



# PACIFIC STAR DEVELOPMENT LIMITED

Annual General Meeting 30 October 2018



A JOURNEY OF

## **EVOLUTION & GROWTH**

### • February 2017

Successful listing on the Catalist Board of the Singapore Exchange via a reverse takeover of LH Group which was renamed as Pacific Star Development (PSD)

2017年2月完成反向 收购,成功上市

• May 2017

PSD's iconic Puteri Cove Residences and Quayside WINS TOP ACCOLADES at the Asia Pacific Property Awards 2017/2018

PSD在依斯干达的项目 荣获2017/2018年亚洲 房地产大奖



2017

Feb 2月

May 5月

2017

• August 2017

CEO & Managing Director of PSD Mr Glen Chan named "2017 Malaysia Real Estate Personality of the Year" at PropertyGuru Asia Property Awards (Malaysia) 2017

PSD首席执行官获选为 **2017年马来西亚年度房地产人物**  Aug 8月

• September 2017

MOU with a <u>prominent</u>
<u>Indonesian Developer</u> for an **iconic waterfront project in Pantai Indah Kapuk 2**, Jakarta

与印尼著名发展商签署 合作备忘录

Sep 9月

• October 2017

Oct 10月

A partnership with **DAMAC**International, a <u>leading luxury</u>
<u>developer</u> in Dubai to develop
luxury properties across key cities
in Southeast Asia

与迪拜著名发展商合作

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### A JOURNEY OF

## **EVOLUTION & GROWTH** • February 2018

The Group attains the Certificate of Completion and Compliance for Phase 1 of the Puteri Cove project, which comprises two 32storey residential towers, four SOHO blocks and one 2storey retail centre

依斯干达项目获得第一阶段 的完工和合规证书

May 2018

The Group announced a MOU to be the exclusive Asset Manager for an e-commerce start-up Crowdvilla Ltd

委任为新科技公司的资产 经理,与房地产科技新趋 势挂钩

#### First phase of Pacific Star's Bangkok development fully sold

By Timothy Tay / EdgeProp | August 1, 2018 2:29 PM SGT

Tags: offshore Thailand Bangkok Pacific Star Development The Posh Twelve sales phase fully sold

All 450 units released in the first phase of international sales at The Posh Twelve in Bangkok, by Singaporelisted property developer Pacific Star Development (PSD), have been sold.

The 1,373-unit Posh Twelve is a freehold, mixed-use development comprising two condominium towers of 39 and 45 storeys. In addition, there are seven commercial units on the ground floor. It is located at Tiwanon Road, on the city fringe.



2018

Feb 2月

May 5月

• May 2018

PSD's high-rise development The Posh Twelve WINS TOP ACCOLADES at the Asia Pacific Property Awards 2018/2019

PSD曼谷项目荣获2018/2019年亚洲房地 产大奖

July 7月

• July 2018

The first international phase of The Posh Twelve in Bangkok is fully sold, with 450 units snapped up by buyers from Hong Kong, Macau, Singapore and China 曼谷项目的第一个国际阶段已全部售出



A strong turnaround with improving financial results quarter-on-quarter since our first results announcement in 2017. This is a stark contrast to the two year loss-making performance of LH Group Limited before the reverse takeover.

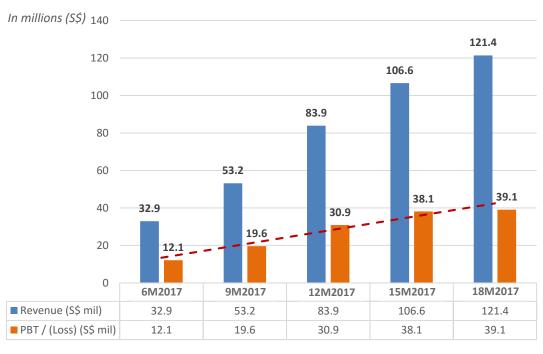
自2017年第一次公布业绩以来,财务业绩有所改善。 这与LH Group Limited在反向收购前的两年亏损表现形成鲜明对比。

#### **Pre-Reverse Takeover**

#### In millions (S\$) 35 25 19.2 20 15 12.6 10 -5 (5.8)(7.2) -10 -15 FY2014 FY2015 FY2016 Revenue (S\$ mil) 32.6 19.2 12.6 ■ PBT / (Loss) (S\$ mil) 0.3 (5.8)(7.2)

#### (The figures above are extracted from the Annual Report of LH Group for FY2014, FY2015 and FY2016 respectively, which contain the audited financial statements before the RTO.)

#### **Post Reverse Takeover**



(The figures above are extracted from the various quarterly SGX results announcements, cumulating in the Annual Report of PSDL FY2018, which contain the audited financial statements after the RTO.)

