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Future-Ready and Resilient Portfolio

Number of Assets



Located in

Gross Floor Area

Occupancy

11

Retail

5 Business

Park

4 Logistics Park 12 cities

2.0 mil sq m Retail: **95.4%**

Business Park: 94.7%

Logistics Park: 97.6%

Total Asset Valuation¹



- Retail: **RMB18.2 billion**
- Business Park: RMB4.9 billion
- Logistics Park: RMB1.7 billion

Market Capitalisation



≈S\$2 billion

Distribution Yield



7.8%²

Notes:

- 1. Based on valuation on a 100% basis as at 31 December 2021.
- 2. Based on FY 2021 DPU of 8.73 S cents and unit price of S\$1.12 as at 20 May 2022.

CapitaLand China Trust

FY 2021 Achievements

Strengthened Portfolio Resilience across Market Cycles

Completed the acquisitions of five business parks and four logistics parks, strongly aligned with China's dual circulation strategy





Forged Forward with Sustainability

Secured maiden sustainability-linked loan of S\$150 million - first S-REIT to receive a loan linked to the sustainability performance of a China portfolio



Further diversify income streams into logistics with an accretive acquisition of RMB1.7 billion and unlocked RMB918 million by divesting two mature retail assets











Maiden Participation in **GRESB** Real **Estate Assessment**

Awarded 3 Star with a score of 77 for GRESB Real **Estate Assessment 2021**

Received an 'A' for GRESB Public Disclosure 2021 (Ranked 1st amongst 7 Singapore Retail Constituents)

Excellence in Investor Communication

Awarded the 'Best IR during a Corporate Transaction' and 'Best use of Multimedia for IR' at the IR Magazine Forum & Awards - South East Asia 2021

Highest NPI since Listing

Achieved NPI of RMB1.2 billion for FY 2021, +78.4% YoY

CapitaLand China Trust

Transformed and Diversified Portfolio

Backed by Policies and Measures to Support the Economy and Boost Market Confidence



1Q 2022 Highlights

Financials and Operations





Retail

- January February Traffic and Sales increased YoY until the recent COVID-19 wave in March
 - ✓ +0.3% 1Q 2022 YoY increase in sales
 - → +8.0% 1Q 2022 YoY increase in sales per traffic
- Recorded flat rental reversion for 1Q 2022 Retail portfolio

Net Property Income (RMB million) +30.4% 344.5 264.2

New Economy – Business Parks and Logistics Parks

- Full contributions from Business Parks (compared to partial contribution for 1Q 2021) and new contributions from Logistics Parks
- Growth in occupancy for Logistics Parks since acquisitions
- Registered +6.5% rental reversion for 1Q 2022
 New Economy portfolio

Prudent Capital Management



- Successfully secured the refinancing of \$\$180.0 million due in FY 2022
- Strong support from onshore and offshore banks
 - Enjoy competitive cost of debt of 2.64% with average term to maturity of 3.2 years
 - ✓ Diversified funding sources through S\$1 Billion MTN programme with wellstaggered tenures
- Proactive hedging of interest rate 71% of loans at fixed interest rate²
- CLCT's FX hedging policy is to hedge at least 50% of undistributed income into SGD

Notes

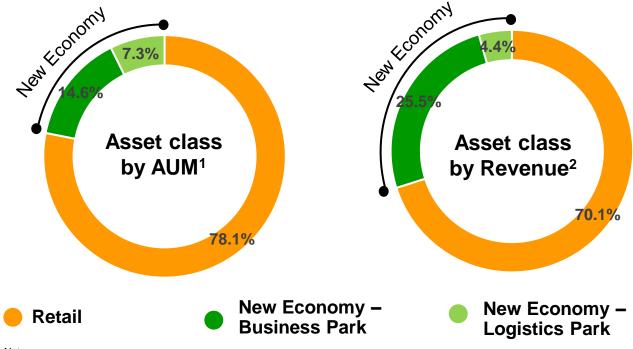
1. Essential Sectors are defined as Supermarket, F&B and Services- trade categories from the retail sector. Growth Sectors are defined as Electronics, Engineering, E-commerce, ICT, Financial Services, Biomedical Sciences, Pharmaceuticals and Logistics & Supply Chain Management – trade categories from the new economy sector.

