

# UNI-ASIA GROUP LIMITED

1H2020 Results Presentation

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This presentation may contain forward-looking statements which can be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. Such statements may include comments on industry, business or market trends, projections, forecasts, and plans and objectives of management for future operations and operating and financial performance, as well as any related assumptions. Readers of this presentation should understand that these statements are not historical facts or guarantees of future performance but instead represent only the Company's belief at the time the statements were made regarding future events, which are subject to significant risks, uncertainties and other factors, many of which are outside of the Company's control. Actual results and outcomes may differ materially from what is expressed or implied in such forward-looking statements. The Company cautions readers not to place undue reliance on any forward-looking statements included in this presentation, which speak only as of the date made; and should any of the events anticipated by the forward-looking statements transpire or occur, the Company makes no assurances on what benefits, if any, the Company will derive therefrom.

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## TABLE OF CONTENTS

Financial Highlights

Business Updates

Appendix 1 –
 Corporate Information



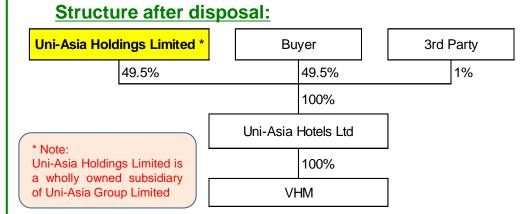
#### DISPOSAL OF CONTROLLING STAKE IN HOTEL BUSINESS

As announced on 26 June 2020, the Group had disposed of controlling stake in Uni-Asia Hotels group, which houses the Group's hotel operating business. Accordingly, hotel operating business was deconsolidated from the Group's financials.

Due to COVID-19's impact on Japan business hotels sector, the near-term prospects of hotel operating business in Japan is not encouraging. Hence, the Group decided to dispose of the controlling stake in hotel operating business while maintaining a non-controlling stake. This will allow the Group to reduce its exposure to the Japan business hotel sector and at the same time allows the Group to benefit from any potential future recovery in the sector through its remaining interest in its hotel operating business.

#### DISPOSAL OF CONTROLLING STAKE IN HOTEL BUSINESS

# Structure before disposal: Uni-Asia Holdings Limited\* 99% 1% 100% Uni-Asia Hotels Ltd 100% VHM



Hotel Business is in a net loss and net liabilities position at point of disposal. It is in the interests of the Group to dispose controlling interests.

#### **NAV** of the Group before disposal:

Net liabilties position of hotel business

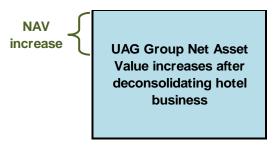
UAG Group Net Asset
Value reduces after consolidating hotel business

#### **Net profit of the Group before disposal:**

Net Profit of Group after
consolidating hotel business

Net loss of
hotel business

#### NAV of the Group immediately after disposal:



#### Net profit of the Group immediately after disposal:



## HALF YEAR PROFIT AND LOSS

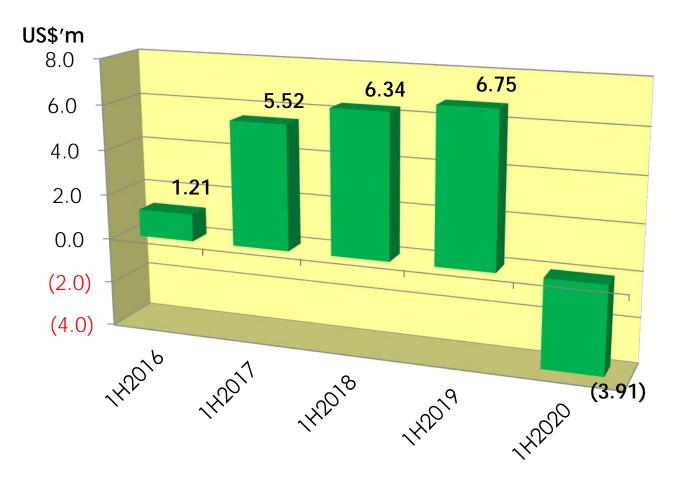
(US\$'000)	1H2020		Restated 1H2019	% Change
Total Income	21,559	(A)	28,831	(25%)
Total Expenses	(28,833)	(B)	(15,818)	82%
Operating (Loss)/ Profit	(7,274)		13,013	(156%)
(Loss)/ Profit After Tax From Continuing Operations	(10,036)		8,201	N/M
Loss From Discontinued Operation, Net of Tax	(18,304)	(C)	(1,450)	N/M
Gain from Deconsolidation of Subsidiary	24,435	(D)	-	N/M
(Loss)/ Profit for the Period	(3,905)		6,751	(158%)
(Loss)/ Profit attributable to owners of parent	(3,827)		6,447	(159%)
(Loss)/ Earnings per Share (US Cents)	(4.87)		8.66	(156%)

Note: The comparative figures have been re-presented to report separately profit or loss items for continuing and discontinued operations following the Group's disposal of controlling stake in Uni-Asia Hotels Limited and its subsidiaries on 26 June 2020.

- (A) Following deconsolidation of hotel operating business, hotel related income and expenses are not included in Total Income and Total Expenses.
- (B) Included in Total Expenses of 1H2020 were approximately \$9.0 million losses from impairment/ write-off of loan related to shipping business as a result of COVID-19 pandemic.
- (C) Loss from hotel operating business for 1H2020 and 1H2019 were \$18.3 million and \$1.5 million respectively, and are listed as loss from discontinued operation.
- (D) Gain from deconsolidation of hotel operating business amounts to \$24.4 million.

