CapitaLand Investment Limited 3Q 2025 Business Updates



3Q 2025 Business Updates 6 November 2025

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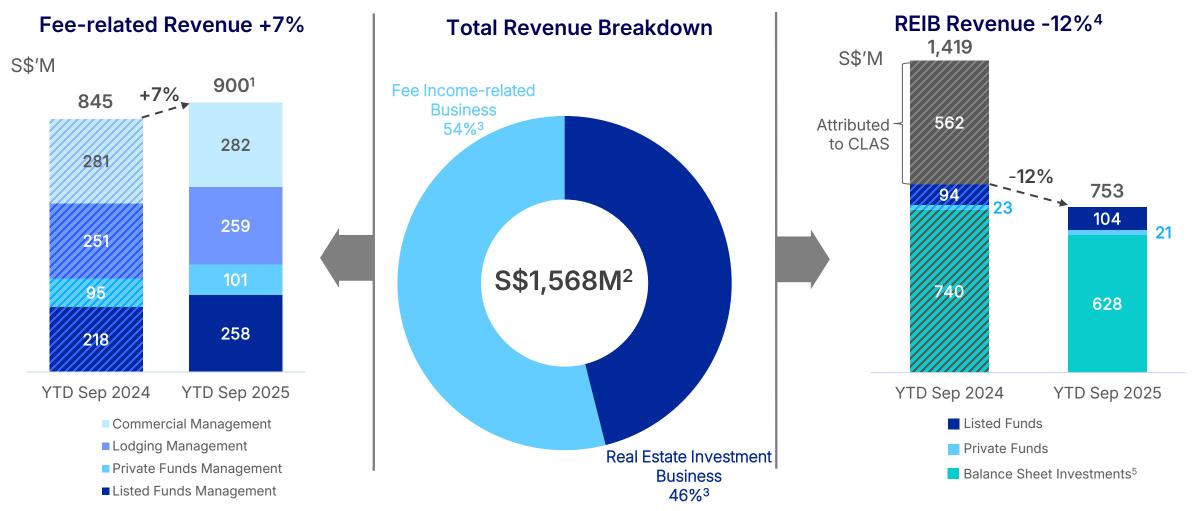
CapitaLand Investment

The past performance of CapitaLand Investment or any of the listed funds managed by CapitaLand Investment Group ("CLI Listed Funds") is not indicative of future performance. The listing of the shares in CapitaLand Investment ("Shares") or the units in the CLI Listed Funds ("Units") on the Singapore Exchange Securities Trading Limited ("SGX-ST") does not guarantee a liquid market for the Shares or Units. This presentation is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Shares or Units.

Steady Growth, Continued Disciplined Execution

- Total revenue of S\$1,568M for YTD Sep 2025
 - Fee-related revenue grows to S\$882M driven by higher event-driven fees from listed funds and contributions from new funds
 - Real estate investment revenue lower at S\$753M due to deconsolidation of CLAS and divested assets
- Increased fundraising momentum with S\$3.7B total equity raised by listed and private funds YTD 2025¹
 - Private funds achieved c.S\$2.1B in fundraising, with continued interests in regional thematic and country-focused funds
 - Progress on 2nd and 3rd series funds underway with Ascott Lodging II, Asia Credit II, and India Logistics
 - RMB-for-RMB funds also progressing with China Business Park RMB Fund IV closed; and second sub-fund in the CLI RMB Master Fund series underway
 - Listed funds raised S\$1.6B in total equity to fund strategic acquisitions and debt repayments
- Ongoing portfolio optimisation and value unlocking as CLI journeys towards a leading global asset manager
 - Monetised S\$2.2B YTD 2025¹ across different strategies
 - c.30% from CLI's balance sheet; S\$0.5B from China, including divestment of Dalian Ascendas IT Park
 - Optimising CLI's interest in the China Business Park RMB Fund III through additional third party capital partnership, driving capital-efficient growth
 - Successful listing of CLCR in Sep 2025 builds up listed funds business while reinforcing RMB-for-RMB strategy

YTD Sep 2025 Revenue Overview



- Includes 40% share of SCCP fee revenue from Mar to Sep 2025.
- 2. Includes corporate and others of -S\$67M.
- 3. Percentages computed exclude corporate and others.

- 4. Excludes contributions from CLAS in YTD Sep 2024.
- 5. Relates to subsidiaries, associates and joint ventures that are not under the listed and private funds.

