

# **SP CORPORATION LIMITED**

(Company Registration No. 195200115k)

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# FULL YEAR FINANCIAL STATEMENTS ANNOUNCEMENT AUDITED RESULTS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2013

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# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) Consolidated Statement of Profit or Loss (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

		Group			
		31.12.13	31.12.12	+ / (-)	
	Note	\$'000	\$'000	%	
Revenue	а	152,591	173,311	(12)	
Cost of sales		(143,698)	(163,956)	(12)	
Gross profit	а	8,893	9,355	(5)	
Other operating income	b	95	32	197	
Distribution costs	С	(2,591)	(2,300)	13	
Administrative expenses	d	(4,229)	(4,945)	(14)	
Other operating expenses	е	(194)	(474)	(59)	
Finance income	f	575	839	(31)	
Finance costs			(38)	n.m	
Profit before tax		2,549	2,469	3	
Income tax expense		(146)	(357)	(59)	
Profit for the financial year		2,403	2,112	14	
Profit attributable to Owners of the Company		2,403	2,112		

n.m: Not meaningful

# 1(a)(ii) Consolidated Statement of Profit or Loss and Other Comprehensive Income (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

		Group		
		31.12.13	31.12.12	+ / (-)
	Note	\$'000	\$'000	%
Profit for the financial year		2,403	2,112	14
Other comprehensive income for the financial year:  Items that may be reclassified subsequently to profit or loss  Exchange differences on translation of foreign operations	_	670	(200)	
Translation account reclassified to profit or loss on liquidation of a	g	670	(896)	n.m
subsidiary	е	46	-	n.m
Total comprehensive income for the financial year		3,119	1,216	156
Total comprehensive income attributable to Owners of the Compar	ıy	3,119	1,216	156

# 1(a)(iii) Profit for the financial year of the Group is arrived at after crediting / (charging) the following:

		Gro	ир
	•	31.12.13	31.12.12
	Note	\$'000	\$'000
Write-back (Allowance) for doubtful trade receivables, net	b, e	44	(62)
Gain (Loss) on disposal of plant and equipment, net	е	2	(142)
Plant and equipment written off	е	(2)	(148)
Foreign currency exchange loss, net	е	(126)	(91)
Allowance of inventory obsolescence	е	(18)	(15)
Inventories written off	е	(2)	(16)
Loss on liquidation of a subsidiary	е	(46)	-
Depreciation of plant and equipment	h	(135)	(207)
Over (Under) provision of income tax in respect of prior years		154	(47)

#### Note:

- a. Revenue for FY2013 was lower than FY2012 because of lower commodities trading in coal and metals and lower tyre sales. Besides, there was also absence of revenue from the Singapore operations of the Geotechnical & Soil Investigation Unit which had been scaled down since the last financial year. Accordingly, gross profit of the Group for FY2013 was lower than that in FY2012.
- b. Other operating income was higher in FY2013 mainly attributable to the write-back of allowance for doubtful trade receivables.
- c. Distribution costs were higher than FY2012 largely due to higher promotional expenses and higher labour costs.
- Lower administrative expenses in FY2013 were a reflection of cost savings from the scaling down of the Geotechnical & Soil Investigation Unit's operations.
- e. Other operating expenses were significantly lower in FY2013 mainly due to the absence of losses on disposal / write-off of plant and equipment and allowance for doubtful trade receivables. These were partially offset by higher foreign currency exchange loss due to the weakening of Singapore dollar against US dollar and loss on liquidation of an overseas subsidiary.

- f. Finance income comprised primarily interest earned from the refundable deposit placed with a coal supplier and late-payment interest on overdue trade receivable from an Indonesian gold mine ("the Gold Mine"). Finance income for FY2013 was lower due to the waiver of late-payment interest payable by the Gold Mine in view of its full settlement of US\$1 million in FY2013.
- g. The translation gain in FY2013 was mainly attributable to the strengthening of US dollar upon consolidation of subsidiaries whose functional currency is the US dollar.
- h. Lower depreciation reflected the disposal of plant and equipment by the Geotechnical & Soil Investigation Unit in the previous financial year.