### **PROFIT TREND**

# Performance of the Group for 1H2020 was affected by COVID-19 pandemic



#### PROFIT AND LOSS SUMMARY BY SEGMENTS

# While Shipping business had been affected by COVID-19 pandemic, Property business was still profitable for 1H2020

(US\$'000)		1H2020	Restated 1H2019	% Change
Shipping	Revenue	15,828	20,836	(24%)
	Net Profit / (Loss)	(11,199)	2,348	N/M
Property (1H2019 adjusted without hotel operations)	Revenue	5,617	7,964	(29%)
	Net Profit / (Loss)	2,809	7,892	(64%)
Vista Hotel Management - Deconsolidated  Hotel Operation in Japan	Net Profit / (Loss) from Discontinued Operation Gain on deconsolidation	(18,304) 24,435	(1,450)	N/M N/M
Headquarters Headquarters' shared corporate services	Revenue	197	100	97%
	Net Profit / (Loss)	(1,646)	(2,039)	(19%)
Group Total	Revenue Net Profit / (Loss)	21,559 (3,905)	28,831	(25%) (158%)

## BALANCE SHEET SUMMARY

(US\$'mil)	As at	As at	Ina / (Dos)		
(03\$ 1111)	30-Jun-20	31-Dec-19	Inc / (Dec)		
Total Assets	262.8	594.1	(331.3)		
Total Liabilities	141.8	468.0	(326.2)		
Total Equity	121.0	126.1	(5.1)		
Total Debt	126.4 *(A)	142.6	*(A) (16.2)		
Total Cash	32.9 *(B)	58.9	*(B) (26.0)		
Total Debt / Total Equity (Gearing)	1.04	1.13	(0.1)		
NAV per share (US\$)	1.54	1.60	(0.1)		
*(A): Total Debt includes US\$1.6 mil borrowing secured by the pledged deposits (31 Dec 2019: US\$2.4 mil).					
*(B): Total Cash includes US\$1.8 mil deposits pledged as collateral (31 Dec 2019: US\$2.8 mil).					

Total borrowings were reduced in 1H2020

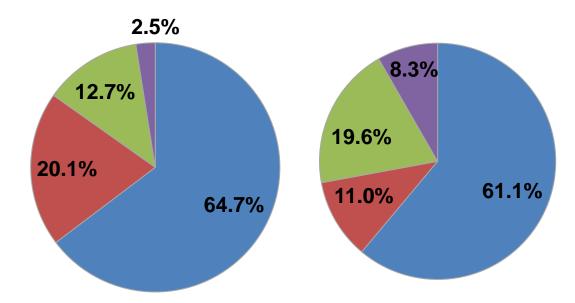
- Gearing ratio improved to 1.04
- Total assets and liabilities decreased due to deconsolidation of hotel operating subsidiaries.

## TOTAL ASSETS ALLOCATION

Total assets excluding right-of-use assets due to lease accounting

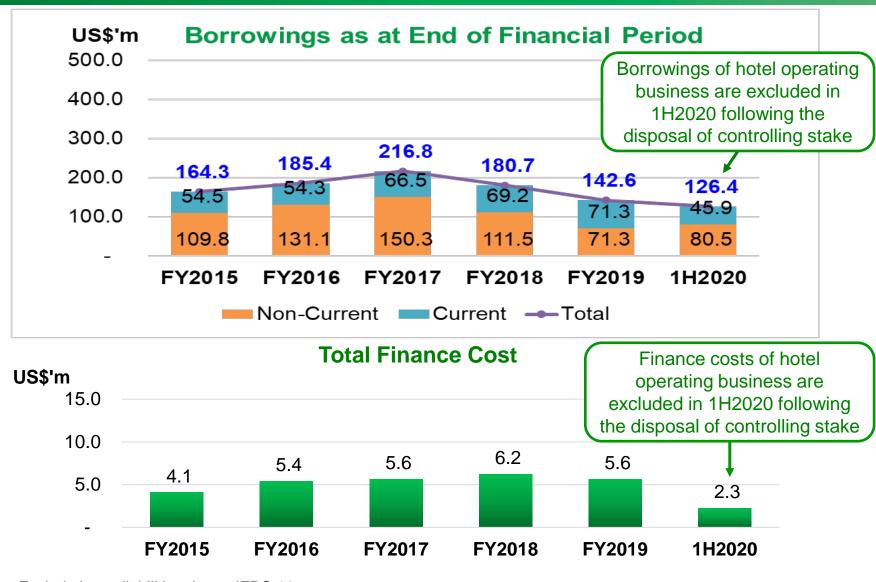
#### Legend:

- Maritime Investment
- Property Investment
- Cash and Cash Equivalents
- Others



US\$'m	As at 30 June 2020	As at 31 December 2019
Total assets excluding ROU assets	259.8	299.9
Add: ROU – Vessel	2.1	2.6
ROU – Hotels	-	290.1
ROU – Office	0.9	1.5
Total assets per balance sheet	262.8	594.1

## **BORROWINGS**



## **CASH FLOWS**

(US\$'000)	1H2020	1H2019
Cash and cash equivalents at beginning of the period	56,089	43,462
Cash inflow / (outflow)		
Operating activities	1,839	18,220
Investing activities	(18,847)	26,224
Financing activities	(8,165)	(40,100)
Effect of exchange rate changes	168	582
Net cash (outflow)/ inflow for the period	(25,005)	4,926
Cash and cash equivalents at the end of the period	31,084	48,388

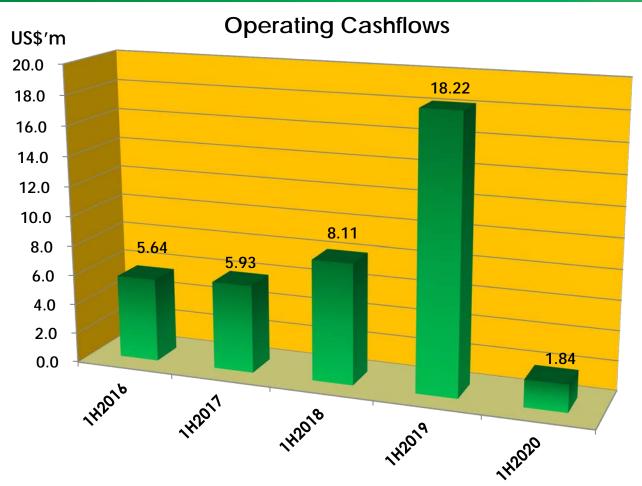
Note: The above includes cash flows of deconsolidated Uni-Asia Hotels group prior to disposal.

