## Financial Results for FY2018

( AOZORA BANK, LTD.

## I ．Overviews of the Financial Results for the Year Ended March 31， 2019 （Fiscal Year 2018）

1．Summary of Revenue and Expenses

2．Profit Margins
3．Business Profit
4．ROE
5．Gains（Losses）on Securities Transactions
6．Investments and Funding
7．Unrealized Gains and Losses on Securities
8．Employees＇Retirement Benefits
9．Capital Adequacy Ratio（under Japanese domestic standards）

【Consolidated】
【Non－consolidated】
［Non－consolidated】
［Non－consolidated】
【Non－consolidated】
［Non－consolidated】
【Non－consolidated】【Consolidated】 4
【Non－consolidated】【Consolidated】 5
【Non－consolidated】【Consolidated】 6
【Consolidated】【Non－consolidated】 7

## II．Status of Loans，etc．

1．Risk Monitored Loans
2．Allowance for Loan Losses
3．Disclosed Claims under the Financial Reconstruction Law（＂FRL Credit＂）
4．Allowance and Coverage for FRL Credit
5．Coverage for FRL Credit by Borrowers＇Category
6．Off－Balancing of FRL Credit
7．Breakdown of Loans and Bills Discounted Classified by Industry
（1）Loans and Bills Discounted Classified by Industry
（2）Risk Monitored Loans Classified by Industry
（3）Consumer Loans
（4）Loans to Small／Medium－sized Corporations
8．Debentures，Deposits and Loans

III．Uniform Questions for FY2018

1．FRL Credit Ratio
2．Investment Stocks
3．Loans to Small／Medium－sized Corporations
4．Sales of investment trusts and annuity insurance to retail customers
5．Japanese Government Bonds

【Non－consolidated】【Consolidated】 8
【Non－consolidated】【Consolidated】 9
【Non－consolidated】

［Non－consolidated】
［Non－consolidated】
［Non－consolidated】
$\qquad$ 11

【Non－consolidated】 12
$\cdots \cdots \cdots \cdots$

【Non－consolidated】

【Non－consolidated】【Consolidated】 16
［Non－consolidated】
【Non－consolidated】
【Non－consolidated】
【Non－consolidated】

## I . Overviews of the Financial Results for the Year Ended March 31, 2019 (Fiscal Year 2018)

## 1. Summary of Revenue and Expenses

【Consolidated】

|  |  |  | (million yen) |
| :---: | :---: | :---: | :---: |
|  | FY 2018 |  | FY 2017 <br> (B) |
|  | (A) | (A)-(B) |  |
| Consolidated net revenue $※ 1$ | 83,840 | $(3,639)$ | 87,479 |
| Net interest income | 50,284 | 1,229 | 49,054 |
| Net fees and commissions | 12,949 | 1,553 | 11,396 |
| Net trading income | 8,340 | $(8,754)$ | 17,094 |
| Net other ordinary income | 12,265 | 2,332 | 9,933 |
| General and administrative expenses | $(49,433)$ | $(2,584)$ | $(46,848)$ |
| Business profit ※2 | 34,407 | $(6,223)$ | 40,631 |
| Credit-related expenses | $(1,018)$ | $(9,766)$ | 8,748 |
| Write-off of loans | (260) | 2 | (263) |
| Provision of specific allowance for loan losses | $(4,191)$ | $(5,041)$ | 849 |
| Provision of general allowance for loan losses | 2,554 | $(3,690)$ | 6,245 |
| Provision of allowance for loans to restructuring countries | - | - | - |
| Loss on disposition of loans | (325) | 171 | (497) |
| Recoveries of written-off claims | 1,070 | (785) | 1,855 |
| Provision of reserve for credit losses on off-balance-sheet instruments | 134 | (422) | 557 |
| Gains (losses) on stock transactions | 13,294 | 5,278 | 8,015 |
| Income from interests in associated undertakings | - | - | - |
| Other | 1,112 | 523 | 588 |
| Ordinary profit | 47,796 | $(10,187)$ | 57,984 |
| Extraordinary profit (loss) | (1) | 20 | (21) |
| Profit before income taxes and non-controlling interests | 47,794 | $(10,167)$ | 57,962 |
| Income taxes-current | $(13,478)$ | 712 | $(14,191)$ |
| Income taxes-deferred | (288) | 985 | $(1,274)$ |
| Profit | 34,027 | $(8,469)$ | 42,496 |
| Loss attributable to non-controlling interests | 2,103 | 1,535 | 567 |
| Profit attributable to owners of parent | 36,130 | $(6,933)$ | 43,064 |

※1 Consolidated net revenue = (Interest income - Interest expenses)

+ (Trust fees + Fees and commissions income - Fees and commissions expenses)
+ (Trading income - Trading expenses) + (Other ordinary income - Other ordinary expenses)
※2 Business profit = Consolidated net revenue - General and administrative expenses
(Note) The amounts are rounded down to the nearest million yen.

| (Scope of Consolidation and Equity-Method Application) |  |  | (Number of companies) |
| :---: | :---: | :---: | :---: |
|  | FY 2018 |  | FY 2017 |
|  | (A) | (A)-(B) | (B) |
| Consolidated subsidiaries | 23 | 2 | 21 |
| Affiliated companies applying equity-method | 0 | 0 | 0 |

