

### \_\_\_\_\_\_

(Registration Number: 198900036N)

### 2014 FULL YEAR FINANCIAL STATEMENTS ANNOUNCEMENT

### **TABLE OF CONTENTS**

| Item No.    | Description   | Page No. |
|-------------|---|----------|
| 1 (a)(i)    | Income Statement  | 2        |
| 1 (a)(ii)   | Explanatory Notes to Income Statement   | 3 – 5    |
| 1 (a)(iii)  | Statement of Comprehensive Income   | 6        |
| 1 (b)(i)    | Balance Sheet   | 7 – 8    |
| 1 (b)(ii)   | Group's Borrowings  | 8        |
| 1 (c)       | Consolidated Statement of Cash Flows  | 9 – 10   |
| 1 (d)(i)    | Statement of Changes in Equity  | 11 – 13  |
| 1 (d)(ii)   | Changes in Company's Issued Share Capital   | 14 – 15  |
| 1 (d)(iii)  | Treasury Shares   | 15       |
| 2 & 3       | Audit Statement   | 15       |
| 4 & 5       | Accounting Policies   | 15 – 17  |
| 6           | Earnings per Share  | 18       |
| 7           | Net Assets Value and Net Tangible Assets per Share  | 18       |
| 8 & 16      | Review of Performance   | 19 – 23  |
| 9           | Variance from Prospect Statement  | 23       |
| 10          | Outlook & Prospect  | 24 – 25  |
| 11, 12 & 18 | Dividend  | 26 & 29  |
| 13          | Interested Person Transactions  | 26       |
| 14          | Confirmation Pursuant to Rule 705(5) of the Listing Manual  | 26       |
| 15          | Segmental Information   | 27 – 28  |
| 17          | Breakdown of the Group's revenue and profit after tax for first half year and second half year  | 29       |
| 19          | Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer | 30       |



### 1(a)(i) Income Statement

|   | Group |                    |                                  |              |                    |                                  |             |
|---|-------|--------------------|----------------------------------|--------------|--------------------|----------------------------------|-------------|
|   | Note  | 4Q 2014<br>S\$'000 | 4Q 2013<br>S\$'000<br>(Restated) | Change<br>%  | FY 2014<br>S\$'000 | FY 2013<br>S\$'000<br>(Restated) | Change<br>% |
| Continuing operations                                 |       | 4 547 000          | 007.004                          | 67.0         | 2 004 500          | 0.511.000                        | 44.0        |
| Revenue   | Α     | 1,517,808          | 907,901                          | 67.2         | 3,924,598          | 3,511,033                        | 11.8        |
| Cost of sales   |       | (1,079,642)        | (590,103)                        | 83.0         | (2,542,557)        | (2,273,946)                      | 11.8        |
| Gross profit  |       | 438,166            | 317,798                          | 37.9         | 1,382,041          | 1,237,087                        | 11.7        |
| Other operating income                                | В     | 296,187            | 288,282                          | 2.7          | 598,139            | 676,206                          | (11.5)      |
| Administrative expenses                               | С     | (120,166)          | (115,756)                        | 3.8          | (411,983)          | (407,209)                        | 1.2         |
| Other operating expenses                              | D     | (77,828)           | (98,816)                         | (21.2)       | (101,192)          | (150,136)                        | (32.6)      |
| Profit from continuing operations                     |       | 536,359            | 391,508                          | 37.0         | 1,467,005          | 1,355,948                        | 8.2         |
| Finance costs   |       | (114,478)          | (115,801)                        | (1.1)        | (439,473)          | (481,677)                        | (8.8)       |
| Share of results (net of tax) of:                     | E     |                    |                                  |              |                    |                                  |             |
| - associates  |       | 195,110            | 200,124                          | (2.5)        | 626,828            | 585,932                          | 7.0         |
| - joint ventures                                      |       | 135,790<br>330,900 | 95,431<br>295,555                | 42.3<br>12.0 | 343,107<br>969,935 | 316,680<br>902,612               | 8.3<br>7.5  |
|   |       | 330,900            | 293,333                          | 12.0         | 909,933            | 902,012                          | 7.5         |
| Profit before taxation from continuing operations     |       | 752,781            | 571,262                          | 31.8         | 1,997,467          | 1,776,883                        | 12.4        |
| Taxation  | F     | (104,077)          | (88,942)                         | 17.0         | (266,908)          | (205,138)                        | 30.1        |
| Profit for the period/year from continuing operations |       | 648,704            | 482,320                          | 34.5         | 1,730,559          | 1,571,745                        | 10.1        |
| Discontinued operation                                |       |                    |                                  |              |                    |                                  |             |
| (Loss)/Profit from discontinued operation, net of tax | G     | (6,225)            | (119,164)                        | (94.8)       | 29,134             | 33,778                           | (13.7)      |
| Profit for the period/year                            |       | 642,479            | 363,156                          | 76.9         | 1,759,693          | 1,605,523                        | 9.6         |
| Attributable to:                                      |       |                    |                                  |              |                    |                                  |             |
| Owners of the Company ("PATMI")                       |       |                    |                                  |              |                    |                                  |             |
| - from continuing operations                          |       | 415,588            | 255,811                          | 62.5         | 1,131,714          | 874,569                          | 29.4        |
| - from discontinued operation                         |       | (6,225)            | (113,168)                        | (94.5)       | 29,134             | (34,327)                         | NM          |
| Total PATMI   |       | 409,363            | 142,643                          | 187.0        | 1,160,848          | 840,242                          | 38.2        |
| Non-controlling interests ("NCI")                     |       | 233,116            | 220,513                          | 5.7          | 598,845            | 765,281                          | (21.7)      |
| Profit for the period/year                            |       | 642,479            | 363,156                          | 76.9         | 1,759,693          | 1,605,523                        | 9.6         |

#### Note:

4Q 2013 and YTD December 2013 results have been restated to take into account:

- 1. The retrospective adjustments relating to FRS 110 Consolidated Financial Statements (please refer to item 4).
- 2. The re-presentation of Australand's results under "discontinued operation" in accordance with FRS 105 Non-current Assets Held for sale and Discontinued Operation (please refer to item 1(a)(ii)(G)).

#### 1(a)(ii) Explanatory Notes to Income Statement – 4Q 2014 vs 4Q 2013 (Restated)

The Group adopted FRS 110 Consolidated Financial Statements (FRS 110) on 1 January 2014 and this requires the Group to consolidate CapitaCommercial Trust, Ascott Residence Trust and CapitaMalls Malaysia Trust. The comparative figures for 4Q 2013 have been restated on similar basis for comparison. (Please see item 4 for details).

#### (A) Revenue

The increase was mainly attributable to the revenue recognition of \$579.4 million from the sale of all the office strata units in Westgate Tower which obtained temporary occupation permit on 9 October 2014. In addition, the Group also recorded higher revenue from our development projects in Singapore as well as our shopping mall and serviced residence businesses. The contribution from the Group's development projects in China was lower this quarter as fewer units were handed over to buyers. (Please see item 8 for details).

Total cost of sales increased in line with higher revenue. However, the rate of increase was higher as a result of provision for foreseeable losses of about \$91.8 million (4Q 13: \$25.4 million) mainly in respect of the residential projects in Singapore as the market conditions remain challenging with private residential demand and pricing expected to further moderate in 2015.

#### (B) Other Operating Income

|   |       | Group              |                                  |               |    |  |
|---|-------|--------------------|----------------------------------|---------------|----|--|
|   |       | 4Q 2014<br>S\$'000 | 4Q 2013<br>S\$'000<br>(Restated) | Change<br>(%) |    |  |
| Other Operating Income                    |       | 296,187            | 288,282                          | 2.7           |    |  |
| Investment income                         | (i)   | 517                | 2,669                            | (80.6)        |    |  |
| Interest income                           |       | 16,932             | 17,690                           | (4.3)         |    |  |
| Other income (including portfolio gains)  | (ii)  | 24,628             | 28,101                           | (12.4)        |    |  |
| Fair value gains of investment properties | (iii) | 254,110            | 239,822                          | 6.0           | ╛╽ |  |

- (i) Investment income decreased mainly due to lower distribution income received from an investee company in Japan and redemption of a money market investment during the year.
- (ii) Other income decreased mainly due to the absence of portfolio gain this quarter. Other income in 4Q 2014 included a gain of \$12.8 million which arose from the acquisition of an additional 80% interest in CapitaLand (Beijing) Kai Heng Holdings Pte. Ltd. ("CBKH") from CapitaLand China Development Fund Pte Ltd. CBKH owns a 100% economic interest in Beaufort, a residential development site located in Chaoyang District, Beijing.
- (iii) The net fair value gains in 4Q 2014 in respect of properties held through subsidiaries were higher due to higher gains registered for the properties in Singapore and absence of fair value losses from India properties. The increase was partially offset by lower revaluation gains for properties in Europe, China and Other Asia.

The impact of valuation of investment properties held through associates and joint ventures is included in the Share of results of Associates and Joint Ventures (see Note (E)).

#### 1(a)(ii) Explanatory Notes to Income Statement – 4Q 2014 vs 4Q 2013 (Restated)

(C) Administrative Expenses

|  |           | Group      |        |
|--|-----------|------------|--------|
|  | 4Q 2014   | 4Q 2013    | Change |
|  | S\$'000   | S\$'000    | (%)    |
|  |           | (Restated) |        |
| Administrative Expenses                                  | (120,166) | (115,756)  | 3.8    |
| Included in Administrative Expenses:-                    |           |            |        |
| Depreciation and amortisation                            | (19,372)  | (16,733)   | 15.8   |
| Allowance doubtful receivables and bad debts written off | (449)     | (2,445)    | (81.6) |

Administrative expenses comprised staff costs, depreciation, operating lease expenses and other miscellaneous expenses. The expenses were higher this quarter mainly due to higher depreciation and operating lease expenses.

### (D) Other Operating Expenses

Other operating expenses of \$78.4 million in 4Q 2014 arose mainly from the impairment of our 40% interest in Surbana International Consultants Holdings Pte Ltd ("Surbana") (\$60.1 million); foreign exchange loss (\$9.1 million) and portfolio losses (\$3.4 million). As compared to 4Q 2013, other operating expenses decreased mainly due to the absence of losses amounting to \$11.5 million incurred on repurchase of convertible bonds. The foreign exchange loss in 4Q 2014 of \$9.1 million (4Q 2013: \$14.3 million) arose mainly from the revaluation of USD and RMB payables as the Singapore dollar has weakened against both currencies.

#### (E) Share of Results (net of tax) of Associates and Joint Ventures

The slight decrease in share of results from associates in 4Q 2014 was attributable to lower handover from our development projects held by associates in China, partially mitigated by higher revaluation gains and higher contribution from d'Leedon in Singapore, which obtained temporary occupation permit in November 2014.

Share of results from joint ventures increased mainly due to the better operating performance from our joint ventures in China, namely Dolce Vita, Minhang and Hongkou Plaza; as well as higher fair value gains from the revaluation of investment properties held by joint ventures.

