

Daiwa House Logistics Trust

Results Presentation for the half year ended 30 June 2023 ("**1H FY2023**")

3 August 2023

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The past performance of DHLT is not necessarily indicative of the future performance of DHLT. The value of the Units and the income derived from them, if any, may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, Daiwa House Asset Management Asia Pte. Ltd., as manager of DHLT (the "**Manager**") or any of its affiliates. An investment in the Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request the Manager to redeem or purchase their Units for so long as the Units are listed on Singapore Exchange Securities Trading Limited ("**SGX-ST**"). It is intended that unitholders of DHLT may only deal in their Units through trading on the SGX-ST. The listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This announcement may contain forward-looking statements. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

Any discrepancies in the figures included in this announcement between the listed amounts and the totals thereof are due to rounding. Accordingly, figures shown as totals in this announcement may not be an arithmetic aggregation of the figures that precede them.

DBS Bank Ltd. was the Sole Financial Adviser, and DBS Bank Ltd. and Nomura Singapore Limited are the Joint Issue Managers for the initial public offering of Daiwa House Logistics Trust.

Key Highlights

Financials

Distribution per Unit **2.61** +0.4% y-o-y⁽¹⁾ Aggregate Leverage⁽²⁾ 35.7%

Interest Coverage

11.7TIMES

Proportion of Fixed Rate Loans⁽²⁾ **100.0**%

Operations

Portfolio Occupancy⁽²⁾

98.6% 100% as of end July 2023

Weighted Average Lease Expiry by GRI^(2,3)

6.6years

DPL Sapporo Higashi Kariki

(1) Compared against the distribution per unit ("DPU") for the corresponding six-month period in FY2022, i.e. 1 January 2022 to 30 June 2022.

(2) Information as at 30 June 2023.

(3) Gross rental income ("GRI") based on monthly rent as at June 2023.

				Aug	just 2	023		
		S	Μ	Т	W	Т	F	S
Distribution per Unit				1	2	3	4	5
For the period 1 January 2023	2.61 cents	6	7	8	9	10	11	12
to 30 June 2023		13	14	15	16	17	18	19
		20	21	22	23	24	25	26
		27	28	29	30	31		
Ex-Date	11 August 2023, 9.00 a.m.			Conto				
				Septe		202.		
		S	М	T	W	T	F	S
Record Date	14 August 2023, 5.00 p.m.						1	2
		3	4	5	6	7	8	9
		10	11	12	13	14	15	16
Distribution Payment Date	26 September 2023	17	18	19	20	21	22	23
		24	25	26	27	28	29	30

DPL Kawasaki Yako

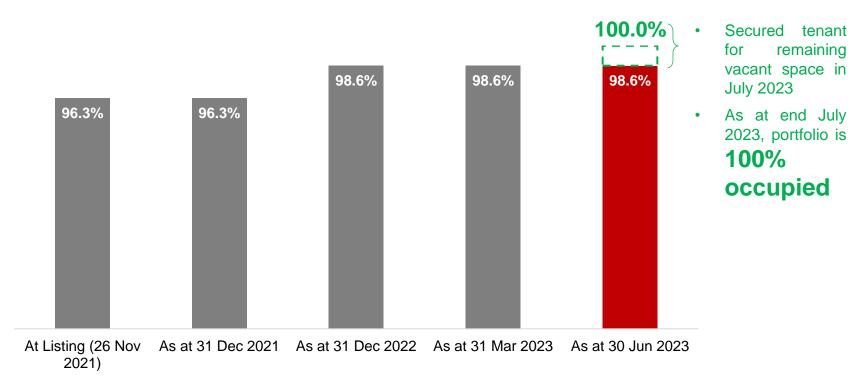
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Operations Performance