[Non-consolidated】

|  | FY 2018 |  | $\text { FY } 2017$ <br> (B) |
| :---: | :---: | :---: | :---: |
|  | (A) | (A)-(B) |  |
| Net revenue | 78,369 | $(2,967)$ | 81,337 |
| (Excluding gains (losses) on bond transactions) | 73,463 | $(7,219)$ | 80,682 |
| Net interest income | 47,842 | 792 | 47,050 |
| Net fees and commissions \% | 12,570 | 2,094 | 10,475 |
| Net trading income | 6,193 | $(8,090)$ | 14,284 |
| Net other ordinary income | 11,763 | 2,235 | 9,527 |
| (Gains (losses) on bond transactions) | 4,906 | 4,251 | 654 |
| General and administrative expenses | $(40,872)$ | 768 | $(41,641)$ |
| Personnel | $(20,262)$ | 252 | $(20,515)$ |
| Property and equipment | $(18,147)$ | (518) | $(17,629)$ |
| Taxes | $(2,462)$ | 1,034 | $(3,496)$ |
| Business profit before general allowance for loan losses | 37,496 | $(2,199)$ | 39,696 |
| Excluding gains (losses) on bond transactions | 32,590 | $(6,450)$ | 39,041 |
| Credit-related expenses | (378) | $(9,341)$ | 8,962 |
| Written-off of loans | (149) | 311 | (461) |
| Provision of speciific allowance for loan losses | $(4,195)$ | $(5,044)$ | 849 |
| Provision of general allowance for loan losses | 3,009 | $(3,309)$ | 6,318 |
| Provision of allowance for loans to restructuring countries |  |  |  |
| Loss on disposition of loans | 214 | 214 |  |
| Recoveries of written-off claims | 605 | $(1,107)$ | 1,712 |
| Provision of reserve for credit losses on off-balance-sheet instruments | 138 | (406) | 544 |
| Gains (losses) on stock transactions | 13,294 | 5,278 | 8,015 |
| Other | 922 | 649 | 273 |
| Ordinary profit | 51,335 | $(5,612)$ | 56,948 |
| Extraordinary profit (loss) | (1) | 20 | (21) |
| Profit before income taxes | 51,334 | $(5,591)$ | 56,926 |
| Income taxes-current | $(13,058)$ | 484 | $(13,542)$ |
| Income taxes-deferred | (233) | 1,135 | $(1,368)$ |
| Profit | 38,043 | $(3,972)$ | 42,015 |
| Business profit | 40,505 | 809 | 39,696 |

※ Trust fees are included.
(Note) The amounts are rounded down to the nearest million yen.

## 2．Profit Margins［Non－consolidated】

（Total）

|  | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
| （ 1 ）Yield on total investments（A） | 2．29\％ | 0．32\％ | 1．97\％ |
| Yield on loans（B） | 2．12\％ | 0．35\％ | 1．77\％ |
| Yield on securities | 2．86\％ | 0．30\％ | 2．56\％ |
| （2）Rate of funding cost（including general and administrative expenses）（C） | 2．08\％ | 0．31\％ | 1．77\％ |
| Cost of debentures，deposits \＆certificates of deposit （including general and administrative expenses）（D） | 1．55\％ | （0．03\％） | 1．58\％ |
| Yield on debentures，deposits \＆certificates of deposit （E） | 0．24\％ | 0．04\％ | 0．20\％ |
| Yield on borrowings | 0．55\％ | （0．07\％） | 0．62\％ |
| （ 3 ）Profit margins（A）－（ C） | 0．21\％ | 0．01\％ | 0．20\％ |
| （ 4 ）Loan margin（B）－（D） | 0．57\％ | 0．38\％ | 0．19\％ |
| （ 5 ）Yield spread（B）－（E） | 1．88\％ | 0．31\％ | 1．57\％ |

（Note）The figures are calculated in the method specified in＂Kessan Jokyohyo＂．

|  | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
| （ 1）Yield on total investments（A） | 0．69\％ | （0．03\％） | 0．72\％ |
| Yield on loans（B） | 0．90\％ | 0．02\％ | 0．88\％ |
| Yield on securities | 1．85\％ | （0．05\％） | 1．90\％ |
| （2）Rate of funding cost（including general and administrative expenses）（C） | 1．21\％ | （0．06\％） | 1．27\％ |
| Cost of debentures，deposits \＆certificates of deposit （including general and administrative expenses） | 1．39\％ | （0．05\％） | 1．44\％ |
| Yield on debentures，deposits \＆certificates of deposit （E） | 0．16\％ | （0．01\％） | 0．17\％ |
| Yield on borrowings | 0．27\％ | （0．01\％） | 0．28\％ |
| （ 3 ）Profit margins（A）－（ C） | （0．52\％） | 0．03\％ | （0．55\％） |
| （ 4 ）Loan margin（B）－（D） | （0．49\％） | 0．07\％ | （0．56\％） |
| （ 5）Yield spread（B）－（E） | 0．74\％ | 0．03\％ | 0．71\％ |

（Note）The figures are calculated in the method specified in＂Kessan Jokyohyo＂．
3．Business Profit 【Non－consolidated】
（million yen）

|  | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
| Business profit |  |  |  |
| before general allowance for loan losses | 37，496 | $(2,199)$ | 39，696 |
| per employee（thousand yen） | 20，170 | $(2,118)$ | 22，288 |

## 4．ROE 【Non－consolidated】

| Business profit before general allowance for loan losses basis | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
|  | 8．60\％ | （0．84\％） | 9．44\％ |
| Profit basis | 8．72\％ | （1．28\％） | 10．00\％ |

Profit
$\operatorname{ROE}=\frac{}{\{(\text { Total net assets at beginning of term }- \text { Share acquisition rights）}+(\text { Total net assets at end of term }- \text { Share acquisition rights })\} \div 2}$

## 5．Gains（losses）on Securities Transactions［Non－consolidated】

million yen）

| Gains（lesses）on bend transactions | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
|  | 4，906 | 4，251 | 654 |
| Gain on sale | 7，659 | 4，129 | 3，530 |
| Gain on redemption | － | （0） | 0 |
| Loss on sale | $(2,174)$ | 585 | $(2,759)$ |
| Loss on redemption | （579） | （462） | （116） |
| Loss on devaluation | （0） | 0 | （0） |
|  |  |  |  |
|  |  |  |  |  |
| Gain on sale | 13，294 | 5，278 | 8，015 |
| Loss on sale | － | － | － |
| Loss on devaluation | － | 0 | （0） |

