# **EXCELPOINT TECHNOLOGY LTD Company Registration No.: 200103280C**

### Third Quarter Financial Statement And Related Announcement for the Quarter Ended 30 September 2015

### PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF Q3 RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

# 1(a)(i) CONSOLIDATED INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTERS ENDED 30 SEPTEMBER 2015 AND 30 SEPTEMBER 2014

### **Consolidated Income Statement**

	Group 3Q2015	Group 3Q2014	Increase/ (Decrease)	Group YTD Sep 2015	Group YTD Sep 2014	Increase/ (Decrease)
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Revenue	224,271	200,566	11.8%	605,402	543,203	11.5%
Cost of sales	(211,902)	(188,182)	12.6%	(570,335)	(508,554)	12.1%
Gross profit	12,369	12,384	(0.1%)	35,067	34,649	1.2%
Other income	387	333	16.2%	536	940	(43.0%)
Sales and distribution costs	(7,860)	(6,432)	22.2%	(19,400)	(18,372)	5.6%
General and administrative expenses	(3,124)	(3,322)	(6.0%)	(9,985)	(10,846)	(7.9%)
Other expenses	419	(423)	N.M.	(861)	(250)	244.4%
Interest expense	(469)	(394)	19.0%	(1,266)	(943)	34.3%
Profit before taxation	1,722	2,146	(19.8%)	4,091	5,178	(21.0%)
Income tax expense	(381)	(213)	78.9%	(855)	(717)	19.2%
Profit after taxation	1,341	1,933	(30.6%)	3,236	4,461	(27.5%)

Profit attributable to:						
Equity holders of the Company	1.341	1.933	(30.6%)	3.236	4.461	(27.5%)

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

# 1(a)(i) CONSOLIDATED INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTERS ENDED 30 SEPTEMBER 2015 AND 30 SEPTEMBER 2014 (CONT'D)

### **Consolidated Statement of Other Comprehensive Income**

	Group 3Q2015	Group 3Q2014	Increase/ (Decrease)	Group YTD Sep 2015	Group YTD Sep 2014	Increase/ (Decrease)
	US\$'000	US\$'000	%	US\$'000	US\$'000	%
Profit after taxation	1,341	1,933	(30.6%)	3,236	4,461	(27.5%)
Other comprehensive (loss)/income:						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	(4)	(2)	100.0%	(11)	13	N.M.
Net (loss)/ gain on fair value						
changes of available-for-sale financial assets	(726)	(273)	165.9%	(476)	414	N.M.
Other comprehensive (loss)/ income for the period	(730)	(275)	165.5%	(487)	427	N.M.
Total comprehensive income for the period	611	1,658	(63.1%)	2,749	4,888	(43.8%)
Total comprehensive income attributable to:						
Equity holders of the Company	611	1,658	(63.1%)	2,749	4,888	(43.8%)
	611	1,658	(63.1%)	2,749	4,888	(43.8%)

### 1(a)(ii) NOTES TO THE CONSOLIDATED INCOME AND STATEMENT OF COMPREHENSIVE INCOME

Notes to the consolidated statement of comprehensive income	3Q2015	3Q2014	YTD Sep 2015	YTD Sep 2014
	US\$'000	US\$'000	US\$'000	US\$'000
Interest income	9	6	28	17
Interest on borrowings	(469)	(394)	(1,266)	(943)
Allowance for doubtful trade debts written back	236	3	329	168
Allowance for doubtful trade debts	(184)	(63)	(615)	(272)
Bad debts written off	1	(5)	(33)	(5)
Reversal of stocks written down	1,481	498	3,474	2,508
Stocks written down/ off	(1,115)	(855)	(4,016)	(2,648)
Depreciation of property, plant and equipment	(201)	(264)	(626)	(767)
(Loss)/ gain on disposal of property, plant and equipment	(2)	5	(2)	5
Property, plant and equipment written off	-	(7)	-	(7)
Net foreign exchange loss	(751)	(17)	(876)	(41)
Net fair value (loss)/ gain on financial instruments	(4)	24	(24)	(347)

1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.

