

COLEX HOLDINGS LIMITED AND ITS SUBSIDIARIES Company Registration No. 197101485G

Unaudited Full Year Financial Statement And Dividend Announcement for the Year Ended 31 December 2013

This announcement has been prepared by the Company and its contents have been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd (the "**Sponsor**") for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "**SGX-ST**"). The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Mark Liew, Managing Director, Corporate Finance, at 20 Cecil Street, #21-02 Equity Plaza, Singapore 049705, telephone (65) 6229 8088.

Part I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1 (a) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | <u>G</u> | roup | |
|---|-------------------|--------------------|-------------------|
| | Unaudited | Audited & Restated | |
| | <u>Financia</u> | l year ended | Increase/ |
| | <u>31/12/2013</u> | <u>31/12/2012</u> | <u>(decrease)</u> |
| | S\$'000 | S\$'000 | % |
| Revenue | 52,631 | 45,519 | 15.6 |
| Other income | 929 | 532 | 74.6 |
| Changes in inventories and consumables used | (1,480) | (1,438) | 2.9 |
| Staff costs | (21,088) | (17,134) | 23.1 |
| Depreciation and amortisation expenses | (1,908) | (1,312) | 45.4 |
| Other operating expenses | (25,909) | (23,892) | 8.4 |
| Finance costs | (41) | | n.m. |
| Profit before taxation | 3,134 | 2,275 | 37.8 |
| Taxation | (407) | (305) | 33.4 |
| Profit for the year | 2,727 | 1,970 | 38.4 |
| | | | |
| Profit for the year | 2,727 | 1,970 | 38.4 |
| Other comprehensive income after tax | | - | - |
| Total comprehensive income | 2,727 | 1,970 | 38.4 |
| Total comprehensive income attributable to: | | | |
| Equity holders of the Company | 2,727 | 1,970 | 38.4 |
| Non-controlling interests | ∠,1∠1 | 1,970 | - |
| Total comprehensive income | | 1,970 | - 38.4 |
| | ۷,۱۷۱ | 1,970 | 30.4 |
| | | | |

Explanatory notes:

| <u></u> | | Gro | up |
|-----------------|---|------------------------------|------------------------------|
| | | Financial y | ear ended |
| | | <u>31/12/2013</u> S\$'000 | <u>31/12/2012</u> S\$'000 |
| Note 1 (a)(i) | Other income | | |
| | Interest income | 2 | 14 |
| | Gain on disposal of property, plant and equipment | 127 | 28 |
| | Rental income | 96 | 89 |
| | Late payment charges received from SP Services | 25 | 29 |
| | Skill development fund grant | 153 | 37 |
| | Write back of unclaimed wages | 8 | 16 |
| | Special employment credit | 436 | 222 |
| | Other miscellaneous income | 82 | 97 |
| | | 929 | 532 |
| Note 1 (a)(ii) | Depreciation and amortisation | | |
| | Depreciation of property, plant and equipment | 1,847 | 1,141 |
| | Amortisation of deferred expenditure | 61 | 171 |
| | | 1,908 | 1,312 |
| Note 1 (a)(iii) | Impairment of trade receivables | | |
| | Balance at beginning of the year | 46 | 104 |
| | Allowance made | 76 | - |
| | Bad debt written off | (27) | (53) |
| | Allowance no longer required | - | (5) |
| | Balance at end of the year | 95 | 46 |
| | | | |

The allowance for impairment will be made on inactive trade receivables which are overdue for more than 3 months. Specific allowance may also be written off when the debt is irrecoverable.

Note 1 (a)(iv) The tax expense for the financial year ended 31 December 2013 ("FY2013") was higher due to the increase in profit before taxation.