## (F) Taxation expense and adjustments for over or under-provision of tax in respect of prior years

The current tax expense is based on the statutory tax rates of the respective countries in which the Group operates and takes into account non-deductible expenses and temporary differences.

Tax expenses were higher this quarter due to higher taxable income. Included in 4Q 2014's tax expenses was a write back of taxes provided in prior years of \$18.0 million (4Q 2013: \$13.9 million).

#### (G) Profit from discontinued operation

On 24 March 2014, the Group completed the sale of its remaining 39.1% stake in Australand through a secondary placement of its stapled securities and Australand has ceased to be an associated company of the Group ("discontinued operation"). Accordingly, Australand's results for 4Q 2013 was re-presented as profit after taxation from discontinued operation.

### (H) Gain/(Loss) from the sale of investments

The gains/(losses) from the sale of investments are as follows:

| 4Q 2014   | PATMI (S\$M) |
|---|--------------|
| High Tech City, India   | (2.7)        |
| Ito-Yokado Eniwa and Narashino Shopping Centre, Japan             | (4.8)        |
| CBKH (accounted for in share of associate's results)              | (5.7)        |
| Others (mainly tax provision for past divestment)                 | (7.3)        |
| Total Group's share of loss after tax & NCI for 4Q 2014           | (20.5)       |
| 4Q 2013 (Restated)  |              |
| 20% stake in Australand (accounted for in discontinued operation) | (120.8)      |
| Technopark@Chai Chee  | (12.6)       |
| Others  | 5.6          |
| Total Group's share of loss after tax & NCI for 4Q 2013           | (127.8)      |

### 1(a)(iii) Statement of Comprehensive Income

|   | Group              |                                  |             |                    |                                  |             |
|---|--------------------|----------------------------------|-------------|--------------------|----------------------------------|-------------|
|   | 4Q 2014<br>S\$'000 | 4Q 2013<br>S\$'000<br>(Restated) | Change<br>% | FY 2014<br>S\$'000 | FY 2013<br>S\$'000<br>(Restated) | Change<br>% |
| Profit for the period / year  | 642,479            | 363,156                          | 76.9        | 1,759,693          | 1,605,523                        | 9.6         |
| Other comprehensive income:   |                    |                                  |             |                    |                                  |             |
| Items that are/may be reclassified subsequently to profit or loss   |                    |                                  |             |                    |                                  |             |
| Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign operations (1) | 395,066            | 73,654                           | 436.4       | 359,665            | 241,373                          | 49.0        |
| Change in fair value of available-for-sale investments  | 3,133              | (1,630)                          | NM          | 719                | (469)                            | NM          |
| Effective portion of change in fair value of cash flow hedges   | 27,381             | 46,743                           | (41.4)      | 45,072             | 90,200                           | (50.0)      |
| Share of other comprehensive income of associates and joint ventures  | 104,107            | 20,554                           | 406.5       | 91,925             | 198,305                          | (53.6)      |
| Total other comprehensive income, net of tax  | 529,687            | 139,321                          | 280.2       | 497,381            | 529,409                          | (6.0)       |
| Total comprehensive income  | 1,172,166          | 502,477                          | 133.3       | 2,257,074          | 2,134,932                        | 5.7         |
| Attributable to:  |                    |                                  |             |                    |                                  |             |
| Owners of the Company   | 925,686            | 236,360                          | 291.6       | 1,642,138          | 1,351,069                        | 21.5        |
| Non-controlling interests   | 246,480            | 266,117                          | (7.4)       | 614,936            | 783,863                          | (21.6)      |
| Total comprehensive income  | 1,172,166          | 502,477                          | 133.3       | 2,257,074          | 2,134,932                        | 5.7         |
|   |                    |                                  |             |                    |                                  |             |

NM: Not meaningful

<sup>(1) 4</sup>Q 2014's exchange differences arose mainly from the depreciation of SGD against the RMB and USD by 4.3% and 3.8% respectively. For FY 2014, the exchange differences arose mainly from the depreciation of SGD against both the RMB and USD by 3.4%.

#### 1(b)(i) Balance Sheet

|  |                       | Group                     | Company  |                       |                       |             |
|--|-----------------------|---------------------------|----------|-----------------------|-----------------------|-------------|
|  | 31/12/2014<br>S\$'000 | 31/12/2013<br>\$\$'000    | Change % | 31/12/2014<br>S\$'000 | 31/12/2013<br>S\$'000 | Change<br>% |
|  |                       | (Restated) <sup>(1)</sup> |          |                       |                       |             |
| Non-current assets                         |                       |                           |          |                       |                       |             |
| Property, plant & equipment <sup>(2)</sup> | 1,047,356             | 666,406                   | 57.2     | 17,646                | 12,316                | 43.3        |
| Intangible assets                          | 462,970               | 467,049                   | (0.9)    | 147                   | 147                   | -           |
| Investment properties (3)                  | 17,149,198            | 15,495,934                | 10.7     | -                     | -                     | -           |
| Subsidiaries                               | -                     | -                         | -        | 12,806,301            | 12,739,628            | 0.5         |
| Associates & joint ventures (4)            | 12,780,860            | 12,673,226                | 0.8      | -                     | -                     | -           |
| Other non-current assets <sup>(5)</sup>    | 1,092,899             | 620,454                   | 76.1     | 1,370                 | 1,495                 | (8.4)       |
|  | 32,533,283            | 29,923,069                | 8.7      | 12,825,464            | 12,753,586            | 0.6         |
| Current assets                             |                       |                           |          |                       |                       |             |
| Development properties                     |                       |                           |          |                       |                       |             |
| for sale and stocks <sup>(6)</sup>         | 7,673,651             | 7,382,388                 | 3.9      | -                     | -                     | - (7)       |
| Trade & other receivables                  | 963,445               | 1,167,361                 | (17.5)   | 341,427               | 1,100,375             | (69.0)      |
| Cash & cash equivalents <sup>(8)</sup>     | 2,749,397             | 6,306,325                 | (56.4)   | 10,753                | 330,439               | (96.7)      |
| Other current assets (9)                   | 2,309                 | 196,923                   | (98.8)   | -                     | -                     | -           |
| Assets held for sale (10)                  | 191,403               | 87,033                    | 119.9    | -                     | -                     | -           |
|  | 11,580,205            | 15,140,030                | (23.5)   | 352,180               | 1,430,814             | (75.4)      |
| Less: Current liabilities                  |                       |                           |          |                       |                       |             |
| Trade & other payables                     | 3,069,874             | 2,889,369                 | 6.2      | 53,945                | 1,360,493             | (96.0)      |
| Short-term borrowings (11)                 | 3,469,159             | 1,279,884                 | 171.1    | 7,669                 | -                     | NM          |
| Current tax payable                        | 463,012               | 478,212                   | (3.2)    | 8,459                 | 8,064                 | 4.9         |
|  | 7,002,045             | 4,647,465                 | 50.7     | 70,073                | 1,368,557             | (94.9)      |
| Net current assets                         | 4,578,160             | 10,492,565                | (56.4)   | 282,107               | 62,257                | 353.1       |
| Less: Non-current liabilities              |                       |                           |          |                       |                       |             |
| Long-term borrowings <sup>(11)</sup>       | 12,516,659            | 14,656,279                | (14.6)   | 3,226,447             | 3,190,458             | 1.1         |
| Other non-current liabilities              | 1,386,253             | 1,304,572                 | 6.3      | 30,288                | 41,468                | (27.0)      |
|  | 13,902,912            | 15,960,851                | (12.9)   | 3,256,735             | 3,231,926             | 0.8         |
| Net assets                                 | 23,208,531            | 24,454,783                | (5.1)    | 9,850,836             | 9,583,917             | 2.8         |
| Representing:                              |                       |                           |          |                       |                       |             |
| Share capital                              | 6,304,146             | 6,302,207                 | _        | 6,304,146             | 6,302,207             | -           |
| Revenue reserves                           | 9,616,503             | 9,459,989                 | 1.7      | 3,250,086             | 2,992,741             | 8.6         |
| Other reserves                             | 837,353               | 346,673                   | 141.5    | 296,604               | 288,969               | 2.6         |
| Equity attributable to owners              |                       | •                         |          |                       | •                     |             |
| of the Company                             | 16,758,002            | 16,108,869                | 4.0      | 9,850,836             | 9,583,917             | 2.8         |
| Non-controlling interests <sup>(12)</sup>  | 6,450,529             | 8,345,914                 | (22.7)   | -                     | -                     | -           |
| Total equity                               | 23,208,531            | 24,454,783                | (5.1)    | 9,850,836             | 9,583,917             | 2.8         |

#### Notes:

- 1. The Group's comparative balance sheet as at 31 December 2013 had been restated to take into account the retrospective adjustments relating to FRS 110 (please refer to item 4).
- 2. The increase was mainly due to the acquisition of a serviced residence in Hong Kong and reclassification of owner-occupied portion of Capital Tower from investment properties.
- 3. The increase was mainly due to fair value gains, acquisition of serviced residences in China, Japan, Australia and Europe, ongoing development expenditure for properties under construction mainly in China and Singapore, partially offset by the reclassification of owner-occupied portion of Capital Tower to property, plant and equipment.
- 4. The increase was mainly due to share of results during the year, equity injection into associates and joint ventures as well as a quasi loan extended to an associate in China, partly offset by the divestment of our 39.1% stake in Australand and reclassification of the Group's investment in Surbana to assets held for sale.

- 5. The increase was mainly due to a deposit paid for the acquisition of a retail site in Guangzhou.
- 6. The increase was mainly due to the acquisition of two residential sites in Chengdu and a site in Ningbo.
- The decrease in trade and other receivables as well as trade and other payables arose from the settlement of intercompany loans.
- 8. The decrease was mainly due to the payment for 2013 dividend and voluntary cash offer for CMA. The cash balances as at 31 December 2014 included \$0.85 billion held at CapitaLand Limited and its treasury vehicles (comprising CapitaLand Treasury Limited, CapitaMalls Asia Treasury Limited and The Ascott Capital Pte Ltd).
- 9. The decrease was due to the redemption of a money market investment.
- 10. The increase was mainly attributable to the reclassification of the Group's interest in Surbana to assets held for sale, following the announcement of its divestment on 16 February 2015.
- 11. The increase in short-term borrowings and the corresponding decrease in long-term borrowings was mainly due to reclassification of borrowings from non-current to current in accordance with contractual terms and maturity dates.
- 12. The decrease in non-controlling interests was mainly due to the privatisation of CMA.