## 6．Investments and Funding

## 【Non－consolidated】

| （Total） | $\begin{gathered} \hline \text { FY } 2018 \\ \text { (A) } \end{gathered}$ |  |  |  |  | on yen） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | （A）－（B） |  | FY 2017（B） |  |
|  | Average balance | Yield | Average balance | Yield | Average balance | Yield |
| Total investments | 4，144，391 | 2．29\％ | 243，352 | 0．32\％ | 3，901，038 | 1．97\％ |
| Due from banks | 42，933 | 1．86\％ | 2，006 | 0．63\％ | 40，927 | 1．23\％ |
| Call loans | 322 | 1．71\％ | （24） | 0．45\％ | 347 | 1．26\％ |
| Receivables under resale agreements | 2 | （0．07\％） | 2 | （0．07\％） |  |  |
| Receivables under securities borrowing transactions | 283 | 0．00\％ | 283 | 0．00\％ |  |  |
| Securities | 1，259，832 | 2．86\％ | 121，741 | 0．30\％ | 1，138，090 | 2．56\％ |
| Loans and bills discounted | 2，682，336 | 2．11\％ | 87，969 | 0．33\％ | 2，594，366 | 1．78\％ |
| Total funding | 4，221，336 | 1．11\％ | 196，383 | 0．37\％ | 4，024，953 | 0．74\％ |
| Deposits | 2，950，817 | 0．24\％ | 146，537 | 0．03\％ | 2，804，279 | 0．21\％ |
| Negotiable certificates of deposit | 110，659 | 0．00\％ | $(10,606)$ | 0．00\％ | 121，266 | 0．00\％ |
| Debentures | 53，847 | 0．27\％ | $(41,584)$ | 0．03\％ | 95，431 | 0．24\％ |
| Call money | 76，880 | 1．26\％ | $(29,004)$ | 0．06\％ | 105，884 | 1．20\％ |
| Payables under repurchase agreements | 40，448 | 2．37\％ | 38，091 | 0．79\％ | 2，357 | 1．58\％ |
| Payables under securities lending transactions | 427，505 | 2．05\％ | 11，868 | 0．87\％ | 415，637 | 1．18\％ |
| Borrowed money | 304，334 | 0．37\％ | 10，386 | （0．05\％） | 293，948 | 0．42\％ |
| Bonds payable | 224，206 | 0．82\％ | 69，858 | 0．15\％ | 154，348 | 0．67\％ |


| （Domestic operations） |  |  |  |  |  | lion yen） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { FY } 2018 \\ \text { (A) } \end{gathered}$ |  | （A）－（B） |  | $\begin{aligned} & \text { FY } 2017 \\ & \text { (B) } \end{aligned}$ |  |
|  | Average balance | Yield | Average balance | Yield | Average balance | Yield |
| Total investments | 3，495，928 | 0．69\％ | 199，885 | （0．03\％） | 3，296，043 | 0．72\％ |
| Due from banks | 4，774 | 0．00\％ | 4，555 | （0．04\％） | 219 | 0．04\％ |
| Call loans | 55 | 0．12\％ | 27 | （0．14\％） | 27 | 0．26\％ |
| Receivables under resale agreements | 2 | （0．07\％） | 2 | （0．07\％） |  |  |
| Receivables under securities borrowing transactions | 283 | 0．00\％ | 283 | 0．00\％ |  |  |
| Securities | 304，013 | 1．85\％ | 5，599 | （0．05\％） | 298，413 | 1．90\％ |
| Loans and bills discounted | 1，571，792 | 0．94\％ | 15，582 | 0．02\％ | 1，556，209 | 0．92\％ |
| Total funding | 3，579，749 | 0．17\％ | 139，954 | （0．01\％） | 3，439，795 | 0．18\％ |
| Deposits | 2，843，296 | 0．16\％ | 105，952 | （0．02\％） | 2，737，344 | 0．18\％ |
| Negotiable certificates of deposit | 110，659 | 0．00\％ | $(10,606)$ | 0．00\％ | 121，266 | 0．00\％ |
| Debentures | 53，847 | 0．27\％ | $(41,584)$ | 0．03\％ | 95，431 | 0．24\％ |
| Call money | 40，367 | （0．02\％） | 6，640 | （0．01\％） | 33，726 | （0．01\％） |
| Payables under repurchase agreements | 2 | （0．02\％） | 2 | （0．02\％） |  |  |
| Payables under securities lending transactions | 53，268 | 0．00\％ | 654 | 0．01\％ | 52，614 | （0．01\％） |
| Borrowed money | 295，613 | 0．31\％ | 28，647 | （0．01\％） | 266，966 | 0．32\％ |
| Bonds payable | 172，364 | 0．11\％ | 51，334 | 0．00\％ | 121，030 | 0．11\％ |