Listed Funds Contributed to Higher Fee-related Revenue

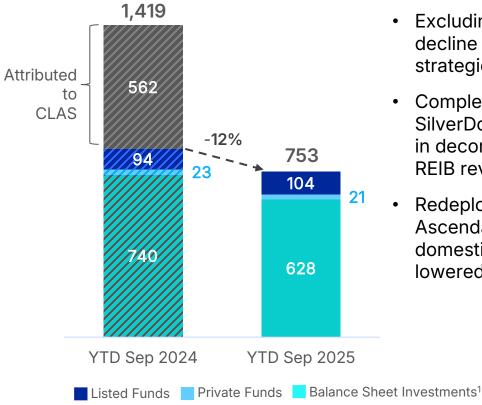
Fee-related Revenue (FRR) by Segments (S\$'M)



- 1. Revenue for lodging management includes service fee income.
- 2. Includes 40% share of SCCP fee revenue from Mar to Sep 2025 amounting to c.S\$12M and c.S\$7M for listed and private funds management respectively.
- 3. All-in FRR include Fund Management, Commercial Management and Lodging Management Fees earned from the listed and private funds managed by CLI Group.
- 4. All-in FRR/FUM ratio and FM FRR/FUM ratio are computed on a LTM basis and based on average FUM deployed for the year, and includes SCCP's proportionate contribution.

REIB Revenue Decline Reflects Portfolio Repositioning

Real Estate Investment Business (REIB) Revenue by Segments (S\$'M)

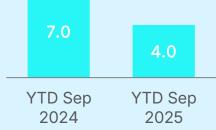


- Excluding CLAS, REIB revenue decline was primarily due to strategic asset divestments
- Completion of Synergy-SilverDoor merger resulted in deconsolidation and lower REIB revenue
- Redeployment of Dalian Ascendas IT Park into a China domestic fund in 3Q 2025 lowered balance sheet value

Value of Effective Stakes in Assets by Holding Structure (S\$'B)

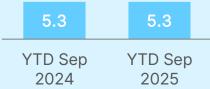
Balance Sheet

Based on open market value



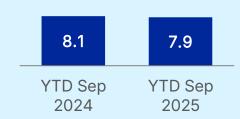
Private Funds

Based on carrying value



Listed Funds

Based on carrying value



Note:

1. Relates to subsidiaries, associates and joint ventures that are not under the listed and private funds.

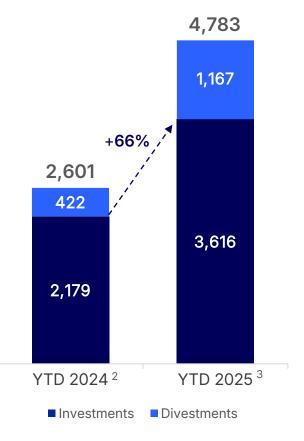
CapitaLand Commercial C-REIT Successfully Listed c.20% Above IPO Price

- Successful listing of CapitaLand Commercial C-REIT (CLCR) on 29 Sep 2025 with record subscription levels
 - China's first international-sponsored retail C-REIT
- Raised total equity of RMB2.3B, +7% increase from initial estimate
 - 400M IPO units issued at RMB5.718 per unit
 - Opened trading at RMB6.840, c.20% above IPO price
 - Estimated distribution yield¹ of 4.40% for FY 2025 and 4.53% for FY 2026
- FUM of RMB2.7B anchored by seed assets CapitaMall Yuhuating, Changsha (CLCT) and CapitaMall SKY+, Guangzhou (CLD & CLI)



Accelerating Growth of APAC's Largest Listed Platform

Total Transaction Value¹ (\$\$'M)



S\$73.6B

≥90%

-18bps YoY

c.40%

Listed Funds FUM⁴

Portfolio Occupancy⁵

Average Interest Cost

Gearing

Improved Capital Access (+26% YoY)

• S\$1.6B4 raised through equity; and S\$2.3B through debt

Accelerated Deployment (+66% YoY)

- CLAR invests >S\$1.6B, including the 3 assets in Singapore announced in Oct
- CICT's S\$1.0B acquisition of 55% stake in Grade A CapitaSpring

Capital Recycling (>2 times)

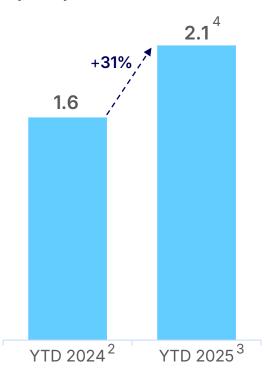
 CLAR, CLCT and CLINT recycled S\$638M in 3Q 2025; First divestment for CLINT since listing in 2007

Notes: Information excludes CLCR and JHR unless otherwise specified.

