

**ZICO HOLDINGS INC.**

(Company Registration No. LL07968)

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**Unaudited Financial Statements and Dividend Announcement  
For the Financial Year Ended 31 December 2016**

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*ZICO Holdings Inc. (the "**Company**") has been listed on Catalist of the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") since 11 November 2014. The initial public offering of the Company (the "**IPO**") was sponsored by PrimePartners Corporate Finance Pte. Ltd. ("**PPCF**"). The Company has appointed Stamford Corporate Services Pte. Ltd. (the "**Sponsor**" or "**SCS**") in place of **PPCF** as its continuing sponsor with effect from 7 September 2016.*

*This announcement has been prepared by the Company and its contents have been reviewed by the Sponsor for compliance with the SGX-ST Listing Manual Section B: Rules of Catalist. The Sponsor has not verified the contents of this announcement.*

*This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this announcement.*

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**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3) AND FULL YEAR RESULTS**

**1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year**

|                                                                              | <b>Group</b>                                       |                                                  |                     |
|------------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------|---------------------|
|                                                                              | <b>Full Year Ended</b>                             |                                                  |                     |
|                                                                              | <b>31 December 2016<br/>(Unaudited)<br/>RM'000</b> | <b>31 December 2015<br/>(Audited)<br/>RM'000</b> | <b>Change<br/>%</b> |
| Revenue                                                                      | 66,737                                             | 52,777                                           | 26.5                |
| <b>Other items of income</b>                                                 |                                                    |                                                  |                     |
| Interest income                                                              | 528                                                | 173                                              | 205.2               |
| Other income                                                                 | 3,047                                              | 5,382                                            | (43.4)              |
|                                                                              | 70,312                                             | 58,332                                           | 20.5                |
| <b>Items of expense</b>                                                      |                                                    |                                                  |                     |
| Amortisation and depreciation expenses                                       | (4,253)                                            | (2,900)                                          | 46.7                |
| Employee benefits expense                                                    | (35,469)                                           | (24,887)                                         | 42.5                |
| Operating lease expenses                                                     | (3,952)                                            | (2,997)                                          | 31.9                |
| Retainer fees and consultancy fees                                           | (7,159)                                            | (7,590)                                          | (5.7)               |
| Other expenses                                                               | (14,322)                                           | (10,504)                                         | 36.3                |
| Finance costs                                                                | (1,034)                                            | (577)                                            | 79.2                |
| Share of results of associates, net of tax                                   | 36                                                 | 63                                               | (42.9)              |
| <b>Profit before income tax</b>                                              | 4,159                                              | 8,940                                            | (53.5)              |
| Income tax credit/(expense)                                                  | 917                                                | (1,653)                                          | (155.5)             |
| <b>Profit for the financial year</b>                                         | 5,076                                              | 7,287                                            | (30.3)              |
| <b>Other comprehensive income</b>                                            |                                                    |                                                  |                     |
| <i>Items that will or may be reclassified subsequently to profit or loss</i> |                                                    |                                                  |                     |
| Foreign currency translation differences                                     | 1,079                                              | 6,768                                            | n.m                 |
| <b>Other comprehensive income for the financial year, net of tax</b>         | 1,079                                              | 6,768                                            | n.m                 |
| <b>Total comprehensive income for the financial year</b>                     | 6,155                                              | 14,055                                           | (56.2)              |
| <b>Profit attributable to:</b>                                               |                                                    |                                                  |                     |
| Owners of the parent                                                         | 4,278                                              | 6,617                                            | (35.3)              |
| Non-controlling interests                                                    | 798                                                | 670                                              | 19.1                |
|                                                                              | 5,076                                              | 7,287                                            | (30.3)              |
| <b>Total comprehensive income attributable to:</b>                           |                                                    |                                                  |                     |
| Owners of the parent                                                         | 5,269                                              | 13,293                                           | (60.4)              |
| Non-controlling interests                                                    | 886                                                | 762                                              | 16.3                |
|                                                                              | 6,155                                              | 14,055                                           | (56.2)              |

n.m. – not meaningful

**1(a)(ii) Notes to Consolidated Statement of Comprehensive Income**

| Profit for the financial year<br>is stated after charging/(crediting) the following: | Full Year Ended                           |                                         |
|--------------------------------------------------------------------------------------|-------------------------------------------|-----------------------------------------|
|                                                                                      | 31 December 2016<br>(Unaudited)<br>RM'000 | 31 December 2015<br>(Audited)<br>RM'000 |
| <b><i>Amortisation and depreciation expenses</i></b>                                 |                                           |                                         |
| Amortisation of intangible assets                                                    | 2,617                                     | 1,577                                   |
| Depreciation of plant and equipment                                                  | 1,636                                     | 1,323                                   |
| <b><i>Employee benefits expense</i></b>                                              |                                           |                                         |
| Share based payment expenses                                                         | 1,995                                     | 271                                     |
| <b><i>Operating lease expenses</i></b>                                               |                                           |                                         |
| Rental of premises                                                                   | 3,929                                     | 2,806                                   |
| Rental of accommodation                                                              | 23                                        | 191                                     |
| <b><i>Other expenses</i></b>                                                         |                                           |                                         |
| Bad trade and other receivables written off                                          | 194                                       | 258                                     |
| Intangible assets written off                                                        | 1,140                                     | 7                                       |
| Loss on disposal of plant and equipment                                              | 112                                       | -                                       |
| Plant and equipment written off                                                      | 88                                        | 17                                      |
| Allowance for impairment loss on doubtful trade<br>receivables written back          | (30)                                      | (42)                                    |
| Unrealised foreign exchange gain, net                                                | (583)                                     | (954)                                   |
| <b><i>Income tax expense</i></b>                                                     |                                           |                                         |
| Under provision of income tax expense in respect<br>of prior year                    | 22                                        | (395)                                   |