1 (b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Gro | <u>Group</u> | | pany |
|-------------------------------|--|--|--|------------------------------------|
| | <u>Unaudited</u> <u>31/12/2013</u> S\$'000 | <u>Audited</u> <u>31/12/2012</u> S\$'000 | <u>Unaudited</u> <u>31/12/2013</u> S\$'000 | <u>Auc</u> <u>31/12</u> S\$' |
| Assets | | · | | |
| Non-Current Assets | | | | |
| Property, plant and equipment | 17,628 | 4,789 | - | |
| Subsidiaries | - | - | 4,489 | |
| Deferred expenditure | - | 52 | - | |
| | 17,628 | 4,841 | 4,489 | |
| | | | | |

Audited 31/12/2012 S\$'000 4,354 4,489 52 8,895

| | Gro | Group | | <u>Company</u> | |
|---------------------------------------|--|--|--|----------------------------------|--|
| | <u>Unaudited</u> <u>31/12/2013</u> S\$'000 | <u>Audited</u> <u>31/12/2012</u> S\$'000 | <u>Unaudited</u> <u>31/12/2013</u> S\$'000 | Audited 31/12/2012 S\$'000 | |
| Current Assets | | | | | |
| Inventories | 57 | 28 | - | 9 | |
| Trade and other receivables | 8,630 | 7,470 | 9,961 | 4,403 | |
| Deposits | 248 | 2,009 | 17 | 1,937 | |
| Prepayments | 394 | 144 | 9 | 76 | |
| Cash and cash equivalents | 7,429 | 9,067 | 1,188 | 3,764 | |
| | 16,758 | 18,718 | 11,175 | 10,189 | |
| Total assets | 34,386 | 23,559 | 15,664 | 19,084 | |
| Equity and Liabilities | | | | | |
| Capital and reserves Share capital | 14,524 | 14,524 | 14,524 | 14,524 | |
| Retained profits | 6,245 | 4,180 | 821 | 1,327 | |
| Total equity | 20,769 | 18,704 | 15,345 | 15,851 | |
| Non-Current Liabilities | | | | | |
| Deferred income tax liabilities | 881 | 613 | - | 597 | |
| Obligation under finance leases | 4,730 | - | - | - | |
| | 5,611 | 613 | - | 597 | |
| Current | | | | | |
| Trade and other payables | 4,725 | 3,799 | 279 | 2,451 | |
| Obligation under finance leases | 2,978 | - | - | - | |
| Accrual for directors' fees | 40 | 40 | 40 | 40 | |
| Current tax payable | 263 | 403 | - | 145 | |
| | 8,006 | 4,242 | 319 | 2,636 | |
| Total equity and liabilities | 34,386 | 23,559 | 15,664 | 19,084 | |

1 (b)(ii) Aggregate amount of group's borrowings and debt securities.

| | Unau | Unaudited | | dited |
|--------------------------------------|---|---|---|--------------------------------|
| | <u>31/12/2013</u> Secured S\$'000 | <u>31/12/2013</u> Unsecured S\$'000 | <u>31/12/2012</u> Secured S\$'000 | <u>31/12/2012</u> Unsecured |
| Amount repayable in one year or less | 2,978 | - | | S\$'000 - |
| Amount repayable after one year | 4,730 | _ | - | |

Details of any collateral

•

The Group's Obligations under finance leases amounting S\$7.708 million as at 31 December 2013 (31 December 2012: nil) are secured by the Group's refuse vehicles and equipments with carrying amount of S\$9.323 million (31 December 2012: nil).