### 1(b)(ii) Group's borrowings (including finance leases)

|  | Group      |            |  |
|--|------------|------------|--|
|  | As at      | As at      |  |
|  | 31/12/2014 | 31/12/2013 |  |
|  |            | (Restated) |  |
|  | S\$'000    | S\$'000    |  |
|  |            |            |  |
| Amount repayable in one year or less, or on demand:- |            |            |  |
| Secured  | 2,437,125  | 213,065    |  |
| Unsecured  | 1,032,034  | 1,066,819  |  |
| Sub-Total 1  | 3,469,159  | 1,279,884  |  |
| Amount repayable after one year:-                    |            |            |  |
| Secured  | 3,411,491  | 5,127,460  |  |
| Unsecured  | 9,105,168  | 9,528,819  |  |
| Sub-Total 2  | 12,516,659 | 14,656,279 |  |
| Total Debt   | 15,985,818 | 15,936,163 |  |
|  | , ,        | . ,        |  |
| Total Debt less Cash                                 | 13,236,421 | 9,629,838  |  |
|  |            |            |  |

As at 31 December 2014, CapitaLand Limited and its treasury vehicles collectively, have available undrawn facilities of approximately \$2.94 billion.

#### **Details of any collateral**

Secured borrowings are generally secured by mortgages on the borrowing subsidiaries' investment properties (including those under development) or development properties for sale and assignment of all rights and benefits with respect to the properties mortgaged.

### 1(c) Consolidated Statement of Cash Flows

|   | 4Q 2014<br>S\$'000 | 4Q 2013<br>S\$'000 | FY 2014<br>S\$'000 | FY 2013<br>S\$'000 |
|---|--------------------|--------------------|--------------------|--------------------|
|   |                    | (Restated)         |                    | (Restated)         |
| Cash Flows from Operating Activities Profit after taxation                                | 642,479            | 363,156            | 1,759,693          | 1,605,523          |
| Adjustments for :   |                    |                    |                    |                    |
| Amortisation and impairment of intangible assets  | 805                | 1,499              | 4,901              | 5,930              |
| (Writeback of)/Allowance for:   |                    |                    |                    |                    |
| - Foreseeable losses  | 91,849             | 99,206             | 82,811             | 99,206             |
| - Doubtful receivables  | 3,021              | 4,154              | (579)              | 9,044              |
| - Impairment on investment in associates and joint ventures                               | 61,903             | 56,007             | 61,903             | 56,007             |
| - Impairment on property, plant and equipment   | (199)              | 6,960              | 416                | 13,228             |
| Gain from bargain purchase  | (12,790)           | -                  | (12,790)           | (6,278)            |
| Share-based expenses  | 10,181             | 11,955             | 52,720             | 38,872             |
| Net change in fair value of financial derivatives   | 32                 | (4,118)            | (1,356)            | (9,149)            |
| Depreciation of property, plant and equipment   | 18,809             | 16,035             | 64,620             | 62,803             |
| Loss/ (Gain) on disposal of property, plant and equipment                                 | 34                 | 164                | (177)              | 184                |
| (Gain)/ Loss on disposal of investment properties   | (1,365)            | 12,578             | (2,296)            | 12,578             |
| Net fair value gain from investment properties  | (248,716)          | (236,251)          | (451,094)          | (422,433)          |
| Net fair value gain from assets held for sale   | (5,394)            | (512)              | (5,827)            | (39,025)           |
| Net loss/ (gain) on disposal/liquidation of equity investments and other financial assets | 4,618              | 113,969            | (21,690)           | 23,723             |
| Share of results of associates and joint ventures   | (330,900)          | (310,412)          | (986,235)          | (924,989)          |
| Loss on re-purchase of convertible bonds  | -                  | 11,514             | 2,713              | 44,639             |
| Accretion of deferred income  | -                  | (861)              | -                  | (428)              |
| Interest expense  | 114,478            | 124,552            | 439,473            | 539,916            |
| Interest income   | (16,932)           | (17,965)           | (57,288)           | (81,962)           |
| Taxation  | 110,302            | 88,942             | 273,133            | 205,138            |
|   | (200,264)          | (22,584)           | (556,642)          | (372,996)          |
| Operating profit before working capital changes   | 442,215            | 340,572            | 1,203,051          | 1,232,527          |
| Changes in working capital  |                    |                    |                    |                    |
| Trade and other receivables   | 27,622             | 463,770            | 69,736             | 40,220             |
| Development properties for sale   | 206,595            | 82,939             | (149,335)          | (234,181)          |
| Trade and other payables  | (45,057)           | 6,650              | 118,349            | 153,849            |
| Restricted bank deposits  | 17,984             | (12,056)           | 13,153             | (13,584)           |
|   | 207,144            | 541,303            | 51,903             | (53,696)           |
| Cash generated from operations  | 649,359            | 881,875            | 1,254,954          | 1,178,831          |
| Income tax paid   | (44,165)           | (34,841)           | (256,238)          | (222,643)          |
| Net cash generated from Operating Activities  | 605,194            | 847,034            | 998,716            | 956,188            |
|   |                    |                    |                    |                    |

|   | 4Q 2014   | 4Q 2013               | FY 2014      | FY 2013               |
|---|-----------|-----------------------|--------------|-----------------------|
|   | S\$'000   | S\$'000<br>(Restated) | S\$'000      | S\$'000<br>(Restated) |
| Cook Flavor from Investing Assisting  |           | , i                   |              | , ,                   |
| Cash Flows from Investing Activities  Proceeds from disposal of property, plant and equipment | 981       | 280                   | 2,562        | 3,881                 |
| Purchase of property, plant and equipment   | (53,899)  | (12,990)              | (129,158)    | (80,479)              |
| Repayment of loans by/ (Investments in) associates and joint                                  | (55,699)  | (12,990)              | (129,136)    | (80,479)              |
| ventures  | (201,093) | (148,760)             | (215,101)    | 334,905               |
| Repayment from investee companies and other receivables                                       | -         | 92,828                | 83,333       | 57,095                |
| Deposits placed for investments   | (202,143) | (48,207)              | (437,644)    | (126,374)             |
| Acquisition/Development expenditure of investment properties                                  | (410,038) | (171,009)             | (935,060)    | (661,153)             |
| Proceeds from disposal of investment properties and assets held for sale                      | 1,196     | 174,496               | 15,656       | 262,954               |
| Proceeds from disposal of associates, joint ventures and                                      |           |                       |              |                       |
| other financial assets  | -         | 114                   | 1,204,224    | 31,115                |
| Dividends received from associates and joint ventures   | 101,607   | 93,769                | 405,820      | 438,687               |
| Acquisition of subsidiaries, net of cash acquired   | (9,649)   | (196,404)             | (366,939)    | (679,499)             |
| Disposal of subsidiaries, net of cash disposed off  | 600       | 385,658               | 3,769        | 705,373               |
| Release of deposit from escrow account for an acquisition                                     | (0.444)   | 199,284               | -<br>(F.04F) | (504)                 |
| Settlement of hedging instruments   | (3,144)   | (1,443)               | (5,245)      | (594)                 |
| Interest income received  | 7,172     | 39,168                | 34,720       | 84,039                |
| Net cash (used in)/generated from Investing Activities  | (768,410) | 406,784               | (339,063)    | 369,950               |
| Cash Flows from Financing Activities  |           |                       |              |                       |
| Proceeds from issue of shares under share option plan   | 189       | 65                    | 1,383        | 1,638                 |
| Purchase of treasury shares   | -         | (16,674)              | -            | (16,674)              |
| Proceeds from/ (Repayment of) shareholder loans from non-                                     |           | (                     | (== = (=)    | (100.000)             |
| controlling interests   | 9,554     | (152,578)             | (58,615)     | (108,296)             |
| Contributions from non-controlling interests  | 991       | 141,798               | 991          | 319,959               |
| Payments for acquisition of ownership interests in subsidiaries with no change in control     | (8,661)   | _                     | (3,171,269)  | (127,803)             |
| Proceeds from issue of perpetual securities   | 148,498   | _                     | 148,498      | (127,003)             |
| Proceeds from bank borrowings   | 735,500   | 631,662               | 3,739,098    | 3,623,201             |
| Repayments of bank borrowings   | (539,300) | (651,832)             | (3,974,957)  | (2,742,477)           |
| Proceeds from issue of debt securities  | 212,657   | 799,430               | 712,657      | 1,519,720             |
| Repayments of debt securities   | (99,878)  | (1,186,974)           | (444,363)    | (2,008,136)           |
| Repayments of finance lease payables  | (857)     | (925)                 |              | (3,545)               |
| Dividends paid to non-controlling interests   | (61,886)  | (11,982)              | (363,998)    | (389,672)             |
| Dividends paid to shareholders  | - 1       | -                     | (340,648)    | (298,010)             |
| Interest expense paid   | (110,157) | (138,711)             | (477,899)    | (639,141)             |
| Bank deposits pledged for bank facility   | (38,782)  | -                     | (38,782)     | -                     |
| Net cash generated from/ (used in) Financing Activities                                       | 247,868   | (586,721)             | (4,271,580)  | (869,236)             |
| Net increase/ (decrease) in cash and cash equivalents   | 84,652    | 667,097               | (3,611,927)  | 456,902               |
| Cash and cash equivalents at beginning of the period/ year                                    | 2,578,100 | 5,640,771             | 6,288,631    | 5,816,635             |
| Effect of exchange rate changes on cash balances held in                                      | 2,570,100 | 5,540,771             | 0,200,001    | 3,010,003             |
| foreign currencies  | 43,321    | (19,237)              | 29,369       | 15,094                |
| Cash and cash equivalents at end of the period/ year  | 2,706,073 | 6,288,631             | 2,706,073    | 6,288,631             |
| Restricted bank deposits  | 43,324    | 17,694                | 43,324       | 17,694                |
| Cash and cash equivalents in the balance sheet  | 2,749,397 | 6,306,325             | 2,749,397    | 6,306,325             |

### Cash and cash equivalents at end of the period

The cash and cash equivalents of about \$2,749.4 million as at 31/12/2014 included \$1,204.8 million in fixed deposits and \$153.6 million in project accounts whose withdrawals are restricted to the payment of development projects expenditure.