STATEMENT OF FINANCIAL POSITION	Group 30/09/2015	Group 31/12/2014	Company 30/09/2015	Company 31/12/2014
	US\$'000	US\$'000	US\$'000	US\$'000
Non-current assets				
Property, plant and equipment	1,932	2,322	-	-
Intangible assets	326	326	-	-
Investments in subsidiaries	-	-	13,049	13,049
Investment securities	1,695	2,115	1,695	2,115
Deferred tax assets	48	49	-	-
Current assets				
Trade debtors	143,215	115,374	9	6
Other debtors	905	894	-	-
Prepayments	345	328	15	2
Stocks	112,215	93,058	-	-
Amounts due from subsidiaries	-	-	19,068	19,164
Cash and short term deposits	7,924	11,847	699	488
Total current assets	264,604	221,501	19,791	19,660
Current liabilities				
Trade creditors and accruals	(106,897)	(76,800)	(548)	(920)
Other creditors	(10,178)	(10,361)	(46)	(37)
Interest-bearing loans and borrowings	(93,047)	(80,951)	-	-
Provision for taxation	(2,542)	(1,974)	(77)	(12)
Total current liabilities	(212,664)	(170,086)	(671)	(969)
Net current assets	51,940	51,415	19,120	18,691
Net assets	55,941	56,227	33,864	33,855
Equity attributable to equity holders of the Company				
Share capital	32,340	32,294	32,340	32,294
Reserves	23,601	23,933	1,524	1,561
	55,941	56,227	33,864	33,855

## 1(b)(ii) Aggregate amount of Group's borrowings and debt securities.

## Amount repayable in one year or less, or on demand

At 30/09/2015 (US\$'000)		At 31/12/2014 (US\$'000)				
Secured	Unsecured	Secured	Unsecured			
-	93,047	-	80,951			

## Amount repayable after one year, or on demand

At 30/09/2015 (US\$'000)		At 31/12/2014 (US\$'000)				
Secured	Unsecured	Secured	Unsecured			
-	-	-	-			

## **Details of any collateral**

The Group's borrowings as at 30 September 2015 consisted of interest-bearing loans and borrowings.

# 1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group 3Q2015	Group 3Q2014	Group YTD Sep 2015	Group YTD Sep 2014
	US\$'000	US\$'000	US\$'000	US\$'000
Operating activities				
Profit before taxation	1,722	2,146	4,091	5,178
Adjustments for:-				
Interest income	(9)	(6)	(28)	(17)
Interest expense	469	394	1,266	943
Depreciation of property, plant and equipment	201	264	626	767
Loss/ (gain) on disposal of property, plant and equipment	2	(5)	2	(5)
Property, plant and equipment written off	-	7	ı	7
Dividend income from investment securities	(191)	(197)	(191)	(197)
Fair value loss/ (gain) on financial instruments	4	(24)	24	347
Operating cash flows before changes in working capital	2,198	2,579	5,790	7,023
Increase in stocks	(3,987)	(9,876)	(19,157)	(21,102)
Increase in trade debtors, other debtors and prepayments	(7,708)	(8,274)	(27,893)	(32,726)
Increase/ (decrease) in trade creditors, accruals and other creditors	262	(7,094)	29,960	19,073
Cash flows used in operations	(9,235)	(22,665)	(11,300)	(27,732)
Interest received	9	6	28	17
Interest paid	(469)	(394)	(1,266)	(943)
Income tax (paid)/ refund	(25)	82	(254)	(152)
Net cash flows used in operating activities	(9,720)	(22,971)	(12,792)	(28,810)
Investing activities				
Purchase of property, plant and equipment	(59)	(367)	(241)	(445)
Proceeds on disposal of property, plant and equipment	-	18	-	18
Dividend income from investment securities	106	124	106	124
Net cash flows generated from/ (used in) investing activities	47	(225)	(135)	(303)
Financing activities				
Increase in interest-bearing loans and borrowings	7,342	21,944	12,096	29,019
Dividend paid on ordinary shares	-	-	(3,081)	(3,233)
Net cash flows generated from financing activities	7,342	21,944	9,015	25,786
-				
Net decrease in cash and short-term deposits	(2,331)	(1,252)	(3,912)	(3,327)
Effects of exchange rate changes on cash and short-term deposits	(4)	(2)	(11)	13
Cash and short-term deposits at beginning of period	10,259	8,767	11,847	10,827
Cash and short-term deposits at end of period	7,924	7,513	7,924	7,513