Portfolio 100% occupied

Daiwa House ®

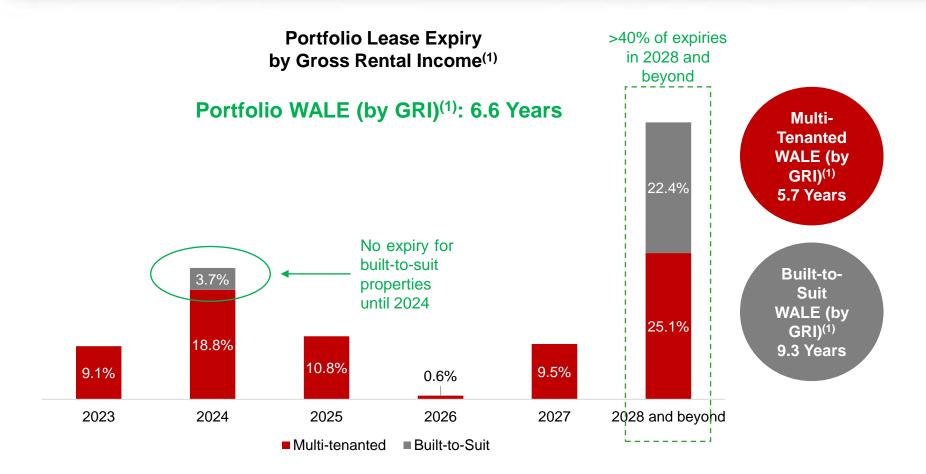


Portfolio Occupancy Rate

- As at 30 June 2023, occupancy was 98.6%
- The remaining vacant space in DPL Koriyama was leased in July 2023 to an existing tenant at the property

Well spread lease expiry profile

Daiwa House ®



- Successfully renewed lease that expired in 1H FY2023, with less than 10% (by GRI) remaining for renewal in 2023
- Remaining leases expiring in 2023 are in 4Q 2023 with ongoing discussions progressing well

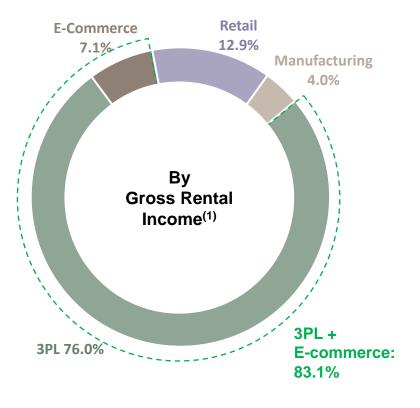
Proactive lease management



- 1 lease renewed in March 2023 at existing monthly rent (approx. 17,500 sqm or 4% of total net lettable area "NLA")
- Retention of high-quality tenant, a leading 3PL company in Japan
- 3 leases expiring in 4Q FY2023 (approx. 45,000 sqm in aggregate or 10% of total NLA)
- Each of the tenants has indicated their preliminary intention to renew the respective lease
- Discussions are progressing well
- Lease for built-to-suit ("BTS") property (D Project Kuki S) to expire in July 2024
- Discussion for renewal of lease has commenced and in advanced stage of negotiation
- While there is no certainty at this point that all the abovementioned expiring leases will be renewed, management has commenced discussions ahead of time as part of proactive asset management approach

High quality tenants strengthens portfolio resilience

Daiwa House ®



Breakdown by Tenant Trade Sector

	Tenant	Sector	% of NPI ⁽²⁾
1	Mitsubishi Shokuhin	3PL	18.9
2	Nippon Express	3PL	8.7
3	Suntory Logistics	3PL	7.7
4	Nitori	Retail	5.4
5	Tenant A ⁽³⁾	3PL	4.5
6	Create SD	3PL	4.2
7	K.R.S Corporation	3PL	4.0
8	Tenant B ⁽³⁾	3PL	4.0
9	Tokyo Logistics Factory	3PL	4.0
10	CB Group Management	3PL	3.9
			65.4

Top 10 Tenants⁽²⁾

- Healthy lease renewals ensure that tenant base remained stable with 83.1% of the tenants (by GRI⁽²⁾) involved in growth sectors such as 3PL and e-commerce
- · Tenants are high quality names which are leading Japanese and global blue-chip companies
- (1) Based on the monthly rent as at June 2023.
- (2) Based on NPI for 1H FY2023 and % of NPI was calculated and adjusted based on the NPI of each property and allocated to the respective tenants by the proportion of NLA the tenants occupy in the property.
- (3) These tenants have not given consent to the disclosure of any terms of the tenancy agreement at all (including their names).