**1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year**

|                                                    | Group                                        |                                            | Company                                      |                                            |
|----------------------------------------------------|----------------------------------------------|--------------------------------------------|----------------------------------------------|--------------------------------------------|
|                                                    | 31 December<br>2016<br>(Unaudited)<br>RM'000 | 31 December<br>2015<br>(Audited)<br>RM'000 | 31 December<br>2016<br>(Unaudited)<br>RM'000 | 31 December<br>2015<br>(Audited)<br>RM'000 |
| <b>ASSETS</b>                                      |                                              |                                            |                                              |                                            |
| <b>Non-current assets</b>                          |                                              |                                            |                                              |                                            |
| Plant and equipment                                | 7,111                                        | 6,166                                      | 113                                          | 125                                        |
| Intangible assets                                  | 64,162                                       | 61,516                                     | 4,098                                        | 3,939                                      |
| Subsidiaries                                       | -                                            | -                                          | 58,874                                       | 51,787                                     |
| Associates                                         | 38                                           | 61                                         | -                                            | -                                          |
| Investments                                        | 30                                           | 30                                         | -                                            | -                                          |
| Deferred tax assets                                | 2,733                                        | 7                                          | -                                            | -                                          |
| Trade and other receivables                        | 10,013                                       | 18,722                                     | 19,116                                       | 15,033                                     |
|                                                    | <u>84,087</u>                                | <u>86,502</u>                              | <u>82,201</u>                                | <u>70,884</u>                              |
| <b>Current assets</b>                              |                                              |                                            |                                              |                                            |
| Trade and other receivables                        | 56,110                                       | 33,507                                     | 38,070                                       | 37,001                                     |
| Prepayments                                        | 911                                          | 813                                        | 32                                           | 84                                         |
| Current income tax recoverable                     | 1,090                                        | 903                                        | -                                            | -                                          |
| Cash and cash equivalents                          | 19,592                                       | 26,447                                     | 3,666                                        | 7,815                                      |
| Other current assets                               | 6,509                                        | 4,349                                      | 861                                          | 829                                        |
|                                                    | <u>84,212</u>                                | <u>66,019</u>                              | <u>42,629</u>                                | <u>45,729</u>                              |
| <b>Total assets</b>                                | <u>168,299</u>                               | <u>152,521</u>                             | <u>124,830</u>                               | <u>116,613</u>                             |
| <b>EQUITY AND LIABILITIES</b>                      |                                              |                                            |                                              |                                            |
| <b>Equity</b>                                      |                                              |                                            |                                              |                                            |
| Share capital                                      | 68,685                                       | 68,092                                     | 68,685                                       | 68,092                                     |
| Retained earnings                                  | 17,571                                       | 13,293                                     | 367                                          | 3,025                                      |
| Share options/awards reserve                       | 1,707                                        | 305                                        | 1,707                                        | 305                                        |
| Currency translation reserve                       | 7,632                                        | 6,641                                      | 11,432                                       | 9,871                                      |
| <b>Equity attributable to owners of the parent</b> | <u>95,595</u>                                | <u>88,331</u>                              | <u>82,191</u>                                | <u>81,293</u>                              |
| Non-controlling interests                          | 1,251                                        | 1,143                                      | -                                            | -                                          |
| <b>Total equity</b>                                | <u>96,846</u>                                | <u>89,474</u>                              | <u>82,191</u>                                | <u>81,293</u>                              |
| <b>Non-current liabilities</b>                     |                                              |                                            |                                              |                                            |
| Interest bearing liabilities                       | 7,468                                        | 10,984                                     | 7,363                                        | 10,812                                     |
| Other payables                                     | -                                            | 680                                        | -                                            | -                                          |
| Provisions                                         | 61                                           | 69                                         | -                                            | -                                          |
| Deferred tax liabilities                           | 1,758                                        | 2,034                                      | -                                            | -                                          |
|                                                    | <u>9,287</u>                                 | <u>13,767</u>                              | <u>7,363</u>                                 | <u>10,812</u>                              |
| <b>Current liabilities</b>                         |                                              |                                            |                                              |                                            |
| Trade and other payables                           | 19,947                                       | 19,994                                     | 2,055                                        | 3,314                                      |
| Interest bearing liabilities                       | 33,274                                       | 21,264                                     | 33,207                                       | 21,180                                     |
| Deferred revenue                                   | 6,315                                        | 6,063                                      | -                                            | -                                          |
| Provisions                                         | 62                                           | 60                                         | -                                            | -                                          |
| Current income tax payable                         | 2,568                                        | 1,899                                      | 14                                           | 14                                         |
|                                                    | <u>62,166</u>                                | <u>49,280</u>                              | <u>35,276</u>                                | <u>24,508</u>                              |
| <b>Total liabilities</b>                           | <u>71,453</u>                                | <u>63,047</u>                              | <u>42,639</u>                                | <u>35,320</u>                              |
| <b>Total equity and liabilities</b>                | <u>168,299</u>                               | <u>152,521</u>                             | <u>124,830</u>                               | <u>116,613</u>                             |

**1(b)(ii) Aggregate amount of group's borrowings and debt securities-**

**Amount repayable in one year or less, or on demand**

| As at 31 December 2016<br>(Unaudited) |                     | As at 31 December 2015<br>(Audited) |                     |
|---------------------------------------|---------------------|-------------------------------------|---------------------|
| Secured<br>RM'000                     | Unsecured<br>RM'000 | Secured<br>RM'000                   | Unsecured<br>RM'000 |
| 4,738                                 | 28,536              | 4,718                               | 16,546              |

**Amount repayable after one year**

| As at 31 December 2016<br>(Unaudited) |                     | As at 31 December 2015<br>(Audited) |                     |
|---------------------------------------|---------------------|-------------------------------------|---------------------|
| Secured<br>RM'000                     | Unsecured<br>RM'000 | Secured<br>RM'000                   | Unsecured<br>RM'000 |
| 7,468                                 | -                   | 10,984                              | -                   |

**Details of any collateral**

The secured borrowings comprised:

|                          | As at 31<br>December 2016<br>(Unaudited)<br>RM'000 | As at 31<br>December 2015<br>(Audited)<br>RM'000 | Secured by                                                                                                                                                                                                                                                                                                     |
|--------------------------|----------------------------------------------------|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Finance Lease Facilities | 172                                                | 257                                              | RM161,000 mortgage over the leased motor vehicles and RM11,000 mortgage over the leased photocopy machine.                                                                                                                                                                                                     |
| Term loan                | 12,034                                             | 15,445                                           | 1) First party charge over shares held in a subsidiary entity;<br>2) Charge and assignment over all rights on a designated banking account; and<br>3) Deed of subordination of all financial indebtedness extended by the shareholders or related parties of the Company, save for trade related transactions. |
|                          | <u>12,206</u>                                      | <u>15,702</u>                                    |                                                                                                                                                                                                                                                                                                                |

**1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

**Consolidated Statement of Cash Flows**

|                                                                          | <b>Full Year Ended</b>  |                         |
|--------------------------------------------------------------------------|-------------------------|-------------------------|
|                                                                          | <b>31 December 2016</b> | <b>31 December 2015</b> |
|                                                                          | <b>(Unaudited)</b>      | <b>(Audited)</b>        |
|                                                                          | <b>RM'000</b>           | <b>RM'000</b>           |
| <b>Operating activities</b>                                              |                         |                         |
| Profit before income tax                                                 | 4,159                   | 8,940                   |
| Adjustments for:                                                         |                         |                         |
| Allowance for impairment loss on doubtful trade receivables written back | (30)                    | (42)                    |
| Amortisation of intangible assets                                        | 2,617                   | 1,577                   |
| Bad trade and other receivables written off                              | 194                     | 258                     |
| Depreciation of plant and equipment                                      | 1,636                   | 1,323                   |
| Intangible assets written off                                            | 1,140                   | 7                       |
| Interest income                                                          | (528)                   | (173)                   |
| Interest expense                                                         | 947                     | 451                     |
| Interest expense on deferred consideration                               | 87                      | 126                     |
| Loss/(Gain) on disposal of plant and equipment                           | 112                     | (21)                    |
| Plant and equipment written off                                          | 88                      | 17                      |
| Provisions                                                               | (44)                    | 69                      |
| Share of results of associates, net of tax                               | (36)                    | (63)                    |
| Unrealised foreign exchange gain, net                                    | (583)                   | (954)                   |
| Share based payment expenses                                             | 1,995                   | 271                     |
| <b>Operating cash flows before working capital changes</b>               | <b>11,754</b>           | <b>11,786</b>           |
| <b>Working capital changes:</b>                                          |                         |                         |
| Trade and other receivables                                              | (12,580)                | (19,230)                |
| Prepayments                                                              | (98)                    | 273                     |
| Trade and other payables                                                 | (413)                   | 5,098                   |
| Cash generated from operations                                           | (1,337)                 | (2,163)                 |
| Income tax paid                                                          | (1,615)                 | (1,651)                 |
| <b>Net cash used in operating activities</b>                             | <b>(2,952)</b>          | <b>(3,814)</b>          |

