Results for half year ended 30 June 2016

- Fixed services revenue increased 26.7% year-on-year
- Mobile data contribution made up 53.6% of service revenue



SINGAPORE, 15 July 2016 - M1 Limited (M1) today announced the unaudited group financial results for the six months ended 30 June 2016.

Service revenue was stable at S\$407.3 million. Fixed services continued to post strong growth, while OTT (Over-the-top) impact on traditional telecom services has slowed. Net profit after tax declined 7.2% year-on-year to S\$83.5 million due to increased depreciation and amortisation expenses from higher fixed asset base in respect of 4G network and new services. Free cash flow increased 76.9% year-on-year to S\$114.4 million.

Fixed services revenue grew 26.7% to S\$50.0 million and now accounts for 12.3% of service revenue. The increase was driven by growth of 9,000 residential and corporate fibre customers in the quarter, bringing its base to 145,000.

During the quarter, M1 also added 14,000 postpaid customers and 24,000 prepaid customers, to bring the total mobile customer base to 1.98 million. Mobile churn improved to 0.9%, compared to 1.0% in the preceding quarter.

Average postpaid smartphone data usage was 3.3GB per month in second quarter of 2016, from 3.2GB per month a year ago. Average prepaid data usage grew to 1.3GB per month, up from 1.0GB per month a year ago. Mobile data contribution increased 9.1 percentage points year-on-year to 54.0% of service revenue in the latest quarter.

"We are investing in new technologies and capabilities, and building up a portfolio of digital solutions to enhance our service propositions and cater to changing customer needs. While expenditure is incurred upfront, meaningful contribution will only be upon achieving scale in service adoption over future years," said Ms Karen Kooi, Chief Executive Officer, M1.

Based on current outlook and barring unforeseen circumstances, M1 estimates single-digit decline in net profit after tax for the year 2016.

M1's Board of Directors has declared an interim dividend of 7.0 cents per share.

More details are available at the following links:

M1 direct weblink:

https://www.m1.com.sg/aboutm1/investors/financialandoperatingresults

SGX direct weblink:

http://www.sgx.com/wps/portal/sgxweb/home/company_disclosure/company_announcements