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

YTD Sep 2015				Attributab	le to equity I	holders of the	<b>Company</b>							
Group	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve	Fair value reserve US\$'000	Statutory reserve US\$'000	Foreign currency translation reserve US\$'000	Revenue reserve US\$'000					
Opening balance at 1 January 2015	56,227	32,294	-	23,933	227	677	25	(1,176)	24,180					
Profit for the period	3,236	-	-	3,236	-	-	-	-	3,236					
Other comprehensive loss: Items that may be reclassified subsequently to profit or loss:														
Foreign currency translation  Net loss on fair value changes of available-for-sale	(11)	-	-	(11)	-	-	-	(11)	-					
financial assets	(476)	-	-	(476)	-	(476)	-	-	-					
Other comprehensive loss for the period	(487)	-	-	(487)	-	(476)	-	(11)	-					
Total comprehensive income for the period	2,749	-	-	2,749	-	(476)	-	(11)	3,236					
Contribution by and distribution to owners Issuance of new shares Dividends on ordinary shares	46 (3,081)	46 -	- -	- (3,081)	- -	-	-	- -	- (3,081)					
Closing balance at 30 September 2015	55,941	32,340	-	23,601	227	201	25	(1,187)	24,335					

YTD Sep 2014				Attributab	le to equity I	nolders of the	<b>Company</b>							
Group	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve US\$'000	Fair value reserve US\$'000	Statutory reserve US\$'000	Foreign currency translation reserve US\$'000	Revenue reserve US\$'000					
Opening balance at 1 January 2014 Profit for the period	<b>51,860</b> 4,461	32,294 -	(96) -	<b>19,662</b> 4,461	103	380	<b>25</b>	(1,176) -	<b>20,330</b> 4,461					
Other comprehensive income: Items that may be reclassified subsequently to profit or loss:														
Foreign currency translation Net gain on fair value changes of available-for-sale financial assets	13 414	-	-	13 414	-	- 414	-	13						
Other comprehensive income for the period	427	-	-	427	•	414	-	13	-					
Total comprehensive income for the period	4,888	-	-	4,888	-	414	-	13	4,461					
<u>Distribution to owners</u> Dividends on ordinary shares	(3,233)	-	-	(3,233)	-	-	-	-	(3,233)					
Closing balance at 30 September 2014	53,515	32,294	(96)	21,317	103	794	25	(1,163)	21,558					

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd).

3Q2015				Attributab	le to equity I	nolders of the	e Company							
Group	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve US\$'000	Fair value reserve US\$'000	Statutory reserve US\$'000	Foreign currency translation reserve US\$'000	Revenue reserve US\$'000					
Opening balance at 1 July 2015 Profit for the period	<b>55,330</b> 1,341	32,340 -	-	<b>22,990</b> 1,341	227 -	927	25 -	(1,183) -	<b>22,994</b> 1,341					
Other comprehensive loss: Items that may be reclassified subsequently to profit or loss:														
Foreign currency translation  Net loss on fair value changes of available-for-sale	(4)	-	-	(4)	-	(700)	-	(4)						
financial assets	(726)	-	-	(726) (730)	-	(726) (726)	-	(4)	-					
Other comprehensive loss for the period		-	-	, ,	-		-	` '	<del>-</del>					
Total comprehensive income for the period	611	-	-	611	-	(726)	-	(4)	1,341					
Closing balance at 30 September 2015	55,941	32,340	-	23,601	227	201	25	(1,187)	24,335					
3Q2014	Attributable to equity holders of the Company													
Group	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve	Fair value reserve US\$'000	Statutory reserve US\$'000	Foreign currency translation reserve US\$'000	Revenue reserve US\$'000					
Opening balance at 1 July 2014 Profit for the period	<b>51,857</b> 1,933	32,294	(96)	<b>19,659</b> 1,933	103	1,067	25	(1,161)	<b>19,625</b> 1,933					
Other comprehensive loss: Items that may be reclassified subsequently to profit or loss:														
Foreign currency translation  Net loss on fair value changes of available-for-sale	(2)	-	-	(2)	-	-	-	(2)	-					
financial assets	(273)	-	-	(273)	-	(273)	-	-	-					
Other comprehensive loss for the period	(275)	-	-	(275)	-	(273)	-	(2)	-					
Total comprehensive income for the period	1,658	-	-	1,658	-	(273)	-	(2)	1,933					
Closing balance at 30 September 2014	53,515	32,294	(96)	21,317	103	794	25	(1,163)	21,558					