Exclude RMB denominated loans.

Strength in Income Diversification by Asset Class and Geography

Asset Class Diversification

✓ Increase exposure in New Economy assets to 21.9% by AUM and 29.9% by Revenue

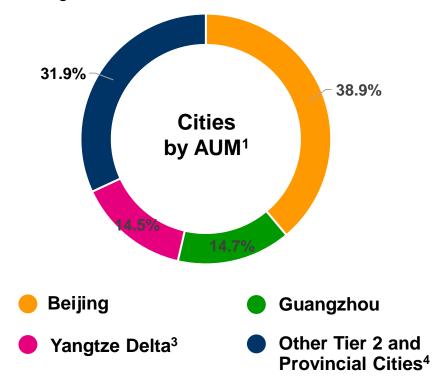


Notes:

- . Based on effective stake as at 31 December 2021.
- 2. Based on 1Q 2022 Revenue.
- 3. Including Shanghai, Suzhou, Kunshan and Hangzhou.
- 4. Including Changsha, Chengdu, Xi'an, Wuhan, Harbin and Hohhot.

Geographical Diversification

✓ Increase presence in Yangtze Delta region consisting of Shanghai, Suzhou, Kunshan and Hangzhou



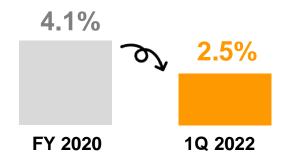
Well-Diversified Leases and Tenants Across Asset Classes

Building Resilience with Decreased Concentration Risk

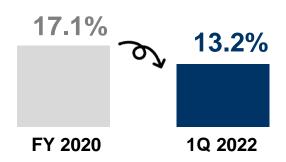
Reduced Overall Concentration Risk

Increased Diversification of Top 10 Tenants

% Contribution¹
from top
tenant
declined



% Contribution¹
from top 10
tenants
declined







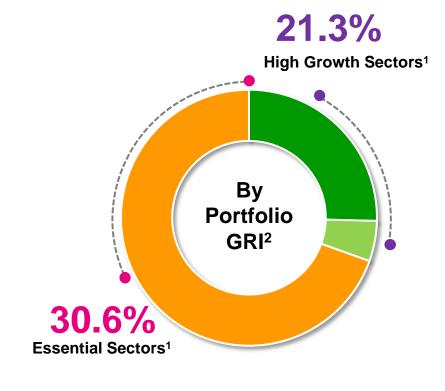
Note

^{1.} By total rental income, includes both gross rental income and the gross turnover rental income (GTO) components to account for pure GTO leases.

High Quality of Wide Variety Tenants

Well-Diversified Exposure with More than Half of the Tenants from Essential and High Growth Sectors¹





Notes:

Houseware & Furnishings

Other Retail and Product Trades

Shoes & Bags

- Essential Sectors are defined as Supermarket, F&B and Services- trade categories from the retail sector. Growth Sectors are defined as Electronics, Engineering, E-commerce, ICT, Financial Services, Biomedical Sciences, Pharmaceuticals and Logistics & Supply Chain Management – trade categories from the new economy sector.
- 2. Current portfolio includes retail and new economy portfolio as at 31 March 2022 on a 100% basis.

1.7%

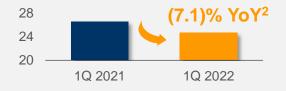
1.7%

4.3%

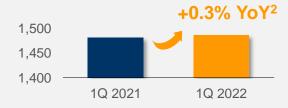
Business Park 25.4%	
Electronics	4.8%
Engineering	3.5%
Information & Communications Technology	3.1%
Professional Services	2.7%
Biomedical Sciences	2.0%
E-Commerce	1.7%
Finance Services	1.1%
Logistics & Supply Chain	0.5%
Other Business Park Trades	6.0%
Logistics Park 5.1%	
Logistics & Warehouse	3.8%
E-Commerce	0.7%
Distributors & Trading Company	0.3%
Pharmaceuticals	0.1%
Manufacturing	0.1%
Other Logistics Park Trades	0.1%