#### Key cash outflow items in 1H2020:

- (i) Investments in the 7<sup>th</sup> and 8<sup>th</sup> Hong Kong property projects totalling \$11.4 million (included in investing activities)
- (ii) Investments in Alero projects totalling \$11.6 million (included in both operating and investing activities)
- (iii) Cash of \$10 million from hotel operating business deconsolidated from the Group (included in investing activities)

13

## **OPERATING CASH FLOWS**



Reduction in operating cash flows due to impact of Covid-19 on ship charter income and hotel income; and inclusion of expenditure for new properties under development (ALERO series) of \$3.4 million under operating cash flows in 1H2020.



## SHIPPING BUSINESS

## Modification to Shipping Business Sub-segments:

#### FY2019:

#### **Uni-Asia Shipping**

8 wholly-owned vessels (including 1 leased vessel)

#### **Maritime Asset Management**

11 joint-investment vessels

3 wholly-owned vessels

#### **Modification:**

Sub-segment name change

#### **Ship Owning and Chartering**

8 wholly-owned vessels (including 1 leased vessel)

3 wholly-owned vessels

#### **Maritime Asset Management**

11 joint-investment vessels

3 wholly-owned vessels

#### **From FY2020:**

#### **Ship Owning and Chartering**

11 wholly-owned vessels (including 1 leased vessel)

#### **Maritime Asset Management**

11 joint-investment vessels

Moved

## SHIPPING BUSINESS

#### The Group provides comprehensive solutions to ship investments

#### Maritime Asset Management

Invests in vessels and provides services including finance arrangement and administration

## Ship Owning and Chartering

Owns and charters out vessels providing recurrent income and operating cash flows to the Group

Shipping Business

#### **Maritime Services**

provides ship
management services
to ensure operation
efficiency and upkeep
of our vessels

## SHIPPING BUSINESS

(US\$'000)		1H2020	1H2019	% Change
Shipping	Revenue Net Profit / (Loss)	15,828 (11,199)	20,836 2,348	(24%) N/M
Ship Owning and Chartering Ship Owning/ Leasing & Chartering	Revenue Net Profit / (Loss)	13,844 (11,475)	18,628 826	(26%) N/M
Maritime Asset Management     Investment and Asset Management of Ships     Ship Finance Arrangement	Revenue  Net Profit / (Loss)	1,686 (71)	1,628 1,019	4% 107%
<ul> <li>Maritime Services</li> <li>Commercial / Technical Management of Ships</li> <li>Ship Related Brokerage Services</li> </ul>	Revenue Net Profit / (Loss)	1,060 333	1,346 475	(21%)

#### Loss from shipping business due mainly to:

- Lower charter income from ships on spot rates due to the pandemic;
- \$7.92 million impairment provided for 4 dry bulk carriers and 1 containership with lower ship asset values brought upon by the pandemic; and
- \$1.05 million loan to ship investment written-off

## SHIP OWNING AND CHARTERING

#### **Wholly-Owned Vessels Portfolio**

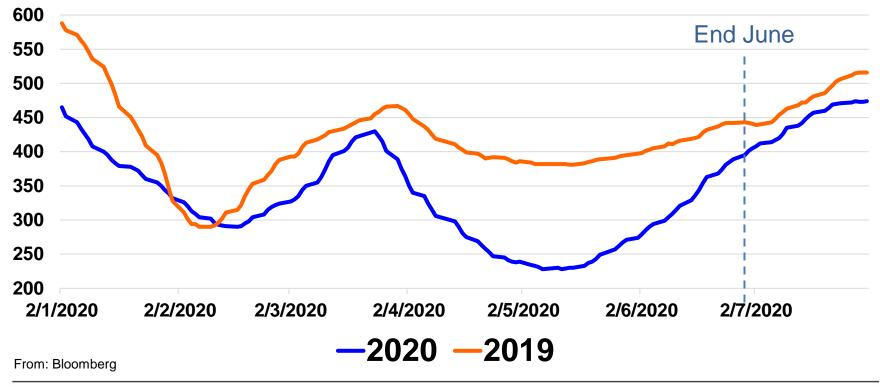
	Name of Subsidiary	Туре	Capacity	Year of Built	Shipyard
1	Florida Containership S.A.	Containership	3,500 TEU	2007	Hyundai Mipo
2	Joule Asset Management (Pte.) Limited	Bulker	29,078 DWT	2012	Y-Nakanishi
3	Fulgida Bulkship S.A.	Bulker	29,256 DWT	2009	Y-Nakanishi
4	Karat Bulkship S.A. <sup>(1)</sup>	Bulker	28,709 DWT	2007	Shin-Kurushima
5	Hope Bulkship S.A.	Bulker	29,100 DWT	2011	Y-Nakanishi
6	Imperial Bulkship S.A.	Bulker	29,118 DWT	2012	Y-Nakanishi
7	Jade Bulkship S.A.	Bulker	37,094 DWT	2013	Onomichi
8	Jubilee Bulkship S.A.	Bulker	37,649 DWT	2014	Imabari
9	Regina Bulkship S.A.	Bulker	37,706 DWT	2015	Imabari
10	Mable Bulkship S.A.	Bulker	37,679 DWT	2015	Imabari
11	Nora Bulkship S.A.	Bulker	37,700 DWT	2016	Imabari

<sup>(1)</sup> Bareboat vessel

## COVID-19 IMPACT ON SHIPPING BUSINESS

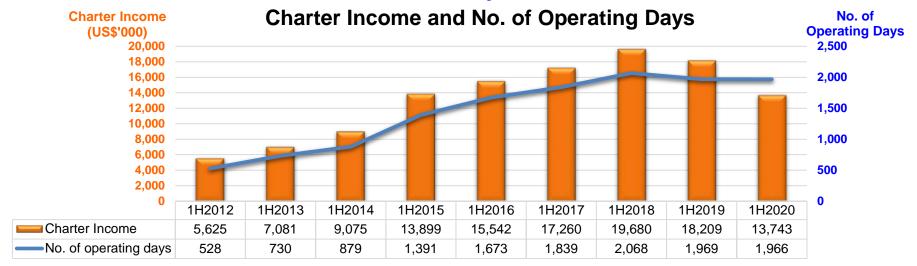
The Baltic Handysize Index ("BHSI") in 1H2020 had underperformed that in 1H2019 due to Covid-19 pandemic. However, the market had seen some recovery since May 2020.

