(Company Registration Number: 198801332G)

# UNAUDITED THIRD QUARTER FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2017

#### PART I - INFORMATION REQUIRED FOR QUARTERLY ANNOUNCEMENTS

1. An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group Third Quarter FY2018 FY2017 Change			FY2018	Change	
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Revenue	11,879	10,760	10.4	34,873	33,170	5.1
Other operating income	460	413	11.4	1,168	1,044	11.9
Depreciation expense on property, plant and equipment	(1,961)	(1,762)	11.3	(5,776)	(5,307)	8.8
Vessel operation costs	(932)	(1,117)	(16.6)	(3,372)	(3,769)	(10.5)
Transportation, warehouse and terminal operating costs	(2,268)	(1,575)	44.0	(6,625)	(5,691)	16.4
Staff and crew costs	(2,876)	(2,855)	0.7	(8,417)	(9,074)	(7.2)
Other operating expenses	(608)	(515)	18.1	(1,707)	(1,619)	5.4
Results from operating activities	3,694	3,349	10.3	10,144	8,754	15.9
Finance and investment income	45	50	(10.0)	165	123	34.1
Finance costs on bank borrowings	(593)	(759)	(21.9)	(1,818)	(2,229)	(18.4)
Exchange differences	(126)	529	NM	(436)	544	NM
Share of results of associated company and joint venture, net of tax	(57)	(81)	(29.6)	(177)	(204)	(13.2)
Profit before taxation	2,963	3,088	(4.0)	7,878	6,988	12.7
Taxation	(3)	(2)	50.0	(9)	(47)	(80.9)
Profit for the period	2,960	3,086	(4.1)	7,869	6,941	13.4
Attributable to:						
Owners of the Company	2,960	3,086	(4.1)	7,869	6,941	13.4
Earnings per share (US cents)						
Basic	0.7	0.7	-	1.8	1.6	12.5
Diluted	0.7	0.7	-	1.8	1.6	12.5

Q3: Third Quarter 9M: Nine Months FY: Financial Year Ending 31 March NM: Not Meaningful

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1. An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year (continued).

For the income statement, Singapore Dollar ("SGD") was translated at average rate as prescribed below:

	Dec 2017	Dec 2017 Dec 2016	
SGD	1.3640	1.3800	(1.2)

2. A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group Third Quarter FY2018 FY2017		The G Nine M FY2018	•
	US\$'000	US\$'000	US\$'000	US\$'000
Profit for the period	2,960	3,086	7,869	6,941
Other comprehensive income				
Items that are or may be reclassified subsequently to profit or loss:				
Cash flow hedges:				
<ul> <li>Effective portion of changes in fair value of cash flow hedges</li> </ul>	746	3,739	463	2,624
<ul> <li>Realised and transferred to income statement</li> </ul>	(79)	251	(286)	658
	667	3,990	177	3,282
Net change in currency translation reserve	185	(691)	552	(873)
Other comprehensive income for the period, net of tax	852	3,299	729	2,409
Total comprehensive income for the period	3,812	6,385	8,598	9,350
Attributable to:				
Owners of the Company	3,812	6,385	8,598	9,350

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3(a). A balance sheet (for the issuer and group) together with a comparative statement as at the end of the immediately preceding financial year.

	The Group		The Co	•
	31.12.2017 US\$'000	31.3.2017 US\$'000	31.12.2017 US\$'000	31.3.2017 US\$'000
	03\$ 000	03\$ 000	03\$ 000	03\$ 000
Non-current assets				
Property, plant and equipment	147,801	152,267	-	-
Goodwill	621	587	-	-
Investment in subsidiaries	-	-	32,625	32,625
Amount due from subsidiaries	-	-	10,930	10,341
Associated company and joint venture	3,201	3,355	662	662
Derivative financial assets	1,183	1,325	-	-
Other assets	123	130	_	_
	152,929	157,664	44,217	43,628
	,	•	,	· · · · · · · · · · · · · · · · · · ·
Current assets				
Inventories	475	369	-	-
Trade and other receivables	5,113	3,655	25	15
Amount due from subsidiaries	-	-	13,110	9,041
Financial assets held for trading	2,156	131	-	-
Cash and cash equivalents	14,111	11,447	5,386	5,923
	21,855	15,602	18,521	14,979
Less: Current liabilities				
Trade and other payables	6,723	6,815	129	222
Amount due to subsidiaries	-	-	6,902	5,262
Derivative financial liabilities	84	403	-	-
Bank borrowings	7,667	7,667	-	-
	14,474	14,885	7,031	5,484
Net current assets	7,381	717	11,490	9,495
Non-current liabilities				
Bank borrowings	64,158	69,908	-	-
Deferred income	11,069	8,847	-	-
	75,227	78,755	-	-
Net assets	85,083	79,626	55,707	53,123
Equity attributable to owners of the Company				
Share capital	31,886	31,812	31,886	31,812
Other reserves	143	(586)	-	-
Retained earnings	53,054	48,400	23,821	21,311
Total equity	85,083	79,626	55,707	53,123