Portfolio Shopper Traffic and Tenant Sales¹

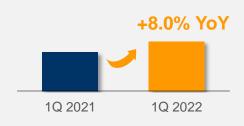




Tenant Sales (RMB million)



Sales per traffic (RMB)



Traffic:

- January February 2022 portfolio traffic increase of 6.0% YoY was offset by decline in traffic from March due to closure of Harbin malls and various trade categories across other malls
- YTD April 2022 portfolio traffic decreased 16.3% due to Shanghai lockdown and continued closure of Harbin malls
- Moving into May 2022, impact of COVID-19 has shifted from Shanghai to Beijing in terms of tightening measures. Impact has been mitigated by reopening of Harbin malls in May 2022.

Sales:

Sales for 1Q 2021 increased 0.3% YoY with slow down in sales seen from April 2022

Top 5 performing trade categories:

- Beauty & Health (+6.2% sales YoY)
- F&B (+6.4% sales YoY)
- Jewellery (+18.8% sales YoY)
- IT & Telecommunication (+29.8% sales YoY)
- Services (+83.0% sales YoY)

Notes

- Tenants' Sales and Shopper Traffic are based on CLCT's respective holding period of its multi-tenanted assets (namely CapitaMall Xizhimen, CapitaMall Wangjing, CapitaMall Grand Canyon, CapitaMall Xinnan, CapitaMall Qibao, CapitaMall Saihan, CapitaMall Nuohemule, Rock Square (100% basis), CapitaMall Xuefu, CapitaMall Aidemengdun and CapitaMall Yuhuating).
- 2. Comparing YoY for 1Q 2022 to 1Q 2019, on a comparable portfolio basis and period (excluding CapitaMall Xuefu, CapitaMall Aidemengdun and CapitaMall Yuhuating prior to acquisition in September 2019):

1Q 2022 Shopper Traffic recovery is at 68.2% while 1Q 2022 Tenant Sales recovery is at 82.9%

COVID-19 Business Updates



Retail

Mall Closures

Working closely with local authorities on reopening of these currently closed malls:

- CapitaMall Qibao (closed from mid March)
- CapitaMall Wangjing (closed from 9 May except supermarket / essentials)
- CapitaMall Shuangjing (B&Q closed from 9 May)
- CapitaMall Grand Canyon (closed from 16 May except supermarket / essentials)

Restricted trade categories have been impacted sporadically

- Education
- Leisure and entertainment (such as cinema, karaoke, gym, etc.)

Impact

- Assess necessary financial and marketing support to affected tenants on a targeted basis
- Seek out available government policy measures (eg tax subsidies) and insurance claims to offset cost of closure
- · Mitigate short term volatility and business sentiment





New Economy

Business Parks

- All business parks are open
- · Operations not impacted

Logistics Parks

- In line with Shanghai lockdown measures announced, activities at Shanghai Fengxian have paused while Kunshan Bacheng Logistics Park have resumed operations on 6 May
- Logistics portfolio expected to be largely resilient





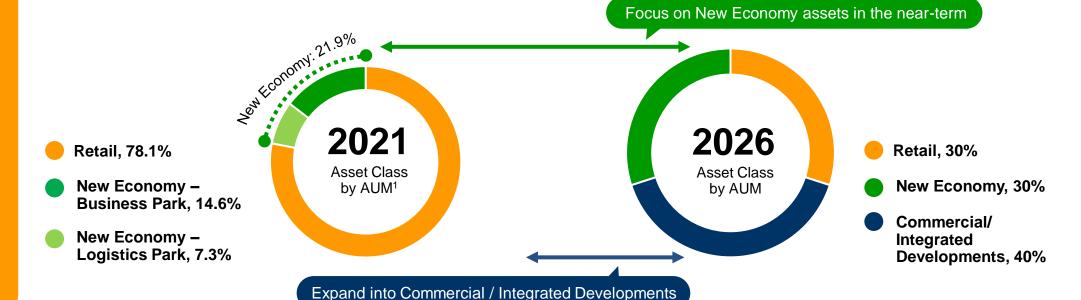
Growth Roadmap With Execution Track Record