- 1. Refers to both investments and divestments, including CLCR.
- 2. Refers to the period from 1 Jan 2024 to 5 Nov 2024.
- 3. Refers to the period from 1 Jan 2025 to 5 Nov 2025.
- l. Includes CLCR.
- 5. Excludes CLAS.

Private Funds Raising Improved vs. 2024; Scaling Up with Larger Follow-on Funds

Total Equity Raised¹ (S\$'B)



New Funds under CLI China RMB Master Fund Program

- China Business Park RMB Fund IV Successfully closed with RMB529M equity and Dalian Ascendas IT Park as the seed asset
- Retail-focused sub-fund II (Planned launch in 4Q 2025) Target equity commitment of RMB900M

Self-Storage Fund Continues to Deploy (Extra Space Asia)

 S\$100 million investment in its first build-to-suit flagship development in Singapore and acquiring three freehold self-storage facilities in Tokyo, Japan

Final Closing of CapitaLand Ascott Residence Asia Fund II (CLARA II)

- Final close with c.S\$850M in total commitments, including co-investments, from consortium of new and existing global capital partners
- FUM of c.S\$2.1B underscores continued confidence in Asia's living and lodging strategy

Other Maturing Fund Series Under Development

- Credit Program I (ACP I) fully returned to investors at above target; APAC Credit Program II underway
- India Logistics Funds series growth in-progress with new funds underway

- 1. Includes equity raised YTD 2025 under SCCP and Wingate, post completion.
- 2. Refers to the period from 1 Jan 2024 to 5 Nov 2024.
- 3. Refers to the period from 1 Jan 2025 to 5 Nov 2025.

Stable Performance from Lodging Strategy

Diversified brand portfolio drives global reach and resilient performance

Lodging Management FRR (S\$'M)

Event Driven

Recurring

c.13,500 units signed across 64 properties YTD Sep 2025

(vs. >10,200 units/58 properties in 2024¹)

251 +5% 259 10 238 249 YTD Sep 2024 YTD Sep 2025

>5,800 units opened across 35 properties YTD Sep 2025

(vs. >7,200 units/34 properties in 2024¹)

+2% YoY

Growth in **RevPAU** underpinned by

- Higher occupancy (+1pp)
- Higher average daily rates (+1%)

Europe expansion: 7 properties signed (c.1,100 units); Multiple openings delivered and underway

- More than doubled portfolio in Vienna with 5 signings; Enters Seville with 2 signings
- lyf Gambetta Paris opens as third lyf-branded property in Europe; another 5 in the pipeline





Citadines brand surpasses 200 properties globally

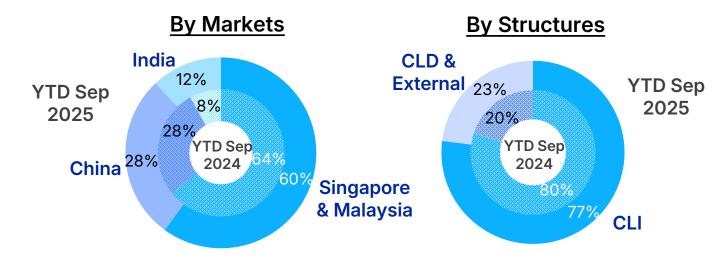
Total c.35,000 units, of which >60% or c.22,200 units (127 properties) operational

Commercial Management Delivers Steady Fees

Commercial Management Fee-related Revenue (FRR) (S\$'M)



Commercial Management FRR Breakdown





Strategic partnership with Astaka in a RM1.2B GDV mixed-use development

 Provide retail advisory support, covering asset planning, pre-opening, and post-opening stages of the project

Steady Performance Across Markets

Southeast Asia

China

India

Launched Navi Mumbai

data centre; Divested IT

parks in Chennai and

Hyderabad

Expanded footprint in Australia, Japan & Korea via private credit, lodging, and self storage

Other Markets

Achievements

Invested in self storage, logistics, industrial, business park & office

Recycled assets into newly listed C-REIT and RMB Master fund

YTD Sep 2025 **Operational Metrics**

Positive across sectors

Negative across sectors

Positive

Mixed rental reversions

95%

Rental Reversion

SG² 99% 90% 98% MY^3 93% 100%4

93% 86% 81%

90%

88% Korea⁷

Australia 95% 95%

USA 85%

UK & Europe⁸ 97%



Tenants' Sales¹ (YoY)

 SG^2 +0.9%5 MY^3

+2.8% +4.2% -0.5%

-1.3%⁵

Notes: On a same store basis except for Business Parks, Logistics & Industrial in Singapore and Other Markets.

1. YTD Sep 2025 vs YTD Sep 2024.

SG²

- 2. Singapore
- 3. Malaysia
- 4. Includes logistics and industrial only.