# 1(b)(i) Statements of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

	Group			Company		
	Note	<b>31.12.13</b> \$'000	<b>31.12.12</b> \$'000	<b>31.12.13</b> \$'000	<b>31.12.12</b> \$'000	
<u>ASSETS</u>						
Non-current assets						
Plant and equipment	i	436	214	120	26	
Investments in subsidiaries	_	-	-	17,216	17,132	
Total non-current assets	_	436	214	17,336	17,158	
Current assets						
Inventories		1,747	1,724	-	-	
Trade receivables, other receivables and		44.066	E0 225	14 220	10 501	
refundable deposit Cash and bank balances	j	44,366 24,736	50,335 17,616	14,330 5,954	12,591 6,940	
Total current assets	_	70,849	69,675	20,284	19,531	
Total assets	_	71,285	69,889	37,620	36,689	
	=	,	,	- ,		
EQUITY AND LIABILITIES						
Equity						
Share capital		58,366	58,366	58,366	58,366	
Translation account		(1,459)	(2,175)	-	-	
Accumulated losses	_	(12,409)	(14,812)	(22,103)	(23,746)	
Total equity	_	44,498	41,379	36,263	34,620	
Non-current liability						
Deferred tax	_	35	29	13	4	
Current liabilities						
Trade and other payables	k	26,339	27,827	1,334	1,889	
Income tax payable	_	413	654	10	176	
Total current liabilities		26,752	28,481	1,344	2,065	
Total equity and liabilities	=	71,285	69,889	37,620	36,689	

#### Note:

- The increase in plant and equipment was largely due to the relocation and consolidation of its Tyre and Auto Products Unit from premises in Jalan Pemimpin and Tagore Drive to Woodlands Sector 1. Besides, there was also furbishing costs incurred for the new corporate office at Shenton Way.
- j. Lower trade receivables, other receivables and refundable deposit were mainly due to improved efforts in trade debt collection and full settlement of US\$1 million from the Gold Mine in accordance with the agreed repayment schedule.
- k. The decrease in trade and other payables was due to the timing of payment to suppliers.

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

# Amount repayable in one year or less, or on demand

	As at 31.12.13	As at 31.12.12		
Secured	Unsecured	Secured	Unsecured	
\$'000	\$'000	\$'000	\$'000	
-	-	-	-	

# **Details of any collateral**

None.

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

		Grou	ıp
		31.12.13	31.12.12
Operating Activities	Note	\$'000	\$'000
Profit before tax		2,549	2,469
Adjustments for:		2,040	2,400
Depreciation of plant and equipment		135	207
(Gain) Loss on disposal of plant and equipment, net		(2)	142
Plant and equipment written off		2	148
(Write back) Allowance for doubtful trade receivables, net		(44)	62
Allowance of inventory obsolescence, net		18	15
Inventories written off		2	16
Interest expense		-	38
Interest income		(575)	(839)
Loss on liquidation of a subsidiary		46	-
Operating cash flows before movements in working capital		2,131	2,258
Inventories		(43)	426
Trade receivables, other receivables and refundable deposit		5,098	11,973
Restricted bank balances		1,712	1,194
Trade and other payables		(1,481)	(2,722)
Currency translation adjustments of subsidiaries		409	(478)
Cash generated from operations		7,826	12,651
Interest paid		-	(48)
Interest received		1,292	705
Income tax paid, net		(190)	(136)
Net cash from operating activities		8,928	13,172
Investing Activities			
Proceeds on disposal of plant and equipment		3	157
Payments for acquisition of plant and equipment		(360)	(64)
Net cash (used in) from investing activities		(357)	93
Financing Activities			
Proceeds from borrowings		-	9,905
Repayments of borrowings		-	(17,199)
Net cash used in financing activities		-	(7,294)
Effects of exchange rate changes on the balance of cash held in			
foreign currencies		261	(402)
Net increase in cash and cash equivalents		8,571	5,971
Cash and cash equivalents at beginning of financial year		14,209	8,640
Cash and cash equivalents at end of financial year	I	23,041	14,209
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### Note:

 Cash and cash equivalents at the year end excluded a sum of \$1,695,000 (31 December 2012: \$3,407,000) which had been pledged to banks as collateral for trade and credit facilities received by certain subsidiaries.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Attributable to owners of the Company			
	Share Capital \$'000	Translation Account \$'000	Accumulated Losses \$'000	Total Equity \$'000
The Group	•	,	,	,
At 1 January 2013 Total comprehensive income for the financial year	58,366	(2,175)	(14,812)	41,379
Profit for the financial year	-	-	2,403	2,403
Other comprehensive income for the financial year	-	716	-	716
At 31 December 2013	58,366	(2,175)	(14,812)	44,498
At 1 January 2012 Total comprehensive income for the financial year	58,366	(1,279)	(16,924)	40,163
Profit for the financial year	-	_	2,112	2,112
Other comprehensive income for the financial year	-	(896)		(896)
At 31 December 2012	58,366	(2,175)	(14,812)	40,163
The Company				
At 1 January 2013 Profit for the financial year, representing total	58,366	-	(23,746)	34,620
comprehensive income for the financial year		-	36,263	36,263
At 31 December 2013	58,366	-	12,517	70,883
At 1 January 2012 Profit for the financial year, representing total	58,366	-	(26,964)	31,402
comprehensive income for the financial year	-	-	3,218	3,218
At 31 December 2012	58,366	-	(23,746)	34,620

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

None.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding financial year.

