

# JAPFA LTD AND ITS SUBSIDIARIES

(Registration Number: 200819599W)

SGXNET ANNOUNCEMENT
UNAUDITED FINANCIAL STATEMENT
FOR THE THIRD QUARTER
ENDED 30 SEPTEMBER 2016

(Registration Number: 200819599W)

#### UNAUDITED FINANCIAL STATEMENT ANNOUNCEMENT FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

1 (a) (i) Income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **Income Statement**

	3rd Quarter			Jan -		
	2016	2015		2016	2015	
	US\$'000	US\$'000	Change	US\$'000	US\$'000	Change
Revenue	787,961	695,337	13%	2,287,675	2,075,265	10%
Cost of Sales	(600,662)	(556,965)	8%	(1,763,544)	(1,707,725)	3%
Gross Profit	187,299	138,372	35%	524,131	367,540	43%
Marketing and Distribution Costs	(29,085)	(26,019)	12%	(89,462)	(80,787)	11%
Administrative Expenses	(52,811)	(46,528)	14%	(166,307)	(145,371)	14%
Operating Profit	105,403	65,825	60%	268,362	141,382	90%
Interest Income	853	490	74%	2,047	1,939	6%
Finance Costs	(14,742)	(17,673)	-17%	(46,487)	(53,996)	-14%
Other Gains, Net	4,307	7,861	-45%	8,261	9,702	-15%
Share of results of Joint Ventures	27	(172)	n/m	(172)	(627)	-73%
Profit Before Foreign Exchange Adjustments and						
Changes in Fair Value of Biological Assets	95,848	56,331	70%	232,011	98,400	136%
Foreign Exchange Adjustments Gains/(Losses)	1,611	(28,912)	n/m	6,576	(48,807)	n/m
Gain/(Loss) from Changes in Fair Value						
of Biological Assets	5,746	(9,277)	n/m	(6,663)	(19,392)	-66%
Profit Before Tax from Continuing Operations	103,205	18,142	469%	231,924	30,201	668%
Income Tax Expense	(24,187)	(7,726)	213%	(46,208)	(13,368)	246%
Profit from Continuing Operations, Net of Tax	79,018	10,416	659%	185,716	16,833	n/m
Profit Attributable to Owners of the Parent,						
Net of Tax*	48,020	7,988	501%	116,046	17,949	547%
Profit/(Loss) Attributable to Non-Controlling						
Interests, Net of Tax	30,998	2,428	n/m	69,670	(1,116)	n/m
Profit, Net of Tax	79,018	10,416	659%	185,716	16,833	n/m

n/m : not meaningful

#### Additional information:

Management believes that Core PATMI w/o forex and EBITDA are important measures of performance, although these are not standard measures under FRS.

<sup>\*</sup> We derived Core PATMI from "Profit Attributable to Owners of the Parent, Net of Tax" by excluding changes in fair value of biological assets and derivative attributable to owners of the parent (net of tax), and excluding extraordinary items (attributable to owners of the parent, net of tax) namely, a gain from the buyback of USD bonds.

We define Core PATMI w/o forex is an estimate derived from Core PATMI by excluding foreign exchange gains/losses (before tax) attributable to the owners of the parent. As the majority of the foreign exchange gains/losses are unrealised and arises from the translation of USD bonds from a subsidiary in Indonesia, which has no tax implication, we have not made an estimate of the tax impact on foreign exchange gains/losses.

EBITDA	130,558	89.733	46%	339,781	202,494	68%
LUITUA	130,330	03,733	40/0	333,761	202,434	0070

We define EBITDA as profit before tax from continuing operations, excluding interest income, changes in fair value of biological assets and marketable securities, foreign exchange adjustments losses, finance costs, depreciation of property, plant and equipment, depreciation of investment properties and amortisation of intangible assets.