### PROPERTY DIVISION 房地产业部 Puteri Cove Residences and Quayside 依斯干达项目 – 已完成

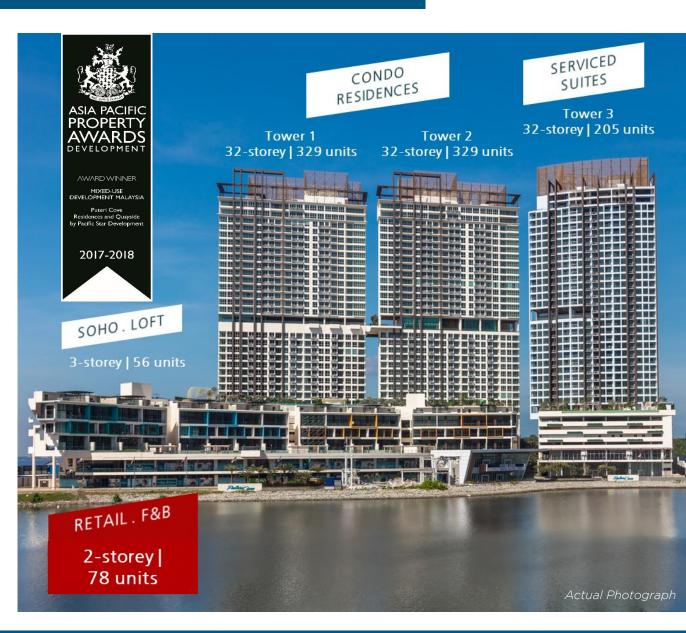


- Residential Towers 1 and 2: Completed in February 2018 住宅塔楼1和2: 2018年2月完成
- Retail: Operational Q2 2019 零售: 2019年第2季度运营
- Pan Pacific Serviced Suites:
  Operational Q2 2019
  泛太平洋服务公寓: 2019年第1季
  度运营
- Tower 1 and 2 : Close to 80% sold to-date 住宅楼1和2目前已售出近80%

# WINNER OF 10 INTERNATIONAL AWARDS FOR DEVELOPMENT EXCELLENCE 2016/2017/2018:

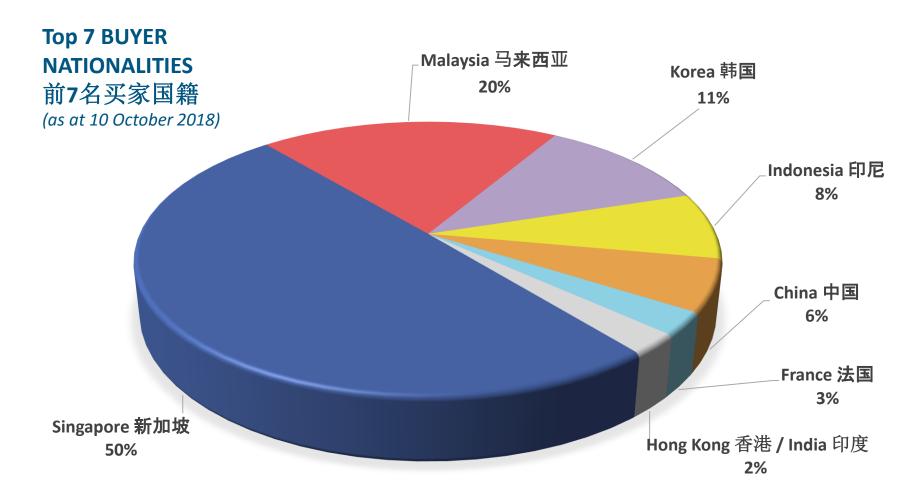
2016/2017/2018年荣获10项国际 发展卓越奖

- Best Luxury Condominium Development in Malaysia
- Best Mixed-use Development in Malaysia
- Best Residential High-Rise Development
- Best Residential Landscape Architecture
- Best Residential Interior Design





Puteri Cove Residences is one of the most successful projects in Iskandar Puteri with buyers from more than 28 countries. 公主湾公寓, 共有来自28个国家的买家是依斯干达公主城最成功的项目之一。



## PROPERTY DIVISION 房地产业部 The Posh Twelve | Under Construction 曼谷项目 – 建设中





- 80% in Tower B sold 塔楼B80%已售罄
- First 450 units of International Launch sold out 首450国际发售单位售罄
- Tower A sales launch Q42018 塔楼A将在2018年第4季 度开始销售
- Expected Construction Completion: March 2020 预计于2020年3月竣工

### 2018/2019 WINNER OF: 2018/2019年奖项:

- Best Residential High Rise Development in Thailand (5-Star Award)
- Best Interior Design Show Home in Thailand

## NON-PROPERTY DIVISION 非房地产业部 – 铝制建筑产品及材料 Selection of New Projects 所进项目



## Botanique @ Bartley (Botanique @巴特礼)

Project Description	Building Works at Botanique @ Bartley
	Supply and Install of aluminum windows and doors and glazing works to BLK 3, 5 and 6

## Punggol West (榜鹅西)

Project Description	Building Works at Punggol West Contract 39
Scope of Work	Supply and Installation of Aluminium and Glazing Works

## Bedok North (勿洛南)

Project Description	Building Works at Bedok Neighbourhood 5 Contract 19
Scope of Work	Supply and Installation of Aluminium and Glazing Works

## THE FUTURE | Clear Strategic Business Direction 未来 | 明确的发展蓝图



- Positioning PSD as a premier ASEAN developer in prime mixed-use, high end residential, niche resorts and silver-care
  projects in tandem with market demand
  - 定位PSD为东盟优质的发展商,持续开发综合,高档住宅,名胜度假村和养老房产项目
- Leverage on PSD's multi-faceted development know-how to augment bottom-line and return on equity for shareholders 充分利用PSD的核心技术和竞争优势,增加年度业绩,提升股东投资回报
- Capitalise on **rising affluence and urbanisation trends in ASEAN** by developing lifestyle property in key gateway cities, focusing on the following property sectors :
  - 利用东盟日益富足和城市化的发展趋势,在东盟一线城市开发时尚生活的房地产项目,包括以下的增长区域:









**Resort Retirement Communities** that feature active-aging resorts offering healthcare and wellness amenities





<sup>\*</sup>The negotiations may or may not lead to signing of binding agreements. \* 谈判可能会或可能不会导致任何正式协议的签署。

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