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd).

YTD Sep 2015		Attri	butable to e	quity holders	of the Com	pany	
Company	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve US\$'000	Fair value reserve US\$'000	Revenue reserve US\$'000
Opening balance at 1 January 2015 Profit for the period	<b>33,855</b> 3,520	32,294 -	-	<b>1,561</b> 3,520	227	677 -	<b>657</b> 3,520
Other comprehensive loss: Items that may be reclassified subsequently to profit or loss: Net loss on fair value changes of available-for-sale financial assets	(476)			(476)	_	(476)	-
Other comprehensive loss for the period	(476)	_	_	(476)	-	(476)	-
Total comprehensive income for the period	3,044	-	-	3,044	-	(476)	3,520
Contribution by and distribution to owners Issuance of new shares Dividends on ordinary shares Closing balance at 30 September 2015	46 (3,081) 33,864	46 - <b>32,340</b>	- -	(3,081) 1, <b>524</b>	- - 227	- - 201	(3,081) <b>1,096</b>
YTD Sep 2014		Attri	butable to e	quity holders	of the Com	pany	
Company Opening balance at 1 January 2014	Equity, total US\$'000 33,269	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve US\$'000	Fair value reserve US\$'000	Revenue reserve US\$'000
Profit for the period	3 <b>,269</b> 3,299	32,294	(96)	3,299	103	-	3,299
Other comprehensive income: Items that may be reclassified subsequently to profit or loss: Net gain on fair value changes of available-for-sale financial assets	414			414	-	414	-
Other comprehensive income for the period	414			414		414	
Total comprehensive income for the period	3,713	-		3,713	-	414	3,299
<u>Distribution to owners</u> Dividends on ordinary shares	(3,233)	-	-	(3,233)	-	-	(3,233)
Closing balance at 30 September 2014	33,749	32,294	(96)	1,551	103	794	654

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd).

3Q2015	Attributable to equity holders of the Company						
Company	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve	Fair value reserve US\$'000	Revenue reserve US\$'000
Opening balance at 1 July 2015 Profit for the period	<b>34,572</b> 18	32,340	-	<b>2,232</b> 18	227	927	<b>1,078</b> 18
Other comprehensive loss:  Items that may be reclassified subsequently to profit or loss:  Not loss on fair value changes of available for sale financial assets.	(726)			(726)		(726)	
Net loss on fair value changes of available-for-sale financial assets  Other comprehensive loss for the period	(726) (726)	<u>-</u>		(726)	-	(726)	<u> </u>
Total comprehensive loss for the period	(708)	_	-	(708)	-	(726)	18
Closing balance at 30 September 2015	33,864	32,340	-	1,524	227	201	1,096
3Q2014	Attributable to equity holders of the Company						
Company	Equity, total US\$'000	Share capital US\$'000	Treasury shares US\$'000	Reserves, total US\$'000	Other reserve US\$'000	Fair value reserve US\$'000	Revenue reserve US\$'000
Opening balance at 1 July 2014 Profit for the period	<b>34,008</b> 14	32,294 -	(96)	<b>1,810</b> 14	103	1,067 -	<b>640</b> 14
Other comprehensive loss: Items that may be reclassified subsequently to profit or loss: Net loss on fair value changes of available-for-sale financial assets	(273)			(273)	_	(273)	
Other comprehensive loss for the period	(273)	_	_	(273)	-	(273)	_
Total comprehensive loss for the period	(259)	-		(259)	-	(273)	14
Closing balance at 30 September 2014	33,749	32,294	(96)	1,551	103	794	654