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# 1 (a) (ii) Net Profit is arrived at after (charging)/ crediting the following :

	3rd Quarter			Jan - S	Sep			
	2016	2015		2016	2015			
	US\$'000	US\$'000	Change	US\$'000	US\$'000	Change		
Finance Costs	(14,742)	(17,673)	-17%	(46,487)	(53,996)	-14%		
Foreign Exchange Adjustments Gains/(Losses)	1,611	(28,912)	n/m	6,576	(48,807)	n/m		
Depreciation of Property, Plant and								
<b>Equipment and Investment Properties</b>	(20,722)	(18,020)	15%	(61,898)	(53,628)	15%		
Amortisation of Intangible Assets	(325)	(289)	12%	(957)	(974)	-2%		
Interest Income	853	490	74%	2,047	1,939	6%		
Gain/(Loss) from Changes in Fair Value of								
Biological Assets	5,746	(9,277)	n/m	(6,663)	(19,392)	-66%		
Gain/(Loss) from Changes in Fair Value of								
Financial Assets	226	2,090	-89%	(473)	2,565	n/m		
Gain/(Loss) on Disposal of Property, Plant and								
Equipment and Investment Properties	106	19	458%	(131)	276	n/m		
Gain on Disposal of Asset Held for Sale	3,519		n/m	3,519		n/m		

n/m : not meaningful

# 1 (a) (iii) Statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **Statement of Comprehensive Income**

	3rd Quarter			Jan -		
	2016	2015		2016	2015	
	US\$'000	US\$'000	Change	US\$'000	US\$'000	Change
Profit from Continuing Operations,						
Net of Tax	79,018	10,416	659%	185,716	16,833	n/m
Other Comprehensive Income/(Loss):						
Items that will not be reclassified to profit or le	oss:					
Remeasurement of the Net Defined						
Benefits Plan, Net of Tax	(2,481)	(42)	n/m	(12,647)	(701)	n/m
Items that may be reclassified subsequently						
to profit or loss:						
Exchange Differences on Translating						
Foreign Operations, Net of Tax	4,212	(61,445)	n/m	28,813	(98,633)	n/m
Other Comprehensive Income/(Loss) for the						
Period, Net of Tax	1,731	(61,487)	n/m	16,166	(99,334)	n/m
Total Comprehensive Income/(Loss)	80,749	(51,071)	n/m	201,882	(82,501)	n/m
Total Comprehensive Income/(Loss)						
Attributable to Owners of Parent, Net of Tax	47,697	(33,752)	n/m	127,506	(49,065)	n/m
Total Comprehensive Income/(Loss)						
Attributable to Non-Controlling Interests,						
Net of Tax	33,052	(17,319)	n/m	74,376	(33,436)	n/m
Total Comprehensive Income/(Loss)	80,749	(51,071)	n/m	201,882	(82,501)	n/m

n/m : not meaningful

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1 (b) (i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Gro	oup	Company			
	As at 30/9/2016	As at 31/12/2015	As at 30/9/2016	As at 31/12/2015		
	US\$'000	US\$'000	US\$'000	US\$'000		
ASSETS	· · · · · · · · · · · · · · · · · · ·					
Non-Current Assets						
Property, Plant and Equipment	885,083	834,952	229	416		
Investment Properties	10,748	924	-	-		
Intangible Assets	8,654	8,525	-	-		
Biological Assets	309,569	290,064	-	-		
Investments in Subsidiaries	· -	-	940,400	790,075		
Investment in Joint Ventures	4,134	3,476	· -	-		
Deferred Tax Assets	12,410	12,729	-	-		
Other Receivables	1,952	349	-	-		
Other Assets	11,867	15,065	-	-		
Total Non-Current Assets	1,244,417	1,166,084	940,629	790,491		
Current Assets		1,100,001	3 10,023	730,131		
Inventories	661,450	609,437	_	_		
Biological Assets	61,236	51,917	_	_		
Trade and Other Receivables	163,461	132,381	51,504	177,177		
Other Financial Assets	8,907	9,529	547	4,092		
Other Assets	107,956	95,304	71	58		
Cash and Cash Equivalents	184,052	147,935	3,221	14,258		
Total Current Assets	1,187,062	1,046,503	55,343	195,585		
		-				
Total Assets	2,431,479	2,212,587	995,972	986,076		
EQUITY AND LIABILITIES						
Equity	00= 644		00= 644	007.014		
Share Capital	937,614	937,614	937,614	937,614		
Retained Earnings	403,636	301,022	56,449	26,093		
Other Reserves	(379,238)	(396,315)	=	-		
Translation Reserve	(153,348)	(171,776)	<del>-</del>			
Equity Attributable to Owners						
of the Parent	808,664	670,545	994,063	963,707		
Non-Controlling Interests	469,246	338,071				
Total Equity	1,277,910	1,008,616	994,063	963,707		
Non-Current Liabilities						
Provisions	99,399	74,801	-	-		
Deferred Tax Liabilities	4,642	4,512	-	-		
Trade and Other Payables	975	642	-	-		
Other Financial Liabilities	386,864	510,436	-	-		
Other Liabilities	3,179	3,267				
Total Non-Current Liabilities	495,059	593,658				
Current Liabilities						
Income Tax Payable	22,191	13,045	-	-		
Trade and Other Payables	285,348	259,971	1,909	2,119		
Other Financial Liabilities	345,150	330,071	-	20,250		
Other Liabilities	5,821	7,226				
<b>Total Current Liabilities</b>	658,510	610,313	1,909	22,369		
Total Liabilities	1,153,569	1,203,971	1,909	22,369		
Total Equity and Liabilities	2,431,479	2,212,587	995,972	986,076		