### 1(d)(i) Statement of Changes in Equity

### For the period ended 31/12/2014 vs 31/12/2013 (restated) - Group

|  | Share Capital | Revenue<br>Reserves | Other<br>Reserves* | Total                | Non-<br>controlling<br>Interests | Total Equity |
|--|---------------|---------------------|--------------------|----------------------|----------------------------------|--------------|
|  | S\$'000       | S\$'000             | S\$'000            | S\$'000              | S\$'000                          | S\$'000      |
| Balance as at 01/01/2014, as previously  |               |                     |                    |                      |                                  |              |
| reported   | 6,302,207     | 9,429,976           | 335,726            | 16,067,909           | 3,243,034                        | 19,310,943   |
| Effects of changes in accounting policies <sup>#</sup> Balance as at 01/01/2014, as restated | 6 202 207     | 30,013              | 10,947             | 40,960<br>16,108,869 | 5,102,880                        | 5,143,840    |
| balance as at 01/01/2014, as restated  | 6,302,207     | 9,459,989           | 346,673            | 10,100,009           | 8,345,914                        | 24,454,783   |
| Total comprehensive income   |               |                     |                    |                      |                                  |              |
| Profit for the year  |               | 1,160,848           |                    | 1,160,848            | 598,845                          | 1,759,693    |
| Other comprehensive income   |               |                     |                    |                      |                                  |              |
| Exchange differences arising from  |               |                     |                    |                      |                                  |              |
| translation of foreign operations and  |               |                     |                    |                      |                                  |              |
| foreign currency loans forming part of net investment in foreign operations                  |               |                     | 348,194            | 348,194              | 11,471                           | 359,665      |
| Change in fair value of available-for-sale   |               |                     | 340,134            | 340,134              | 11,471                           | 333,003      |
| investments  |               |                     | 719                | 719                  | -                                | 719          |
| Effective portion of change in fair value of   |               |                     |                    |                      |                                  |              |
| cash flow hedges   |               |                     | 42,377             | 42,377               | 2,695                            | 45,072       |
| Share of other comprehensive income of   |               |                     |                    |                      |                                  |              |
| associates and joint ventures  |               |                     | 90,000             | 90,000               | 1,925                            | 91,925       |
| Total other comprehensive income,<br>net of income tax                                       |               |                     | 401 000            | 401 000              | 16.001                           | 407 201      |
| fiet of income tax   | -             | ,                   | 481,290            | 481,290              | 16,091                           | 497,381      |
| Total comprehensive income   | -             | 1,160,848           | 481,290            | 1,642,138            | 614,936                          | 2,257,074    |
| Transactions with owners,  |               |                     |                    |                      |                                  |              |
| recorded directly in equity  |               |                     |                    |                      |                                  |              |
| Contributions by and distributions to owners   |               |                     |                    |                      |                                  |              |
| Issue of shares under the share plans of the   |               |                     |                    |                      |                                  |              |
| Company  | 1,939         |                     |                    | 1,939                | -                                | 1,939        |
| Contributions from non-controlling interests (net)   |               |                     |                    | -                    | 991                              | 991          |
| Issue of perpetual securities by a subsidiary  |               |                     |                    | -                    | 147,995                          | 147,995      |
| Conversion of convertible bonds  |               |                     | (2,062)            | (2,062)              | 69,862                           | 67,800       |
| Repurchase / Redemption of convertible bonds   |               | (11,767)            | (3,603)            | (15,370)             | (33,115)                         | (48,485)     |
| Dividends paid/payable   |               | (340,648)           |                    | (340,648)            | (368,002)                        | (708,650)    |
| Accrued distribution for perpetual securities issued by a subsidiary                         |               | (621)               |                    | (621)                | 621                              |              |
| Share-based payments   |               | (021)               | 32,531             | 32,531               | 16,566                           | 49,097       |
| Cash settlement of share awards by a subsidiary  |               |                     | 02,001             | 32,331               | (31,477)                         | (31,477)     |
| Reclassification of equity compensation reserve  |               | 40,724              | (40,724)           |                      | (31,477)                         | (31,477)     |
| Total contributions by and distributions to  |               | 70,724              | (+0,724)           | _                    |                                  |              |
| owners   | 1,939         | (312,312)           | (13,858)           | (324,231)            | (196,559)                        | (520,790)    |
| Changes in ownership interests in  |               |                     |                    |                      |                                  |              |
| subsidiaries with change in control  |               | 8,207               | (8,889)            | (682)                | 182,502                          | 181,820      |
| Changes in ownership interests in  |               | -,                  | (-,9)              | (= 2-)               | - ,- ,-                          | ,            |
| subsidiaries with no change in control   |               | (647,992)           | (28,857)           | (676,849)            | (2,495,993)                      | (3,172,842)  |
| Share of reserves of associates and  |               |                     |                    |                      |                                  |              |
| joint ventures   |               | (29,360)            | 37,651             | 8,291                | 39                               | 8,330        |
| Others   |               | (22,877)            | 23,343             | 466                  | (310)                            | 156          |
| Total transactions with owners   | 1,939         | (1,004,334)         | 9,390              | (993,005)            | (2,510,321)                      | (3,503,326)  |
| Balance as at 31/12/2014   | 6,304,146     | 9,616,503           | 837,353            | 16,758,002           | 6,450,529                        | 23,208,531   |

<sup>\*</sup> Includes reserve for own shares, foreign currency translation reserve, capital reserves, available-for-sale reserve, equity compensation reserve and hedging reserve.

<sup>\*</sup> Please refer to Note 4.

### 1(d)(i) Statement of Changes in Equity (cont'd)

### For the period ended 31/12/2014 vs 31/12/2013 (restated) – Group (cont'd)

|  | Share Capital<br>S\$'000 | Revenue<br>Reserves<br>S\$'000 | Other<br>Reserves*<br>S\$'000 | Total<br>S\$'000     | Non-controlling<br>Interests<br>S\$'000 | Total Equity<br>S\$'000 |
|--|--------------------------|--------------------------------|-------------------------------|----------------------|---|-------------------------|
| Balance as at 01/01/2013, previously reported  | 6,300,011                | 8,910,445                      | (130,048)                     | 15,080,408           | 4,363,376                               | 19,443,784              |
| •  | 0,300,011                | , ,                            | ` , ,                         |                      |   |                         |
| Effects of changes in accounting policies <sup>#</sup> Balance as at 01/01/2013, as restated                             | 6,300,011                | 54,302<br><b>8,964,747</b>     | 11,213<br>(118,835)           | 65,515<br>15,145,923 | 4,600,925<br><b>8,964,301</b>           | 4,666,440<br>24,110,224 |
| balance as at 01/01/2015, as restated  | 0,300,011                | 0,904,747                      | (110,033)                     | 13,143,923           | 0,904,301                               | 24,110,224              |
| Total comprehensive income   |                          |                                |                               |                      |   |                         |
| Profit for the year  |                          | 840,242                        |                               | 840,242              | 765,281                                 | 1,605,523               |
| Other comprehensive income   |                          |                                |                               |                      |   |                         |
| Exchange differences arising from<br>translation of foreign operations and<br>foreign currency loans forming part of net |                          |                                |                               |                      |   |                         |
| investment in foreign operations   |                          |                                | 284,477                       | 284,477              | (43,104)                                | 241,373                 |
| Change in fair value of available-for-sale investments   |                          |                                | (469)                         | (469)                | -                                       | (469)                   |
| Effective portion of change in fair value of cash flow hedges  |                          |                                | 65,074                        | 65,074               | 25,126                                  | 90,200                  |
| Share of other comprehensive income of associates and joint ventures   |                          |                                | 161,745                       | 161,745              | 36,560                                  | 198,305                 |
| Total other comprehensive income, net of income tax  | -                        | -                              | 510,827                       | 510,827              | 18,582                                  | 529,409                 |
| Total comprehensive income   | -                        | 840,242                        | 510,827                       | 1,351,069            | 783,863                                 | 2,134,932               |
| Transactions with owners, recorded directly in equity  |                          |                                |                               |                      |   |                         |
| Contributions by and distributions to owners   |                          |                                |                               |                      |   |                         |
| Issue of shares under the share plans  |                          |                                |                               |                      |   |                         |
| of the Company and its subsidiaries  | 2,196                    |                                | (3,046)                       | (850)                | 3,382                                   | 2,532                   |
| Purchase of treasury shares Contributions by non-controlling interests (net)   |                          |                                | (16,674)                      | (16,674)             | 331,028                                 | (16,674)<br>331,028     |
| Equity portion of convertible bonds issued   |                          |                                | 70,262                        | 70,262               |   | 70,262                  |
| Conversion of convertible bonds  |                          |                                | (1,032)                       | (1,032)              | 33.672                                  | 32,640                  |
| Repurchase of convertible bonds  |                          | 9,887                          | (158,173)                     | (148,286)            | -                                       | (148,286)               |
| Dividends paid/payable   |                          | (298,010)                      | (, -,                         | (298,010)            | (355,467)                               | (653,477)               |
| Share-based payments   |                          | , ,                            | 24,526                        | 24,526               | 13,150                                  | 37,676                  |
| Total contributions by and distributions to  |                          |                                |                               |                      |   | •                       |
| owners   | 2,196                    | (288,123)                      | (84,137)                      | (370,064)            | 25,765                                  | (344,299)               |
| Changes in ownership interests in a<br>subsidiary with a change in control   |                          | (16,600)                       | 16,600                        | -                    | (1,345,722)                             | (1,345,722)             |
| Changes in ownership interests in subsidiaries with no change in control   |                          | (24,637)                       | 8,247                         | (16,390)             | (88,062)                                | (104,452)               |
| Share of reserves of associates and  |                          | (10.000)                       | 11 004                        | /4 500\              | /170\                                   | /4 <b>7</b> 4 A\        |
| joint ventures<br>Others   |                          | (12,820)<br>(2,820)            | 11,284<br>2,687               | (1,536)<br>(133)     | (178)<br>5,947                          | (1,714)<br>5,814        |
| Total transactions with owners   | 2,196                    | (345,000)                      | (45,319)                      | (388,123)            | (1,402,250)                             | (1,790,373)             |
| Balance as at 31/12/2013   | 6,302,207                | 9,459,989                      | 346,673                       | 16,108,869           | 8,345,914                               | 24,454,783              |

<sup>\*</sup> Includes reserve for own shares, foreign currency translation reserve, capital reserves, available-for-sale reserve, equity compensation reserve and hedging reserve.

<sup>\*</sup> Please refer to Note 4.

### 1(d)(i) Statement of Changes in Equity (cont'd)

### For the period ended 31/12/2014 vs 31/12/2013 - Company

|   |               |           | Reserve        |           |             |           |
|---|---------------|-----------|----------------|-----------|-------------|-----------|
|   |               | Revenue   |                | Capital   | Equity Comp | Total     |
|   | Share Capital | Reserves  | for Own Shares | Reserve   | Reserves    | Equity    |
|   | S\$'000       | S\$'000   | S\$'000        | S\$'000   | S\$'000     | S\$'000   |
| Balance as at 01/01/2014                                      | 6,302,207     | 2,992,741 | (51,691)       | 287,245   | 53,415      | 9,583,917 |
| Total comprehensive income                                    |               |           |                |           |             |           |
| Profit for the year   |               | 585,102   |                |           |             | 585,102   |
| Transactions with equity holders, recorded directly in equity |               |           |                |           |             |           |
| Contributions by and distributions to owners                  |               |           |                |           |             |           |
| Issue of shares under the share                               |               |           |                |           |             |           |
| plans of the Company  | 1,939         |           |                |           |             | 1,939     |
| Issue of treasury shares                                      |               |           | 14,702         |           | (2,368)     | 12,334    |
| Dividends paid  |               | (340,648) |                |           |             | (340,648) |
| Share-based payments  |               |           |                |           | 8,456       | 8,456     |
| Reclassification of equity compensation reserve               |               | 12,891    |                |           | (13,155)    | (264)     |
| Total transactions with owners                                | 1,939         | (327,757) | 14,702         | •         | (7,067)     | (318,183) |
| Balance as at 31/12/2014                                      | 6,304,146     | 3,250,086 | (36,989)       | 287,245   | 46,348      | 9,850,836 |
| Balance as at 01/01/2013                                      | 6,300,011     | 3,125,358 | (49,366)       | 383,490   | 46,701      | 9,806,194 |
| Total comprehensive income                                    |               |           |                |           |             |           |
| Profit for the year   |               | 153,443   |                |           |             | 153,443   |
| Transactions with owners, recorded directly in equity         |               |           |                |           |             |           |
| Contributions by and distributions to owners                  |               |           |                |           |             |           |
| Issue of shares under the share                               |               |           |                |           |             |           |
| plans of the Company  | 2,196         |           |                |           |             | 2,196     |
| Issue of treasury shares                                      |               |           | 14,349         |           | (1,466)     | 12,883    |
| Purchase of treasury shares                                   |               |           | (16,674)       |           |             | (16,674)  |
| Dividends paid  |               | (298,010) |                |           |             | (298,010) |
| Equity portion of convertible bonds issued                    |               |           |                | 79,526    |             | 79,526    |
| Repurchase of convertible bonds                               |               | 11,950    |                | (175,771) |             | (163,821) |
| Share-based payments  |               |           |                |           | 8,180       | 8,180     |
| Total transactions with owners                                | 2,196         | (286,060) | (2,325)        | (96,245)  | 6,714       | (375,720) |
| Balance as at 31/12/2013                                      | 6,302,207     | 2,992,741 | (51,691)       | 287,245   | 53,415      | 9,583,917 |

