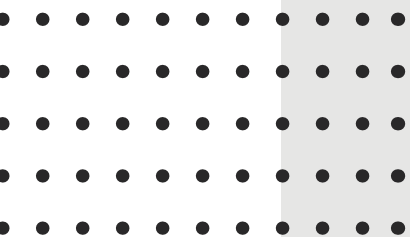
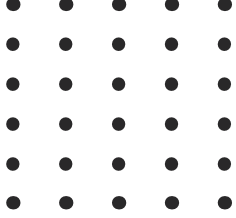


The Year of Clarity



HO
BEE
LAND

20
AR/18



18

OUR PRESENCE

Clarity.

To be clear is to have
a steadfast vision,
a strategic goal,
a firm foundation.
The clearer we are,
it seems, the smoother
our growth is.
This is our year
of Clarity.

20

**INVESTMENT
PROPERTIES**



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04 CHAIRMAN'S STATEMENT

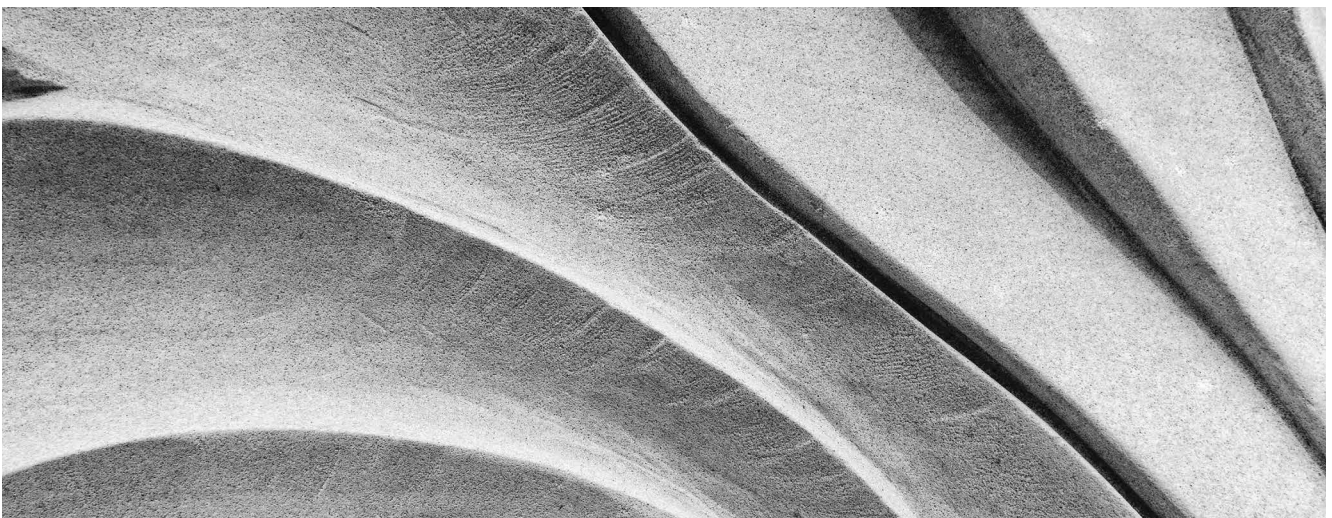


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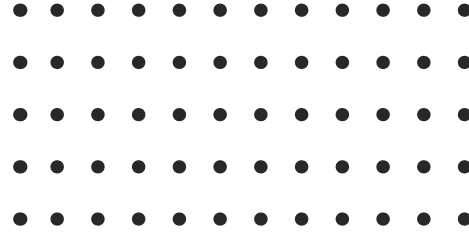




**TO ALWAYS BE ON TOP,
WE HAVE TO STAND
OUT AND RISE ABOVE.**

If effectiveness is doing the right thing, our efficiency is doing things right – by making bold decisions and charting a smarter path.



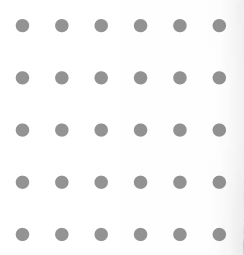


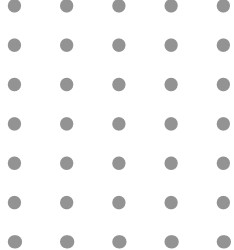
CLARITY IN
**MAKING
BOLD AND
STRATEGIC
MOVES**

Chairman's Statement

//
**Our portfolio of commercial
properties in Singapore
and London will continue
to provide stable recurring
income in the coming year.**

—
Chua Thian Poh
CHAIRMAN & CHIEF EXECUTIVE OFFICER





DEAR SHAREHOLDERS,

It gives me and the Board of Directors great pleasure in announcing another year of steady growth in the Group's performance for FY2018.

FINANCIAL REVIEW

The Group improved on its previous year's financial results with an increase in net profit after tax and non-controlling interest by 8% to S\$270.0 million in FY2018.

During the year, profit from operations increased 25% year-on-year to S\$263.0 million from S\$209.8 million. This was largely attributable to net rental income from Ropemaker Place (since mid-June 2018) of approximately S\$27.2 million, as well as an increase in fair value gain on investment properties to S\$121.4 million from S\$78.1 million. These were partially offset by a foreign exchange loss of S\$10.2 million, which resulted from the weakening of the Sterling Pound, Australian Dollar and Euro which the Group has investments in.

The Group's net finance costs increased 64% to S\$41.6 million in FY2018 from S\$25.5 million a year ago from additional bank borrowings for the acquisition of Ropemaker Place and investment in a European Real Estate Fund, and a full year of interest expense from the bank borrowings that funded the acquisition of 67 Lombard Street in London in mid-2017.

The Group's share of profits from associates, contributed by the development projects in Shanghai and Zhuhai in China, increased 9.4% year-on-year to S\$108.5 million from S\$99.3 million.

The Group's share of losses in jointly-controlled entities increased from S\$4.4 million to S\$9.7 million in FY2018, due to lower profits from the residential project in Tangshan, China and impairment loss relating to the residential project Cape Royale in Sentosa Cove.

Profit before taxation increased 15% year-on-year to S\$320.2 million from S\$279.2 million. Income tax expense increased by S\$21.3 million to S\$49.7 million in FY2018 due largely to provision for a potential tax liability of approximately S\$20.3 million relating to the gain on sale of Hotel Windsor. The tax authority has raised an additional tax assessment in FY2018. The Company has objected to the assessment based on professional advice.

Earnings per share increased to 40.58 Singapore cents in FY2018 from 37.44 Singapore cents a year ago. Total shareholders' fund as at 31 December 2018 was S\$3.29 billion, representing a net asset value of S\$4.94 per share, an improvement of 24 Singapore cents per share from the previous financial year. Net gearing rose

from 0.40 times to 0.70 times as at 31 December 2018. This was due mainly to the increased borrowings to fund the acquisition of Ropemaker Place in mid-2018.

BUSINESS REVIEW

Singapore

The Group's portfolio of properties in Singapore generated a total rental income of S\$91.4 million in FY2018 (FY2017: S\$90.3 million), contributing to 46% of Group revenue (FY2017: 55%).

Rental income from The Metropolis was S\$82.2 million and this contributed to 42% of Group revenue (FY2017: 50%). The remaining rental income from Singapore was mainly contributed by the two industrial buildings and Turquoise, a residential development on Sentosa Cove.

The Group recorded a fair value gain of S\$76.8 million on its investment properties in FY2018 (FY2017: S\$39.8 million).

Occupancy rate for the Seascape and Cape Royale residential projects (which are held by jointly-controlled entities) are about 80%.

Chairman's Statement

London

In June 2018, the Group completed the £650 million acquisition of the Ropemaker Place in London, a 21-storey Grade A office tower with net rentable space of approximately 602,000 square feet. This office building is strategically located with easy access to the upcoming Crossrail and the Liverpool Street station. As at year end, the building is fully let to good S&P credit rated tenants.

The Ropemaker Place has a BREEAM Excellent sustainability rating and was the first building in the City of London to achieve a LEED Platinum pre-certification for sustainability.

The Group secured its inaugural Green Loan in Singapore to partially finance the acquisition of the Ropemaker Place in August 2018. This Green Loan was the first such loan in Singapore and under the Group's Green Finance Framework, it is now able to tap onto green financing to fund projects that are both environmentally friendly and sustainable.

The Group enjoyed a full year of rental income from 67 Lombard Street in FY2018. The acquisition of Ropemaker Place contributed £15.3 million to net rental income in FY2018. Including Ropemaker Place, the Group has built a portfolio

of seven commercial properties in London, with total lettable space of about 1.6 million square feet.

The London portfolio generated a total rental income of £47.5 million in FY2018 compared to £31.5 million in the previous financial year. This represented 44% of Group revenue in FY2018 (FY2017: 33%). The net rental yield on the London commercial properties based on current valuations ranged between 3.5% and 5.7% in FY2018 (FY2017 range: 4% and 5.5%). The average unexpired lease for the seven properties is approximately 7.4 years.

The Group recorded a fair value gain of £25.2 million on its London portfolio in FY2018 (FY2017: £21.3 million).

Europe

The Group has invested in a European Real Estate Fund and also co-invested in a commercial redevelopment project in Munich, Germany. Total commitment for these investments amounted to €132 million. As at 31 December 2018, total funds invested were €64.3 million.

Australia

In FY2018, the Group sold the remaining units in Pearl, its residential project in Melbourne. It also sold the freehold residential site at Ferny Avenue, Gold Coast.

To date, the Group has sold 194 units out of 223 units (87%) in Rhapsody, its residential development in Gold Coast. The unsold units are more than 90% leased.

Australia's sales contributed A\$16.7 million (9%) and rental income contributed A\$2.2 million (1%) to Group revenue in FY2018.

The Group also received distribution income from the joint-development project, Eporo Tower in Melbourne, amounting to A\$4.0 million.

To date, the Wollert joint venture in Melbourne which the Group has a 49% stake, has sold 134 land lots out of a total of 303 land lots.

China

The Group's 40% joint venture residential project in Shanghai contributed S\$87.9 million to the share of profits from associates in FY2018 (FY2017: S\$97.6 million). This completed project of 1,470 units is 98% sold.

The Group's 20% joint venture residential project in Zhuhai contributed S\$20.6 million to the share of profits from associates in FY2018 (FY2017: S\$1.7 million). There are 3,500 units in this project. To date, we have launched approximately 2,300 units for sale and 90% of the launched units have been sold.

In Tangshan, Phase One of our 50% joint venture project comprising 845 units is 100% sold. Phase Two comprising 1,220 units was launched in June 2018 and is 63% sold.

PROPOSED DIVIDEND

The Board is pleased to recommend a dividend of 10 cents per share, comprising a first and final dividend of 8 cents per share and a special dividend of 2 cents per share. Subject to shareholders' approval at the Annual General Meeting of the Company to be held on 30 April 2019, the dividends will be paid on 31 May 2019.

BUSINESS PROSPECTS

The Singapore office market is expected to remain positive in view of stable demand and tightened supply. Our Grade A office building, The Metropolis, continues to be well sought-after with 100% occupancy rate. We expect positive rental reversions for lease renewals this year.

On the local residential front, we expect the market to remain challenging in view of the high number of properties in the supply pipeline and the impact brought about by the new cooling measures introduced in the second half of 2018.

In London, our portfolio of seven commercial properties are fully occupied. We can expect positive rental reversions for several of the leases which are up for rental reviews this year. Although there are heightened uncertainties brought about by the impending Brexit, our long average tenancies of more than five years will cushion any negative impact that may arise in the short term.

Our portfolio of commercial properties in Singapore and London will continue to provide stable recurring income in the coming year. Notwithstanding, the Group is aware of the headwinds arising from the threat of a full-blown US-China trade war and Brexit. We will continue to monitor the underlying global economic growth and adapt the Group's business strategies to meet these challenges.

MANAGEMENT APPOINTMENTS

On 1 October 2018, Mr Nicholas Chua was promoted to Deputy Chief Executive Officer and Mr Ong Chong Hua was appointed as Chief Operating Officer in addition to his role as Executive Director.

Nicholas' appointment is part of the leadership development and succession planning for the Group. He joined the Group in 2002 and has held several senior management positions in the Group. He has been involved in developing the Group's

businesses, particularly in Australia and China, and most recently the Group's investment into Europe. Before transitioning into his current role, Nicholas was Group Director (Business Development).

Chong Hua has been an Executive Director of Ho Bee Land Limited since he joined the Group in 1995. As Chief Operating Officer, Chong Hua will be responsible for all operational aspects of the Group's businesses.

A NOTE OF THANKS

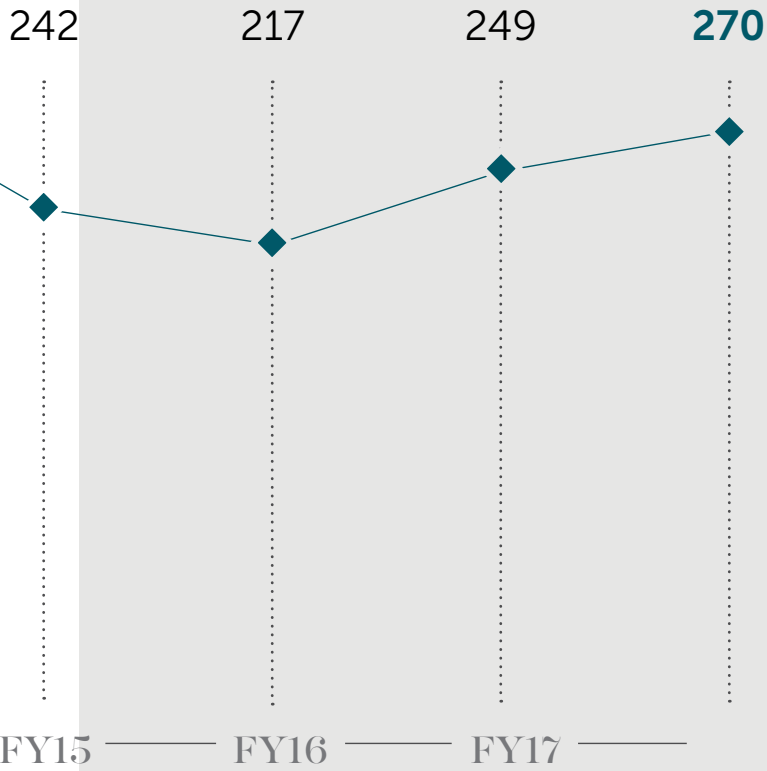
I would like to express my heartfelt gratitude and appreciation to my fellow Board members, who have provided much guidance and wisdom in conducting the affairs of the Board.

I would also like to acknowledge the hard work and dedication of management and staff of the Company.

Last but not least, special thanks to our shareholders, bankers, tenants and business associates for your support of the Group over the years.

Chua Thian Poh
CHAIRMAN & CEO

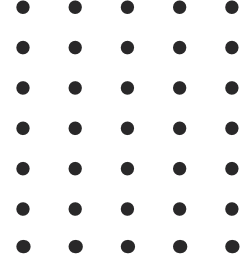




Profit Attributable
to Shareholders
(S\$ million)

FY 18

AT HO BEE LAND, WE PAVE
OUR WAY WITH A CLEAR
FUTURE DESTINATION IN MIND.
OUR UNIQUE APPROACH AND
PERCEPTION ON GROWTH
UNDERPINS OUR SUCCESS
OVER THE YEARS.



CLARITY IN
**CHARTING A
SUSTAINABLE
COURSE**

Board of Directors

MR CHUA THIAN POH

Chairman and Chief Executive Officer

Mr Chua Thian Poh is the founder of Ho Bee Group. He was appointed as the Group's Chairman and Chief Executive Officer in 1999.

In recognition of his business leadership and contributions, Mr Chua was awarded the Businessman of the Year in 2006. He also serves on the boards of several private companies which include Ascendas-Singbridge Pte. Ltd.

As an active community leader, Mr Chua's appointments include those of Honorary President of Singapore Federation of Chinese Clan Associations, Honorary President of Singapore Chinese Chamber of Commerce & Industry, Chairman of Ren Ci Hospital, Immediate Past President of Singapore Hokkien Huay Kuan, Chairman of Board of Trustee of the Chinese Development Assistance Council, Chairman of Singapore Chinese Cultural Centre, and Honorary Chairman of Bishan East Citizens' Consultative Committee.

Mr Chua holds several other public appointments. He was appointed as the Non-Resident Ambassador of Singapore to the Republic of Maldives in 2015 and a member of the Constitutional Commission for the review of Elected Presidency in 2016. In 2017, he was appointed to the Council of Presidential Advisers as an alternate member and in 2019, a full member.

In recognition of his extensive community and public service contributions, he was conferred the Public Service Star (BBM) in 2004, Justice of the Peace in 2005 and the Distinguished Service Order in 2014.

For his philanthropic activities and impact, Mr Chua was awarded the President's Award for Philanthropy (Individual) in 2012 and listed in Forbes Asia's Heroes of Philanthropy honour roll in 2014.

MR ONG CHONG HUA

Executive Director and Chief Operating Officer

Mr Ong Chong Hua joined the Group in 1995 as an Executive Director and was appointed as the Group's Chief Operating Officer on 1 October 2018.

Mr Ong works closely with the Group Chairman and Chief Executive Officer in charting the Group's investment, development and marketing strategies. He is also responsible for all operational aspects of the Group's businesses in Singapore and overseas.

Mr Ong has more than 30 years of experience in the real estate sector. He began his career as a town planner with the Urban Redevelopment Authority in 1980 before joining Jones Lang Wootton (now known as Jones Lang LaSalle) in 1990 as Head of its Consultancy and Project Management Department.

Mr Ong holds a Masters degree in Town and Regional Planning from the University of Sheffield, UK.

MR DESMOND WOON CHOON LENG

Executive Director

Mr Desmond Woon joined the Group in 1987 and was appointed as an Executive Director in 1995.

Mr Woon directs the Group's corporate finance, accounting, tax, legal, risk management, corporate governance and investor relations, and oversees these functions across the Group. Mr Woon was instrumental in the Group's establishment and early years of development. He also played a leading role in the Company's initial public offering in 1999.

Prior to joining the Group, Mr Woon's career highlights include holding the post of Finance and Administration Manager at two of Indonesia's leading electronics companies.

MR BOBBY CHIN YOKE CHOONG

Lead Independent Director

Mr Bobby Chin was appointed to the Board in 2006. He was the Managing Partner of KPMG Singapore from 1992 until his retirement in 2005. He is an Associate Member of the Institute of Chartered Accountants in England and Wales.

Mr Chin served as a board member of Urban Redevelopment Authority from 1997 to 2006 and was its Chairman from 2001 to 2006. He also served as the Chairman of Singapore Totalisator Board from 2006 to 2012.

Mr Chin is currently the Chairman of NTUC Fairprice Co-operative Ltd and the Deputy Chairman of NTUC Enterprise Co-Operative Limited. He is also the Chairman of the Housing and Development Board and serves as a member of the Council of Presidential Advisers. Mr Chin sits on the boards of Temasek Holdings (Private) Ltd, Singapore Labour Foundation and several listed companies including Yeo Hiap Seng Ltd, AV Jennings Limited and Singapore Telecommunications Limited. He is also the Chairman of Frasers Commercial Asset Management Ltd.

In February 2019, Mr Chin was appointed as Chairman of the Corporate Governance Advisory Committee.



Having clarity in leadership means having visionary leaders who are focused and unwavering. Such leaders, who are not stopped by any obstacles in building forward, bring our vision to life.

Board of Directors

MR JEFFERY CHAN CHEOW TONG

Independent Director

Mr Jeffery Chan was appointed to the Board in 2002. He was also appointed as a board member of Ho Bee Foundation in May 2017. Mr Chan is currently an Independent Director of Goodhope Asia Holdings Ltd.

Mr Chan has over 40 years of finance and accounting experience. He was previously the Non-Executive Chairman of AXA Insurance Singapore Pte Ltd and a board member of Pacific Healthcare Holdings Ltd.

Mr Chan is a Fellow Member of the Institute of Chartered Accountants in England and Wales, as well as the Institute of Singapore Chartered Accountants.

MR KO KHENG HWA

Independent Director

Mr Ko Kheng Hwa was appointed to the Board in May 2016. He is currently Chairman of Envision Digital International Pte Ltd and Senior Advisor to Envision Digital Group. Founded in China, the group provides Internet-of-Things digital platform for smart energy and smart cities. He is an Independent Director of AIMS AMP Capital Industrial REIT Management Limited, manager of the public-listed AIMS AMP Capital Industrial REIT. He also serves as Senior or Expert Advisor to several companies including Boston Consulting Group International, Inc.

Public sector leadership positions held by Mr Ko included Managing Director of Economic Development Board, CEO of JTC Corporation and CEO of National Computer Board. Business sector leadership appointments held included CEO of Singbridge International Singapore Pte Ltd (a Temasek-linked company), CEO Sustainable Development & Living Business Division of Keppel Corporation Ltd, Chairman of Arcasia (now Ascendas) Land Singapore Pte Ltd, Director of China incorporated joint venture companies which master-developed the Sino-Singapore Guangzhou Knowledge City and Sino-Singapore Tianjin Eco-City, and Chairman of former NASDAQ-listed Pacific Internet Ltd. He was also an Independent Director at iX Biopharma Ltd.

Mr Ko's academic background includes Advanced Management Program, Harvard Business School; Masters in Management, MIT; and BA (Honours) in Civil Engineering, Cambridge University. A President Scholar, he was also conferred the Public Administration Gold Medal by the Singapore Government.

MR SEOW CHOKE MENG

Independent Director

Mr Seow Choke Meng was appointed to the Board in April 2017. He was also appointed as a board member of Ho Bee Foundation in May 2017.

Mr Seow is currently the Business Consultant of Singapore Press Holdings Ltd (SPH). He is also the Executive Director of Times Development Pte Ltd, a Director of Sin Chew Jit Poh (Singapore) Ltd, Focus Publishing Ltd and Times Properties Pte Ltd. Mr Seow is a veteran in the media industry having worked in SPH group for almost 40 years. He held various senior appointments in SPH which includes helping the human resource, administration, circulation and editorial services/cultural industry promotion departments of the Chinese newspapers.

Mr Seow is an Honorary Council Member of the Singapore Chinese Chamber of Commerce and Industry. He is actively involved in grassroots and community organisations. He serves as Board of Trustee for Chinese Development Assistance Council, Vice-Chairman of Ulu Pandan Citizen's Consultative Committee and Ren Ci Hospital. He is also a board member of Kwong Wai Shiu Hospital & Nursing Home, National Healthcare Group, Singapore Chinese Cultural Centre, National Council of Social Service and SPH Silver Care Pte Ltd.

Mr Seow graduated from the University of Singapore with a Bachelor of Science (Honours) degree. He was conferred the Public Service Star in 2013.

MS JOSEPHINE CHOO POH HUA

Independent Director

Ms Josephine Choo was appointed to the Board in April 2017.

Ms Choo is a Partner in the Specialist & Private Client Disputes Practice in WongPartnership. She is an experienced litigation lawyer who specialises in infrastructure and construction disputes, regulatory matters, corporate and partnership disputes, family law, criminal law and disciplinary proceedings.

Ms Choo is an accredited mediator with Singapore Mediation Centre and a member of the Inquiry Panel for the legal profession. She is also a Director and Vice-Chairman of Dr Oon Chiew Seng Trust Limited.

Ms Choo graduated from the University of London in 1995. She is admitted to the English Bar (Middle Temple) in 1996 and to the Singapore Bar in 1998.

The Management Team

MR NICHOLAS CHUA WEE-CHERN

Deputy Chief Executive Officer

Mr Nicholas Chua was appointed as Deputy Chief Executive Officer on 1 October 2018. Prior to his current appointment, he held various senior management positions since joining the Group in 2002.

He has been involved in developing the Group's businesses, particularly in Australia and China. Most recently, he spearheaded the Group's investments into Europe. With his role as the Deputy Chief Executive Officer, he assists the Chief Executive Officer in implementing the Group's strategies and policies, and in the overall management of the Group's businesses.

Mr Chua started his career with DBS Group Holdings Ltd. He graduated with a Bachelor of Science in Finance and Marketing from the University of Oregon. Mr Chua is also the Board Chairman of Chua Foundation.

MR CHONG HOCK CHANG

Group Director, Projects and Marketing

Mr Chong Hock Chang was appointed as Group Director (Projects and Marketing) in January 2017. Mr Chong is responsible for the Group's projects, both local and overseas. He also steers the marketing of the Group's investment and development properties, both locally and overseas. Prior to his current appointment, Mr Chong held various senior management roles since joining the Group in 1995.

Mr Chong started his career as a valuer at the Inland Revenue Authority of Singapore. He then joined Jones Lang Wootton (now known as Jones Lang LaSalle) as a consultant and undertook major research, feasibility studies and formulated marketing strategies for clients.

Mr Chong holds a Bachelor of Science Degree (Honours) in Estate Management from the National University of Singapore. He currently serves as the Honorary Secretary on the Management Committee of the Real Estate Developers Association of Singapore.

MS JOSEPHINE LEE

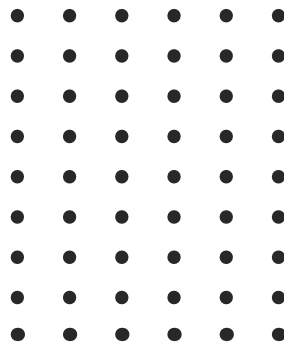
Financial Controller

Ms Lee joined Ho Bee Land as Financial Controller on 2 July 2018. She is responsible for managing the Group's finance and accounting operations, financial and management reporting, capital management and budgeting and budgetary control.

She has 20 years of diversified experience in previous roles in external audit in the Big Four audit firms, regional internal audit and commercial experience in Singapore and China.

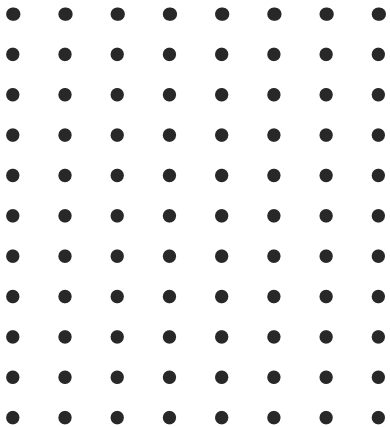
Prior to joining Ho Bee Land, Ms Lee was the Chief Financial Officer of Frasers Hospitality Asset Management Pte Ltd and Frasers Hospitality Trust Management Pte Ltd, and was responsible for the managers' financial management and regulatory compliance and reporting, and the financial and capital management for Frasers Hospitality Trust.

Ms Lee holds a Bachelor of Accountancy (Honours) degree from Nanyang Technological University, Singapore, and is a Chartered Accountant of Singapore.



Singapore United Kingdom China Australia Europe

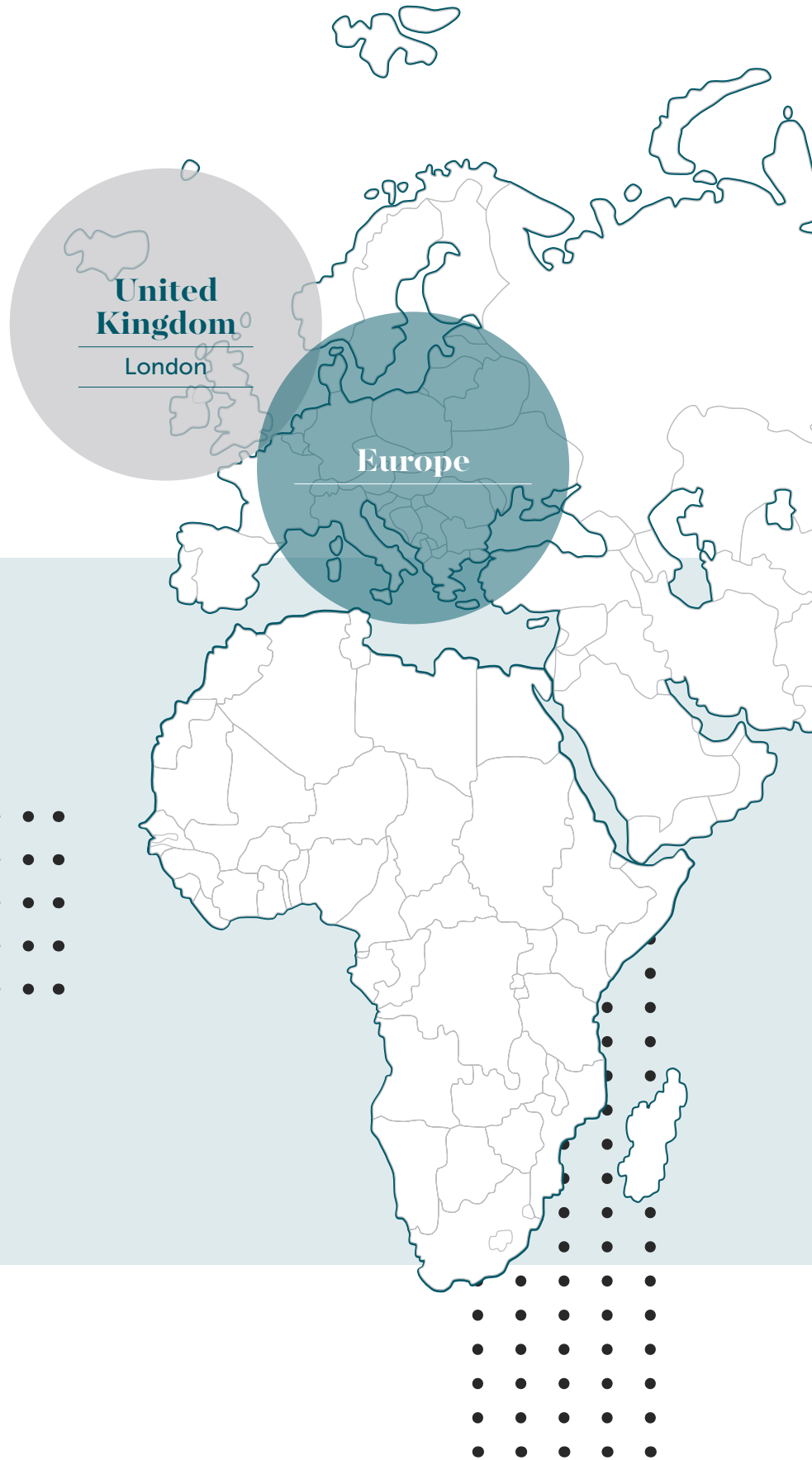
WE HAVE RECENTLY ADDED
THE HIGHLY SOUGHT-AFTER
ROPEMAKER PLACE TO OUR LIST,
BRINGING OUR PORTFOLIO TO
SEVEN PRIME COMMERCIAL
DEVELOPMENTS IN THE
UNITED KINGDOM.

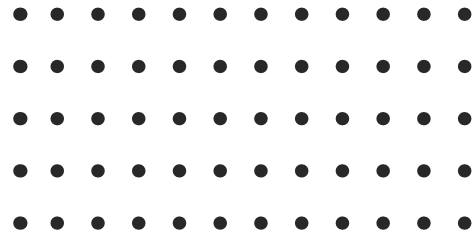
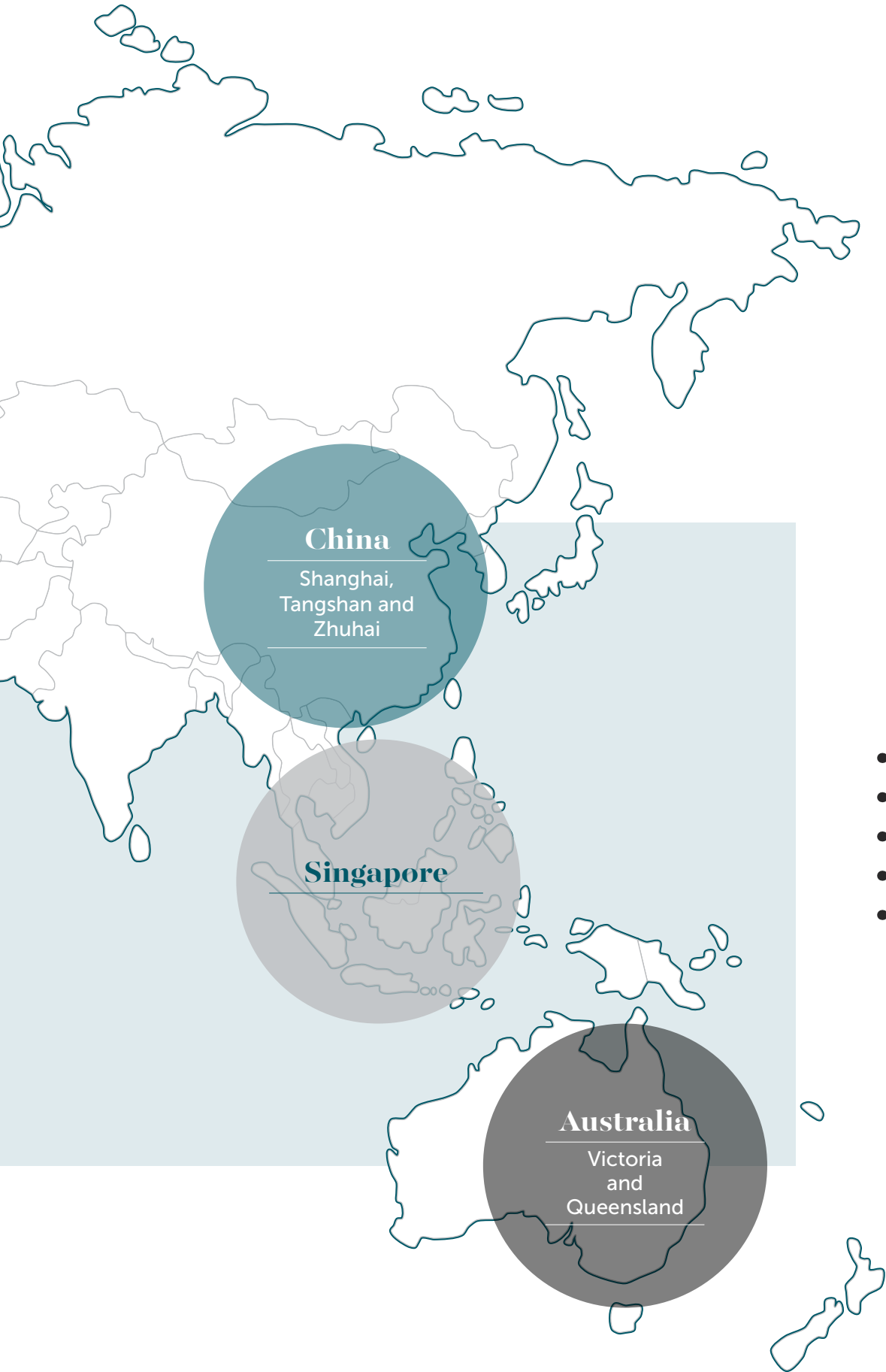




CLARITY IN
**GROWING
OUR GLOBAL
PRESENCE**

Our Presence





Investment Properties

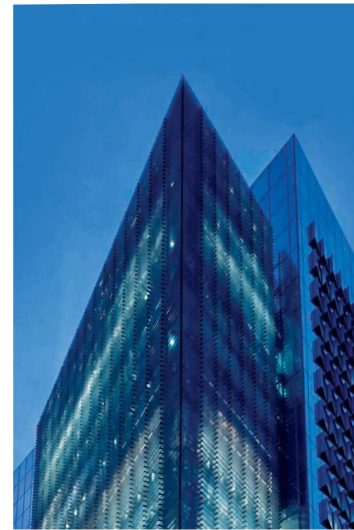
PORTRAYED IN
THIS SECTION
ARE THE GROUP'S
SEVEN INVESTMENT
PROPERTIES IN
LONDON.

London **ROPEMAKER PLACE**

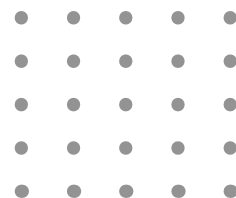
Ropemaker Place is a freehold building that occupies a substantial island site of about 1.37 acres in the heart of the City of London.

Located in one of London's top growth areas due to the introduction of Crossrail at Moorgate, the property is also a six minutes' walk away from Liverpool Street Station – the busiest transportation hub in the city. The property has exceptional connectivity to all major infrastructure hubs. London City Airport and London Gatwick are within 20 and 35 minutes from the property.





The 21-storey best-in-class Grade A office tower was completed in May 2009, with four floors offering exclusive garden terraces. It comprises 601,260 square feet of office space, retail and ancillary accommodation. The property was awarded BREEAM (Building Research Establishment Environmental Assessment Method) "Excellent" sustainability rating and was the first building in the City of London to achieve a LEED (Leadership in Energy and Environmental Design) Platinum pre-certification for sustainability.



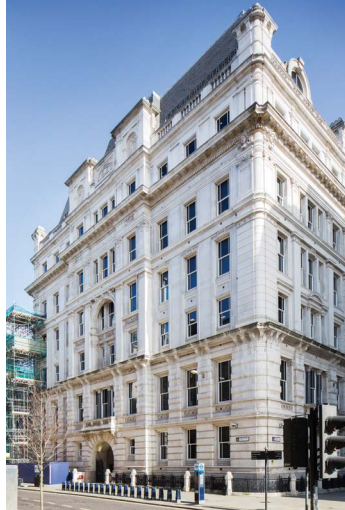
Investment Properties

London

67 LOMBARD STREET

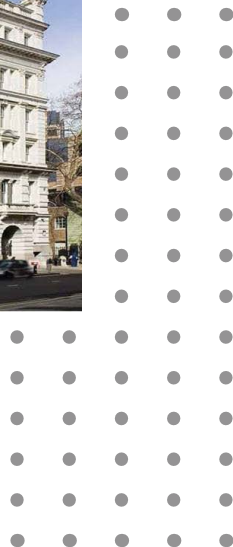
67 Lombard Street is a freehold commercial property acquired in June 2017. It is located in the core of City of London, about 100 metres away from the Bank of England and the Royal Exchange. The 10-storey office building sits amongst some of the world's biggest global companies and iconic buildings. The location benefits from excellent transport links with convenient access to the rest of central London, commuter destinations and London's airports.