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#### 1 (b) (ii) Aggregate amount of group's borrowings and debt securities.

	As at 30/9/2016 US\$'000	As at 31/12/2015 US\$'000
Amount due within one year		
Secured	229,533	329,905
Unsecured	115,353	
Total	344,886	329,905
Amount due more than one year		
Secured	190,480	204,008
Unsecured	196,384	306,428
Total	386,864	510,436

The secured borrowings are secured by property, plant and equipment, share certificates of certain subsidiaries, cash and cash equivalents, receivables, inventories, biological assets, assessment of insurance policies and corporate guarantees of subsidiaries.

#### 1 (b) (iii) Rule 704(31) and Rule 728 of the Listing Manual.

In 3Q2016, PT So Good Food ("PT SGF") and PT So Good Food Manufacturing ("PT SGM"), both wholly owned subsidiaries of the Company (held through Jupiter Foods Pte Ltd ("JFS"), extended their existing facility with BCA for an additional year, and increased the facility by an additional investment loan availability of about IDR 34 billion bringing the total facilities to about IDR 909 billion.

There is no change to the terms of the change of control provisions of the Debtors (PT SGF and PT SGM), JFS and the Company (unofficial English translation set out below):

"Unless Bank BCA determine otherwise, the Debtors are obliged to sure that:

- (i) The Santosa Family shall maintain its shareholding in Japfa Ltd of more than 50% (fifty percent);
- (ii) Japfa Ltd shall maintain its shareholding in Jupiter Foods Pte Ltd of more than 50%;
- (iii) Jupiter Foods Pte Ltd shall maintain its shareholding, directly and indirectly in the Debtors of more than 99%,

therefore: the Santosa Family, through Jupiter Foods Pte Ltd may resolve all matters based on the articles of association of the Debtors in accordance with the majority voting rights owned by them in the Debtors and can determine the Board of Directors and Board of Commissioners of the Debtors".

In compliance with Rule 728 of the Listing Manual of the SGX-ST, the Company had on 29 July 2014 obtained an undertaking from its controlling shareholders Mr. Handojo Santosa and Ms. Rachel Anastasia Kolonas to notify the Company as soon as he or she becomes aware, of any share pledging arrangements by the Scuderia Trust and the Capital Two Trust (directly and/or indirectly) respectively and of any event which may result in a breach of the provisions under the then existing or any future banking facilities, where the shareholdings of the Controlling Shareholders are referenced.