(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | <u>Group</u> <u>Unaudited</u> <u>Financial year</u> <u>31/12/2013</u> S\$'000 | <u>Audited</u> ended <u>31/12/2012</u> S\$'000 |
|--|---|---|
| Cash Flows from Operating Activities | 0.404 | 0.075 |
| Profit before taxation Adjustments for: | 3,134 | 2,275 |
| Depreciation of property, plant and equipment | 1,847 | 1,141 |
| Amortisation of deferred expenditure | 61 | 171 |
| Property, plant and equipment written off | 39 | 25 |
| Interest expenses on finance leases | 41 | - |
| Gain on disposal of property, plant and equipment | (127) | (28) |
| Interest income | (2) | (14) |
| Operating profit before working capital changes | 4,993 | 3,570 |
| Increase in inventories | (29) | (1) |
| Increase in operating receivables | (1,439) | (1,086) |
| Increase in operating payables | 926 | 81 |
| Cash generated from operations | 4,451 | 2,564 |
| Interest income received | 2 | 14 |
| Net income tax paid | (279) | (237) |
| Net cash generated from operating activities | 4,174 | 2,341 |
| Cash Flows from Investing Activities | | |
| Proceeds from disposal of property, plant and equipment | 136 | 29 |
| Deposit paid to suppliers of property, plant and equipment | - | (1,889) |
| Purchase of bins | (10) | (46) |
| Acquisition of property, plant and equipment | (4,006) | (1,231) |
| Net cash used in investing activities | (3,880) | (3,137) |
| Cash Flows from Financing Activities | | |
| Repayment of finance lease liabilities | (1,229) | - |
| Interest paid on finance lease liabilities | (41) | - |
| Payment of dividend | (662) | (662) |
| Net cash used in financing activities | (1,932) | (662) |
| Net decrease in cash and cash equivalents | (1,638) | (1,458) |
| Cash and cash equivalents at beginning of the year | 9,067 | 10,525 |
| Cash and cash equivalents at the end of the year (Note A) | 7,429 | 9,067 |

Note A

Cash and cash equivalents in the above consolidated statement of cash flows comprise the following statement of financial position amounts:

| | Gro | Group | | |
|---------------------------|------------------------------|------------------------------|--|--|
| | Unaudited | Audited | | |
| | <u>31/12/2013</u> S\$'000 | <u>31/12/2012</u> S\$'000 | | |
| Fixed deposits | - | 1,606 | | |
| Cash and bank balances | 7,429 | 7,461 | | |
| Cash and cash equivalents | 7,429 | 9,067 | | |

1 (d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| The Group (Unaudited) | Share capital S\$'000 | Retained profits S\$'000 | Total S\$'000 |
|---|-----------------------------|--------------------------------|------------------|
| Balance at 1 January 2013 | 14,524 | 4,180 | 18,704 |
| Total comprehensive income | - | 2,727 | 2,727 |
| Dividends for year ended 31 December 2012 - tax-exempt (one-tier) final dividend of S\$0.005 per share | - | (662) | (662) |
| Balance at 31 December 2013 | 14,524 | 6,245 | 20,769 |
| <u>(Audited)</u> Balance at 1 January 2012 | 14,524 | 2,872 | 17,396 |
| Total comprehensive income | - | 1,970 | 1,970 |
| Dividends for year ended 31 December 2011 - tax-exempt (one-tier) final dividend of S\$0.005 per share | - | (662) | (662) |
| Balance at 31 December 2012 | 14,524 | 4,180 | 18,704 |

| The Company | Share capital | Retained profits | Total |
|---|------------------|---------------------|---------|
| (Unaudited) | S\$'000 | S\$'000 | S\$'000 |
| Balance at 1 January 2013 | 14,524 | 1,327 | 15,851 |
| Total comprehensive income | - | 156 | 156 |
| Dividends for year ended 31 December 2012 - tax-exempt (one-tier) final dividend of S\$0.005 per share | - | (662) | (662) |
| Balance at 31 December 2013 | 14,524 | 821 | 15,345 |
| (Audited) | | | |
| Balance at 1 January 2012 | 14,524 | 1,190 | 15,714 |
| Total comprehensive income | - | 799 | 799 |
| Dividends for year ended 31 December 2011 | | | |
| tax-exempt (one-tier) final dividend of S\$0.005 per share | | (662) | (662) |
| Balance at 31 December 2012 | 14,524 | 1,327 | 15,851 |

1 (d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There was no change in the Company's share capital since 30 June 2013 up to 31 December 2013. The Company did not have treasury shares or any outstanding convertibles shares as at 31 December 2013 and 31 December 2012.

1 (d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Total number of issued shares of the Company as at 31 December 2013 and 31 December 2012 was 132,522,560. The Company did not have any treasury shares as at 31 December 2013 and 31 December 2012.

1 (d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable. The Company did not have treasury shares during and as at the end of FY2013.