#### 1(d)(ii) Changes in the Company's Issued Share Capital

#### **Issued Share Capital**

As at 31 December 2014, the Company's issued and fully paid-up capital (excluding treasury shares) comprises 4,258,585,369 (31 December 2013: 4,252,045,918) ordinary shares. Movements in the Company's issued and fully paid-up share capital were as follows:

|  | No. of Shares |
|--|---------------|
| As at 01/01/2014   | 4,252,045,918 |
| Treasury shares transferred pursuant to employee share plans | 5,536,269     |
| Issue of new shares under Share Option Plans and payment of  |               |
| Directors' fees  | 911,989       |
| As at 30/09/2014   | 4,258,494,176 |
| Issue of new shares under Share Option Plans                 | 91,193        |
| As at 31/12/2014   | 4,258,585,369 |

#### **Outstanding Options under CapitaLand Share Option Plan**

|                            | No. of Shares |
|----------------------------|---------------|
| As at 01/01/2014           | 7,168,345     |
| Exercised/Lapsed/Cancelled | (1,371,988)   |
| As at 31/12/2014           | 5,796,357     |

#### **Performance Share Plan**

As at 31 December 2014, the number of shares comprised in contingent awards granted under the performance share plan ("PSP") which has not been released was 10,633,964 (31 December 2013: 9,011,361).

Under the PSP, the final number of shares to be released will depend on the achievement of predetermined targets over a three-year performance period. No shares will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be released. For awards granted in 2012 and 2013, the maximum is 175 percent of the baseline award. From 2014, the maximum will be 170 percent of the baseline award. There is no vesting period for shares released under the PSP.

#### **Restricted Stock/Share Plan**

As at 31 December 2014, the number of shares comprised in contingent awards granted under the restricted stock/share plan ("RSP") in respect of which (a) the final number of shares has not been determined, and (b) the final number of shares has been determined but not released, is 10,853,678 (31 December 2013: 7,042,457) and 6,369,820 (31 December 2013: 6,471,879) respectively, of which 978,090 (31 December 2013: 311,720) shares out of the former and 231,368 (31 December 2013: 351,392) shares out of the latter are to be cash-settled.

Under the RSP, the final number of shares to be released will depend on the achievement of predetermined targets at the end of a one-year performance period and the release will be over a vesting period of three years. No shares will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be released up to a maximum of 150 percent of the baseline award. From 2014, an additional number of shares of a total value equals to the value of the accumulated dividends which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the CapitaLand Restricted Share Plan 2010, will also be released on the final vesting.

#### **Convertible Bonds**

The Company has the following convertible bonds which remain outstanding as at 31 December 2014:

| Principal Amount | Final Maturity | Conversion price | Convertible into    |
|------------------|----------------|------------------|---------------------|
| \$ million       | Year           | \$               | new ordinary shares |
| 184.25           | 2016           | 6.0100           | 30,657,237          |
|                  |                |                  | , ,                 |
| 235.25           | 2018           | 7.1468           | 32,916,829          |
| 467.00           | 2016           | 4.6619           | 100,173,748         |
| 650.00           | 2020           | 4.9946           | 130,140,551         |
| 800.00           | 2023           | 4.2074           | 190,141,179         |
| 1,000.00         | 2022           | 11.5218          | 86,791,994          |

There has been no conversion of any of the above convertible bonds since the date of their respective issue.

Assuming all the convertible bonds are fully converted based on their respective conversion prices, the number of new ordinary shares to be issued would be 570,821,538 (31 December 2013: 570,009,208) representing a 13.4% increase over the total number of issued shares (excluding treasury shares) of the Company as at 31 December 2014.

#### 1(d)(iii) Treasury Shares

Movements in the Company's treasury shares during the financial year were as follows:

|  | No of Shares |
|--|--------------|
| As at 01/01/2014   | 19,465,215   |
| Treasury shares transferred pursuant to employee share plans | (5,536,269)  |
| As at 31/12/2014   | 13,928,946   |

The number of treasury shares held by the Company represents 0.3% of the total number of issued shares (excluding treasury shares) as at 31 December 2014.

Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have neither been audited nor reviewed by our auditors.

Where the figures have been audited or reviewed, the auditor's report (including any qualifications or emphasis of a matter)

Not applicable.

Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as that of the audited financial statements for the year ended 31 December 2013, except for the adoption of accounting standards (including its consequential amendments) and interpretations applicable for the financial period beginning 1 January 2014.

Financial Reporting Standards ("FRS") which became effective for the Group's financial period beginning 1 January 2014 are:

Amendments to FRS 32 Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities;

FRS 110 Consolidated Financial Statements;

FRS 111 Joint Arrangements;

FRS 112 Disclosures of Interests in Other Entities

### Amendments to FRS 32 Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities

Amendments to FRS 32 clarify the existing criteria for net presentation on the face of the statement of financial position. Under the amendments, to qualify for offsetting, the right to set off a financial asset and a financial liability must not be contingent on a future event and must be enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties. The adoption of amendment to FRS 32 did not have any significant impact on the financial position of the Group and the Company.

#### FRS 110 Consolidated Financial Statements

FRS 110 establishes a single control model as the basis for determining the entities that will be consolidated. It also requires management to exercise significant judgement to determine which investees are controlled, and therefore are required to be consolidated by the Group.

The Group has re-evaluated its involvement with investees under the new control model. Based on its assessment, the Group is required under FRS 110 to consolidate CapitaCommercial Trust, CapitaMalls Malaysia Trust and Ascott Residence Trust.

In accordance with FRS 110, this change in accounting policy was applied retrospectively. Accordingly, the effects of the Group's financial statements arising from the adoption of FRS 110 are as follows:

|   | aloup      |             |  |
|---|------------|-------------|--|
|   | 2014 2013  |             |  |
|   | \$'000     | \$'000      |  |
|   | Increase/  | Increase/   |  |
|   | (Decrease) | (Decrease)  |  |
| Balance sheet as at 1 January             |            |             |  |
| Revenue reserves                          | 30,013     | 54,302      |  |
| Other reserves                            | 10,947     | 11,213      |  |
| Non-controlling interests                 | 5,102,880  | 4,600,925   |  |
| Total equity                              | 5,143,840  | 4,666,440   |  |
|   |            |             |  |
| Balance sheet as at 31 December           |            | (           |  |
| Property, plant & equipment               | -          | (412,833)   |  |
| Investment properties                     | -          | 10,560,740  |  |
| Interest in associates and joint ventures | -          | (1,602,676) |  |
| Other non-current assets                  | -          | (113,833)   |  |
| Assets held for sale                      | -          | 87,033      |  |
| Cash and cash equivalents                 | -          | 386,173     |  |
| Other current assets                      | -          | 3,611       |  |
| Total assets                              | -          | 8,908,215   |  |
| Trade and other payables                  |            | 208,886     |  |
| Short-term borrowings                     | _          | 85,602      |  |
| Current tax payable                       | _          | 5,501       |  |
| Long-term borrowings                      | _          | 3,287,774   |  |
| Other non-current liabilities             | 1          | 176,612     |  |
| Total liabilities                         |            | 3,764,375   |  |
| Net assets                                | -          | 5,143,840   |  |

Group

|   | Group      |
|---|------------|
|   | 2013       |
|   | \$'000     |
|   | Increase/  |
|   | (Decrease) |
| Income statement for the period ended 31 December |            |
| Revenue   | 544,003    |
| Cost of sales                                     | 137,448    |
| Other operating income                            | 373,758    |
| Administrative expenses                           | 27,536     |
| Other operating expenses                          | 77,832     |
| Finance costs                                     | 95,426     |
| Share of results of associates (net of tax)       | (245,832)  |
| Share of results of joint ventures (net of tax)   | 123,453    |
| Taxation  | 36,230     |
| Non-Controlling interests                         | 430,463    |
| Profit attributable to owners of the Company      | (9,553)    |
|   |            |
| Decrease in basic earnings per share (cents)      | 0.3        |
| Decrease in diluted earnings per share (cents)    | 0.2        |

#### FRS 111 Joint Arrangements

FRS 111 establishes the principles for classification and accounting of joint arrangements. Under this standard, interests in joint ventures will be accounted for using the equity method whilst interests in joint operations will be accounted for using the applicable FRSs relating to the underlying assets, liabilities, revenue and expense items arising from the joint operations. As the Group is currently applying the equity method of accounting for its joint ventures, there is no impact to the Group's profit or net assets.

#### FRS 112 Disclosures of Interests in Other Entities

FRS 112 sets out the disclosures required to be made in respect of all forms of an entity's interests in other entities, including subsidiaries, joint arrangements, associates and unconsolidated structured entities. The adoption of this standard would result in more extensive disclosures being made in the Group's financial statements in respect of its interests in other entities.

As FRS 112 is primarily a disclosure standard, there is no financial impact on the results and financial position of the Group and the Company from the adoption of this standard.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Please refer to Item 4 above.