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# 1 (c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Jan - Sep			
	2016	2015		
	US\$'000	US\$'000		
Cash Flows From Operating Activities				
Profit Before Tax	231,924	30,201		
Adjustment for:				
Amortisation of Intangible Assets	957	974		
Amortisation of Land Use Rights	46	18		
Depreciation of Property, Plant and Equipment and Investment Properties	61,898	53,628		
Loss from Changes in Fair Value of Biological Assets	6,663	19,392		
Gain on Disposal of Other Financial Assets	(149)	-		
Gain from Changes in Fair Value of Derivative Financial Instruments	(860)	140		
Loss/(Gain) from Changes in Fair Value of Financial Assets	473	(2,565)		
Loss/(Gain) on Disposal of Property, Plant and Equipment				
and Investment Properties	131	(276)		
Gain on Buyback of Bonds Payable	(634)	(5,126)		
Gain on Disposal of Asset Held for Sale	(3,519)	-		
Increase in Provision for Retirement Benefits	6,527	6,890		
Interest Income	(2,047)	(1,939)		
Interest Expense	46,487	53,996		
Share Options Granted by Subsidiary	311	380		
Share of Loss from Equity-Accounted Joint Ventures	172	627		
Write-off of Property, Plant and Equipment	245	4		
Net Effect of Exchange Rate Changes	11,951	9,653		
Operating Cash Flows before Changes in Working Capital	360,576	165,997		
Inventories	(52,094)	87,594		
Biological Assets	(15,855)	(25,013)		
Trade and Other Receivables	(32,683)	15,576		
Other Assets	(24,159)	(24,808)		
Trade and Other Payables	23,030	(13,582)		
Provisions	(3,487)	(2,704)		
Other Liabilities	(1,493)	(1,048)		
Net Cash Flows From Operations	253,835	202,012		
Income Taxes Paid	(16,957)	(9,524)		
Net Cash Flows From Operating Activities	236,878	192.488		
Net cash flows from operating Activities	230,070	132,400		
Cash Flows From Investing Activities				
Acquisition of Subsidiaries (Net of Cash Acquired)	_	6		
Purchase of Property, Plant and Equipment	(109,171)	(95,171)		
Purchase of Intangible Assets	(593)	(1,022)		
Land Use Rights	(117)	(1,022)		
Purchase of Other Financial Assets	(1,985)	_		
Purchase of Biological Assets	(20,208)	(14,086)		
Proceeds from Disposal of Property, Plant and Equipment	1,332	1,187		
Proceeds from Disposal of Investment in Other Financial Assets		1,107		
Addition to Investment in Joint Venture	3,222 (679)	- /1 /2E\		
		(1,425)		
Interest Received	2,047	1,939		
Proceeds from Disposal of Asset Held for Sale	20,921	- (400 572)		
Net Cash Flows Used in Investing Activities	(105,231)	(108,572)		

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# 1 (c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

, , , , , , , , , , , , , , , , ,	Jan - Sep		
	2016	2015	
	US\$'000	US\$'000	
Cash Flows From Financing Activities			
Decrease in Other Financial Liabilities	(113,900)	(145,126)	
Increase from New Bank Loans	-	52,510	
Cash Restricted in Use	1,831	2,029	
Buy Back of Bonds Payable	(3,285)	(12,500)	
Proceeds from Disposal of Shares in Subsidiary to Non-Controlling			
Interests Without Change in Control	28,994	-	
Proceeds from Issue of New Shares by Subsidiary to Non-Controlling			
Interests	60,022	5,804	
Acquisition of Non-Controlling Interests Without Change in Control	(4,396)	(5,700)	
Dividend Paid to Equity Holders of the Company	(6,464)	-	
Dividend Paid by Subsidiary to Non-Controlling Interests	(11,055)	-	
Interest Paid	(46,487)	(53,996)	
Net Cash Flows Used in Financing Activities	(94,740)	(156,979)	
Net Increase/(Decrease) in Cash and Cash Equivalents	36,907	(73,063)	
Effect of Exchange Rate Changes on Cash and Cash Equivalents	1,041	(8,319)	
Cash and Cash Equivalents, Statement of Cash Flows, Beginning Balance	140,769	281,192	
Cash and Cash Equivalents, Statement of Cash Flows, Ending Balance	178,717	199,810	

#### Notes:

<sup>(</sup>i) For the purpose of the Consolidated Statement of Cash Flows, the Consolidated Cash and Cash Equivalents comprise the following:

	As at 30/9/2016 US\$'000	As at 30/9/2015 US\$'000
Cash and Bank Balances	184,052	203,250
Less: Bank Deposit Pledged	(5,335)	(3,440)
Cash and Cash Equivalents per Consolidated Statement of Cash Flows	178,717	199,810

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1 (d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholder, together with a comprehensive statement for the corresponding period of the immediately preceding financial year.

