

Media Release

CNA Group secures S\$9.65 million worth of contracts

Singapore, 10 March 2015 - Singapore Mainboard-listed Master System Integrator (“MSI”), CNA Group Ltd. (“CNA” or “the Group”), is pleased to announce that it has secured S\$9.65 million worth of contracts from the second half of the financial year ending 31 December 2014 (“2HFY2014”) to February 2015.

Mr Michael Ong, CNA’s Group CEO and President commented: ***“Our sustainable solutions unit is growing steadily as we get more contracts to help customers to achieve better sustainability in their buildings. We have also renewed several of our maintenance and facility management contracts with our existing customers, which is testimony of our service quality and standards as a provider of such services. We will continue to focus on enlarging our maintenance and facility management business footprint in Singapore, which will provide us with a strong recurring income base.”***

Three of the secured contracts come under CNA’s Sustainable Solutions Unit (“SSU”). The SSU seeks projects that derive sustainability within a built environment and offers value-added sustainability solutions that help to enhance the value of facilities, reduce operating costs, and improve competitiveness and customer satisfaction. Since being set up in 2012, CNA’s SSU has been steadily gaining market share and building up its track record. The three newly secured SSU contracts include the retrofit of chiller systems, the provision of Measurement & Verification (“M&V¹”) systems and an installation of an energy management system, for various commercial and government facilities.

In tandem with the Group’s strategy of establishing a strong recurring income stream via maintenance and facility management services, the remaining contracts secured are renewals of maintenance

¹ M&V systems records when and where the building uses energy, so that building owners can make determinations on areas for energy and cost savings.

agreements and retrofits and A&A (Additions and Alterations) contracts, for a multinational corporation's manufacturing facility, various large shopping malls and a major hospital. These contracts are a reflection of the various customers' confidence and trust in CNA.

Singapore will continue to be a main contributor of the Group as the demand for building automation and integrated IT and sustainable solutions to improve infrastructure, remains high. In line with its vision of becoming a global leader in green buildings, the Singapore government has announced its aim to green 80 per cent of Singapore's buildings by 2030. This is in part strongly supported by the Building and Construction Authority (BCA), which has recently launched a \$50 million incentive scheme for existing buildings. The Scheme will support efforts by building owners to adopt sustainable initiatives and improve the energy efficiency of their premises by co-funding a maximum of half of the cost of retrofitting buildings for energy improvements. With CNA's accreditation as an ESCO (energy services company)², it is well positioned to leverage on the growth potential of this green initiative driven by BCA.

The above mentioned contracts are expected to have a material impact on the results for the financial year ended 31 December 2015 ("FY2015"). The Group's current order book stands at S\$77.1 million as at 31 December 2014.

- End -

About CNA Group Ltd.

Incorporated in 1990, CNA Group Ltd. ("CNA") is an award-winning specialist in the provision, design, implementation and maintenance of open, integrated building and facility management solutions that can integrate and control a diverse range of mechanical, electrical, security and climate control systems within a building or facility.

CNA's service and products portfolio focuses on both information communication technology ("ICT") and Mechanical, Electrical and Plumbing ("MEP") solutions intended to address newly emerging demands of sustainability, energy management, renewable energy and low carbon emission technologies. The Group also provides system maintenance and value-enhancement services and the sale of environmental control and engineering products.

² Refers to a company dedicated to the provision of energy efficient technology and services including financing, design, implementation and management of projects.

Headquartered in Singapore, CNA has direct presence in many countries in Asia and the Middle East. The Group serves an impressive list of customers in Singapore, Malaysia, Myanmar, Philippines, Thailand, India, China, Vietnam, Dubai having implemented a broad range of projects for commercial and government buildings, educational institutes, residential developments, semiconductor wafer fabs, pharmaceutical plants, other industrial manufacturing facilities, wastewater treatment facilities, and aviation and transportation infrastructure.

For more information, please visit: www.cna.com.sg

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