|                                                               | Full Year Ended  |                  |
|---------------------------------------------------------------|------------------|------------------|
|                                                               | 31 December 2016 | 31 December 2015 |
|                                                               | (Unaudited)      | (Audited)        |
|                                                               | RM'000           | RM'000           |
| <b>Investing activities</b>                                   |                  |                  |
| Acquisition of subsidiaries, net of cash required             | -                | (20,566)         |
| Advances to associate                                         | (21)             | (37)             |
| Advances to third parties                                     | (1,325)          | (4,790)          |
| Dividend received                                             | 60               | 40               |
| Interest received                                             | 205              | 169              |
| Payment for deferred consideration to acquire a subsidiary    | (720)            | (720)            |
| Proceeds from disposal of plant and equipment                 | 34               | 503              |
| Purchase of plant and equipment                               | (2,322)          | (2,959)          |
| Purchase of intangible assets                                 | (4,923)          | (5,170)          |
| <b>Net cash used in investing activities</b>                  | <b>(9,012)</b>   | <b>(33,530)</b>  |
| <b>Financing activities</b>                                   |                  |                  |
| Interest paid                                                 | (947)            | (451)            |
| Dividends paid to non-controlling interests                   | (1,075)          | -                |
| (Repayment of)/proceeds from term loan facility               | (3,683)          | 15,446           |
| Proceeds from revolving credit facility                       | 11,460           | 15,342           |
| Repayments of finance lease payables                          | (85)             | (77)             |
| <b>Net cash generated from financing activities</b>           | <b>5,670</b>     | <b>30,260</b>    |
| Net change in cash and cash equivalents                       | (6,294)          | (7,084)          |
| Cash and cash equivalents at beginning of financial year      | 26,447           | 34,424           |
| Effect of exchange rate changes on cash and cash equivalents  | (561)            | (893)            |
| <b>Cash and cash equivalents at end of the financial year</b> | <b>19,592</b>    | <b>26,447</b>    |

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year**

**Statement of Changes in Equity**

**Group**

**(Unaudited)**

|                                                                   | Share capital | Share options/<br>awards<br>reserve | Retained earnings | Currency translation reserve | Equity attributable to owners of the parent | Non-controlling interests | Total equity |
|-------------------------------------------------------------------|---------------|-------------------------------------|-------------------|------------------------------|---------------------------------------------|---------------------------|--------------|
|                                                                   | RM'000        | RM'000                              | RM'000            | RM'000                       | RM'000                                      | RM'000                    | RM'000       |
| Balance as at 1 January 2016                                      | 68,092        | 305                                 | 13,293            | 6,641                        | 88,331                                      | 1,143                     | 89,474       |
| <b>Profit for the financial year</b>                              | -             | -                                   | 4,278             | -                            | 4,278                                       | 798                       | 5,076        |
| <b>Other comprehensive income:</b>                                |               |                                     |                   |                              |                                             |                           |              |
| Foreign currency translation differences                          | -             | -                                   | -                 | 991                          | 991                                         | 88                        | 1,079        |
| <b>Total comprehensive income for the financial year</b>          | -             | -                                   | 4,278             | 991                          | 5,269                                       | 886                       | 6,155        |
| <b>Contributions by and distributions to owners of the parent</b> |               |                                     |                   |                              |                                             |                           |              |
| Exercise of share awards                                          | 593           | (593)                               | -                 | -                            | -                                           | -                         | -            |
| Grant of share options/awards                                     | -             | 1,995                               | -                 | -                            | 1,995                                       | -                         | 1,995        |
| <b>Total transactions with owners of the parent</b>               | 593           | 1,402                               | -                 | -                            | 1,995                                       | -                         | 1,995        |
| <b>Transactions with non-controlling interests</b>                |               |                                     |                   |                              |                                             |                           |              |
| Dividend paid to non-controlling interests                        | -             | -                                   | -                 | -                            | -                                           | (1,075)                   | (1,075)      |
| Subscription of shares of a subsidiary                            | -             | -                                   | -                 | -                            | -                                           | 297                       | 297          |
| <b>Total transactions with non-controlling interests</b>          | -             | -                                   | -                 | -                            | -                                           | (778)                     | (778)        |
| Balance as at 31 December 2016                                    | 68,685        | 1,707                               | 17,571            | 7,632                        | 95,595                                      | 1,251                     | 96,846       |

| <b>(Audited)</b>                                                  | <b>Share capital</b> | <b>Share options/<br/>awards reserve</b> | <b>Retained earnings</b> | <b>Currency translation reserve</b> | <b>Equity attributable to owners of the parent</b> | <b>Non-controlling interests</b> | <b>Total equity</b> |
|-------------------------------------------------------------------|----------------------|------------------------------------------|--------------------------|-------------------------------------|----------------------------------------------------|----------------------------------|---------------------|
|                                                                   | <b>RM'000</b>        | <b>RM'000</b>                            | <b>RM'000</b>            | <b>RM'000</b>                       | <b>RM'000</b>                                      | <b>RM'000</b>                    | <b>RM'000</b>       |
| Balance as at 1 January 2015                                      | 51,219               | 34                                       | 6,676                    | (35)                                | 57,894                                             | 330                              | 58,224              |
| <b>Profit for the financial year</b>                              | -                    | -                                        | 6,617                    | -                                   | 6,617                                              | 670                              | 7,287               |
| <b>Other comprehensive income:</b>                                |                      |                                          |                          |                                     |                                                    |                                  |                     |
| Foreign currency translation differences                          | -                    | -                                        | -                        | 6,676                               | 6,676                                              | 92                               | 6,768               |
| <b>Total comprehensive income for the financial year</b>          | -                    | -                                        | 6,617                    | 6,676                               | 13,293                                             | 762                              | 14,055              |
| <b>Contributions by and distributions to owners of the parent</b> |                      |                                          |                          |                                     |                                                    |                                  |                     |
| Issuance of ordinary shares                                       | 16,873               | -                                        | -                        | -                                   | 16,873                                             | -                                | 16,873              |
| Grant of share options                                            | -                    | 271                                      | -                        | -                                   | 271                                                | -                                | 271                 |
| <b>Total transactions with owners of the parent</b>               | 16,873               | 271                                      | -                        | -                                   | 17,144                                             | -                                | 17,144              |
| <b>Transactions with non-controlling interests</b>                |                      |                                          |                          |                                     |                                                    |                                  |                     |
| Subscription of shares of a subsidiary                            | -                    | -                                        | -                        | -                                   | -                                                  | 51                               | 51                  |
| <b>Total transactions with non-controlling interests</b>          | -                    | -                                        | -                        | -                                   | -                                                  | 51                               | 51                  |
| Balance as at 31 December 2015                                    | 68,092               | 305                                      | 13,293                   | 6,641                               | 88,331                                             | 1,143                            | 89,474              |