London
1 ST MARTIN'S
LE GRAND

1 St Martin's Le Grand is located strategically on a prominent site in the western core of City of London. The 11-storey freehold office building stands beside the historical banking address of Gresham Street, and is approximately 50 metres north of the London Stock Exchange. The building is in close proximity to St Paul's and Barbican Underground Stations, offering excellent transport facilities.



Investment Properties

London

60 ST MARTIN'S LANE

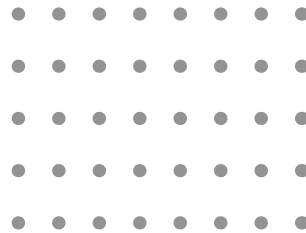
Located in the heart of Covent Garden, 60 St Martin's Lane has an unrivalled access to four Underground Stations. The property is a prime trophy office and retail building comprehensively refurbished in 2011 on its striking, original Portland Stone façade. The freehold building comprises six floors of offices and a well-configured retail/restaurant on the ground and lower ground floor.





London
110 PARK STREET

110 Park Street is situated at the northern end of Park Street in Mayfair. The 5-storey building exhibits a Victorian-style façade. The location is one of the most exclusive districts of London's West End which is renowned for some of the finest hotels, restaurants, private clubs, galleries and residential homes in the world.



Investment Properties

London

APOLLO AND LUNAR HOUSE

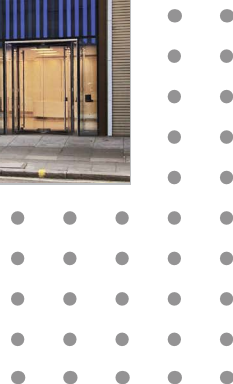
Apollo and Lunar House is located in the heart of Croydon Town Centre, which is a short distance between the East and West Croydon Railway Stations. The freehold property comprises two office buildings of 20 storeys and 22 storeys. It enjoys excellent public transport connectivity with the Tramlink and subway links nearby.





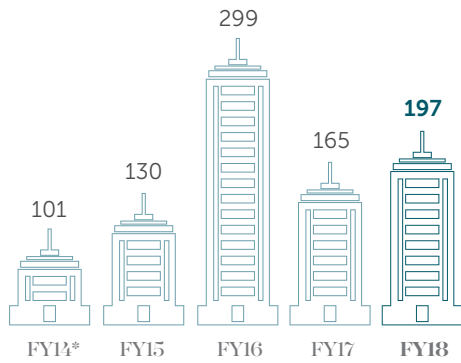
London
39 VICTORIA STREET

39 Victoria Street is located in one of the West End's most established office locations – Victoria. Completed in 2014, the freehold building provides Grade A office and retail space arranged over basement, ground and nine upper floors. It lies in close proximity to The Houses of Parliament, the Palace of Westminster and the Parliamentary Estate.

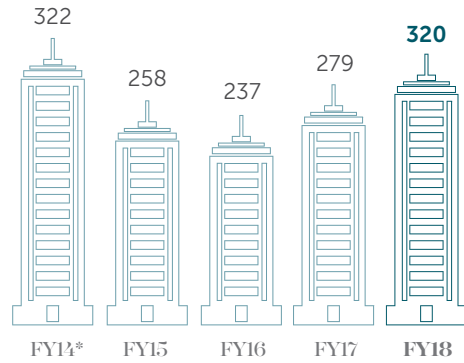


Financials at a Glance

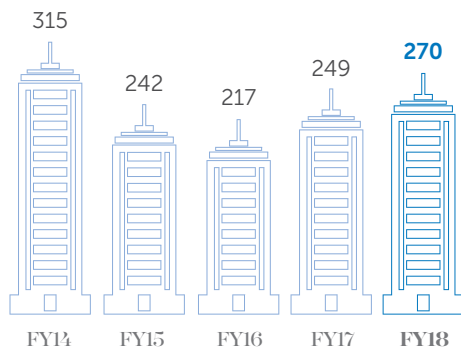
Turnover (S\$million)



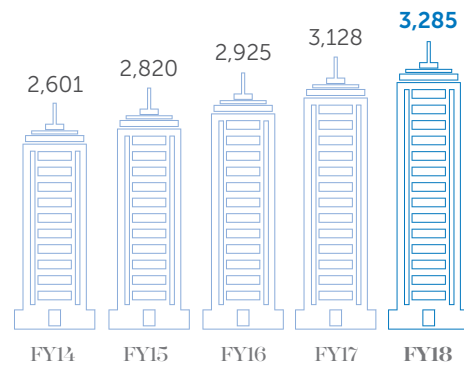
Profit Before Taxation (S\$million)



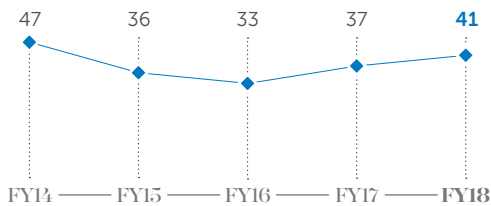
Profit Attributable To Shareholders (S\$million)



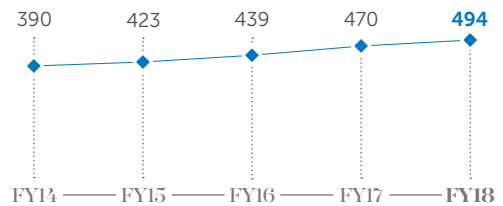
Shareholders' Equity (S\$million)



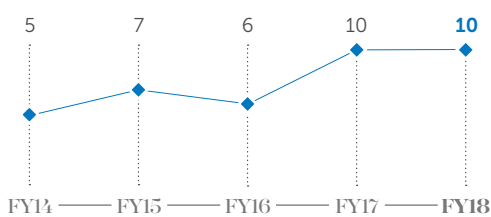
Earnings Per Share (Cents)



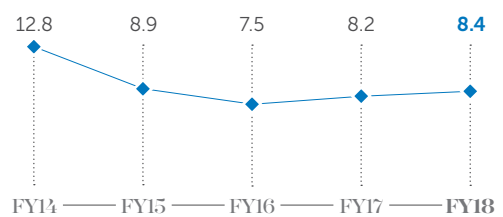
Net Assets Value Per Share (Cents)



Dividends Per Share (Cents)



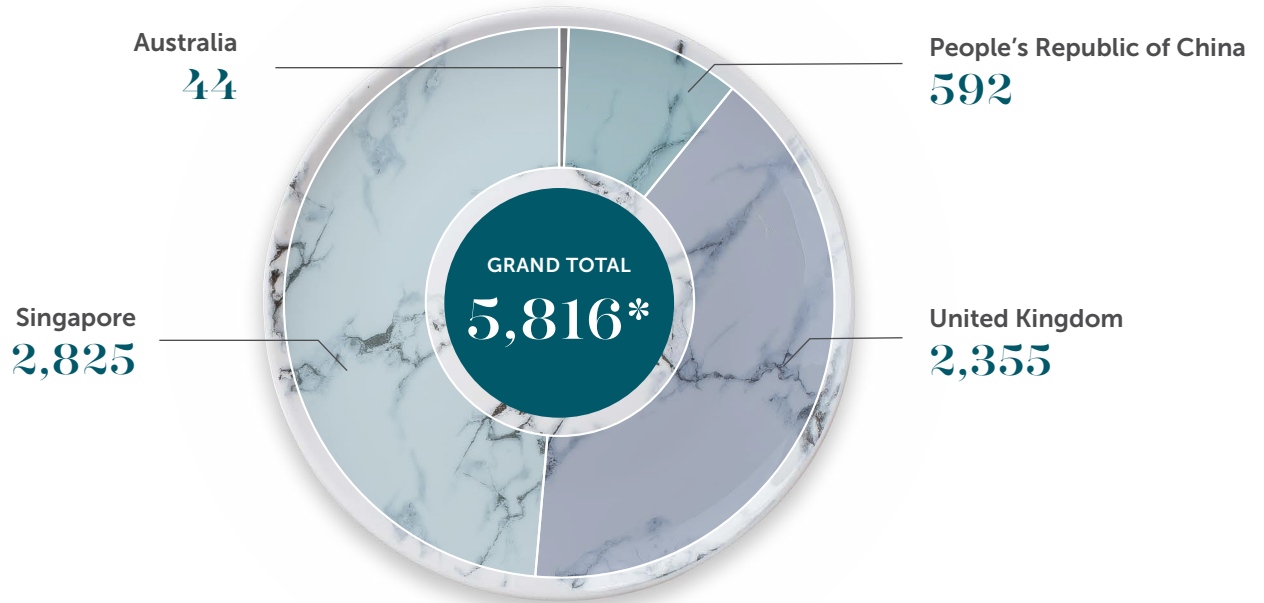
Return On Equity (%)



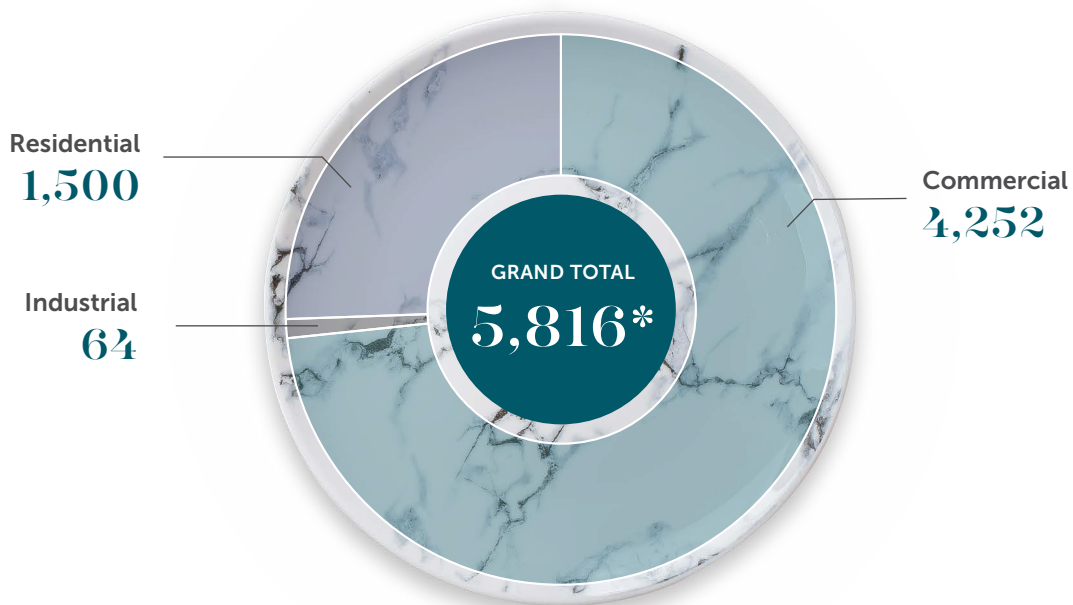
* Includes continuing and discontinued operations

Property Investments

By Region (S\$million)



By Sector (S\$million)



* Includes property investments held by jointly-controlled entities and associates

HO BEE LAND
LIMITED

Notes

[AU] Incorporated in Australia

[BVI] Incorporated in British Virgin Islands

[LUX] Incorporated in Luxembourg

[PRC] Incorporated in People's Republic of China

[UK] Incorporated in United Kingdom

Ho Bee Developments Pte Ltd
100%

HB Properties International Pte Ltd
100%

Pacific Rover Pte Ltd
100%

HB Venture Capital Pte Ltd
100%

HBS Investments Pte Ltd
100%

HB Le Grand Pte. Ltd.
100%

HB St Martins Pte. Ltd.
100%

HB Mayfair Pte. Ltd.
100%

HB Victoria Pte. Ltd.
100%

HB Croydon Pte. Ltd.
100%

Stream Field Investments Limited [BVI]
100%

Grandeur Property Investments Limited [BVI]
100%

HB Australia Pty Ltd [AU]
100%

HB Ferny Pty Ltd [AU]
100%

HB Oracle Pty Ltd [AU]
100%

HB Doncaster Pty Ltd [AU]
100%

Accordion Investments Pty Ltd [AU]
100%

Ho Bee Cove Pte. Ltd.
90%

HB Investments (China) Pte. Ltd.
80%

Seaview (Sentosa) Pte. Ltd.
50%

Shanghai Yanlord Hongqiao Property Co., Ltd. [PRC]
40%

Pinnacle (Sentosa) Pte. Ltd.
35%

Zhuhai Yanlord Heyou Land Co., Ltd. [PRC]
20%

Ho Bee Realty Pte Ltd
100%

Ho Bee (Eastwood Park) Pte Ltd
100%

Ho Bee (Pasir Ris) Pte Ltd
100%

Ho Bee (One-North) Pte. Ltd.
100%

Parliament View Developments Limited [UK]
100%

Parliament View Management Company Limited [UK]
100%

Kempster Investments Limited [BVI]
100%

Emmatown Properties Ltd [BVI]
100%

Accordion Property S.à.r.l [LUX]
100%

Elwood Tiuna Development Pty Ltd [AU]
60%

Wollert JV Pty Ltd [AU]
49%

Elwood Tiuna Pty Ltd [AU]
49%

Tiuna Grove Elwood Pty Ltd [AU]
49%

Yanlord Ho Bee Investments Pte. Ltd.
50%

Yanlord Ho Bee Property Development (Tangshan) Co., Ltd. [PRC]
100%

Zhuhai Yanlord Heyuan Land Co., Ltd. [PRC]
100%

Corporate Structure

Corporate Information

BOARD OF DIRECTORS

Mr Chua Thian Poh
Chairman and
Chief Executive Officer

Mr Ong Chong Hua
Executive Director and
Chief Operating Officer

Mr Desmond Woon Choon Leng
Executive Director

Mr Bobby Chin Yoke Choong
Lead Independent Director

Mr Jeffery Chan Cheow Tong
Independent Director

Mr Ko Kheng Hwa
Independent Director

Mr Seow Choke Meng
Independent Director

Ms Josephine Choo Poh Hua
Independent Director

AUDIT AND RISK COMMITTEE

Mr Bobby Chin Yoke Choong
Chairman

Mr Jeffery Chan Cheow Tong

Mr Ko Kheng Hwa

Ms Josephine Choo Poh Hua

NOMINATING COMMITTEE

Mr Ko Kheng Hwa
Chairman

Mr Chua Thian Poh

Mr Bobby Chin Yoke Choong

Mr Seow Choke Meng

REMUNERATION COMMITTEE

Mr Jeffery Chan Cheow Tong
Chairman

Mr Seow Choke Meng

Ms Josephine Choo Poh Hua

MANAGEMENT TEAM

Mr Nicholas Chua Wee-Chern
Deputy Chief Executive Officer

Mr Chong Hock Chang
Group Director
(Projects and Marketing)

Ms Josephine Lee
Financial Controller

COMPANY REGISTRATION NO.

198702381M

REGISTERED OFFICE

**9 North Buona Vista Drive
#11-01 The Metropolis Tower 1
Singapore 138588**
Tel: (65) 6704 0888
Fax: (65) 6704 0800
Website: www.hobee.com

COMPANY SECRETARY

Ms Tan Sock Kiang

SHARE REGISTRAR

M & C Services Private Limited
112 Robinson Road #05-01
Singapore 068902

EXTERNAL AUDITORS

KPMG LLP
Public Accountants and Chartered
Accountants Singapore
Partner-In-Charge:
Mr Tay Puay Cheng (since 2015)
16 Raffles Quay #22-00
Hong Leong Building
Singapore 048581

INTERNAL AUDITORS

Nexia TS Risk Advisory Pte. Ltd.
100 Beach Road
#30-00 Shaw Tower
Singapore 189702

Sustainability Report

This sustainability report for the financial year ended 31 December 2018 (**FY2018**) has been prepared in compliance with the requirements of SGX-ST Listing Rules 711A and 711B. The report is with reference to the Global Reporting Initiative (**GRI**) Standards: Core Option.

All data in this report is presented in good faith and to the best of our knowledge.

REPORTING FRAMEWORK

Ho Bee Land has selected the GRI Standards based on the recommendation of an independent consultant who assisted us in developing this framework. The standard was widely used by sustainability reporters globally and it offers sector specific guidance for the real estate sector. The GRI guidelines are also closely aligned with the SGX requirements. In particular, we have included in this report certain disclosures on our strategy, ethics and integrity, governance, stakeholder engagement, management approach, material topics, environmental compliance, employment, training and education, and socio economic compliance.

BOARD'S STATEMENT

It is with great pleasure that we present our sustainability report for FY2018. This is the second edition of our report and it aims to demonstrate our continual commitment to grow our business sustainably as a responsible and forward-looking corporate citizen.

The business landscape has changed over the years. Many are giving more emphasis on factors relating to environmental, social and governance (**ESG**) matters in their business decisions. This is a healthy development and as a company, we need to recognise this trend and respond to our stakeholders' requirements by delivering our services and products in a sustainable manner.

As part of the Singapore Sustainable Blueprint, the government has implemented a number of sustainability initiatives such as the Smart Nation Initiatives, Climate Action Plan and Zero Waste Master Plan. Most recently, the Singapore Budget 2019 has reinforced the national focus on, amongst other things, ensuring a sustainable environment for all; creating a caring and inclusive society; and keeping Singapore safe and secure.



In line with these broad objectives and supported by the Sustainability Steering Committee, the Board sets the sustainability direction and standards for the Group and ensure that these are met during the course of the year. The focus continues to be in areas that support our business strategy with high sustainability impact.

For the purpose of SGX Listing Rule 711A and its accompanying Practice Note 7.6, the Board confirms that it has considered sustainability issues as part of its strategic formulation, determined the material ESG factors and overseen the management and monitoring of the material ESG factors.

We hope that this report will provide our stakeholders with an ESG aspect of our business and strategy as well as a better insight of the Group. While we aim to maintain profitability and maximise shareholder return, we will endeavour to balance this with our non-financial objectives in order to create value for our other stakeholders at the same time.

YEAR IN REVIEW FY2018

Acquisition of Ropemaker Place

In June 2018, Ho Bee Land through its wholly-owned subsidiary acquired Ropemaker Place, a 21-storey commercial development in London. The building has been LEED Platinum pre-certified and has a BREEAM Excellent rating. The acquisition has boosted our green property portfolio.

Singapore's First Green Loan

In August 2018, Ho Bee Land secured Singapore's first green loan through the completion of a £200 million bridged Green Loan. While there has been several green bonds and sustainability-linked loans in Singapore prior to this, Ho Bee Land's Green Loan was the first green loan in Singapore and also the first that aligns to the Green Loan Principles set jointly by the Loan Market Association and the Asia Pacific Loan Market Association. During the process, Ho Bee Land appointed HSBC as its green structuring advisor to commission and develop its Green Finance Framework. This Framework was part of the Group's plan to move towards meeting its sustainable development goals. The Framework was certified by a third-party sustainability certifier, Sustainalytics.

Subsequent to the £200 million bridged Green Loan, the Group secured another Green Loan amounting to S\$450 million and £190.3 million for the refinancing of the Group's flagship commercial building in Singapore, The Metropolis, which has obtained Platinum award under BCA Green Mark certification.







In November 2018, the Group had also completed a £455 million green loan under a 5-year term loan facility to fund its acquisition of Ropemaker Place in London.



Sustainability Report

STAKEHOLDER ENGAGEMENT

Our business operations affect, and is affected by, a diverse group of stakeholders – both internal and external. At Ho Bee Land, we recognise that effective collaboration with our key stakeholders is critical in aligning our business decisions with their needs and concerns. We thus proactively engage stakeholders through various channels to identify and understand issues pertinent to them. We also strive to maintain regular two-way communication to foster accountability and transparency. Ho Bee Land’s approach towards stakeholder engagement is summarised below:

Key Stakeholders	Engagement Methods	Frequency	Key Topics of Interest
 Investors	Timely updates of financial results and announcements, business developments, press releases, and other relevant disclosures via SGXNet and website	Throughout the year	<ul style="list-style-type: none"> • Sustain profitability and enhance shareholder return • Transparent reporting • Sound corporate governance practices • Active portfolio management
	Annual General Meeting	Annually	
 Tenants – existing and potential	Regular formal or informal tenant meetings and feedback sessions to exchange ideas and updates on important initiatives and matters	Throughout the year	<ul style="list-style-type: none"> • Safe and secure office premises • Responsiveness to requests and feedback of tenants
	Established channels of communication for tenant and property-related issues	Throughout the year	
 Employees	Induction programme for new employees	Throughout the year	<ul style="list-style-type: none"> • Equitable remuneration • Fair and competitive employment practices and policies • Safe and healthy work environment • Focus on employee development and well-being
	Training and development programmes	Throughout the year	
	Career development performance appraisals	Annually	
	Recreational and wellness activities	Throughout the year	
	Regular e-mailers, meetings, and town-halls sessions	Throughout the year	
 Communities	Corporate giving and philanthropy activities through Ho Bee Foundation	Throughout the year	<ul style="list-style-type: none"> • Contributions to communities • Responsible and ethical business practices
	Corporate volunteering	Throughout the year	
 Government and Regulators	Meetings and dialogue sessions	Throughout the year	<ul style="list-style-type: none"> • Compliance with, and keep abreast to, ever-changing laws and regulations
	Membership in industry associations such as Real Estate Developers’ Association of Singapore (REDAS), Singapore Chinese Chamber of Commerce and Industry (SCCCI), Singapore Business Federation (SBF)	Throughout the year	
 Business Partners (such as Third-Party Service Providers)	Regular dialogue sessions with service providers and property managers	Throughout the year	<ul style="list-style-type: none"> • Equitable treatment of business partners • Regular and punctual payments upon enlistment of service
	Established channels of communication	Throughout the year	



INTEGRATING SUSTAINABILITY

At Ho Bee Land, we recognise that long-term value creation for our business and stakeholders is contingent on our ability to adapt to evolving stakeholder interests as well as global trends and developments. In order for Ho Bee Land to holistically harness opportunities and mitigate risks, we have aligned our sustainability focus areas to our business strategy. It allows us to continually generate business value – be it financial, reputational or other forms, for Ho Bee Land and our stakeholders.






MATERIALITY ASSESSMENT

While preparing the inaugural sustainability report in FY2017, Ho Bee Land had initiated a materiality assessment exercise which took reference from the GRI Standards Materiality Principle. The objective of

the exercise was to identify, prioritise and validate ESG factors that were significant to business operations and of interest to key stakeholders. Facilitated by an independent consultant, participants responded to an online questionnaire and participated in a workshop that required them to consider the followings:

- global and local emerging sustainability trends;
- main topics and future challenges for the real estate sector, as identified by peers;
- sustainability reporting frameworks and relevant sector-specific guidance;
- insights gained from regular day-to-day interactions with external stakeholders; and
- key organisational strategies and risks identified in our existing Enterprise Risk Management framework.

Five key areas of focus were identified to be material to Ho Bee Land. These were validated by the Board and were the focus of our inaugural sustainability report for FY2017. For FY2018, Ho Bee Land had adopted the same material factors identified in FY2017 as these were still applicable and relevant. We will review our materiality assessment periodically to keep abreast of new developments within the Group.

Sustainability Focus Areas	Material Factors	Read more in our:
 Enhancing Economic Value Enhanced profitability, value creation, distribution and retention for shareholders.	Economic performance	<ul style="list-style-type: none"> • Financial Statements, page 76
 Contributing to a Sustainable Environment Mitigating our environmental footprint.	Energy Water	<ul style="list-style-type: none"> • Sustainability Report, page 36
 Developing our People Talent management strategy and practices.	Employment Training and Education	<ul style="list-style-type: none"> • Sustainability Report, page 38
 Enriching our Communities Giving back to society through our philanthropic efforts.	Local Communities	<ul style="list-style-type: none"> • Sustainability Report, page 40 • Corporate Website: Corporate Social Responsibility
 Strengthening Corporate Governance Compliance with applicable laws and regulations including ethics, integrity and anti-corruption.	Anti-corruption Socio-economic Compliance Environmental Compliance	<ul style="list-style-type: none"> • Sustainability Report, page 43 • Corporate Governance, page 45 • Corporate Website: Whistle-blowing Policy Statement

Sustainability Report

CONTRIBUTING TO A SUSTAINABLE ENVIRONMENT

Climate change and global warming are very real threats to our environment. These topics have continued to feature prominently during international, regional and local dialogues. More companies are taking on an active interest in supporting efforts around managing the negative impacts on the environment, including the selection of environmentally responsible business partners.

At Ho Bee Land, we will endure to do our part to proactively support environmentally friendly practices and respond to the needs of our stakeholders. For example, many of our tenants in The Metropolis have highlighted their strong preference for environmentally sustainable properties and have listed this factor as a key consideration in locating their offices in The Metropolis because of its Green Mark Platinum Certification. This approach enables us to manage our business obligations, maintaining strong economic performance and minimising the negative impact on our environmental footprint.

Ho Bee Land has adopted an Environmental Policy which advocates sustainable environmental practices within the organisation. Besides guiding responsible environmental stewardship, the policy serves to promote the adoption of environmental best practices and safeguard compliance with all relevant environmental legislations.

Ho Bee Land is committed to reducing our environmental footprint through a number of eco-efficiency initiatives and innovations in sustainable building design. During the year, we continued to adopt practicable energy and resource saving initiatives without compromising on the standard of maintenance or in our delivery of good service. Our recycling programme includes the collection of paper, carton boxes, glass, plastics, metals and lamps. We believe these initiatives promote environmental responsibility behaviour amongst our stakeholders and at the same time, help conserve our depleting natural resources.

Apart from conservation, the efficient use of environmental resources such as energy and water contributes to our operational efficiency and long-term sustainability.

Hence, we monitor our energy and water consumption patterns closely to ensure responsible usage. We encourage all levels of our staff, including cleaners and maintenance staff to review our operations and suggest areas where we cut down on power and water consumption. We also track the amount of waste being collected and recycled by our tenants.

As a result, there was a reduction of our annual energy consumption in The Metropolis by 3% from the previous year (FY2017: 1.7% reduction). Our consumption of NEWater in the same development in FY2018 continued to see a drop. This was reduced by almost 2% (or about 740 cubic metres) (FY2017: 7% reduction).

To encourage awareness and reduce plastic waste, Ho Bee Land partnered Zero WasteSG and some F&B outlets in The Metropolis in September last year to organise a Straw Free Week. Activities included the free screening of a movie on the environment, A Plastic Ocean, highlighting the effects of plastic pollution on our oceans and discouraging the use of straws in the F&B outlets.

Going Green At The Metropolis

The Metropolis exemplifies Ho Bee Land's commitment to building an environmentally sustainable business and delivering long-term value to its stakeholders. The property was designed to incorporate a range of innovative solutions that conserve energy and water, and reduce carbon dioxide emissions, thereby minimising the environmental impact of the building. This has earned The Metropolis the coveted Green Mark Platinum certification, which is the highest rating for energy efficient buildings, by the Building & Construction Authority (BCA) of Singapore.

The Metropolis – Energy Saving Highlights

FY2017		
168.82 kwh/yr/m ² Energy Efficiency Index (EEI)	56,467 kwh/yr Renewable energy generated by Solar Photovoltaic technology	0.57 kW/RT System efficiency of the energy efficient chiller plant
FY2018		
166.62 kwh/yr/m ² Energy Efficiency Index (EEI)	57,595 kwh/yr Renewable energy generated by Solar Photovoltaic technology	0.56 kW/RT System efficiency of the energy efficient chiller plant

The implemented green features have been described in details below and helped to reduce the overall energy consumption:

Innovative Building Design

- Solar photovoltaic panel to harness the sunlight and generate clean, renewable energy
- Sun shading fins and double glazed low-e glass on windows
- Photocell sensors along the perimeter of the building to regulate lighting (photocell sensors will turn off lighting if there is sufficient daylighting at the perimeter)
- Naturally ventilated atrium, toilets and staircases
- Pre-fitted tanks installed to harvest rainwater which is used for the auto-irrigation system
- A paper recycling chute was installed

Energy Efficiency Features

- High efficiency plant system that achieves a 29% energy improvement over the national baseline standard
- Energy efficient lighting system such as the T5 fluorescent lighting with high frequency electronic ballast in all office and retail spaces
- Motion sensors in lavatories and stairwells
- Variable voltage variable frequency lifts and escalators which are also equipped with sleep mode feature
- Energy efficient chiller plant with a system efficiency of 0.56 kW/RT and automatic tube cleaning system

Water Efficiency Features

- Water fittings are certified under the Public Utilities Board's "Excellent" and "Very Good" Water Efficiency Labelling Scheme (WELS) rating
- Private water meters have been installed to monitor rainwater harvested, water consumption and to detect water leakages
- Automatic water efficient drip irrigation system
- NEWater used as makeup water for the cooling tower
- Collection of water from condensation of air-conditioners
- Sensors have been installed to stop the irrigation system during periods of rainfall

Other Sustainable Operations and Management Features

- Recycling bins are located at L1 and B1 for the collection of recyclables such as plastics, cans, paper, lamps or light tubes
- Provision of carpark guidance system
- Carbon monoxide sensors for basement carpark ventilation



In the forthcoming year, Ho Bee Land targets to maintain Green Mark Platinum Certification for The Metropolis.

In line with evolving business practices and stakeholder sentiments, the international real estate sector has seen a shift towards sustainable or green buildings in efforts to ensure environmental sustainability. Ho Bee Land is committed to this endeavour and targets to achieve the BCA Green Mark Certification for all new developments in Singapore.

Sustainability Report

DEVELOPING OUR PEOPLE

Our Human Capital Philosophy

At Ho Bee Land, we firmly believe our employees are our organisation's greatest asset and we are only as successful as our people. Hence, providing relevant staff training and looking after their well-being are key areas that management focuses so that the staff remain committed to the organisation. This is critical for stability and sustainable long-term growth for the organisation.

With this in mind, we formulate our human resource policies and practices to foster a transparent, fair and inclusive working environment. This helps drive employees' well-being, satisfaction and career prospects. We provide work opportunities for employees by matching their respective skills with the right job. We recognise the importance of nurturing and building a promising career path for our employees where they can develop and grow to their full potential.

Diversity and Inclusion in the Workplace

We consciously remind ourselves to promote diversity, equality and inclusivity in our workplace. We harness, without discrimination, talents from a diverse group of people from different genders, age, ethnicities, nationalities and religions. To adhere to the culture of equal opportunities for potential talents, we hire based strictly on merit, professional knowledge and skill sets.

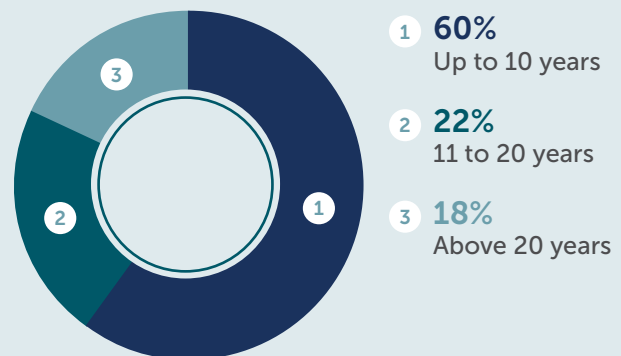
We have many long service and experienced employees who have worked with our organisation for more than 10 years, some as long as 30 years. We advocate the re-employment of our employees even when they have crossed the retirement age; as long as they are fit and healthy and wish to continue working.

Training and Education

For our employees to navigate through an increasingly demanding work environment, training and skill upgrading of our staff remain as one of our top priorities. For personal development, employees are encouraged to upgrade their knowledge and skill set by attending relevant seminars and courses. Ho Bee Land provides sponsorships for employees' enrichment endeavors to encourage and support them to be constantly engaged with up-to-date skills and knowledge.

In FY2018, 90% (FY2017: 60%) of the employees had clocked an average of 16 hours (FY2017: 12 hours) in training and development. This is equivalent to about two days per employee. This year, we aim to maintain the percentage of workforce attending training at 90% and the average training hours per employee at 16 hours. Training focus shall be on service delivery, technical knowhow and leadership skills.

Tenure of Ho Bee Land Employees



We also invest in technology to improve productivity and allow staff to perform more value-added functions. For example, in FY2018, we implemented a new asset management software to streamline some processes such as procurement and inventory control; monitoring of maintenance works and works orders for our technicians in The Metropolis. This resulted in a savings of 24 man-days per month on manual tasks.

Well-Being of Employees

Ho Bee Land believes that an engaged, healthy and happy employee contributes to a progressive and productive workforce.

After receiving feedback from staff and after evaluating that the change would not affect our operations, we

adjusted our office hours to an earlier starting and ending time so as to enable our employees to spend more quality time with their families. This move was welcomed by parents with children of school-going age. Similarly, we aligned the working hours of the Building Management Office to a five-day work week so that staff could achieve a better work-life balance.

In FY2018, the employee turnover rate at Ho Bee Land was 16% (FY2017: 15%). We aim to keep our turnover rate down to 10% for FY2019.

To foster a collaborative and cohesive team, we organise and participate in a range of activities. In FY2018, we participated in social and competitive events where our employees bonded together for some fun and games.

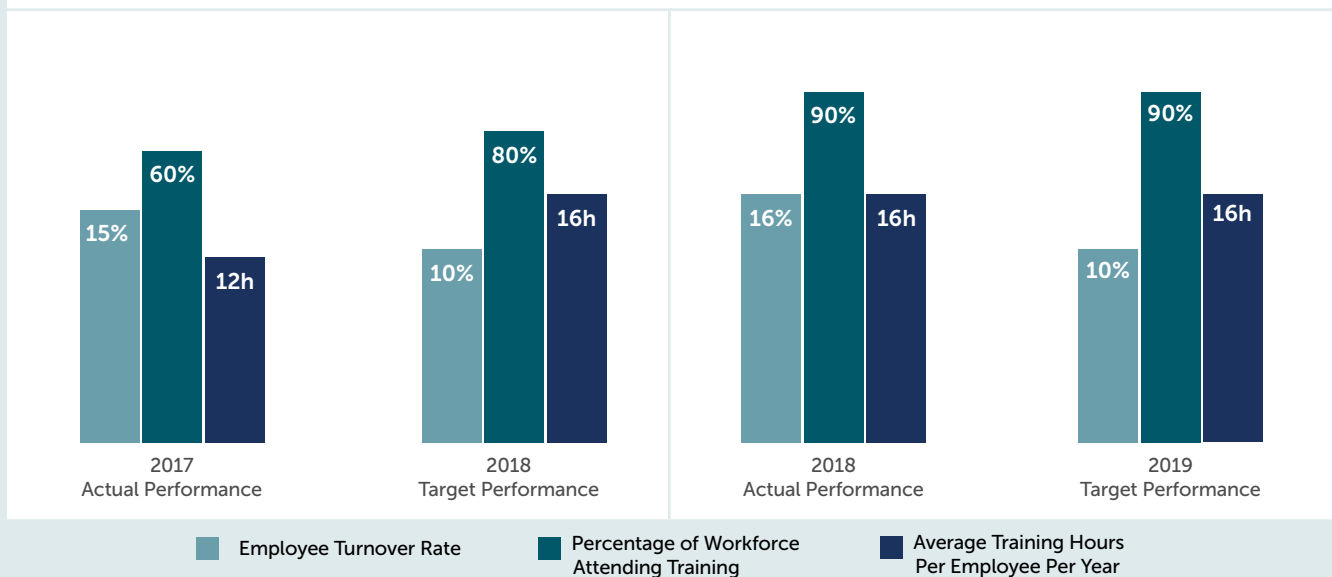


REDAS Bowling Competition, March 2018
Our team won the 1st runner up in the mixed group category (jointly with the Health Promotion Board Team).



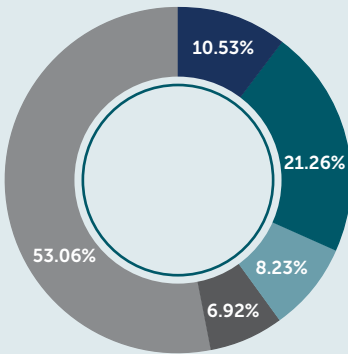
First Aid Course, June 2018
With the aim of gaining general knowledge and life-saving skills during emergencies, we organised a one-day first aid course for our employees. They were taught how to perform cardiopulmonary resuscitation (CPR) and how to use an automated external defibrillator (AED).

Materiality Performance Target

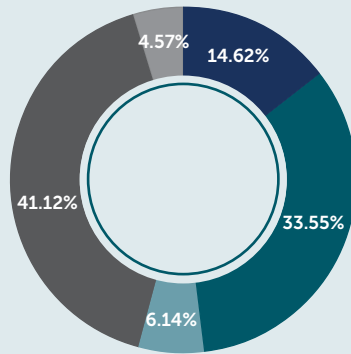


Sustainability Report

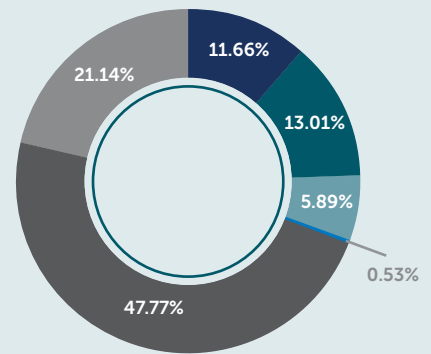
Contributions by Sectors
in FY2017



Contributions by Sector
in FY2018



Total Contributions by Sector
From FY2011 to FY2018



Social Welfare
 Healthcare
 Community
 Sports
 Education
 Cultural

ENRICHING OUR COMMUNITIES

Corporate Social Responsibility (CSR) is integral to Ho Bee Land's culture. We continue to invest in our communities through Ho Bee Foundation which was set up to serve as our philanthropic arm. The Foundation, established in October 2010, has been and will continue to effectively and efficiently channel Ho Bee Land's donations towards a host of worthy charitable causes, that include educational institutions, healthcare, communities and other social welfares.

