from July 2010. He is responsible for sales in local markets. | NA |


|  |  | Dr Lim Kim Hock <br> Mr Lim Yee Kim <br> Mr Lim Kim Thor <br> Mr Lim Eng Chong <br> Mr Lim Kim San |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Mr Lim Boh Wee | 26 | Son of: <br> Mr Lim Kim Thor <br> Cousin of: <br> Mr Lim Boh Chuan <br> Dr Lim Puay Koon <br> Mr Lim Beo Peng <br> Nephew of: <br> Dr Lim Kim Hock <br> Mr Lim Yee Kim <br> Mr Lim Eng Chong <br> Mr Lim Kim San | Assistant Sales Manager <br> of Hupsteel Limited from <br> September 2014. He is <br> responsible for sales in <br> local market. | NA |

BY ORDER OF THE BOARD
Low Geok Eng, Susie
Company Secretary
26 August 2015


[^0]:    \# Amount is less than $\mathrm{S} \$ 1,000$.

[^1]:    Note 1 : The basic and diluted earnings per share is calculated based on the weighted average number of ordinary shares of 616,777,610 (30.06.14:
    $617,162,194)$ in issue during the year.