6 Earnings per ordinary share (EPS) based on profit after tax & NCI attributable to the owners of the Company:

|      |   | Group   |            |         |            |
|------|---|---------|------------|---------|------------|
|      |   | 4Q 2014 | 4Q 2013    | FY 2014 | FY 2013    |
|      |   |         | (Restated) |         | (Restated) |
| 6(a) | EPS based on weighted average number of ordinary shares in issue (in cents) |         |            |         |            |
|      | - from continuing operations  | 9.7     | 6.0        | 26.6    | 20.5       |
|      | - from discontinued operation   | (0.1)   | (2.7)      | 0.7     | (8.0)      |
|      | Total   | 9.6     | 3.3        | 27.3    | 19.7       |
|      | Weighted average number of ordinary shares (in million)                     | 4,258.5 | 4,256.2    | 4,257.3 | 4,256.0    |
| 6(b) | EPS based on fully diluted basis (in cents)                                 |         |            |         |            |
| ` '  | - from continuing operations  | 9.1     | 5.7        | 25.3    | 20.1       |
|      | <ul> <li>from discontinued operation</li> </ul>                             | (0.1)   | (2.5)      | 0.6     | (0.7)      |
|      | Total   | 9.0     | 3.2        | 25.9    | 19.4       |
|      | Weighted average number of ordinary shares (in million)                     | 4,749.7 | 4,563.9    | 4,748.1 | 4,605.9    |

7 Net asset value and net tangible assets per ordinary share based on issued share capital (excluding treasury shares) as at the end of the period

|                        | Gr         | oup                   | Company |            |  |
|------------------------|------------|-----------------------|---------|------------|--|
|                        | 31/12/2014 | 31/12/2014 31/12/2013 |         | 31/12/2013 |  |
|                        |            | (Restated)            |         |            |  |
| NAV per ordinary share | \$3.94     | \$3.79                | \$2.32  | \$2.26     |  |
| NTA per ordinary share | \$3.83     | \$3.68                | \$2.32  | \$2.26     |  |

#### 8 Review of the Group's performance

#### **Group Overview**

| S\$M  | 4Q 2014 | 4Q 2013<br>(Restated) | Variance<br>(%) | FY 2014 | FY 2013<br>(Restated) | Variance<br>(%) |
|---|---------|-----------------------|-----------------|---------|-----------------------|-----------------|
| Revenue                                       | 1,517.8 | 907.9                 | 67.2            | 3,924.6 | 3,511.0               | 11.8            |
| Earnings before Interest and Tax ("EBIT")     | 867.3   | 687.1                 | 26.2            | 2,436.9 | 2,258.6               | 7.9             |
| Finance costs                                 | (114.5) | (115.8)               | 1.1             | (439.5) | (481.7)               | 8.8             |
| РВТ   | 752.8   | 571.3                 | 31.8            | 1,997.5 | 1,776.9               | 12.4            |
| PATMI - continuing operations                 | 415.6   | 255.8                 | 62.5            | 1,131.7 | 874.6                 | 29.4            |
| PATMI - discontinued operation <sup>(1)</sup> | (6.2)   | (113.2)               | (94.5)          | 29.1    | (34.3)                | NM              |
| Total PATMI                                   | 409.4   | 142.6                 | 187.0           | 1,160.8 | 840.2                 | 38.2            |
| Operating PATMI <sup>(2)</sup>                | 283.6   | 183.8                 | 54.3            | 705.3   | 502.5                 | 40.4            |

<sup>(1)</sup> Discontinued operation consists of profit contribution from Australand as well as gain from sale of 39.1% stake in Australand of \$12.9 million in FY 2014.

### 4Q 2014 vs 4Q 2013 (Restated)

For the quarter under review, the Group achieved a revenue of \$1,517.8 million and a PATMI of \$415.6 million from its continuing operations.

#### Revenue

Revenue increased by 67.2% mainly due to recognition for the sale of office strata units in Westgate Tower during the quarter. The contribution from Westgate Tower amounted to \$579.4 million and was reported under CapitaMalls Asia ("CMA") (\$463.5 million) and CapitaLand Singapore's ("CL Singapore") (\$115.9 million) in proportion to their shareholding in the project. In addition, the Group also recorded higher revenue from our shopping mall and serviced residence businesses and development projects in Singapore. The increase was partially offset by fewer handover of units from development projects held by subsidiaries in China during the quarter.

Collectively, the two core markets of Singapore and China accounted for 82.3% (4Q 2013: 75.1%) of the Group's revenue.

#### **EBIT**

The Group achieved an EBIT of \$867.3 million in 4Q 2014. This was 26.2% higher than 4Q 2013 mainly due to better operating performance and higher net fair value gains from investment properties, partially offset by higher provision for impairment and foreseeable losses.

The improved operating performance was mainly attributable to the profit contribution from the sale of Westgate Tower (\$192.2 million), higher rental income from the shopping mall business and absence of losses incurred on repurchase of convertible bonds, partially offset by fewer handover of units from development projects in China.

The net fair value gains from revaluation of investment properties were higher at \$461.8 million (4Q 2013: \$393.8 million), of which \$254.1 million (4Q 2013: \$239.8 million) was recorded by subsidiary projects and are recognised in other operating income and \$207.7 million (4Q 2013: \$154.0 million) was recorded through share of results of associates and joint ventures.

In 4Q 2014, provision for foreseeable losses amounted to \$109.1 million (4Q 2013: \$25.7 million) was made in respect of certain development projects in Singapore and China, of which \$91.8 million was recognised in cost of sales and \$17.3 million in share of results of associates and joint ventures.

<sup>(2)</sup> Operating PATMI included \$123.5 million profit from the sale of Westgate Tower.

In addition, the Group also impaired certain investments in Singapore and India amounting to \$65.7 million (4Q 2013: \$58.7 million), of which \$61.9 million was recognised in other operating expenses and \$3.8 million in share of results of associates.

#### **EBIT Contribution by Geography**

Singapore and China markets remain the key contributors to EBIT, accounting for 89.4% of total EBIT from continuing operations (4Q 2013: 91.5%). Singapore EBIT was \$527.0 million or 60.8% of total EBIT (4Q 2013: \$350.8 million or 51.0%) while China EBIT was \$248.4 million or 28.6% of total EBIT (4Q 2013: \$278.0 million or 40.5%).

Singapore EBIT increased mainly on account of profit from the sale of Westgate Tower, higher fair value gains on revaluation of investment properties and absence of divestment loss on Technopark@Chai Chee, partially offset by higher provision for impairment and foreseeable losses. EBIT from China decreased as a result of lower handover of units this quarter, portfolio losses in 4Q 2014 as compared to a gain in 4Q 2013, partially mitigated by lower provision for impairment and foreseeable losses.

#### **PATMI**

Overall, the Group achieved a PATMI from continuing operations of \$415.6 million in 4Q 2014, which was 62.5% higher than the restated 4Q 2013 PATMI of \$255.8 million. Including PATMI from discontinued operation, the Group's total PATMI for the quarter was \$409.4 million as compared to \$142.6 million in 4Q 2013. The Group's operating PATMI was \$283.6 million, which was 54.3% higher than the same quarter last year on account of profit from the sale of Westgate Tower.

#### FY 2014 vs FY 2013 (Restated)

The Group achieved a revenue of \$3,924.6 million and a PATMI of \$1,131.7 million from its continuing operations in FY 2014.

#### Revenue

Revenue for FY 2014 was 11.8% higher mainly due to the sale of Westgate Tower, higher contribution from the shopping mall and serviced residences businesses as well as our development projects in Vietnam, namely The Vista and Mulberry Lane. The increase was partially offset by lower revenue from our development projects in China.

Singapore accounted for 54.7% (FY 2013: 45.9%) of the Group's revenue while China operations accounted for 22.0% (FY 2013: 31.5%). Together they accounted for 76.7% (FY 2013: 77.4%) of the Group's revenue.

#### **EBIT**

The Group achieved an EBIT of \$2,436.9 million in FY 2014 (FY 2013: \$2,258.6 million). The higher EBIT was attributable to improved operating performance and higher net fair value gains from revaluation of investment properties, partially offset by portfolio loss as compared to a gain in FY 2013 and higher provision for impairment and foreseeable losses.

The improvement in operating performance was driven by profit recognition from sale of Westgate Tower, higher contribution from the shopping mall business in Singapore and China, higher development profits in China and Vietnam and lower losses on re-purchase of convertible bonds. The increase was partially offset by lower development profits in Singapore.

In terms of revaluation of investment properties, the Group recorded a net fair value gain of \$904.5 million (FY 2013: \$849.3 million) at EBIT level. The fair value gains from investment properties in Singapore, India, Malaysia and Japan were higher, but these were partially offset by lower fair value gains from our investment properties in China, Europe and Australia.

The portfolio loss in FY 2014 was \$17.7 million (FY 2013: gain of \$102.0 million), which arose mainly from the sale of LOMA IT Park in India.

For the full year, the Group has made provision for impairment and foreseeable losses totalling \$166.3 million (FY 2013: \$94.9 million), mainly in respect of development projects and investments in Singapore, China and India.

#### **EBIT Contribution by Geography**

Singapore and China markets accounted for 83.5% of total EBIT against 85.1% in FY 2013. EBIT from Singapore was \$1,284.6 million or 52.7% (FY 2013: \$1,138.3 million or 50.4%), while China EBIT was \$751.2 million or 30.8% (FY 2013: \$782.7 million or 34.7%).

The higher Singapore EBIT was mainly attributable to the profit from the sale of Westgate Tower, higher fair value gains of investment properties, absence of divestment loss and lower losses from re-purchase of convertible bonds. The increase was partially offset by higher provision for impairment and foreseeable losses. EBIT from China decreased due to lower portfolio and fair value gains, partially mitigated by higher share of development profits from projects held through our associates and lower provision for foreseeable losses.

#### **Finance Costs**

Finance costs decreased as the average interest rate and level of borrowings were both lower in FY 2014. The reduction in financing costs is a result of capital management initiatives undertaken in FY 2013.

#### PATMI

For the FY 2014, the Group achieved a PATMI from continuing operations of \$1,131.7 million, which was 29.4% higher than the restated FY 2013 PATMI of \$874.6 million. Including PATMI from discontinued operation, the Group's total PATMI was \$1,160.8 million, 38.2% higher than restated FY 2013. The Group's operating PATMI was \$705.3 million, which was 40.4% higher than restated FY 2013 on account of profit from the sale of Westagte Tower and contribution from the increased stake in CMA.

#### **Segment Performance**

#### **CL Singapore**

| S\$M    | 4Q 2014 | 4Q 2013    | Variance (%) | FY 2014 | FY 2013    | Variance (%) |
|---------|---------|------------|--------------|---------|------------|--------------|
|         |         | (Restated) |              |         | (Restated) |              |
| Revenue | 368.9   | 214.9      | 71.6         | 1,241.5 | 1,237.4    | 0.3          |
| EBIT    | 344.3   | 220.3      | 56.3         | 802.7   | 749.1      | 7.1          |

In 4Q 2014, CL Singapore sold 41 residential units (4Q 2013: 109 units), bringing the total number of residential units sold in FY 2014 to 278 units (FY 2013: 1,260 units) with a total sales value of \$561 million (FY 2013: \$2.4 billion).

CL Singapore's revenue rose by 71.6% in 4Q 2014 mainly attributable to its proportionate share of revenue from the sale of Westgate Tower, higher contribution from Sky Habitat as well as the commencement of revenue recognition for Sky Vue and higher rental revenue from CapitaCommercial Trust ("CCT"), Westgate and Bedok Mall. The increase was partially offset by the lower contribution from The Interlace and Urban Resort Condominium after obtaining Temporary Occupation Permit in 2013 as well as absence of rental income from TechnoPark@Chai Chee which was divested in November 2013. CL Singapore's revenue of \$1,241.5 million for FY 2014 was comparable to that of FY 2013.