5. Singapore and Malaysia tenant sales are on a per sq ft basis.

+3.7%6

- 6. China tenant sales are on a per sqm basis, excluding electric vehicle sales.
- 7. Includes logistics only.
- 8. Includes business parks, logistics and data centres.
- 9. Comprises only business parks and logistics for Other Markets.

Retail

Japan

Business Parks. Logistics & Industrial⁹

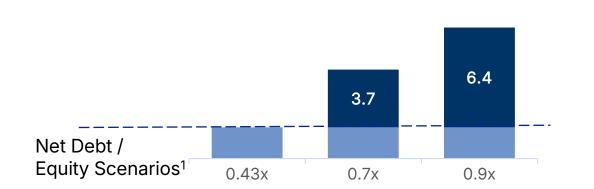
Office

Capital Discipline for Scalable Growth





Debt headroom (S\$'B)



0.43xNet Debt / Equity

3.9% per annum **Implied Interest Cost**

3.8x Interest Coverage Ratio³

3.2 years Average Debt Maturity

0.26xNet Debt / Total Assets²

> 73% **Fixed Rate Debt**

S\$4.3B Sustainability Financing⁴

S\$646M Operating Cashflow⁵

- 1. Scenarios assume the same level of equity as at 30 Sep 2025.
- 2. Total assets exclude cash.
- 3. Interest Coverage Ratio was computed on a LTM basis excluding impact of unrealised revaluation/impairment.
- 4. For the period from 1 Jan 2025 to 30 Sep 2025, includes off-balance sheet sustainable financing.
- 5. Includes dividends received from associates, joint ventures and other investments.

Sharpening Focus, Investing for Growth

Accelerate Growth

- Pursue value-accretive opportunities that align with CLI's growth strategy
- Achieve scale through selective and synergistic partnerships
- Sustain growth through operational excellence and enhanced platform performance

Optimise Capital Efficiency

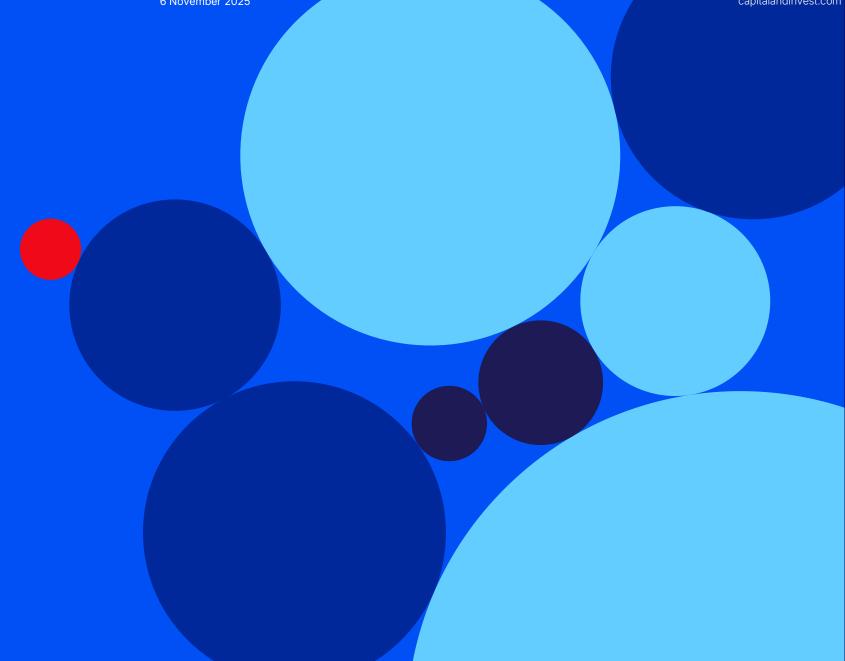
- Capitalise on improving sentiments to drive capital-efficient growth
- Sustain fundraising momentum, while expanding capital sources
- Unlock and redeploy capital for accretive growth

Drive Operational Excellence

CapitaLand Investment

- Achieve structural efficiency and technology-enabled savings across operations
- Advance governance excellence and uphold highest standards of integrity and accountability across global operations