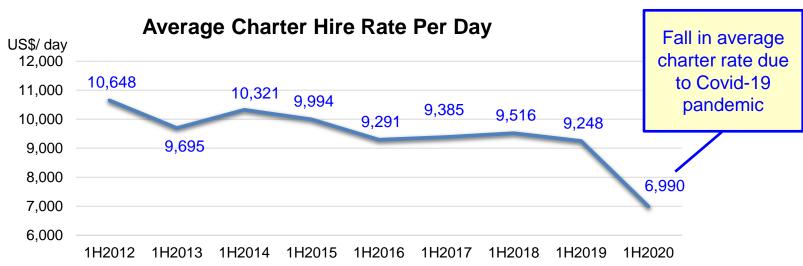
#### BHSI Index - 1H2020 vs 1H2019



## SHIP OWNING AND CHARTERING

#### **Charter Information for Wholly-Own Vessels Portfolio**





## SHIP OWNING AND CHARTERING

(US\$'000)	1H2020	1H2019	% Change
Turnover	13,844	18,628	(26%)
Charter Income Fee Income Investment Returns Interest Income Other Income	13,743 242 (259) 16 102	18,209 243 (13) 68 121	(25%) (0%) N/M (76%) (16%)
Expenses	(23,038)	(15,104)	53%
Profit from Operation	(9,194)	3,524	N/M
Finance costs	(2,281)	(2,698)	(15%)
Profit/ (loss) before Tax	(11,475)	826	N/M
Profit/ (loss) after Tax	(11,475)	826	N/M

Note: 1H2019 figures adjusted to new "Ship Owning and Chartering" business segment

- Smaller charter income contribution of ships on spot rate which were severely affected by Covid-19 pandemic dragged down total charter income.
- \$7.92 million impairment provided for 4 dry bulk carriers and 1 containership with lower ship asset values brought upon by the pandemic.

## MARITIME ASSET MANAGEMENT

Maritime Asset Management Department ("MAMD") manages a portfolio of joint-investment ship investments and provides structured finance solutions services to clients.

#### **Joint Investment Portfolio**

	Name of Joint Investment Company	Ownership Percentage	Туре	Capacity	Year of Built	Shipyard
1	Fortuna Containership S.A.	50%	Containership	3,500 TEU	2007	Hyundai Mipo
2	Prosperity Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
3	Rich Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
4	Matin Shipping Ltd.	49%	Bulker	38,278 DWT	2011	Imabari
5	Olive Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
6	Polaris Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
7	Quest Bulkship S.A.	18%	Bulker	37,700 DWT	2016	Imabari
8	Stella Bulkship S.A.	18%	Bulker	37,700 DWT	2018	Imabari
9	Tiara Bulkship S.A.	18%	Bulker	37,700 DWT	2020	Imabari
10	Unicorn Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima
11	Victoria Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima

## MARITIME ASSET MANAGEMENT

(US\$'000)	1H2020	1H2019	% Change
Turnover	1,686	1,628	4%
Fee Income Investment Returns Interest Income	1,585 (148) 249	1,047 425 156	51% 135% 60%
Expenses	(1,748)	(609)	187%
Profit/ (Loss) from Operation	(62)	1,019	(106%)
Finance costs	(9)	-	-
Profit/ (Loss) before Tax	(71)	1,019	107%
Profit/ (Loss) after Tax	(71)	1,019	107%

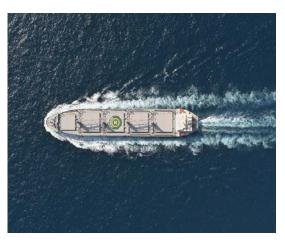
Note: 1H2019 figures adjusted for "MAMD" business segment

- Fee income increased due to fees from arrangement deals closed in 1H2020.
- \$1.05 million write-off of loan receivable from ship investment increased expenses.

24

## MARITIME SERVICES

- The Group's Maritime Services arm includes the following subsidiaries:
  - Uni Ships and Management Limited
  - Wealth Ocean Ship Management (Shanghai) Co., Ltd
- Services provided include commercial / technical management of ships and ship related brokerage services for chartering as well as sale and purchase of ships.







## MARITIME SERVICES

(US\$'000)	1H2020	1H2019	% Change
Turnover	1,060	1,346	(21%)
Fee Income Interest Income Other Income	1,044 5 11	1,316 13 17	(21%) (62%) (35%)
Expenses	(711)	(864)	(18%)
Profit/ (Loss) before Tax	349	482	(28%)
Profit/ (Loss) after Tax	333	475	(30%)

Maritime Services contributed \$0.3 million profit despite the tough business environment

## PROPERTY BUSINESS

Under Property business segment, there are two sub-segments:



Invests and manages property investments outside of Japan

Property Investment (in Japan)

Focuses on property investments in Japan

Property Business

## PROPERTY BUSINESS

(US\$'000)		1H2020	1H2019	% Change
Property (1H2019 adjusted without hotel operations)	Revenue	5,617	7,964	(29%)
	Net Profit / (Loss)	2,809	7,892	(64%)
Property Investment (ex Japan)  Investment/Asset Management of Properties ex- Japan	Revenue	1,339	4,519	(70%)
	Net Profit / (Loss)	811	3,957	(80%)
Property Investment (in Japan) Investment/Asset Management of Properties in Japan	Revenue  Net Profit / (Loss)	4,307 1,998	3,603 3,935	20% (49%)

Property business contributed \$2.8 million profit to the Group notwithstanding the pandemic, an attestation to the Group's ability to weather the pandemic with varied income source.