- 2 Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice. The figures have not been audited or reviewed by the Company's auditors.
- 3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter). Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Save as disclosed in paragraph 5 below, the same accounting policies and methods of computation as in the most recently audited annual financial statements for the financial year ended 31 December 2012 ("FY2012") have been applied for the preparation of FY2013 results.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted all new/revised Financial Reporting Standards ("FRS") and Interpretations of FRS ("INT FRS") that were relevant to its operations and are effective for financial periods beginning on or after 1 January 2013.

The adoption of these new/revised FRS and INT FRS did not result in any substantial changes to the Group's accounting policies and has no significant impact on the Group's financial statements for the financial year ended 31 December 2013.

Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

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| | Group | | |
|--|----------------------|-------------------|--|
| | Unaudited | Audited | |
| | Financial year ended | | |
| | <u>31/12/2013</u> | <u>31/12/2012</u> | |
| Based on weighted average number of ordinary shares in issue (Singapore cents) | 2.06 | 1.49 | |
| On a fully diluted basis (Singapore cents) | 2.06 | 1.49 | |

As there were no potentially dilutive ordinary shares as at the end of the respective financial years above, the basic and diluted earnings per share are the same.

Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares (excluding treasury shares) of the issuer at the end of the:- (a) current financial period reported on; and (b) immediately preceding financial year.

| | <u>Gr</u> | oup | <u>Com</u> | pany |
|--|-------------------|-------------------|-------------------|------------|
| | Unaudited | Audited | Unaudited | 1 |
| | <u>31/12/2013</u> | <u>31/12/2012</u> | <u>31/12/2013</u> | <u>3</u> 1 |
| Net asset value per ordinary share (Singapore cents) | 15.67 | 14.11 | 11.58 | |

ny Audited 31/12/2012 11.96

A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Income Statement

Group revenue for FY2013 increased by S\$7.112 million or 15.6% to S\$52.631 million from S\$45.519 million for FY2012. Revenue from the waste disposal segment increased by \$\$3.943 million or 14.6% to \$\$30.928 million in FY2013 from \$\$26.985 million in FY2012. Revenue from the contract cleaning segment increased by \$\$3.169 million or 17.1% to \$\$21.703 million in FY2013 from \$\$18.534 million in FY2012. The increase in revenue for both segments was due mainly to the successful tender for the refuse collection services in the Jurong sector, renewal of existing contracts and new contracts secured at higher value by the Group during the financial year reported on.

Group operating profit before tax in FY2013 was S\$3.134 million, an increase of S\$0.859 million or 37.8% from S\$2.275 million in FY2012. This was mainly attributable to the higher revenue and an increase in other income. Group's other operating income increased by S\$0.397 million or 74.6% from S\$0.532 million for FY2012 to S\$0.929 million for FY2013. The increase was mainly due to the special employment credits, skill development fund grants and gain on disposal of used vehicles and equipment; and partially offset by the increase in (i) staff costs of S\$3.954 million; (ii) depreciation and amortisation expenses of S\$0.596 million; (iii) other operating expenses of S\$2.017 million; and (iv) finance costs of S\$0.041 million. The higher staff costs was mainly due to increase in wage related costs and headcount. The higher depreciation and amortisation expenses was mainly due to the additional vehicles and equipment purchased. The higher other operating expenses was mainly due to the increase in office rental of the existing depot at 20 Jalan Tukang and new depot at Tuas South St 13, higher disposal fees, service fees, subcontract charges and other operating related costs.

Statement of Financial Position

Non-current assets (comprising property, plant and equipment and deferred expenditure) were S\$17.628 million as at 31 December 2013, representing an increase of S\$12.787 million from S\$4.841 million as at 31 December 2012 mainly due to the acquisition of property, plant & equipment and construction in progress.

Current assets (comprising inventories, trade and other receivables, deposits, prepayments and cash and cash equivalents) were S\$16.758 million as at 31 December 2013, representing a decrease of S\$1.960 million from S\$18.718 million as at 31 December 2012. This was mainly due to a decrease in (i) cash and cash equivalenst of S\$1.638 million as a result of the cash utilised to purchase the mobile garbage bins in relation to the public waste contract and payment of dividend and (ii) deposits of S\$1.761 million mainly due to the capitalisation of deposits paid for the purchase of refuse vehicles and egipment, partially offset by the increase in (i) inventories of S\$0.029 million; and (ii) trade and other receivables of S\$1.160 million which was in line with the higher revenue achieved.