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Financials Performance

DPU remained stable with 0.4% growth y-o-y

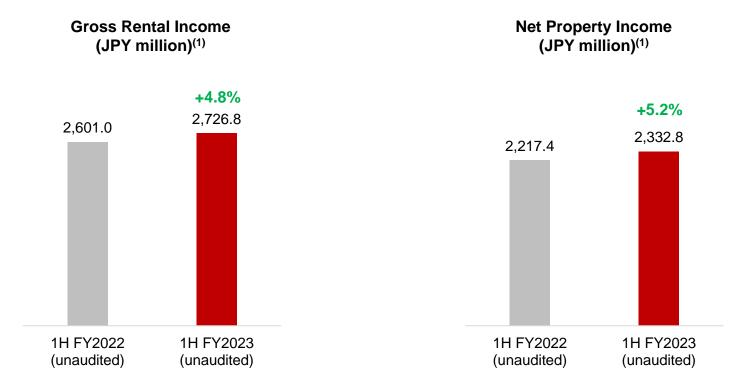
	1 January	1 January to 30 June				
	FY2022 ⁽¹⁾ (unaudited)	FY2023 (unaudited)	Variance ⁽¹⁾			
Gross Revenue (S\$ '000)	32,303	30,900	-4.3%			
Net Property Income (S\$ '000)	24,774	23,132	-6.6%			
Distributable Income to Unitholders (S\$ '000)	17,563	18,130	+3.2%			
Distribution per Unit (cents)	2.60	2.61	+0.4%			

- Healthy portfolio performance negated by weaker JPY which resulted in lower gross revenue and net property income ("NPI") year-on-year ("y-o-y")
- Distributable income was higher y-o-y mainly due to:
 - Realised exchange gain
 - Lower finance cost and other JPY-denominated expenses as a result of the weaker JPY

(1) The corresponding period for the financial results reported in FY2022 was for the period from the listing of DHLT (26 November 2021) to 30 June 2023 ("FP2022"). However, the financial results for 1HFY2023 were compared against the financial results for the corresponding sixmonth period in FY2022 (1 January 2022 to 30 June 2022) for a more meaningful comparison. The gross revenue, net property income, distributable income to Unitholders and DPU reported for FP2022 were S\$38.9 million, S\$30.0 million, S\$20.9 million and 3.09 cents, respectively.

Steady underlying portfolio performance

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- GRI and NPI in JPY term for 1H FY2023 were higher y-o-y⁽¹⁾ mainly due to:
 - Contribution from properties that were acquired in December 2022
 - Full period contribution from the space in DPL Sapporo Higashi Kariki which was leased in March 2022

Healthy financial position

	As at 31 December 2022 (audited)	As at 30 June 2023 (unaudited)
Total Assets (S\$ million)	1,177.0	1,094.5
Total Liabilities (S\$ million)	588.0	548.8
Net Assets Attributable to Unitholders (S\$ million) ⁽¹⁾	553.2	509.9
NAV per Unit attributable to Unitholders (S\$) ⁽¹⁾	0.80	0.73
Aggregate Leverage ⁽²⁾	35.9%	35.7%

• The decline in net asset value ("NAV") and NAV per Unit was mainly due to weaker JPY against SGD⁽³⁾

- (1) Excluding perpetual securities.
- (2) Computed based on total borrowings (excluding lease liabilities arising from land rent) divided by total assets (excluding right of use assets, asset retirement obligation assets and the amount of restricted cash equivalent to security deposits payable by end-tenants).
- (3) The exchange rates for SGD : JPY as at 31 December 2022 and 30 June 2023 were 99.02 and 106.74, respectively.

