8TELECOM REPORTS FY2015 REVENUE OF RMB536.60 MILLION AND NET PROFIT OF RMB8.18 MILLION

Singapore, 25 February 2016 - SGX Mainboard-listed 8Telecom International Holdings Co. Ltd. ("8Telecom" or "Group" or "八方电信国际控股有限公司"), a telecommunication infrastructure solution provider and emerging property developer in the PRC, announced its fourth quarter ("4Q2014") and full year ("FY2015") results for the financial year ended 31 December 2015.

RMB million	3 Months Ended 31 December			Full Year Ended 31 December		
	4Q 2015	4Q 2014	Change (%)	FY 2015	FY 2014	Change (%)
Revenue						
- Telecommunications Pipes	29.7	46.9	(36.7)	41.00	66.03	(37.9)
- Telecommunications &	213.6	227.7	(6.2)	298.38	334.92	(10.9)
Other Towers						
- Telecommunications	146.3	118.8	23.1	188.84	154.03	22.6
Engineering Services						
- Property Development	6.7	6.3	6.3	8.38	7.88	6.3
Group Revenue	396.3	399.7	(0.9)	536.60	562.86	(4.7)
Gross Profit	72.1	79.6	(9.4)	99.87	115.0	(13.1)
Gross Profit Margin	18.2	19.9	(1.7) pp	18.6	20.4	(1.8) pp
Profit Before Tax	7.3	(1.1)	763.6	13.05	6.00	117.0
Net Profit	5.0	2.6	92.3	8.18	8.04	1.8

Financial Highlights

The Group's FY2015 revenue declined by 4.7% to RMB536.60 million on the back of lower contribution from Telecommunications Pipes division and Telecommunications & Other Towers division. These were partly mitigated by higher revenue from Telecommunications Engineering Services and Property Development division. The Group also registered higher net profit of RMB8.18 million, up 1.8% as compared to FY2014.

For the segmental performance, revenue from Telecommunications Pipes division in FY2015 was 37.9% lower at RMB41.00 million, while revenue from Telecommunications & Other Towers division decreased by 10.9% to RMB298.38 million due to lower equipment and product sales. Telecommunications Engineering Services division contributed full year revenue of RMB188.84 million, up by 22.6%. Likewise, revenue from Property Development division rose 6.3% to RMB8.38million due to higher rental income recognised during the year.

As at 31 December 2015, the Group maintains a healthy financial position with cash and cash equivalents of RMB162.28 million, and net asset value per share of RMB575.78 cents.

CEO's Commentary

Mr Ye Tian Yun (叶天云), Executive Chairman and CEO of 8Telecom International Holdings Co. Ltd. said, "Despite a challenging year with economic headwinds and intensified competition, we have improved our performance in the Telecommunications Engineering Services and Property Development division. As we welcome another new financial year, we strive to streamline our business and further develop our expertise in telecommunication engineering and real estate development in order to benefit from the uptick in demand for telecommunications services and commercial property in China."

<u>Outlook</u>

Telecommunications

The Group will be facing near-term challenges from intensified competition and a more muted business environment due to slowdown in the China economy. Looking ahead, we will continue to focus on consolidating our businesses and building our market reach to strengthen our revenue base.

Property

Our commercial property project in Lin Ping, Hangzhou Zhejiang province continues to deliver a healthy and stable rental income. With the construction of our commercial property project in Wuchang, Zhejiang province progressing on schedule, phase 1 of the project is expected to be completed within FY2016 and we expect the project to contribute positively to our earnings.

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This press release should be read in conjunction with 8Telecom's financial announcement filings with the Singapore Exchange on 24 February 2016, which can be downloaded via <u>www.sgx.com</u>.

About 8Telecom International Holdings Co. Ltd. (Bloomberg: 8TEL:SP, Reuters: ETEL.SI)

8Telecom International Holdings Co. Ltd. ("8Telecom"), set up in 1997 and based in Hangzhou City, Zhejiang province, has already established its presence in 13 provinces across China. 8Telecom is involved in the following principal activities: (1) Manufacture and supply of telecommunications pipes; (2) Manufacture and supply of telecommunications engineering services; (4) Real estate development.

8Telecom is one of the country's largest producers of grid-type telecom pipes as well as one of Zhejiang province's largest telecom engineering suppliers and producers of telecom steel towers. With 35 patents and 5 proprietary technologies, 8Telecom holds leading positions in the production and supply of telecom pipes as well as the provision of complementary engineering services to its clientele base, which mainly includes the country's telecom giants such as China Telecom, China Unicom, and China Mobile. In preparation for further growth, 8Telecom has recently set up an ISO9000: 2000 certified factory, which is primarily engaged in the manufacture of telecom-related products.

For more information, please visit our website at <u>www.8telecom.cn</u>