【Consolidated】

| （Total） | $\begin{gathered} \hline \text { FY } 2018 \\ \text { (A) } \end{gathered}$ |  |  |  |  | on yen） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | （A）－（B） |  | $\begin{aligned} & \text { FY } 2017 \\ & \text { (B) } \\ & \hline \end{aligned}$ |  |
|  | Average balance | Yield | Average balance | Yield | Average balance | Yield |
| Total investments | 4，115，945 | 2．36\％ | 243，456 | 0．32\％ | 3，872，488 | 2．04\％ |
| Due from banks | 66，903 | 1．38\％ | $(10,324)$ | 0．61\％ | 77，228 | 0．77\％ |
| Call loans and bills bought | 322 | 1．71\％ | （24） | 0．45\％ | 347 | 1．26\％ |
| Receivables under resale agreements | 2 | （0．07\％） | 2 | （0．07\％） |  |  |
| Receivables under securities borrowing transactions | 283 | 0．00\％ | 283 | 0．00\％ |  |  |
| Securities | 1，194，640 | 3．02\％ | 127，200 | 0．29\％ | 1，067，440 | 2．73\％ |
| Loans and bills discounted | 2，670，187 | 2．21\％ | 97，296 | 0．35\％ | 2，572，891 | 1．86\％ |
| Total funding | 4，239，196 | 1．11\％ | 224，385 | 0．37\％ | 4，014，810 | 0．74\％ |
| Deposits | 2，967，104 | 0．24\％ | 174，855 | 0．03\％ | 2，792，248 | 0．21\％ |
| Negotiable certificates of deposit | 110，659 | 0．00\％ | $(10,606)$ | 0．00\％ | 121，266 | 0．00\％ |
| Debentures | 53，847 | 0．27\％ | $(41,584)$ | 0．03\％ | 95，431 | 0．24\％ |
| Call money and bills sold | 76，880 | 1．26\％ | $(29,004)$ | 0．06\％ | 105，884 | 1．20\％ |
| Payables under repurchase agreements | 40，448 | 2．37\％ | 38，091 | 0．79\％ | 2，357 | 1．58\％ |
| Payables under securities lending transactions | 427，505 | 2．05\％ | 11，868 | 0．87\％ | 415，637 | 1．18\％ |
| Borrowed money | 305，907 | 0．37\％ | 10，070 | （0．06\％） | 295，836 | 0．43\％ |
| Bonds payable | 224，206 | 0．82\％ | 69，858 | 0．15\％ | 154，348 | 0．67\％ |

## 7. Unrealized Gains and Losses on Securities

(1) Valuation standards

| Held-for-trading securities | Fair value |
| :--- | :--- |
| Held-to-maturity bonds | Amortized cost |
| Stocks in subsidiaries and affiliates | Acquisition cost |
| Available-for-sale securities |  |
| With fair value available | Fair value (Unrealized gains (losses) recorded in net assets, net of taxes.) |
| Without fair value available | Acquisition cost |

(2) Unrealized gains and losses

| [Non-consolidated] |  |  |  |  |  |  | (million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2019 |  |  |  | March 31, 2018 |  |  |
|  | Unrealized gains and losses |  |  |  | Unrealized gains and losses |  |  |
|  | (A) | (A)-(B) | gains | losses | (B) | gains | losses |
| Held-to-maturity bonds | - | - | - | - | - |  |  |
| Stocks in subsidiaries and affiliates | - | - | - | - | - | - |  |
| Available-for-sale securities | 37,929 | $(20,449)$ | 64,999 | 27,069 | 58,379 | 90,290 | 31,911 |
| Japanese stocks | 48,515 | $(16,779)$ | 48,545 | 30 | 65,294 | 65,302 | 7 |
| Japanese debt securities | 527 | 266 | 624 | 96 | 260 | 364 | 103 |
| Other | $(11,112)$ | $(3,936)$ | 15,829 | 26,942 | $(7,176)$ | 24,623 | 31,799 |
| Total | 37,929 | $(20,449)$ | 64,999 | 27,069 | 58,379 | 90,290 | 31,911 |
| Japanese stocks | 48,515 | $(16,779)$ | 48,545 | 30 | 65,294 | 65,302 | 7 |
| Japanese debt securities | 527 | 266 | 624 | 96 | 260 | 364 | 103 |
| Other | $(11,112)$ | $(3,936)$ | 15,829 | 26,942 | $(7,176)$ | 24,623 | 31,799 |

(Note) The gain or loss from revaluation of 'Securities' on the balance sheet is included in the table above.
A portion of beneficial interests in investment trust within 'Monetary claims bought' are marked-to-market, but the unrealized gains and losses in the table below are not included in the table above.


Available-for-sale securities are marked-to-market, and above figures are difference between balance sheet amount and acquisition cost.

(Note) The gain or loss from revaluation of 'Securities' on the consolidated balance sheet is included in the table above.
A portion of beneficial interests in investment trust within 'Monetary claims bought' are marked-to-market, but the unrealized gains and losses
in the table below are not included in the table above.

|  | March 31, 2019 |  |  |  | March 31, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized gains and losses (A) | (A)-(B) | gains | losses | Unrealized gains and losses (B) | gains | losses |
| Monetary claims bought | 10 | (9) | 11 | 0 | 20 | 21 | 0 |

[^0]
## 8．Employees＇Retirement Benefits

（1）Provision for retirement benefits

【Consolidated】（million yen）

|  |  | March 31， 2019 <br> （A） |  | March 31， 2018 <br> （B） |
| :---: | :---: | :---: | :---: | :---: |
|  |  | （A）－（B） |  |
| Defined retirement benefit obligation | （A） |  | $(41,871)$ | （229） | $(41,641)$ |
| Fair value of plan assets | （B） | 35，757 | 929 | 34，828 |
| Unfunded retirement benefit obligation | （C）$=(\mathrm{A})+(\mathrm{B})$ | $(6,113)$ | 699 | $(6,813)$ |
| Retirement benefit asset | （D） | 3，671 | 950 | 2，720 |
| Retirement benefit liability | （C）－（D） | $(9,784)$ | （250） | $(9,533)$ |
| Unrecognized actuarial losses | （E） | $(1,698)$ | （408） | $(1,290)$ |
| Unrecognized prior－service cost | （F） | 737 | （327） | 1，064 |
| Remeasurements of defined benefit plans （before income tax effect） | （E）+ （F） | （961） | （735） | （225） |

