



PRESS RELEASE

Contact Information:

Tishrei Communications

Ho See Kim, seekim@tishrei.sg

Tel: 96313602

Qian Hu posts 1Q15 net profit of \$112,000

- *Group revenue remains constant at \$20.8 million year-on-year as sales from core segments continues to be stable*
- *The Group continues to focus on innovation in the automation of its fish operations, cutting-edge product developments in filtration, fish nutrition and genetic-breeding of unique Dragon Fish as it transforms into a next-generation ornamental fish company with a strong pipeline of innovative products.*

\$'000	1Q2015	1Q2014	Change (%)
Revenue	20,769	20,698	0.3
Gross Profit	5,779	6,202	(6.8)
Net Profit	112	115	(2.6)

Period ended 31 March

SINGAPORE – 16 April 2015 – Mainboard-listed integrated ornamental fish service provider **Qian Hu Corporation Limited** (“**Qian Hu**”) today reported that it achieved a net profit attributable to shareholders of \$112,000 in the first quarter of FY2015 on the back of Group revenue reaching \$20.8 million.

In the three months ended 31 March 2015, the sales performance of the Group’s Ornamental Fish segment remained relatively constant – at \$9.0 million - thanks to the resilience of its export business and improved Dragon Fish contributions in China. Its Accessories segment saw a marginal increase of 1.3% to \$9.0 million due to a different sales mix and better performance of its proprietary brands of innovative products. Qian Hu’s Plastics segment reported a gradual resumption of demand following the stabilisation of selling prices in the market and posted a 2.1% rise in sales to \$2.7 million.

Operating Profit

\$'000	1Q2015	1Q2014	Change (%)
Ornamental Fish	312	304	2.6
Accessories	325	438	(25.8)
Plastics	181	133	36.1
Unallocated Corporate Expenses	(565)	(543)	(4.1)
	253	332	(23.8)

Period ended 31 March

Ornamental Fish

Operating profit from Ornamental Fish rose 2.6% to \$312,000 supported by a different sales mix and the resilience of its export business buoyed by its hubs in Singapore, Malaysia, Thailand and Indonesia which helped to generate stable revenue and respectable profit margins.

Accessories

Despite higher revenue contributions from the Accessories segment in 1Q2015, this segment saw a reduction in operating profit which dipped 25.8% to \$325,000 as a result of a different sales mix as well as the Group's continual efforts to drive more sales, which affected profit margin in the current quarter.

Plastics

The Group's Plastics segment saw a 36.1% jump in operating profit to \$181,000 with higher sales and improve profit margins following the stabilisation of raw material and selling prices.

Per Share Data

Based on the Group's latest results, Qian Hu achieved earnings per share on a fully diluted basis of 0.02 Singapore cents in the first quarter, and net asset value per share of 11.34 Singapore cents as at 31 March 2015.

Kenny Yap, Qian Hu's Executive Chairman and Managing Director, said: "All of our core businesses are growing steadily, even as we continue to transform and position Qian Hu as an innovative ornamental fish company, focusing on cutting-edge product developments in filtration, fish nutrition and genetic-breeding of unique Dragon Fish. We believe that by strengthening our fundamentals and cash generation capabilities, Qian Hu is on track to being more resilient and sustainable in an increasingly challenging business environment. Barring

any unforeseen circumstances, the Group will continue to grow its revenue and profitability in FY2015.”

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About Qian Hu Corporation Limited

Incorporated in 1998, Qian Hu is an integrated ornamental fish service provider – providing a spectrum of services involving distribution of well over 1,000 species and varieties of ornamental fish from all around the world as well as the manufacturing and distribution of a wide range of aquarium accessories, including pet foods and medications.

Since its listing in 2000, Qian Hu (which means “Thousand Lakes” in Chinese), has been recognised for its best practices in corporate transparency and governance – such as the Securities Investors Association of Singapore’s Most Transparent Company Awards, and various accolades by the organisers of the Singapore Corporate Awards - Best Managed Board, Chief Financial Officer of the Year, Best Investor Relations and Best Annual Report Awards.

In 2012, the Group won top honours amongst SMEs at the Singapore Sustainability Awards organised by the Singapore Business Federation, and attained “Application Level C” from Global Reporting Initiative (GRI), the international standard for sustainability reporting.