Non-current liabilities (comprising deferred taxation and obligation under finance lease) were S\$5.611 million as at 31 December 2013, an increase of S\$4.998 million from S\$0.613 million as at 31 December 2012, mainly due to the purchase of refuse vehicles and equipment under finance lease of S\$4.730 million and an increase in deferred taxation liability of S\$0.268 million due to the new additions of fixed assets during the year.

Current liabilities (comprising trade and other payables, obligation under finance lease, accrual for directors' fees and current tax payable) were S\$8.006 million as at 31 December 2013, an increase of S\$3.764 million from S\$4.242 million as at 31 December 2012. This was mainly due to the increase in trade and other payables of S\$0.926 million, in line with the increase in Group's business, an increase of S\$2.978 million in obligation under finance leases in relation to the acquisition of some refuse vehicles and equipment, partially offset by the decrease in current tax payable of S\$0.140 million.

The Group had a positive working capital of S\$8.752 million as at 31 December 2013 as compared to S\$14.476 million as at 31 December 2012.

Statement of Cash Flows

The Group had cash and cash equivalents amounting to S\$7.429 million as at 31 December 2013, as compared to S\$9.067 million as at 31 December 2012.

Net decrease in cash and cash equivalents of S\$1.638 million for FY2013 was mainly as a result of S\$4.006 million for the acquisition of refuse vehicles and equipment, dividend payment of S\$0.662 million and repayment of finance lease liabilities of S\$1.229 million, partly offset by the net cash generated from operating activities of S\$4.174 million.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement was previously disclosed.

10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The outlook for the financial year ending 31 December 2014 will continue to be challenging due to the uncertain global economic outlook. To continue to be successful in the years ahead, we will keep building on our strengths and hold fast to our values. Recruitment of manpower in the near future due to the tightening of the foreign workers dependency ratios by the Singapore Government will remain an uphill task and we will continue to enhance our productivity and to improve efficiency in our operations.

The Company was unsuccessful in the Ang Mo Kio-Toa Payoh and Woodlands-Yishun public waste collection tenders.

The Group's wholly-owned subsidiary, Colex Environmental Pte Ltd has targeted to install the material recovery facilities in the 4th guarter of 2014 for sorting the recyclables from the industrial, commercial and public waste collection businesses. This is in line with our aim to increase the recycling rate to save the environment.

The Group will continue to be prudent in its cost management and will continue to ensure optimisation of resources.

11 Dividend (a) Current Financial Period Reported On

The Directors are pleased to recommend a tax exempt one-tier first and final dividend of Singapore cents 0.5 per share in respect of FY2013 for approval by shareholders at the forthcoming annual general meeting to be convened ("AGM").

| Name of Dividend | First and final |
|--|-------------------|
| Dividend Type | Cash |
| Dividend Amount per share (in Singapore cents) | 0.5 |
| Tax Rate | Exempt (one-tier) |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of Dividend | First and final |
|--|-------------------|
| Dividend Type | Cash |
| Dividend Amount per share (in Singapore cents) | 0.5 |
| Tax Rate | Exempt (one-tier) |

(c) Date payable

The first and final dividend, if approved by shareholders at the forthcoming AGM, will be paid on 15 May 2014.

(d) Books closure date

Notice is hereby given that subject to the approval of shareholders to the first and final dividend being obtained at the forthcoming AGM, the transfer book and register of members of the Company will be closed from 6 May 2014 after 5.00 p.m. to 8 May 2014, for the purpose of determining shareholders' entitlements to the proposed first and final dividend. Duly completed transfers received by the Company's share registrar, KCK CorpServe Pte Ltd at 333 North Bridge Road, #08-00, KH KEA Building, Singapore 188721, up to 5.00 p.m. on 6 May 2014 will be registered before entitlements to the dividend are determined. Members whose securities accounts with The Central Depository (Pte) Limited are credited with shares of the Company as at 5.00 p.m. on 6 May 2014 will be entitled to such proposed dividend.