Near-Term Acquisition Target

- ✓ Seeking sizeable and quality assets
- Leverage Group's extensive pipeline and opportunities from third-party vendors
- ✓ Diversify presence into strategic Tier 1 and Tier 2 cities
- ✓ Capture China's economic growth plans by increasing exposure in asset classes associated with consumption-driven, higher-value, service-led economy sectors

5-Year
Acquisition
Growth
Roadmap



...as we continue to rejuvenate and strengthen our retail assets

Based on effective stake as at 31 December 2021.

Optimising Portfolio to Enhance Returns

Extract Value



CapitaMall Wangjing:

AEI to rejuvenate ~14,000 sq m of recovered anchor department store space

- √ ~20% of prime lettable area across Level 1 to 3 will be refreshed and optimised, positioned to meet shopper's evolving lifestyles and preferences.
- ✓ Positive leasing responses received:
 - 67% of NLA have been secured
 - Additional 14% of NLA is in advanced negotiation stage















3Q 2022

Increase in Total
Area Rent Post AEI

Expected progressive AEI Completion



CapitaMall Xizhimen:

Completion of GAP area reconfiguration to bring in diversified trade mix for improved shopping experience

- √ Total area reconfigured: 878.7 sq m
- ✓ Introduced wide variety of trade mix
 - o Mustang Mach-E: First Electrical Vehicle tenant in CapitaMall Xizhimen
 - First Huawei MSC store in Beijing shopping malls providing shopping experience for its smart home, EV and other Huawei products
 - Trendy F&B offerings such as Peet's Coffee and Heytea
- Enjoyed higher revenue contribution from new tenants progressively since 1Q 2022

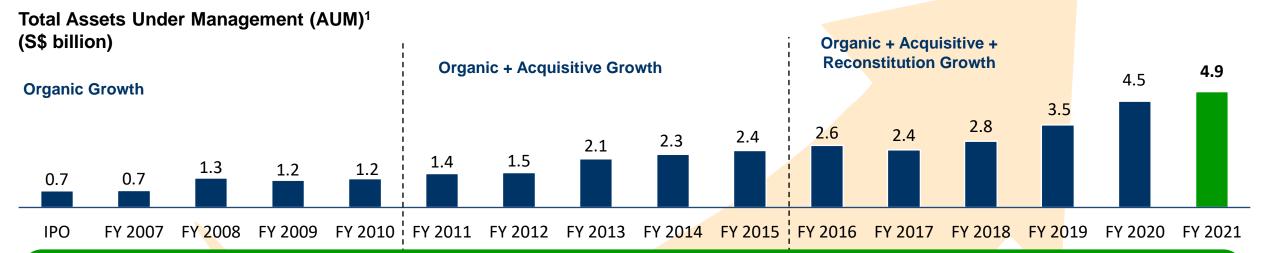


Increase in Total Area Rent Post AEI





Well-Positioned for the Next Phase of Growth



Capture China's Future Economy Across Multiple Sectors and through Market Cycles

IPO - FY 2010:

- IPO with 7 Retail Assets
- Acquired CapitaMall Xizhimen in Beijing
- 8 Retail Assets with presence in 5 cities by FY 2010

Total Acquisition Value: **\$\$336 million**

FY 2011 - FY 2015:

- Acquired CapitaMall Minzhongleyuan in Wuhan and CapitaMall Grand Canyon in Beijing
- 10 Retail Assets with presence in 6 cities by FY 2015

Total Acquisition Value: **\$\$432.6** million

FY 2016 - FY 2021:

- Active recycling & expansion of investment mandate
- Portfolio rejuvenation towards resilience & diversification (addition of new economy assets)
- Divested 5 Retail Malls and acquired 6 Retail Malls,
 5 Business Parks and 4 Logistics Properties
- 20 Assets with presence in 12 cities by FY 2021

Total Acquisition and Divestment Value: S\$3.3 billion¹

Note

^{1.} Based on effective stake as at 31 December, which includes any acquisitions and divestments that were announced during the respective year.