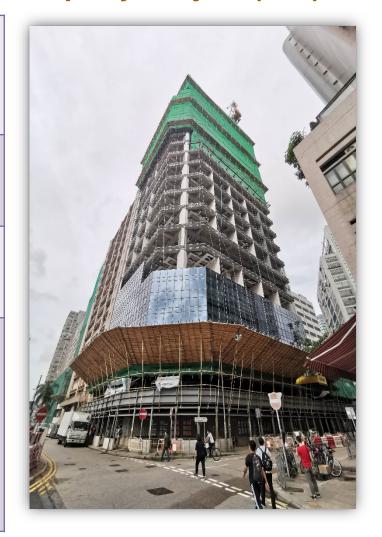
### **Hong Kong Property Business**

The Group has invested in 8 Hong Kong property projects to-date.



#### Hong Kong Property Business – 4th HK Property Project (T18)

Investment:	HKD25.0 million or around USD3.2 million (2.5% effective ownership)
Location:	18 - 20 Tai Chung Road, Tsuen Wan, Hong Kong
Project:	A commercial office building to be completed by 2021
Current status:	Superstructure construction has reached the top floor. Sub-contracting works are underway. Target completion in 4Q2020 with handover around 1Q/2Q2021



#### Hong Kong Property Business – 5<sup>th</sup> HK Property Project (T73)

Investment:	HKD26.81 million or around USD3.4 million (7.5% effective ownership)
Location: 71 – 75 Chai Wan Kok Street, Tsuen Wan, Hong Kong	
Project: An industrial building to be completed by 2021	

Current status:

Construction of superstructure reaching 8th floor (total 20 floors). Target completion of construction within 2020 and to obtain occupancy permit by 1Q2021.



# Hong Kong Property Business – 6<sup>th</sup> HK Property Project (CSW1018)

Investment:	HKD48.2 million or around USD6.2 million (3.825% effective ownership)		
Location:	1016 – 1018 Tai Nam West Street, Kowloon, Hong Kong		
Project:	A industrial office building to be completed by 2022		

## Current status:

Foundation work had been completed. The project has moved on to excavation of basement and the construction of superstructure will start soon.



#### Hong Kong Property Business – 7<sup>th</sup> HK Property Project (T11)

Investment:	HKD53.75 million or around USD6.85 million (8.27% effective ownership)			
Location:	11 – 15 Chai Wan Kok Street, Tsuen Wan			
Project:	A commercial office building to be completed by 2021			
Current Status:	All foundation works had been completed. Superstructure construction will commence upon government approval on the change in architectural / structural design.			



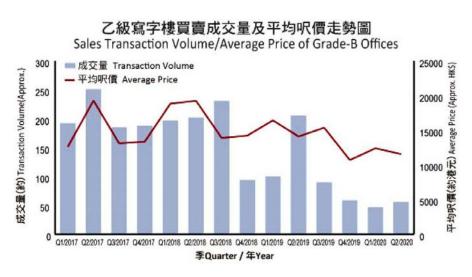
33

# Hong Kong Property Business – 8<sup>th</sup> HK Property Project (CSW918)

Investment:	HKD33.00 million or around USD4.23 million (3.0% effective ownership)	
Location:	916-926 Cheung Sha Wan Road	
Project:	An industrial office building to be completed by 2023	
Current Status:	Demolition of the old buildings underway. Architectural design for the redevelopment has been submitted to the government for approval.	



## **COVID-19 IMPACT ON HK PROPERTY BUSINESS**





Source: Centaline Commercial July 2020

The Hong Kong office and industrial property market had softened in 1H2020 compared to 1H2019 due to Covid-19 pandemic and geopolitical factors. Both sellers and buyers are cautious about entering into transactions during this period of uncertainties. Notwithstanding, preparation to launch pre-sale of the Group's 4<sup>th</sup> and 5<sup>th</sup> project is underway so as to take advantage of any possible window of opportunity that may arise in the near term.

(US\$'000)	1H2020	1H2019	% Change
Turnover	1,339	4,519	(70%)
Fee Income	388	225	72%
Investment Returns	881	4,239	(79%)
Interest Income	63	38	66%
Other Income	7	17	(59%)
Expenses	(528)	(562)	(6%)
Profit/ (Loss) before Tax	811	3,957	(80%)
Profit/ (Loss) after Tax	811	3,957	(80%)

No significant gains were recorded for HK property projects in 1H2020 resulting in a decrease in profit for 1H2020.

#### **Small Residential Property Business in Japan**



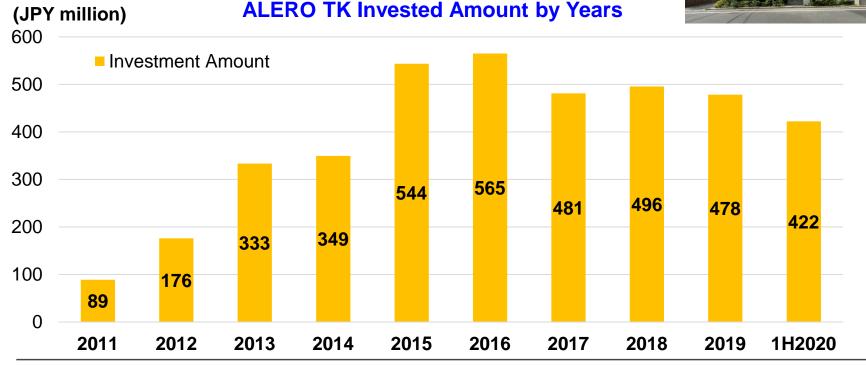
- The Group invests and develops small residential property projects in Tokyo, named "ALERO" Series.
- Such investments are managed by subsidiary, Uni-Asia Capital (Japan) ("UACJ") and held under our subsidiary, Uni-Asia Investment Ltd ("UAI").
- These projects are typically 4 5 storey buildings with 10 30 units of studio or maisonette type flats, and are popular with working singles/couple.
- ALERO promotion video on our website:

http://www.uni-asia.com/business\_property\_japan.html

#### **Small Residential Property Business in Japan**

- Average investment period < 2 years</li>
- Investment amount: ~USD3m to USD5m
- Investment stake ranges from 10% to 100%