Prudent capital management

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Debt Matu	rity Profile as a (S\$ million		023		As at 30 June 2023
		112.4		Total borrowings	 JPY34.0 billion (S\$318.5 million)
93.	7 93.7			Weighted average debt tenure	• 2.6 years
				Weighted average borrowing cost	 0.99% (all-in rates and includes upfront fees)
			18.7	Proportion of debt with fixed cost	• 100.0%
2023 202	2025	2026	2027	Interest coverage ratio ⁽¹⁾	• 11.7 times

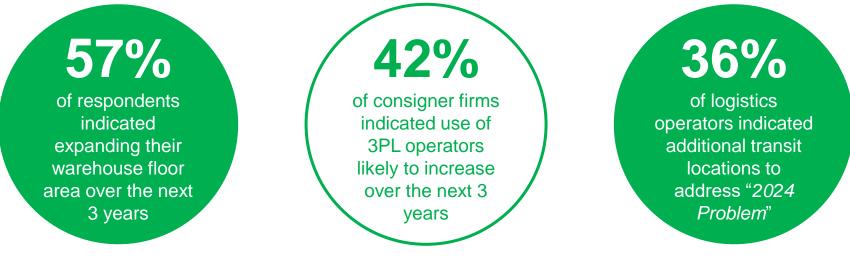
- Borrowings are 100% denominated in JPY to provide natural hedge
- Outstanding borrowings not exposed to risk of rising interest rate as 100% of borrowings are on fixed interest rate
- Debt maturities are staggered to mitigate refinancing risk
- Maintained high level of interest coverage ratio

DPL Koriyama



Demand for logistics space in Japan to remain robust **Daiwa House**

- In March 2023, CBRE conducted a survey on more than 200 logistics operators and consignor firms in Japan regarding their appetite for expansion of logistics network
- Some of the findings of the survey, set out in a report published in June 2023, indicated that demand for modern logistics facilities is expected to remain strong



- Business expansion as the top reason for the increase in floor space requirement
- Only 2% indicated plans for reductions

- 3PL sector in Japan may continue to grow as outsourcing trend continues
- Only 4% indicated such outsourcing to decrease

- "2024 Problem" Truck driver overtime in Japan to be restricted to 960 hours per annum from April 2024
- Potentially drive demand for logistics space in regional cities

DHLT's interim "Report Card"

	Proactive Asset Management							
0	Objective for FY2023 Continue to build ties with tenants and target 100% lease renewal rate	 Status Successfully renewed the lease that expired in 1Q2023 Remaining leases expiring in 4Q2023 Addressing some of the feedback arising from tenants' survey 						
	Target to achieve 100% portfolio occupancy rate	• ACHIEVED with the leasing of the remaining vacant space in July 2023						
0	Seek opportunity to enhance overall sustainability	 Progressively replacing lightings with LED lights in a property Ongoing discussion with tenant for installation of LED lights in another property Renewed / new leases contained "green" clause 						
Driving growth								
	Objective for FY2023	Status						
¢	Continue to focus on key market Japan and to diversify outside of Japan where opportunities arise	 The Manager has been actively evaluating potential acquisition targets 						

D Project Fukuoka Tobara S

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Appendix

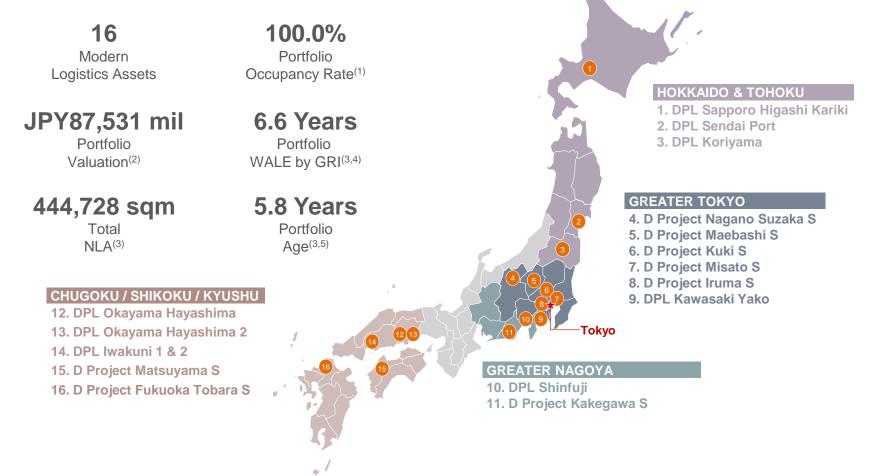
Asia-focused with strong sponsor support

ASIA-FOCUSED LOGISTICS REIT WITH HIGH QUALITY MODERN PROPERTIES

STRONG AND COMMITTED DEVELOPER SPONSOR TO SUPPORT FUTURE GROWTH

Daiwa House

Daiwa House Logistics Trust (DHLT) is established with the investment strategy of principally investing, directly or indirectly, in a portfolio of income-producing logistics and industrial real estate assets located across Asia, in particular, within Japan as well as in the Southeast Asian region



(1) As at 31 July 2023. (2) Based on the independent valuation of the properties as at 31 December 2022. (3) As at 30 June 2023. (4) Based on the monthly rent as at June 2023. (5) Based on weighted average by NLA.