(Company Registration Number: 198801332G)

3(a). A balance sheet (for the issuer and group) together with a comparative statement as at the end of the immediately preceding financial year (continued).

For the balance sheet, the following closing rates were used to translate Singapore Dollar:

	Dec 2017 Mar 2017		% Change	
			_	
SGD	1.3370	1.3973	(4.3)	

3(b). Aggregate amount of the group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

Allount repayable in one year or less, or on demand						
As at 31.12.2017		As at 31	.3.2017			
Secured	Unsecured	Secured	Unsecured			
US\$7,667,000	-	US\$7,667,000	1			

Amount repayable after one year

As at 31.12.2017		As at 31.3.2017		
Secured	Unsecured	Secured Unsecure		
US\$64,158,000	-	US\$69,908,000	-	

#### **Details of any collaterals**

The bank borrowings of the Group are generally secured by a corporate guarantee from the Company, first priority mortgage of vessels and assignment of vessels' insurances. The carrying amount of the vessels mortgaged as security for the bank borrowings is approximately US\$85.4 million as at 31 December 2017 (31 March 2017: US\$87.6 million).

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4. A statement of cash flows (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group Third Quarter FY2018 FY2017			Group Months FY2017
	US\$'000	US\$'000	US\$'000	US\$'000
Cash flows from operating activities				
Profit before taxation	2,963	3,088	7,878	6,988
Adjustments for:	•	,	•	,
Depreciation expense on property, plant and equipment	1,961	1,762	5,776	5,307
Share-based compensation expense	-	-	74	65
Interest income	(41)	(24)	(133)	(85)
Dividend income	(7)	-	(7)	-
Net change in fair value of financial assets held for trading	3	(26)	(25)	(38)
Finance costs on bank borrowings	593	759	1,818	2,229
Loss/(gain) on foreign exchange	146	(505)	430	(543)
Share of results of associated company and joint venture, net of tax	57	81	177	204
Operating cash flows before changes in working capital	5,675	5,135	15,988	14,127
Changes in working capital:				
Inventories	(87)	(1)	(106)	30
Trade and other receivables	(488)	3	(1,431)	1,160
Trade and other payables	(585)	(1,170)	(76)	(1,258)
Deferred income	1,062	1,078	2,222	3,221
Cash generated from operations	5,577	5,045	16,597	17,280
Tax paid	(3)	(2)	(9)	(47)
Net cash flows from operating activities	5,574	5,043	16,588	17,233
Cash flows from investing activities				
Purchase of property, plant and equipment	(14)	(47)	(30)	(1,051)
Payment for drydocking expenditure	-	-	(1,253)	(724)
Purchase of financial assets held for trading	(2,000)	_	(2,000)	(121)
Interest received	(2,000)	28	106	89
Dividends received	7	-	7	-
Net cash flows used in investing activities	(1,993)	(19)	(3,170)	(1,686)
Cook flows from financing activities				
Cash flows from financing activities	(4.047)	(0.000)	(5.750)	(45,000)
Repayment of bank borrowings	(1,917)	(9,828)	(5,750)	(15,922)
Payment of finance costs on bank borrowings  Dividends paid	(592)	(793)	(1,834)	(2,285)
Net cash flows used in financing activities	(2,509)	(10,621)	(3,215)	(3,201)
_		•		<u> </u>
Net increase/(decrease) in cash and cash equivalents	1,072	(5,597)	2,619	(5,861)
Cash and cash equivalents at beginning of the period	13,022	12,878	11,447	13,160
Effects of exchange rate changes on cash and cash equivalents	17	(75)	45	(93)
Cash and cash equivalents at end of the period	14,111	7,206	14,111	7,206