（2）Net periodic retirement benefit costs
【Non－consolidated】（million yen）

|  | FY 2018 |  | FY 2017 <br> （B） |
| :---: | :---: | :---: | :---: |
|  | （A） | （A）－（B） |  |
| Net periodic retirement benefit costs | 710 | 432 | 278 |
| Service cost | 1，560 | （29） | 1，590 |
| Interest cost | 163 | （0） | 164 |
| Expected return on plan assets | （870） | （16） | （853） |
| Amortization of prior－service cost | （327） | － | （327） |
| Recognized actuarial losses | 184 | 481 | （297） |
| Other | － | （2） | 2 |


| 【Consolidated】 |  |  | （million yen） |
| :---: | :---: | :---: | :---: |
|  | FY 2018 |  | FY 2017 |
|  | （A） | （A）－（B） | （B） |
| Net periodic retirement benefit costs regarding defined benefit pension plans | 773 | 464 | 309 |

## 9. Capital Adequacy Ratio (under Japanese domestic standards)

## ■Basel III

| 【Consolidated】 |  |  |  | (million yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
|  | preliminary (A) | (A) - (B) | (A) - (C) |  |  |
| (1) Capital adequacy ratio (4)/(5) | 10.27\% | (0.12\%) | 0.13\% | 10.39\% | 10.14\% |
| (2) Core capital: instruments and reserves | 477,592 | 15,360 | 5,728 | 462,231 | 471,863 |
| (3) Core capital: regulatory adjustments | 15,733 | 4,488 | 3,189 | 11,244 | 12,543 |
| (4) Regulatory capital (2)-(3) | 461,859 | 10,872 | 2,538 | 450,986 | 459,320 |
| (5) Risk-weighted assets | 4,493,166 | 153,436 | $(36,136)$ | 4,339,730 | 4,529,302 |
| (6) Total required capital (5)* $4 \%$ | 179,726 | 6,137 | $(1,445)$ | 173,589 | 181,172 |



The 'Composition of Capital Disclosure' is available on our website at http://www.aozorabank.co.jp/english/ir/library/

## II．Status of Loans，etc．

## 1．Risk Monitored Loans

$\square$ After partial and direct written－off
【Non－consolidated】
（million yen）

|  |  | March 31， 2019 <br> （A） |  |  | March 31， 2018 | September 30， 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | （A）－（B） | （A）－（C） | （B） | （C） |
| Risk Monitor ed Loans | Loans to bankrupt companies |  | － | （177） | － | 177 | － |
|  | Past due loans | 14，201 | 9，577 | 7，299 | 4，623 | 6，902 |
|  | Loans overdue for 3 months or more | － | － | － | － | － |
|  | Restructured loans | 1，409 | （748） | （748） | 2，157 | 2，157 |
|  | Total | 15，610 | 8，651 | 6，551 | 6，958 | 9，059 |


| Loan balance（end of period basis） | $2,782,131$ | 157,388 | 116,698 | $2,624,742$ | $2,665,432$ |
| :--- | ---: | ---: | ---: | ---: | ---: |


| Ratio to <br> Loan <br> balance | Loans to bankrupt companies | - | $(0.0 \%)$ | - | $0.0 \%$ |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
|  | Past due loans | Loans overdue for 3 months or more | $0.5 \%$ | $0.3 \%$ | $0.2 \%$ | $0.2 \%$ |
|  | Restructured loans | - | - | - | - |  |
|  | Total | $0.1 \%$ | $(0.0 \%)$ | $(0.0 \%)$ | $0.3 \%$ |  |

$\square$ After partial and direct written－off
【Consolidated】
（million yen）

|  |  | March 31， 2019 |  |  | March 31， 2018 | September 30， 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | （A） | （A）－（B） | （A）－（C） | （B） | （C） |
| Risk Monitor ed Loans | Loans to bankrupt companies | － | （177） | － | 177 | － |
|  | Past due loans | 14，201 | 9，577 | 7，299 | 4，623 | 6，902 |
|  | Loans overdue for 3 months or more | － | － | － | － | － |
|  | Restructured loans | 1，409 | （748） | （748） | 2，157 | 2，157 |
|  | Total | 15，610 | 8，651 | 6，551 | 6，958 | 9，059 |
| Loan balance（end of period basis） |  | 2，779，894 | 168，615 | 125，431 | 2，611，278 | 2，654，463 |


| Ratio to Loan balance | Loans to bankrupt companies | － | （0．0\％） | － | 0．0\％ | － |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Past due loans | 0．5\％ | 0．3\％ | 0．2\％ | 0．2\％ | 0．3\％ |
|  | Loans overdue for 3 months or more | － | － | － | － | － |
|  | Restructured loans | 0．1\％ | （0．0\％） | （0．0\％） | 0．1\％ | 0．1\％ |
|  | Total | 0．6\％ | 0．3\％ | 0．3\％ | 0．3\％ | 0．3\％ |

## 2. Allowance for Loan Losses

$\square$ After partial and direct written-off
[Non-consolidated]
(million yen)

|  | March 31, 2019 <br> (A) |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (A) - (B) | (A) - (C) |  |  |
| Allowance for loan losses | 44,279 | 1,042 | 4,178 | 43,236 | 40,101 |
| General allowance | 36,851 | $(3,009)$ | 467 | 39,860 | 36,384 |
| Specific allowance | 7,428 | 4,051 | 3,711 | 3,376 | 3,717 |
| Allowance for loans to restructuring countries | - | - | - | - |  |

$\square$ After partial and direct written-off
[Consolidated】
(million yen)

|  | March 31, 2019 <br> (A) |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (A) - (B) | (A) - (C) |  |  |
| Allowance for loan losses | 45,004 | 1,508 | 4,365 | 43,495 | 40,639 |
| General allowance | 37,576 | $(2,543)$ | 654 | 40,119 | 36,921 |
| Specific allowance | 7,428 | 4,051 | 3,711 | 3,376 | 3,717 |
| Allowance for loans to restructuring countries | - | - | - | - | - |