Summary of Portfolio

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	Completion Year	NLA (sq m)	Land Tenure	Tenancy Type	WALE (By GRI) ⁽¹⁾	Occupancy ⁽²⁾	Valuation (JPY million) ⁽³⁾
Hokkaido / Tohoku							
DPL Sapporo Higashi Kariki	2018	60,347	Freehold	Multi-tenanted	2.7	100.0%	12,800
DPL Sendai Port	2017	63,119	Freehold	Multi-tenanted	1.3	100.0%	13,200
DPL Koriyama	2019	34,174	Freehold	Multi-tenanted	1.0	82.3%	6,870
Greater Tokyo							
D Project Maebashi S	2018	14,736	Freehold	Single-tenanted	10.3	100.0%	3,520
D Project Kuki S	2014	18,257	Expiring 2034	Single-tenanted	1.1	100.0%	1,250
D Project Misato S	2015	14,877	Expiring 2045	Single-tenanted	11.6	100.0%	2,300
D Project Iruma S	2017	14,582	Freehold ⁽⁴⁾	Single-tenanted	14.5	100.0%	4,580
DPL Kawasaki Yako	2017	93,159	Expiring 2067	Multi-tenanted	10.8	100.0%	21,000
D Project Nagano Suzaka S	2018	9,810	Freehold	Single-tenanted	5.3	100.0%	2,690
Greater Nagoya							
DPL Shinfuji	2017	27,537	Expiring 2065	Multi-tenanted	7.5	100.0%	3,790
D Project Kakegawa S	2019	22,523	Freehold	Single-tenanted	10.8	100.0%	4,290
Chugoku / Shikoku / Kyushu							
DPL Okayama Hayashima	2017 / 2018	23,541	Expiring 2067	Multi-tenanted	3.9	100.0%	4,520
DPL Okayama Hayashima 2	2017	16,750	Expiring 2051	Multi-tenanted	1.5	100.0%	2,210
DPL Iwakuni 1 & 2	2016 / 2020	15,461	Freehold	Multi-tenanted	2.0	100.0%	2,240
D Project Matsuyama S	1994 / 2017	5,347	Freehold	Single-tenanted	6.1	100.0%	921
D Project Fukuoka Tobara S	2019	10,508	Expiring 2068	Single-tenanted	11.1	100.0%	1,350
Total / Average / Weighted Average	-	444,728	-	-	6.6	98.6%	87,531

(1) Based on the monthly rent as at June 2023.

(2) Based on NLA as at 30 June 2023.

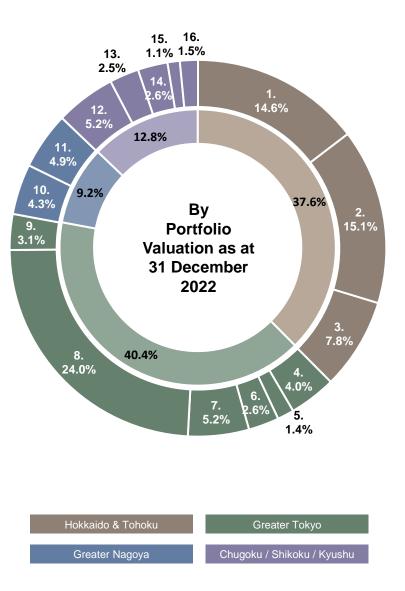
(3) Based on the independent valuation of the properties as at 31 December 2022.