In FY2018, the total amount of charitable donations by the Foundation was S\$1.3 million (FY2017: S\$1.5 million). Since its inception, the Foundation has donated S\$16.5 million. The above pie charts depict the percentage of contribution to the various sectors for (i) FY2017, (ii) FY2018 and (iii) total contributions from FY2011 to FY2018.

Patron of the Arts

Ho Bee Land received the Patron of the Arts Award by the National Arts Council for two consecutive years (FY2017 and FY2018) for our contributions to the National Arts Council.

SMU Ho Bee Professorship

The Ho Bee Professorship was established in 2007 with the Singapore Management University (SMU). The programme aims to advance the study of the Chinese economy and to promote educational, economic, cultural and community development in Singapore with China for the benefit of the business community.

The recipients of the Professorship are professors of prestigious institutions, such as Harvard University and Stanford University, amongst others. It is a part of the educational development in line with the purpose of the Professorship.

Community Involvement

Besides charitable donations, we also advocate community participation to promote social goodwill. We actively initiate programmes by reaching out to associations to offer our help to those in need. The focus is on our youth and the less fortunate.



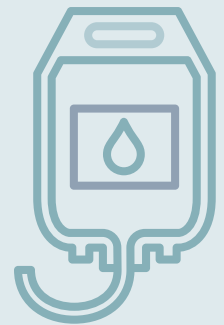
Mid-Autumn Celebration for Fostered Children, August 2018

During the mid-autumn festival, our employees brought joy to the fostered children by distributing 150 LED balloons to their foster family's homes.



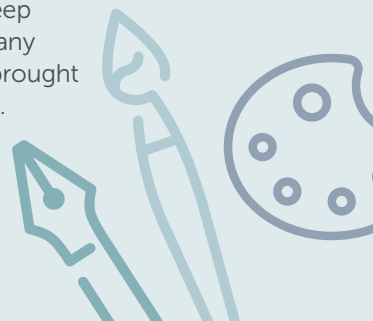
Blood Donation Drive, September 2018

Ho Bee Land co-organised a blood donation drive with the Red Cross Society at The Metropolis in September 2018, as part of the National Blood Programme. Our tenants lent their full support and the event was a huge success.



Mosaic Craft Session – Ren Ci Hospital, September 2018

Led by a mosaic painting expert, approximately 30 residents in the Ren Ci Hospital (Ang Mo Kio Branch) participated in the mosaic art and craft session. Ten volunteers from Ho Bee Land provided assistance to the elderly. The residents enjoyed piecing the mosaic into their own masterwork. They were allowed to keep their completed masterpieces and many placed them at their bedside, which brought fond memories for them of the event.



Sustainability Report



Food Fiesta 2018 – Ren Ci Hospital, October 2018

It was another eventful day at the Ren Ci Food Fiesta. Everything went like clockwork and all Ho Bee sponsored goods were sold before the end of the event. All sales proceed were donated to Ren Ci Hospital.



Plant-A-Tree at One-North Park, November 2018

Ho Bee Land was invited by the Jurong Town Corporation (JTC) to participate in the Garden City Fund's "Plant-A-Tree" programme. The aim of this green initiative was to increase awareness and participation in sustainable climate action in the one-north vicinity.

115 trees were planted in the one-north area, with some donors including Ho Bee Land, planting the trees themselves. The trees were planted near Fusionopolis Link. This is a nature sanctuary where the original habitat and secondary forests have been retained.

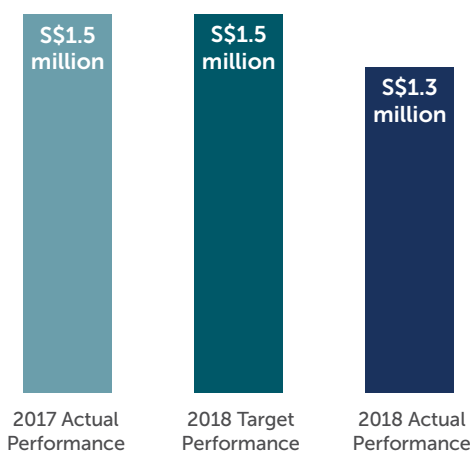


Other CSR activities include:

- KidZania Adventure for fostered children, June 2018.

Materiality Performance Target

Donations towards charitable causes



STRENGTHENING CORPORATE GOVERNANCE

Ho Bee Land prides itself on its good corporate governance practices. We are committed to ensuring and maintaining a high standard of governance and business conduct to safeguard the interests of our stakeholders, thereby ensuring long-term value creation. Good corporate governance dictates that crisis management, anti-corruption, fraud prevention and compliance be placed high on a company's agenda. We will constantly develop robust corporate policies and internal processes to address these areas.

Anti-corruption

Ho Bee Land has a zero-tolerance approach towards corruption and fraud. Encompassed within the Ho Bee Land Staff Handbook is our Professional Conduct and Discipline guide. It sets out expectations of employees in relation to issues such as conduct, insubordination and policies with regards to attire and gifts, amongst others. Employees are also required to adhere to various corporate policies and standard operating procedures which provide guidance on the proper conduct of our employees.

In light of the heightened cybersecurity risk, Ho Bee Land takes a firm stance and has policies and procedures to safeguard vital company information. The whistleblowing policy provides a transparent channel for employees to report concerns about possible fraud, improprieties in financial reporting and other matters. All employees are also required to submit the undertaking to safeguard official information, declaration for software use policy, declaration for the personal data protection notice, and a conflict of interest disclosure statement upon commencement of their employment with Ho Bee Land.

Compliance with Laws and Regulations

Ho Bee Land adheres to the highest standards of corporate governance practices as guided by the Code of Corporate Governance 2012 and the recently published Code of Corporate Governance 2018. We also abide by all applicable laws and regulations including the listing rules and regulations set out by SGX, and the MAS Securities and Futures Act.



Sustainability Report

Our properties are subject to environmental laws and regulations, including the Building Control (Environmental Sustainability) Regulations administered by the Building and Construction Authority (BCA), as well as the Energy Conservation Act and Environment Protection and Management Act governed by the National Environment Agency (NEA). Property Managers conduct regular checks within the buildings and ensure compliance with reporting requirements pertaining to the submission of environmental data. Properties are also subject to periodic environmental audits by the local authorities.

In FY2018, there were zero incidents of corruption and no significant instances of non-compliance with all applicable laws and regulations.

Materiality Performance Target	
Zero incident of corruption or no significant instances of non-compliance with all applicable laws and regulations.	
FY2017 Performance	FY2018 Performance
Nil incident	Nil incident

MOVING FORWARD

The business landscape is in constant flux brought about by technological disruptions and geo-political developments. Further, demands from stakeholders are getting more challenging, sometimes with conflicting requirements. Faced with these challenges it is important to constantly remind ourselves of the broader objectives of our sustainable development goals and the impact our business decisions have on these goals.

We shall remain committed to our sustainability agenda and continue to seek innovative solutions or design new sustainability strategies which will add value to our organisation and our stakeholders through a sustainability lens.

In FY2019, we will continue to assess and update the relevance of our material ESG factors and sustainability initiatives in the context of global megatrends. We will evaluate the reason for any under-performance of our sustainability initiatives. We will also strive to continually improve our sustainability reporting initiatives by enhancing our non-financial disclosures to provide our stakeholders with deeper insights into Ho Bee Land's sustainability practices.



In the forthcoming year, Ho Bee Land endeavours to maintain the performance achieved in 2018 i.e. a zero occurrence of corruption incident and no significant instances of non-compliance with all applicable laws and regulations.

Corporate Governance

Ho Bee Land Limited (**the Company**) is committed to adopting high standards of corporate governance and transparency in conducting the Group's businesses. The board of directors of the Company (**the Board**) ensures that an effective self-regulatory and monitoring mechanism exists and is practised. This report outlines the main corporate governance practices that are in place, with specific reference to the principles of the Code of Corporate Governance 2012 (**the Code**).

While the recently published Code of Corporate Governance 2018 (**2018 Code**) does not apply to this issue of the Annual Report, we have made reference to the principles and provisions of the 2018 Code wherever applicable. However, this should not be treated as early adoption of the 2018 Code or the amended SGX Listing Rule 710.

The Company also refers to the disclosure guide issued by the Singapore Exchange (**SGX Disclosure Guide**) in January 2015 pertaining to the Code and has incorporated answers to the questions set out in the SGX Disclosure Guide in this report. We continue to make specific references to the Code's guidelines set out in the SGX Disclosure Guide in this annual report. In addition, we have incorporated recent changes in the SGX Listing Manual which took effect from 1 January 2019.

SGX Disclosure Guide:

- (a) Has the Company complied with all the principles and guidelines of the Code? If not, please state the specific deviations and the alternative corporate governance practices adopted by the Company in lieu of the recommendations in the Code.

- (b) In what respect do these alternative corporate governance practices achieve the objectives of the principles and conform to the guidelines in the Code?

The Company has adhered to most of the principles and guidelines of the Code. Where there are deviations from the recommendations of the Code, we have provided the reasons and explanations on the Company's practices, where appropriate.

BOARD MATTERS

THE BOARD'S CONDUCT OF AFFAIRS (PRINCIPLE 1)

Role of the Board and Board responsibility

The principal role of the Board is to review and approve strategic plans, key operational and financial issues, evaluate performance of the Company, and supervise executive management to achieve optimal shareholders' value.

The Board undertakes all duties and responsibilities as outlined in Guideline 1.1 of the Code. This include, inter alia:

- set strategic objectives, provide leadership in an enterprising and innovative manner (where possible), and ensure that the Company has sufficient resources to achieve its objectives;
- set direction for the establishment of adequate and effective internal control systems and risk management framework to identify, assess and manage risks, so as to safeguard shareholders' interests and the Company's assets;

Corporate Governance

- review and monitor management's performance to ensure accountability and provide guidance to the management wherever possible;
- ensure that the management's and the Company's actions meet the needs of various stakeholders and repudiate actions which are harmful to the Company's repute;
- ensure that good values, culture and ethical standards permeate the organisation;
- ensure that the Company provides good quality products to meet customer needs, and carry out its obligations to shareholders and other stakeholders in a fair, equitable and reasonable manner; and
- ensure that the Company has put in place a sustainability framework and consider sustainability issues (environment, social and governance factors) when formulating strategies.

In line with Provision 1.1 of the 2018 Code, the Board confirms its fiduciary commitments to act objectively in the best interests of the Company.

Pursuant to SGX Listing Rule 720(1), all directors had signed an undertaking in the prescribed form to use their best endeavours to comply with SGX Listing Rules and to procure the Company's compliance.

Board processes

The Board has established various Board committees to assist in fulfilling its duties and responsibilities. These committees are the Audit & Risk Committee (**ARC**), Nominating Committee (**NC**) and Remuneration Committee (**RC**) which are governed by specific terms of reference which clearly set out their authority and duties. These terms of references were approved by the Board.

The Board currently holds four scheduled meetings and an annual business review meeting each year. Scheduled meetings for the Board committees are also arranged annually. Ad hoc meetings for the Board and Board committees are convened as and when necessary to address any specific matters. Other than the physical meetings, decisions of the Board and Board committees are also made by way of circular resolutions in writing as permitted by the Company's Constitution and the terms of references of the various Board committees.

There was a total of five Board meetings (including the annual business review meeting), four ARC meetings, two NC meetings and three RC meetings held in the year ended 31 December 2018 (**FY2018**).

The attendance of the directors at Board and Board committee meetings for FY2018 was as follows:

Name of directors	Board meeting	ARC meeting	NC meeting	RC meeting
Number of meetings held during the year	5	4	2	3
Attendance				
Chua Thian Poh	5	N.A.	2	N.A.
Ong Chong Hua	5	N.A.	N.A.	N.A.
Desmond Woon Choon Leng	5	N.A.	N.A.	N.A.
Bobby Chin Yoke Choong	5	4	2	N.A.
Jeffery Chan Cheow Tong	5	4	N.A.	3
Ko Kheng Hwa	5	4	2	N.A.
Seow Choke Meng	5	N.A.	2	3
Josephine Choo Poh Hua	5	4	N.A.	3

Note: N.A. means not applicable.

Matters requiring Board's approval (Guideline 1.5)

SGX Disclosure Guide:

What are the types of material transactions which require approval from the Board?

The following is a list of key matters that require Board's approval:

- annual budgets;
- quarterly and full year results announcements;
- annual reports and financial statements;
- letters to shareholders and circulars;
- declarations of dividends;
- major decisions and strategic plans;
- major acquisitions and disposals; and
- conflicts of interest, interested person transactions and related party transactions.

All matters which are not specifically reserved for the Board and necessary for the day-to-day management of the Company and the implementation of corporate objectives are delegated to management.

The Board has established policy on delegation of authority and set authorisation limits delegated to management for specific types of transactions (including investments, acquisitions and divestments) to enable efficient and effective management of the Company's affairs while

at the same time ensuring that the Board's approval is required on more significant and key strategic decisions.

The Board has a formalised policy and procedure on conflicts of interest to guide the directors in their dealing with any conflict of interest and fulfilling their disclosure obligations. A conflicted director is required to recuse himself and will not participate in the discussion and decision on any conflict-related matter.

The Board also has a formalised policy and procedure on interested person and related party transactions. It is the policy of the Board that all interested person and related party transactions should be carried out at arm's length and on terms generally available to an unaffiliated third-party under the same or similar circumstances.

Training for directors (Guideline 1.6)

SGX Disclosure Guide:

- Are new directors given formal training? If not, please explain why.
- What are the types of information and training provided to (i) new directors and (ii) existing directors to keep them up-to-date?

Corporate Governance

Directors are provided with the opportunity for training to ensure that they are conversant with their responsibilities and familiar with the Group's businesses, governance practices, relevant new legislations and changing commercial risks.

The directors can attend, at the Company's expenses, relevant conferences and seminars including programmes conducted by the Singapore Institute of Directors.

The Company arranges for directors' training program each year based on the recommendations of the NC. In addition, the Company arranges for professional briefings when necessary to update the directors on any new regulatory development which has an impact on the Group. The costs of directors' training are borne by the Company.

The directors are also regularly briefed by the external auditors on new regulations and key changes to financial reporting standards. In FY2018, the directors were briefed by the external auditors from KPMG LLP (**KPMG**) on key changes to SFRS(I) effective 2018 and beyond. A separate session was also conducted by KPMG's consultant on updates in transfer pricing requirements.

Each year, the Company organises an annual business review meeting (**ABR**) for the directors. Presentations and briefings are conducted at the ABR by the senior management on the Group's operations, followed by discussion sessions on matters relating to operations and strategies. Suitable site visits to the Group's overseas projects are also arranged so that the directors can have a better understanding of these projects. The latest ABR was held in London in December 2018 during which the

Board and management visited the Group's London investment properties. There was also a briefing by a research consultant from Savills on the London property market during that meeting.

During the year, the Company organised a directors' briefing session on the 2018 Code and its key changes and practical impact on Singapore listed companies. The briefing was conducted by a corporate lawyer from Allen & Gledhill.

Induction and orientation for new directors

As part of the Company's induction programme, new directors appointed to the Board are briefed and each will be issued with a director pack comprising (i) a letter of appointment which sets out the terms of appointment; (ii) a general guide on the duties and liabilities of a director of a listed company under the Companies Act and the SGX Listing Manual; and (iii) a set of the Company's corporate manual which contains all Company policies, including terms of references, approved by the Board.

A new director orientation programme will also be conducted by the senior management which will include a corporate video presentation and briefings on the Group's current strategy, current projects, and annual budget.

There was no new director appointed in FY2018.

BOARD COMPOSITION AND GUIDANCE (PRINCIPLE 2)

Members of the Board

The Board has eight members, comprising three executive directors and five independent directors.

As Mr Chua Thian Poh, the Board Chairman and Chief Executive Officer (**CEO**) of the Company, holds both roles concurrently, the Company is required under Guideline 2.2 of the Code to have at least half of the Board filled with independent directors. The Company's Board composition has fully met this requirement as well as Provision 2.2 of the 2018 Code.

The Board comprises individuals with diverse skills, qualifications and backgrounds which include accounting, audit, legal, banking, investment, government, general management and business experience.

All the directors have real estate experience gained from this Board, as well as from other boards or organisations. Details on the profile of the directors are set out on pages 10 to 13 of the Annual Report.

Key information on the directors

The key information on the directors is set out in the following tables:

CHUA THIAN POH

Chairman and Chief Executive Officer

Age: 70

Date of first appointment as director: 8 August 1987

Date of last re-appointment as director: N.A.

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Nominating Committee (Member)	N.A.	<p><i>Other listed companies</i></p> <p>Nil</p> <p><i>Other principal commitments</i>⁽¹⁾</p> <p>(1) Singapore Federation of Chinese Clan Associations (Honorary President)</p> <p>(2) Singapore Chinese Cultural Centre (Chairman)</p> <p>(3) Singapore Hokkien Huay Kuan (Immediate Past President)</p> <p>(4) Singapore Chinese Chamber of Commerce & Industry (Honorary President)</p> <p>(5) Ren Ci Hospital (Chairman)</p> <p>(6) Chinese Development Assistance Council Board of Trustee (Chairman)</p> <p>(7) Ho Bee Foundation (Member/Chairman)</p> <p>(8) Ascendas-Singbridge Pte. Ltd. (Independent Director)</p> <p>(9) Ministry of Foreign Affairs (Non-Resident Ambassador to the Republic of Maldives)</p> <p>(10) Council of Presidential Advisers (Member)</p>	Nil

⁽¹⁾ Besides the principal commitments listed above, Mr Chua Thian Poh holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company.

Corporate Governance

ONG CHONG HUA
Executive Director and
Chief Operating Officer
Age: 64

Date of first appointment as director: 11 August 1995
Date of last re-appointment as director: 25 April 2017
Date of next re-appointment as director: 30 April 2019 ⁽¹⁾

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
N.A.	Masters Degree in Town and Regional Planning	<p><i>Other listed companies</i> Nil</p> <p><i>Other principal commitments</i> ⁽²⁾ (1) Kingdom Investment Holdings Pte. Ltd. (Director) (2) FNA Group International Pte. Ltd. (Director) (3) Focus Network Agencies (Singapore) Pte. Ltd. (Director)</p>	Nil

⁽¹⁾ Mr Ong Chong Hua is retiring by rotation under Article 104 of the Company's Constitution at the 31st annual general meeting and he has offered himself for re-election. There is no relationship (including immediate family relationship) between Mr Ong and the other directors of the Company. Additional information pertaining to Mr Ong pursuant to SGX Listing Rule 720(6) can be found on pages 73 to 74 of this Annual Report.

⁽²⁾ Besides the principal commitments listed above, Mr Ong Chong Hua holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company. Kingdom Investment Holdings Pte. Ltd. is a subsidiary of Ho Bee Holdings (Pte) Ltd (**HBH**), the substantial shareholder of the Company. FNA Group International Pte. Ltd. and Focus Network Agencies (Singapore) Pte. Ltd. are associates of HBH.

DESMOND WOON CHOON LENG
Executive Director
Age: 63

Date of first appointment as director: 11 August 1995
Date of last re-appointment as director: 26 April 2018

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
N.A.	N.A.	<p><i>Other listed companies</i> Nil</p> <p><i>Other principal commitments</i> ⁽¹⁾ Nil</p>	Nil

⁽¹⁾ Mr Desmond Woon Choon Leng holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company.

BOBBY CHIN YOKE CHOONG
Lead Independent Director
Age: 67

Date of first appointment as director: 29 November 2006
Date of last re-appointment as director: 26 April 2018

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Audit & Risk Committee (Chairman) Nominating Committee (Member)	ACA (Institute of Chartered Accountants in England & Wales)	<p><i>Other listed companies</i></p> <p>(1) AV Jennings Limited (Independent Director)</p> <p>(2) Yeo Hiap Seng Ltd (Independent Director)</p> <p>(3) Singapore Telecommunications Limited (Independent Director)</p> <p><i>Other principal commitments</i></p> <p>(1) Frasers Commercial Asset Management Ltd (Chairman)</p> <p>(2) Singapore Labour Foundation (Member)</p> <p>(3) Council of Presidential Advisers (Member)</p> <p>(4) NTUC Enterprise Co-operative Limited (Deputy Chairman)</p> <p>(5) NTUC Fairprice Co-operative Ltd (Chairman)</p> <p>(6) NTUC Fairprice Foundation Ltd (Chairman)</p> <p>(7) Temasek Holdings (Private) Ltd (Independent Director)</p> <p>(8) Housing and Development Board (Chairman)</p> <p>(9) Corporate Governance Advisory Committee (Chairman)</p>	Sembcorp Industries Ltd

JEFFERY CHAN CHEOW TONG
Independent Non-Executive Director
Age: 70

Date of first appointment as director: 15 October 2002
Date of last re-appointment as director: 25 April 2017
Date of next re-appointment as director: 30 April 2019 ⁽¹⁾

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Remuneration Committee (Chairman) Audit & Risk Committee (Member)	Fellow Chartered Accountant of Singapore FCA (Institute of Chartered Accountants in England & Wales)	<p><i>Other listed companies</i></p> <p>Nil</p> <p><i>Other principal commitments</i></p> <p>(1) Goodhope Asia Holdings Ltd (Independent Director)</p> <p>(2) Ho Bee Foundation (Member/Director)</p>	Nil

⁽¹⁾ Mr Jeffery Chan Cheow Tong is retiring by rotation under Article 104 of the Company's Constitution at the 31st annual general meeting and he has offered himself for re-election. There is no relationship (including immediate family relationship) between Mr Chan and the other directors, the Company, or its 10% shareholders (as defined in the Code). Additional information pertaining to Mr Chan pursuant to SGX Listing Rule 720(6) can be found on pages 73 to 74 of this Annual Report.

Corporate Governance

KO KHENG HWA

Independent Non-Executive Director

Age: 64

Date of first appointment as director: 1 May 2016

Date of last re-appointment as director: 25 April 2017

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Nominating Committee (Chairman)	BA (Honours) in Civil Engineering	<i>Other listed companies</i> Nil	iX Biopharma Ltd
Audit & Risk Committee (Member)	Master in Management Fellow of Institution of Engineers Singapore Fellow of Singapore Computer Society	<i>Other principal commitments</i> (1) SG Advisory Pte Ltd (Executive Director) (2) Scale Up Pte Ltd (Executive Director) (3) Lifelearn Holdings Pte Ltd (Senior Advisor) (4) AirTrunk Pte Ltd (Senior Advisor) (5) Boston Consulting Group International, Inc (Expert Advisor) (6) Envision Digital Group (Senior Advisor) (7) Envision Digital International Pte Ltd (Non-Executive Chairman) (8) AIMS AMP Capital Industrial REIT Management Limited (Independent Director)	

JOSEPHINE CHOO POH HUA

Independent Non-Executive Director

Age: 47

Date of first appointment as director: 26 April 2017

Date of last re-appointment as director: 26 April 2018

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Audit & Risk Committee (Member)	LL.B. (Honours) Middle Temple (Barrister-at-Law)	<i>Other listed companies</i> Nil	Nil
Remuneration Committee (Member)		<i>Other principal commitments</i> (1) Wong Partnership LLP (Partner, Specialist & Private Client Disputes Practice) (2) Dr Oon Chiew Seng Trust Limited (Director/Vice-Chairman)	

SEOW CHOKE MENG

Date of first appointment as director: 26 April 2017

Independent Non-Executive Director

Date of last re-appointment as director: 26 April 2018

Age: 69

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Nominating Committee (Member)	Bachelor of Science Degree (Honours)	<i>Other listed companies</i> Nil	Nil
Remuneration Committee (Member)		<i>Other principal commitments</i> (1) Kwong Wai Shiu Hospital & Nursing Home (Director) (2) Ren Ci Hospital (Vice Chairman) (3) Ulu Pandan Citizen's Consultative Committee (Vice-Chairman) (4) Focus Publishing Ltd (Director) (5) Sin Chew Jit Poh (Singapore) Ltd (Director) (6) Times Development Pte Ltd (Director) (7) Times Properties Pte Ltd (Director) (8) Singapore Chinese Chamber of Commerce & Industry (Honorary Council Member) (9) National Healthcare Group (Director) (10) Chinese Development Assistance Council Board of Trustee (Member) (11) Singapore Chinese Cultural Centre (Director) (12) Straco Leisure Pte Ltd (Director) (13) National Council of Social Service (Director) (14) Ho Bee Foundation (Member/Director) (15) SPH Silver Care Pte Ltd (Director) (16) National Healthcare Group Board Property Committee (Member) (17) National Skin Centre Health Endowment Fund Committee (Member)	

Notes:

- (1) Information on directors' shareholdings in the Company and its related corporations is set out in the Directors' Statement on pages 77 to 79 of this Annual Report.
- (2) N.A. means not applicable.

Corporate Governance

Independence of directors Proportion of independent directors (Guideline 2.1)

SGX Disclosure Guide:

Does the Company comply with the guideline on the proportion of independent directors on the Board? If not, please state the reasons for the deviation and the remedial action taken by the Company.

There are five independent directors, constituting more than 50% of the Board and the Company complies with Guidelines 2.1 and 2.2 of the Code, as well as Provisions 2.2 and 2.3 of the 2018 Code. The independent directors of the Company are:

- (1) Bobby Chin Yoke Choong
(Lead Independent Director)
- (2) Jeffery Chan Cheow Tong
- (3) Ko Kheng Hwa
- (4) Seow Choke Meng
- (5) Josephine Choo Poh Hua

The independent directors held one independent meeting in FY2018 without the presence of management. The meeting was held at the end of the ABR in December 2018 to assess the performance of the Board Chairman; discuss Board processes and governance; and discuss any significant issues to be brought up to the Board Chairman's attention. All independent directors attended the independent meeting.

Lead independent director

As the Board Chairman and CEO of the Company is the same person, the Company has appointed a Lead Independent Director since 26 February 2007 in line with Guideline 3.3 of the Code. The current Lead Independent Director is Mr Bobby Chin Yoke Choong (appointed since 1 May 2016).

The Lead Independent Director's terms of reference include (i) dealing with matters where the Board Chairman may be perceived to have a conflict of interest; (ii) being a spokesman and providing leadership among the directors in enhancing objectivity and independence of the Board; (iii) serving as an impartial challenge to check and balance the Board Chairman; and (iv) acting as a conduit to the Board for communicating shareholder concerns.

Determining independence of independent directors (Guideline 2.3)

SGX Disclosure Guide:

- (a) Is there any director who is deemed to be independent by the Board, notwithstanding the existence of a relationship as stated in the Code that would otherwise deem him not to be independent? If so, please identify the director and specify the nature of such relationship.
- (b) What are the Board's reasons for considering him independent? Please provide a detailed explanation.

The NC assesses the independence of the independent directors annually based on the guidelines set out in the Code.

Each independent director is required to make a declaration annually to confirm that there is no relationship as stated in the Code that would otherwise deem him not to be independent. The Company has also incorporated the criteria set out under SGX Listing Rules 210(5)(d)(i) and 210(5)(d)(ii) in its latest set of declaration forms distributed to the independent directors in January 2019.

Mr Bobby Chin Yoke Choong holds 1.5% shareholding in Kingdom Investment Holdings Pte. Ltd. (**KIHPL**), a related corporation of the Company. The NC has reviewed and is satisfied that Mr Chin's minority interest in KIHPL does not affect his independence. The

minority shareholding also does not fall within the ambit of relationships defined in the Code which will deem him not to be independent.

The NC had reviewed the declarations of independence by the independent directors for FY2018, and was satisfied that all independent directors were suitable to be considered as independent for the purpose of Principle 2 of the Code as well as SGX Listing Rules 210(5)(d)(i) and 210(5)(d)(ii). All independent directors were also independent from the major shareholders of the Company. During the process, each NC member who is an independent director had recused himself in the determination of his own independence.

Independent directors with more than 9-year tenure (Guideline 2.4)

SGX Disclosure Guide:

Has any independent director served on the Board for more than nine years from the date of his first appointment? If so, please identify the director and set out the Board's reasons for considering him independent.

The Board currently does not have a policy on director tenure, but the Board pays close attention to the recommendations and guidelines of the Code, as well as the provisions of the 2018 Code and the mandatory requirements of the new SGX Listing Rules governing directors' independence.

The Company has implemented a Board Assessment Framework since 2012 which includes a robust process for reviewing the independence of directors who have reached 9-year tenure.

For FY2018, the independent directors who have reached 9-year tenure were rigorously assessed by the NC and the Board to determine if they possess positive personal attributes such as independent thinking and keen observation, and if they had demonstrated the ability to maintain integrity and strong principles.

Based on the directors' performance assessment and the rigorous review process for FY2018, the NC and the Board were satisfied that the directors who had reached 9-year tenure

or beyond, namely Mr Jeffery Chan Cheow Tong and Mr Bobby Chin Yoke Choong had continued to maintain independence in their oversight role and they had continued to add value to the Company. The NC and the Board agreed unanimously that both Mr Jeffery Chan and Mr Bobby Chin possess valuable experience and knowledge, as well as high degree of integrity and independent judgment. Mr Bobby Chin and Mr Jeffery Chan did not participate in the rigorous review process.

The Board values continuity and stability and has recommended that Mr Bobby Chin and Mr Jeffery Chan continue to serve the Board. Mr Bobby Chin and Mr Jeffery Chan did not participate in the decision making.

The Board was of the view that a director's independence cannot be determined on the basis of a set tenure.

In line with the transitional arrangements for the 2018 Code and the SGX Listing Rule 210(5)(d)(iii) which will take effect from 1 January 2022, the Company has scheduled to implement the mandatory two-tier voting system in its 2021 annual general meeting for the re-election of directors who have served the Board for more than 9 years.

Determining Board's composition (Guideline 2.6)

SGX Disclosure Guide:

- (a) What is the Board's policy with regard to diversity in identifying director nominees?
 - (b) Please state whether the current composition of the Board provides diversity on each of the following – skills, experience, gender and knowledge of the Company, and elaborate with numerical data where appropriate.
 - (c) What steps has the Board taken to achieve the balance and diversity necessary to maximise its effectiveness?
-

The Board's composition is determined in accordance with the following principles:

- the composition of the Board should meet the requirements of the Code, as well as the 2018 Code and the SGX Listing Rules;

Corporate Governance

- the Board should comprise directors with a broad range of expertise both nationally and internationally;
- the Board should have enough directors to serve on various Board committees without the directors being over-burdened to the extent that it becomes difficult for them to fully discharge their responsibilities; and
- the Board should observe the statutory requirements and the Company's Constitution with regard to the rotation and retirement of directors.

In line with the transitional arrangements allowed for SGX Listing Rule 720(5), all directors (including the CEO) appointed or re-appointed before 1 January 2019 will be subject to re-nomination and re-appointment latest by the Company's annual general meeting in 2021.

The composition of the Board is reviewed annually by the NC to ensure that there is a strong and independent element on the Board and that its size is appropriate to the scope and nature of the Group's operations.

The Board currently does not have a diversity policy. However, the Board pays close attention to the recommendations and guidelines of the Code, as well as the provisions of the 2018 Code. In April 2017, the Board appointed its first female director, Ms Josephine Choo Poh Hua who is an experienced litigation lawyer from WongPartnership. Ms Choo's appointment has enhanced the Board's diversity in terms of skillset, gender and age.

In FY2018, the Board had reviewed and was of the view that there was sufficient diversity in skills, experience and knowledge of the Company in its current Board composition to maximise effectiveness. The Board will

take into consideration other diversity aspects (such as ethnicity, geographical experience etc) for any future Board appointments.

CHAIRMAN AND CHIEF EXECUTIVE OFFICER (PRINCIPLE 3)

There is no separation of roles between the Chairman and CEO in the Company due to the fact that Mr Chua Thian Poh who indirectly owns the majority of the shares in the Company, has been personally involved in the day-to-day operations of the Company since its incorporation.

The Board is of the opinion that it has a strong and independent group of non-executive directors and is well balanced. In addition, the Company has appointed a lead independent director since 26 February 2007.

The Chairman is responsible for the effective working of the Board and his responsibilities include:

- leading the Board to ensure its effectiveness on all aspects of its role;
- creating the conditions for overall Board and individual director effectiveness;
- demonstrating ethical leadership;
- setting clear expectations concerning the Company's culture, values and behaviours;
- setting the Board agenda in consultation with the executive directors, and ensuring that adequate time is available for discussion of all agenda items, in particular strategic issues;
- ensuring that all Board members are furnished with complete, high-quality and timely information;
- ensuring effective communication with shareholders;

- ensuring that proper procedures are set up to comply with the Code, as well as provisions of the 2018 Code and applicable SGX Listing Rules; and
- promoting high standards of corporate governance.

In FY2018, as part of its leadership development plan and succession planning, the Board appointed Mr Nicholas Chua Wee-Chern as the Deputy CEO. Mr Nicholas Chua is son of the Chairman and CEO, Mr Chua Tian Poh. The primary responsibility of the Deputy CEO is to assist the CEO in implementing the Group's strategies and policies, and in the overall management of the Group's business.

Concurrently, Mr Ong Chong Hua was appointed as the Chief Operating Officer (**COO**) in addition to his current role as Executive Director. As COO, Mr Ong is primarily responsible for all operational aspects of the Group's business.

BOARD MEMBERSHIP (PRINCIPLE 4)

Nominating Committee (Guideline 4.1)

The NC consists of three independent directors (including the NC chairman) and one executive director. The Company's lead independent director, Mr Bobby Chin Yoke Choong is a member of the NC. The current members of the NC are as follows:

- (1) Ko Kheng Hwa (Chairman)
- (2) Bobby Chin Yoke Choong
- (3) Chua Tian Poh
- (4) Seow Choke Meng

The NC's terms of reference include the following key duties and responsibilities:

- make recommendations on all Board and Board committee appointments and re-appointments;
- determine the performance criteria and evaluation process for assessing the performance of the Board, the Board committees and individual directors;
- review the size and composition of the Board to ensure the right mix to promote Board effectiveness;

- determine directors' independence;
- review succession plans for directors and key management personnel;
- set guideline on multiple board representations; and
- review and recommend training and professional development programs for directors.

Guideline on multiple board representations (Guideline 4.4)

SGX Disclosure Guide:

- (a) What is the maximum number of listed company board representations that the Company has prescribed for its directors? What are the reasons for this number?
- (b) If a maximum number has not been determined, what are the reasons?
- (c) What are the specific considerations in deciding on the capacity of directors?

In line with Guideline 4.4 of the Code, the Board has adopted an internal guideline recommended by the NC to address the competing time commitments that may be faced by a director holding multiple board appointments. The internal guideline provides that, as a general rule, the maximum limit is one other listed company board representation for each executive director; three other listed company board representations for each non-executive director with full time employment; and six other listed company board representations for each non-executive director without full time employment. The guideline was reviewed by the NC annually.

In determining the maximum limit, the NC had considered the average time requirement for directors to attend meetings, site visits and briefings. The NC also considered the general limit set by other companies.

Each director is required to disclose annually to the Company, his other appointment(s) and directorship(s) in corporation(s) which he currently serves as board member or executive officer, as well as his other principal commitment(s).

Corporate Governance

The NC had reviewed and was satisfied that no director had exceeded the maximum limit in FY2018. Further, the NC and the Board had reviewed and were satisfied that the directors with multiple board representation had given sufficient time and attention to the affairs of the Company and had adequately carried out their duties as directors of the Company.

At the latest NC meeting held in February 2019, the NC discussed the need to maintain the maximum limit on listed board representation by the directors. The NC unanimously agreed to remove the existing limit to align with the 2018 Code. The NC will instead carry out reasoned assessment of the ability of any director who has significant number of listed company directorships and principal commitments in line with Provision 4.5 of the 2018 Code.

Alternate directors (Guideline 4.5)

There was no alternate director appointed during the year and no alternate director appointed since the Company was listed. This is in line with the Code which discourages the appointment of alternate director except for exceptional cases.

Process for selection, appointment of new directors, and re-appointment to the Board (Guideline 4.6)

SGX Disclosure Guide:

Please describe the board nomination process for the Company in the last financial year for
(i) selecting and appointing new directors and
(ii) re-electing incumbent directors.

In the selection process for any new director, the NC will evaluate the balance of skills, knowledge and experience on the Board, and determine the role and desirable competencies for any new appointment to enhance the existing

Board composition. Such evaluation may arise from the Board's annual evaluation process. When necessary, the NC may seek the help of external consultant to carry out the search process. The NC may meet with the potential candidate to assess his/her suitability and availability. The selection process will take into account the candidate's honesty, integrity, reputation, competence, capability and financial soundness. The NC will then make a recommendation to the Board for approval.

There was no appointment of new director in FY2018.

Eligibility of directors for re-election was reviewed by the NC annually based on the individual director's performance. All directors, except the director holding the office as CEO, were required to be re-elected at least once every three years in accordance with the Company's Constitution.

In line with the transitional arrangements allowed for SGX Listing Rule 720(5), all directors (including the CEO) appointed or re-appointed before 1 January 2019 will be subject to re-nomination and re-appointment latest by the Company's annual general meeting in 2021.

BOARD PERFORMANCE (PRINCIPLE 5)

Board evaluation (Guideline 5.1)

SGX Disclosure Guide:

- (a) What was the process upon which the Board reached the conclusion on its performance for the financial year?
- (b) Has the Board met its performance objectives?

The Ho Bee Board Assessment Framework was developed with the assistance of the Company's consultant, KPMG Services Pte Ltd in 2012. The framework was established and

approved for use by the Board to ascertain the effectiveness of the Board as a whole, its Board committees and the contribution by the Board Chairman and each director to the effectiveness of the Board. The framework integrates the assessment of the Board, Board committees, Board Chairman and individual directors. This framework is reviewed annually by the NC and when required, refined to incorporate better practices to enable an effective and relevant assessment process.

In 2017, based on the NC's recommendation, the Board streamlined its performance evaluation process by adopting a new set of Board/Committee evaluation questionnaire. The new questionnaire encompasses the evaluation of the Board's performance as well as performance of the various Board committees.