	Total	Attributable to Parent	Share	Retained	Other	Translation	Non-Controlling
	Equity	Sub-total	Capital	Earnings	Reserves	Reserve	Interests
Group	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Balance at 1 January 2016	1,008,616	670,545	937,614	301,022	(396,315)	(171,776)	338,071
Movements in Equity:							
Total Comprehensive Income for the Period	201,882	127,506	-	109,078	-	18,428	74,376
Issue of New Shares by Subsidiary to Non-Controlling Interests							
Without a Change in Control	6,612	-	-	-	-	-	6,612
Disposal of Shares in Subsidiary to Non-Controlling Interests							
Without Change in Control	28,994	7,876	-	-	7,876	-	21,118
Deemed Disposal of Shares in Subsidiary to Non-Controlling Interests							
Without Change in Control	53,410	10,660	-	-	10,660	-	42,750
Acquisition of Non-Controlling Interests Without Change in Control	(4,396)	(1,770)	-	-	(1,770)	-	(2,626)
Grant of Share Options	311	311	-	-	311	-	-
Dividend Paid to Equity Holders of the Company	(6,464)	(6,464)	-	(6,464)	-	-	-
Dividend Paid by Subsidiary to Non-Controlling Interests	(11,055)	-	-	-	-	-	(11,055)
Balance at 30 September 2016	1,277,910	808,664	937,614	403,636	(379,238)	(153,348)	469,246
Balance at 1 January 2015	994,274	661,868	937,614	238,601	(398,931)	(115,416)	332,406
Movements in Equity:	ŕ	,	,	•	, ,	, , ,	·
Total Comprehensive Loss for the Period	(82,501)	(49,065)	-	17,587	_	(66,652)	(33,436)
Issue of New Shares by Subsidiary to Non-Controlling Interests							
Without a Change in Control	5,804	-	-	-	_	-	5,804
Acquisition of Non-Controlling Interests Without Change in Control	(5,700)	(1,147)	-	-	(1,147)	-	(4,553)
Grant of Share Options	380	380	-	-	380	-	-
Non-Controlling Interests arising from Acquisition of Subsidiary	15	-	-	-	_	-	15
Balance at 30 September 2015	912,272	612,036	937,614	256,188	(399,698)	(182,068)	300,236

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1 (d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholder, together with a comprehensive statement for the corresponding period of the immediately preceding financial year. (Cont'd)

	Total	Share	Retained
	Equity	Capital	Earnings
Company	US\$'000	US\$'000	US\$'000
Balance at 1 January 2016	963,707	937,614	26,093
Movements in Equity:			
Total Comprehensive Income for the Period	36,820	-	36,820
Dividend Paid to Equity Holders of the Company	(6,464)	-	(6,464)
Balance at 30 September 2016	994,063	937,614	56,449
Balance at 1 January 2015	959,643	937,614	22,029
Movements in Equity:			
Total Comprehensive Income for the Period	3,117	-	3,117
Balance at 30 September 2015	962,760	937,614	25,146

1 (d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

	Number of Shares		
	3rd Quarter to	3rd Quarter to	
	30/9/2016	30/9/2015	
Issued and fully paid ordinary shares:			
As at beginning of period	1,764,670,391	1,764,670,391	
Issued during the period	-	-	
As at end of period	1,764,670,391	1,764,670,391	

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1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 30/9/2016	As at 30/9/2015
Number of issued shares	1,764,670,391	1,764,670,391

1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation applied by the Group are consistent with those used in its audited financial statements as at 31 December 2015 except for those as disclosed under item 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

On 1 January 2016, the Group adopted the new or amended FRS and Interpretations to FRS ("INT FRS") that are mandatory for application from that date. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the Group's and Company's accounting policies and had no material effect on the amounts reported for the current or prior financial periods.