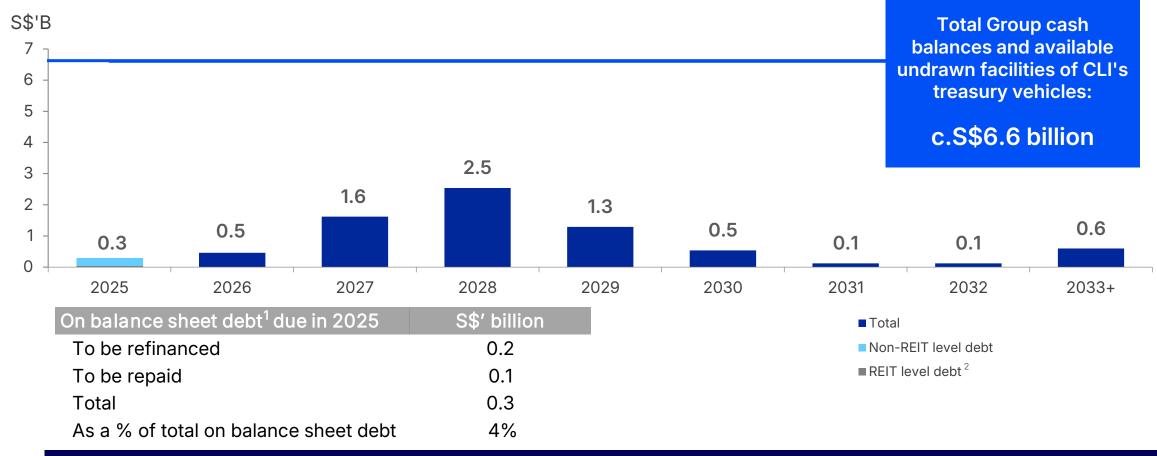
Supplemental Information





Loan Maturity Profile

Plans in place for refinancing/repayment of debt¹ due in 2025



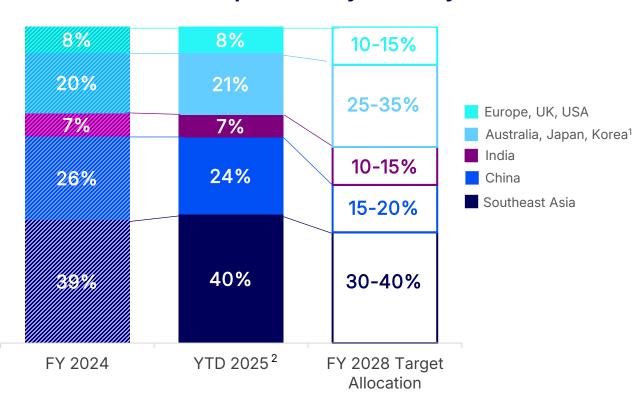
Total group debts¹ S\$7.5 billion with average loan life at 3.2 years

^{1.} Debt excludes \$\$552M of Lease Liabilities and Finance Lease.

Refers to CapitaLand Malaysia Trust (CLMT).

FUM Breakdown by Country and Asset Class

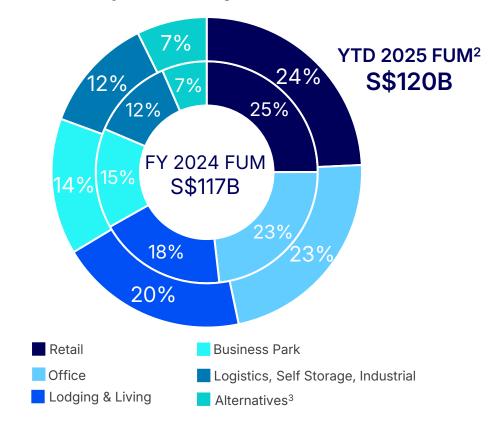
FUM Composition by Country



Notes:

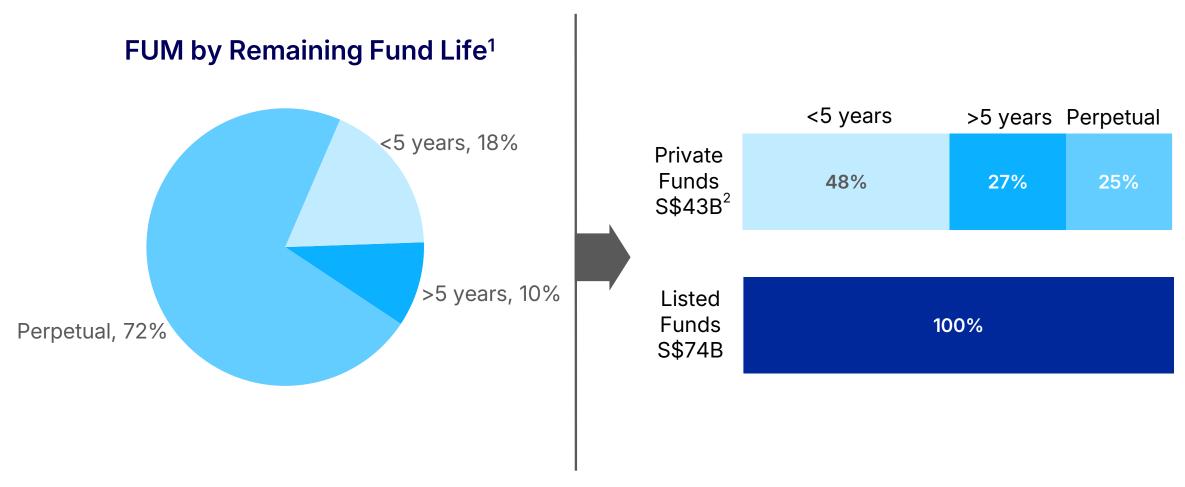
- 1. Includes other markets (comprising 0.3% of total FUM).
- 2. Refers to the period from 1 Jan 2025 to 5 Nov 2025.
- 3. Comprises of wellness, data centres and private credit and others (0.3%).