**Statement of Changes in Equity  
Company**

| <b>(Unaudited)</b>                                                | <b>Share<br/>capital</b> | <b>Share<br/>options/awards<br/>reserve</b> | <b>Retained<br/>earnings</b> | <b>Currency<br/>translation<br/>reserve</b> | <b>Total<br/>equity</b> |
|-------------------------------------------------------------------|--------------------------|---------------------------------------------|------------------------------|---------------------------------------------|-------------------------|
|                                                                   | <b>RM'000</b>            | <b>RM'000</b>                               | <b>RM'000</b>                | <b>RM'000</b>                               | <b>RM'000</b>           |
| Balance as at 1 January 2016                                      | 68,092                   | 305                                         | 3,025                        | 9,871                                       | 81,293                  |
| <b>Loss for the financial year</b>                                | -                        | -                                           | (2,658)                      | -                                           | (2,658)                 |
| <b>Other comprehensive income:</b>                                |                          |                                             |                              |                                             |                         |
| Foreign currency translation differences                          | -                        | -                                           | -                            | 1,561                                       | 1,561                   |
| <b>Total comprehensive income for the financial year</b>          | -                        | -                                           | (2,658)                      | 1,561                                       | (1,097)                 |
| <b>Contributions by and distributions to owners of the parent</b> |                          |                                             |                              |                                             |                         |
| Exercise of share awards                                          | 593                      | (593)                                       | -                            | -                                           | -                       |
| Grant of share options/awards                                     | -                        | 1,995                                       | -                            | -                                           | 1,995                   |
| <b>Total transactions with owners of the parent</b>               | 593                      | 1,402                                       | -                            | -                                           | 1,995                   |
| Balance as at 31 December 2016                                    | 68,685                   | 1,707                                       | 367                          | 11,432                                      | 82,191                  |

| <b>(Audited)</b>                                                  | <b>Share capital</b> | <b>Share options/awards reserve</b> | <b>Retained earnings</b> | <b>Currency translation reserve</b> | <b>Total equity</b> |
|-------------------------------------------------------------------|----------------------|-------------------------------------|--------------------------|-------------------------------------|---------------------|
|                                                                   | <b>RM'000</b>        | <b>RM'000</b>                       | <b>RM'000</b>            | <b>RM'000</b>                       | <b>RM'000</b>       |
| Balance as at 1 January 2015                                      | 51,219               | 34                                  | 731                      | 30                                  | 52,014              |
| <b>Profit for the financial year</b>                              | -                    | -                                   | 2,294                    | -                                   | 2,294               |
| <b>Other comprehensive income:</b>                                |                      |                                     |                          |                                     |                     |
| Foreign currency translation differences                          | -                    | -                                   | -                        | 9,841                               | 9,841               |
| <b>Total comprehensive income for the financial year</b>          | -                    | -                                   | 2,294                    | 9,841                               | 12,135              |
| <b>Contributions by and distributions to owners of the parent</b> |                      |                                     |                          |                                     |                     |
| Issuance of ordinary shares                                       | 16,873               | -                                   | -                        | -                                   | 16,873              |
| Grant of share options                                            | -                    | 271                                 | -                        | -                                   | 271                 |
| <b>Total transactions with owners of the parent</b>               | 16,873               | 271                                 | -                        | -                                   | 17,144              |
| Balance as at 31 December 2015                                    | 68,092               | 305                                 | 3,025                    | 9,871                               | 81,293              |

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

**Shares Capital – Ordinary Shares**

There were no changes in the issued share capital of the Company since 30 September 2016 to 31 December 2016.

There were 3,500,000 outstanding options (31 December 2015: 3,500,000 options) and 2,595,000 share awards granted under the PSP (31 December 2015: Nil) as at 31 December 2016.

Save for the above, the Company did not have any convertibles or treasury shares as at 31 December 2016 and 31 December 2015.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year**

|                               | As at 31 December 2016 | As at 31 December 2015 |
|-------------------------------|------------------------|------------------------|
| Total number of issued shares | 282,754,063            | 282,089,177            |

The Company did not have any treasury shares as at 31 December 2016 and 31 December 2015.

- 1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial year reported on.

- 2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice**

The figures have not been audited or reviewed by the Company's auditors.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)**

Not applicable. The figures have not been audited or reviewed by the Company's auditors.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied**

Except as disclosed in paragraph 5 below, the accounting policies and methods of computation adopted in the financial statements for the current reporting period are consistent with those disclosed in the most recently audited consolidated financial statements for the financial year ended 31 December 2015.

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change**

The Group has adopted all the applicable new and revised International Financial Reporting Standards ("IFRS") that are mandatory for the accounting periods beginning on or after 1 January 2016. The adoption of these new and revised IFRS did not result in any substantial change to the Group's and the Company's accounting policies and has no significant impact on the financial statements for the current financial reporting period.

6. **Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends**

|                                                                                           | <b>Group</b>                                |                                           |
|-------------------------------------------------------------------------------------------|---------------------------------------------|-------------------------------------------|
|                                                                                           | <b>Full Year Ended</b>                      |                                           |
|                                                                                           | <b>31 December<br/>2016<br/>(Unaudited)</b> | <b>31 December<br/>2015<br/>(Audited)</b> |
| <b>Earnings per share ("EPS")</b>                                                         |                                             |                                           |
| Profit attributable to owners of the parent (RM'000)                                      | 4,278                                       | 6,617                                     |
| Weighted average number of ordinary shares in issue (in thousands)                        | 282,407 <sup>(1)</sup>                      | 276,803                                   |
| Basic EPS (RM cents)                                                                      | 1.51                                        | 2.39                                      |
| Weighted average number of ordinary shares in issue on fully diluted basis (in thousands) | 285,701 <sup>(2)</sup>                      | 280,303 <sup>(3)</sup>                    |
| Fully diluted EPS (RM cents)                                                              | 1.50                                        | 2.36                                      |