#### **Construction Management ("CM")**

Utilising our property development expertise, UACJ helps external clients with construction management of small residential properties and hotels.



Search for suitable site



Due diligence / market research / site research



Architect / construction company selection & appointment



Agreement documentation



Liaise with architect / construction company



Construction monitoring



Upon completion of construction – leasing management

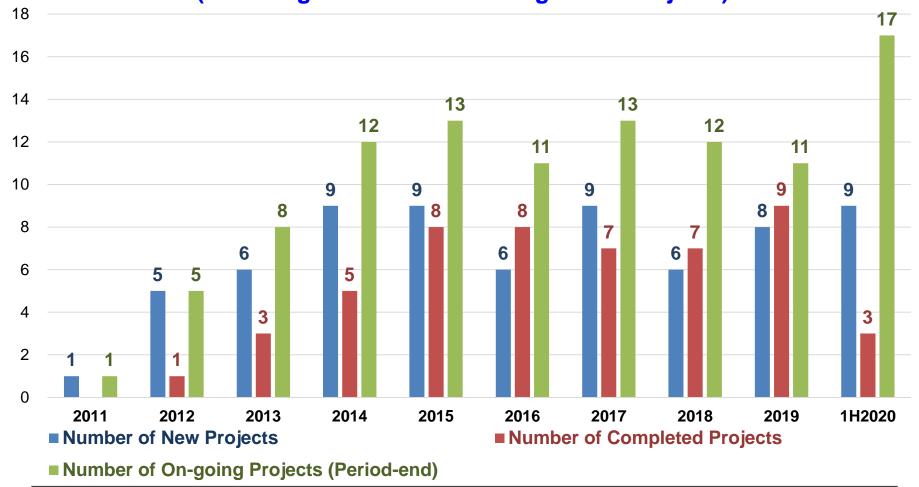




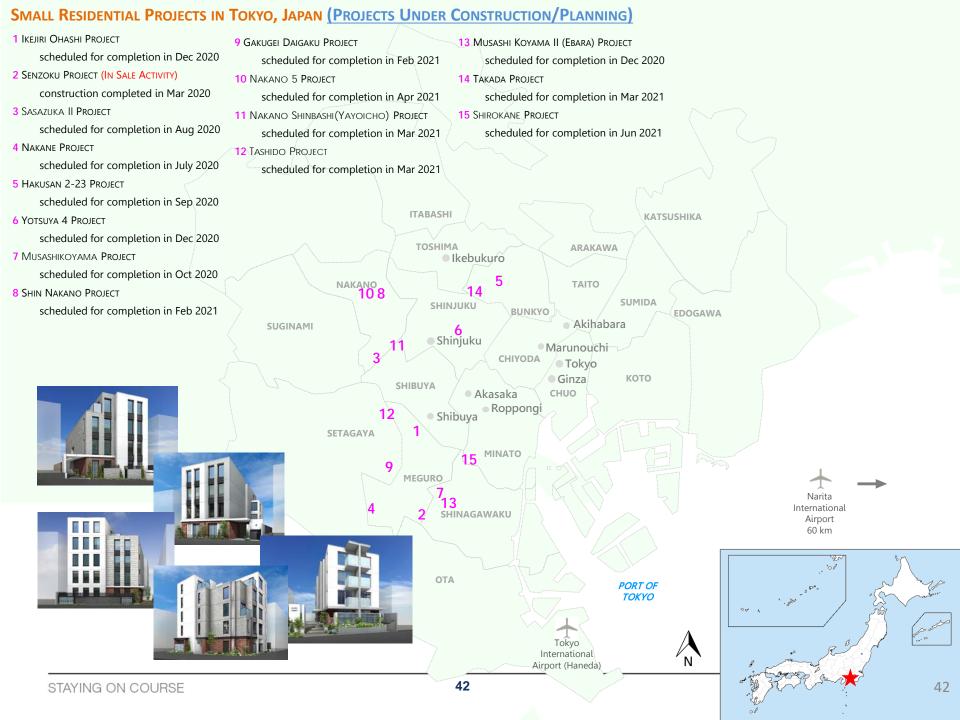


### **Small Residential Property Business in Japan**

No. of Alero Projects
(Including Construction Management Projects)