Strong Portfolio Operating Metrics¹



Retail

星

Business Park



Logistics

921,634

Gross Floor Area (sq m)

18.2

Valuation (RMB billion)²

95.4

Occupancy (%)

44.1

Essential Sectors (%)

764,448

Gross Floor Area (sq m)

4.9

Valuation (RMB billion)²

94.7

Occupancy (%)

65.4

High Growth Emerging Sectors (%)

265,259

Gross Floor Area (sq m)

1.7

Valuation (RMB billion) ²

97.6

Occupancy (%)

>80

Leases with Rental Escalations (%)³

Notes

- As at 31 March 2022.
- Based on valuation as at 31 December 2021 on a 100% basis.
- By NLA

CapitaLand China Trust

Portfolio Leasing Updates

Proactive Leasing Management

22.7% of FY 2022¹ expiring NLA has been completed by 1Q 2022



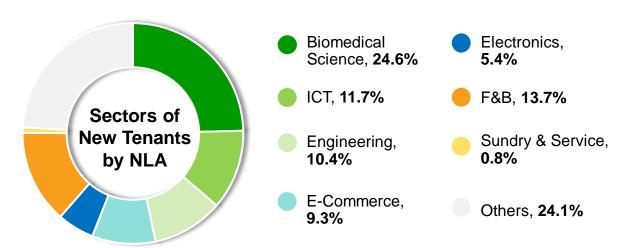
38.1% expiring Retail NLA completed, ahead of schedule

Note: 1. Includes Retail and New Economy portfolio.



17.7% expiring New Economy **NLA** completed, in negotiations with a pipeline of quality tenants

Majority of new tenants are from essential and growth sectors

















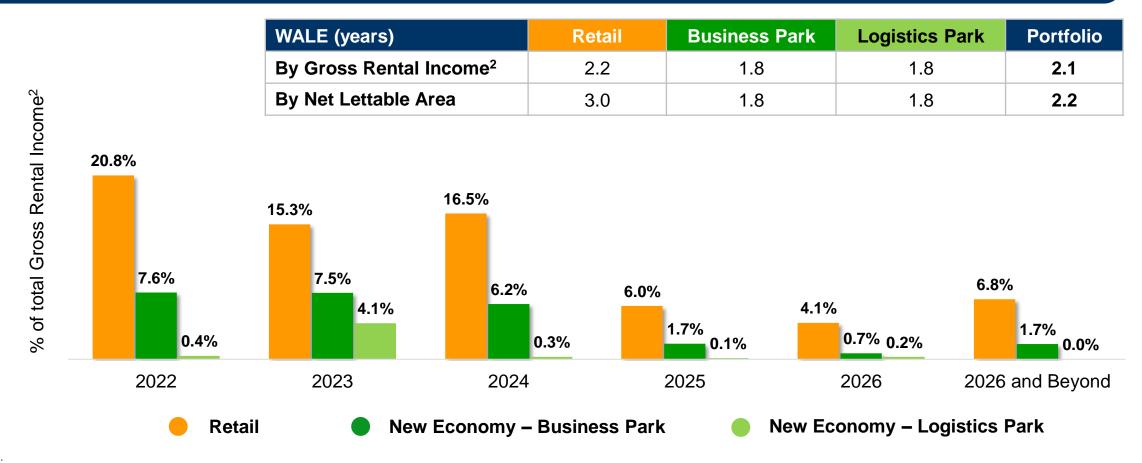






Portfolio Lease Expiry Profile

Well-Staggered Lease Expiry Profile¹

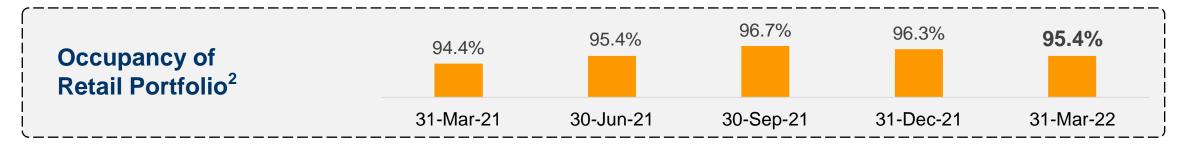


Notes:

- . Based on committed leases as at 31 March 2022.
- Excludes gross turnover rent

Retail Occupancy of 95.4%

Investment Property	31-Mar-21	30-Jun-21	30-Sep-21	31-Dec-21	31-Mar-22
CapitaMall Xizhimen	97.4%	98.9%	99.7%	99.9%	100.0%
Rock Square	94.9%	96.4%	98.8%	97.0%	96.3%
CapitaMall Wangjing	93.3%	93.7%	97.2% ¹	96.7% ¹	94.0% ¹
CapitaMall Grand Canyon	91.9%	93.5%	94.9%	94.0%	94.9%
CapitaMall Xuefu	98.2%	98.9%	99.9%	99.5%	98.7%
CapitaMall Xinnan	94.5%	96.7%	96.5%	95.0%	88.8%
CapitaMall Nuohemule	100.0%	100.0%	100.0%	99.1%	99.7%
CapitaMall Yuhuating	97.4%	97.3%	98.6%	98.6%	96.8%
CapitaMall Aidemengdun	87.9%	92.2%	97.4%	97.8%	94.9%
CapitaMall Qibao	81.7%	82.6%	81.4%	81.8%	82.6%
CapitaMall Shuangjing	98.5%	98.5%	100.0%	100.0%	100.0%



Notes:

1. Excludes area undergoing AEI.

2. Based on committed leases as at 31 March 2022.

Retail Portfolio Lease Expiry Profile

Lease Expiry Profile for 2022¹

Investment Property	No. of Leases	% of Total Gross Rental Income ^{2,3}	% of Total Net Lettable Area ⁴
CapitaMall Xizhimen	116	32.6%	22.3%
Rock Square	71	18.7%	12.1%
CapitaMall Wangjing	106	37.3%	25.7%
CapitaMall Grand Canyon	40	20.5%	7.7%
CapitaMall Xuefu	242	41.2%	29.1%
CapitaMall Xinnan	89	28.1%	19.4%
CapitaMall Nuohemule	138	34.2%	20.8%
CapitaMall Yuhuating	123	45.4%	62.5%
CapitaMall Aidemengdun	73	31.6%	23.1%
CapitaMall Qibao	34	17.8%	14.7%

- Based on committed leases as at 31 March 2022.
- Excludes gross turnover rent.
- As a percentage of each respective mall's contractual monthly gross rental income as at 31 March 2022.
- As a percentage of each respective mall's committed net lettable area as at 31 March 2022.

Retail Portfolio Lease Expiry Profile

Lease Expiry Profile by Year¹

Year	No. of Leases	% of Total Gross Rental Income ^{2,3}	% of Total Net Lettable Area ⁴
2022	1032	30.0%	21.7%
2023	531	22.0%	13.7%
2024	421	23.7%	28.1%
2025	124	8.6%	8.5%
2026	71	5.9%	7.6%
Beyond 2026	73	9.8%	20.4%

Weighted Average Lease Expiry (years)

2.2By Gross Rental Income²

3.0

By Net Lettable Area

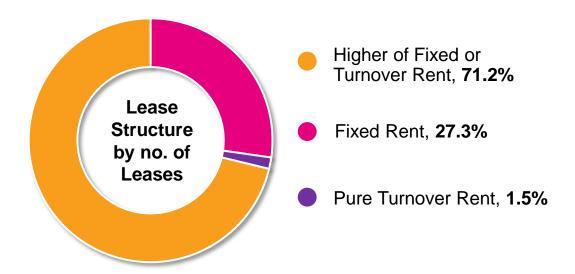
Notes

- Based on committed leases as at 31 March 2022.
- Excludes gross turnover rent.
- 3. As a percentage of monthly contractual gross rental income as at 31 March 2022.
- 4. As a percentage of monthly committed net lettable area as at 31 March 2022.