Note:-

- (1) Adjusted for 664,886 ordinary shares allotted and issued pursuant to the vesting of share awards under the PSP as follow:
  - 324,035 shares on 18 May 2016;
  - 150,368 shares on 16 August 2016; and
  - 190,483 shares on 9 September 2016.
- (2) Adjusted for 6,095,000 ordinary shares which may be allotted and issued upon the exercise of 3.5 million outstanding options and vesting of 2,595,000 outstanding share awards as at 31 December 2016.
- (3) Adjusted for 3.5 million ordinary shares which may be allotted and issued upon the exercise of 3.5 million outstanding options as at 31 December 2015.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the
- (a) Current period reported on; and
- (b) Immediately preceding financial year

| Net asset value ("NAV")                              | Group                              |                                  | Company                            |                                  |
|------------------------------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|
|                                                      | 31 December<br>2016<br>(Unaudited) | 31 December<br>2015<br>(Audited) | 31 December<br>2016<br>(Unaudited) | 31 December<br>2015<br>(Audited) |
| NAV (RM'000)                                         | 95,595                             | 88,331                           | 82,191                             | 81,293                           |
| Number of ordinary shares in issue<br>(in thousands) | 282,754                            | 282,089                          | 282,754                            | 282,089                          |
| NAV per ordinary share (RM cents)                    | 33.81                              | 31.31                            | 29.07                              | 28.82                            |

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss:-
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

#### Consolidated Statement of Comprehensive Income

***Review for the performance of the Group for the full year ended 31 December 2016 ("FY2016") as compared to the full year ended 31 December 2015 ("FY2015").***

#### Revenue

The Group's revenue breakdown for each business segment was as follows:

|                                                  | <b>FY2016<br/>(RM million)</b> | <b>FY2015<br/>(RM million)</b> | <b>% change</b> |
|--------------------------------------------------|--------------------------------|--------------------------------|-----------------|
| Advisory and Transactional Services ("ATS")      | 42.7                           | 29.7                           | 43.8            |
| Management and Support Services business ("MSS") | 17.8                           | 17.4                           | 2.1             |
| Licensing Services ("LS")                        | 6.3                            | 5.7                            | 10.5            |
| <b>Total</b>                                     | <b>66.8</b>                    | <b>52.8</b>                    | <b>26.5</b>     |

The increase in the Group's revenue was mainly due to the higher revenue from ATS and LS segments.

Higher revenue from ATS was due to the additional revenue contributions from corporate finance advisory services under ZICO Capital Pte. Ltd. ("ZICAP"), (ii) the growth in revenue from corporate secretarial business under Finova Singapore Pte Ltd ("FINOVA"), accounting services under ZICO BPO Pte Ltd ("BPO"), investor services under B.A.C.S. Pte Ltd ("B.A.C.S.") in Singapore and business advisory services under ZICO (Labuan) LLP in Malaysia.

The increase in revenue from MSS was due to the higher fees generated from the provision of support services.

The increase in revenue from LS was due to the higher royalty fees arising from the growth of our licensees' net revenue.

#### Other items of income

##### *Interest income*

Interest income increased by RM0.4 million due to recognition of interest income charge on long outstanding trade debtor balances.

#### *Other income*

Other income decreased by RM2.3 million mainly due to lower management fee billed and gain on foreign exchange arising from the fluctuation of the foreign currency.

#### Items of expense

##### *Amortisation and depreciation expenses*

Amortisation and depreciation expenses increased by RM1.4 million mainly due to (i) the installation of additional computer hardware and software, as well as (ii) amortisation of intangible assets arising from the acquisition of the corporate secretarial portfolio under ZICO-Stamford Corporate Services Pte. Ltd. ("ZSCS"), Finova Singapore Pte Ltd ("FINOVA") and ZICO BPO Pte Ltd ("BPO").

##### *Employee benefits expense*

The Company has expanded and augmented its management team and business since its listing on the Catalist of the SGX-ST in preparation for future growth. Employee benefits expense increased significantly by RM10.6 million mainly due to the following:

- (a) increase in headcount in ATS which was attributed by the new businesses, such as ZICAP which commenced operations in July 2016;
- (b) increase in headcount of experienced management personnel in the Company, as investment for future growth of the Group; and
- (c) share based payment expenses of RM1.8 million in FY2016 arising from the grant of share awards to employees of the Group under the PSP.

##### *Operating lease expenses*

Operating lease expenses increased by RM1 million mainly due to new business under ATS, rental of office premises for ZICAP and ZICO Asset Management Pte Ltd ("ZAM").

##### *Retainer fees and consultancy fees*

Retainer fees and consultancy fees decreased by RM0.4 million mainly due to the decrease in fees incurred by the trust business in Singapore under ZICO Allshores Trust (S) Pte. Ltd.

#### *Other expenses*

Other expenses were higher by RM3.8 million mainly due to the higher disbursement expenses incurred by B.A.C.S and FINOVA, intangible assets written off as well as the new businesses under ATS, ZICAP and ZAM.

#### *Finance Costs*

Finance costs increased by RM0.5 million mainly due to the interests incurred from the additional revolving credit facility taken up by the Group for expansion of its business.

#### *Share of associates results*

Share of associate results decreased by RM27,000 mainly due to lower income generated by the associate.

#### Profit before income tax

Profit before income tax decreased by RM4.8 million mainly due to higher expenses incurred by the Group as indicated above.

#### Income tax expense

Income tax expenses decreased by RM2.6 million in FY2016 mainly due to recognition of deferred tax assets for the unutilised tax losses of several subsidiaries and lower tax expenses incurred on the lower profit before income tax.

## Consolidated Statement of Financial Position

***The comparative performance for both the assets and liabilities are based on the financial statements as at 31 December 2016 and 31 December 2015.***

### Non-current assets

Plant and equipment increased by RM0.9 million mainly due to (i) depreciation charge for the current financial period, (ii) translation of plant and equipment at different closing rate as compared to 31 December 2015, partially offset by (iii) the renovation of new offices for ATS and the additions of computer hardware for MSS.

Intangible assets increased by RM2.6 million mainly due to (i) translation of goodwill and identifiable assets arising from the acquisition of B.A.C.S., FINOVA, BPO, as well as the corporate secretarial portfolio under ZSCS at different closing rate as compared to 31 December 2015, (ii) amortisation of the computer software and identifiable assets for the current financial period, and (iii) intangible assets written off and partially offset by the additions of computer software for MSS.

Investment in associates decreased by RM23,000 mainly due to the dividend income received, offset by the share of associate's profit in FY2016.

Investments remain unchanged at RM30,000.

Deferred tax assets increased by RM2.7 million mainly due to recognition of deferred tax assets for the unutilized tax losses of several subsidiaries.

Non-current trade and other receivables were related to a payment plan agreed with certain debtors for the provision of services under MSS and LS. The decrease of non-current trade and other receivables by RM8.7 million was mainly due to payment received from the debtors, reclassification to current assets and the translation at different closing rate as compared to 31 December 2015.

### Current assets

Current trade and other receivables increased by RM22.6 million mainly due to the additional billings recognized at the end of December 2016 by ATS, MSS and LS and reclassification from non-current assets.