## 3. Disclosed Claims under the Financial Reconstruction Law ("FRL Credit")

$\square$ After partial and direct written-off
[Non-consolidated] (million yen)

|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A) - (B) | (A) - (C) |  |  |
| Bankrupt and similar credit | - | (177) | - | 177 | - |
| Doubtful credit | 14,201 | 9,577 | 7,299 | 4,623 | 6,902 |
| Special attention credit | 1,409 | (748) | (748) | 2,157 | 2,157 |
| Total (a) | 15,610 | 8,651 | 6,551 | 6,958 | 9,059 |


| Normal assets | $2,805,007$ | 151,499 | 114,977 | $2,653,508$ | $2,690,029$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Grand total (b) | $2,820,618$ | 160,151 | 121,529 | $2,660,466$ | $2,699,088$ |


| Non-performing loans ratio (a/b) | $0.6 \%$ | $0.3 \%$ | $0.3 \%$ | $0.3 \%$ | $0.3 \%$ |
| :--- | ---: | ---: | ---: | ---: | :--- |

## 4. Allowance and Coverage for FRL Credit

$\square$ After partial and direct written-off
【Non-consolidated】
(million yen)

|  | March 31, 2019 <br> (A) |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (A) - (B) | (A) - (C) |  |  |
| Allowance \& Coverage (c) | 14,605 | 8,786 | 6,493 | 5,818 | 8,111 |
| Allowance for loan losses (d) | 8,837 | 4,041 | 3,687 | 4,795 | 5,150 |
| Collateral / guarantee coverage (e) | 5,767 | 4,745 | 2,806 | 1,022 | 2,961 |

(Note) Allowance for loan losses (d) is the sum of specific allowance for loan losses and general allowance for loan losses for FRL Credit.

Coverage Ratio c/a

|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A) - (B) | (A) - (C) |  |  |
| After partial and direct written-off | 93.6\% | 10.0\% | 4.1\% | 83.6\% | 89.5\% |

Allowance Ratio d/(a-e)

|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | September 30, 2018(C) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A) - (B) | (A) - (C) |  |  |
| After partial and direct written-off | 89.8\% | 9.0\% | 5.3\% | 80.8\% | 84.5\% |

## 5. Coverage for FRL Credit by Borrowers' Category

$\square$ After partial and direct written-off
【Non-consolidated】 (100 millions yen)




| In Danger of |
| :---: |
| Bankruptcy borrowers |$|$| Doubtful credit |
| :---: |
| 142 |



Loans to bankrupt
companies

Past due loans


142


Allowance ratio
= Allowance / (Credit-Collateral, Guarantees, etc.)
Coverage ratio
$=($ Collateral, Guarantees + Allowance $) /$ Credit

| The reserve ratio for the non-secured portion of special attention credit | $100.0 \%$ |
| :--- | :---: |
| The reserve ratio for the need attention credit | $4.1 \%$ |
| The reserve ratio for the normal credit | $0.9 \%$ |

(Note) The amounts are rounded down to the nearest 100 millions yen.

Aozora Bank, Ltd.

## 6. Off-Balancing of FRL Credit 【Non-consolidated】

(1) Balance of doubtful credit, and bankrupt and similar credit

|  |  |  |  |  |  |  |  |  | (100 millions yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Newly added within: |  | As of <br> Sep. 30, 2015 | As of <br> Mar. 31, 2016 | As of <br> Sep. 30, 2016 | As of <br> Mar. 31, 2017 | As of <br> Sep. 30, 2017 | As of <br> Mar. 31, 2018 | As of <br> Sep. 30, 2018 <br> (B) | increase (decrease) $(\mathrm{A})-(\mathrm{B})$ | As of Mar. 31, 2019 <br> (A) |
| -Sep. 30, 2015 | Bankrupt and similar credit | 2 | 1 | 1 | 0 | 0 | - | - | - | - |
|  | Doubtful credit | 207 | 174 | 147 | 111 | 13 | 13 | 13 | (0) | 13 |
| subtotal |  | 210 | 175 | 148 | 112 | 13 | 13 | 13 | (0) | 13 |
| Oct. 1, 2015 <br> -Mar. 31, 2016 | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | 15 | - | - | - | - | - | - | - |
| subtotal |  | - | 15 | - | - | - | - | - | - | - |
| $\left\lvert\, \begin{aligned} & \text { Apr. 1, } 2016 \\ & \text {-Sep. 30, } 2016 \end{aligned}\right.$ | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | - | 1 | 1 | 1 | 1 | 0 | (0) | 0 |
| subtotal |  | - | - | 1 | 1 | 1 | 1 | 0 | (0) | 0 |
| Oct. 1, 2016 <br> -Mar. 31, 2017 | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | - | - | 1 | 1 | 1 | - | - | - |
| subtotal |  | - | - | - | 1 | 1 | 1 | - | - | - |
| Apr. 1, 2017 <br> -Sep. 30, 2017 | Bankrupt and similar credit | - | - | - | - | 1 | 1 | - | - | - |
|  | Doubtful credit | - | - | - | - | 2 | - | - | - | - |
| subtotal |  | - | - | - | - | 3 | 1 | - | - | - |
| Oct. 1, 2017 <br> -Mar. 31, 2018 | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | - | - | - | - | 30 | 30 | (0) | 30 |
| subtotal |  | - | - | - | - | - | 30 | 30 | (0) | 30 |
| $\left\lvert\, \begin{aligned} & \text { Apr. 1, } 2018 \\ & \text {-Sep. 30, } 2018 \end{aligned}\right.$ | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | - | - | - | - | - | 24 | (7) | 16 |
| subtotal |  | - | - | - | - | - | - | 24 | (7) | 16 |
| Oct. 1, 2018 <br> -Mar. 31, 2019 | Bankrupt and similar credit | - | - | - | - | - | - | - | - | - |
|  | Doubtful credit | - | - | - | - | - | - | - | 81 | 81 |
| subtotal |  | - | - | - | - | - | - | - | 81 | 81 |