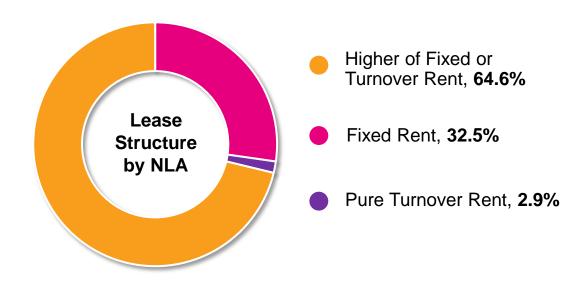
Retail Portfolio Lease Structure

Lease Structure to Ensure Income Stability

1.5% leases with pure turnover rent (by no. of leases) vs 4.0% during peak of COVID-19

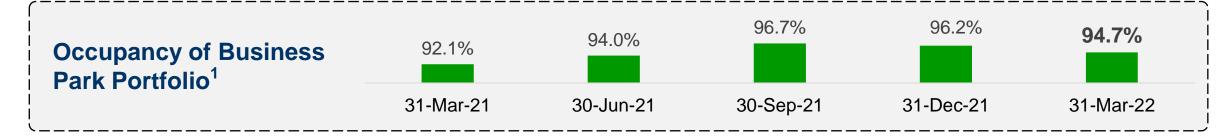


2.9% leases with pure turnover rent (by NLA) vs 7.1% during peak of COVID-19



Business Park Occupancy of 94.7%

Investment Property	31-Mar-21	30-Jun-21	30-Sep-21	31-Dec-21	31-Mar-22
Ascendas Xinsu Portfolio	90.9%	93.3%	97.5%	97.4%	96.2%
Ascendas Innovation Towers	91.8%	97.4%	97.8%	98.9%	97.5%
Ascendas Innovation Hub	96.9%	96.2%	98.6%	98.1%	93.6%
Singapore-Hangzhou Science Technology Park Phase I	91.4%	90.1%	93.4%	89.3%	89.9%
Singapore-Hangzhou Science Technology Park Phase II	95.0%	95.6%	95.4%	95.7%	92.8%



Note:

^{1.} Based on committed leases as at 31 March 2022.

Business Park Portfolio Lease Expiry Profile

Lease Expiry Profile for 2022¹

Investment Property	No. of Leases	% of total Gross Rental Income ²	% of total Net Lettable Area ³
Ascendas Xinsu Portfolio	107	33.5%	33.1%
Ascendas Innovation Towers	21	40.1%	42.7%
Ascendas Innovation Hub	15	15.4%	14.8%
Singapore-Hangzhou Science Technology Park Phase I	62	30.9%	31.0%
Singapore-Hangzhou Science Technology Park Phase II	19	15.0%	14.0%

Notes

- Based on committed leases as at 31 March 2022.
- 2. As a percentage of each respective business park's effective monthly gross rental income as at 31 March 2022.
- 3. As a percentage of each respective business park's committed net lettable area as at 31 March 2022.

Business Park Portfolio Lease Expiry Profile

Lease Expiry Profile By Year¹

Year	No. of Leases	% of Total Gross Rental Income ^{2,3}	% of Total Net Lettable Area ⁴
2022	224	29.7%	29.9%
2023	245	29.5%	27.5%
2024	173	24.6%	25.3%
2025	46	6.9%	6.1%
2026	12	2.7%	3.3%
Beyond 2026	9	6.7%	7.9%

Weighted Average Lease Expiry (years)