Prepayments increased by RM98,000 mainly due to the prepayment of information technology software maintenance expenses incurred by MSS in FY2016.

Current income tax recoverable increased by RM187,000 mainly due to the lower tax expense incurred for its Malaysia subsidiaries as compared to the actual tax installment paid to the Malaysia tax authorities.

Cash and cash equivalents decreased by RM6.9 million mainly due to cash being utilised for investing activities.

Other current assets (comprising clients' monies held in trust and fixed deposit with maturity of more than 90 days) increased by RM2.2 million mainly due to the receipt of additional clients' monies held in trust towards end of December 2016.

### Non-current liabilities

The decrease in non-current interest-bearing liabilities by RM4.5 million was mainly due to the repayment of term loan in FY2016 and the translation of term loan and revolving credit at different closing rate as compared to 31 December 2015.

The decrease in other payables by RM0.7 million was mainly due to progressive repayment of other payables in relation to the acquisition of ZICO Corporate Services Sdn Bhd ("ZCSSB") in January 2012.

The decrease in provisions by RM8,000 was mainly due to the translation of provision for retirement benefits and provision for reinstatement costs at different closing rate as compared to 31 December 2015.

The decrease in deferred tax liabilities by RM0.3 million was mainly due to reversal of deferred tax liabilities on amortisation of identifiable intangible assets arising from the acquisition of B.A.C.S. and FINOVA.

### Current liabilities

Trade and other payables decreased by RM47,000 mainly due to repayment of other payables in relation to the acquisition of subsidiaries but offset by receipt of additional clients' monies held in trust towards end of December 2016.

Current interest-bearing liabilities increased by RM13.0 million mainly due to the additional drawdown of revolving credit facility, the translation of term loan and revolving credit at different closing rate as compared to 31 December 2015 and offset by repayment for the finance lease payables.

Deferred revenue increased by RM0.3 million mainly due to increased billings to the clients under the corporate secretarial businesses.

The provision for leave benefits remained unchanged at RM60,000.

The increase in current income tax payable by RM0.7 million was mainly due to the provision of tax on a profit generated by a newly incorporated subsidiary, ZICO Knowledge Services Sdn Bhd, under MSS.

### Consolidated Statement of Cash Flow

The net cash used in operating activities of RM3.0 million in FY2016 was mainly due to the profit before income tax of RM4.2 million, partially offset by (i) increase in trade and other receivables as a result of additional billings recognized at the end of FY2016, and (ii) marginal decrease in trade and other payables due to lower cash disbursement received from client.

Net cash used in investing activities of RM9.0 million in FY2016 was mainly due to the purchase of intangible assets as well as plant and equipment in FY2016 and progressive repayment of other payables in relation to the acquisition of ZCSSB.

Net cash generated from financing activities of RM5.7 million in FY2016 was mainly due to repayment of term loan facility and offset by additional drawdown of revolving credit facility for working capital purposes.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results**

Not applicable. No forecast or prospect statement has been previously disclosed to shareholders.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

We anticipate a challenging economic environment over the next 12 months as a result of global uncertainties following BREXIT, elections in the US and in Europe later in the year. As a result, the impact on international trade and investment, and coupled with the expected interest rates hikes may adversely affect business confidence.

Whilst we will continue to invest in human resources, disruptive technology infrastructure and synergistic acquisitions where appropriate, we will be prudent in our approach.

We have started new businesses in the form of ZICAP and more recently Shakeup Online Sdn Bhd, an online legal services platform.

**11. Dividend**

If a decision regarding dividend has been made:-

**(a) Whether an interim (final) dividend has been declared (recommended); and**

No dividend has been declared or recommended for the current financial period reported on.

**(b)(i) Amount per share (cents)  
(Optional) Rate (%)**

Not applicable.

**(b)(ii) Previous corresponding period (cents)  
(Optional) Rate (%)**

Not applicable. No dividend has been declared or recommended for the previous corresponding period.

**(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).**

Not applicable.

(d) The date the dividend is payable.

Not applicable.

(e) The date on which Registrable Transfers receive by the Company (up to 5.00pm) will be registered before entitlements to the dividend are determined.

Not applicable.

**12. If no dividend has been declared/recommended, a statement to that effect**

No dividend has been declared or recommended for FY2016.

**13. If the group has obtained a general mandate from shareholders for interested person transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

The Company does not have a general mandate for recurrent interested person transactions. There were no interested person transactions of S\$100,000 and above in FY2016.

**14. Use of IPO proceeds**

The Company refers to the net proceeds amounting to S\$12.521 million (excluding listing expenses of approximately S\$1.879 million raised from the IPO on the Catalist Board of the SGX-ST on 11 November 2014).

As at the date of this announcement, the status on the use of the IPO net proceeds is as follows:

| <b><u>Use of IPO net proceeds</u></b>                             | <b><u>Amount<br/>allocated<br/>(S\$'000)</u></b> | <b><u>Amount<br/>utilised<br/>(S\$'000)</u></b> | <b><u>Balance<br/>(S\$'000)</u></b> |
|-------------------------------------------------------------------|--------------------------------------------------|-------------------------------------------------|-------------------------------------|
| Expansion of business operations including potential acquisitions | 8,000                                            | 7,209                                           | 791                                 |
| Capital expenditure on information technology infrastructure      | 1,000                                            | 1,000                                           | -                                   |
| General working capital                                           | 3,521                                            | 3,521 <sup>(1)</sup>                            | -                                   |
| Listing expenses                                                  | 1,879                                            | 1,879                                           | -                                   |
| <b>Total</b>                                                      | <b>14,400</b>                                    | <b>13,609</b>                                   | <b>791</b>                          |

Note:

(1) The amount of working capital was used for payment of salaries and wages.

**15. Undertaking Confirmation Statement from all its directors and executive officers under Rule 720(1)**

The Company has procured undertakings from all its directors and executive officer (in the format set out in Appendix 7H) under Rule 720(1) of the Listing Manual.