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6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	3rd Quarter		Jan - Sep	
	2016	2015	2016	2015
	US Cents	US Cents	US Cents	US Cents
Earnings per share for the period (a) Based on weighted average nu of ordinary shares in issue (b) Based on a fully diluted basis	mber 2.72 2.72	0.45 0.45	6.58 6.58	1.02 1.02
Weighted Average Number of				
Ordinary Shares	1,764,670,391	1,764,670,391	1,764,670,391	1,764,670,391

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the current financial period reported on and immediately preceding financial year.

	Group		Company	
	As at 30/9/2016 US\$	As at 31/12/2015 US\$	As at 30/9/2016 US\$	As at 31/12/2015 US\$
Net asset value per ordinary share	0.46	0.38	0.56	0.55

Net asset value per ordinary share is based on the issued share capital of the Company at the end of the financial period.

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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Group Performance**

#### 3Q 2016 vs 3Q 2015

#### Revenue

	3rd Quarter	3rd Quarter	
	2016	2015	Variance
	US\$'000	US\$'000	US\$'000
Animal Protein Indonesia	523,334	449,729	73,605
Animal Protein Other	144,511	133,986	10,525
Dairy	66,179	64,266	1,913
Consumer Food	52,187	47,356	4,831
Others	1,750		1,750
Total	787,961	695,337	92,624

All business segments showed an improvement in revenue mainly due to the improved poultry market from the Indonesia operations in the animal protein segment and also higher sales volumes across all business segments.

#### **Operating Profit**

	3rd Quarter	3rd Quarter	
	2016	2015	Variance
	US\$'000	US\$'000	US\$'000
Animal Protein Indonesia	79,619	48,770	30,849
Animal Protein Other	11,370	7,934	3,436
Dairy	10,357	7,247	3,110
Consumer Food	3,190	977	2,213
Others	867	897	(30)
Total	105,403	65,825	39,578

The increase in operating profit was mainly due to improvement in the profitability from the Indonesia operations in the animal protein segment. The poultry business in Indonesia turned around in second half of 2015, mainly due to improvement in poultry market leading to better pricing environment. In addition, the lower costs of feed resulted in healthy margins.

Other gains in 3Q 2016 include a gain on disposal of asset held for sale of US\$3.5 million arising from the sale of property and equipment and other assets by a subsidiary of PT Japfa Comfeed Indonesia Tbk ("PT Japfa Tbk), a listed subsidiary in Indonesia.

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The "Profit Before Foreign Exchange Adjustments and Changes in Fair Value of Biological Assets" was US\$95.8 million in 3Q 2016 as compared to US\$56.3 million in 3Q 2015.

Gain from changes in fair value of biological assets was US\$5.7 million in 3Q 2016 as compared to a loss of US\$9.3 million in 3Q 2015. The gain from changes in fair value of biological assets in 3Q 2016 was mainly due to increase in number of cattle in Indonesia and swine in Vietnam.

As a result of the above, the Group recorded a profit after tax of US\$79.0m in 3Q 2016 as compared to US\$10.4m in 3Q 2015.

The profit attributable to owners of the parent was US\$48.0 million in 3Q 2016 and US\$8.0 million in 3Q 2015. If we exclude the fair value changes of biological assets and derivative, extraordinary items and foreign exchange gains/losses, the adjusted profit attributable to owners of the parent ("Core PATMI w/o forex") will be US\$42.0 million in 3Q 2016 as compared to US\$27.9 million in 3Q 2015.

#### **Review of Financial Position**

The Group's total assets as at 30 September 2016 increased by US\$218.9 million from US\$2,212.6 million to US\$2,431.5 million primarily due to increase in property, plant and equipment, inventories, biological assets and trade receivables.

The Group's total liabilities as at 30 September 2016 decreased by US\$50.4 million from US\$1,204.0 million to US\$1,153.6 million primarily due to decrease in other financial liabilities.

The Group's translation reserves improved from negative US\$171.8 million as at 31 December 2015 to negative US\$153.3 million as at 30 September 2016 mainly due to translation gain arising from the Indonesian Rupiah strengthening against the US Dollar.