12 If no dividend has been declared (recommended), a statement to that effect.

Not applicable.

13 Interested Person Transactions

The Company has obtained a general mandate from its shareholders for interested person transactions at the extraordinary general meeting held on 17 April 2013 (the "IPT Mandate"). Save as disclosed below, there is no other interested person transaction entered into during FY2013:

| Name of Interested Person | Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) | Aggregate valu interested pe transactions con during the finand under review shareholders' m pursuant to Ru (excluding transac than S\$100, |
|---------------------------|--|---|
| Goldvein Pte Ltd | S\$246,295 | - |
| Allsland Pte Ltd | S\$212,475 | - |
| Richvein Pte Ltd | S\$687,180 | S\$385,38 |
| | | |

Ilue of all person conducted incial year w under mandate Rule 920 actions less 0,000)

880

Part II ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial 14 statements, with comparative information for the immediately preceding year.

| STATEMENT OF OPERATIONS BY SEGMENTS | Waste <u>disposal</u> S\$'000 | Contract <u>cleaning</u> S\$'000 | <u>Eliminations</u> S\$'000 | <u>Total</u> S\$'000 |
|--|-------------------------------------|--|--------------------------------|-------------------------|
| The Group | | | | |
| 2013 | | | | |
| Revenue | | | | |
| External sales | 30,928 | 21,703 | - | 52,631 |
| Inter-segment sales | 62 | | (62) | - |
| Total revenue | 30,990 | 21,703 | (62) | 52,631 |
| Result | | | | |
| Segment result | 1,832 | 2,141 | (800) | 3,173 |
| Interest income | 2 | - | - | 2 |
| Interest expense | (41) | - | - | (41) |
| Profit before taxation | 1,793 | 2,141 | (800) | 3,134 |
| Taxation | | | | (407) |
| Profit after taxation from ordinary activities | | | _ | 2,727 |
| The Group | | | | |
| 2012 | | | | |
| Revenue | | | | |
| External sales | 26,985 | 18,534 | - | 45,519 |
| Inter-segment sales | 47 | - | (47) | - |
| Total revenue | 27,032 | 18,534 | (47) | 45,519 |
| Result | | | | |
| Segment result | 903 | 1,958 | (600) | 2,261 |
| Interest income | 14 | - | - | 14 |
| Profit before taxation | 917 | 1,958 | (600) | 2,275 |
| Taxation | | , , , , | / | (305) |
| Profit after taxation from ordinary activities | | | _ | 1,970 |
| | | | - | ., |

The Group operates solely in Singapore.

15 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

Please refer to Paragraph 8.

A breakdown of sales. 16

| | Group | | |
|---|------------------------------|------------------------------|-----------------|
| | Financial year ended | | Increase/ |
| | <u>31/12/2013</u> S\$'000 | <u>31/12/2012</u> S\$'000 | (decrease) % |
| (a) Sales reported for first half financial year | 25,484 | 21,859 | 16.6 |
| (b) Operating profit after tax before deducting minority interests reported for first half financial year | 1,443 | 980 | 47.2 |
| (c) Sales reported for second half financial year | 27,147 | 23,660 | 14.7 |
| (d) Operating profit after tax before deducting minority interests reported for second half financial year | 1,284 | 990 | 29.7 |

17 A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

| | Latest Full Year | Previous Full Year |
|-------------------|------------------|--------------------|
| Ordinary shares | S\$'000 | S\$'000 |
| - First and final | 662 | 662 |

18 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

There is no person occupying a managerial position in the Company and/or its subsidiaries who is a relative of a director, chief executive officer or substantial shareholder of the Company and/or its subsidiaries as at 31 December 2013 pursuant to Rule 704(10) of the Catalist Rules.

BY ORDER OF THE BOARD Foo Soon Soo **Company Secretary** 19 February 2014