16. **Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

| <b>Business Segment</b>                | <b>Advisory and<br/>transactional<br/>services<br/>RM'000</b> | <b>Management<br/>and support<br/>services<br/>RM'000</b> | <b>Licensing<br/>RM'000</b> | <b>Elimination<br/>RM'000</b> | <b>Total<br/>RM'000</b> |
|----------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|-----------------------------|-------------------------------|-------------------------|
| <b>FY2016</b>                          |                                                               |                                                           |                             |                               |                         |
| <b>Revenue</b>                         |                                                               |                                                           |                             |                               |                         |
| External revenue                       | 42,657                                                        | 17,780                                                    | 6,300                       | -                             | 66,737                  |
| Inter-segment revenue                  | 696                                                           | 3,639                                                     | 2,188                       | (6,523)                       | -                       |
|                                        | <u>43,353</u>                                                 | <u>21,419</u>                                             | <u>8,488</u>                | <u>(6,523)</u>                | <u>66,737</u>           |
| <b>Results</b>                         |                                                               |                                                           |                             |                               |                         |
| Segment profit/(loss)                  | 8,962                                                         | (3,245)                                                   | 6,054                       | -                             | 11,771                  |
| Interest income                        | 253                                                           | 74                                                        | 134                         | -                             | 461                     |
| Finance costs                          | (6)                                                           | -                                                         | -                           | -                             | (6)                     |
|                                        | <u>9,209</u>                                                  | <u>(3,171)</u>                                            | <u>6,188</u>                | <u>-</u>                      | <u>12,226</u>           |
| Unallocated expenses                   |                                                               |                                                           |                             |                               | (8,103)                 |
| Share of results of<br>associates, net |                                                               |                                                           |                             |                               | 36                      |
| Profit before income tax               |                                                               |                                                           |                             |                               | 4,159                   |
| Income tax credit                      |                                                               |                                                           |                             |                               | 917                     |
| Profit for the financial year          |                                                               |                                                           |                             |                               | <u>5,076</u>            |

| <b>Business Segment</b>                                            | <b>Advisory and<br/>transactional<br/>services<br/>RM'000</b> | <b>Management<br/>and support<br/>services<br/>RM'000</b> | <b>Licensing<br/>RM'000</b> | <b>Total<br/>RM'000</b> |
|--------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|-----------------------------|-------------------------|
| <b>Non-cash items</b>                                              |                                                               |                                                           |                             |                         |
| Allowance for impairment loss on<br>trade receivables written back | (30)                                                          | -                                                         | -                           | (30)                    |
| Amortisation of intangible assets                                  | 1,098                                                         | 990                                                       | -                           | 2,088                   |
| Bad trade and other receivables<br>written off                     | 194                                                           | -                                                         | -                           | 194                     |
| Depreciation of plant and equipment                                | 799                                                           | 763                                                       | -                           | 1,562                   |
| Loss on disposal of plant and<br>equipment                         | 112                                                           | -                                                         | -                           | 112                     |
| Plant and equipment written off                                    | 88                                                            | -                                                         | -                           | 88                      |
| Provisions                                                         | (44)                                                          | -                                                         | -                           | (44)                    |
| Unrealised foreign exchange<br>loss/(gain),net                     | 381                                                           | 122                                                       | (128)                       | 375                     |
| <b>Unallocated non-cash item</b>                                   |                                                               |                                                           |                             |                         |
| Amortisation of intangible assets                                  | -                                                             | -                                                         | -                           | 529                     |
| Depreciation of plant and equipment                                | -                                                             | -                                                         | -                           | 74                      |
| Intangible assets written off                                      | -                                                             | -                                                         | -                           | 1,140                   |
| Share-based payment expenses                                       | -                                                             | -                                                         | -                           | 1,995                   |
| Unrealised foreign exchange gain,net                               | -                                                             | -                                                         | -                           | (958)                   |
| <b>Capital expenditure</b>                                         |                                                               |                                                           |                             |                         |
| Plant and equipment                                                | 1,464                                                         | 858                                                       | -                           | 2,322                   |
| Intangible assets                                                  | 1,215                                                         | 3,708                                                     | -                           | 4,923                   |
| <b>As at 31 December 2016</b>                                      |                                                               |                                                           |                             |                         |
| <b>Assets and Liabilities</b>                                      |                                                               |                                                           |                             |                         |
| Segment assets                                                     | 105,603                                                       | 27,768                                                    | 16,133                      | 149,504                 |
| -Current income tax recoverable                                    | 1,090                                                         | -                                                         | -                           | 1,090                   |
| -Deferred tax assets                                               | 1,851                                                         | 882                                                       | -                           | 2,733                   |
|                                                                    | 108,544                                                       | 28,650                                                    | 16,133                      | 153,327                 |
| Unallocated assets                                                 |                                                               |                                                           |                             | 14,972                  |
|                                                                    |                                                               |                                                           |                             | 168,299                 |
| Segment liabilities                                                | 20,903                                                        | 1,540                                                     | 246                         | 22,689                  |
| - Current income tax payable                                       | 827                                                           | 13                                                        | 1,715                       | 2,555                   |
| - Deferred tax liabilities                                         | 1,556                                                         | 202                                                       | -                           | 1,758                   |
|                                                                    | 23,286                                                        | 1,755                                                     | 1,961                       | 27,002                  |
| Unallocated liabilities                                            |                                                               |                                                           |                             | 44,451                  |
|                                                                    |                                                               |                                                           |                             | 71,453                  |

| Business Segment                       | Advisory and<br>transactional<br>services<br>RM'000 | Management<br>and support<br>services<br>RM'000 | Licensing<br>RM'000 | Elimination<br>RM'000 | Total<br>RM'000 |
|----------------------------------------|-----------------------------------------------------|-------------------------------------------------|---------------------|-----------------------|-----------------|
| <b>FY2015</b>                          |                                                     |                                                 |                     |                       |                 |
| <b>Revenue</b>                         |                                                     |                                                 |                     |                       |                 |
| External revenue                       | 29,709                                              | 17,410                                          | 5,658               | -                     | 52,777          |
| Inter-segment revenue                  | <u>2,822</u>                                        | <u>1,927</u>                                    | <u>1,082</u>        | <u>(5,831)</u>        | <u>-</u>        |
|                                        | <u>32,531</u>                                       | <u>19,337</u>                                   | <u>6,740</u>        | <u>(5,831)</u>        | <u>52,777</u>   |
| <b>Results</b>                         |                                                     |                                                 |                     |                       |                 |
| Segment profit/(loss)                  | 9,390                                               | (2,393)                                         | 5,310               | -                     | 12,307          |
| Interest income                        | 113                                                 | -                                               | -                   | -                     | 113             |
| Finance costs                          | <u>(3)</u>                                          | <u>(5)</u>                                      | <u>-</u>            | <u>-</u>              | <u>(8)</u>      |
|                                        | <u>9,500</u>                                        | <u>(2,398)</u>                                  | <u>5,310</u>        | <u>-</u>              | <u>12,412</u>   |
| Unallocated expenses                   |                                                     |                                                 |                     |                       | (3,535)         |
| Share of results of associates,<br>net |                                                     |                                                 |                     |                       | <u>63</u>       |
| Profit before income tax               |                                                     |                                                 |                     |                       | 8,940           |
| Income tax expense                     |                                                     |                                                 |                     |                       | <u>(1,653)</u>  |
| Profit for the financial year          |                                                     |                                                 |                     |                       | <u>7,287</u>    |