The enhanced Board/Committee review process incorporates factors such as Board's composition and leadership; processes; information management; strategy and implementation; monitoring of company performance; management evaluation, compensation and succession; risk and crisis management; committee effectiveness; stakeholder management and engagement; and directors' development and management. The Board/Committee evaluation questionnaire was completed by each director. The results of the assessment were collated by the company secretary and provided to the NC. The NC assessed and discussed the performance of the Board as a whole and the effectiveness of the Board committees (ARC, NC and RC), and recommended to the Board key areas for improvement and follow-up actions. For FY2018, the directors were of the view that the Board and its various Board committees had been effective.

The Board Chairman is assessed annually by the independent directors during a meeting of and by the independent directors. The Board Chairman is assessed on attributes such as leadership, ethics, values, knowledge, interaction and communication skills. The results of this assessment are provided to the Board Chairman immediately after the meeting.

Individual directors are assessed annually using a director performance evaluation form. For FY2018, the evaluation was carried out collectively by the Board members during the NC meeting. Each director had recused himself in his own evaluation. The performance indicators for assessing the individual directors include director's duties, leadership, strategy, risk management, Board contribution, knowledge, interaction and communication skills.

ACCESS TO INFORMATION (PRINCIPLE 6)

Directors are provided with detailed financial statements and reports for each Board meeting which are required to be circulated at least seven days in advance of each meeting. These include disclosure documents, management accounts, budgets and information pertaining to matters to be brought before the Board. In addition, all relevant information on material transactions and events are circulated to directors as and when they arise.

Additional information for independent directors (Guideline 6.1)

SGX Disclosure Guide:

What types of information does the Company provide to independent directors to enable them to understand its business, the business and financial environment as well as the risks faced by the Company? How frequently is the information provided?

At each quarterly meeting, the independent directors are briefed by the executive directors and senior management on the Group's business, finance and risks. They are also briefed on key developments in the real estate industry both locally and overseas.

Every Board member has independent and full access to the senior management, auditors, company secretary and other employees to seek additional information. The directors can seek independent legal and professional advice, if necessary, at the Company's expense, to enable them to fulfill their duties and responsibilities.

Corporate Governance

REMUNERATION MATTERS

PROCEDURES FOR DEVELOPING REMUNERATION POLICIES (PRINCIPLE 7)

Remuneration Committee (Guideline 7.1)

The RC comprises three Board members, all of whom including the RC chairman are independent directors. The members of the RC are as follows:

- (1) Jeffery Chan Cheow Tong (Chairman)
- (2) Seow Choke Meng
- (3) Josephine Choo Poh Hua

The key duties and responsibilities of the RC under its terms of reference are as follows:

- ensure that the level and structure of remuneration is aligned with the long-term interest and risk policies of the Company;
- review management's proposal and recommend to the Board on the general remuneration framework and specific remuneration packages for the directors and key management personnel;
- review all benefits and long-term incentive schemes (including share schemes) and compensation packages for the directors and key management personnel;
- review service contracts for the directors and key management personnel; and
- ensure that there is a fair compensation system for the directors and key management personnel.

LEVEL AND MIX OF REMUNERATION (PRINCIPLE 8)

The Company's remuneration mix framework for executive directors and key management personnel is made up of various components such as a base/fixed salary, variable or performance-related bonuses and benefits/allowances.

The Company carries out benchmarking survey annually using internal resources to ensure that the remuneration of directors and key management personnel is in line with industry level. The Company also engages external remuneration consultant periodically to ensure that the remuneration packages are in line with industry practices.

The last external benchmarking exercise was carried out in 2013 by Mercer (Singapore) Pte Ltd (**Mercer**), an independent remuneration consultant, on the remuneration for executive directors and key management personnel. Mercer has no relationship with the Company. In 2017, the Company engaged Vaughan Govier, an independent consultant, to advise on career progression for our senior management personnel.

Executive directors do not receive directors' fees. The Board Chairman and CEO, Mr Chua Thian Poh is entitled to profit sharing incentives under his service agreement with the Company.

There was no overly generous termination clause in the service contract of executive directors and key management personnel.

The RC has reviewed the Code's recommendation on the use of contractual provisions to reclaim incentive components of remuneration of executive directors and key management personnel, and considers it unnecessary in the Company's current context.

Non-executive directors are paid directors' fees, subject to the approval of shareholders at the annual general meeting. In FY2018, based on market survey and the RC's recommendation, the Board agreed to increase the basic annual fee for non-executive directors from S\$50,000 to S\$60,000. Following this proposed increase, the fee structure for determining non-executive directors' fees will be revised as follows:

Basic retainer fee for non-executive directors	
Board Chairman	N.A.
Board Member	S\$60,000 per annum
Additional fee for other appointments	
Lead Independent Director	S\$10,000 per annum
Audit & Risk Committee Chairman	S\$30,000 per annum
Audit & Risk Committee Member	S\$15,000 per annum
Nominating Committee Chairman	S\$10,000 per annum
Nominating Committee Member	S\$5,000 per annum
Remuneration Committee Chairman	S\$10,000 per annum
Remuneration Committee Member	S\$5,000 per annum

Note: N.A. means not applicable.

Subject to shareholders' approval at the annual general meeting to be held on 30 April 2019, the revised fee structure will be effective for directors' fees from FY2018.

In setting the remuneration framework for non-executive directors, the RC takes into consideration factors such as effort and time spent, and responsibilities of the directors. The RC ensures that the remuneration of non-

executive directors is aligned with industry level and that non-executive directors are not overly compensated to such an extent which will compromise their independence.

DISCLOSURE ON REMUNERATION (PRINCIPLE 9)

The remuneration of directors and key management personnel for FY2018 is set out in the tables below:

Remuneration of Directors and CEO (Guideline 9.2)

SGX Disclosure Guide:

Has the Company disclosed each director's and the CEO's remuneration as well as a breakdown (in percentage or dollar terms) into base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives? If not, what are the reasons for not disclosing so?

Corporate Governance

1) Summary remuneration table for directors and the CEO in bands of S\$250,000

Name of directors	Directors' Fees ⁽¹⁾	Base / Fixed Salary	Variable / Bonuses	Benefits/ Allowances	Share-Based	Total
Above S\$10,000,000 and up to S\$10,250,000						
Chua Tian Poh Chairman & CEO	–	10%	90%	–	–	100%
Above S\$1,750,000 and up to S\$2,000,000						
Ong Chong Hua Executive director & COO	–	26%	73%	1%	–	100%
Above S\$1,000,000 and up to S\$1,250,000						
Desmond Woon Choon Leng Executive director	–	34%	65%	1%	–	100%
S\$250,000 and below						
Bobby Chin Yoke Choong Non-executive independent director	S\$105,000	–	–	–	–	S\$105,000
Jeffery Chan Cheow Tong Non-executive independent director	S\$85,000	–	–	–	–	S\$85,000
Ko Kheng Hwa Non-executive independent director	S\$85,000	–	–	–	–	S\$85,000
Seow Choke Meng Non-executive independent director	S\$70,000	–	–	–	–	S\$70,000
Josephine Choo Poh Hua Non-executive independent director	S\$80,000	–	–	–	–	S\$80,000

⁽¹⁾ Directors' fees are subject to shareholders' approval at the annual general meeting.

The remuneration of each individual director and the CEO is disclosed, on a named basis, in bands of S\$250,000 with a breakdown in percentage terms of the remuneration earned through base/fixed salary, variable or performance-related income/bonuses and benefits-in-kind/allowances. There was no stock option granted, share-based incentive/award, and other long-term incentives. The exact remuneration of the executive directors

and the CEO is not disclosed to maintain confidentiality. The Board is of the view that the above disclosures provide adequate information on the remuneration of the executive directors and the CEO.

There are no termination, retirement and post-employment benefits granted to the directors and the CEO.

Remuneration of key management personnel (Guideline 9.3)

SGX Disclosure Guide:

- (a) Has the Company disclosed each key management personnel's remuneration, in bands of S\$250,000 or in more detail, as well as a breakdown (in percentage or dollar terms) into base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives? If not, what are the reasons for not disclosing so?
- (b) Please disclose the aggregate remuneration paid to the top five key management personnel (who are not directors or the CEO).

2) Summary remuneration table for top five key management personnel (who are not directors or the CEO) ⁽¹⁾ in bands of S\$250,000

Name of key management personnel	Base / Fixed Salary	Variable / Bonuses	Benefits / Allowances	Share-Based	Total
Above S\$1,000,000 and up to S\$1,250,000					
Chua Wee-Chern ⁽²⁾	30%	70%	–	–	100%
Above S\$750,000 and up to S\$1,000,000					
Chong Hock Chang	41%	59%	–	–	100%
Below S\$250,000					
Lee Woan Chiou ⁽³⁾	54%	46%	–	–	100%

⁽¹⁾ The Company has only 3 key management personnel (who are not directors or the CEO) in FY2018.

⁽²⁾ Mr Chua Wee-Chern is son of the Chairman & CEO, Mr Chua Tian Poh.

⁽³⁾ Ms Lee Woan Chiou was appointed as Financial Controller on 2 July 2018.

The remuneration of the above key management personnel (who are not directors or the CEO) is disclosed, on a named basis, in bands of S\$250,000 with a breakdown in percentage terms of the remuneration earned through base/fixed salary, variable or performance-related income/bonuses and benefits-in-kind/allowances. There was no stock option granted, share-based incentive/award, and other long-term incentives. The Board is of the view that such disclosure provides adequate information on the remuneration of the above key management personnel (who are not directors or the CEO).

The aggregate total remuneration paid to the above key management personnel (who are not directors or the CEO) for FY2018 is S\$2,019,375.

There were no termination, retirement and post-employment benefits granted to the above key management personnel (who are not directors or the CEO).

Remuneration of employees who are immediate family member of a director or CEO (Guideline 9.4)

SGX Disclosure Guide:

Is there any employee who is an immediate family member of a director or the CEO, and whose remuneration exceeds S\$50,000 during the year? If so, please identify the employee and specify the relationship with the relevant director or the CEO.

Besides Mr Chua Wee-Chern, who is son of the Chairman and CEO, Mr Chua Tian Poh, and whose salary is disclosed in the above remuneration table for key management personnel (who are not directors or the CEO), the following employee is an immediate family member of a director or the CEO whose remuneration exceeds S\$50,000 (S\$100,000 under the 2018 Code) in FY2018:

Name of employee	Remuneration Band
Ng Noi Hinoy ⁽¹⁾	Above S\$250,000 and up to S\$500,000

⁽¹⁾ Mdm Ng Noi Hinoy is the spouse of the Chairman & CEO, Mr Chua Tian Poh.

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The remuneration of employee who is an immediate family member of a director or the CEO is disclosed in bands of S\$250,000 to maintain confidentiality. (Other than those disclosed in this Annual Report), for the purpose of Provision 8.2 of the 2018 Code, there is no other employee who is a substantial shareholder or is an immediate family member of a director, the CEO or a substantial shareholder of the Company whose remuneration exceeds S\$100,000 during the year.

Employee share scheme

The Company's Share Option Scheme approved at the extraordinary general meeting held on 30 May 2001 (**2001 Scheme**) had expired on 29 May 2011. There has been no new share option scheme or share scheme since the expiry of the 2001 Scheme.

The RC had reviewed the need to re-implement a share option scheme. The RC, having considered the Company's share price performance and the cost of implementing and administering the scheme, was of the view that a share option scheme was not cost beneficial. Accordingly, no recommendation had been made by the RC to the Board to re-implement a share scheme.

Performance conditions for executive directors and key management personnel (Guideline 9.6)

SGX Disclosure Guide:

- (a) Please describe how the remuneration received by executive directors and key management personnel has been determined by the performance criteria.
- (b) What were the performance conditions used to determine their entitlement under the short-term and long-term incentive schemes?
- (c) Were all of these performance conditions met? If not, what were the reasons?

Performance measure for the executive directors and key management personnel is based on key performance indicators set each year for the individuals towards achievement of the Company's objectives. The annual salary review is carried out in December each year. In setting remuneration packages, the Company takes into account the pay and employment conditions within the industry and in comparable companies, as well as the profitability of the Group as a whole, and individual performance.

The profit sharing incentive for the Board Chairman and CEO, Mr Chua Tian Poh is based on a percentage of the Group's audited consolidated profit before tax (excluding any surplus/loss on revaluation of the Group's investment properties) for the relevant financial year, plus one-fifth of any surplus/loss on revaluation of the Group's investment properties for the relevant financial year. The balance four-fifths of the surplus/loss on revaluation of the Group's investment properties, are carried forward in equal amount every year for the next four years to determine his entitlement for subsequent years.

The profit-sharing formula for the Chairman and CEO was last revised in FY2017 to

incorporate the Group's Return on Equity and Total Shareholder Return as additional conditions to determine his total remuneration. There was no increase in the profit-sharing incentive for FY2018 compared to FY2017.

There was an overall increase in performance bonuses awarded to the other executive directors and key management personnel for FY2018 due to the increase in the Group's overall profit level compared to FY2017.

ACCOUNTABILITY AND AUDIT

ACCOUNTABILITY (PRINCIPLE 10)

The Company has been making announcements of its quarterly results since financial year 2003. Every Board member receives from management, detailed management accounts of the Group's performance on a regular basis. It is the aim of the Board, in presenting the quarterly and annual financial statements announcements, to provide shareholders with a comprehensive and balanced assessment of the Group's performance, financial position and prospects.

RISK MANAGEMENT AND INTERNAL CONTROLS (PRINCIPLE 11)

The Group has put in place an Enterprise Risk Management (**ERM**) Framework, which governs the risk management process in the Group since 2012. Through this framework, risk capabilities and competencies are continuously enhanced. The ERM Framework also enables the identification, prioritisation, assessment, management and monitoring of key risks to the Group's business. The risk management process in place covers, *inter alia*, financial, operational, information technology and compliance risks faced by the Group. The ARC reviews the adequacy and effectiveness of the ERM Framework against leading practices in risk management and *vis-à-vis* the external and internal environment which the Group operates in.

The Group has established risk appetite statements with tolerance limits to monitor shifts in its significant risks and to proactively manage them within acceptable levels. These risk appetite statements were reviewed and

approved by the Board, and are subject to periodic review by the ARC and the Board.

The key risks identified under the ERM Framework are those relating to investments, market concentration, country, foreign exchange, regulatory compliance, health and safety, land tendering, pricing and contract management. The key risks of the Group are deliberated by the management and reported to the ARC and the Board half-yearly.

In FY2018, based on management's recommendation and review by the ARC, the Group's risk appetite statement was revised to reflect the increase of the Group's business concentration in the commercial segment with corresponding decrease in the residential and industrial segments. In addition, the country diversification ratio was updated to take into account the Group's new investments in Europe.

Complementing the ERM Framework is a Group-wide system of internal controls, which includes documented policies and procedures, proper segregation of duties, approval procedures and authorities, as well as checks-and-balances built into the business processes.

To ensure that internal controls and risk management processes are adequate and effective, the ARC is assisted by various independent professional service providers. External auditors provide assurance over the risk of material misstatements in the Group's financial statements. Internal auditors provide assurance that controls over the key risks of the Group are adequate and effective.

Since 2017, the Group has also established a crisis management framework with the assistance of a public relations consultant, Hoffman Agency. The framework outlines the various emergency response processes relating to operational, environmental, health, development, employee, IT and corporate incidents. The framework also addresses the crisis communication procedure for the various incidents depending on the crisis level.

In FY2018, the Group completed an IT upgrading exercise for staff computers and initiated a data centre migration to adopt cloud and managed

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data centre platforms in place of existing in-house data centre facility for better cyber security controls. We also installed a new accounting consolidation tool to enhance our consolidation process.

The Board acknowledges that it is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss.

Board's commentary on the adequacy and effectiveness of the Company's internal controls and risk management system (Guideline 11.3 and SGX Listing Rule 1207(10))

SGX Disclosure Guide:

- (a) In relation to the major risks faced by the Company, including financial, operational, compliance, information technology and sustainability, please state the bases for the Board's view on the adequacy and effectiveness of the Company's internal controls and risk management systems.
- (b) In respect of the past 12 months, has the Board received assurance from the CEO and the CFO as well as the internal auditor that:
 - (i) the financial records have been properly maintained and the financial statements give true and fair view of the Company's operations and finances; and (ii) the Company's risk management and internal control systems are effective? If not, how does the Board assure itself of points (i) and (ii) above?

Based on the internal controls established and maintained by the Group, work performed by independent external third parties, and reviews performed by and assurance from the management, various Board committees and

the Board, the Board with the concurrence of the ARC is of the view that the Group's system of internal controls (including financial, operational, compliance and information technology controls) and risk management system, were adequate and effective as at 31 December 2018.

The systems of internal controls and risk management established by the Group provide reasonable, but not absolute assurance that the Group will not be adversely affected by any event that can be reasonably foreseen as it strives to achieve its business objectives. However, the Board also notes that no system of internal controls and risk management can provide absolute assurance in this regard, or absolute assurance against the occurrence of material errors, poor judgement in decision making, human error, losses, fraud or other irregularities.

During the process of reviewing the financial statements of the Group for FY2018, the Board had received assurance from the CEO and the Finance Director that (i) the Group's financial records had been properly maintained and the financial statements gave a true and fair view of the Group's operations and finances; and (ii) the Group's risk management and internal control systems were adequate and effective as at 31 December 2018.

AUDIT & RISK COMMITTEE (PRINCIPLE 12)

The Company's Audit Committee was renamed as Audit & Risk Committee (**ARC**) on 7 November 2012.

The ARC is made up of four Board members, all of whom including the ARC chairman are independent directors. The current members of the ARC are as follows:

- (1) Bobby Chin Yoke Choong (Chairman)
- (2) Jeffery Chan Cheow Tong
- (3) Ko Kheng Hwa
- (4) Josephine Choo Poh Hua

Both Mr Bobby Chin and Mr Jeffery Chan possess chartered accountant qualifications. The other ARC members have accumulated accounting and financial management knowledge from their professional education and experiences.

None of the ARC members were previous partners or directors of the existing auditing firm within the previous twelve months (and within the last two years under the 2018 Code), and that none of the ARC members hold any financial interest in the auditing firm.

In accordance with its terms of reference, the ARC meets regularly to perform the following functions:

- review the Company's quarterly and annual financial statements, and any announcements relating to the Company's financial performance;
- review related party transactions and interested person transactions to ensure compliance with the regulations set out in the SGX Listing Manual;
- review the audit plan and audit report of the external auditors, their evaluation of the system of internal accounting controls, and management's responses to the recommendations;
- review the scope and results of the external audits, their cost effectiveness, and the independence and objectivity of the external auditors;
- nominate external auditors for appointment or re-appointment, and review the remuneration and terms of engagement of the external auditors;
- review the internal audit programme including the scope and results of the internal audit procedures, and management responses to the recommendations;
- review the independence and resource capability of the internal auditors, and the adequacy and effectiveness of internal audits;
- approve the appointment or

- re-appointment, evaluation and remuneration of the internal auditors;
- review the Company's level of risk tolerance, its risk strategy and risk policies; and ensure that the Company sets a process for the accurate and timely monitoring of large exposures and certain risk types of critical importance;
- review the Company's overall risk assessment process and risk assessment framework; and review the parameters used in these measures and the methodology adopted;
- review risk reports on the Company and review and monitor management's responsiveness to the findings;
- review the Company's procedures for detecting fraud, including the whistle-blowing policy; and ensure that these arrangements allow proportionate and independent investigation of such matters and appropriate follow up action; and
- review and report to the Board on the adequacy and effectiveness of the Company's internal controls including financial, operational, compliance and information technology controls, and risk management systems.

For FY2018, the ARC had assessed and concurred with the Board that the Group's system of internal controls (including financial, operational, compliance and information technology controls) and risk management system were adequate and effective as at 31 December 2018.

The ARC has full access to the internal and the external auditors and meets them at least once a year without the presence of management. It has full authority and discretion to invite any director or senior officer to attend its meetings.

The Company has provided all ARC members with a copy each of the Guidebook for Audit Committees in Singapore (Second Edition) issued jointly by the Monetary Authority of Singapore, the Accounting and Corporate Regulatory Authority (**ACRA**) and the SGX, and the Risk Governance Guidance for Listed Boards issued by the Corporate Governance Council. In carrying out their responsibilities,

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the ARC members refer to these guidelines as appropriate. In addition, the ARC members have access to professional resources to keep themselves abreast of changes to accounting standards and issues which may have a direct impact on financial statements.

Audit & Risk Committee's commentary on key audit matters

The ARC had discussed the key audit matters for FY2018 with the management and the external auditors. The ARC concurred with the basis and conclusions included in the auditors' report with respect to the key audit matters for FY2018. For more information on the key audit matters, please refer to pages 81 to 84 of this Annual Report.

Fees paid to external auditors (Guideline 12.6)

SGX Disclosure Guide:

- (a) Please provide a breakdown of the fees paid in total to the external auditors for audit and non-audit services for the financial year.
- (b) If the external auditors have supplied a substantial volume of non-audit services to the Company, please state the bases for the Audit Committee's view on the independence of the external auditors.

The total fees paid to the external auditors, KPMG LLP, for FY2018 are as disclosed in the table below:

External auditor fees for FY2018	S\$'000	% of total audit fees
Total Audit Fees	434	72%
Total Non-Audit Fees	165	28%
Total Fees Paid	599	100%

The ARC had reviewed the nature of non-audit services provided by the external auditors in FY2018. Based on the evaluation of external auditors for FY2018, and taking into consideration the external auditors' confirmation of independence, the ARC was of the view that the level of non-audit services and non-audit fees would not affect the independence and objectivity of the external auditors. For FY2018, the external auditors were assessed based on the audit quality indicators disclosure framework introduced by ACRA in October 2015.

Whistle-blowing policy

The Company has in place a whistle-blowing policy. The objectives of the whistle-blowing policy are to:

- communicate the Company's expectations of employees of the Group in detecting fraudulent activities, malpractices or improprieties;
- guide employees on the course of action when addressing their concerns or suspicions of fraudulent activities, malpractices or improprieties;
- provide a process for investigations and management reporting; and
- establish policies for protecting whistle-blowers against reprisal by any person internal or external to the Group.

The Company encourages its officers and employees of the Group to observe the highest standards of business and personal ethics in the conduct of their duties and responsibilities.

In the pursuit of good corporate governance, the Company encourages its officers, employees, vendors/contractors, consultants, suppliers

and/or any other parties with whom the Group has a relationship to provide information that evidences unsafe, unlawful, unethical, fraudulent or wasteful practices.

To ensure independent investigation and appropriate follow up action, all whistle-blowing reports are submitted to the Chairman of the ARC.

All whistle-blower reports, including anonymous complaints are brought up to the ARC for review and reported to the Board. In FY2018, there was no whistle-blower report received and no outstanding whistle-blower report under investigation.

INTERNAL AUDIT (PRINCIPLE 13)

Internal auditors (Guideline 13.1)

SGX Disclosure Guide:

Does the Company have an internal audit function? If not, please explain why.

The Company's internal audit function is outsourced and its current internal auditor is Nexia TS Risk Advisory Pte. Ltd. (appointed since 1 January 2012). The internal auditor reports directly to the Chairman of the ARC on audit matters and to the management on administrative matters. The ARC reviews the internal audit reports and assesses the effectiveness of the internal auditor by examining the followings:

- the internal audit plan to ensure that the internal auditor has adequate resources to perform the audit;
- the scope of the internal audit work to ensure that majority of the identified risks are audited by cycle;
- the quality of the internal audit report to ensure the effectiveness of the internal auditor; and
- the independence of the internal auditor.

The internal auditor has unfettered access to all Company's documents, records, properties and personnel, including the ARC.

The internal auditor has confirmed that all their team members are corporate members of the Institute of Internal Auditors (IIA) and are equipped with and practising the recommended standards set by the IIA.

Pursuant to SGX Listing Rule 1207(10C), the ARC had assessed and was satisfied that the internal audit function carried out by the internal auditor was independent, effective and adequately resourced as at 31 December 2018.

SHAREHOLDER RIGHTS AND RESPONSIBILITIES

SHAREHOLDER RIGHTS (PRINCIPLE 14)

The Company endeavours to treat all shareholders fairly and equitably, and recognise, protect and facilitate the exercise of shareholders' rights.

COMMUNICATION WITH SHAREHOLDERS (PRINCIPLE 15)

Investor Relations (Guideline 15.4)

SGX Disclosure Guide:

- Does the Company regularly communicate with shareholders and attend to their questions? How often does the Company meet with institutional and retail investors?
- Is this done by a dedicated investor relations team (or equivalent)? If not, who performs this role?
- How does the Company keep shareholders informed of corporate developments, apart from SGXNET announcements and the annual report?

The Company has a formalised investor relation policy which sets out the Company's principles and procedures for communicating with shareholders and the investment community. A copy of the investor relation policy can be found under the "Investor Relations" section of the Company's corporate website at <http://www.hobee.com>.

Corporate Governance

In line with the Company's obligations for continuing disclosures, the Board's policy is for shareholders to be informed of all major developments and transactions that impact the Group.

Information is disseminated to shareholders on a transparent and timely basis. All price sensitive information and financial results announcements are publicly released via SGXNet. The Group's results, annual reports and media releases can also be found under the "Investor Relations" section of the Company's corporate website at <http://www.hobee.com>.

The Company notifies investors of the date of release of its financial results through an SGXNet announcement about three weeks in advance. Results announcements are made within the prescribed timeframe. Results for the first three quarters are released via SGXNet not later than 45 days after the quarter end and full year results are announced within 60 days from the financial year end. Each quarterly and full year financial results announcement is accompanied by a media release.

The Company's investor relations function is led by the Finance Director who has the strategic management responsibility to integrate finance, accounting, corporate communication and legal compliance to enable effective communication between the Company and the investment community. The Finance Director is assisted by the Financial Controller. The Finance Director and the Financial Controller meet regularly with analysts and fund managers to facilitate shareholders' and investors' communication. They are augmented by the Board Chairman and CEO, as well as other senior management who participate and contribute actively to the Group's corporate communication and investor relation efforts.

Dividends (Guideline 15.5)

SGX Disclosure Guide:

If the Company is not paying any dividends for the financial year, please explain why.

Although the Company has not formulated a dividend policy, it has been declaring dividends since 2001. In its evaluation and recommendation of dividends, the Board takes into consideration the Group's operating performance, financial condition, cash position and planned capital needs, as well as general business conditions and risks. It is the Board's objective to pay dividends on sustainable and regular basis, and to grow dividends over time, if possible, based on the Group's financial performance and conditions. A chart depicting dividends paid by the Company for the past 5 years can be found on page 75 of this Annual Report.

For FY2018, the Board has recommended a first and final dividend of 8 cents and a special dividend of 2 cents per ordinary share. This represents 24.6% of the Group's net profit after tax and non-controlling interests. Subject to shareholders' approval at the annual general meeting on 30 April 2019, the proposed dividends will be paid on 31 May 2019.

CONDUCT OF SHAREHOLDER MEETINGS (PRINCIPLE 16)

Shareholders are encouraged to attend the annual general meeting as this is the principal forum for any dialogue they may have with the directors and management of the Company. The Board welcomes views and questions from shareholders. The Board Chairman and CEO, together with the respective chairmen of the ARC, NC and RC are available to answer any question or issue regarding the Company.

Notices for general meetings are announced via SGXNet and advertised in the newspapers within prescribed timeframe prior to the meetings. In line with changes to the SGX Listing Rules, the Company has implemented electronic transmission of documents to shareholders. The notices, together with relevant documents (such as annual report, letter to shareholders or circular) will be published on the Company's corporate website at <http://www.hobee.com>. All shareholders of the Company will receive the notice of annual general meeting, proxy form and request form to request for hard copies of the annual report and/or letter to shareholders.

Before each general meeting proceeds, shareholders are informed of the rules and voting procedures that govern the meeting. In conformity with the SGX Listing Rules, the Company has started poll voting for all resolutions since 2016 and announced the detailed poll results via SGXNet immediately after the general meeting. The Company has also adopted electronic polling for its voting process and appointed an independent scrutineer to validate the electronic votes.

A registered shareholder (not being an intermediary) who is unable to attend the general meeting can appoint up to two proxies to attend, participate and vote in the general meeting on his/her behalf.

The introduction of the new multiple proxies (i.e. more than two proxies) regime following the enactment of the Companies Amendment Act (2014) has allowed indirect investors who hold shares through a nominee company or custodian bank or through a CPF agent bank (i.e. intermediary) to attend and vote at general meetings. CPF / SRS investors who wish to attend the general meetings should contact their respective intermediary.

Corporations providing such nominee and custodial services (i.e. intermediary) should appoint at least two proxies or more to attend, participate and vote in general meetings of shareholders on behalf of shareholders who hold shares through them.

The Company has not implemented absentia voting at general meetings due to concern that this may complicate the voting process. We will implement such process only if relevant legislative changes have been effected.

The Company maintains minutes of general meetings (usually within 10 days of the meetings) including substantial and relevant comments or queries from shareholders relating to the meeting agenda, and responses from Board members. These minutes will be made available to shareholders upon their request.

SECURITIES TRANSACTIONS

The Company has its own internal Code of Best Practices on Securities Transactions which provides guidance to its officers with regard to dealings by the Company and its officers in the Company's securities. It also sets out the prohibitions and provisions on insider trading of the SGX Listing Manual and the Securities and Futures Act.

Under the internal code, the Company and its officers are not allowed to deal in the Company's securities during the periods commencing two weeks before the announcement of the Company's results for each of the first three quarters of its financial year and one month before the announcement of the Company's annual results, as the case may be, and ending on the date of announcement of the relevant results. The Company and its officers are also not allowed to deal in the Company's securities while in possession of undisclosed material information of the Group. Officers of the Company are also discouraged from dealing in the Company's securities on short-term consideration.

The Company issues quarterly reminders to its directors and officers on the restrictions in dealings in listed securities of the Company as set out above, in compliance with Rule 1207(19) of the SGX Listing Manual. The Company has complied with the best practices set out in the SGX Listing Manual.

Corporate Governance

INTERESTED PERSON TRANSACTIONS

The Company has adopted a set of procedures for reporting and approving interested person transactions. Details of the interested person transactions for FY2018 are as follows:

Name of interested person	Aggregate value of all interested person transactions (excluding transactions less than S\$100,000 and transactions conducted under a shareholders' mandate pursuant to Rule 920 of the Listing Manual)	Aggregate value of all interested person transactions conducted under a shareholders' mandate pursuant to Rule 920 of the Listing Manual (excluding transactions less than S\$100,000)
Hin Lung Auto Pte Ltd	S\$435,000	N.A.

Notes:

- (1) N.A. means not applicable.
- (2) The above interested person transaction relates to the sale of a motor vehicle by Ho Bee Developments Pte Ltd, a wholly owned subsidiary of the Company.
- (3) All other interested person transactions (not set out above) conducted during the financial year were less than S\$100,000 for each transaction.
- (4) All interested person transactions were carried out on normal commercial terms and were not prejudicial to the interests of the Company and its minority shareholders.

PROFESSIONAL CONDUCT AND DISCIPLINE

The Company has in place various staff policies including those governing conduct, confidentiality, conflict of interests, health and safety, internet usage, intellectual property and software use, personal data protection, and safe-guard of official information. All employees of the Company are required to conduct and carry themselves in a professional manner while at work, and undertake to observe and comply with the policies.

ADDITIONAL INFORMATION REQUIRED UNDER SGX LISTING RULE 720(6)

The following table sets out the additional information on directors seeking re-appointment at the annual general meeting pursuant to SGX Listing Rule 720(6).

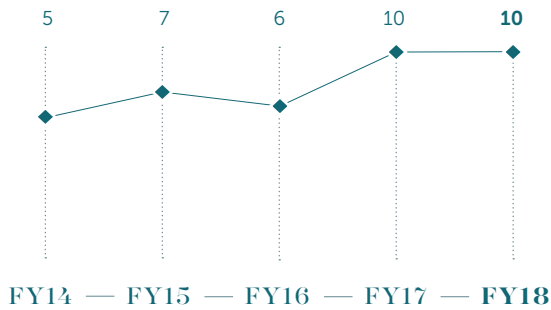
	ONG CHONG HUA	JEFFERY CHAN CHEOW TONG
	Executive Director and Chief Operating Officer	Independent Non-Executive Director
The Board's comments on this appointment (including rationale, selection criteria, and the search and nomination process)	The Board concurred with the NC's recommendation for the re-appointment of Mr Ong Chong Hua.	The Board concurred with the NC's recommendation for the re-appointment of Mr Jeffery Chan Cheow Tong.
Country of principal residence	Singapore	Singapore
Working experience and occupation(s) during the past 10 years	Refer to pages 10 and 50	Refer to pages 12 and 51
Shareholding interest in the listed issuer and its subsidiaries	Refer to page 78	Refer to page 78
Any relationship (including immediate family relationships) with any existing director, existing executive officer, the issuer and/or substantial shareholder of the listed issuer or of any of its principal subsidiaries	Refer to page 50	Refer to page 51
Conflict of interest (including any competing business)	No	No
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) has been submitted to the listed issuer.	Yes	Yes
Other Principal Commitments including directorship	Refer to page 50	Refer to page 51
(a) Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within 2 years from the date he ceased to be a partner?	No	No
(b) Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?	No	No
(c) Whether there is any unsatisfied judgment against him?	No	No
(d) Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose?	No	No
(e) Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach?	No	No

Corporate Governance

	ONG CHONG HUA	JEFFERY CHAN CHEOW TONG
	Executive Director and Chief Operating Officer	Independent Non-Executive Director
(f) Whether at any time during the last 10 years, judgment has been entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or he has been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part?	No	No
(g) Whether he has ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust?	No	No
(h) Whether he has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?	No	No
(i) Whether he has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity?	No	No
(j) Whether he has ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:	No	No
(i) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or	No	No
(ii) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or	No	No
(iii) any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or	No	No
(iv) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere,	No	No
(v) in connection with any matter occurring or arising during that period when he was so concerned with the entity or business trust?	No	No
(k) Whether he has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere?	No	No

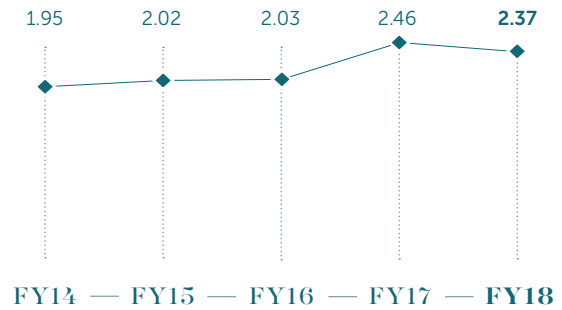
Investor Relations

5-Year Dividend (Cents)



Share Price (S\$)

Based on closing share price as at 31 December.



2019 Financial Calendar

25
February

Financial results release for the financial year ended 31 December 2018

30
April

Annual General Meeting
Financial results release for the first quarter ended 31 March 2019

8
August

Financial results release for the second quarter ended 30 June 2019

12
November

Financial results release for the third quarter ended 30 September 2019

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Directors' Statement

We are pleased to submit this annual report to the members of the Company together with the audited financial statements for the financial year ended 31 December 2018.

In our opinion:

- (a) the financial statements set out on pages 88 to 168 are drawn up so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2018 and the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards (International); and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

DIRECTORS

The directors of the Company in office at the date of this statement are as follows:

Chua Thian Poh (Chairman)
 Desmond Woon Choon Leng
 Ong Chong Hua
 Bobby Chin Yoke Choong
 Jeffery Chan Cheow Tong
 Ko Kheng Hwa
 Seow Choke Meng
 Josephine Choo Poh Hua

DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50 (the Act), particulars of interests of directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares, debentures, warrants and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are as follows:

Name of director and corporation in which interests are held	Holdings in the name of the director, spouse or infant children		Other holdings in which the director is deemed to have an interest	
	At beginning of the year	At end of the year	At beginning of the year	At end of the year
Chua Thian Poh The Company – ordinary shares	–	–	494,462,900	498,962,900

Directors' Statement

Name of director and corporation in which interests are held	Holdings in the name of the director, spouse or infant children		Other holdings in which the director is deemed to have an interest	
	At beginning of the year	At end of the year	At beginning of the year	At end of the year
Chua Thian Poh (cont'd)				
<u>Immediate and ultimate holding company</u>				
Ho Bee Holdings (Pte) Ltd				
– ordinary shares	19,070,000	22,000,000	–	–
<u>Related corporations</u>				
HBS Investments Pte Ltd				
– ordinary shares	–	–	700,000	700,000
Ho Bee Cove Pte. Ltd.				
– ordinary shares	–	–	900,000	900,000
HB Investments (China) Pte. Ltd.				
– ordinary shares	–	–	80,000	80,000
Kingdom Investment Holdings Pte. Ltd.				
– ordinary shares	–	–	62,400,000	62,400,000
Desmond Woon Choon Leng				
The Company				
– ordinary shares	2,100,000	2,100,000	–	–
Ong Chong Hua				
The Company				
– ordinary shares	1,800,000	1,800,000	–	–
<u>Related corporation</u>				
Kingdom Investment Holdings Pte. Ltd.				
– ordinary shares	1,625,000	1,625,000	–	–
Jeffery Chan Cheow Tong				
The Company				
– ordinary shares	370,000	370,000	–	–
Bobby Chin Yoke Choong				
The Company				
– ordinary shares	131,000	131,000	–	–
<u>Related corporation</u>				
Kingdom Investment Holdings Pte. Ltd.				
– ordinary shares	975,000	975,000	–	–

Directors' Statement

By virtue of Section 7 of the Act, Mr Chua Thian Poh is deemed to have an interest in all the other wholly-owned subsidiaries of Ho Bee Land Limited and Ho Bee Holdings (Pte) Ltd at the beginning and at the end of the financial year.

Except as disclosed in this statement, no other director who held office at the end of the financial year had interests in shares or debentures of the Company or of related corporations either at the beginning or at the end of the financial year.