FUM Composition by Asset Class



Funds Under Management Breakdown by Fund Life

As at 30 September 2025



^{1.} The chart refers to remaining fund life of listed and private funds.

^{2.} Excludes FUM of Wingate.

Fund Management Platform (Listed Funds)

As at 30 September 2025

















Geographical Presence	Australia, Europe, Singapore	Australia, UK/Europe, Singapore, USA	Global	China	China	India	Malaysia	Japan
FUM	S\$27.7B	S\$19.9B	S\$8.6B	S\$4.1B	S\$485M	S\$4.9B	S\$1.7B	S\$6.2B ¹
Sponsor's Stake	21%	17%	25%	25%	5%	25%	37%	0.03% ^{1,2}
Market Cap	S\$17.4B	S\$12.9B	S\$3.6B	S\$1.4B	RMB2.6B	S\$1.6B	MYR2.0B	JPY454.7B
No. of Properties	26	231	104	17	2	15	14	51
Gearing	39%	40%	39%	39%	17%	41%	40%	36% ¹
Carrying Value of Sponsor's Stake in Listed Funds				S\$7.9B ³				

- 1. Figures are as at 30 Jun 2025. Japan Hotel REIT announces its financial results on a half-yearly basis.
- 2. Refers to CLI's stake based on its 40% stake in SCCP. CLI made a strategic investment of a 40% stake in SCCP, which owns 87.6% of Japan Hotel REIT Advisors Co., Ltd., the sponsor of JHR. The transaction was completed on 7 Mar 2025.
- 3. Excludes JHR.

Fund Management Platform (Private Funds)

As at 30 September 2025

Total FUM S\$46B¹

Total No. of CLI Funds

49°

Committed Equity

S\$31B ^{2,3}

Total Equity Invested

S\$25B²

Carrying Value of General Partner's Stake

S\$5B¹

CLI Funds² By Geography

Country	Southeast Asia	China	India	Australia, Japan, Korea⁴	Non-Asia ⁵
FUM (S\$'B)	4	23	3	12	1
No. of Assets	14	40	18	111	9

CLI Funds² By Asset Class

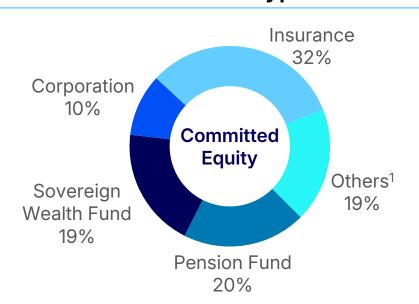
Thematic	Retail	Integrated	Office	Lodging & Living ⁶	Business Park	Industrial / Logistic	Data Centre	Self- Storage	Others ⁷
FUM (S\$'B)	6	10	9	5	3	6	2	1	1
No. of Assets	18	8	31	56	6	31	7	23	12

- 1. Includes private funds under SCCP and Wingate.
- 2. Excludes private funds under Wingate.
- 3. Refers to total fund size.
- 4. Includes funds focused on Australia, Japan, Korea and other Asian markets.
- 5. Includes global funds.
- 6. Includes multifamily and student accommodation.
- Includes wellness, residential and strata sales.