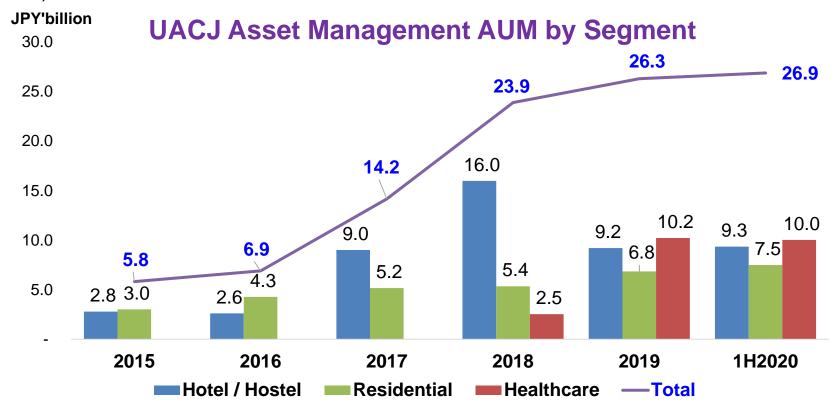
#### SMALL RESIDENTIAL PROJECTS IN TOKYO, JAPAN (SOLD & HOLDING PROJECTS) Projects under lease 1 SHIMOMEGURO PROJECT (SOLD) 17 SASAZUKA PROJECT (SOLD) 29 KOMAZAWA DAIGAKU PROJECT (SOLD) 1 TAKADANOBABA PROJECT (LEASING PROJECT) 2 AKEBONOBASHI PROJECT (SOLD) 18 HIGASHI KOENJI PROJECT (SOLD) 30 SANGENJAYA II PROJECT (SOLD) 2 TAKADANOBABA 1 CHOME PROJECT (Under Construction) 31 HIGASHI SHINJUKU II PROJECT (SOLD) 3 HATAGAYA PROJECT (SOLD) 19 NAKANO 3-CHOME PROJECT (SOLD) 32 SENGOKU II PROJECT (SOLD) 20 OKUSAWA PROJECT (SOLD) 4 SAKURA-SHIMMACHI PROJECT (SOLD) 33 KOMABA TODAMAE PROJECT (SOLD) 21 NISHI KAMATA PROJECT (SOLD) 5 HONANCHO PROJECT (SOLD) 34 TAKADANOBABA II PROJECT (SOLD) **6** SENGOKU PROJECT (SOLD) 22 HAKUSAN III PROJECT (SOLD) 7 OOKAYAMA PROJECT (SOLD) 23 YUSHIMA I PROJECT (SOLD) 24 SANGENJAYA PROJECT (SOLD) 8 CHITOSEFUNABASHI PROJECT (SOLD) 25 AZABUJUBAN PROJECT (SOLD) 9 MEJIRO PROJECT (SOLD) 26 KOENJI MINAMI PROJECT (SOLD) 10 OOKAYAMA3 PROJECT (SOLD) **ITABASHI KATSUSHIKA** 27 YUSHIMA II PROJECT (SOLD) 11 HAKUSAN2 PROJECT (SOLD) 28 NAKANOSAKUUE PROJECT (SOLD) TOSHIMA **ARAKAWA** 12 EDOGAWABASHI PROJECT (SOLD) ■ Ikebukuro 32 13 NISHI WASEDA PROJECT (SOLD) 6 22 **TAITO** NAKANO 14 OTOWA PROJECT (SOLD) 12 27 26 **SUMIDA SHINJUKU** 15 HIGASHI SHINJUKU PROJECT (SOLD) BUNKYO **EDOGAWA** 18 13 Akihabara **SUGINAMI** 16 NAKANO SAKAUE PROJECT (SOLD) Shinjuku Marunouchi 1531 **CHIYODA** Tokyo Ginza кото **SHIBUYA** Akasaka CHUO Roppongi 33 Shibuya 25 **SETAGAYA** 24 MINATO 29 30 **MEGURO** Narita International SHINAGAWAKU Airport 10 20 60 km ОТА **PORT OF TOKYO** 21 Tokvo International Airport (Haneda) 41 41 STAYING ON COURSE



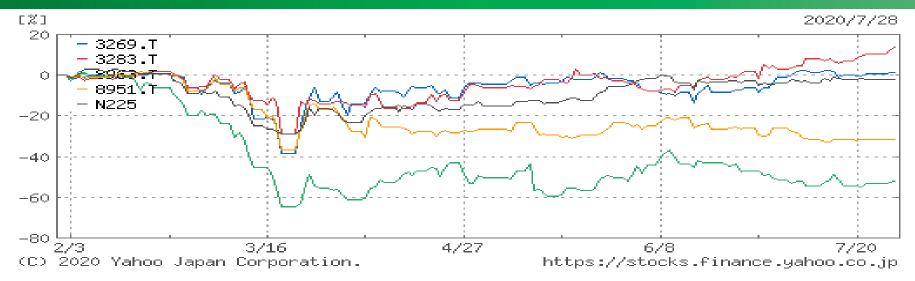
#### **Asset Management Business**

In addition to investment and construction management, UACJ also provides asset management services for three main categories of property assets:

- a) Hotel/Hostel
- b) Residential
- c) Healthcare



### COVID-19 IMPACT ON JAPAN PROPERTY BUSINESS



3269: Advance Residence Investment Corporation (Largest Residential REIT in Japan)

3283: Nippon Prologis REIT (Largest Logistic REIT in Japan)

8963: Invincible Investment Corporation (Largest Hotel REIT in Japan)

8951: Nippon Building Fund (Largest Office REIT in Japan)

Nikkei 225

The share prices of J-REITs are good proxies on impact of Covid-19 on Japan property market. While all property sectors in Japan are affected by Covid-19, the residential and logistics sectors are the most resilient while the hospitality sector followed by office are the worst-hit amongst all the sectors.

The Group's Japan property business is the most resilient amongst the Group's business segments in the current Covid-19 pandemic. This business segment is progressing per the Group's pre-Covid-19 business plan.

(US\$'000)	1H2020	1H2019	% Change
Turnover	4,307	3,603	20%
Fee Income Investment Returns Interest Income Other Income	2,248 1,732 305 22	2,210 1,177 216	2% 47% 41% -
Expenses	(1,829)	2,320	(179%)
Profit/ (Loss) from Operation	2,478	5,923	(58%)
Finance costs	(107)	(1,913)	(94%)
Profit/ (Loss) before Tax	2,371	4,010	(41%)
Profit/ (Loss) after Tax	1,998	3,935	(49%)

Despite the pandemic and no sale of significant investments, Property Investment In Japan business segment contributed \$2 million profit to the Group.