There were no changes in any of the abovementioned interests in the Company or in related corporations between the end of the financial year and 21 January 2019.

ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement to which the Company is a party, being arrangements whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

DIRECTORS' CONTRACTUAL BENEFITS

During the financial year, the Company and its related corporations have in the normal course of business entered into transactions with affiliated parties and parties in which Mr Chua Thian Poh is deemed to have an interest. Such transactions comprised payments for rental expenses, printing expenses and other transactions carried out on normal commercial terms and in the normal course of the business of the Company and its related corporations. However, the director has neither received nor will he be entitled to receive any benefit arising out of these transactions other than those to which he may be entitled as a customer, supplier or member of these corporations.

Except for salaries, bonuses and fees and those benefits that are disclosed in this statement and in note 31 to the financial statements, since the end of the last financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or its related corporations with the director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

SHARE OPTIONS

During the financial year, there were:

- (i) no options granted by the Company or its subsidiaries to any person to take up unissued shares of the Company or its subsidiaries; and
- (ii) no shares issued by virtue of any exercise of option to take up unissued shares of the Company or its subsidiaries.

At the end of the financial year, there were no unissued shares of the Company or its subsidiaries under option.

Directors' Statement

AUDIT & RISK COMMITTEE

The members of the Audit & Risk Committee at the date of this statement are as follows:

Bobby Chin Yoke Choong	(Chairman, Lead Independent Director)
Jeffery Chan Cheow Tong	(Independent Director)
Ko Kheng Hwa	(Independent Director)
Josephine Choo Poh Hua	(Independent Director)

The Audit & Risk Committee performs the functions specified in Section 201B(5) of the Companies Act, Chapter 50, the SGX-ST Listing Manual and the Singapore Code of Corporate Governance. These functions include a review of the financial statements of the Company and of the Group for the financial year and the auditors' report thereon.

The Audit & Risk Committee also assists the Board with risk governance and overseeing the Company's risk management framework and policies.

The Audit & Risk Committee has undertaken a review of the nature and extent of non-audit services provided by the firm acting as the auditors. In the opinion of the Audit & Risk Committee, these services would not affect the independence of the auditors.

The Audit & Risk Committee is satisfied with the independence and objectivity of the auditors and has recommended to the Board that the auditors, KPMG LLP, be nominated for re-appointment at the forthcoming Annual General Meeting of the Company.

In appointing the auditors of the Company and its subsidiaries, the Group has complied with Rule 712 and Rule 715 of the SGX-ST Listing Manual.

AUDITORS

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

CHUA THIAN POH

Chairman

DESMOND WOON CHOON LENG

Director

15 March 2019

Independent Auditors' Report

Members of the Company
Ho Bee Land Limited

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Opinion

We have audited the financial statements of Ho Bee Land Limited (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2018, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages 88 to 168.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the Act) and Singapore Financial Reporting Standards (International) (SFRS(I)s) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2018 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Independent Auditors' Report

VALUATION OF INVESTMENT PROPERTIES (S\$4,306 MILLION)

(Refer to Notes 5 & 37 to the financial statements)

The key audit matter

The Group has a significant portfolio of investment properties located in Singapore and the United Kingdom. These properties are stated at fair values based on valuations performed by independent external valuers.

The valuation of investment properties requires significant judgement to be made in the determination of the appropriate valuation methodologies, and the assumptions and estimates. Changes to these valuation methodologies and assumptions used may have a significant impact to the valuations of investment properties.

How the matter was addressed in our audit

As part of our audit procedures, we have:

- Evaluated the qualifications and objectivity of the independent external valuers.
- Held discussions with the valuers to understand their valuation methodologies, assumptions and basis used.
- Assessed the appropriateness of the valuation methodologies and assumptions used by the independent external valuers, and compared the assumptions and parameters used to externally derived data.
- Ascertained that the changes in fair value of investment properties are appropriately recognised in the consolidated income statement.

Findings

The valuers are members of recognised professional bodies for valuers and have considered their own independence in carrying out their work. The valuation methodologies used are in line with generally accepted market practices.

We found the key assumptions used were balanced and appropriate. They are comparable to market trends and externally derived data.

The changes in fair value of investment properties are appropriately recognised in the Group financial statements.

Independent Auditors' Report

VALUATION OF DEVELOPMENT AND COMPLETED PROPERTIES (\$227 MILLION)

(Refer to Note 13 to the financial statements)

<i>The key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>The Group holds a number of development projects in Australia, and completed properties in both Singapore and the United Kingdom. In addition, the Group has interests in completed properties in Singapore and China held by associates and jointly-controlled entities of which the Group's share is included in the carrying value of investments in associates and jointly-controlled entities presented in the Group's consolidated statement of financial position. The associates and jointly-controlled entities in China are audited by another firm of public accountants in China ("Component Auditors").</p>	<p>As part of our audit procedures, we have:</p> <p>Development projects held by the Group's subsidiaries and jointly-controlled entities in Singapore</p> <ul style="list-style-type: none"> • Compared the estimated total development project costs against the approved project budgets. For significant variations identified, we corroborated the explanations through discussions held with project managers, and review of the revised external contracts and variation orders, if applicable. • Assessed the reasonableness of NRV by comparing the expected selling prices against the selling prices achieved on properties sold off-plan and/or properties sold in the vicinity of the Group's development projects, where applicable. • Compared the NRV against the estimated total development costs for each development property unit and assessed whether a write down is required.
<p>The carrying value of development projects and completed properties are stated at the lower of cost and net realisable value ("NRV").</p>	<p>Development properties held by the Group's associates and jointly-controlled entities in China</p> <ul style="list-style-type: none"> • Reviewed the working papers of the Component Auditors and ascertained that the above procedures undertaken for development properties in Singapore have been performed to determine that these properties are stated at the lower of cost and NRV.
<p>Judgements and estimates are made by management in the following areas:</p> <ul style="list-style-type: none"> • NRV which comprises an estimation of the expected selling price less costs to be incurred in selling the unsold development projects and completed properties; and • Estimation of costs to complete the development projects. 	<p>Completed properties</p> <ul style="list-style-type: none"> • Compared the estimated selling prices against recently transacted prices or prices of comparable properties located in the same vicinity as the Group's completed properties, where applicable. • Held discussions with management to obtain an understanding of the macroeconomic and real estate price trends that have been taken into account in their NRV assessment. • Ascertained that write-down of completed properties is appropriately recognised in the consolidated income statement.
<p>Changes to these estimates could result in material changes in the carrying value of development projects and completed properties. External market factors, changes in government policies, continued uncertainties arising from Brexit in the UK, and new cooling measures introduced in Singapore and China residential property market, could result in future selling prices falling below the Group's estimated NRVs and may result in losses incurred by the Group on disposal of these properties.</p>	<p><u>Findings</u></p> <p>We found that estimates made by the management in the determination of NRVs and the total budgeted development costs for properties held by the Group and its associates and jointly-controlled entities to be balanced and appropriate.</p>

Independent Auditors' Report

SHARE OF PROFITS OF ASSOCIATES AND JOINTLY-CONTROLLED ENTITIES IN CHINA (S\$110 MILLION)

(Refer to Notes 7 & 8 to the financial statements)

The key audit matter

The Group accounts for its investments in associates and jointly-controlled entities using the equity method.

Revenue from sale of development properties in associates and jointly-controlled entities were significant for the year ended 31 December 2018 and the Group's share of profits of associates and jointly-controlled entities in China totalled S\$110 million. This represents 41% of the Group's profit for the year.

Revenue from sale of the properties in China is recognised when the Group's associates and jointly-controlled entities transfer its control of the properties to the purchasers, and this generally coincides with the point in time when the purchasers take possession of the properties and when full payment is received.

Incorrect revenue recognition could result in material impact to the Group's share of profits of associates and jointly-controlled entities for the year.

How the matter was addressed in our audit

As part of our audit procedures, we have:

- Planned and communicated group audit instructions to the Component Auditors which include audit procedures relating to revenue recognition.
- Obtained audit clearance from these auditors.
- Reviewed the working papers of these auditors and where necessary, re-performed certain audit procedures. These included the tests of details of transactions such as verifying to the legally binding handover documents signed by all relevant parties which support the transfer of control of the properties to the purchasers, and ascertaining that the related costs of properties sold and impairment loss, where applicable, were appropriately recorded in the income statement of the associates and jointly-controlled entities.
- Checked the accuracy of the management's calculation of the Group's share of profits of associates and jointly-controlled entities and ascertained that they are appropriately accounted for by the Group.

Findings

We found the revenue recognition policy adopted by these associates and jointly-controlled entities to be consistent with the Group's accounting policy, and revenue were recognised when the control of the properties had been transferred to the purchasers.

The Group's share of profits of associates and jointly-controlled entities has been appropriately accounted for in its consolidated income statement using the equity method.

Independent Auditors' Report

Other information

Management is responsible for the other information. The other information comprises the following sections in the annual report (but does not include the financial statements and our auditors' report thereon):

- Chairman's Statement
- Directors' Statement

which we obtained prior to the date of this auditors' report, and other sections in the annual report:

- The Board of Directors
- The Management Team
- Our Presence
- Investment Properties
- Financials at a Glance
- Corporate Governance Report
- Corporate Structure
- Corporate Information
- Additional Information
- Shareholdings Statistics
- Notice of Annual General Meeting
- Proxy Form
- Sustainability Report
- Investor Relations

(collectively, "**the Reports**") which are expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Reports, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

Independent Auditors' Report

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Independent Auditors' Report

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Tay Puay Cheng.

KPMG LLP

*Public Accountants and
Chartered Accountants*

Singapore

15 March 2019

Statements of Financial Position

As at 31 December 2018

		Group			Company		
	Note	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Non-current assets							
Property, plant and equipment	4	30,301	26,700	22,482	505	564	1,301
Investment properties	5	4,306,284	3,113,754	2,789,826	–	–	–
Subsidiaries	6	–	–	–	192,985	178,789	178,705
Associates	7	522,349	535,741	483,216	395,805	423,925	437,055
Jointly-controlled entities	8	310,184	312,761	308,787	252,680	265,388	277,635
Other assets	9	150	150	150	–	–	–
Financial assets	10	115,189	3,893	2,697	100,288	2,615	–
Other receivables	11	257,229	258,006	287,361	895,860	584,801	499,549
Deferred tax assets	12	52	–	–	–	–	–
		5,541,738	4,251,005	3,894,519	1,838,123	1,456,082	1,394,245
Current assets							
Development properties	13	227,399	241,264	253,649	–	–	–
Financial assets	10	–	–	3,774	–	–	3,774
Trade and other receivables	14	25,388	28,453	28,629	78,516	107,432	78,748
Cash and cash equivalents	15	176,318	97,111	54,260	76,125	2,493	2,380
Asset held for sale	16	–	–	159,885	–	–	–
		429,105	366,828	500,197	154,641	109,925	84,902
Total assets		5,970,843	4,617,833	4,394,716	1,992,764	1,566,007	1,479,147
Equity attributable to equity holders of the Company							
Share capital	17	156,048	156,048	156,048	156,048	156,048	156,048
Reserves	18	3,129,429	2,971,514	2,769,233	1,579,631	1,186,450	1,180,394
		3,285,477	3,127,562	2,925,281	1,735,679	1,342,498	1,336,442
Non-controlling interests		14,714	14,200	13,939	–	–	–
Total equity		3,300,191	3,141,762	2,939,220	1,735,679	1,342,498	1,336,442
Non-current liabilities							
Loans and borrowings	19	2,067,565	1,181,496	1,111,028	–	–	–
Other liabilities	20	29,814	31,581	31,146	–	–	–
Deferred income	21	47,215	260	500	–	–	–
Deferred tax liabilities	12	6,639	–	–	–	–	–
		2,151,233	1,213,337	1,142,674	–	–	–
Current liabilities							
Trade and other payables	22	56,287	47,148	42,568	132,425	92,724	12,747
Loans and borrowings	19	400,262	172,965	234,722	124,613	130,785	129,958
Deferred income	21	2,109	240	240	–	–	–
Current tax payable		60,761	42,381	35,292	47	–	–
		519,419	262,734	312,822	257,085	223,509	142,705
Total liabilities		2,670,652	1,476,071	1,455,496	257,085	223,509	142,705
Total equity and liabilities		5,970,843	4,617,833	4,394,716	1,992,764	1,566,007	1,479,147

The accompanying notes form an integral part of these financial statements.

Consolidated Income Statement

Year ended 31 December 2018

	Note	2018 \$'000	2017 \$'000
Revenue	23	196,845	164,655
Other income	24	13,361	24,887
Total income		210,206	189,542
Fair value gain on investment properties	5	121,364	78,082
Cost of sales – residential development project		(10,625)	(14,687)
Direct rental expenses		(19,517)	(17,901)
(Loss)/gain on foreign exchange		(10,248)	711
Staff costs & directors' remuneration		(18,178)	(17,313)
Other operating expenses		(10,022)	(8,660)
Profit from operating activities		262,980	209,774
Net finance costs	26	(41,640)	(25,454)
Share of profits/(loss), net of tax, of:			
– associates		108,547	99,252
– jointly-controlled entities		(9,730)	(4,409)
Profit before income tax		320,157	279,163
Income tax expense	27	(49,689)	(28,386)
Profit for the year	28	270,468	250,777
Profit attributable to:			
Owners of the Company		270,042	249,260
Non-controlling interests		426	1,517
Profit for the year		270,468	250,777
Earnings per share			
Basic earnings per share (cents)	29	40.58	37.44
Diluted earnings per share (cents)	29	40.58	37.44

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Comprehensive Income

Year ended 31 December 2018

	2018 \$'000	2017 \$'000
Profit for the year	270,468	250,777
Other comprehensive income		
Item that will not be reclassified to profit or loss:		
Equity investments at fair value through other comprehensive income ("FVOCI")		
– net change in fair value	(1,477)	–
Items that are or may be reclassified subsequently to profit or loss:		
Effective portion of changes in fair value of cash flow hedges	(4,647)	928
Foreign currency translation differences relating to foreign operations	(10,792)	(2,693)
Net loss on hedges of net investment in foreign operations	(4,241)	–
Share of foreign currency translation differences of equity-accounted investees	(22,961)	(6,427)
Total other comprehensive income for the year, net of income tax	(44,118)	(8,192)
Total comprehensive income for the year	226,350	242,585
Attributable to:		
Owners of the Company	225,636	242,224
Non-controlling interests	714	361
Total comprehensive income for the year	226,350	242,585

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Changes in Equity

Year ended 31 December 2018

	← Attributable to owners of the Company →							Non-controlling interests \$'000	Total equity \$'000
	Share capital \$'000	Reserve for own shares \$'000	Capital reserve \$'000	Hedging reserve \$'000	Foreign currency translation reserve \$'000	Retained earnings \$'000	Total \$'000		
Group									
At 1 January 2017	156,048	(63,930)	2,043	(2,760)	(25,727)	2,859,607	2,925,281	13,939	2,939,220
Adjustment on initial application of SFRS(I) 1 (net of tax)	-	-	-	-	25,727	(25,727)	-	-	-
Adjusted balance at 1 January 2017	156,048	(63,930)	2,043	(2,760)	-	2,833,880	2,925,281	13,939	2,939,220
Total comprehensive income for the year									
Profit for the year	-	-	-	-	-	249,260	249,260	1,517	250,777
Other comprehensive income									
Effective portion of changes in fair value of cash flow hedges	-	-	-	928	-	-	928	-	928
Foreign currency translation differences relating to foreign operations	-	-	-	-	(1,537)	-	(1,537)	(1,156)	(2,693)
Share of foreign currency translation differences of equity-accounted investees	-	-	-	-	(6,427)	-	(6,427)	-	(6,427)
Total other comprehensive income	-	-	-	928	(7,964)	-	(7,036)	(1,156)	(8,192)
Total comprehensive income for the year	-	-	-	928	(7,964)	249,260	242,224	361	242,585
Transactions with owners of the Company, recognised directly in equity									
Distributions to owners of the Company									
Dividend paid to non-controlling shareholders	-	-	-	-	-	-	-	(100)	(100)
Final tax exempt dividend paid of 6 cents per share in respect of 2016	-	-	-	-	-	(39,943)	(39,943)	-	(39,943)
Total distributions to owners of the Company	-	-	-	-	-	(39,943)	(39,943)	(100)	(40,043)
At 31 December 2017	156,048	(63,930)	2,043	(1,832)	(7,964)	3,043,197	3,127,562	14,200	3,141,762

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Changes in Equity

Year ended 31 December 2018

	← Attributable to owners of the Company →							Total \$'000	Non- controlling interests \$'000	Total equity \$'000
	Share capital \$'000	Reserve for own shares \$'000	Capital reserve \$'000	Fair value reserve \$'000	Hedging reserve \$'000	Foreign currency translation reserve \$'000	Retained earnings \$'000			
Group										
At 1 January 2018	156,048	(63,930)	2,043	–	(1,832)	(7,964)	3,043,197	3,127,562	14,200	3,141,762
Total comprehensive income for the year										
Profit for the year	–	–	–	–	–	–	270,042	270,042	426	270,468
Other comprehensive income										
Net changes in fair value of equity investments at FVOCI	–	–	–	(1,477)	–	–	–	(1,477)	–	(1,477)
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	(4,647)	–	–	(4,647)	–	(4,647)
Foreign currency translation differences relating to foreign operations	–	–	–	–	–	(11,080)	–	(11,080)	288	(10,792)
Net loss on hedge of net investment in foreign operations	–	–	–	–	–	(4,241)	–	(4,241)	–	(4,241)
Share of foreign currency translation differences of equity-accounted investees	–	–	–	–	–	(22,961)	–	(22,961)	–	(22,961)
Total other comprehensive income	–	–	–	(1,477)	(4,647)	(38,282)	–	(44,406)	288	(44,118)
Total comprehensive income for the year	–	–	–	(1,477)	(4,647)	(38,282)	270,042	225,636	714	226,350
Transactions with owners of the Company, recognised directly in equity										
Distributions to owners of the Company										
Dividend paid to non-controlling shareholders	–	–	–	–	–	–	–	–	(200)	(200)
Final tax exempt dividend paid of 10 cents per share in respect of 2017	–	–	–	–	–	–	(66,572)	(66,572)	–	(66,572)
Purchase of treasury shares	–	(1,149)	–	–	–	–	–	(1,149)	–	(1,149)
Total distributions to owners of the Company	–	(1,149)	–	–	–	–	(66,572)	(67,721)	(200)	(67,921)
At 31 December 2018	156,048	(65,079)	2,043	(1,477)	(6,479)	(46,246)	3,246,667	3,285,477	14,714	3,300,191

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Cash Flows

Year ended 31 December 2018

	Note	2018 \$'000	2017 \$'000
Cash flows from operating activities			
Profit for the year		270,468	250,777
Adjustments for:			
Depreciation of property, plant and equipment	4	711	1,107
Property, plant and equipment written off		–	5
Gain on disposal of property, plant and equipment	24	(145)	–
Unrealised exchange loss/(gain)		42,043	(2,875)
Interest income	26	(2,819)	(2,640)
Distribution income from financial assets designated at fair value through profit or loss	24	(298)	(221)
Finance costs	26	44,459	28,094
Net changes in fair value of investment properties	5	(121,364)	(78,082)
Net changes in fair value of financial assets designated at fair value through profit or loss		(648)	440
Gain on disposal of property held for sale	24	–	(7,352)
Gain on disposal of quoted equity investment – available-for-sale	24	–	(485)
Share of (profits)/losses of:			
– associates		(108,547)	(99,252)
– jointly-controlled entities		9,730	4,409
Income tax expense		49,689	28,386
		183,279	122,311
Changes in working capital:			
Development properties		8,869	11,990
Trade and other receivables		3,233	(7,631)
Trade and other payables		49,679	5,703
Cash generated from operations		245,060	132,373
Income taxes paid		(24,162)	(19,498)
Net cash generated from operating activities carried forward		220,898	112,875

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Cash Flows

Year ended 31 December 2018

	Note	2018 \$'000	2017 \$'000
Net cash generated from operating activities brought forward		220,898	112,875
Cash flows from investing activities			
Purchase of property, plant and equipment	4	(4,934)	(4,541)
Proceeds from sale of property, plant and equipment		436	–
Proceeds from disposal of property held for sale	16	–	167,237
Interest received		1,616	1,539
Investment in jointly controlled entities		(8,819)	(9,651)
Distribution from associate (capital reduction)	7	28,120	13,130
Dividends from equity-accounted investee		71,496	34,975
Acquisition of subsidiary (net of cash acquired)	35	(1,153,595)	(230,536)
Decrease in amounts due from jointly-controlled entities (non-trade)		5,050	2,185
Repayment from jointly-controlled operation		–	23,707
Purchase of financial assets designated at fair value through profit or loss		(99,178)	(2,619)
Purchase of financial assets designated at fair value through other comprehensive income		(15,547)	–
Proceeds from sales of quoted equity investment – AFS		–	4,259
Proceeds from disposal of unquoted equity investment – FVOCI		47	–
Distributions from financial assets designated at fair value through profit or loss		221	1,282
Net cash (used in)/generated from investing activities		(1,175,087)	967
Cash flows from financing activities			
Proceeds from bank loans		2,374,475	310,652
Repayment of bank loans		(1,222,763)	(313,111)
Interest paid		(44,459)	(28,094)
Purchase of treasury shares		(1,149)	–
Dividends paid		(66,572)	(39,943)
Dividend paid to non-controlling shareholders		(200)	(100)
Net cash generated from/(used in) financing activities		1,039,332	(70,596)
Net increase in cash and cash equivalents		85,143	43,246
Cash and cash equivalents at 1 January		97,111	54,260
Effect of exchange rate fluctuations on cash held		(5,936)	(395)
Cash and cash equivalents at 31 December	15	176,318	97,111

The accompanying notes form an integral part of these financial statements.

Notes to the Financial Statements

Year ended 31 December 2018

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 15 March 2019.

1 DOMICILE AND ACTIVITIES

Ho Bee Land Limited (the Company) is incorporated in the Republic of Singapore. The address of the Company's registered office is 9 North Buona Vista Drive, #11-01 The Metropolis Tower 1, Singapore 138588.

The financial statements of the Company as at and for the year ended 31 December 2018 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities") and the Group's interests in associates and jointly-controlled entities.

The Group is primarily involved in property development, property investment and investment holding. The immediate and ultimate holding company during the financial year is Ho Bee Holdings (Pte) Ltd, incorporated in the Republic of Singapore.

2 BASIS OF PREPARATION

2.1 Statement of compliance

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) (SFRS(I)s). These are the Group's first financial statements prepared in accordance with SFRS(I) and SFRS(I) 1 *First-time Adoption of Singapore Financial Reporting Standards (International)* has been applied.

In the previous financial years, the financial statements were prepared in accordance with Financial Reporting Standards in Singapore (FRS). An explanation of how the transition to SFRS(I) and application of SFRS(I) 9 and SFRS(I) 15 have affected the reported financial position, financial performance and cash flows is provided in Note 40.

2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise described below.

The consolidated financial statements have been prepared on a going concern basis notwithstanding that as at 31 December 2018, the Group's total current liabilities exceeded its total current assets by \$90,314,000. The Group expects to refinance \$171,000,000 of its short-term borrowings in June 2019. The refinancing process has commenced and management is confident that the refinancing of the facilities will occur as required. Coupled with the undrawn revolving credit facility available to the Group, the expected capital distribution from one of the Group's associate in China, and the estimated cashflows from the Group's operations, management assessed that the Group will be able to meet its obligations that are due within the next twelve months.

2.3 Functional and presentation currency

These financial statements are presented in Singapore dollars, which is the Company's functional currency. All financial information presented in Singapore dollars has been rounded to the nearest thousand, unless otherwise stated.

Notes to the Financial Statements

Year ended 31 December 2018

2 BASIS OF PREPARATION (CONT'D)

2.4 Use of estimates and judgements

The preparation of financial statements in conformity with SFRS(I) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgements in applying accounting policies and assumptions and estimation uncertainties that have the most significant effect on the amounts recognised in the financial statements or have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 34 – valuation of financial instruments
- Note 38 – accounting estimates and judgements

Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This framework includes a finance team that reports directly to the Finance Director, and has overall responsibility for all significant fair value measurements, including Level 3 fair values.

The finance team regularly reviews significant unobservable inputs and valuation adjustments. Significant valuation issues are reported to the Audit & Risk Committee.

When measuring the fair value of an asset or liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values are included in the following notes:

- Note 34 – valuation of financial instruments
- Note 37 – determination of fair values

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and in preparing the opening SFRS(I) statements of financial position at 1 January 2017 for the purposes of the transition to SFRS(I), unless otherwise indicated.

The accounting policies have been applied consistently by Group entities.

3.1 Basis of consolidation

Business combinations

The Group accounts for business combinations using the acquisition method when control is transferred to the Group.

Acquisitions from 1 January 2017

For acquisitions from 1 January 2017, the Group measures goodwill at the date of acquisition as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interest (NCI) in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree, over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is recognised at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration that meets the definition of a financial instrument is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

When share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

NCI that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the NCI's proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the date of acquisition. The measurement basis taken is elected on a transaction-by-transaction basis. All other NCI are measured at acquisition-date fair value, unless another measurement basis is required by SFRS(I)s.

Costs related to the acquisition, other than those associated with the issue of debt or equity investments that the Group incurs in connection with a business combination, are expensed as incurred.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.1 Basis of consolidation (cont'd)

Business combinations (cont'd)

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to NCI arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

Acquisitions before 1 January 2017

As part of transition to SFRS(I), the Group elected not to restate those business combinations that occurred before the date of transition to SFRS(I), i.e. 1 January 2017. Goodwill arising from acquisitions before 1 January 2017 has been carried forward from the previous FRS framework as at date of transition.

Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the NCI in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

Investments in associates and jointly-controlled entities (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. A jointly-controlled entity is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investments in associates and jointly-controlled entities are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.1 Basis of consolidation (cont'd)

Joint operations

A joint operation is an arrangement in which the Group has joint control whereby the Group has rights to the assets, and obligations for the liabilities, relating to an arrangement. The Group accounts for each of its assets, liabilities and transactions, including its share of those held or incurred jointly, in relation to the joint operation, in accordance with the contractual arrangement governing the joint operation.

Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly-controlled entities are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Accounting for subsidiaries, associates, jointly-controlled entities by the Company

Investments in subsidiaries, associates and jointly-controlled entities are stated in the Company's statement of financial position at cost less accumulated impairment losses.

3.2 Foreign currency

Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation are recognised in profit or loss, except for the following differences which are recognised in other comprehensive income ("OCI") arising on the translation of:

- an investment in equity securities designated as at FVOCI (except on impairment in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss);
- differences arising on the translation of monetary items that in substance form part of the Group's net investment in foreign operation;
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent the hedge is effective.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.2 Foreign currency (cont'd)

Foreign operations

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollars at exchange rates at the end of the reporting date. The income and expenses of foreign operations are translated to Singapore dollars at exchange rates at the dates of the transactions. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and are translated at the exchange rates at the end of the reporting period. For acquisitions prior to 1 January 2005, the exchange rates at the date of acquisition were used.

Foreign currency differences are recognised in OCI. Since 1 January 2017, the Group's date of transition to SFRS(I), such differences have been recognised in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or jointly-controlled entity that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

Net investment in a foreign operation

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognised in other comprehensive income, and are presented in the foreign currency translation reserve in equity.

Hedge of a net investment in foreign operation

Foreign currency differences arising on the translation of a financial liability designated as a hedge of a net investment in a foreign operation are recognised in other comprehensive income to the extent that the hedge is effective, and are presented within equity in the foreign currency translation reserve. To the extent that the hedge is ineffective, such differences are recognised in profit or loss. When the hedged net investment is disposed of, the relevant amount in the foreign currency translation reserve is transferred to profit or loss as part of the gain or loss on disposal.

3.3 Financial instruments

(i) Recognition and initial measurement

Non-derivative financial assets and financial liabilities

Trade receivables and debt investments issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provision of the instrument.

A financial asset (unless it is a trade receivable without significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(ii) Classification and subsequent measurement

Non-derivative financial assets – Policy applicable from 1 January 2018

On initial recognition, a financial asset is classified as measured at: amortised cost; fair value through other comprehensive income (FVOCI) – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

Financial assets at amortised cost

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt investments at FVOCI

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Equity investments at FVOCI

On initial recognition of an equity investment that is not held-for-trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.

Financial assets at FVTPL

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI, at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(ii) Classification and subsequent measurement (cont'd)

Financial assets: Business model assessment – Policy applicable from 1 January 2018

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risk that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held-for-trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest – Policy applicable from 1 January 2018

For the purpose of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets.

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(ii) Classification and subsequent measurement (cont'd)

Non-derivative financial assets: Subsequent measurement and gains and losses – Policy applicable from 1 January 2018

Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Debt investments at FVOCI

These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to profit or loss.

Equity investment at FVOCI

These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in other comprehensive income and are never reclassified to profit or loss.

Non-derivative financial assets – Policy applicable before 1 January 2018

The Group classifies non-derivative financial assets into the following categories: financial assets at FVTPL, loans and receivables and available-for-sale financial assets.

Non-derivative financial assets: Subsequent measurement and gains and losses – Policy applicable before 1 January 2018

Financial assets at FVTPL

A financial asset was classified at FVTPL if it was classified as held-for-trading or was designated as such upon initial recognition. Financial assets were designated at FVTPL if the Group managed such investments and made purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Directly attributable transaction costs were recognised in profit or loss as incurred. Financial assets at FVTPL were measured at fair value, and changes therein, which took into account any dividend income, were recognised in profit or loss.

Financial assets designated at FVTPL comprised equity investments that otherwise would have been classified as available-for-sale.

Loans and receivables

Loans and receivables were financial assets with fixed or determinable payments that were not quoted in an active market. Such assets were initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables were measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprised cash and cash equivalents, and trade and other receivables.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(ii) Classification and subsequent measurement (cont'd)

Non-derivative financial assets: Subsequent measurement and gains and losses – Policy applicable before 1 January 2018 (cont'd)

Available-for-sale financial assets

Available-for-sale financial assets were non-derivative financial assets that were designated as available-for-sale or were not classified in any of above categories of financial assets. Available-for-sale financial assets were initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they were measured at fair value and changes therein, other than impairment losses, interest income and foreign currency differences on available-for-sale debt investments, were recognised in other comprehensive and accumulated in the fair value reserve in equity. When these amounts were derecognised, the gain or loss accumulated in equity was reclassified to profit or loss.

Equity instruments that did not have a quoted market price in an active market and in respect of which the range of fair value estimates is significant, were measured at cost less accumulated impairment losses if the probabilities of the various estimates cannot be reasonably assessed.

Available-for-sale financial assets comprised equity investments and debt investments.

Non-derivative financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Directly attributable transaction costs are recognised in profit or loss as incurred.

Other financial liabilities are initially measured at fair value less directly attributable transaction cost. They are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. These financial liabilities comprised loans and borrowings, bank overdrafts, and trade and other payables.

(iii) Derecognition

Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statements of financial position, but retains either all or substantially all of the risks and rewards of ownership of the transferred assets. In these cases, the transferred assets are not derecognised.

Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or when they expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carry amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

(v) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the statement of cash flows, pledged deposits are excluded whilst bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

(vi) Derivative financial instruments and hedge accounting

Derivative financial instruments and hedge accounting – Policy applicable from 1 January 2018

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and certain criteria are met.

Derivatives are initially measured at fair value and any directly attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognised in profit or loss.

The Group designates certain derivatives and non-derivative financial instruments as hedging instruments in qualifying hedging relationships. At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationships between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

Hedging relationships designated under FRS 39 that were still existing as at 31 December 2017 are treated as continuing hedges and hedge documentations were aligned accordingly to the requirements of SFRS(I) 9.

Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income and accumulated in the hedging reserve. The effective portion of changes in the fair value of the derivative that is recognised in other comprehensive income is limited to the cumulative change in fair value of the hedged item, determined on a present value basis, from inception of the hedge. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(vi) Derivative financial instruments and hedge accounting (cont'd)

Cash flow hedges (cont'd)

The Group designates only the change in fair value of the spot element of forward exchange contracts as the hedging instrument in cash flow hedging relationships. The change in fair value of the forward element of forward exchange contracts ('forward points') is separately accounted for as a cost of hedging and recognised in a cost of hedging reserve within equity.

When the hedged forecast transaction subsequently results in the recognition of a non-financial item such as inventory, the amount accumulated in the hedging reserve and the cost of hedging reserve is included directly in the initial cost of the non-financial item when it is recognised.

For all other hedged forecast transactions, the amount accumulated in the hedging reserve and the cost of hedging reserve is reclassified to profit or loss in the same period or periods during which the hedged expected future cash flows affect profit or loss.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve and the cost of hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

If the hedged future cash flows are no longer expected to occur, then the amounts that have been accumulated in the hedging reserve and the cost of hedging reserve are immediately reclassified to profit or loss.

Net investment hedges

The Group designates certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative instrument, changes in the fair value of the hedging instrument or, for a non-derivative financial liability, foreign exchange gains and losses is recognised in OCI and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative financial liability is recognised immediately in profit or loss. The amount recognised in OCI is reclassified to profit or loss as a reclassification adjustment on disposal of the foreign operation.

Derivative financial instruments and hedge accounting – Policy applicable before 1 January 2018

The policy applied in the comparative information presented for 2017 is similar to that applied for 2018.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.3 Financial instruments (cont'd)

(vii) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

Where share capital recognised as equity is repurchased (treasury shares), the amount of the consideration paid, including directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own share account. Where such shares are subsequently reissued, sold or cancelled, the consideration received is recognised as a change in equity and the resulting surplus or deficit on the transaction is presented in non-distributable capital reserve.

(viii) Intra-group financial guarantees in the separate financial statements

Financial guarantees are financial instruments issued by the Company that require the issuer to make specified payments to reimburse the holder for the loss it incurs because a specified debtor fails to meet payment when due in accordance with the original or modified terms of a debt instrument.

Financial guarantees issued are initially measured at fair value and the initial fair value is amortised over the life of the guarantees. Subsequent to initial measurement, the financial guarantees are measured at the higher of the amortised amount and the amount of loss allowance.

Expected credit losses (ECLs) are a probability-weighted estimate of credit losses. ECLs are measured for financial guarantees issued as the expected payments to reimburse the holder less any amounts that the Company expects to recover.

Loss allowances for ECLs for financial guarantees issued are presented in the Company's statement of financial position as 'loans and borrowings'.

Intra-group financial guarantees in the separate financial statements – Policy applicable before 1 January 2018

The policy applied in the comparative information presented for 2017 is similar to that applied for 2018. However, for subsequent measurement, the financial guarantees were measured at the higher of the amortised amount and the present value of any expected payment to settle the liability when a payment under the contract has become probable.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.4 Property, plant and equipment

Items of property, plant and equipment are stated at cost, which includes capitalised borrowing costs, less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognised net within other income/other expenses in profit or loss.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group, and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Paintings and sculptures are not depreciated. Depreciation on other property, plant and equipment is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use.

The estimated useful lives for the current and comparative years are as follows:

Freehold property	50 years
Leasehold improvements	5 to 10 years
Furniture, fittings and office equipment	5 years
Motor vehicles	5 years

Depreciation methods, useful lives and residual values are reviewed, and adjusted as appropriate, at each reporting date. Property, plant and equipment which are fully depreciated, are retained in the financial statements until they are no longer in use.

3.5 Goodwill

For the measurement of goodwill at initial recognition, see note 3.1

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity-accounted investees.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.6 Investment properties

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment property is measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss. At each year end, the Group's investment property portfolio is valued by an external, independent valuation company, having appropriate recognised professional qualifications. Rental income from investment properties is accounted for in the manner described in note 3.14.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss. When an investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

When the use of a property changes such that it is reclassified as property, plant and equipment, or development properties, its fair value at the date of reclassification becomes its cost for subsequent accounting.

Property that is being constructed for future use as investment property is accounted for at fair value.

Where a property is expected to be sold within the foreseeable future, it is reclassified to current assets in the statement of financial position. The property is measured at fair value with any change recognised in profit or loss.

3.7 Non-current assets held for sale

Non-current assets comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the applicable FRSS. Thereafter, the assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale or distribution and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

3.8 Leases

When the entities within the Group are lessors of an operating lease

Assets subject to operating leases are included in investment properties and are stated at fair value and not depreciated. Rental income (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

When the entities within the Group are lessees of an operating lease

Where the Group has the use of assets under operating leases, payments made under the leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.9 Impairment

(i) Non-derivative financial assets

Policy applicable from 1 January 2018

The Group recognises loss allowances for expected credit losses (ECLs) on:

- financial assets measured at amortised costs; and
- intra-group financial guarantee contracts (FGC).

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months); or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

Simplified approach

The Group applies the simplified approach to provide for ECLs for all trade receivables. The simplified approach requires the loss allowance to be measured at an amount equal to lifetime ECLs.

General approach

The Group applies the general approach to provide for ECLs on all other financial instruments. Under the general approach, the loss allowance is measured at an amount equal to 12-month ECLs at initial recognition.

At each reporting date, the Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and includes forward-looking information.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improves such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECLs.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

The Company considers a FGC to be in default when the debtor of the loan is unlikely to pay its credit obligations to the creditor and the Company in full, without recourse by the Company to actions such as realising security (if any is held). The Company only applies a discount rate if, and to the extent that, the risks are not taken into account by adjusting the expected cash shortfalls.

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.9 Impairment (cont'd)

(i) Non-derivative financial assets (cont'd)

Policy applicable from 1 January 2018 (cont'd)

Measurement of ECLs

ECLs are probability-weighted estimates of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECLs in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of these assets.

Loss allowances for FGC are recognised as a financial liability to the extent that they exceed the initial carrying amount of the FGC less the cumulated income recognised.