In August 2016, global investment firm KKR's US\$81.9 million-investment in PT Japfa Tbk was completed through a private placement in PT Japfa Tbk for US\$53.4 million and purchase of shares in PT Japfa Tbk from the Company for US\$28.5. Following this transaction, the Group recorded a capital reserve of US\$18.4 million as a result of a reduction in its ownership in PT Japfa Tbk from 58.7% to 51.0%.

#### **Review of Group Cash Flow**

Net cash flows from operating activities were US\$236.9 million in 9M 2016, which mainly arose from operating cash flows before changes in working capital of US\$360.6 million offset by changes in working capital of US\$106.7 million and income tax paid of US\$17.0 million.

Net cash flows used in investing activities were US\$105.2 million in 9M 2016 mainly represented by the purchase of property, plant and equipment of US\$109.2 million.

Net cash flows used in financing activities were US\$94.7 million in 9M 2016 mainly arose from interest paid of US\$46.5 million, dividend paid of US\$17.5 million and decrease in other financial liabilities of US\$113.9 million partially offset by proceeds from issuance of shares to non-controlling interests by subsidiaries of US\$60.0 million.

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9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

In the third quarter of 2016 ("3Q 2016"), Japfa reported that all its business segments recorded improved revenue and profits compared to 3Q 2015.

In general, the Group's performance is impacted by the macroeconomic environment and currency fluctuations of the countries it operates in, as well as the market environment of the various animal protein industries.

Since the beginning of 2016, the prices of day-old chicks ("DOCs") and broiler chickens in Indonesia have improved, leading to a recovery of the overall poultry industry. Nonetheless, DOC and broiler prices are expected to fluctuate, due to the seasonality and cyclical nature of the poultry industry. While the Indonesian Rupiah has strengthened in 2016, the Group expects the Indonesian Rupiah to remain volatile in the near term, which may affect consumer consumption and PT Japfa Tbk's revenue in USD terms.

Earlier this year, Indonesia's Business Competition Supervisory Commission ("KPPU") issued a guilty verdict on 32 beef companies, including two subsidiaries of PT Japfa Tbk, of cartel and production arrangements. The total fine imposed is approximately US\$1 million, and the Group has appealed against the decision to the District Court.

In 3Q 2016, the KPPU also issued a guilty verdict in its case against PT Japfa Tbk and 11 poultry companies in relation to the culling programme of 6 million parent stock, and has imposed a penalty of approximately US\$2 million on PT Japfa Tbk. The Group takes the decision of the KPPU very seriously and will consider its options and make further disclosures as required.

Both of these cases are not expected to have a material effect on the Group's operations and business. The Group will continue to remain vigilant and ready to respond to any changes in the competitive and regulatory landscape, which can potentially impact its Indonesian operations.

In China, raw milk prices continue to be under pressure, which the Group has been able to mitigate through improvements in milk yield and growth in sales volume.

In addition, each of the five countries that the Group operates in could continue to see fluctuations in raw material costs and selling prices, which are determined by supply and demand.

Overall, the Group remains confident that its diversified strategy across multiple proteins and geographies, together with its track record in replicating its industrialised and scalable business across the region, will sustain its long-term growth momentum.

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#### 11. Dividend

- (a) Current Financial Period Reported on Nil
- (b) Corresponding Period of the Immediately Preceding Financial Year
  Nil
- (c) Date Payable
  Not Applicable
- (d) Books Closure Date
  Not Applicable

### 12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have any general mandate for interested person transaction(s) from the shareholders.

#### 14. Negative Confirmation by the Board pursuant to Rule 705(5)

On behalf of the Board of Directors of the Company, we, the undersigned, hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of Directors of the Company which may render the unaudited third quarter financial results for the period ended 30 September 2016 to be false or misleading in any material respect.

### 15. Confirmation pursuant to Appendix 7.7 under Rule 720(1) of the Listing Manual

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).

By Order of the Board

Tan Yong Nang Executive Director and Chief Executive Officer 27 October 2016