The increase in EBIT for 4Q 2014 and FY 2014 against the same period last year was mainly due the profit from the sale of Westgate Tower as well as higher revaluation gains of CCT's properties and CapitaGreen. This was partially offset by provision for foreseeable losses for development projects.

#### **CL China**

| S\$M    | 4Q 2014 | 4Q 2013    | Variance (%) | FY 2014 | FY 2013    | Variance (%) |
|---------|---------|------------|--------------|---------|------------|--------------|
|         |         | (Restated) |              |         | (Restated) |              |
| Revenue | 231.8   | 292.8      | (20.9)       | 637.5   | 899.0      | (29.1)       |
| EBIT    | 94.8    | 132.0      | (28.2)       | 409.1   | 387.7      | 5.5          |

In 4Q 2014, CL China sold 1,673 units at a sales value of RMB 3.3 billion or approximately \$697 million (4Q 2013: 1,902 units; RMB 2.2 billion). Century Park in Chengdu, which was acquired in March 2014, launched 232 units in November 2014 and achieved a healthy sales rate of about 45%. Raffles City Hangzhou has also launched its strata office area (about 23,800 sqm) in December 2014 and sold about one-third of the total area launched for sale.

In FY 2014, 4,961 units were sold at a value of RMB 7.6 billion or approximately \$1.6 billion (FY 2013: 7,688 units; RMB 8.7 billion). The sales were mainly from The Paragon and Lotus Mansion in Shanghai, Dolce Vita in Guangzhou, The Metropolis in Kunshan, The Loft in Chengdu and La Botanica in Xi'an.

In 4Q 2014, CL China handed over 1,457 units (4Q 2013: 3,388 units) to home buyers, mainly from Dolce Vita (367 units), La Botanica (329 units), International Trade Centre in Tianjin (299 units) and Central Park City in Wuxi (225 units). Including 6,491 units handed over in the first nine months of 2014, CL China delivered a total of 7,948 units in FY 2014 (FY 2013: 8,365 units).

Revenue and EBIT for CL China which is recognised on a completion basis, decreased this quarter as fewer apartment units were handed over to home buyers. Revenue in FY 2014 was lower than FY 2013 as the units handed over in FY 2013 were from projects that have higher average selling prices, in particular, The Paragon.

Despite lower revenue, EBIT for FY 2014 was higher mainly due to higher share of associates' and joint ventures' operating results contributed mainly from Dolce Vita in Guangzhou and Imperial Bay in Hangzhou, as well as reversal of costs accruals upon finalisation and lower impairment losses for development projects.

### CapitaMalls Asia ("CMA")

| S\$M    | 4Q 2014 | 4Q 2013<br>(Restated) | Variance (%) | FY 2014 | FY 2013<br>(Restated) | Variance (%) |
|---------|---------|-----------------------|--------------|---------|-----------------------|--------------|
| Revenue | 656.5   | 184.1                 | 256.7        | 1,177.7 | 640.7                 | 83.8         |
| EBIT    | 380.1   | 272.9                 | 39.3         | 945.2   | 844.9                 | 11.9         |

Revenue for 4Q 2014 and FY 2014 were higher on account of its proportionate share in Westgate Tower, higher contribution from Bedok Mall and Westgate which commenced operations in December 2013 and improved performance from malls in China.

EBIT for 4Q 2014 and FY 2014 were higher than the corresponding periods mainly due to the profit from the sale of Westgate Tower, partially offset by lower revaluation gains, higher portfolio losses in Japan and India as compared to portfolio gains from China in corresponding periods.

Excluding revaluation gains, portfolio losses and impairments, CMA's EBIT improved by 64.5% to \$683.7 million in FY 2014 on account of the profit from the sale of Westgate Tower as well as higher rental contribution from its shopping malls in Singapore and China.

#### **Ascott**

| S\$M    | 4Q 2014 | 4Q 2013    | Variance (%) | FY 2014 | FY 2013    | Variance (%) |
|---------|---------|------------|--------------|---------|------------|--------------|
|         |         | (Restated) |              |         | (Restated) |              |
| Revenue | 176.6   | 164.3      | 7.5          | 682.9   | 635.0      | 7.6          |
| EBIT    | 96.2    | 101.7      | (5.4)        | 297.5   | 323.4      | (8.0)        |

In 4Q 2014, Ascott secured management contracts for 8 properties in China, Korea, Vietnam and Dubai, deepening its presence in these countries. In addition, Ascott opened 8 more properties in China, Germany, Indonesia, Philippines, Laos and Indonesia. The newly opened property in Indonesia will be acquired by Ascott under a conditional agreement.

In FY 2014, Ascott secured a total of 21 management and lease contracts worldwide and acquired 6 properties, out of which 5 were acquired by Ascott Reit, adding more than 4,800 units to the portfolio. In addition, Ascott acquired a 20% stake in Quest Serviced Apartments ("Quest") and entered into a strategic partnership with Quest where Ascott is expected to invest up to A\$500 million in new properties that Quest will secure for its franchise network over the next five years. Quest is a market-leading group predominantly in the business of establishing and franchising serviced apartments through the Quest brand in the Australian domestic market. The strategic partnership and acquisition will further propel growth and deepened Ascott's presence in Australia.

Revenue for 4Q 2014 and FY 2014 were higher mainly due to contribution from newly acquired properties in China and Japan as well as newly opened properties in Europe.

EBIT for 4Q 2014 and FY 2014 were lower mainly due to lower fair value gains from investment properties, partially mitigated by contribution from newly acquired properties.

### **Corporate and Others**

| S\$M    | 4Q 2014 | 4Q 2013    | Variance (%) | FY 2014 | FY 2013    | Variance (%) |
|---------|---------|------------|--------------|---------|------------|--------------|
|         |         | (Restated) |              |         | (Restated) |              |
| Revenue | 84.0    | 51.7       | 62.4         | 184.9   | 98.9       | 86.8         |
| EBIT    | (48.0)  | (39.8)     | (20.8)       | (17.5)  | (46.5)     | 62.4         |

Corporate and Others include Corporate Office, Surbana, Storhub, Financial Services and other businesses in Vietnam, Japan, UK and GCC.

The higher revenue in 4Q 2014 was attributable to the completion of The Parkhouse @ Nishi Azabu in Japan.

EBIT for 4Q 2014 was lower due to the impairment of our investment in Surbana, partially mitigated by higher revenue and absence of loss incurred on re-purchase of convertible bonds.

For FY 2014, the loss at EBIT level was lower due to higher revenue, receipt of forfeiture deposit arising from an abortive deal and the absence of a loss incurred on re-purchase of convertible bonds, partially offset by higher impairment charges, divestment loss as compared to a gain last year.

#### 9 Variance from Prospect Statement

The current results are broadly in line with the prospect statement made when the third quarter 2014 financial results were announced.

10 Commentary of the significant trends and the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

#### **CL Singapore**

According to the URA's real estate statistics, prices of private residential properties decreased by 1.1% in 4Q 2014, compared to the 0.7% decline in 3Q 2014. For the whole of 2014, private residential prices have decreased by 4.0%, compared with an increase of 1.1% in 2013. Prices of non-landed private residential properties declined across all market segments.

As the impact of the Total Debt Servicing Ratio and concerns over interest rate hikes continue to weigh down the market, private residential demand and pricing are expected to further moderate in 2015. However, with a resilient Singapore economy and policies to support population and economic growth, demand for new homes over the long-term remains positive.

Marine Blue and the sites at Cairnhill Road and Coronation Road would be launch-ready in 2015. CL Singapore will continue to source for well-located sites to build up its pipeline.

Grade A office occupancy dipped slightly to 94.2% in 4Q 2014 from 95.7% as at 3Q 2014 due to additional new office supply according to CBRE. Grade A office monthly rent increased by 2.3% from \$10.95 per square foot as at 3Q 2014 to \$11.20 per square foot as at 4Q 2014. Year-on-year, Grade A office monthly rent increased by a healthy 14.9%. Given the limited new office supply in 2015, the office market rent is likely to continue to grow. The rate of growth will depend on the office demand against the new supply which will come on-stream from the second half of 2016. As at 31 December 2014, CapitaGreen's leasing commitment stands at 69.3% and is well-positioned to lease out its remaining space by end 2015.

#### **CL China**

In November 2014, People's Bank of China (PBOC) cut its benchmark one-year loan rate from 6% to 5.6%, which is the first interest-rate cut since July 2012. With PBOC's earlier announcement on a set of measures that lower the cost of mortgages and increase the mortgage availability, as well as the Chinese government's relaxation of home purchase restrictions (HPRs) in second and third tier cities, these measures are expected to improve residential sales.

Three new projects, namely Riverfront in Hangzhou, Summit Era in Ningbo and Vermont Hills in Beijing are expected to be launch ready in 2015. These new projects, together with new phases from existing projects', will collectively yield about 9,000 units that are expected to be launch ready in 2015. These units will be released for sale according to market conditions and subject to regulatory approval.

CL China is expected to complete over 8,000 units in 2015. New projects expected to commence handover upon completion are Vermont Hills in Beijing, New Horizon and Lotus Mansion in Shanghai, Lakeside in Wuhan, Parc Botanica in Chengdu and Vista Garden in Guangzhou.

The four completed Raffles City developments, namely Raffles City Shanghai, Raffles City Beijing, Raffles City Ningbo and Raffles City Chengdu are expected to continue to generate positive and stable leasing income. Subject to regulatory approval and market conditions, the strata-sale components of Raffles City Shenzhen and Raffles City Hangzhou are expected to be launch-ready in 2015. Raffles City Changning is expected to commence its office and retail operations in 4Q 2015 and 2016 respectively. Raffles City Chongqing is expected to commence main construction works in 2015.

CL China will continue to seek opportunities to acquire new sites to boost its development pipeline in China, including undertaking strategic acquisitions of land banks and real estate assets.

#### **CMA**

CMA's key markets in Singapore, China and Malaysia are expected to register positive GDP growth in 2015. China's economy is expected to grow around 7.0%; Singapore's economy between 2.0% and 4.0% and Malaysia between 4.5% and 5.5% in 2015.

China's retail sales for FY 2014 continue to grow 12.0% year-on-year to RMB26.2 trillion. While moderate growth rate going forward is expected, with the government placing less emphasis on rapid growth; the focus on driving domestic consumption and maintaining long-term stability should bode well for our China malls. In addition, our portfolio of 19 operational malls in Singapore which are well-connected to public transportation networks and strategically located either in large population catchments or within popular shopping and tourist destinations, will provide us with a steady stream of income in 2015.

Going forward, CMA will continue to focus its efforts on opening new malls in China as well as improving the performance of its existing malls. CMA will also further strengthen its presence in the region when opportunities arise and build upon the sizeable pipeline of malls under development which will underpin the growth in future earnings.