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

Policy applicable before 1 January 2018

A financial asset not carried at FVTPL, including an interest in an associate and joint venture, was assessed at the end of each reporting period to determine whether there was objective evidence that it was impaired. A financial asset was impaired if objective evidence indicated that a loss event had occurred after the initial recognition of the asset, and that the loss event had an impact on the estimated future cash flows of that asset that could be estimated reliably.

Objective evidence that financial assets (including equity investments) were impaired included default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer would enter bankruptcy, adverse changes in the payment status of borrowers or issuers, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost was objective evidence of impairment.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.9 Impairment (cont'd)

(i) Non-derivative financial assets (cont'd)

Policy applicable before 1 January 2018 (cont'd)

An impairment loss in respect of a financial asset measured at amortised cost was calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. An impairment loss in respect of an available-for-sale financial asset was calculated by reference to its current fair value.

Individually significant financial assets were tested for impairment on an individual basis. The remaining financial assets were assessed collectively in groups that share similar credit risk characteristics.

All impairment losses were recognised in the profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognised previously in equity was transferred to profit or loss.

Impairment losses once recognised in profit or loss in respect of available-for-sale equity securities were not reversed through profit or loss. Any subsequent increase in fair value of such assets was recognised directly in equity.

An impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with the requirements for non-financial assets. An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the assets' recoverable amounts are estimated. For goodwill, the recoverable amount is estimated at each reporting date, and as and when indicators of impairment are identified.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss unless it reverses a previous revaluation, credited to equity, in which case it is charged to equity. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a *pro rata* basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.10 Development properties

Development properties are those properties which are held with the intention of development and sale in the ordinary course of business. They are measured at the lower of cost and net realisable value. Cost includes acquisition costs, development expenditure, capitalised borrowing costs and other costs directly attributable to the development activities.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. The write-down to net realisable value is presented as allowance for foreseeable losses.

3.11 Contract costs

Incremental costs of obtaining a contract for the sale of a development property are capitalised if these costs are recoverable. Costs incurred to fulfil a contract are capitalised only if the costs relate directly to the contract, generate or enhance resources used in satisfying future performance obligations, and are expected to be recovered. These costs are amortised consistently with the pattern of revenue for the related contract. Other costs are expensed as incurred.

3.12 Employee benefits

Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

3.13 Interest-free related party loans – non-quasi equity

Loans to subsidiaries and associate

Interest-free loans to subsidiaries and associate are stated at fair value at inception. The difference between the fair value and the loan amount at inception is recognised as additional investments in subsidiaries and associate in the financial statements. Subsequently, these loans are measured at amortised cost using the effective interest method. The unwinding of the difference is recognised as interest income in profit or loss over the expected repayment period.

Intra-group balances between the Company and its subsidiaries are eliminated in full in the Group's consolidated financial statements.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.14 Revenue recognition

Sale of development properties in Singapore and overseas

Revenue is recognised when control over the property has been transferred to the customer.

In respect of a development property where the Group has an enforceable right to payment for performance completed to date, revenue is recognised based on the percentage of completion. The percentage of completion is measured by reference to the work performed, based on the stage of completion certified by quantity surveyors. Profits are recognised only in respect of finalised sales contracts to the extent that such profits relate to the progress of the construction work.

In respect of a development property where the Group has no enforceable right to payment until the property is delivered to the customer (i.e. overseas property development projects where no progress payments are received from purchasers during construction), revenue is recognised upon handover of units to the customers.

Revenue is measured at the transaction price agreed under the contract. Progress billings to the customer are based on a payment schedule in the contract and are typically triggered upon achievement of specified construction milestones.

Where the period between the satisfaction of a performance obligation and payment by the customer exceeds a year, the Group adjusts the transaction price with its customer and recognises a financing component. In adjusting for the financing component, the Group uses a discount rate that would reflect that of a separate financing transaction between the Group and its customer at contract inception.

Rental income

Rental income receivable under operating leases is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income to be received. Contingent rentals are recognised as income in the accounting period in which they are earned.

Dividend income

Dividend income is recognised on the date that the shareholder's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

Interest income

Interest income from bank deposits is recognised as it accrues, using the effective interest method.

Management fee income

The Group recognises income after the services are rendered.

3.15 Finance income and finance costs

The Group's finance income and finance costs include:

- interest income on funds invested;
- interest expense on borrowings; and
- hedge ineffectiveness recognised in profit or loss.

Interest income or expense is recognised using the effective interest method.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.15 Finance income and finance costs (cont'd)

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

3.16 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax expenses are recognised in profit or loss except to the extent that they relate to a business combination, or items recognised directly in equity or in other comprehensive income.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore accounted for them under SFRS(I) 1-37 *Provisions, Contingent Liabilities and Contingent Assets*.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences relating to investments in subsidiaries, associates and jointly-controlled entities to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.16 Tax (cont'd)

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

3.17 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted-average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

3.18 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Finance Director to make decisions about resources to be allocated to the segment and to assess its performance.

3.19 New standards and interpretations not yet adopted

A number of new standards and interpretations and amendments to standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however, the Group has not early adopted the new or amended standards and interpretations in preparing these financial statements.

The following new SFRS(I)s, interpretations and amendments to SFRS(I)s are effective for annual periods beginning after 1 January 2018:

Applicable to 2019 financial statements

- SFRS(I) 16 *Leases*
- SFRS(I) INT 23 *Uncertainty over Income Tax Treatments*
- *Long-term Interests in Associates and Joint Ventures* (Amendments to SFRS(I) 1-28)
- *Prepayment Features with Negative Compensation* (Amendments to SFRS(I) 9)

Notes to the Financial Statements

Year ended 31 December 2018

3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

3.19 New standards and interpretations not yet adopted (cont'd)

Applicable to 2021 financial statements

- SFRS(I) 17 Insurance Contracts

Mandatory effective date deferred

- *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (Amendments to SFRS(I) 10 and SFRS(I) 1-28).

The Group's preliminary assessment of SFRS(I) 16, which is not expected to have a significant impact on the Group, is as described below. The Group also assessed that SFRS(I) 17 is not relevant to the Group as the Group does not issue insurance contracts nor account for financial guarantee contracts as insurance contracts.

SFRS(I) 16

SFRS(I) 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use (ROU) asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases. SFRS(I) 16 replaces existing lease accounting guidance, including SFRS(I) 1-17 *Leases*, SFRS(I) INT 4 *Determining whether an Arrangement contains a Lease*, SFRS(I) INT 1-15 *Operating Leases – Incentives*, and SFRS(I) INT 1-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted.

The Group and the Company plan to apply SFRS(I) 16 initially on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting SFRS(I) 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information. The Group and the Company plan to apply the practical expedient to grandfather the definition of a lease on transition. This means that they will apply SFRS(I) 16 to all contracts entered into before 1 January 2019 and identified as lease in accordance with SFRS(I) 1-17 and SFRS(I) INT 4.

(i) The Group and Company as a lessee

The Group and Company expect to measure lease liabilities by applying a single discount rate to their portfolio of leases. Furthermore, the Group and Company are likely to apply the practical expedient to recognise amounts of ROU assets equal to their lease liabilities at 1 January 2019. For lease contracts that contain the option to renew, the Group and the Company are expected to use hindsight in determining the lease term.

The nature of expenses related to those leases will change as SFRS(I) 16 replaces the straight-line operating lease expense with depreciation charge for ROU assets and interest expense on lease liabilities.

The Company leases its office premise from a subsidiary. As at 1 January 2019, the Company expects an increase in ROU assets and lease liabilities of \$5,400,000, which will be eliminated at the Group level.

Except for the above operating lease, the Group does not have any other activities as a lessee. Accordingly, management does not expect any impact of SFRS(I) 16 to the Group's financial statements.

(ii) The Group as lessor

SFRS(I) 16 substantially carries forward the current existing lessor accounting requirements. No significant impact is expected for leases in which the Group is a lessor.

Except for the new standard above, none of the others are expected to have a significant effect on the financial statements.

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4 PROPERTY, PLANT AND EQUIPMENT

	Freehold property \$'000	Leasehold improvements \$'000	Paintings and sculptures \$'000	Furniture, fittings and office equipment \$'000	Motor vehicles \$'000	Total \$'000
Group						
Cost						
At 1 January 2017	1,835	625	18,996	4,436	2,124	28,016
Additions	–	–	3,034	1,295	212	4,541
Reclassification from development properties	–	899	–	–	–	899
Disposals	–	–	–	(162)	–	(162)
Effects of movements in exchange rate	(5)	2	–	(22)	3	(22)
At 31 December 2017	1,830	1,526	22,030	5,547	2,339	33,272
Additions	–	–	4,485	449	–	4,934
Reclassification to development properties	–	–	–	(147)	–	(147)
Disposals	–	–	–	(28)	(1,159)	(1,187)
Effects of movements in exchange rate	(137)	(34)	–	(72)	(10)	(253)
At 31 December 2018	1,693	1,492	26,515	5,749	1,170	36,619
Accumulated depreciation and impairment losses						
At 1 January 2017	184	625	–	3,607	1,118	5,534
Depreciation charge for the year	37	23	–	869	178	1,107
Disposals	–	–	–	(68)	–	(68)
Effects of movements in exchange rate	(1)	1	–	(3)	2	(1)
At 31 December 2017	220	649	–	4,405	1,298	6,572
Depreciation charge for the year	36	90	–	407	178	711
Reclassification to development properties	–	–	–	(17)	–	(17)
Disposals	–	–	–	(27)	(869)	(896)
Effects of movements in exchange rate	(19)	(5)	–	(23)	(5)	(52)
At 31 December 2018	237	734	–	4,745	602	6,318
Carrying amounts						
At 1 January 2017	1,651	–	18,996	829	1,006	22,482
At 31 December 2017	1,610	877	22,030	1,142	1,041	26,700
At 31 December 2018	1,456	758	26,515	1,004	568	30,301

Notes to the Financial Statements

Year ended 31 December 2018

4 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

	Furniture, fittings and office equipment \$'000	Motor vehicles \$'000	Paintings \$'000	Total \$'000
Company				
Cost				
At 1 January 2017	3,477	689	3	4,169
Additions	9	–	–	9
Disposals	(17)	–	–	(17)
At 31 December 2017	3,469	689	3	4,161
Additions	151	–	–	151
Disposals	(23)	–	–	(23)
At 31 December 2018	3,597	689	3	4,289
Accumulated depreciation and impairment losses				
At 1 January 2017	2,708	160	–	2,868
Depreciation charge for the year	651	95	–	746
Disposals	(17)	–	–	(17)
At 31 December 2017	3,342	255	–	3,597
Depreciation charge for the year	114	95	–	209
Disposals	(22)	–	–	(22)
At 31 December 2018	3,434	350	–	3,784
Carrying amounts				
At 1 January 2017	769	529	3	1,301
At 31 December 2017	127	434	3	564
At 31 December 2018	163	339	3	505

Notes to the Financial Statements

Year ended 31 December 2018

5 INVESTMENT PROPERTIES

	Note	Group	
		2018 \$'000	2017 \$'000
Freehold properties			
At 1 January		1,186,422	903,419
Additions	35	1,154,679	232,934
Changes in fair value		41,472	38,282
Movements in exchange rates		(80,384)	11,787
At 31 December		2,302,189	1,186,422
Leasehold properties			
At 1 January		1,927,332	1,886,407
Changes in fair value		79,892	39,800
Movements in exchange rates		(3,129)	1,125
At 31 December		2,004,095	1,927,332
Total investment properties		4,306,284	3,113,754

Investment properties comprise a number of commercial properties that are leased to third party customers. Each of the leases contains an initial non-cancellable period of 1 to 15 years. Subsequent renewals are negotiated with the lessee. During the year, contingent rent of \$99,941 (2017: \$102,776) was charged and recognised as rental income in profit or loss.

Certain investment properties with carrying value amounting to \$4,241,856,000 (2017: \$3,100,954,000; 1 January 2017: \$2,777,026,000) have been pledged to secure banking facilities granted to the Group (see note 19).

Investment properties are stated at fair value based on valuations carried out by independent external valuers, namely Savills Valuation & Professional Services (S) Pte Ltd ("Savills") and DTZ Debenham Tie Leung Limited ("DTZ"). Both the valuers have recognised professional qualifications and relevant experience in the location and category of property being valued.

In 2018, the Group recognised a fair value gain of \$121,364,000 (2017: \$78,082,000) on its investment properties. See note 37 – Determination of fair values for disclosure on the valuation techniques used by the independent valuers.

6 SUBSIDIARIES

	Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Equity investments, at cost	202,486	202,307	202,307
Discount implicit in interest-free loans to subsidiaries	2,161	2,161	2,161
Impairment loss	(11,662)	(25,679)	(25,763)
	192,985	178,789	178,705

Notes to the Financial Statements

Year ended 31 December 2018

6 SUBSIDIARIES (CONT'D)

Details of the significant subsidiaries are as follows:

Name of subsidiary	Country of incorporation	Effective equity held by the Group		
		2018 %	2017 %	1 January 2017 %
HB Australia Pty Ltd#	Australia	100	100	100
HB Ferny Pty Ltd#	Australia	100	100	100
HB Oracle Pty Ltd#	Australia	100	100	100
HB Doncaster Pty Ltd#	Australia	100	100	100
Stream Field Investments Limited	British Virgin Islands	100	100	–
Ho Bee Developments Pte Ltd	Singapore	100	100	100
Ho Bee Realty Pte Ltd	Singapore	100	100	100
Ho Bee (One North) Pte. Ltd.	Singapore	100	100	100
Pacific Rover Pte Ltd	Singapore	100	100	100
Ho Bee Cove Pte. Ltd.	Singapore	90	90	90
HB Investments (China) Pte. Ltd.	Singapore	80	80	80
Grandiose Investments Pte Ltd	Singapore	100	100	100
HB Le Grand Pte Ltd	Singapore	100	100	100
HB St Martins Pte Ltd	Singapore	100	100	100
HB Victoria Pte Ltd	Singapore	100	100	100
HB Mayfair Pte Ltd	Singapore	100	100	100
HB Croydon Pte Ltd	Singapore	100	100	100
Grandeur Property Investments Ltd	British Virgin Islands	100	100	–

Not required to be audited under the laws in the country of incorporation.

KPMG LLP are the auditors of all significant Singapore-incorporated subsidiaries.

The Group does not have non-controlling interest of which its results are material and significant to the Group.

7 ASSOCIATES

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Interests in associates	522,349	535,741	483,216	395,805	423,925	437,055

Notes to the Financial Statements

Year ended 31 December 2018

7 ASSOCIATES (CONT'D)

The Group has two associates (2017: two; 1 January 2017: two) that are material to the Group which are equity-accounted for. Details of the material associates are as follows:

	Shanghai Yanlord Hongqiao Property Co., Ltd (Shanghai Yanlord Hongqiao) ⁽¹⁾	Zhuhai Yanlord Heyou Land Co., Ltd (Zhuhai Yanlord Heyou) ⁽²⁾
Nature of relationship with the Group	Strategic property developer providing access to residential development projects in China	Strategic property developer providing access to residential development projects in China
Principal place of business/ Country of incorporation	China	China
Ownership interest/ Voting rights held	40% (2017: 40%; 1 January 2017: 40%)	20% (2017: 20%; 1 January 2017: 20%)

⁽¹⁾ Audited by 上海中惠会计师事务所, a CPA firm, China

⁽²⁾ Audited by 珠海德鸿会计师事务所有限公司, a CPA firm, China

The following summarises the financial information of each of the Group's material associates based on their respective financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies.

	Shanghai Yanlord Hongqiao \$'000	Zhuhai Yanlord Heyou \$'000	Total \$'000
31 December 2018			
Revenue	580,672	424,486	
Profit from continuing operations	219,836	103,064	
Total comprehensive income	219,836	103,064	
Attributable to investee's shareholders	219,836	103,064	
Non-current assets	32	201,723	
Current assets	1,218,339	666,110	
Non-current liabilities	-	(49,560)	
Current liabilities	(180,651)	(281,967)	
Net assets	1,037,720	536,306	
Attributable to investee's shareholders	1,037,720	536,306	
Group's interest in net assets of investee at beginning of the year			
Group's share of profit	87,934	20,613	108,547
Dividends received during the year	(71,496)	-	(71,496)
	16,438	20,613	37,051
Other comprehensive income:			
Capital reduction with no change in effective shareholding	-	(28,120)	(28,120)
Foreign currency translation differences	(16,894)	(5,429)	(22,323)
Carrying amount of interest in investee at end of the year	415,002	107,347	522,349

Notes to the Financial Statements

Year ended 31 December 2018

7 ASSOCIATES (CONT'D)

	Shanghai Yanlord Hongqiao \$'000	Zhuhai Yanlord Heyou \$'000	Total \$'000
31 December 2017			
Revenue	811,860	78,529	
Profit from continuing operations	243,928	8,401	
Total comprehensive income	243,928	8,401	
Attributable to investee's shareholders	243,928	8,401	
Non-current assets	56	208,744	
Current assets	1,255,651	912,792	
Non-current liabilities	–	(20,540)	
Current liabilities	(216,849)	(500,008)	
Net assets	1,038,858	600,988	
Attributable to investee's shareholders	1,038,858	600,988	
Group's interest in net assets of investee at beginning of the year			
	349,708	133,508	483,216
Group's share of profit	97,572	1,680	99,252
Dividends received during the year	(27,170)	–	(27,170)
	70,402	1,680	72,082
Other comprehensive income:			
Capital reduction with no change in effective shareholding	–	(13,130)	(13,130)
Foreign currency translation differences	(4,652)	(1,775)	(6,427)
Carrying amount of interest in investee at end of the year	415,458	120,283	535,741
1 January 2017			
Non-current assets	103	4,062	
Current assets	1,268,784	1,156,188	
Non-current liabilities	–	(2,082)	
Current liabilities	(394,403)	(491,060)	
Net assets	874,484	667,108	
Attributable to investee's shareholders	874,484	667,108	
Group's interest in net assets of investee at 1 January 2017	349,708	133,508	483,216
Carrying amount of interest in investee at 1 January 2017	349,708	133,508	483,216

8 JOINTLY-CONTROLLED ENTITIES

The Group has two (2017: two; 1 January 2017: two) jointly-controlled entities that are material and four (2017: two; 1 January 2017: two) jointly-controlled entities that are individually immaterial to the Group.

These jointly-controlled entities are structured as separate vehicles and the Group has a residual interest in their net assets.

Notes to the Financial Statements

Year ended 31 December 2018

8 JOINTLY-CONTROLLED ENTITIES (CONT'D)

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Interests in jointly-controlled entities	310,184	312,761	308,787	377,170	377,170	377,170
Impairment loss	–	–	–	(124,490)	(111,782)	(99,535)
	310,184	312,761	308,787	252,680	265,388	277,635

Company

The cumulative impairment loss as at 31 December 2018 is \$124,490,000 (2017: \$111,782,000; 1 January 2017: \$99,535,000).

During the year, an impairment loss of \$12,708,000 (2017: \$12,247,000) was made against the Company's investment in its jointly-controlled entity, Pinnacle (Sentosa) Pte Ltd. The Group obtained an external valuation of its development project as at 31 December 2018 which indicated a decline in the net realisable value of the property. Consequently an impairment loss was recognised in the year.

Movements in impairment loss on the Company's jointly-controlled entities are as follows:

	Company	
	2018 \$'000	2017 \$'000
At 1 January	111,782	99,535
Impairment loss for the year	12,708	12,247
At 31 December	124,490	111,782

The following summarises the financial information of each of the Group's material joint ventures based on their respective financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies.

The following are the material jointly-controlled entities:

	Seaview (Sentosa) Pte Ltd (Seaview) ⁽¹⁾	Pinnacle (Sentosa) Pte Ltd (Pinnacle) ⁽¹⁾
Nature of relationship with the Group	Strategic partner providing high end residential properties in Sentosa	Strategic partner providing high end residential properties in Sentosa
Principal place of business/ Country of incorporation	Singapore	Singapore
Ownership interest/ Voting rights held	50% (2017: 50%; 1 January 2017: 50%)	35% (2017: 35%; 1 January 2017: 35%)

⁽¹⁾ Audited by KPMG LLP, Singapore

Notes to the Financial Statements

Year ended 31 December 2018

8 JOINTLY-CONTROLLED ENTITIES (CONT'D)

	Seaview \$'000	Pinnacle \$'000	Immaterial jointly- controlled entities \$'000	Total \$'000
31 December 2018				
Revenue	14,862	24,522		
Profit from continuing operations	4,650	1,491		
OCI	–	1,560		
Total comprehensive income	4,650	3,051		
Attributable to investee's shareholders	4,650	3,051		
Non-current assets	–	1,552		
Current assets	468,913	1,319,202		
Non-current liabilities	(362,344)	(552,000)		
Current liabilities	(2,659)	(9,241)		
Net assets	103,910	759,513		
Attributable to investee's shareholders	103,910	759,513		
Group's interest in net assets of investee at beginning of the year	49,902	258,622	4,237	312,761
Group's share of profit	2,325	522	1,073	3,920
Group's adjustment: allowance for foreseeable loss on development project	–	(13,650)	–	(13,650)
	2,325	(13,128)	1,073	(9,730)
Group's share of OCI		546		546
Total comprehensive income	2,325	(12,582)	1,073	(9,184)
Intra-group eliminations*	(1,448)	(126)	–	(1,574)
Group's contribution during the year	–	–	8,819	8,819
Foreign currency translation differences	–	–	(638)	(638)
Carrying amount of interest in investee at end of the year	50,779 ⁽¹⁾	245,914 ⁽¹⁾	13,491	310,184

⁽¹⁾ Includes elimination of shareholder loan interest capitalised as part of development properties of \$1,177,000 for Seaview and \$6,266,000 for Pinnacle.

* Includes elimination of intercompany loan interests and management fee for the year.

Notes to the Financial Statements

Year ended 31 December 2018

8 JOINTLY-CONTROLLED ENTITIES (CONT'D)

	Seaview \$'000	Pinnacle \$'000	Immaterial jointly- controlled entities \$'000	Total \$'000
31 December 2017				
Revenue	9,812	23,445		
Profit from continuing operations	3,587	(36,430)		
Total comprehensive income	3,587	(36,430)		
Attributable to investee's shareholders	3,587	(36,430)		
Non-current assets	–	9,058		
Current assets	471,497	1,316,714		
Non-current liabilities	(366,890)	(553,000)		
Current liabilities	(2,450)	(15,950)		
Net assets	102,157	756,822		
Attributable to investee's shareholders	102,157	756,822		
Group's interest in net assets of investee at beginning of the year				
	49,453	271,498	(12,164)	308,787
Group's share of profit/(loss)	1,794	(12,750)	6,547	(4,409)
Intra-group eliminations*	(1,345)	(126)	–	(1,471)
Group's contribution during the year	–	–	9,651	9,651
Foreign currency translation differences	–	–	203	203
Carrying amount of interest in investee at end of the year	49,902 ⁽¹⁾	258,622 ⁽¹⁾	4,237	312,761
1 January 2017				
Non-current assets	–	1,563		
Current assets	472,302	1,364,115		
Non-current liabilities	(368,149)	(559,350)		
Current liabilities	(2,893)	(12,717)		
Net assets	101,260	793,611		
Attributable to investee's shareholders	101,260	793,611		
Group's interest in net assets of investee at 1 January 2017	50,803	271,624		
Intra-group eliminations*	(1,350)	(126)	–	(1,476)
Carrying amount of interest in investee at 1 January 2017	49,453 ⁽¹⁾	271,498 ⁽¹⁾	(12,164)	308,787

⁽¹⁾ Includes elimination of shareholder loan interest capitalised as part of development properties of \$1,177,000 for Seaview and \$6,266,000 for Pinnacle.

* Includes elimination of intercompany loan interests and management fee for the year.

9 OTHER ASSETS

	Group		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
At cost			
Club membership	150	150	150

Notes to the Financial Statements

Year ended 31 December 2018

10 FINANCIAL ASSETS

	Note	Group			Company		
		2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Non-current							
Investments designated at FVTPL:							
– Private equity funds		752	1,139	2,547	–	–	–
– European property fund		21,952	2,615	–	21,952	2,615	–
Investments mandatorily at FVTPL:							
– Debt instruments – subscription of notes	(i)	78,336	–	–	78,336	–	–
Investments designated at FVOCI:							
– Quoted equity securities	(ii)	14,070	–	–	–	–	–
– Unquoted equity securities		79	–	–	–	–	–
Investments classified as available-for-sale:							
– Unquoted equity securities	(iii)	–	139	150	–	–	–
		115,189	3,893	2,697	100,288	2,615	–
Current							
Investments designated at FVTPL:							
– Quoted equity securities		–	–	3,774	–	–	3,774

- (i) Included in debt instruments is the Company's subscription of notes via a private placement in Europe. Proceeds from the private placement were used for investing in a commercial property. Distribution and redemption of the notes, including interest at 8% per annum, is dependent on the underlying property's performance. The expected holding period of the notes is 5 years, with no fixed coupon repayment schedule. As the contractual cash flows from the notes are not solely payments of principal and interest, the debt instrument is mandatorily measured at FVTPL.
- (ii) During the year, the Group invested in equity shares of an overseas listed Group. As the investment is not held-for-trading, the Group, on initial recognition, irrevocably designated the quoted equity securities at FVOCI.
- (iii) In 2017, these unquoted equity securities were classified as available-for-sale. At 1 January 2018, with the adoption of SFRS(I) 9, the Group designated these securities at FVOCI because it intends to hold the investments for strategic purposes.

Notes to the Financial Statements

Year ended 31 December 2018

11 OTHER RECEIVABLES

	Note	Group			Company		
		2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Non-current assets							
Amounts due from subsidiaries (non-trade)							
– interest bearing	(i)	–	–	–	460,636	153,377	151,973
– non-interest bearing	(ii)	–	–	–	253,037	246,964	163,501
		–	–	–	713,673	400,341	315,474
Amounts due from jointly-controlled entities (non-trade)							
– interest bearing	(i)	181,172	183,445	184,075	181,172	183,445	184,075
– non-interest bearing	(ii)	76,057	74,561	79,579	1,015	1,015	–
		257,229	258,006	263,654	182,187	184,460	184,075
Amount due from jointly-controlled operation (non-trade)							
– non-interest bearing	(iii)	–	–	23,707	–	–	–
		257,229	258,006	287,361	895,860	584,801	499,549

(i) Interest-bearing amounts due from jointly-controlled entities and subsidiaries are charged at an interest rate of 1.65% (2017: 1.40%; 1 January 2017: 1.40%) and 3.50% to 7% (2017: 3.50% to 7%; 1 January 2017: 3.50% to 7%) per annum, respectively.

(ii) Amounts owing from jointly-controlled entities and subsidiaries are unsecured, interest-free, and have no fixed terms of repayment. The settlement of these balances is neither planned nor likely to occur in the foreseeable future, and hence are classified as non-current receivables.

The amounts as at 1 January 2017 and 31 December 2017 were classified as loans and receivables, and carried at cost less impairment loss.

On adoption of SFRS(I) 9, these balances are classified as financial assets at amortised cost. Allowance for impairment on the amounts owing by jointly-controlled entities and subsidiaries under SFRS(I) 9 is insignificant.

(iii) In 2017, the non-interest bearing amount due from jointly-controlled operation had been fully repaid.

Notes to the Financial Statements

Year ended 31 December 2018

12 DEFERRED TAX

Movements in deferred tax liabilities of the Group (prior to offsetting of balances) during the year are as follows:

	At 1 January 2017 \$'000	Recognised in income statement (note 27) \$'000	At 31 December 2017 \$'000	Recognised in income statement (note 27) \$'000	At 31 December 2018 \$'000
Group					
Deferred tax liabilities					
Investment property	-	-	-	5,996	5,996
Development properties	-	-	-	643	643
	-	-	-	6,639	6,639
Deferred tax assets					
Tax losses	-	-	-	52	52

13 DEVELOPMENT PROPERTIES

	Group		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Properties for which revenue is to be recognised at a point in time			
Properties held for sale	183,534	184,701	185,149
Completed development properties	43,865	56,563	68,500
Total development properties	227,399	241,264	253,649

In 2018, completed development properties of \$3,362,000 (2017: \$12,173,000; 1 January 2017: \$120,774,000) were recognised as an expense during the year and included in 'Cost of sales – residential development project'.

Certain development properties with carrying value amounting to \$174,812,000 (2017: \$175,871,000; 1 January 2017: \$175,448,000) were pledged to secure banking facilities granted to the Group (see note 19).

Notes to the Financial Statements

Year ended 31 December 2018

14 TRADE AND OTHER RECEIVABLES

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Trade receivables	5,008	4,439	1,752	–	–	–
Accrued rent receivables	7,936	12,404	16,560	–	–	–
Impairment losses	(4)	(1)	(20)	–	–	–
Net receivables	12,940	16,842	18,292	–	–	–
Other deposits	538	478	477	1	–	–
Amounts due from:						
– subsidiaries (non-trade)						
– non-interest-bearing	–	–	–	78,443	107,387	70,909
– jointly-controlled entities (non-trade)						
– non-interest-bearing	18	17	19	–	–	–
Derivative financial asset	–	–	317	–	–	–
Other receivables	1,908	10,532	8,814	21	10	7,806
	15,404	27,869	27,919	78,465	107,397	78,715
Prepayments	9,984	584	710	51	35	33
	25,388	28,453	28,629	78,516	107,432	78,748

Amounts due from subsidiaries and jointly-controlled entities are unsecured and repayable within the next twelve months. These balances are amounts lent to subsidiaries and jointly-controlled entities to satisfy short term funding requirements.

Included within other receivables as at 31 December 2017 is an amount of \$10,048,000 held by lawyers in trust of the Group in relation to deposits received in connection with the Group's sale of a thirty-year leasehold interest in an investment property with 999-year tenure.

15 CASH AND CASH EQUIVALENTS

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Cash at banks and in hand	37,965	22,020	9,576	8,055	2,493	2,380
Fixed deposits	138,353	75,091	44,684	68,070	–	–
	176,318	97,111	54,260	76,125	2,493	2,380

The weighted average effective interest rates relating to fixed deposits at the balance sheet date for the Group is 1.25% (2017: 0.35%; 1 January 2017: 1.04%) per annum.

16 ASSET HELD FOR SALE

	Group		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Investment property	–	–	159,885

In 2016, the Group entered into an agreement for the sale of Rose Court in London to an unrelated Guernsey property unit trust for \$167,237,000. The transaction was completed on 21 February 2017. As at 1 January 2017, the investment property was pledged to secure banking facilities granted to the Company (see note 19).

Notes to the Financial Statements

Year ended 31 December 2018

17 SHARE CAPITAL

	Group and Company		
	2018 Number of shares (‘000)	2017 Number of shares (‘000)	1 January 2017 Number of shares (‘000)
Fully paid ordinary shares, with no par value:			
At 1 January and 31 December	703,338	703,338	703,338

As at 31 December 2018, included in the total number of ordinary shares was 38,107,400 (2017: 37,617,400; 1 January 2017: 37,617,400) shares purchased by the Company (the "Treasury Shares") by way of market acquisition at an average price of \$1.71 (2017: \$1.70; 1 January 2017: \$1.70) per share. The Treasury Shares were deducted from total equity (see note 18).

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.

Capital management

The Board's policy is to maintain an adequate capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Board of Directors monitors the return on capital, which the Group defines as net profit divided by total shareholders' equity, excluding non-controlling interests. The Board of Directors also monitors the level of dividends to ordinary shareholders. The Group funds its operations and growth through a mix of equity and debts. This includes the maintenance of adequate lines of credit and assessing the need to raise additional equity where required.

From time to time, the Group may undertake share purchases or acquisitions under its approved Share Purchase Mandate if and when circumstances permit, as part of the Group's management mechanism to facilitate the return of surplus cash over and above its ordinary capital requirements, in an expedient and cost-efficient manner. The purchases or acquisitions of its shares seek to increase shareholders' values and provide greater flexibility over the Company's share capital structure.

There were no changes in the Group's approach to capital management during the year.

The gearing ratio is calculated as net debt divided by total equity (excluding non-controlling interests). Net debt is calculated as borrowings less cash and cash equivalents.

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Borrowings	2,467,827	1,354,461	1,345,750	124,613	130,785	129,958
Less: Cash and cash equivalents	(176,318)	(97,111)	(54,260)	(76,125)	(2,493)	(2,380)
Net debt	2,291,509	1,257,350	1,291,490	48,488	128,292	127,578
Total equity (excluding non-controlling interests)	3,285,477	3,127,562	2,925,281	1,735,679	1,342,498	1,336,442
Gearing ratio	0.70	0.40	0.44	0.03	0.10	0.10

Certain entities in the Group are required to comply with certain externally imposed capital requirements in respect of some of their external borrowings, and these have been complied with during the year.

Notes to the Financial Statements

Year ended 31 December 2018

18 RESERVES

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Reserve for own shares	(65,079)	(63,930)	(63,930)	(65,079)	(63,930)	(63,930)
Capital reserve	2,043	2,043	2,043	–	–	–
Fair value reserve	(1,477)	–	–	–	–	–
Hedging reserve	(6,479)	(1,832)	(2,760)	–	–	–
Foreign currency translation reserve	(46,246)	(7,964)	–	–	–	–
Retained earnings	3,246,667	3,043,197	2,833,880	1,644,710	1,250,380	1,244,324
	3,129,429	2,971,514	2,769,233	1,579,631	1,186,450	1,180,394

Reserve for own shares

Reserve for own shares comprises the cost of the Company's shares held by the Group.

Capital reserve

The capital reserve which arose prior to 1 January 2001, comprises negative goodwill arising on acquisition of interests in subsidiaries and effect of discounting of a loan extended to a subsidiary.

Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges.

Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCI (2017: available-for-sale financial assets carried at cost).

Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from the functional currency of the Company, the gain or loss on instruments used to hedge the Group's net investment in foreign operations that are determined to be effective hedges and exchange differences on monetary items which form part of the Group's net investment in foreign operations, provided certain conditions are met.

Retained earnings

Included in retained earnings is net accumulated gain of \$166,065,000 (2017: gain of \$67,248,000; 1 January 2017: loss of \$27,595,000) representing share of post-acquisition results of associates and jointly-controlled entities.

Notes to the Financial Statements

Year ended 31 December 2018

19 LOANS AND BORROWINGS

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Non-current liabilities						
Secured bank loans	2,067,565	1,181,496	1,111,028	–	–	–
Current liabilities						
Secured bank loans	400,262	172,965	234,722	124,613	130,785	129,958
	2,467,827	1,354,461	1,345,750	124,613	130,785	129,958

The bank loans are secured on the following assets:

	Note	Group		
		2018 \$'000	2017 \$'000	1 January 2017 \$'000
Investment properties	5	4,241,856	3,100,954	2,777,026
Development properties	13	174,812	175,871	175,448
Asset held for sale	16	–	–	159,885
Carrying amounts		4,416,668	3,276,825	3,112,359

In addition, the Group's bank loans are secured by legal assignment of sales and rental proceeds of the above properties pledged.

Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings are as follows:

	Effective interest rate %	Expected year of maturity	Face value \$'000	Carrying amount \$'000
Group				
31 December 2018				
Secured bank loans				
– floating rate	1.08 – 2.89	2019 – 2024	2,467,827	2,467,827
31 December 2017				
Secured bank loans				
– floating rate	1.25 – 2.36	2018 – 2022	1,354,461	1,354,461
1 January 2017				
Secured bank loans				
– floating rate	1.25 – 4.17	2017 – 2021	1,345,750	1,345,750

Notes to the Financial Statements

Year ended 31 December 2018

19 LOANS AND BORROWINGS (CONT'D)

Terms and debt repayment schedule (cont'd)

Terms and conditions of outstanding loans and borrowings are as follows:

	Effective interest rate %	Expected year of maturity	Face value \$'000	Carrying amount \$'000
Company				
31 December 2018				
Secured bank loans – floating rate	1.49 – 2.22	2019	<u>124,613</u>	<u>124,613</u>
31 December 2017				
Secured bank loans – floating rate	1.25 – 1.55	2018	<u>130,785</u>	<u>130,785</u>
1 January 2017				
Secured bank loans – floating rate	1.25 – 3.32	2017	<u>129,958</u>	<u>129,958</u>

Intra-group financial guarantees

Intra-group financial guarantees comprise guarantees provided by the Company to banks in respect of banking facilities amounting to \$2,536,414,000 (2017: \$1,417,226,000; 1 January 2017: \$1,411,564,000) extended to its subsidiaries, associates and jointly-controlled entities. The periods in which the financial guarantees expire are as follows:

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Less than 1 year	–	–	–	275,649	42,180	38,696
Between 1 and 5 years	193,200	193,550	195,773	1,810,765	1,375,046	1,372,868
More than 5 years	–	–	–	450,000	–	–
	<u>193,200</u>	<u>193,550</u>	<u>195,773</u>	<u>2,536,414</u>	<u>1,417,226</u>	<u>1,411,564</u>

Notes to the Financial Statements

Year ended 31 December 2018

19 LOANS AND BORROWINGS (CONT'D)

Reconciliation of movements of liabilities to cash flows arising from financing activities

	Liabilities	Derivative (assets) / liabilities held to hedge long-term borrowings	Total \$'000
	Loans and borrowings \$'000	Interest rate swap – liabilities (net) \$'000	
Balance at 1 January 2017	1,345,750	2,760	1,348,510
Changes from financing cash flows			
Proceeds from bank loans	310,652	–	310,652
Repayment of bank loans	(313,111)	–	(313,111)
Interest paid	(28,094)	–	(28,094)
Total changes from financing cash flows	(30,553)	–	(30,553)
The effect of changes in foreign exchange rates	11,170	–	11,170
Change in fair value	–	(928)	(928)
Other changes			
Liability-related			
Interest expense	28,094	–	28,094
Total liability-related other changes	28,094	–	28,094
Balance at 31 December 2017	1,354,461	1,832	1,356,293
Balance at 1 January 2018	1,354,461	1,832	1,356,293
Changes from financing cash flows			
Proceeds from bank loans	2,374,475	–	2,374,475
Repayment of bank loans	(1,222,763)	–	(1,222,763)
Interest paid	(44,459)	–	(44,459)
Total changes from financing cash flows	1,107,253	–	1,107,253
The effect of changes in foreign exchange rates	(38,346)	–	(38,346)
Change in fair value	–	5,193	5,193
Other changes			
Liability-related			
Interest expense	44,459	–	44,459
Total liability-related other changes	44,459	–	44,459
Balance at 31 December 2018	2,467,827	7,025	2,474,852

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Year ended 31 December 2018

20 OTHER LIABILITIES

	Group		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Rental deposits	14,601	16,368	15,933
Amount due to non-controlling shareholder (non-trade)	15,213	15,213	15,213
	29,814	31,581	31,146

Amount due to a non-controlling shareholder (non-trade) represents the non-controlling shareholder's net investment in the Group. The amount is unsecured, interest-free and not repayable within the next 12 months. Accordingly, this non-current financial liability is measured at amortised cost (2017 and 1 January 2017: stated at cost).