(Note1) The amounts are rounded down to the nearest 100 millions yen.
(Note2) There were no borrowers for whom measures are undertaken which will lead to eventual off-balancing as of Mar. 31, 2019.
(2) Off-balancing of doubtful credit, and bankrupt and similar credit

| Newly added within: | $\begin{gathered} \text {-Sep. } 30, \\ 2015 \end{gathered}$ | $\begin{gathered} \text { Oct. 1, } 2015 \\ \text {-Mar. 31, } 2016 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Apr. 1, } 2016 \\ \text {-Sep. 30, } 2016 \end{array}$ | $\begin{array}{\|c\|} \hline \text { Oct. 1, } 2016 \\ \text {-Mar. 31, } 2017 \end{array}$ | $\begin{gathered} \text { Apr. 1, } 2017 \\ \text {-Sep. 30, } 2017 \end{gathered}$ | Oct. 1, 2017 <br> -Mar. 31, 2018 | $\left\|\begin{array}{c} \text { Apr. 1, } 2018 \\ \text {-Sep. 30, } 2018 \end{array}\right\|$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liquidation-type disposition | (1) | - | - | - | - | - | - |
| Restructuringtype disposition | - | - | - | - | - | - | - |
| Loan liquidations | - | - | - | - | - | - | (6) |
| Direct written-off | 6 | - | - | - | 0 | - | - |
| Other | (4) | - | (0) | - | (0) | (0) | (0) |
| Total | (0) | - | (0) | - | - | (0) | (7) |

(Note1) The amounts are rounded down to the nearest 100 millions yen.
(Note2) Liquidation-type disposition : debt waiver in event of bankruptcy or special liquidation
Restructuring-type disposition : debt waiver in event of restructuring-type proceedings, such as corporate reorganization, civil rehabilitation, composition and winding-up; or debt forgiveness
Other : collection by disposition of collateral, business improvement of debtor, etc.
(Note3) If legal proceedings such as debt waiver, forgiveness, collection and so on, occur after direct written-off of book cost, relevant amounts are reentered in "Liquidation-type disposition", "Restructuring-type disposition" or "Other" where appropriate and subtracted from "Direct written-off".

Aozora Bank, Ltd.

## 7. Breakdown of Loans and Bills Discounted Classified by Industry 【Non-consolidated】

$\square$ After partial and direct written-off

| (1) Loans and Bills Discounted Classified by Industry |
| :--- |


|  | March 31, 2019 | March 31, 2018 | September 30, 2018 |
| :---: | :---: | :---: | :---: |
| Loans by domestic offices (excluding Japan Offshore Market accounts) | 2,782,131 | 2,624,742 | 2,665,432 |
| Manufacturing | 226,863 | 187,464 | 182,140 |
| Agriculture, forestry \& fisheries | 3,677 | 3,817 | 3,551 |
| Mining, quarry, gravel extraction | - | 150 | - |
| Construction | 10,762 | 12,022 | 12,423 |
| Electricity, gas, heat supply \& water | 32,130 | 28,110 | 28,397 |
| Information \& communications | 47,853 | 54,324 | 47,627 |
| Transport, postal Service | 42,483 | 50,370 | 47,268 |
| Whole sale \& retail trade | 72,158 | 109,686 | 95,608 |
| Finance \& insurance | 389,965 | 391,568 | 385,021 |
| Real estate | 567,699 | 493,526 | 503,360 |
| Leasing | 43,292 | 50,798 | 45,286 |
| Various Services | 184,983 | 186,286 | 188,226 |
| Local governments | 4,417 | 6,135 | 4,466 |
| Others | 1,155,842 | 1,050,478 | 1,122,054 |
| Loans by oversea offices (including Japan Offshore Market accounts) | - | - | - |
| Government | - | - | - |
| Financial institution | - | - | - |
| Others | - | - | - |
| Total | 2,782,131 | 2,624,742 | 2,665,432 |

(2) Risk Monitored Loans Classified by Industry
(million yen)

|  | March 31, 2019 | March 31, 2018 | September 30, 2018 |
| :---: | :---: | :---: | :---: |
| Loans by domestic offices (excluding Japan Offshore Market accounts) | 15,610 | 6,958 | 9,059 |
| Manufacturing | 4,378 | 1,632 | 1,451 |
| Agriculture, forestry \& fisheries | - | - | - |
| Mining, quarry, gravel extraction | - | - | - |
| Construction | - | - | - |
| Electricity, gas, heat supply \& water | - | - | - |
| Information \& communications | 748 | 748 | 748 |
| Transport, postal Service | - | - | - |
| Whole sale \& retail trade | 2,168 | 2,285 | 2,171 |
| Finance \& insurance | - | - | - |
| Real estate | 1,030 | 1,051 | 1,050 |
| Leasing | - | - | - |
| Various Services | 1,250 | 1,205 | 1,175 |
| Local governments | - | - | - |
| Others | 6,033 | 35 | 2,460 |
| Loans by oversea offices (including Japan Offshore Market accounts) | - | - | - |
| Government | - | - | - |
| Financial institution | - | - | - |
| Others | - | - | - |
| Total | 15,610 | 6,958 | 9,059 |


| (3) Consumer Loans |  |  |  | (million yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | September 30, 2018 <br> (C) |
|  | (A) | (A) - (B) | (A) - (C) |  |  |
| Consumer loans | 1,904 | (492) | (99) | 2,396 | 2,003 |
| Housing loans | 1,462 | (477) | (91) | 1,939 | 1,554 |
| Other loans | 442 | (14) | (7) | 456 | 449 |


| (4) Loans to Small/Medium-sized Corporations |  |  |  | (million yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | $\begin{aligned} & \hline \text { Seppember 30, } \\ & 2018 \\ & \text { (C) } \\ & \hline \end{aligned}$ |
|  | (A) | (A) - (B) | (A) - (C) |  |  |
| Loans to small/medium-sized corporations | 2,156,102 | 171,000 | 114,934 | 1,985,101 | 2,041,168 |
| Ratio to total loans | 77.5\% | 1.9\% | 0.9\% | 75.6\% | 76.6\% |