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5(a). A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## 5(a)(i). The Group

## Consolidated statement of changes in equity for the period ended 31 December 2017

	Share capital US\$'000	Hedging reserve US\$'000	Currency translation reserve US\$'000	Share- based payment reserve US\$'000	Retained earnings US\$'000	Equity attributable to owners of the Company US\$'000
Balance at 1 April 2017	31,812	922	(1,508)	-	48,400	79,626
Total comprehensive income for the period Profit for the period Other comprehensive	-	-	-	-	7,869	7,869
income for the period		177	552	-	-	729
Total		177	552		7,869	8,598
Transactions with owners, recognised directly in equity						
Contributions by and distributions to owners  Employee share-based compensation scheme - Value of employee services				74		74
Issue of new shares	- 74	-	-	(74)	-	-
Dividends paid		-	-	-	(3,215)	(3,215)
Total	74	-	-	-	(3,215)	(3,141)
Balance at 31 December 2017	31,886	1,099	(956)	-	53,054	85,083
Balance at 1 April 2016	31,747	(2,535)	(1,020)	-	43,051	71,243
Total comprehensive income for the period Profit for the period Other comprehensive income for the period	-	3,282	(873)	-	6,941 -	6,941 2,409
Total		3,282	(873)	-	6,941	9,350
Transactions with owners, recognised directly in equity			· · · · · ·			
Contributions by and distributions to owners Employee share-based compensation scheme - Value of employee						
services	-	-	-	65	-	65
Issue of new shares	65	-	-	(65)	(0.004)	(0.004)
Dividends paid	-	-	-	-	(3,201)	(3,201)
Total	65	-	-		(3,201)	(3,136)
Balance at 31 December 2016	31,812	747	(1,893)	-	46,791	77,457

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5(a). A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (continued).

## 5(a)(ii). The Company

## Statement of changes in equity for the period ended 31 December 2017

	Share capital US\$'000	Share- based payment reserve US\$'000	Retained earnings US\$'000	Equity attributable to owners of the Company US\$'000
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Balance at 1 April 2017	31,812	-	21,311	53,123
Total comprehensive income for the period				
Profit for the period	-	-	5,725	5,725
Total	-	-	5,725	5,725
Transactions with owners, recognised directly in equity				
Contributions by and distributions to owners				
Employee share-based compensation scheme				
- Value of employee services	-	74	-	74
Issue of new shares	74	(74)	-	-
Dividends paid	-	-	(3,215)	(3,215)
Total	74	-	(3,215)	(3,141)
Balance at 31 December 2017	31,886	-	23,821	55,707
Balance at 1 April 2016	31,747	-	21,181	52,928
Total comprehensive income for the period				
Loss for the period	-	-	(338)	(338)
Total	-	-	(338)	(338)
Transactions with owners, recognised directly in equity				
Contributions by and distributions to owners				
Employee share-based compensation scheme				
- Value of employee services	-	65	-	65
Issue of new shares	65	(65)	-	-
Dividends paid	-	-	(3,201)	(3,201)
Total	65	-	(3,201)	(3,136)
Balance at 31 December 2016	31,812	-	17,642	49,454

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5(b). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Issued and fully paid ordinary shares

No. of ordinary shares 437,019,791

As at 30 September 2017 and 31 December 2017

There were no outstanding share options, treasury shares and subsidiary holdings as at 31 December 2017 and 31 December 2016.

5(c). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 31.12.2017	As at 31.3.2017
Total number of issued shares (excluding treasury shares)	437,019,791	436,656,591

There were no shares held as treasury shares as at 31 December 2017 and 31 March 2017.

5(d). A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

5(e). A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

6. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

7. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

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8. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current financial period compared with the audited financial statements as at 31 March 2017.

9. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There is no change in the accounting policies and methods of computation adopted.

10. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

Profit for the period attributable to owners of the Company (US\$'000)

Weighted average number of ordinary shares for basic and diluted earnings per share calculation ('000)

Earnings per share:

- (i) Basic (US cents)
- (ii) Diluted (US cents)

	The Group Third Quarter		The Group Nine Months			
FY2018	FY2017	FY2018	FY2017			
2,960	3,086	7,869	6,941			
437,020	436,657	436,857	436,520			
0.7	0.7	1.8	1.6			
0.7	0.7	1.8	1.6			

- 11. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	The	Group	The Company		
	31.12.2017	31.3.2017	31.12.2017	31.3.2017	
Net asset value per ordinary share based on the total number of issued shares as at the end of the period/	US Cents	US Cents	US Cents	US Cents	
year	19.5	18.2	12.7	12.2	

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12. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business.

## **INCOME STATEMENT**

#### **REVENUE**

Ship owning Agency and logistics

The Group Third Quarter			The Group Nine Months			
FY201	18 F	Y2017	Change	FY2018	FY2017	Change
US\$'0	00 U	S\$'000	%	US\$'000	US\$'000	%
8,25	60	8,131	1.5	24,361	23,832	2.2
3,62	29	2,629	38.0	10,512	9,338	12.6
11,87	'9	10,760	10.4	34,873	33,170	5.1

#### PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY

	The Group Third Quarter			The Group Nine Months			
	FY2018	FY2017	Change	FY2018	FY2017	Change	
	US\$'000	US\$'000	%	US\$'000	US\$'000	%	
Ship owning	2,954	2,812	5.0	8,136	7,005	16.1	
Agency and logistics	843	456	84.9	2,178	1,575	38.3	
Unallocated items (a)	(711)	(711)	-	(2,009)	(2,183)	(8.0)	
Exchange differences	(126)	529	NM	(436)	544	NM	
Profit for the period	2,960	3,086	(4.1)	7,869	6,941	13.4	

<sup>(</sup>a) Unallocated items refer to corporate costs, finance and investment income and taxation.

- Lower off-hire (drydocking) in 9M FY2018 resulted in higher revenue/operating profit.
- Agency and logistics segment continued to enjoy higher business volume.
- Due to weaker US\$ receivable, our S\$ functional currency entities recorded a translation loss.

## **BALANCE SHEET**

- Reduced value of property, plant and equipment was due to depreciation of vessels, partially
  offset by capitalisation of drydocking expenses.
- Increase of financial assets held for trading due to purchase of investments.
- Reduced bank borrowings due to progressive repayments made during the period.

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12. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business (continued).

#### STATEMENT OF CASH FLOWS

Overall increase of US\$2.6 million in cash and cash equivalents during the period due to operating cash inflows. This is in spite of:

- Repayment of bank borrowings;
- Dividends paid to shareholders;
- Purchase of financial assets held for trading; and
- Drydocking expenses.
- 13. Where a forecast, or a prospect statement, had been previously disclosed to shareholders, any variance between it and the actual results.

No forecast was previously reported.

- 14. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.
  - There were improved trading results in every segment of the Group. We expect to be profitable in FY2018.
  - With the Group's liquidity, we are well placed for any investment opportunities in the near term.

#### 15. Dividends

## (a) Current financial period reported on

Any dividend declared/recommended for the current financial period reported on? No

#### (b) Corresponding period of the immediately preceding financial year

Any dividend declared/recommended for the corresponding period of the immediately preceding financial year? No

#### (c) Date payable

Not applicable

#### (d) Books closure date

Not applicable

#### 16. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared or recommended in the current reporting period.

#### 17. Interested person transactions ("IPTs")

The Company has not obtained a general mandate from shareholders for any IPTs.

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## 18. Statement by directors pursuant to Rule 705(5) of the Listing Manual

We confirm that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the financial results for the financial period ended 31 December 2017 to be false or misleading in any material aspect.

19. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

On behalf of the Board of Directors

Ow Chio Kiat Executive Chairman Ow Yew Heng Chief Executive Officer

#### BY ORDER OF THE BOARD

Lee Li Huang Company Secretary

13 February 2018