	The C	Group	The Co	mpany
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Total number of				
issued ordinary shares	350.99 million	350.99 million	350.99 million	350.99 million

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard.

The figures have been audited by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

See attached for auditors' report.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in Section 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial year as compared with those used in the audited financial statements for the financial year ended 31 December 2012.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all the new and revised FRSs and Interpretations of FRS ("INT FRS") that are effective for annual periods beginning on or after 1 January 2013 and are relevant to its operations. The adoption of these new/revised FRSs and INT FRSs does not result in changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior financial years.

- 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends
  - i) Earnings per ordinary share based on weighted average number of shares (in cent)
  - ii) Earnings per ordinary share based on fully diluted basis (in cent)

Weighted average number of ordinary shares (in millions)

Group					
31.12.13	31.12.12				
0.68	0.60				
0.68	0.60				
350.99	350.99				

As there were no outstanding potentially dilutive ordinary shares, the diluted earnings per ordinary share were accordingly the same as the earnings per ordinary share for the respective financial year.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

Net asset value per ordinary share (in cents)

Total number of issued shares\* at the end of the financial year (in millions)

Gro	oup	Company		
31.12.13	31.12.12	31.12.13	31.12.12	
12.68	11.79	10.33	9.86	
350.99	350.99	350.99	350.99	

<sup>\*</sup> There were no treasury shares at the end of the respective financial year.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

The Group recorded revenue of \$152.6 million in FY2013 as compared to \$173.3 million in FY2012.

Commodities Trading Unit reported lower revenue in FY2013 of \$115.5 million as compared to \$127.6 million in FY2012 mainly due to lower trading in coal and metals. Earnings for FY2013 remained comparable to FY2012 as a result of lower finance charges and manpower costs.

<u>Tyre & Auto Products Unit</u>'s revenue of \$37.0 million in FY2013 was 12% lower than the \$41.9 million in FY2012 due to lower activities in both the export and domestic markets. Correspondingly, the Unit reported lower earnings.

Geotechnical & Soil Investigation Unit did not generate any revenue in FY2013 following the scaling down of the Singapore operation since FY2012. Loss after tax had been reduced significantly.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The Group expects the prospects for the tyre and commodity trading businesses to remain challenging. The unfavourable weather conditions in Indonesia have affected the coal production and supply. The coal prices in Indonesia continue to be under pressure with increasing cautiousness exercised by the consumers amidst uncertainties created by the upcoming election there.

The Group remains vigilant over the challenges presented by the global economic environment and strives to rejuvenate its business operations through strengthening and expanding its network of core suppliers, customers and dealers.

### 11. Dividend

# (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

None.

# (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

### (c) Date payable

Not applicable.

### (d) Books closure date

Not applicable.

# 12. If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared or recommended for the financial year ended 31 December 2013.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

	Commodities Trading \$'000	Geotechnical and Soil Investigation \$'000	Tyre and Auto Products \$'000	Corporate and others \$'000	Inter- segment Eliminations \$'000	Consolidated \$'000
Financial year ended 31 Dec	ember 2013					
Revenue - External customers - Inter-segment Total segment revenue	115,542 - 115,542	- - -	37,021 - 37,021	28 3,190 3,218	(3,190) (3,190)	152,591 - 152,591
Result Segment result Finance income	1,837 570	(187) 2	183 3	277 -	(136) -	1,974 575
Profit before tax	2,407	(185)	186	277	(136)	2,549
Income tax expense						(146)
Profit after tax					•	2,403
Assets Segment assets Unallocated assets Total assets	50,363	2,345	12,402	6,157	-	71,267 18 71,285
Liabilities Segment liabilities Unallocated liabilities Total liabilities	17,274	250	7,852	963	-	26,339 448 26,787
Other information Capital expenditure Depreciation Gain on disposal of plant and	11 3	2	204 81	145 49	- -	360 135
equipment, net	-	-	-	(2)	-	(2)
Plant and equipment written off	-	-	2	-	-	2
Write-back for doubtful trade receivables, net Allowance for inventory	-	(27)	(17)	-	-	(44)
obsolescence, net	-	-	18	-	-	18
Inventories written off	-	-	2	-	=	2