Private Funds: Partnership with High Quality Capital Partners

As at 30 September 2025

Investor Type



Investor Domicile

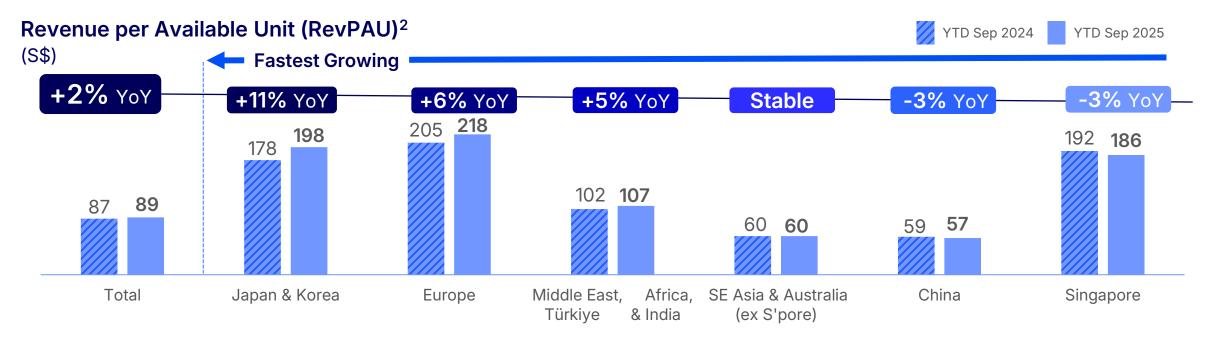








YTD Sep 2025 RevPAU +2% Driven by ADR¹ Growth in Japan/Korea and Higher Occupancy in Europe



RevPAU increased 2%, driven by a 1pp rise in occupancy and a 1% increase in ADR.

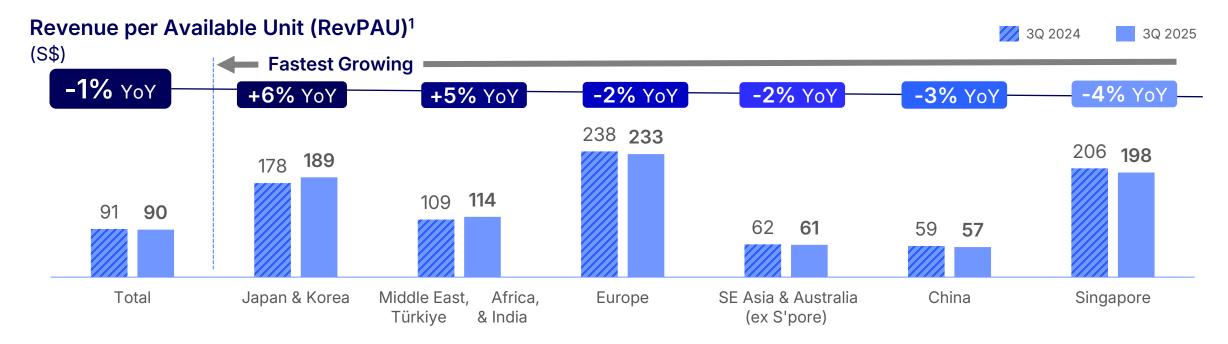
Japan and Korea led RevPAU growth with an 11% increase, supported by a 6% rise in ADR and a 4pp improvement in occupancy.

Europe's RevPAU rose 6%, driven by a 6pp increase in occupancy, partly offset by a 1% drop in ADR. Singapore posted a 3% decline in RevPAU, following an exceptionally strong 1Q 2024 driven by major concert events.

Notos

- 1. Refers to Average Daily Rate.
- 2. RevPAU statistics are on same store basis and include serviced residences leased and managed by the Group. Foreign currencies are converted to SGD at the same rate for both periods. Student accommodation and rental housing properties are not managed by the Group.

3Q 2025 RevPAU Slightly Lower; Japan/Korea Maintained Growth Momentum



RevPAU decreased 1%, due to a 1pp drop in occupancy, while the ADR² held steady.

Japan and Korea recorded 6% RevPAU growth, supported by a 4pp improvement in occupancy and 1% higher ADR.

China's RevPAU down 3%, driven by 1pp lower occupancy and 4% lower ADR, amid continued competitive pressures in Central West region.

Singapore's RevPAU fell 4%, with ADR down 6%, as Q3 last year was boosted by F1 in September, compared with October this year.

Motoc

23

2. Refers to Average Daily Rate.

^{1.} RevPAU statistics are on same store basis and include serviced residences leased and managed by the Group. Foreign currencies are converted to SGD at the same rate for both periods. Student accommodation and rental housing properties are not managed by the Group.