## 8. Debentures, Deposits and Loans

| [Non-consolidated] |  |  |  |  | (million yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, 2019 |  |  | March 31, 2018 <br> (B) | $\begin{aligned} & \hline \text { September 30, } \\ & 2018 \\ & \text { (C) } \\ & \hline \end{aligned}$ |
|  |  | (A) | (A) - (B) | (A) - (C) |  |  |
| Debentures | Ending balance | 51,360 | $(13,350)$ | - | 64,710 | 51,360 |
|  | Average balance | 53,847 | $(41,584)$ | $(2,473)$ | 95,431 | 56,320 |
| Deposits | Ending balance | 3,068,732 | 212,440 | 113,278 | 2,856,291 | 2,955,453 |
|  | Average balance | 2,950,817 | 146,537 | 18,253 | 2,804,279 | 2,932,563 |
| Deposits \& Certificates of deposits | Ending balance | 3,196,659 | 216,307 | 129,665 | 2,980,351 | 3,066,993 |
|  | Average balance | 3,061,477 | 135,931 | 5,486 | 2,925,545 | 3,055,990 |
| Loans and bills discounted | Ending balance | 2,782,131 | 157,388 | 116,698 | 2,624,742 | 2,665,432 |
|  | Average balance | 2,682,336 | 87,969 | 27,022 | 2,594,366 | 2,655,313 |

## III．Uniform Questions for FY2018

## 1．FRL Credit Ratio 【Non－consolidated】（Consolidated】

|  | Sep．30，2016 | Mar．31，2017 | Sep．30，2017 | Mar．31，2018 | Sep．30，2018 | Mar．31，2019 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non－consolidated | $0.67 \%$ | $0.50 \%$ | $0.15 \%$ | $0.26 \%$ | $0.33 \%$ | $0.55 \%$ |
| Consolidated | $0.69 \%$ | $0.50 \%$ | $0.15 \%$ | $0.26 \%$ | $0.33 \%$ | $0.55 \%$ |

2．Investment Stocks【Non－consolidated】

 （1）Investment Stocks

（Note）The amounts are rounded down to the nearest 100 millions yen．The same applies in the following tables．
（2）Sales of cross－holding stocks
None
（3）Impairment of stocks
（100 millions yen）

|  | Gains（losses）on stock transactions |  |
| :--- | ---: | ---: |
|  |  | Impairment loss |
| FY 2017 | 80 | $(0)$ |
| FY 2018 1st Half Period | 51 | - |
| FY 2018 | 132 | - |

3．Loans to SmalI／Medium－sized Corporations 【Non－consolidated】

| Loan Balance |  |  |  |
| :--- | ---: | ---: | ---: |
|  | Balance | Increase／Decrease | Ratio to total loans |
| March 31，2018 | 19,851 | $5.3 \%$ | $75.6 \%$ |
| September 30，2018 | 20,411 | $2.8 \%$ | $76.6 \%$ |
| March 31，2019 | 21,561 | $5.6 \%$ | $77.5 \%$ |

4．Sales of investment trusts and annuity insurance to retail customers【Non－consolidated】

|  | （100 millions yen） |
| :--- | ---: |
| FY 2017 | Sales Total |
| FY 2018 1st Half Period | 692 |
| FY 2018 | 132 |

b．Annuity insurance

|  | （100 millions yen） |
| :--- | ---: |
| FY 2017 | Sales Total |
| FY 2018 1st Half Period | 273 |
| FY 2018 | 194 |

5．Japanese Government Bonds 【Non－consolidated】

|  | （100 millions yen） |
| :--- | ---: |
| March 31，2018 | 80 |
| September 30，2018 | 80 |
| March 31，2019 | - |

## IV. Deferred Tax Assets

## 1. Judgement for Recoverability of Deferred Tax Asset

We have categorized the Bank under Category 2 of 'Guidance on Recoverability of Deferred Tax Assets' (ASBJ Guidance on Corporate Accounting Standard No.26) and have calculated recoverable deferred tax assets based on a scheduling of the reversals of temporary differences.

Reference) Past Taxable income

| (100 millions yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | FY 2016 | FY 2017 | FY 2018 |
| Taxable income (before offsetting of tax loss carryforwards) | 352 | 443 | 381 |

## 2. Temporary Differences and Loss Carryforwards 【Non-consolidated】

(100 millions yen)

|  | March 31, 2019 |  | March 31, 2018 <br> (B) |
| :---: | :---: | :---: | :---: |
|  | (A) | (A) - (B) |  |
| Deferred Tax Assets | 386 | (35) | 421 |
| Allowance for loan losses | 117 | (10) | 127 |
| Provision for employees' retirement benefits | 28 | 0 | 27 |
| Securities write-off | 187 | (0) | 187 |
| Unrealized gain on available-for-sale securities | - | - | - |
| Tax loss carryforwards | - | - | - |
| Other | 166 | (49) | 216 |
| Subtotal | 499 | (59) | 559 |
| Less valuation allowance | (113) | 24 | (138) |
| Deferred tax liabilities | 148 | (82) | 231 |
| Unrealized gain on available-for-sale securities | 130 | (84) | 214 |
| Net deferred tax assets | 237 | 46 | 190 |


[^0]:    Available-for-sale securities are marked-to-market, and above figures are difference between consolidated balance sheet amount and acquisition cost.