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

	3Q2015		3Q2014		
	No. of shares	US\$'000	No. of shares	US\$'000	
Issued share capital					
At beginning of financial period	510,620,200	32,340	507,578,200	32,294	
Share consolidation	(408,496,160)	-	-	-	
At end of financial period	102,124,040	32,340	507,578,200	32,294	

### Grant of Share Awards Pursuant to the Excelpoint Performance Share Scheme

In May 2015, the Company issued and allotted 598,000 ordinary shares in the share capital of the Company at the Market Price of US\$0.073 (S\$0.100) under the Excelpoint Performance Share Scheme.

### Changes in Company's Share Capital

On 11 August 2015, the Company completed the consolidation of every five existing issued shares in the capital of the Company into one ordinary share in the capital of the Company. As a result of the exercise, the total issued share capital of the Company comprises 102,124,040 consolidated shares.

In addition to the disclosure in Note 1(d)(i) above, the changes to the company's treasury shares during the period were as follows:-

	3Q20	15	3Q2014		
	No. of shares	US\$'000	No. of shares	US\$'000	
Treasury shares					
At beginning of financial period	-	-	2,444,000	96	
At end of financial period	-	-	2,444,000	96	

In November 2014, the Company transferred 2,444,000 treasury shares to its employees at a weighted average exercise price of US\$0.039 (S\$0.055) each pursuant to the Excelpoint Performance Share Scheme.

# 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares excluding treasury shares as at the end of 30 September 2015 is 102,124,040\* (31 December 2014: 510,022,200).

After the completion of share consolidation on 11 August 2015.

## 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/ or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, disposal, cancellation and/ or use of treasury share during the current financial period reported on.

2. Whether the figures have been audited or reviewed, in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by our auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

N.A.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements for the year ended 31 December 2014.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

N.A.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group			
	3Q2015	3Q2014 *	YTD Sep 2015	YTD Sep 2014 *
Based on weighted average number of				
ordinary shares (US cent)	1.31	1.90	3.17	4.39
On a fully diluted basis (US cent)	N.A.	N.A.	N.A.	N.A.

Earnings per share excluding treasury shares for 3Q2015 computed based on weighted average number of ordinary shares of 102,124,040.

- \* On 11 August 2015, the Company completed the consolidation of every five existing issued shares in the capital of the Company into one ordinary share in the capital of the Company. The weighted average number of ordinary shares used for the calculation of earnings per share for the comparatives has been adjusted for the effect of the share consolidation.
- 7. Net asset value (for the issuer and Group) per ordinary share based on the total number of issued share excluding treasury shares of the issuer at the end of the:-
- (a) current financial period reported on; and
- (b) immediately preceding financial year.

	Group		Company	
	30/09/2015	31/12/2014 *	30/09/2015	31/12/2014 *
Net asset value per ordinary share based on existing issued share capital as at end of period reported on (US				
cents)	54.78	55.39	33.16	33.35

The Group's and the Company's net asset value per ordinary share have been computed based on the share capital of 102,124,040 ordinary shares, excluding treasury shares.

\* On 11 August 2015, the Company completed the consolidation of every five existing issued shares in the capital of the Company into one ordinary share in the capital of the Company. The weighted average number of ordinary

shares used for the calculation of earnings per share for the comparatives has been adjusted for the effect of the share consolidation.

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
- (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

#### **INCOME STATEMENT**

#### Comparing 3Q2015 with 3Q2014

The Group reported an 11.8% increase in revenue, which rose from US\$200.6 million to US\$224.3 million. Gross margin, at 5.5% for the quarter, was slightly lower than the 6.2% gross margin reported in the same period last year. Other income earned was US\$387,000 compared to US\$333,000 in 3Q2014 due to one-off income following the divestment of the non-core research and development division last year.