| <b>Business Segment</b>                                         | <b>Advisory and<br/>transactional<br/>services<br/>RM'000</b> | <b>Management<br/>and support<br/>services<br/>RM'000</b> | <b>Licensing<br/>RM'000</b> | <b>Total<br/>RM'000</b> |
|-----------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------------------|-----------------------------|-------------------------|
| <b>Non-cash items</b>                                           |                                                               |                                                           |                             |                         |
| Allowance for impairment loss on trade receivables written back | (42)                                                          | -                                                         | -                           | (42)                    |
| Amortisation of intangible assets                               | 650                                                           | 712                                                       | -                           | 1,362                   |
| Bad trade and other receivables written off                     | 258                                                           | -                                                         | -                           | 258                     |
| Depreciation of plant and equipment                             | 548                                                           | 702                                                       | -                           | 1,250                   |
| Gain on disposal of plant and equipment                         | -                                                             | (21)                                                      | -                           | (21)                    |
| Intangible assets written off                                   | 7                                                             | -                                                         | -                           | 7                       |
| Plant and equipment written off                                 | 17                                                            | -                                                         | -                           | 17                      |
| Provisions                                                      | 69                                                            | -                                                         | -                           | 69                      |
| Unrealised foreign exchange gain,net                            | (376)                                                         | (15)                                                      | (108)                       | (499)                   |
| <b>Unallocated non-cash item</b>                                |                                                               |                                                           |                             |                         |
| Amortisation of intangible assets                               | -                                                             | -                                                         | -                           | 215                     |
| Depreciation of plant and equipment                             | -                                                             | -                                                         | -                           | 73                      |
| Share-based payment expenses                                    | -                                                             | -                                                         | -                           | 271                     |
| Unrealised foreign exchange gain,net                            | -                                                             | -                                                         | -                           | (455)                   |
| <b>Capital expenditure</b>                                      |                                                               |                                                           |                             |                         |
| Plant and equipment                                             | 1,932                                                         | 1,159                                                     | -                           | 3,091                   |
| Intangible assets                                               | 4,259                                                         | 1,930                                                     | -                           | 6,189                   |
| <b>As at 31 December 2015</b>                                   |                                                               |                                                           |                             |                         |
| <b>Assets and Liabilities</b>                                   |                                                               |                                                           |                             |                         |
| Segment assets                                                  | 98,043                                                        | 24,902                                                    | 11,548                      | 134,493                 |
| -Current income tax recoverable                                 | 757                                                           | 144                                                       | -                           | 901                     |
| -Deferred tax assets                                            | 7                                                             | -                                                         | -                           | 7                       |
|                                                                 | <u>98,807</u>                                                 | <u>25,046</u>                                             | <u>11,548</u>               | <u>135,401</u>          |
| Unallocated assets                                              |                                                               |                                                           |                             | <u>17,120</u>           |
|                                                                 |                                                               |                                                           |                             | <u>152,521</u>          |
| Segment liabilities                                             | 17,659                                                        | 4,281                                                     | 315                         | 22,255                  |
| - Current income tax payable                                    | 941                                                           | -                                                         | 945                         | 1,886                   |
| - Deferred tax liabilities                                      | 1,677                                                         | 357                                                       | -                           | 2,034                   |
|                                                                 | <u>20,277</u>                                                 | <u>4,638</u>                                              | <u>1,260</u>                | <u>26,175</u>           |
| Unallocated liabilities                                         |                                                               |                                                           |                             | <u>36,872</u>           |
|                                                                 |                                                               |                                                           |                             | <u>63,047</u>           |

**Geographical**

| Singapore | Malaysia | Thailand | Indonesia | China  | Hong Kong | United States of America | Others | Elimination | Total  |
|-----------|----------|----------|-----------|--------|-----------|--------------------------|--------|-------------|--------|
| RM'000    | RM'000   | RM'000   | RM'000    | RM'000 | RM'000    | RM'000                   | RM'000 | RM'000      | RM'000 |

**FY 2016****External revenue**  
**Inter-segment revenue**

|        |        |       |       |     |       |     |       |         |        |
|--------|--------|-------|-------|-----|-------|-----|-------|---------|--------|
| 17,867 | 25,864 | 3,914 | 8,090 | 214 | 2,057 | 367 | 8,364 | -       | 66,737 |
| 2,928  | 2,731  | -     | -     | -   | -     | -   | 864   | (6,523) | -      |
| 20,795 | 28,595 | 3,914 | 8,090 | 214 | 2,057 | 367 | 9,228 | (6,523) | 66,737 |

**Non-current assets**

|        |        |       |       |   |   |   |       |   |        |
|--------|--------|-------|-------|---|---|---|-------|---|--------|
| 58,918 | 16,314 | 1,827 | 4,701 | - | - | - | 2,327 | - | 84,087 |
|--------|--------|-------|-------|---|---|---|-------|---|--------|

**Geographical**

| Singapore | Malaysia | Thailand | Indonesia | China  | Hong Kong | United States of America | Others | Elimination | Total  |
|-----------|----------|----------|-----------|--------|-----------|--------------------------|--------|-------------|--------|
| RM'000    | RM'000   | RM'000   | RM'000    | RM'000 | RM'000    | RM'000                   | RM'000 | RM'000      | RM'000 |

**FY 2015****External revenue**  
**Inter-segment revenue**

|        |        |       |       |     |     |     |       |         |        |
|--------|--------|-------|-------|-----|-----|-----|-------|---------|--------|
| 11,209 | 24,249 | 4,261 | 7,130 | 162 | 392 | 371 | 5,003 | -       | 52,777 |
| 2,643  | 2,660  | -     | -     | -   | -   | -   | 528   | (5,831) | -      |
| 13,852 | 26,909 | 4,261 | 7,130 | 162 | 392 | 371 | 5,531 | (5,831) | 52,777 |

**Non-current assets**

|        |        |       |       |   |   |   |       |   |        |
|--------|--------|-------|-------|---|---|---|-------|---|--------|
| 55,054 | 20,280 | 3,984 | 5,500 | - | - | - | 1,684 | - | 86,502 |
|--------|--------|-------|-------|---|---|---|-------|---|--------|

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

As disclosed in paragraph 8 above.

**18. A breakdown of sales as follows:**

|                                                                                        | Group                           |                               |                               |
|----------------------------------------------------------------------------------------|---------------------------------|-------------------------------|-------------------------------|
|                                                                                        | FY2016<br>(Unaudited)<br>RM'000 | FY2015<br>(Audited)<br>RM'000 | Increase /<br>(Decrease)<br>% |
| (a) Sales reported for first half year                                                 | 31,161                          | 23,786                        | 31.0                          |
| (b) Profit after tax before deducting minority interests reported for first half year  | 3,339                           | 4,903                         | (31.9)                        |
| (c) Sales reported for second half year                                                | 35,576                          | 28,991                        | 22.7                          |
| (d) Profit after tax before deducting minority interests reported for second half year | 1,737                           | 2,384                         | (27.1)                        |

**19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:**

No dividend has been declared or recommended for the current financial year reported in.

**20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.**

There is no person occupying a managerial position in the Company or any of its principal subsidiaries who is related to a director or chief executive officer or substantial shareholder of the Company pursuant to Rule 704(10).

**BY ORDER OF THE BOARD**

Chew Seng Kok  
Managing Director

28 February 2017