(4) DHLT, in substance, owns the full freehold property of D Project Iruma S after acquiring the underlying freehold land in December 2022. 19

Well diversified portfolio across regions in Japan

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	Valuation (JPY million) ⁽¹⁾
Hokkaido & Tohoku	32,870.0
1. DPL Sapporo Higashi Kariki	12,800.0
2. DPL Sendai Port	13,200.0
3. DPL Koriyama	6,870.0
Greater Tokyo	35,340.0
4. D Project Maebashi S	3,520.0
5. D Project Kuki S	1,250.0
6. D Project Misato S	2,300.0
7. D Project Iruma S	4,580.0
8. DPL Kawasaki Yako	21,000.0
9. D Project Nagano Suzaka S	2,690.0
Greater Nagoya	8,080.0
10. DPL Shinfuji	3,790.0
11. D Project Kakegawa S	4,290.0
Chugoku / Shikoku / Kyushu	11,241.0
12. DPL Okayama Hayashima	4,520.0
13. DPL Okayama Hayashima 2	2,210.0
14. DPL Iwakuni 1 & 2	2,240.0
15. D Project Matsuyama S	921.0
16. D Project Fukuoka Tobara S	1,380.0
Total	87,531.0



(1) Based on the independent valuation of the properties as at 31 December 2022.

High proportion of "green" buildings

As at 30 June 2023

	Rated Green	Rating Standard ⁽¹⁾	Solar Energy Capacity (MWp)	Not Rated 5.3%	
I. DPL Sapporo Higashi Kariki	\checkmark	DBJ	-		
2. DPL Sendai Port	✓	DBJ	2.6	Ву	
3. DPL Koriyama	✓	DBJ	3.0	Total NLA	
1. D Project Maebashi S	✓	DBJ	1.4	As at 30 June 2023	
5. D Project Kuki S	-	-	-		
6. D Project Misato S	✓	DBJ	-		
7. D Project Iruma S	✓	DBJ	-		Rate 9
3. DPL Kawasaki Yako	✓	DBJ	1.2	No Solar Panels	
). D Project Nagano Suzaka S	✓	DBJ	0.9	Installed 25.5%	
0. DPL Shinfuji	✓	DBJ	1.2		
11. D Project Kakegawa S	✓	DBJ	0.7	By Total NII A	
2. DPL Okayama Hayashima	✓	DBJ	1.4	Total NLA As at 30	
13. DPL Okayama Hayashima 2	✓	DBJ	0.7	June 2023	
14. DPL Iwakuni 1 & 2	✓	BELS	1.8		
5. D Project Matsuyama S	-	-	-		Sol
6. D Project Fukuoka Tobara S	✓	DBJ	0.5		lr
Fotal	-		15.4		

(1) "DBJ" refers to DBJ Green Building Certification Programme, where only top 20% of the assessed investment grade properties in Japan are certified green. "BELS" refers to Building Energy-efficiency Labelling System, which is a third-party certification system in Japan that assesses the energy conservation performance of buildings, in line with the guidelines set by the Ministry of Land, Infrastructure, Transport and Tourism of Japan.

- DHLT has been granted a right of first refusal ("ROFR") by the Daiwa House Industry Co., Ltd ("Sponsor") over income-producing logistics and industrial real estate assets located in Asia held by the Sponsor or its subsidiaries, on the terms of the ROFR agreement
- The following 2 slides sets out examples of some logistics properties that are potential pipeline properties for DHLT in Japan and outside of Japan, respectively
- The list of properties in Japan is based on criteria such as location and land tenure, amongst other factors, while DHLT has been granted an exclusive ROFR over the Sponsor's pipeline logistics assets across Asia outside Japan
- While there is no certainty DHLT will acquire all the properties listed in the following 2 slides, DHLT is also not restricted to acquire only the properties that are listed
- The properties listed in the following 2 slides are non-exhaustive and the lists may change from time to time as the Sponsor may divest certain properties as part of its business, and also continue to develop new properties