Total operating expenses amounted to US\$11.0 million compared to US\$10.6 million in the same quarter last year due mainly to higher sales and distribution costs that rose by 22.2% or US\$1.4 million and higher interest expense which rose by 19.0% or US\$75,000. Other expenses decreased from US\$0.4 million to a credit balance of US\$0.5 million due to provisions written back during the quarter.

At the close of 3Q2015, the Group reported net profit after tax of US\$1.3 million compared to US\$1.9 million in 3Q2014.

Other comprehensive loss for the quarter amounted to US\$0.7 million comprising a net loss on fair value changes of available-for-sale financial assets of US\$0.7 million and a foreign exchange currency translation loss of US\$4,000. Total comprehensive income attributable to equity holders of the Company was US\$0.6 million compared to US\$1.7 million in the same quarter last year.

### **BALANCE SHEET**

Net assets as at 30 September 2015 was US\$55.9 million compared to US\$56.2 million at 31 December 2014. This was mainly due to:-

- Decrease in property, plant and equipment from US\$2.3 million to US\$1.9 million, mainly due to depreciation.
- Decrease in investment securities from US\$2.1 million to US\$1.7 million due to fair value changes.
- Increase in trade debtors, which rose from US\$115.4 million to US\$143.2 million due to higher sales. Average trade debtors turnover remained constant at 56 days in 3Q2015 and 3Q2014.
- Increase in stocks, which rose from US\$93.1 million to US\$112.2 million. Stocks turnover rose from 45 days in 3Q2014 to 47 days in 3Q 2015.
- Decrease in cash and short term deposits, which decreased from US\$11.8 million to US\$7.9 million.
   This was due to increased working capital needs.
- Increase in trade creditors and accruals, which rose from US\$76.8 million to US\$106.9 million. Trade creditors turnover rose from 44 days in 3Q2014 to 46 days in 3Q2015.
- Increase in interest-bearing loans and borrowings from US\$81.0 million to US\$93.0 million. This is due to higher working capital requirements.
- Increase in provision for taxation, which rose from US\$2.0 million to US\$2.5 million.

#### SHAREHOLDERS' EQUITY

Shareholders' equity decreased from US\$56.2 million as of 31 December 2014 to US\$55.9 million at the close of the quarter mainly due to payment of dividends of US\$3.1 million, partially offset by increases for share capital and reserves of US\$2.8 million.

### **WORKING CAPITAL**

Operating activities this quarter used approximately US\$9.7 million cash compared to US\$23.0 million in 3Q2014. This was mainly due to working capital used in operations arising from increases in stocks and trade debtors, partially offset by the increase in trade creditors.

Investing activities generated US\$47,000, attributable mainly to dividend income from investment securities. Financing activities generated net cash flows of US\$7.3 million due to increase of interest-bearing loans and borrowings.

At the close of the quarter, the Group has approximately US\$7.9 million in cash and short-term deposits compared to US\$7.5 million in the same quarter last financial year.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

N.A.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

In view of the global economic uncertainties and the slowing growth in China and across many Asian countries, we expect to see weaker demand from our customers in the final quarter of the year, with the exception of handsets and consumer wireless sectors. In the Asean markets, we expect to see slower growth. However in India demand is still strong.

We will strengthen our design-in strategy to support the stable growth of our business.

### 11. Dividend

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? No.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?  ${f No.}$ 

(c) Date payable

N.A.

### 11. Dividend (cont'd)

### (d) Books closure date

N.A.

### 12. If no dividend has been declared/ recommended, a statement to that effect.

No dividend has been declared for 3Q2015.

# 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained.

The aggregate value of all interested person transactions during the financial period ended 30 September 2015 were as follows:-

Name of Interested Person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Description of the transaction entered into with the interested person during the financial year under review	Aggregate value of all interested person transactions conducted during the financial year under review under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
Albert Phuay Yong Hen	US\$92,700	Rental of office premises	N.A.

### 14. Confirmation by the Board pursuant to Rule 705(5) of the Listing Manual

The Board of Directors of the Company hereby confirm to the best of their knowledge that nothing has come to their attention which may render the financial statements for the third quarter ended 30 September 2015 to be false or misleading.

### BY ORDER OF THE BOARD

Wong Yoen Har Company Secretary 28 October 2015