21 DEFERRED INCOME

	Group		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Rental advances from tenants	49,324	500	740
Non-current	47,215	260	500
Current	2,109	240	240
	49,324	500	740

Included within rental advances from tenants is an amount of \$48,866,000 (2017: \$Nil; 1 January 2017: \$Nil) received by the Group arising from its sale of a thirty-year leasehold interest in an investment property with 999-year tenure.

22 TRADE AND OTHER PAYABLES

	Group			Company		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Rental deposits	7,169	4,703	3,164	–	–	–
Accrued operating expenses and development expenditure	18,165	16,715	22,189	13,601	13,445	11,894
Amounts due to subsidiaries (non-trade)	–	–	–	118,758	79,219	779
Other payables	20,977	20,197	11,115	–	–	–
Derivative financial liability	7,025	1,832	3,077	–	–	–
Goods and services tax payable	2,951	3,701	3,023	66	60	74
	56,287	47,148	42,568	132,425	92,724	12,747

Amounts due to subsidiaries are unsecured and interest-free, and are repayable on demand.

Notes to the Financial Statements

Year ended 31 December 2018

23 REVENUE

Revenue represents the sale of development properties, rental income and service charges, after eliminating inter-company transactions.

	Group	
	2018 \$'000	2017 \$'000
Sales of development properties, transferred at a point in time	17,196	17,488
Rental income and service charges	179,649	147,167
	196,845	164,655

Included in rental income and service charges is lease income generated from investment properties of \$171,744,000 (2017: \$140,343,000).

24 OTHER INCOME

	Group	
	2018 \$'000	2017 \$'000
Gain on disposal of property, plant and equipment	145	–
Gain on disposal of property held for sale	–	7,352
Gain on disposal of quoted equity investment – available-for-sale	–	485
Distribution income from financial assets designated at fair value through profit or loss	298	221
Distribution income from jointly controlled operations	4,039	12,981
Forfeiture income	–	259
Management fee income	351	345
Sale of management rights on development property project	387	452
Receipt of 'Right to light' compensation	5,356	–
Others	2,785	2,792
	13,361	24,887

25 DIRECTORS' REMUNERATION

Number of directors in remuneration bands:

	2018 Number of Directors	2017 Number of Directors
\$500,000 and above	3	3
\$250,000 to \$499,999	–	–
Below \$250,000	5*	5*
Total	8	8

* Includes 5 (2017: 5) independent directors.

Notes to the Financial Statements

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26 FINANCE INCOME AND FINANCE COSTS

	Group	
	2018 \$'000	2017 \$'000
Interest income from debt investments carried at amortised cost / finance income	2,819	2,640
Interest expenses on financial liabilities measured at amortised cost / finance costs	(44,459)	(28,094)
Net finance costs recognised in profit or loss	(41,640)	(25,454)

27 INCOME TAX EXPENSE

	Note	Group	
		2018 \$'000	2017 \$'000
Current tax expense			
Current year		26,156	25,531
Under/(over) provision of tax in prior years		16,677	(4)
		42,833	25,527
Deferred tax expense			
Movements in temporary differences		5,996	–
Under provision in respect of prior years		591	–
	12	6,587	–
Withholding taxes		269	2,859
Total income tax expense		49,689	28,386
<i>Reconciliation of effective tax rate</i>			
Profit for the year		270,468	250,777
Total income tax expense		49,689	28,386
Profit excluding income tax		320,157	279,163
Tax calculated using Singapore tax rate of 17% (2017: 17%)		54,427	47,458
Expenses not deductible for tax purposes		4,398	4,500
Tax exempt revenue		(156)	(134)
Income not subject to tax		(17,030)	(15,826)
Effect of different tax rates in other countries		4,059	2,764
Effect of results of equity-accounted investee presented net of tax		(11,912)	(11,733)
Withholding taxes		269	2,859
Tax incentives		(569)	(1,498)
Utilisation of previously unrecognised tax losses		(1,065)	–
Under/(over) provision of tax in prior years		17,268	(4)
		49,689	28,386

Notes to the Financial Statements

Year ended 31 December 2018

28 PROFIT FOR THE YEAR

The following items have been included in arriving at profit for the year:

	Note	Group	
		2018 \$'000	2017 \$'000
Direct operating expenses from investment properties		15,988	15,127
Audit fees payable/paid to auditors of the Company		434	463
Non-audit fees paid to auditors of the Company		165	224
Depreciation of property, plant and equipment	4	711	1,107
Property, plant and equipment written off		–	5
Fair value (gain)/loss on financial assets at fair value through profit or loss		(648)	440
Staff costs		9,181	8,300
Contributions to defined contribution plans included in staff costs		480	434
Allowance for impairment loss/(reversed) on trade receivables		3	(19)

29 EARNINGS PER SHARE

	Group	
	2018 \$'000	2017 \$'000
Basic earnings per share is based on:		
Net profit attributable to ordinary shareholders	270,042	249,260

The Company does not have any dilutive potential ordinary shares in existence for the current and previous financial year

	Group	
	2018 Number of shares '000	2017 Number of shares '000
Ordinary shares in issue at beginning of the year	703,338	703,338
Effect of own shares held	(37,860)	(37,617)
Weighted average number of ordinary shares in issue during the year	665,478	665,721

30 DIVIDENDS

After the balance sheet date, the Directors proposed the following dividends, which have not been provided for.

	Group and Company	
	2018 \$'000	2017 \$'000
Proposed first and final tax-exempt dividend of 8 cents (2017: 8 cents) and special dividend of 2 cents (2017: 2 cents) per share	66,523	66,572

Notes to the Financial Statements

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31 SIGNIFICANT RELATED PARTY TRANSACTIONS

Key management personnel

Key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group. The Directors of the Group are considered as key management personnel.

Key management personnel compensation comprises:

	Group	
	2018 \$'000	2017 \$'000
Directors' fees	440	391
Directors' remuneration:		
– short-term employee benefits	12,882	12,649
	13,322	13,040

Other related party transactions

During the financial year, other than as disclosed elsewhere in the financial statements, the transactions with related parties entered into on terms agreed between the parties are as follows:

	Note	Group	
		2018 \$'000	2017 \$'000
Associates and jointly-controlled entities			
Management fee		294	294
Interest income		1,388	1,285
Dividend income		71,496	27,170
Related corporations			
Rental income		53	43
Proceeds from sale of motor vehicle		435	–
Other operating expenses:			
– insurance on investments properties		89	83
– other insurances		108	104
– printing		14	31
– others		45	55
Other related parties			
Donations made			
	(i)	2,000	2,000

- (i) The donation of \$2,000,000 (2017: \$2,000,000) was made to Ho Bee Foundation ("Foundation"), of which Mr Chua Thian Poh is a director.

Notes to the Financial Statements

Year ended 31 December 2018

32 COMMITMENTS

As at 31 December 2018, commitments for expenditure which have not been provided for in the financial statements were as follows:

	Group	
	2018 \$'000	2017 \$'000
Authorised and contracted for:		
– subscription for additional interest in European property funds	<u>108,780</u>	61,392

Leases as lessor

The Group leases out its investment properties and certain properties held for sale. The future minimum lease receivables under non-cancellable leases are as follows:

	Group	
	2018 \$'000	2017 \$'000
Within 1 year	198,579	150,512
After 1 year but within 5 years	571,803	381,606
After 5 years	319,538	236,437
	<u>1,089,920</u>	768,555

Leases as lessee

The Company leases its office premise from a related party. The operating lease runs for a period of 5 years, with an option to renew the lease after that date. The Company's non-cancellable operating lease rentals are payable as follows:

	Company	
	2018 \$'000	2017 \$'000
Within 1 year	1,181	665
After 1 year but within 5 years	4,526	–
	<u>5,707</u>	665

Notes to the Financial Statements

Year ended 31 December 2018

33 FINANCIAL RISK MANAGEMENT

Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Group's exposure to each of the above risks, and the Group's objectives, policies and processes for measuring and managing the risk.

Risk management framework

The Group has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. Management continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and financial assets. The Group has procedures in place to manage credit risk and exposure to such risk is monitored on an ongoing basis.

The Group establishes an allowance for impairment that represents its estimate of the expected credit loss and specific loss component in respect of trade and other receivables. The allowance account in respect of trade and other receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible. At that point, the financial asset is considered irrecoverable and the amount charged to the allowance account is written off against the carrying amount of the impaired financial asset.

Cash and fixed deposits are placed with banks and financial institutions which are regulated. Investments and transactions involving derivative financial instruments are restricted with counterparties who meet the appropriate credit criteria and/or are of high credit standing. As such, management does not expect any counterparty to fail to meet its obligations.

Financial guarantee

The principal risk to which the Company is exposed to is credit risk in connection with guarantee contracts it has issued. The credit risk represents the loss that would be recognised upon a default by the parties to which the guarantees were provided on behalf of. To mitigate these risks, management continually monitors the risks and has established processes including performing credit evaluations of the parties it is providing the guarantee on behalf of. Guarantees are only given to its subsidiaries, associates and jointly-controlled entities.

There are no terms and conditions attached to the guarantee contracts that would have a material effect on the amount, timing and uncertainty of the Company's future cash flows.

The intra-group financial guarantees with subsidiaries are eliminated in preparing the consolidated financial statements. Estimates of the Company's obligations arising from financial guarantee contracts may be affected by future events, which cannot be predicted with any certainty. The assumptions may well vary from actual experience so that the actual liability may vary considerably from the best estimates.

Notes to the Financial Statements

Year ended 31 December 2018

33 FINANCIAL RISK MANAGEMENT (CONT'D)

Liquidity risk

The Group actively manages its debt maturity profile, operating cash flows and the availability of funding to ensure that all refinancing, repayment and funding needs are met. As part of its overall liquidity management, the Group maintains sufficient level of cash or cash convertible investments to meet its working capital requirements.

In addition, the Group maintains a revolving credit facility of a reasonable level compared to its current debt obligation. When necessary, the Group will raise committed funding from either the capital markets and/or financial institutions and prudently balance its portfolio with some short term funding so as to achieve overall cost effectiveness.

Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices, will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Interest rate risk

The Group manages its interest rate exposure by actively reviewing its debt portfolio and switching to cheaper sources of funding to achieve a certain level of protection against interest rate hikes. Where appropriate, the Group uses interest rate derivatives to hedge its interest rate exposure for specific underlying debt obligations.

Interest rate derivatives are used to manage interest rate risk, to the extent that the perceived cost is considered to outweigh the benefit from the flexibility of variable rate borrowings, and the Group actively monitors the need and timing for such derivatives.

Where used, interest rate derivatives are classified as cash flow hedges and stated at fair value within the Group's statement of financial position.

Cash flow hedges

Subsidiaries of the Group have entered into interest rate swaps to fix the interest relating to the payment of quarterly interest charges arising from the drawdown of term loan facilities totalling \$362,933,000 (2017: \$290,117,000; 1 January 2017: \$292,715,000), and designated these as cash flow hedges. The risk being hedged was the variability of cash flows arising from movements in interest rates. The hedges will be in place until the term loans mature between 2019 and 2024.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

The cash flows will occur on a quarterly basis until the loan balances mature between 2019 and 2024 and these hedges which are designated as cash flow hedges, are considered to be highly effective. The carrying value of the hedging instruments were restated to their fair value at each reporting date, with the effective portion of changes in fair value since inception being taken to the hedging reserve. The gain/loss recognised in the other comprehensive income in 2018 in respect of the changes in fair value of the hedging instruments were a loss of \$4,647,000 (2017: gain of \$928,000). There were no ineffectiveness recognised in profit or loss that arose from the cash flow hedges.

Foreign currency risk

The Group is exposed to foreign currency risk on sales, purchases, receivables and borrowings that are denominated in a currency other than the respective functional currencies of the Group's entities. The Group is also exposed to currency translation risk on its net investments in foreign operations. The currencies giving rise to these risk are primarily the United States dollar (USD), British pound (GBP), Australian dollar (AUD), Euro (EUR) and Renminbi (RMB).

Notes to the Financial Statements

Year ended 31 December 2018

33 FINANCIAL RISK MANAGEMENT (CONT'D)

Foreign currency risk (cont'd)

Net investment hedge in foreign operation

The Group designated its GBP-denominated external borrowings as a hedge of the net investment in its subsidiaries that are denominated in GBP to minimise the Group's exposure to the currency risk arising from translation of net investments in foreign operations. The hedged risk in the net investment hedge is the risk of a weakening GBP against the SGD that will result in a reduction in the carrying amount of the Group's net investment in the GBP foreign operations. The loan is designated as a hedging instrument for the changes in the value of the net investment that is attributable to changes in the SGD/GBP spot rate.

To assess hedge effectiveness, the Group determines the economic relationship between the hedging instrument and the hedged item by comparing changes in the carrying amount of the debt that is attributable to a change in the spot rate with changes in the investment in the foreign operation due to movements in the spot rate (the offset method). The Group's policy is to hedge the net investment only to the extent of the debt principal.

No ineffectiveness was recognised from the net investment hedge. The Group's investments in other subsidiaries are not hedged.

34 FINANCIAL INSTRUMENTS

Credit risk

Exposure to credit risk

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

The Group's credit risk is primarily attributable to trade and other receivables and financial assets. The Group's historical experience in the collection of accounts receivable falls within the recorded allowances. Due to these factors, management believes that no additional credit risk is inherent in the Group's trade receivables.

Impairment losses on financial assets recognised in profit or loss were as follows:

	Group		Company	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Impairment loss on trade and other receivables	4	1	–	–

At the balance sheet date, the Group has non-current receivables owing from jointly-controlled entities and jointly-controlled operation totalling to \$257,229,000 (2017: \$258,006,000; 1 January 2017: \$287,361,000) representing 91% (2017: 90%; 1 January 2017: 91%) of total gross trade and other receivables. Except for these receivables, there was no concentration of credit risk.

Impairment losses

Expected credit loss (ECL) assessment as at 1 January and 31 December 2018

The Group uses an allowance matrix to measure the ECLs of trade receivables from individual customers. ECL is calculated based on actual credit loss experience over the past three years, and adjusted for differences between economic conditions during the period over which the historic data has been collected, current market conditions and the Group's view of economic conditions over the expected lives of the receivables. As of 2018, no scalar factor has been applied.

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Credit risk (cont'd)

The following table provides information about the exposure to credit risk and ECLs for trade receivables as at 31 December 2018:

	Gross carrying amount \$'000	Group Impairment loss allowance \$'000
Not past due	11,656	–
Past due 1 – 30 days	1,200	–
Past due 31 – 120 days	84	–
More than 120 days past due	4	(4)
	<u>12,944</u>	<u>(4)</u>

Based on the Group's assessment, the Group believes that no impairment allowance is necessary in respect of trade and other receivables as the balances are considered fully recoverable.

Movements in allowance for impairment in respect of trade receivables

The movements in impairment loss in respect of trade receivables during the year are as follows:

	Individual Impairments \$'000	Group Collective Impairments \$'000
At 1 January 2017 per FRS 39	20	–
Impairment loss reversed	(19)	–
At 31 December 2017 per FRS 39	<u>1</u>	<u>–</u>

	Group \$'000
At 1 January 2018 per FRS 39	1
Adjustment on initial application of SFRS(I) 9	–
At 1 January 2018 per SFRS(I) 9	<u>1</u>
Impairment loss recognised	<u>3</u>
At 31 December 2018 per SFRS(I) 9	<u>4</u>

Guarantees

The Group's policy is to provide financial guarantees only for its subsidiaries, associates and jointly-controlled entities' liabilities. At 31 December 2018, the Company has issued guarantees to certain banks in respect of credit facilities granted to two subsidiaries (see note 19).

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Credit risk (cont'd)

Amounts due from subsidiaries and jointly-controlled entities

The Group uses a similar approach for assessment of ECLs for these receivables to those used for debt investments. Impairment on these balances has been measured on the 12-month expected loss basis which reflects the low credit risk of the exposures. The amount of the allowance on these balances is insignificant.

Cash and cash equivalents

Impairment on cash and cash equivalents has been measured on the 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties. The amount of the allowance on cash and cash equivalents was negligible.

Comparative information under FRS 39

The ageing of trade receivables at the reporting date was as follows:

	Gross 31 December 2017 \$'000	Impairment losses 31 December 2017 \$'000	Gross 1 January 2017 \$'000	Impairment losses 1 January 2017 \$'000
Group				
Not past due	12,949	–	18,076	–
Past due 1 – 30 days	3,341	–	135	–
Past due 31 – 120 days	553	1	59	–
More than 120 days past due	–	–	42	20
	<u>16,843</u>	<u>1</u>	<u>18,312</u>	<u>20</u>

Impairment losses under FRS 39

Based on historical default rates and the Group's assessment of the recoverability of amounts due from specific customers, the Group believed that no additional impairment allowance was necessary in respect of trade receivables.

Receivables that were past due but not impaired were related to a wide range of customers for whom there had not been a significant change in the credit quality. Based on past experience, management believed that no impairment allowance was necessary and the balances were considered fully recoverable.

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Liquidity risk

The following are the expected contractual undiscounted cash inflows/(outflows) of financial liabilities, including interest payments and excluding the impact of netting agreements:

	Carrying amount \$'000	Contractual cash flows \$'000	Cash flows		
			Within 1 year \$'000	Within 2 to 5 years \$'000	More than 5 years \$'000
Group					
31 December 2018					
Non-derivative financial liabilities					
Secured bank loans*	2,467,827	(2,672,879)	(451,049)	(1,759,171)	(462,659)
Rental deposits	14,601	(14,601)	–	(14,601)	–
Trade and other payables**	68,549	(68,549)	(53,336)	(15,213)	–
	<u>2,550,977</u>	<u>(2,756,029)</u>	<u>(504,385)</u>	<u>(1,788,985)</u>	<u>(462,659)</u>
31 December 2017					
Non-derivative financial liabilities					
Secured bank loans*	1,354,461	(1,408,441)	(201,459)	(1,206,982)	–
Rental deposits	16,368	(16,368)	–	(16,368)	–
Trade and other payables**	58,660	(58,660)	(43,447)	(15,213)	–
	<u>1,429,489</u>	<u>(1,483,469)</u>	<u>(244,906)</u>	<u>(1,238,563)</u>	<u>–</u>
1 January 2017					
Non-derivative financial liabilities					
Secured bank loans*	1,345,750	(1,413,203)	(242,849)	(1,170,354)	–
Rental deposits	15,933	(15,933)	–	(15,933)	–
Trade and other payables**	54,758	(54,758)	(39,545)	(15,213)	–
	<u>1,416,441</u>	<u>(1,483,894)</u>	<u>(282,394)</u>	<u>(1,201,500)</u>	<u>–</u>

* The contractual cashflows are net of the impact of interest rate swap.

For secured bank loans with no interest rate swap arrangements, the contractual cashflows include the estimated interest payments based on interest rates repriced in the 4th quarter of each financial year.

** Excludes goods and services tax payable.

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Liquidity risk (cont'd)

	Carrying amount \$'000	Contractual cash flows \$'000	Cash flows		
			Within 1 year \$'000	Within 2 to 5 years \$'000	More than 5 years \$'000
Company					
31 December 2018					
Non-derivative financial liabilities					
Secured bank loans	124,613	(126,770)	(126,770)	–	–
Amounts due to subsidiaries	118,758	(118,758)	(118,758)	–	–
Trade and other payables**	13,601	(13,601)	(13,601)	–	–
	<u>256,972</u>	<u>(259,129)</u>	<u>(259,129)</u>	<u>–</u>	<u>–</u>
31 December 2017					
Non-derivative financial liabilities					
Secured bank loans	130,785	(131,832)	(131,832)	–	–
Amounts due to subsidiaries	79,219	(79,219)	(79,219)	–	–
Trade and other payables**	13,445	(13,445)	(13,445)	–	–
	<u>223,449</u>	<u>(224,496)</u>	<u>(224,496)</u>	<u>–</u>	<u>–</u>
1 January 2017					
Non-derivative financial liabilities					
Secured bank loans	129,958	(130,649)	(130,649)	–	–
Amounts due to subsidiaries	779	(779)	(779)	–	–
Trade and other payables**	11,894	(11,894)	(11,894)	–	–
	<u>142,631</u>	<u>(143,322)</u>	<u>(143,322)</u>	<u>–</u>	<u>–</u>

* The contractual cashflows are net of the impact of interest rate swap.

For secured bank loans with no interest rate swap arrangements, the contractual cashflows include the estimated interest payments based on interest rates repriced in the 4th quarter of each financial year.

** Excludes goods and services tax payable.

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Currency risk

Exposure to currency risk

The Group's significant exposures to foreign currencies other than the Company's functional currency are as follows:

	2018					2017			1 January 2017		
	USD \$'000	GBP \$'000	AUD \$'000	EUR \$'000	RMB \$'000	USD \$'000	GBP \$'000	AUD \$'000	USD \$'000	GBP \$'000	AUD \$'000
Group											
Financial assets	831	–	14,070	100,288	–	1,278	–	–	2,697	–	–
Trade and other receivables	75,042	634,915	98,285	–	–	73,546	301,530	97,181	79,598	226,432	97,143
Cash and cash equivalents	691	39,863	54,355	5,137	68,070	831	21,884	67,958	597	13,593	33,994
Loans and borrowings	–	(1,917,009)	–	(36,818)	–	–	(866,462)	–	–	(814,250)	–
	76,564	(1,242,231)	166,710	68,607	68,070	75,655	(543,048)	165,139	82,892	(574,225)	131,137
Company											
Financial assets	–	–	–	100,288	–	–	–	–	–	–	–
Trade and other receivables	–	628,199	98,030	–	–	–	297,126	96,757	–	224,367	96,175
Cash and cash equivalents	–	–	–	5,133	68,070	–	–	–	–	–	–
Loans and borrowings	–	(124,613)	–	–	–	–	(130,785)	–	–	(129,958)	–
	–	503,586	98,030	105,421	68,070	–	166,341	96,757	–	94,409	96,175

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Currency risk (cont'd)

Sensitivity Analysis

The foreign currencies which the Group is significantly exposed to are USD, GBP, AUD, EUR and RMB. A strengthening of the Singapore dollar against these foreign currencies at the reporting date would increase/(decrease) equity and profit before income tax by amounts shown below. This analysis assumes that all other variables, in particular, interest rates, remain constant.

	Equity \$'000	Profit before income tax \$'000
Group		
31 December 2018		
USD (10% strengthening of Singapore dollar)	(7,504)	(153)
GBP (10% strengthening of Singapore dollar)	126,952	(2,728)
AUD (10% strengthening of Singapore dollar)	(6,868)	(9,803)
EUR (10% strengthening of Singapore dollar)	–	(6,861)
RMB (10% strengthening of Singapore dollar)	–	(6,809)
31 December 2017		
USD (10% strengthening of Singapore dollar)	–	(7,565)
GBP (10% strengthening of Singapore dollar)	–	54,305
AUD (10% strengthening of Singapore dollar)	–	(16,514)
Company		
31 December 2018		
GBP (10% strengthening of Singapore dollar)	(47,682)	(2,677)
AUD (10% strengthening of Singapore dollar)	–	(9,803)
EUR (10% strengthening of Singapore dollar)	–	(10,542)
RMB (10% strengthening of Singapore dollar)	–	(6,809)
31 December 2017		
GBP (10% strengthening of Singapore dollar)	–	(16,634)
AUD (10% strengthening of Singapore dollar)	–	(9,676)

A weakening of the Singapore dollar against the above currencies would have had the equal but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

Interest rate risk

Profile

At the reporting date, the interest rate profile of the interest-bearing financial instruments was:

	Group Carrying amount			Company Carrying amount		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Fixed rate instruments						
Financial assets	319,525	258,536	228,759	783,287	407,603	336,048
Effect of interest rate swaps	(362,933)	(290,117)	(292,715)	–	–	–
	(43,408)	(31,581)	(63,956)	783,287	407,603	336,048

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Interest rate risk (cont'd)

	Group Carrying amount			Company Carrying amount		
	2018 \$'000	2017 \$'000	1 January 2017 \$'000	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Variable rate instruments						
Financial liabilities	(2,467,827)	(1,354,461)	(1,345,750)	(124,613)	(130,785)	(129,958)
Effect of interest rate swaps	362,933	290,117	292,715	–	–	–
	(2,104,894)	(1,064,344)	(1,053,035)	(124,613)	(130,785)	(129,958)

Sensitivity analysis

Fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

Variable rate instruments

For the interest rate swap and the other variable rate financial assets and liabilities, a change of 100 basis points (bp) in interest rate at the reporting date would (decrease)/increase amounts recognised in profit or loss as shown below. This analysis assumes that all other variables, in particular, foreign currency rates, remain constant.

	Profit before income tax	
	100 bp increase \$'000	100 bp decrease \$'000
Group		
31 December 2018		
Variable rate instruments	(21,049)	21,049
31 December 2017		
Variable rate instruments	(10,643)	10,643
1 January 2017		
Variable rate instruments	(10,530)	10,530
Company		
31 December 2018		
Variable rate instruments	(1,246)	1,246
31 December 2017		
Variable rate instruments	(1,308)	1,308
1 January 2017		
Variable rate instruments	(1,300)	1,300

Notes to the Financial Statements

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34 FINANCIAL INSTRUMENTS (CONT'D)

Estimation of fair values for financial assets and liabilities

Valuation processes applied by the Group

The Group has an established control framework with respect to the measurement of fair values. This framework includes a finance team that reports directly to the Finance Director, and has overall responsibility for all significant fair value measurements, including Level 3 fair values.

The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments of the Group and the Company.

Financial assets designated at FVTPL and FVOCI

The fair value of the Group's and the Company's financial assets designated at FVTPL and FVOCI is determined by reference to their quoted bid price at the balance sheet date. If a quoted market price is not available, the fair value of the financial assets is estimated using valuation techniques. Valuation techniques include recent arm's length prices, comparisons to similar instruments for which market observable prices exist, valuation models or discounted cash flow techniques.

The fair value of the Group's unquoted investments in private equity funds, European Property Fund and debt instruments (notes) are determined based on quotations from the respective fund managers.

Amounts due from/to subsidiaries, jointly-controlled entities and non-controlling shareholders

The carrying values of amounts due from/to subsidiaries and jointly-controlled entities that reprice within six months of the balance sheet date approximate their fair values. Fair value is calculated based on discounted expected future principal and interest cash flows. For non-interest bearing amounts, the prevailing market interest rates of similar loans are used to discount the loans due from/to subsidiaries, jointly-controlled entities and non-controlling shareholders to arrive at their fair values.

Interest-bearing bank loans (secured)

The carrying values of interest-bearing bank loans that reprice within six months of the balance sheet date approximate their fair values. Fair value is calculated based on discounted expected future principal and interest cash flows.

Other financial assets and liabilities

The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

Interest rates used in determining fair values

The interest rates used to discount estimated cash flows, where applicable, are as follows:

	2018 %	2017 %	1 January 2017 %
Receivables	1.7	1.4	1.4
Payables	1.1 – 2.9	1.3 – 2.4	1.3 – 4.2

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Estimation of fair values for financial assets and liabilities (cont'd)

Fair values versus carrying amounts

The carrying amounts of the Group's and the Company's financial instruments carried at amortised cost are not materially different from their fair values as at 31 December 2018, 31 December 2017 and 1 January 2017.

Fair value hierarchy

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Financial assets carried at fair value				
Group				
31 December 2018				
Financial assets carried at FVTPL	–	–	101,040	101,040
Financial assets designated at FVOCI	14,070	–	79	14,149
Interest rate swaps used for hedging	–	(7,025)	–	(7,025)
	<u>14,070</u>	<u>(7,025)</u>	<u>101,119</u>	<u>108,164</u>
31 December 2017				
Financial assets designated at FVTPL	–	–	3,754	3,754
Interest rate swaps used for hedging	–	(1,832)	–	(1,832)
	<u>–</u>	<u>(1,832)</u>	<u>3,754</u>	<u>1,922</u>
1 January 2017				
Financial assets designated at FVTPL	3,774	–	2,547	6,321
Interest rate swaps used for hedging	–	(2,760)	–	(2,760)
	<u>3,774</u>	<u>(2,760)</u>	<u>2,547</u>	<u>3,561</u>

Notes to the Financial Statements

Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Estimation of fair values for financial assets and liabilities (cont'd)

Fair value hierarchy (cont'd)

Level 2 fair values

The Group entered into interest rate swaps to hedge its interest rate exposure on its variable rate borrowings. The interest rate swaps are carried at fair value at each reporting date, based on broker quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments. There are no significant unobservable inputs in measuring the fair value.

	Group	
	Contract/ notional amount \$'000	Fair value of assets \$'000
31 December 2018		
Cash flow hedges – Interest rate swaps	<u>362,933</u>	<u>(7,025)</u>
31 December 2017		
Cash flow hedges – Interest rate swaps	<u>290,117</u>	<u>(1,832)</u>
1 January 2017		
Cash flow hedges – Interest rate swaps	<u>292,715</u>	<u>(2,760)</u>

Level 3 fair values

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy:

	Financial assets at fair value through profit or loss 2018 \$'000	Financial assets at fair value through other comprehensive income 2018 \$'000	Total 2018 \$'000
Group			
1 January	3,754	–	3,754
Arising from adoption of SFRS(I) 9 on 1 January:			
Designation of available-for-sale equity investments to financial assets at FVOCI (see note 40)	–	79	79
Fair value changes	648	–	648
Distribution income	298	–	298
Exchange loss recognised in profit or loss	(2,617)	–	(2,617)
Purchases	99,178	–	99,178
Settlements	(221)	–	(221)
31 December	<u>101,040</u>	<u>79</u>	<u>101,119</u>
Total loss for the year included in profit or loss for assets held as at 31 December	<u>(1,671)</u>	<u>–</u>	<u>(1,671)</u>

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Year ended 31 December 2018

34 FINANCIAL INSTRUMENTS (CONT'D)

Estimation of fair values for financial assets and liabilities (cont'd)

Fair value hierarchy (cont'd)

Level 3 fair values (cont'd)

	Financial assets at fair value through profit or loss 2017 \$'000
Group	
1 January	2,547
Fair value changes	(440)
Distribution income	221
Exchange gain recognised in profit or loss	89
Purchases	2,619
Settlements	(1,282)
31 December	<u>3,754</u>
Total loss for the year included in profit or loss for assets held as at 31 December	<u>(130)</u>

Loss included in profit or loss for the year (above) is presented in other income/(expense) and (loss)/gain on foreign exchange as follows:

	2018 \$'000	2017 \$'000
Other income/(expense)		
Fair value gain/(loss)	648	(440)
Distribution income	298	221
	<u>946</u>	<u>(219)</u>
(Loss)/gain on foreign exchange		
Exchange (loss)/gain recognised	<u>(2,617)</u>	89
Total loss included in profit or loss for the year	<u>(1,671)</u>	<u>(130)</u>

The fair value of financial assets at fair value through profit or loss is determined by the investment property/fund manager based on the net asset value of the funds, which had underlying unlisted investments categorised as Level 3 in the fair value hierarchy. The fair value of such underlying investments is determined based on various unobservable inputs including contractual agreements, current and projected operating performance, rounds of financing and third-party transactions, discounted cash flow analysis and market-based information, including comparable company transactions, trading multiple and changes in market outlook, among other factors.

Due to the inherent uncertainty of valuations of financial assets, the estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material.

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34 FINANCIAL INSTRUMENTS (CONT'D)

Financial instruments by category

	Amortised cost \$'000	Financial assets at fair value through profit or loss \$'000	FVOCI – equity instruments \$'000	Fair value – hedging instruments \$'000	Financial liabilities at amortised cost \$'000	Total \$'000
Group						
31 December 2018						
Trade and other receivables*	272,633	–	–	–	–	272,633
Financial assets at FVOCI	–	–	14,149	–	–	14,149
Financial assets at fair value through profit or loss	–	101,040	–	–	–	101,040
Cash and cash equivalents	176,318	–	–	–	–	176,318
Loans and borrowings	–	–	–	–	(2,467,827)	(2,467,827)
Trade and other payables**	–	–	–	(7,025)	(76,125)	(83,150)
	448,951	101,040	14,149	(7,025)	(2,543,952)	(1,986,837)

* Excludes prepayments.

** Excludes goods and services tax payable.

	Loans and receivables \$'000	Financial assets at fair value through profit or loss \$'000	Available- for-sale \$'000	Fair value – hedging instruments \$'000	Financial liabilities at amortised cost \$'000	Total \$'000
Group						
31 December 2017						
Trade and other receivables*	275,827	–	–	–	–	275,827
Available-for-sale equity securities	–	–	139	–	–	139
Financial assets at fair value through profit or loss	–	3,754	–	–	–	3,754
Cash and cash equivalents	97,111	–	–	–	–	97,111
Loans and borrowings	–	–	–	–	(1,354,461)	(1,354,461)
Trade and other payables**	–	–	–	(1,832)	(73,196)	(75,028)
	372,938	3,754	139	(1,832)	(1,427,657)	(1,052,658)

1 January 2017

Trade and other receivables*	314,963	–	–	317	–	315,280
Available-for-sale equity securities	–	–	150	–	–	150
Financial assets at fair value through profit or loss	–	6,321	–	–	–	6,321
Cash and cash equivalents	54,260	–	–	–	–	54,260
Loans and borrowings	–	–	–	–	(1,345,750)	(1,345,750)
Trade and other payables**	–	–	–	(3,077)	(67,614)	(70,691)
	369,223	6,321	150	(2,760)	(1,413,364)	(1,040,430)

* Excludes prepayments and deposits paid to acquire residential properties.

** Excludes goods and services tax payable.

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34 FINANCIAL INSTRUMENTS (CONT'D)

Financial instruments by category (cont'd)

	Amortised cost \$'000	Loans and receivables \$'000	Financial assets at fair value through profit or loss \$'000	Financial liabilities at amortised cost \$'000	Total \$'000
Company					
31 December 2018					
Trade and other receivables [^]	974,325	–	–	–	974,325
Financial assets at fair value through profit or loss	–	–	100,288	–	100,288
Cash and cash equivalents	76,125	–	–	–	76,125
Loans and borrowings	–	–	–	(124,613)	(124,613)
Trade and other payables ^{**}	–	–	–	(132,359)	(132,359)
	1,050,450	–	100,288	(256,972)	893,766
31 December 2017					
Trade and other receivables [*]	–	692,198	–	–	692,198
Financial assets at fair value through profit or loss	–	–	2,615	–	2,615
Cash and cash equivalents	–	2,493	–	–	2,493
Loans and borrowings	–	–	–	(130,785)	(130,785)
Trade and other payables ^{**}	–	–	–	(92,664)	(92,664)
	–	694,691	2,615	(223,449)	473,857
1 January 2017					
Trade and other receivables [*]	–	578,264	–	–	578,264
Financial assets at fair value through profit or loss	–	–	3,774	–	3,774
Cash and cash equivalents	–	2,380	–	–	2,380
Loans and borrowings	–	–	–	(129,958)	(129,958)
Trade and other payables ^{**}	–	–	–	(12,673)	(12,673)
	–	580,644	3,774	(142,631)	441,787

[^] Excludes prepayments.

^{*} Excludes prepayments, deposits paid to acquire residential properties.

^{**} Excludes goods and services tax payable.

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35 ACQUISITION OF SUBSIDIARY

On 15 June 2018, the Group acquired 100% of the issued share capital of a company which owns the investment property, Ropemaker Place, from an unrelated third party. From the acquisition date to 31 December 2018, Ropemaker Place contributed revenue of \$28,079,000 and profit after tax of \$41,600,000. If the acquisition had occurred on 1 January 2018, management estimates that the contribution to the Group in terms of revenue and profit after tax would have been \$51,833,000 and \$61,729,000, respectively. In determining this amount, management has assumed that the fair value adjustments that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 January 2018.

The cash flows, and net assets and liabilities of the acquisition are set out as follows:

	Recognised values on acquisition 2018 \$'000
Investment property (note 5)	1,154,679
Other receivables	239
Other payables	(1,323)
Net identifiable assets and liabilities acquired	<u>1,153,595</u>
Total consideration	(1,153,595)
Cash and cash equivalents acquired	—
Cash outflow on acquisition of investment property	<u>(1,153,595)</u>

Acquisition in 2017

On 20 June 2017, the Group acquired 100% of the issued share capital of a company which owns the investment property, 67 Lombard Street, from an unrelated third party. From the acquisition date to 31 December 2017, 67 Lombard Street contributed revenue of \$4,043,000 and profit after tax of \$2,699,000. If the acquisition had occurred on 1 January 2017, management estimates that the contribution to the Group in terms of revenue and profit after tax would have been \$7,822,000 and \$5,142,000 respectively. In determining this amount, management has assumed that the fair value adjustments that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 January 2017.