Financial year ended 31 De	Commodities Trading \$'000	Geotechnical and Soil Investigation \$'000	Tyre and Auto Products \$'000	Corporate and others \$'000	Inter- segment Eliminations \$'000	Consolidated \$'000
•	cember 2012					
Revenue - External customers - Inter-segment Total segment revenue	127,571 - 127,571	3,827 - 3,827	41,913 3 41,916	5,529 5,529	(5,532) (5,532)	173,311 - 173,311
Total segment revenue	127,071	0,027	11,010	0,020	(0,002)	170,011
Result Segment result Finance income Finance costs	2,179 460 (38)	(2,214) 379 -	975 - -	2,776 - -	(2,048)	1,668 839 (38)
Profit before tax	2,601	(1,835)	975	2,776	(2,048)	2,469
Income tax expense						(357)
Profit after tax						2,112
Assets Segment assets Unallocated assets Total assets	50,429	2,550	9,667	7,027	-	69,673 216 69,889
Liabilities Segment liabilities Unallocated liabilities Total liabilities	18,776	327	7,663	1,061	-	27,827 683 28,510
Other information Capital expenditure Depreciation	7 9	- 92	57 64	- 42	- -	64 207
Loss (Gain) on disposal of plant and equipment, net	-	143	(1)	-	-	142
Plant and equipment written off	-	148	-	-	-	148
Allowance (Write-back) for doubtful trade receivables, net	-	63	(1)	-	-	62
Allowance for inventory obsolescence, net	-	-	15	-	-	15
Inventories written off		12	4	-	-	16

Geographical Segments	Revenue from external customers 31.12.13 31.12.12		Non-current assets 31.12.13 31.12.12		Capital expenditure 31.12.13 31.12.12	
- Based on location of customer	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Singapore	62,210	58,535	434	211	359	62
Indonesia	24,424	31,141	-	2	-	-
Malaysia	11,924	12,242	2	1	1	2
Other ASEAN countries	15,481	20,265	-	-	-	-
China including Hong Kong	4,653	5,244	-	-	-	-
Switzerland	30,443	38,224	-	-	-	-
Germany	-	4,536	-	-	-	-
Others	3,456	3,124	-	-	-	-
	152,591	173,311	436	214	360	64

# 14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to paragraph 8 for an analysis by business segments.

### 15. Breakdown of first half and second half results

		Group		
		31.12.13	31.12.12	%
		\$'000	\$'000	Increase (decrease)
(a)	Revenue reported for first half year	86,632	96,113	(10%)
(b)	Operating profit after tax before deducting non-controlling interests reported for first half year	1,439	1,343	7%
(c)	Revenue reported for second half year	65,959	77,198	(15%)
(d)	Operating profit after tax before deducting non-controlling interests reported for second half year	964	769	25%

#### 16. Interested Person Transactions

The aggregate value of interested person transactions entered into during the following periods is as follows: -

ionowe.	Group				
	Aggregate value person transacti transactions less t transactions co shareholders' man Rule	ons (excluding han \$100,000 and nducted under idate pursuant to	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transaction less than \$100,000)		
Name of interested person	31.12.13	31.12.12	31.12.13	31.12.12	
	\$'000	\$'000	\$'000	\$'000	
Sales William Nursalim alias William Liem & associates	-	-	4,521	5,314	
Purchases William Nursalim alias William Liem & associates	-	-	42,416	56,390	
Placement of trade deposit *) William Nursalim alias William Liem & associates	-	-	-	7,527	
Interest income from placement of trade deposit					
William Nursalim alias William Liem & associates	-	-	368	286	
Interest income for late payment William Nursalim alias William Liem & associates	_	_	_	375	
				0.0	
Office rental and management fees William Nursalim alias William Liem &					
associates Tuan Sing Holdings Limited & associates	- -	-	455 274	386 455	
Sale of equipment & inventories					
William Nursalim alias William Liem & associates	-	-	-	148	
Total interested persons transactions	-		48,034	70,881	

<sup>\*)</sup> The trade deposit, which is subject to yearly renewal by mutual agreement, has been renewed for 1 year till 31 July 2014 and is interest-bearing at 4.67% (2012: 5.04%) per annum.

# 17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

Not applicable.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13).

Name	Age	Family relationship with any director, CEO and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Boediman Gozali (alias Tony Wu)	71	Uncle of William Nursalim alias William Liem and Liem Chin Chiang (Non-Executive Directors of the Company).	Managing Director and Chief Executive Officer of the Company since 1 August 2010.	N.A.
		Uncle of Michelle Liem Mei Fung and Liem Mei Kim (Deemed Substantial Shareholders of the Company).		

### BY ORDER OF THE BOARD

Mary Goh Swon Ping Company Secretary 28 January 2014

### Important Notes to this Announcement

All statements other than statements of historical facts included in this announcement are or may be forward-looking statements. Forward-looking statements involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from these expressed in forward-looking statements as a result of changes of these assumptions, risks, and uncertainties.

Examples of these factors include, but not limited to, general industry and economic conditions, interest rate movements, cost of capital and availability of capital, competition from other companies and venues for sale/ manufacture/ distribution of goods and services, shift in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of the Company on future events. The Company undertakes no obligation to update publicly or revise any forward-looking statements.