CLI's Lodging Business

Lodging Management (LM)

LM revenue largely comprises fees from management contracts and franchise agreements

- 90% of units → Asset-light management contracts and franchise
- Recurring fee income with generally 10-20 years contract terms



Investment Management (IM)



- Lodging IM derives its revenue across Ascott's diversified global portfolio
- Revenue streams include returns from owned properties and leased properties, and CLI's ownership proportion of returns from fund management platform e.g., CLAS and private funds

Components

Description

Management Contracts

Franchise Agreements

Base management fee → % of underlying property revenue

Incentive management fee → % of underlying property profits

Franchise fees → % of underlying property revenue

Acquisition fee (one-off) → for rights to operate franchise

Service fee (cost reimbursement)

Owned Properties

Leased Properties

Returns from CLAS

- Rental income
- **Gains from** divestments

From assets owned on CLI's balance sheet

Rental income from various channels

Direct leases under **Ascott and Synergy** platform

- Stable distributions
- Share of returns from CLAS based on CLI's stake in CLAS

Impact on CLI's Lodging Management FRE

RevPAU Performance

Higher

property

revenue

Higher fees and margins

Number of

Operating Units

Invest in technology and resources to manage larger portfolio; Expanded scale drive higher margins

Growth Related

Investments

Positive drivers e.g. travel recovery to boost revenue

Market

Factors

Impact on CLI's Real Estate Investment Business

Proactive Asset Management

Asset Divestment **Opportunities**

CLAS Currently a Significant Profit Driver of Lodging REIB

Improve rental income

Portfolio gains from asset recycling

CLAS is accounted as an associate with effect from 31 Dec 2024



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A Global Data Centre Business with A Growing Footprint in Asia and Europe

Our Global Data Centre Portfolio





c.\$\$6B
Assets Under Management on a completed basis



27 Data Centre Assets

Europe

12 Data Centres across United Kingdom, the Netherlands, France and Switzerland

Asia

15 Data Centres across Singapore, India, Korea, Japan and China

Our In-house Data Centre Capabilities

Vertically integrated group that owns, manages, operates and develops Data Centres across Singapore, China, India, Japan, Korea and Europe

Major multinational customers from cloud, hyperscalers, e-commerce and telecom sectors

Experienced Data Centre team with comprehensive technical expertise and customer solutions across the value chain

Land Acquisition & Real Estate Development

DC Infrastructure Design & Planning

Project & Development Management

DC Engineering, Procurement & Construction

DC Sales & Customer Relationship

REIB Operational Highlights

based on Date of Possession as at 30 Sep 2025.

5. Includes business parks, logistics and data centres.

Excludes electric vehicle sales.

4. Includes logistics only.



UK/Europe

Glossary

Term	Definition					
ADR	Average Daily Rate					
Al	Artificial Intelligence					
APAC	Asia Pacific					
ASRGF	Ascott Serviced Residence Global Fund					
В	Billion					
bps	Basis points					
C-REIT	China Real Estate Investment Trust					
CICT	CapitaLand Integrated Commercial Trust					
CLAR	CapitaLand Ascendas REIT					
CLAS	CapitaLand Ascott Trust					
CLCR	CapitaLand Commercial C-REIT					
CLCT	CapitaLand China Trust					
CLD	CapitaLand Development					
CLI	CapitaLand Investment Limited					
CLINT	CapitaLand India Trust					
CLMT	CapitaLand Malaysia Trust					
COREF	CapitaLand Open End Real Estate Fund					
DC	Data Centre					
DIS	Distribution-in-specie					
DPU	Distribution per Unit					
FM	Fund Management					
FRB	Fee Income-related Business					
FRR	Fee Related Revenue. Refers to IAM fee revenue from CLI listed funds and unlisted funds (private funds and/or investment vehicles (including but not limited to programs, joint ventures and co-investments managed by CLI Group from time to time)					
FUM 7	Funds Under Management. Refers to the share of total assets under CLI listed funds and unlisted funds (private funds and/or investment vehicles (including but not limited to programs, joint ventures and co-investments managed by CLI Group from time to time) Includes announced acquisitions/divestments from listed and private funds not yet completed, committed but undeployed capital for private funds on a leveraged basis and forward purchase contracts.					

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Term	Definition
HNWI	High net worth individuals
IAM	Investment and asset management
JHR	Japan Hotel REIT
JV	Joint venture
K	Thousand
LM	Lodging Management
LP	Limited Partners
M	Million
M&A	Mergers and Acquisitions
NAV	Net Asset Value
NPI	Net Property Income
NTA	Net Tangible Assets
PATMI	Profit after tax and minority interest
QoQ	Quarter on quarter
REIB	Real Estate Investment Business
REIM	Real Estate Investment Manager
REIT	Real Estate Investment Trust
RevPAU	Revenue per available unit
ROE	Return on Equity
SCCP	SC Capital Partners Group
SE Asia	Southeast Asia
SFRS	Singapore Financial Reporting Standards
sqm	Square metre
SR	Serviced residences
SWF	Sovereign Wealth Fund
Wingate	Wingate Group Holdings
YoY	Year on year
YTD	Year to date

Thank You