	Recognised values on acquisition 2017 \$'000
Investment property (note 5)	232,934
Cash and cash equivalents	1,670
Other payables	(2,398)
Net identifiable assets and liabilities acquired	<u>232,206</u>
Total consideration	(232,206)
Cash and cash equivalents acquired	1,670
Cash outflow on acquisition of investment property	<u>(230,536)</u>

Acquisition of investment property is complex in nature and can be material to the financial statements. Assessment is required to determine the most appropriate accounting treatment of asset acquired and of potential contractual arrangements relating to the acquisition. Both acquisitions in 2018 and 2017 were accounted for as acquisitions of investment properties based on assessment by the management.

Notes to the Financial Statements

Year ended 31 December 2018

36 OPERATING SEGMENTS

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different marketing strategies. For each of the strategic business units, the Group's Finance Director reviews internal management reports on at least a monthly basis. The following summary describes the operations in each of the Group's reportable segments:

- Property investment : The investment in properties.
- Property development : The development and trading in properties.

Other segments include investing in equity securities, private equity and European property funds. These segments do not meet any of the quantitative thresholds for determining reportable segments in 2018 or 2017.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment gross profit, as included in the internal management reports that are reviewed by the Group's Finance Director. Segment gross profit is used to measure performance as management believe that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

(a) Operating segments

	Property Development \$'000	Property Investment \$'000	Others \$'000	Total \$'000
31 December 2018				
Turnover	17,196	179,649	–	196,845
Operating results	6,571	160,132	–	166,703
Other operating income				134,725
Other operating expenses				(38,448)
Profit from operations				262,980
Net finance costs				(41,640)
Share of profits of associates				108,547
Share of losses of jointly-controlled entities				(9,730)
Income tax expense				(49,689)
Profit for the year				270,468
Other material non-cash items:				
– Fair value changes on investment properties	–	121,364	–	121,364
Reportable segment assets	280,569	4,354,208	115,189	4,749,966
Investments in associates and jointly-controlled entities*	908,590	–	–	908,590
Reportable segment liabilities	80,802	2,449,433	–	2,530,235

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Year ended 31 December 2018

36 OPERATING SEGMENTS (CONT'D)

(a) Operating segments (cont'd)

	Property Development \$'000	Property Investment \$'000	Others \$'000	Total \$'000
31 December 2017				
Turnover	17,488	147,167	–	164,655
Operating results	2,801	129,266	–	132,067
Other operating income				102,969
Other operating expenses				(25,262)
Profit from operations				209,774
Net finance costs				(25,454)
Share of profits of associates				99,252
Share of losses of jointly-controlled entities				(4,409)
Income tax expense				(28,386)
Profit for the year				250,777
Other material non-cash items:				
– Fair value changes on investment properties	–	78,082	–	78,082
Reportable segment assets	315,956	3,153,009	3,893	3,472,858
Investments in associates and jointly-controlled entities*	923,063	–	–	923,063
Capital expenditure	1,038	–	–	1,038
Reportable segment liabilities	19,186	1,335,276	–	1,354,462

Reconciliations of reportable segment assets and liabilities and other material items

	2018 \$'000	2017 \$'000	1 January 2017 \$'000
Assets			
Total assets for reportable segments	4,634,777	3,468,965	3,267,732
Financial assets	115,189	3,893	6,471
Investments in equity accounted investees*	908,590	923,063	895,289
Other unallocated amounts	312,287	221,912	225,224
Consolidated total assets	5,970,843	4,617,833	4,394,716
Liabilities			
Total liabilities for reportable segments	2,530,235	1,354,462	1,345,750
Other unallocated amounts	140,417	121,609	109,746
Consolidated total liabilities	2,670,652	1,476,071	1,455,496

* Include amounts due from jointly-controlled entities which are in substance, a part of the Group's investments in the jointly-controlled entities.

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Year ended 31 December 2018

36 OPERATING SEGMENTS (CONT'D)

(a) Operating segments (cont'd)

	Reportable segment totals \$'000	Unallocated amounts \$'000	Consolidated totals \$'000
Other material items			
31 December 2018			
Capital expenditure	–	4,934	4,934
Depreciation of property, plant and equipment	–	711	711
31 December 2017			
Capital expenditure	1,038	3,503	4,541
Depreciation of property, plant and equipment	140	967	1,107

(b) Geographical segments

The Group operates principally in Singapore, United Kingdom and Australia.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of business. Segment assets are based on the geographical location of the assets.

	Singapore \$'000	China \$'000	United Kingdom \$'000	Australia \$'000	Consolidated total \$'000
31 December 2018					
Revenue	91,354	5	86,042	19,444	196,845
Non-current assets*	2,313,238	518,422	2,318,274	19,334	5,169,268
31 December 2017					
Revenue	90,347	54	55,560	18,694	164,655
Non-current assets*	2,317,504	456,780	1,202,752	12,070	3,989,106
1 January 2017					
Non-current assets*	2,133,860	391,472	1,077,471	1,658	3,604,461

* Excludes financial assets, other receivables and deferred tax asset.

The Group has a large and diversified customer base which consists of individuals and corporations. There was no single customer that contributed 10% or more to the Group's revenue.

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Year ended 31 December 2018

37 DETERMINATION OF FAIR VALUES

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Financial assets and liabilities

The valuation techniques and the inputs used in the fair value measurements of the financial assets and financial liabilities for measurement and/or disclosure purposes are set out in note 34.

Investment properties

Investment properties are stated at fair value. External, independent valuation companies, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, value the Group's investment property portfolio at each year end.

The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing, wherein the parties had each acted knowledgeably. Such valuation is based on price per square foot for the buildings derived from observable market data from an active and transparent market.

In the absence of a price per square foot for similar buildings with comparable lease terms in an active market, the valuations are prepared by considering the estimated rental value of the property (i.e. the income approach). A market yield is applied to the estimated rental value to arrive at the gross property valuation. When actual rents differ materially from the estimated rental value, adjustments are made to reflect actual rents.

Valuations reflect, when appropriate, the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting vacant accommodation, the allocation of maintenance and insurance responsibilities between the Group and the lessee, and the remaining economic life of the property. When rent reviews or lease renewals are pending with anticipated reversionary increases, it is assumed that all notices, and when appropriate counter-notices, have been served validly and within the appropriate time.

Asset held for sale

The fair value of the Group's asset held for sale is either valued by an independent valuer or based on agreed contractual selling price on a willing buyer and a willing seller basis in an arm's length transaction. For asset held for sale valued by an independent valuer, the valuer has considered the income capitalisation approach in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuer used valuation techniques which involve certain estimates similar to those described above under Investment Properties.

Notes to the Financial Statements

Year ended 31 December 2018

37 DETERMINATION OF FAIR VALUES (CONT'D)

Fair value hierarchy

Fair value and fair value hierarchy information on financial instruments are disclosed in note 34.

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Non-financial assets carried at fair value				
Group				
31 December 2018				
Investment properties	–	–	4,306,284	4,306,284
31 December 2017				
Investment properties	–	–	3,113,754	3,113,754
1 January 2017				
Investment properties	–	–	2,789,826	2,789,826
Asset held for sale	–	–	159,885	159,885
	–	–	2,949,711	2,949,711

Level 3 fair values

The following table shows a reconciliation from the beginning balances to the ending balances for Level 3 fair value measurements.

	Investment properties 2018 \$'000
Group	
1 January	3,113,754
Additions	1,154,679
Gains and losses for the year	
Changes in fair value	121,364
Movements in exchange rates	(83,513)
At 31 December	4,306,284

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Year ended 31 December 2018

37 DETERMINATION OF FAIR VALUES (CONT'D)

Level 3 fair values (cont'd)

	Investment properties 2017 \$'000	Asset held for sale 2017 \$'000
Group		
1 January	2,789,826	159,885
Additions	232,934	–
Disposal	–	(159,885)
Gains and losses for the year		
Changes in fair value	78,082	–
Movements in exchange rates	12,912	–
At 31 December	3,113,754	–

Valuation technique and significant unobservable inputs

The following table shows the key unobservable inputs used in the valuation models for deriving Level 3 fair values as at 31 December 2018:

Type	Valuation technique	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Commercial properties in Singapore	Market comparison method	Transacted price of comparable properties ⁽¹⁾ : \$592 – \$1,840 psf (2017: \$575 – \$1,800 psf; 1 January 2017: \$616 – \$1,742 psf)	The estimated fair value would increase/(decrease) if: – The transacted price of comparable properties was higher/(lower)
	Income capitalisation approach	Capitalisation rates: 3.75% - 4.50% (2017: 3.75% - 4.75%; 1 January 2017: 3.75% - 4.75%)	The estimated fair value would increase/(decrease) if: – The capitalisation rate was lower/(higher)
Commercial properties in United Kingdom	Income capitalisation approach	Capitalisation rates: 4.00% – 5.30% (2017: 4.00% – 5.25%; 1 January 2017: 4.11% – 5.6%)	The estimated fair value would increase/(decrease) if: – The capitalisation rate was lower/(higher)

⁽¹⁾ Adjusted for any differences in location, tenure, size and conditions of the specific property.

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38 ACCOUNTING ESTIMATES AND JUDGEMENTS

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group believes the following critical accounting policies involved the most significant judgements and estimates used in the preparation of the financial statements.

Impairment loss on trade and other receivables

The Group uses an allowance matrix to measure the estimated credit losses (ECLs) of trade and other receivables from customers. The measurement of expected credit loss involves management's estimate of the probabilities of a receivable progressing through successive stages of delinquency to write-off, and scalar factors' adjustments to reflect the Group's view of economic conditions over the expected lives of these receivables.

Valuation of unsold development and completed properties

Where necessary, allowance for impairment loss would be set up for estimated losses which may result from deterioration in the estimated market values for unsold development properties. The Group estimates the level of allowance based on the prevailing selling prices of the development properties or similar development properties within the vicinity at the reporting date. In the absence of current prices in an active market, valuations are obtained from an independent property valuer. Similarly, the Group estimates the net realisable values of completed properties based on the latest transacted prices of these properties or comparable properties to determine whether a write down is required.

Valuation of investment properties

The fair values of investment properties are estimated based on valuations carried out by independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued. The valuations reflect when appropriate, comparable sales of similar properties or estimated market values based on projection of income and expense streams over the period of leases, using market rates of return.

Income taxes

Significant judgement is required in determining the capital allowances, taxability of certain income and deductibility of certain expenses during the estimation of the provision for income taxes and deferred tax liabilities.

39 SUBSEQUENT EVENT

On 1 March 2019, the Group acquired an additional 30% interest in its subsidiary, HBS investments Pte Ltd ("HBS"), for \$2,170,000 in cash. Following the acquisition of non-controlling interests, the Group's effective ownership in HBS increased from 70% to 100%.

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40 EXPLANATION OF TRANSITION OF SFRS(I) AND ADOPTION OF NEW STANDARDS

In December 2017, the Accounting Standards Council (ASC) issued the Singapore Financial Reporting Standards (International) (SFRS(I)). SFRS(I) comprises standards and interpretations that are equivalent to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) at 31 December 2017 that are applicable for annual period beginning on 1 January 2018. Singapore-incorporated companies that have issued, or are in the process of issuing, equity or debt instruments for trading in a public market in Singapore, will apply SFRS(I) with effect from annual periods beginning on or after 1 January 2018.

As stated in note 2.1, these are the first financial statements of the Group and of the Company prepared in accordance with SFRS(I).

The accounting policies set out in note 3 have been applied in preparing the financial statements for the year ended 31 December 2018, the comparative information presented in these financial statements for the year ended 31 December 2017 and in the preparation of the opening SFRS(I) statement of financial position at 1 January 2017 (the Group's date of transition), subject to the mandatory exceptions and optional exemptions under SFRS(I) 1.

In preparing the opening SFRS(I) statement of financial position, the Group has adjusted amounts reported previously in the financial statements prepared in accordance with previous FRS.

In addition to the adoption of the new framework, the Group also concurrently applied the following SFRS(I)s, interpretations of SFRS(I)s and requirements of SFRS(I)s which are mandatorily effective from the same date.

- SFRS(I) 15 *Revenue from Contracts with Customers* which includes clarifications to IFRS 15 *Revenue from Contracts with Customers* issued by the IASB in April 2016;
- SFRS(I) 9 *Financial Instruments* which includes amendments arising from IFRS 4 *Insurance Contracts* issued by the IASB in September 2016;
- requirements in SFRS(I) 2 *Share-based Payment* arising from the amendments to IFRS 2 – *Classification and measurement of share-based payment transactions* issued by the IASB in June 2016;
- requirements in SFRS(I) 1-40 *Investment Property* arising from the amendments to IAS 40 – *Transfers of investment property* issued by the IASB in December 2016;
- requirements in SFRS(I) 1 arising from the amendments to IFRS 1 – *Deletion of short-term exemptions for first-time adopters* issued by the IASB in December 2016;
- requirements in SFRS(I) 1-28 *Investments in Associates and Joint Ventures* arising from the amendments to IAS 28 – *Measuring an associate or joint venture at fair value* issued by the IASB in December 2016; and
- SFRS(I) INT 22 *Foreign Currency Transactions and Advance Consideration*.

The application of the above standards and interpretations do not have a material effect on the consolidated financial statements, except for the initial application of SFRS(I) 1.

Notes to the Financial Statements

Year ended 31 December 2018

40 EXPLANATION OF TRANSITION OF SFRS(I) AND ADOPTION OF NEW STANDARDS (CONT'D)

Initial application of SFRS(I) 1

In adopting SFRS(I) in 2018, the Group has applied the transition requirements in SFRS(I) 1 with 1 January 2017 as the date of transition. SFRS(I) 1 generally requires that the Group applies SFRS(I) that are effective as at 31 December 2018 on a retrospective basis, as if such accounting policy had always been applied, subject to the mandatory exceptions and optional exemptions in SFRS(I) 1. Except as described below, the application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 did not have any significant impact on the financial statements.

(i) Foreign currency translation reserve (FCTR)

The Group considers that restating FCTR to comply with current SFRS(I) 1-21 *The Effects of Changes in Foreign Exchange Rates* may not be practicable as certain acquisitions and disposals were transacted at dates that preceded the statutory record keeping periods.

The Group elected the optional exemption in SFRS(I) 1 to reset its cumulative FCTR for all foreign operations to nil at the date of transition, and reclassified the cumulative FCTR of \$25,727,000 as at 1 January 2017 determined in accordance with FRS at that date to accumulated profits. After the date of transition, any gain or loss on disposal of any foreign operations will exclude translation differences that arose before the date of transition.

By electing this optional exemption, the cumulative FCTR decreased by \$25,727,000 and accumulated profits decreased by the same amount as at 1 January 2017.

SFRS(I) 15

SFRS(I) 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

The Group adopted SFRS(I) 15 in its financial statements using the retrospective approach. All requirements of SFRS(I) 15 have been applied retrospectively, except for the application of the practical expedients as described below.

The Group applied the practical expedients as allowed under SFRS(I) 1 for completed contracts. This means that completed contracts that began and ended in the same comparative reporting period, as well as completed contracts at the beginning of the earliest period presented, are not restated.

The adoption of SFRS(I) 15 did not have a significant effect on the Group's financial statements.

SFRS(I) 9

SFRS(I) 9 *Financial Instruments* sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. It also introduces a new 'expected credit loss' (ECL) model and a new general hedge accounting model. The Group adopted SFRS(I) 9 from 1 January 2018.

In accordance with the exemption in SFRS(I) 1, the Group elected not to restate information for 2017. Accordingly, the information for 2017 is presented, as previously reported, under FRS 39 *Financial Instruments: Recognition and Measurement*. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of SFRS(I) 9 are recognised in accumulated profits and reserves as at 1 January 2018.

Arising from this election, the Group is exempted from providing disclosures required by SFRS(I) 7 *Financial Instruments: Disclosures* for the comparative period to the extent that these disclosures relate to items within the scope of SFRS(I) 9. Instead, disclosures under FRS 107 *Financial Instruments: Disclosures* relating to items within the scope of FRS 39 are provided for the comparative period.

Notes to the Financial Statements

Year ended 31 December 2018

40 EXPLANATION OF TRANSITION OF SFRS(I) AND ADOPTION OF NEW STANDARDS (CONT'D)

SFRS(I) 9 (cont'd)

Changes in accounting policies resulting from the adoption of SFRS(I) 9 will generally be applied by the Group retrospectively, except as described below.

- The following assessments were made on the basis of facts and circumstances that existed at 1 January 2018:
 - The determination of the business model within which a financial asset is held;
 - The determination of whether the contractual terms of a financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding;
 - The designation of an investment in equity instruments that is not held for trading as being a financial asset at fair value through other comprehensive income (FVOCI); and
 - The designation and revocation of previous designations of certain financial assets and financial liabilities measured at fair value through profit or loss (FVTPL).
- If an investment in a debt security has low credit risk at 1 January 2018, then the Group assume that the credit risk on the asset has not increased significantly since its initial recognition.
- New hedge accounting requirements are applied prospectively. All hedging relationships designated under FRS 39 at 31 December 2017 met the criteria for hedge accounting under SFRS(I) 9 at 1 January 2018 and therefore were regarded as continuing hedging relationships.

The impact upon adoption of SFRS(I) 9, including the corresponding tax effects, are described below.

(a) Classification and measurement: financial assets

The Group has designated its previously available-for-sale equity investments to financial assets at FVOCI. Unlike FRS 39, the accumulated fair value reserve related to the equity investments will never be reclassified to profit or loss.

(b) Impairment

SFRS(I) 9 replaces the 'incurred loss' model in FRS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost, and intra-group financial guarantee contracts, but not to equity investments. The amount of allowance for impairment loss was negligible.

Except for the above, the adoption of SFRS(I) 9 did not have a material effect on the consolidated financial statements.

Additional Information

As at 31 December 2018

INVESTMENT PROPERTIES

Location	Description	Land Tenure	Lettable Area (sq m)	Group's effective interest
Singapore				
623A Bukit Timah Rd	SPC Petrol Station	Leasehold – 999 years	1,857	100%
Eastwood Centre 20 Eastwood Road	2 Retail units	Leasehold – 99 years from 6 November 1995	972	100%
HB Centre 1 12 Tannery Road	A block of 10-storey high-tech industrial building	Freehold	7,662	100%
HB Centre 2 31 Tannery Lane	A block of 8-storey light industrial building	Freehold	3,216	100%
The Metropolis 9 & 11 North Buona Vista Drive	Two office towers of 21 and 23 storeys with retail component	Leasehold – 99 years from 3 November 2010	100,396	100%
London				
1 St Martin's Le Grand London EC1A 4NP	A block of 11-storey office building	Freehold	25,715	100%
60 St Martin's Lane London WC2 4JS	A block of 6-storey office building	Freehold	3,377	100%
39 Victoria Street London SW1	A block of 10-storey office building	Freehold	9,104	100%
110 Park Street, Mayfair London W1	A block of 5-storey office building	125-year lease from June 1996	2,600	100%
Apollo House and Lunar House Wellesley Road, Croydon London CR9	Two office buildings of 20 and 22 storeys	Freehold	41,040	100%
67 Lombard Street London EC3V 9LJ	A block of 10-storey office building	Freehold	8,699	100%
25 Ropemaker Street London EC2	A block of 21-storey office building	Freehold	55,857	100%

Additional Information

As at 31 December 2018

DEVELOPMENT PROPERTIES

Location	Description	Land Tenure	Stage of Completion	Site Area (sq m)	Gross Floor Area (sq m)	Group's effective interest
Australia Broadbeach, Gold Coast	Mixed use site	Freehold	–	11,342	73,723	100%

PROPERTIES HELD FOR SALE

Location	Description	Land Tenure	Type of Development	Net Lettable/Saleable Area (sq m)	Group's effective interest
Singapore Turquoise Cove Drive, Sentosa Cove	48 apartments	Leasehold – 99 years from 12 March 2007	Residential	11,438	90%
Seascape Cove way, Sentosa Cove	102 apartments	Leasehold – 99 years from 9 June 2007	Residential	26,007	50%
Cape Royale Cove way, Sentosa Cove	302 apartments	Leasehold – 99 years from 7 April 2008	Residential	64,934	35%
Australia Rhapsody Surfers Paradise, Gold Coast	32 apartments	Freehold	Residential	2,859	100%
Shanghai Changyuan 888 Yu Yuan Road, Shanghai	1 apartment	Leasehold – 70 years from 1 August 2001	Residential	190	100%
London Parliament View 1 Albert Embankment London SE 1	2 apartments	Freehold	Residential	271	70%
Goodman's Fields 37 Leman Street London E1 8EY	17 apartments	Leasehold – 999 years	Residential	708	100%
Canaletto City Road London EC1V 1AD	21 apartments	Leasehold – 999 years	Residential	1,048	100%

Shareholdings Statistics

As at 7 March 2019

SHARE CAPITAL

Class of shares	– Ordinary shares with equal voting rights [@]
No. of subsidiary holdings	– Nil
Voting rights	– On a show of hands : 1 vote for each member – On a poll : 1 vote for each ordinary share

SHAREHOLDINGS HELD IN HANDS OF PUBLIC

Based on information available to the Company as at 7 March 2019, 21.54% of the issued ordinary shares of the Company is held by the public and therefore, Rule 723 of the Listing Manual is complied with.

ANALYSIS OF SHAREHOLDINGS

Range of Shareholdings	No. of Shareholders	%	No. of Shares	%
1 – 99	13	0.19	271	0.00
100 – 1,000	2,463	36.66	2,407,255	0.34
1,001 – 10,000	3,382	50.34	15,309,556	2.18
10,001 – 1,000,000	838	12.48	47,419,542	6.74
1,000,001 and above	22	0.33	638,201,376	90.74
	6,718	100.00	703,338,000	100.00

TOP 20 SHAREHOLDERS

No	Name of Shareholder	No. of Shares	%**
1	Ho Bee Holdings (Pte) Ltd	497,548,900	74.79
2	Citibank Nominees Singapore Pte Ltd	27,044,878	4.07
3	Raffles Nominees (Pte) Limited	13,138,107	1.97
4	DBS Nominees Pte Ltd	13,096,838	1.97
5	Estate Of Chua Pin Chong, Deceased	6,610,000	0.99
6	DB Nominees (Singapore) Pte Ltd	5,707,611	0.86
7	Chua Thiam Chok	4,265,000	0.64
8	BNP Paribas Nominees Singapore Pte Ltd	4,206,750	0.63
9	Nanyang Gum Benjamin Manufacturing (Pte) Ltd	3,988,000	0.60
10	Maybank Kim Eng Securities Pte Ltd	3,524,407	0.53
11	Yap Boh Sim	3,300,000	0.50
12	Phillip Securities Pte Ltd	2,316,200	0.35
13	Chua Wee-Chern	2,285,200	0.34
14	Woon Choon Leng Desmond	2,100,000	0.32
15	Hexacon Construction Pte Ltd	1,865,000	0.28
16	Ong Chong Hua	1,800,000	0.27
17	Lee Seak Sung @ Lee Seak Song	1,752,000	0.26
18	United Overseas Bank Nominees Pte Ltd	1,742,200	0.26
19	Kingdom Investment Holdings Pte Ltd	1,414,000	0.21
20	CGS-CIMB Securities (Singapore) Pte Ltd	1,230,755	0.19
		598,935,846	90.03

[@] Ordinary shares purchased and held as treasury shares by the Company will have no voting rights. As at 7 March 2019, the Company has 38,107,400 shares held as treasury shares and this represents approximately 5.73% against the total number of issued shares excluding treasury shares as at that date.

** The percentage is calculated based on the number of issued ordinary shares of the Company as at 7 March 2019, excluding 38,107,400 shares held as treasury shares as at that date.

Shareholdings Statistics

As at 7 March 2019

SUBSTANTIAL SHAREHOLDERS

Substantial Shareholders	Direct Interest		Deemed Interest	
	No. of Shares	% ⁽¹⁾	No. of Shares	% ⁽¹⁾
Ho Bee Holdings (Pte) Ltd	497,548,900	74.79	1,414,000 ⁽²⁾	0.21
Chua Thian Poh	–	–	498,962,900 ⁽³⁾	75.00

Notes:

⁽¹⁾ The percentage is calculated based on the number of issued shares of the Company as at 7 March 2019, excluding 38,107,400 shares held as treasury shares as at that date.

⁽²⁾ Ho Bee Holdings (Pte) Ltd has a deemed interest in the 1,414,000 shares held by Kingdom Investment Holdings Pte. Ltd.

⁽³⁾ Mr Chua Thian Poh has a deemed interest in the 497,548,900 shares held by Ho Bee Holdings (Pte) Ltd and 1,414,000 shares held by Kingdom Investment Holdings Pte. Ltd.

Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the 31st Annual General Meeting of Ho Bee Land Limited (the “**Company**”) will be held at NTU@one-north, Alumni House, Level 3, Auditorium 302, 11 Slim Barracks Rise, Singapore 138664 on Tuesday, 30 April 2019 at 10.30 a.m. to transact the following business:

Routine Business

1. To receive and adopt the directors’ statement and audited financial statements for the financial year ended 31 December 2018 and the auditors’ report thereon. **(Resolution 1)**
2. To declare a first and final one-tier tax exempt dividend of 8 cents per share and a special one-tier tax exempt dividend of 2 cents per share for the financial year ended 31 December 2018. **(Resolution 2)**
3. To approve directors’ fees of S\$425,000 for the financial year ended 31 December 2018 (2017: S\$375,000). **(Resolution 3)**
4. To re-elect Mr Ong Chong Hua, a director who will retire by rotation in accordance with Article 104 of the Company’s Constitution and who, being eligible, will offer himself for re-election. **(Resolution 4)**
5. To re-elect Mr Jeffery Chan Cheow Tong, a director who will retire by rotation in accordance with Article 104 of the Company’s Constitution and who, being eligible, will offer himself for re-election. **(Resolution 5)**
6. To re-appoint KPMG LLP as auditors of the Company and to authorise the directors to fix their remuneration. **(Resolution 6)**

Special Business

To consider and, if thought fit, to pass with or without any modifications, the following ordinary resolutions:

7. That authority be and is hereby given to the directors of the Company to:
 - (a) (i) issue shares of the Company (“**shares**”) whether by way of rights, bonus or otherwise; and/or
 - (ii) make or grant offers, agreements or options (collectively, “**instruments**”) that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares,at any time and upon such terms and conditions and for such purposes and to such persons as the directors may in their absolute discretion deem fit; and
- (b) (notwithstanding the authority conferred by this resolution may have ceased to be in force) issue shares in pursuance of any instrument made or granted by the directors while this resolution was in force,

provided that:

- (1) the aggregate number of the shares to be issued pursuant to this resolution (including shares to be issued in pursuance of instruments made or granted pursuant to this resolution), does not exceed 50% of the total number of issued shares (excluding treasury shares and subsidiary holdings) (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company (including shares to be issued in pursuance of instruments made or granted pursuant to this resolution) does not exceed 20% of the total number of issued shares (excluding treasury shares and subsidiary holdings) (as calculated in accordance with sub-paragraph (2) below);

Notice of Annual General Meeting

- (2) (subject to such manner of calculation as may be prescribed by the Singapore Exchange Securities Trading Limited ("**SGX-ST**") for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (1) above, the percentage of issued shares shall be based on the total number of issued shares (excluding treasury shares and subsidiary holdings) at the time this resolution is passed, after adjusting for:
- (i) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this resolution is passed; and
 - (ii) any subsequent bonus issue, consolidation or subdivision of shares,
- and in sub-paragraph (1) above and this sub-paragraph (2), "subsidiary holdings" has the meaning given to it in the Listing Manual of the SGX-ST;
- (3) in exercising the authority conferred by this resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and
- (4) (unless revoked or varied by the Company in general meeting) the authority conferred by this resolution shall continue in force until the conclusion of the next annual general meeting of the Company or the date by which the next annual general meeting of the Company is required by law to be held, whichever is the earlier.

(Resolution 7)

8. That:

- (a) for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50 (the "**Companies Act**"), the exercise by the directors of the Company of all the powers of the Company to purchase or otherwise acquire issued ordinary shares of the Company ("**shares**") not exceeding in aggregate the Prescribed Limit (as hereinafter defined), at such price(s) as may be determined by the directors of the Company from time to time up to the Maximum Price (as hereinafter defined), whether by way of:
- (i) on-market purchase(s) (each a "**Market Purchase**") transacted through the trading system of the Singapore Exchange Securities Trading Limited ("**SGX-ST**"); and/or
 - (ii) off-market purchase(s) (each an "**Off-Market Purchase**") effected otherwise than on the SGX-ST in accordance with any equal access scheme(s) as may be determined or formulated by the directors of the Company as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,
- and otherwise in accordance with all other laws and regulations, including but not limited to, the provisions of the Companies Act and listing rules of the SGX-ST as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "**Share Buyback Mandate**");
- (b) unless varied or revoked by the Company in general meeting, the authority conferred on the directors of the Company pursuant to the Share Buyback Mandate may be exercised by the directors at any time and from time to time during the period commencing from the date of passing of this resolution and expiring on the earliest of:
- (i) the date on which the next annual general meeting of the Company is held or required by law to be held;
 - (ii) the date on which the purchases or acquisitions of shares by the Company pursuant to the Share Buyback Mandate are carried out to the full extent mandated; or
 - (iii) the date on which the authority conferred by the Share Buyback Mandate is varied or revoked by shareholders in a general meeting;

Notice of Annual General Meeting

(c) in this resolution:

"Average Closing Price" means the average of the closing market prices of a share over the last five market days on which the transactions of the shares are recorded on the SGX-ST, preceding the day of the Market Purchase, and deemed to be adjusted for any corporate action that occurs after the relevant five-day period;

"day of the making of the offer" means the day on which the Company announces its intention to make an offer for the purchase of shares from shareholders of the Company stating the purchase price (which shall not be more than the Maximum Price calculated on the basis herein stated) for each share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase;

"Highest Last Dealt Price" means the highest price transacted for a share recorded on the market day on which there were trades in the shares immediately preceding the day of the making of the offer pursuant to the Off-Market Purchase;

"Maximum Price" in relation to a share to be purchased or acquired, means the purchase price (excluding brokerage, stamp duties, applicable goods and services tax and other related expenses) not exceeding:

- (i) in the case of a Market Purchase, 105% of the Average Closing Price; and
- (ii) in the case of an Off-Market Purchase, 120% of the Highest Last Dealt Price; and

"Prescribed Limit" means the number of shares representing 5% of the total number of issued shares of the Company as at the date of passing of this resolution (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the SGX-ST)); and

(d) the directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this resolution.

(Resolution 8)

9. To transact any other business as may properly be transacted at an annual general meeting.

By Order of the Board
Desmond Woon Choon Leng
Executive Director
Ho Bee Land Limited
1 April 2019

Notice of Annual General Meeting

Explanatory Notes and Statement Pursuant to Article 64 of the Company's Constitution

Ordinary Resolution 3: This resolution is to seek approval for the payment of a total sum of S\$425,000 as directors' fees for the financial year ended 31 December 2018 to be paid to the non-executive directors.

Ordinary Resolution 4: Mr Ong Chong Hua is an executive director. Detailed information on Mr Ong is set out in the sections on "Board of Directors" and "Corporate Governance" of the Annual Report.

Ordinary Resolution 5: Mr Jeffery Chan Cheow Tong will, upon re-election as a director, remain as chairman of the Remuneration Committee and a member of the Audit & Risk Committee. He is considered an independent director. Detailed information on Mr Chan is set out in the sections on "Board of Directors" and "Corporate Governance" of the Annual Report.

Ordinary Resolution 7: This resolution is to empower the directors from the date of this resolution being passed until the date of the next annual general meeting of the Company, or the date by which the next annual general meeting is required by law to be held or when varied or revoked by the Company in general meeting, whichever is the earlier, to issue shares or to make or grant instruments convertible into shares, and to issue shares in pursuance of such instruments. The maximum number of shares and instruments which the directors may issue shall not exceed the quantum set out in this resolution.

Ordinary Resolution 8: This resolution is to renew the Share Buyback Mandate, which was originally approved by shareholders on 29 April 2008 and was last renewed at the annual general meeting of the Company held on 26 April 2018. Please refer to the Letter to Shareholders dated 1 April 2019 for more details.

Books Closure Date and Payment Date for Dividends

Subject to the approval of the shareholders for the proposed first and final one-tier tax exempt dividend and the proposed special one-tier tax exempt dividend being obtained at the 31st Annual General Meeting, the register of members and the transfer book of the Company will be closed on 17 May 2019 for the purpose of determining shareholders' entitlements to the proposed dividends for the financial year ended 31 December 2018.

Duly completed transfers received by the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 up to 5.00 p.m. on 16 May 2019 will be registered before entitlements to the proposed dividends are determined.

Shareholders whose securities accounts with The Central Depository (Pte) Limited are credited with shares at 5.00 p.m. on 16 May 2019 will be entitled to the proposed dividends.

The proposed dividends, if approved by shareholders at the 31st Annual General Meeting will be paid on 31 May 2019.

Notice of Annual General Meeting

Notes

1. (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote on his behalf at the meeting. Where such member appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy.

(b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, he shall specify the number and class of shares in relation to which each proxy has been appointed.

“Relevant intermediary” has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.

2. A proxy need not be a member of the Company.
3. The instrument appointing a proxy or proxies must be deposited at the office of the Company’s Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 not less than 72 hours before the time appointed for the meeting.

Personal Data Privacy

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the annual general meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member’s personal data by the Company (or its agents or service providers) for the purpose of the processing and administration by the Company (or its agents or service providers) of proxies and representatives appointed for the annual general meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the annual general meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the “**Purposes**”), (ii) warrants that where the member discloses the personal data of the member’s proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member’s breach of warranty.



HO BEE LAND LIMITED

(Incorporated in the Republic of Singapore)
Company Registration No. 198702381M

ANNUAL GENERAL MEETING

PROXY FORM

IMPORTANT

1. Relevant intermediaries as defined in Section 181 of the Companies Act, Chapter 50 may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
2. For CPF / SRS investors holding Ho Bee Land Limited shares, this form of proxy is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by them. CPF / SRS investors should contact their respective Agent Banks / SRS Operators if they have any queries regarding their appointment as proxies.
3. By submitting an instrument appointing proxy(ies) and/or representative(s), a member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 1 April 2019.

I/We _____ (Name), _____ (NRIC/Passport/Co. Reg. No.)
of _____ (Address)

being a member/members of Ho Bee Land Limited (the "Company") hereby appoint:

Name	Address	NRIC/Passport Number	Proportion of Shareholdings	
			No. of Shares	%
and/or (delete as appropriate)				

as my/our proxy/proxies to attend, speak and vote for me/us on my/our behalf at the 31st Annual General Meeting of the Company ("AGM") to be held at NTU@one-north, Alumni House, Level 3, Auditorium 302, 11 Slim Barracks Rise, Singapore 138664 on Tuesday, 30 April 2019 at 10.30 a.m. and at any adjournment thereof.

I/We direct my/our proxy/proxies to vote for or against the resolutions to be proposed at the AGM as indicated hereunder. In the absence of specific directions, the proxy/proxies will vote or abstain as he/they may think fit, as he/they will on any other matter arising at the AGM and at any adjournment thereof.

(Voting will be conducted by poll. If you wish to vote all your shares "For" or "Against" the relevant resolution, please indicate with an "X" in the relevant box provided below. Alternatively, if you wish to vote some of your shares "For" and some of your shares "Against" the relevant resolution, please insert the relevant number of shares).

No.	Resolutions	No. of Votes For	No. of Votes Against
Routine Business			
1	To receive and adopt the directors' statement and audited financial statements for the financial year ended 31 December 2018 and the auditors' report thereon.		
2	To declare a first and final one-tier tax exempt dividend of 8 cents per share and a special one-tier tax exempt dividend of 2 cents per share for the financial year ended 31 December 2018.		
3	To approve directors' fees of S\$425,000 for the financial year ended 31 December 2018 (2017: S\$375,000).		
4	To re-elect Mr Ong Chong Hua as director.		
5	To re-elect Mr Jeffery Chan Cheow Tong as director.		
6	To re-appoint KPMG LLP as auditors and to authorise the directors to fix their remuneration.		
Special Business			
7	To approve the authority to issue shares and make or grant instruments convertible into shares.		
8	To approve the renewal of the Share Buyback Mandate.		

Dated this _____ day of _____ 2019.

Signature(s) of Member(s) or Common Seal

Total Number of Ordinary Shares Held (Note 1)

IMPORTANT: PLEASE READ NOTES OVERLEAF

NOTES TO PROXY FORM

- 1 Please insert the total number of shares held by you. If you have shares entered against your name in the Depository Register (maintained by The Central Depository (Pte) Limited), you should insert that number. If you have shares registered in your name in the Register of Members of the Company (maintained by or on behalf of the Company), you should insert that number. If you have shares entered against your name in the Depository Register and shares registered in your name in the Register of Members, you should insert the aggregate number. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by you.
- 2 (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote on his behalf at the meeting. Where such member appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy.

(b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, he shall specify the number and class of shares in relation to which each proxy has been appointed.

"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.
- 3 A proxy need not be a member of the Company.
- 4 The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 not less than 72 hours before the time appointed for the meeting.
- 5 Completion and return of an instrument appointing a proxy or proxies shall not preclude a member from attending, speaking and voting at the meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the relevant instrument appointing a proxy or proxies to the meeting.
- 6 The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney duly authorised.
- 7 Where an instrument appointing a proxy or proxies is signed on behalf of the appointor by an attorney, the power of attorney (or other authority) or a duly certified copy thereof must (failing previous registration with the Company) be attached to the instrument of proxy, failing which the instrument may be treated as invalid.
- 8 A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the meeting, in accordance with Section 179 of the Companies Act, Chapter 50.
- 9 The Company shall be entitled to reject an instrument of proxy which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified on the instrument of proxy. In addition, in the case of shares entered in the Depository Register, the Company may reject an instrument of proxy if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 72 hours before the time appointed for holding the meeting, as certified by The Central Depository (Pte) Limited to the Company.



HO BEE LAND LIMITED

(Incorporated in the Republic of Singapore)
(Company Registration No. 198702381M)

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