#### **Ascott**

Notwithstanding a challenging operating environment going into 2015 due to slower growth in certain economies, Ascott expects to remain resilient and healthy through the extended stay business model and well-diversified global presence.

In 2015, Ascott will continue to grow its fee-based income through securing more management contracts as part of its strategy to scale up its global network and improve operational leverage.

In addition, Ascott will continue to seek investment opportunities in key gateway cities globally.

Ascott will also focus on active asset enhancement initiatives to reposition and upgrade certain serviced residences to optimise returns and to create value for shareholders, as well as enhance travelers' experience.

#### **GROUP OVERALL PROSPECTS**

CapitaLand has a well-balanced portfolio of investment properties which generate strong recurring income and residential projects providing trading income.

CapitaLand is on track in terms of our strategic direction to build a diversified portfolio across integrated developments, shopping malls, serviced residences, offices and homes. CapitaLand remains confident in the long-term outlook for its two core markets, Singapore and China, while we expand in our new growth markets of Vietnam, Indonesia and Malaysia.

CapitaLand will continue its capital management strategy using the listed real estate investment trusts (REITs), funds and various capital management platforms, as well as growing its assets under management. CapitaLand has the capacity to take advantage of new opportunities when they arise.

#### 11 Dividend

- 11(a) Any dividend declared for the present financial period? Yes. Please refer to Note 18.
- 11(b) Any dividend declared for the previous corresponding period? Yes.
- **11(c)** Date payable: To be announced at a later date.
- **11(d)** Books closing date: To be announced at a later date.

### 12 If no dividend has been declared/recommended, a statement to that effect

Not applicable.

#### 13 Interested Person Transactions

The Company has not obtained a general mandate from shareholders for Interested Person Transactions.

### 14 Confirmation Pursuant to Rule 705(5) of the Listing Manual

Not applicable.

### 15 Segmental Revenue and Results – Continuing operations

### 15(a)(i) By Strategic Business Units (SBUs) – 4Q 2014 vs 4Q 2013 (Restated)

|                          | Revenue            |   |               | Earnings before interest & tax |   |               |
|--------------------------|--------------------|---|---------------|--------------------------------|---|---------------|
|                          | 4Q 2014<br>S\$'000 | 4Q 2013 <sup>(1)</sup><br>S\$'000<br>(Restated) | Variance<br>% | 4Q 2014<br>S\$'000             | 4Q 2013 <sup>(1)</sup><br>S\$'000<br>(Restated) | Variance<br>% |
| Continuing operations    |                    |   |               |                                |   |               |
| CapitaLand Singapore (2) | 368,858            | 214,929   | 71.6          | 344,275                        | 220,285   | 56.3          |
| CapitaLand China (3)     | 231,777            | 292,836   | (20.9)        | 94,754                         | 131,997   | (28.2)        |
| CapitaMalls Asia         | 656,509            | 184,058   | 256.7         | 380,056                        | 272,868   | 39.3          |
| Ascott                   | 176,618            | 164,333   | 7.5           | 96,185                         | 101,667   | (5.4)         |
| Corporate and Others (4) | 84,046             | 51,745  | 62.4          | (48,011)                       | (39,754)  | (20.8)        |
| Total                    | 1,517,808          | 907,901   | 67.2          | 867,259                        | 687,063   | 26.2          |

### 15(a)(ii) By Strategic Business Units (SBUs) – FY 2014 vs FY 2013 (Restated)

|                          | Revenue            |   |               | Earnings before interest & tax |   |               |
|--------------------------|--------------------|---|---------------|--------------------------------|---|---------------|
|                          | FY 2014<br>S\$'000 | FY 2013 <sup>(1)</sup><br>S\$'000<br>(Restated) | Variance<br>% | FY 2014<br>S\$'000             | FY 2013 <sup>(1)</sup><br>S\$'000<br>(Restated) | Variance<br>% |
| Continuing operations    |                    |   |               |                                |   |               |
| CapitaLand Singapore (2) | 1,241,537          | 1,237,434                                       | 0.3           | 802,683                        | 749,133   | 7.1           |
| CapitaLand China (3)     | 637,500            | 899,007   | (29.1)        | 409,101                        | 387,687   | 5.5           |
| CapitaMalls Asia         | 1,177,744          | 640,688   | 83.8          | 945,162                        | 844,927   | 11.9          |
| Ascott                   | 682,934            | 634,955   | 7.6           | 297,496                        | 323,350   | (8.0)         |
| Corporate and Others (4) | 184,883            | 98,949  | 86.8          | (17,502)                       | (46,537)  | 62.4          |
| Total                    | 3,924,598          | 3,511,033                                       | 11.8          | 2,436,940                      | 2,258,560                                       | 7.9           |

Note:

<sup>(1)</sup> The comparatives have been restated to take into account the retrospective adjustments relating to FRS 110 and FRS 105.

<sup>(2)</sup> Includes residential business in Malaysia.

<sup>(3)</sup> Excludes Retail and Serviced Residences in China.

<sup>(4)</sup> Includes Surbana, Storhub, Financial Services and other businesses in Vietnam, Japan, UK and GCC.

### 15(b)(i) By Geographical Location – 4Q 2014 vs 4Q 2013 (Restated)

|                                |           | Revenue                |          |         | Earnings before interest & tax |          |  |
|--------------------------------|-----------|------------------------|----------|---------|--------------------------------|----------|--|
|                                | 4Q 2014   | 4Q 2013 <sup>(1)</sup> | Variance | 4Q 2014 | 4Q 2013 <sup>(1)</sup>         | Variance |  |
|                                | S\$'000   | S\$'000                | %        | S\$'000 | S\$'000                        | %        |  |
|                                |           | (Restated)             |          |         | (Restated)                     |          |  |
| Continuing operations          |           |                        |          |         |                                |          |  |
| Singapore                      | 952,312   | 335,249                | 184.1    | 527,047 | 350,810                        | 50.2     |  |
| China <sup>(2)</sup>           | 297,151   | 346,900                | (14.3)   | 248,392 | 278,039                        | (10.7)   |  |
| Other Asia <sup>(3)</sup>      | 179,597   | 134,139                | 33.9     | 74,705  | 10,319                         | 624.0    |  |
| Europe & Others <sup>(4)</sup> | 88,748    | 91,613                 | (3.1)    | 17,115  | 47,895                         | (64.3)   |  |
| Total                          | 1,517,808 | 907,901                | 67.2     | 867,259 | 687,063                        | 26.2     |  |
|                                |           |                        |          |         |                                |          |  |

### 15(b)(ii) By Geographical Location – FY 2014 vs FY 2013 (Restated)

|                                | Revenue   |                       |          | Earnings before interest & tax |                        |          |  |
|--------------------------------|-----------|-----------------------|----------|--------------------------------|------------------------|----------|--|
|                                | FY 2014   | FY 2013 <sup>1)</sup> | Variance | FY 2014                        | FY 2013 <sup>(1)</sup> | Variance |  |
|                                | S\$'000   | S\$'000               | %        | S\$'000                        | S\$'000                | %        |  |
|                                |           | (Restated)            |          |                                | (Restated)             |          |  |
| Continuing operations          |           |                       |          |                                |                        |          |  |
| Singapore                      | 2,145,274 | 1,613,341             | 33.0     | 1,284,602                      | 1,138,319              | 12.9     |  |
| China <sup>(2)</sup>           | 865,261   | 1,104,737             | (21.7)   | 751,153                        | 782,736                | (4.0)    |  |
| Other Asia (3)                 | 558,527   | 441,821               | 26.4     | 298,756                        | 202,354                | 47.6     |  |
| Europe & Others <sup>(4)</sup> | 355,536   | 351,134               | 1.3      | 102,429                        | 135,151                | (24.2)   |  |
| Total                          | 3,924,598 | 3,511,033             | 11.8     | 2,436,940                      | 2,258,560              | 7.9      |  |
|                                |           |                       |          |                                |                        |          |  |

Note: (1) The comparatives have been restated to take into account the retrospective adjustments relating to FRS 110 and FRS 105.

In the review of performance, the factors leading to any material changes in contributions to revenue and earnings by the business or geographical segments

Please refer to Item 8.

<sup>&</sup>lt;sup>(2)</sup> China including Hong Kong.

<sup>(3)</sup> Excludes Singapore and China and includes projects in GCC.

<sup>(4)</sup> Includes Australia.

### 17 Breakdown of Group's revenue and profit after tax for first half year and second half year

|   | 2014<br>S\$'000    | 2013<br>S\$'000    | Increase/<br>(Decrease) |
|---|--------------------|--------------------|-------------------------|
|   |                    | (Restated)         | %                       |
| (a) Revenue   |                    |                    |                         |
| - first half  | 1,487,862          | 1,643,061          | (9.4)                   |
| - second half   | 2,436,736          | 1,867,972          | 30.4                    |
| Full year revenue   | 3,924,598          | 3,511,033          | 11.8                    |
| (b) Profit after tax before deducting minority interests ("PAT") - first half - second half | 919,630<br>840,063 | 986,189<br>619,334 | (6.7)<br>35.6           |
| Full year PAT   | 1,759,693          | 1,605,523          | 9.6                     |

### 18 Breakdown of Total Annual Dividend (in dollar value) of the Company

Barring unforeseen circumstances, the Company's policy is to declare a dividend of at least 30% of the annual profit after tax and non-controlling interests excluding unrealised revaluation gains or losses as well as impairment charges or write backs.

The Directors are pleased to propose an ordinary dividend of 9.0 cents per share for the financial year ended 31 December 2014, subject to shareholders' approval.

|                           | Current financial year<br>ended 31/12/2014 |   |           |  |  |  |  |
|---------------------------|--|---|-----------|--|--|--|--|
| Name of Dividend          | Ordinary Special Total                     |   |           |  |  |  |  |
| Type of Dividend          | Cash                                       | - | Cash      |  |  |  |  |
| Dividend Per share        | 9.0 cents                                  | - | 9.0 cents |  |  |  |  |
| Annual Dividend (S\$'000) | 383,273                                    | - | 383,273   |  |  |  |  |

The above dividend amounts are estimated based on the number of issued shares (excluding treasury shares) as at 31 December 2014. The actual dividend payment can only be determined on books closure date.

|                           | Previous financial year<br>ended 31/12/2013 |   |           |  |  |  |
|---------------------------|---|---|-----------|--|--|--|
| Name of Dividend          | Ordinary Special Total                      |   |           |  |  |  |
| Type of Dividend          | Cash  | = | Cash      |  |  |  |
| Dividend Per share        | 8.0 cents                                   | = | 8.0 cents |  |  |  |
| Annual Dividend (S\$'000) | 340,648                                     | - | 340,648   |  |  |  |

19 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, CapitaLand Limited (the "Company") confirms that there is no person occupying a managerial position in the Company or in any of its principal subsidiaries who is a relative of a director, chief executive officer or substantial shareholder of the Company.

#### BY ORDER OF THE BOARD

Michelle Koh Company Secretary 17 February 2015

This announcement may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on the current view of management on future events.