### VISTA HOTEL MANAGEMENT

**Current Portfolio of Hotels Under Operations** ■ Sapporo, Hokkaido ■ Sendai, Miyagi Hotel Vista Sapporo Nakajimakohen · Hotel Vista Sendai Hotel Vista Sapporo Odori ■ Kanazawa, Ishikawa **■** Tokyo Hotel Vista Kanazawa Hotel Vista Premio Tokyo Akasaka ■ Kyoto Hotel Vista Kamata Tokyo Hotel Vista Premio Kyoto Hotel Vista Tokyo Tsukiji Kawaramachi St. • Hotel Vista Premio Kyoto Nagomitei Kanagawa Hotel Vista Premio Yokohama Minato-Mirai Osaka Hotel Vista Atsugi Hotel Vista Premio Osaka Hotel Vista Ebina Hommachi Hotel Vista Osaka Namba ■ Nagoya, Aichi Hotel Vista Nagoya Nishiki ■ Fukuoka ■ Naha. Okinawa Hotel Vista Fukuoka Hotel JAL City Naha Nakasu-Kawabata As at 30 June 2020 ■ Matsuyama, Ehime ■ Ozu, Kumamoto Hotel Vista Matsuyama Hotel Vista Kumamoto No. of rooms under 3,401 **Airport** management

46

**UNI-ASIA GROUP LIMITED** 

**■** Hiroshima

STAYING ON COURSE

Hotel Vista Hiroshima



### **BUSINESS MODEL**

 Manage and/or operate assets to enhance asset value and recurring income.

- Acquire assets at competitive prices.
- Provide clients solutions relating to alternative assets including ship and property finance arrangement, sale and purchase arrangement.



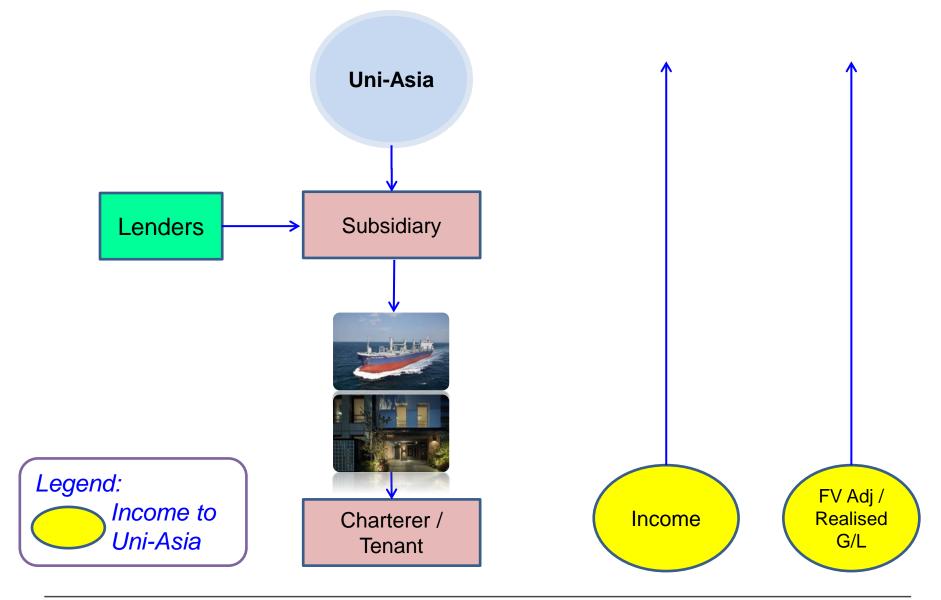
- Capital returns
- Recurring income including charter income, administration fee income.
- Ad hoc fee including finance arrangement fee, broking fee

### **CORPORATE PROFILE**

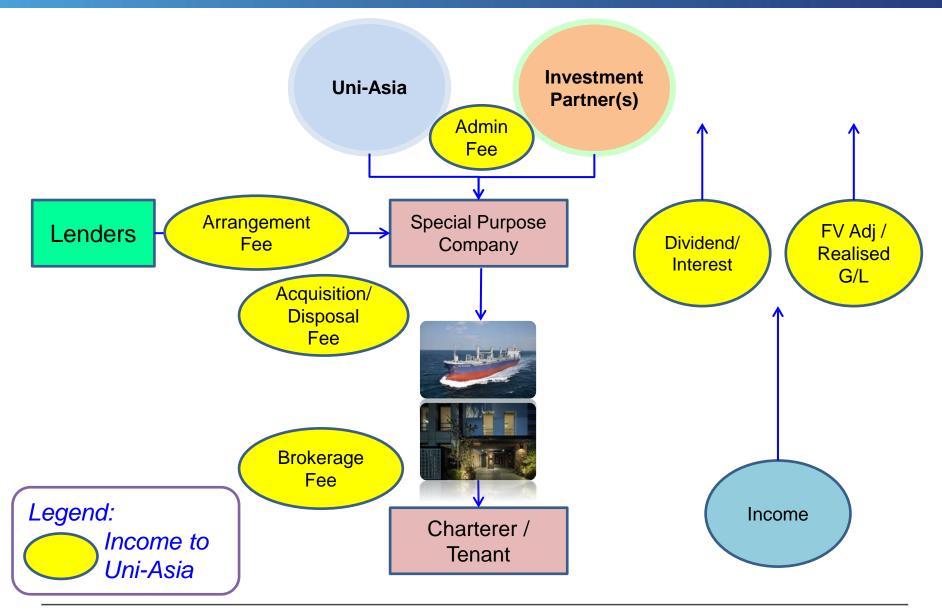
- Founded on 17 March 1997
- Listed on Singapore Exchange on 17 August 2007
- Completed Scheme of Arrangement in 2017 with Singapore incorporated listco Uni-Asia Group Limited
- Bloomberg Code:
  UAG:SP
- SGX Stock Code: CHJ



### **BUSINESS MODEL EXAMPLE - SUBSIDIARY**



### **BUSINESS MODEL EXAMPLE – JV STRUCTURE**



### **BUSINESS SEGMENTS**





# Thank you