Examples of pipeline assets – Japan

Daiwa House

#	Name	Region	Туре	Land Type	GFA / NLA (sq m)	Completion Year
1	DPL Hiroshima Itsukaichi Port	Chugoku	Multi-tenanted	Freehold	49,911	2017
2	D Project Kadoma 2	Greater Osaka	Single-tenanted	Leasehold	24,386	2020
3	DPL Toyama Imizu	Greater Nagoya	Multi-tenanted	Freehold	22,889	2021
4	DPL Iwate Hanamaki	Tohoku	Multi-tenanted	Freehold	13,666	2021
5	DPL Gunma Fujioka	Greater Tokyo	Multi-tenanted	Freehold	23,755	2021
6	DPL Iwate Kitakami 3	Tohoku	Multi-tenanted	Freehold	10,803	2021
7	D Project Sapporo Minami 2	Tohoku	Single-tenanted	Freehold	20,864	2021
8	DPL Fukuoka Hisayama	Kyusyu	Multi-tenanted	Freehold	21,929	2022
9	DPL Tomigusuku 2	Okinawa	Multi-tenanted	Leasehold	79,916	2022
10	DPL Kakegawa	Greater Nagoya	Multi-tenanted	Freehold	58,192	202
11	DPL Nagano Chikuma	Greater Tokyo	Multi-tenanted	Freehold	42,780	2023
12	DPL Okayama Airport South	Chugoku	Multi-tenanted	Freehold	33,301	2023
13	DPL Koriyama 2	Tohoku	Multi-tenanted	Freehold	19,693	2023
14	DPL Ibaraki Yuki	Greater Tokyo	Multi-tenanted	Freehold	11,519	2023
15	DPL Tsukuba Ami 3	Greater Tokyo	Multi-tenanted	Freehold	76,750	2023 ⁽¹⁾
16	DPL Sendai Rifu 2	Tohoku	Multi-tenanted	Freehold	15,851	2024
	Total				526,205	



DPL Tomigusuku 2

• Please note that the above list is non-exhaustive and may change from time to time

Note: Information as at 30 June 2023. (1) Estimated year of completion.

Examples of pipeline assets – Southeast Asia

Daiwa House ®

#	Project	Country	Туре	Land Type	GFA / NLA (sq m)	Completion Year
1	DPL Loc An - Binh Son 1	Vietnam	Multi-tenanted	Leasehold	36,860	2019
2	DPL Loc An - Binh Son 2	Vietnam	Multi-tenanted	Leasehold	31,891	2021
3	DPL Long Duc	Vietnam	Multi-tenanted	Leasehold	24,345	2022
4	D Project Tan Duc A	Vietnam	Single-tenanted	Leasehold	40,452	2023 ⁽¹⁾
5	D Project Tan Duc B	Vietnam	Single-tenanted	Leasehold	18,465	2023(1)
6	DHML 1	Malaysia	Multi-tenanted	Leasehold	16,500	2020
7	DHML 2	Malaysia	Multi-tenanted	Leasehold	20,000	2021
8	DHML 3	Malaysia	Multi-tenanted	Freehold	75,411	2025(1)
9	DMLP 1	Indonesia	Multi-tenanted	Leasehold	59,040	2018
10	DMLP 2	Indonesia	Multi-tenanted	Leasehold	46,493	2020
11	DMLP 3	Indonesia	Multi-tenanted	Leasehold	102,907	2025 ⁽¹⁾
12	DMLP 4	LP 4 Indonesia		Leasehold	97,977	N.A.
	Total				570,341	



 Please note that the above list is non-exhaustive and may change from time to time

Note: Information as at 30 June 2023. (1) Estimated year of completion.

Strong and committed developer Sponsor

Daiwa House ®



 Daiwa House Industry Co., Ltd., was founded in 1955 and is one of the largest construction and real estate development companies in Japan

> Logistics Facilities Developed / Under Development⁽¹⁾

Daiwa House

Daiwa House Group

365 FACILITIES 12.8 FLOOR AREA

Global Presence

26COUNTRIES

Market Capitalisation⁽²⁾

s\$23.6BILLION Listed on Tokyo Stock Exchange Credit Rating⁽³⁾

AA

Forbes The Global 2000 Ranking (2023)

460TH

One of the highest amongst Japan real estate developers

Fortune Global 500 Ranking (2022)

13 Consecutive Years Ranked

354

- (1) Accumulated as at 31 March 2023. Floor areas have been accumulated since FY2003 for built-to-suit type logistics, and since FY2013 for multi-tenant type logistics.
- (2) As at 30 June 2023 and converted to SGD.
- (3) Rated by the Japan Credit Rating Agency Ltd.



Thank you.

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