1.8

By Gross Rental Income²

1.8

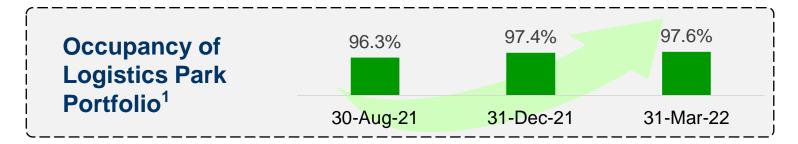
By Net Lettable Area

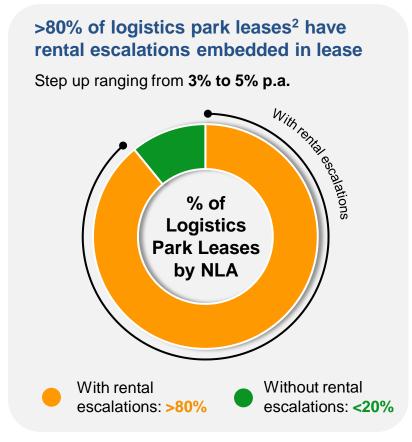
Notes

- . Based on committed leases as at 31 March 2022.
- 2. Excludes gross turnover rent for amenities within business parks.
- 3. As a percentage of monthly effective gross rental income as at 31 March 2022.
- 4. As a percentage of monthly committed net lettable area as at 31 March 2022.

Increased Logistics Park Occupancy

Investment Property	30-Aug-21	31-Dec-21	31-Mar-22
Shanghai Fengxian Logistics Park	98.6%	98.6%	98.6%
Kunshan Bacheng Logistics Park	99.4%	99.4%	99.4%
Wuhan Yangluo Logistics Park	97.6%	99.4%	99.7%
Chengdu Shuangliu Logistics Park	90.5%	92.2%	92.6%





Notes:

- Based on committed leases as at 31 March 2022.
- 2. By NLA.

Logistics Park Portfolio Lease Expiry Profile

Lease Expiry Profile for 2022¹

Investment Property	No. of Leases	% of Total Gross Rental Income ²	% of Total Net Lettable Area ³
Shanghai Fengxian Logistics Park	0	0.0%	0.0%
Kunshan Bacheng Logistics Park	2	2.3%	3.3%
Wuhan Yangluo Logistics Park	3	0.8%	1.0%
Chengdu Shuangliu Logistics Park	11	29.6%	29.9%

Notes:

- Based on committed leases as at 31 March 2022.
- 2. As a percentage of each respective logistics park's effective monthly gross rental income as at 31 March 2022.
- 3. As a percentage of each respective logistics park's committed net lettable area as at 31 March 2022...

Logistics Park Portfolio Lease Expiry Profile

Lease Expiry Profile By Year¹

Year	No. of Leases	% of Total Gross Rental Income ²	% of Total Net Lettable Area ³
2022	16	7.5%	8.1%
2023	15	80.1%	79.0%
2024	6	5.4%	5.7%
2025	3	2.2%	2.2%
2026	1	4.8%	5.0%
Beyond 2026	0	0.0%	0.0%

Weighted Average Lease Expiry (years)

1.8

By Gross Rental Income²

1.8

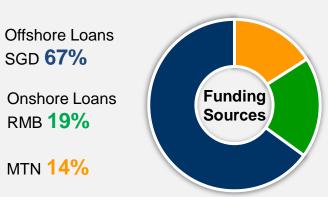
By Net Lettable Area

Notes:

- Based on committed leases as at 31 March 2022.
- 2. As a percentage of monthly effective gross rental income as at 31 March 2022.
- 3. As a percentage of monthly committed net lettable area as at 31 March 2022.

Healthy Financial Position¹

	31 Mar 2022	31 Dec 2021
Gearing ²	38.1%	37.7%
Average Cost of Debt ³	2.64%	2.62%
Interest Coverage ⁴	4.8x	4.9x
Average Term to Maturity	3.2 years	3.4 years



Diversified Funding Sources \$\$2,034.1 million

Total Debt



High Proportion of Fixed Interest Rate +/(-) S\$0.5 million p.a.6

Impact on interest expense

Assuming 0.1% p.a. increase/ (decrease) in variable rate

Notes:

- All key financial indicators exclude the effect of FRS 116 Leases.
- 2. In accordance with the Property Funds Appendix, the aggregate leverage is calculated based on the proportionate share of total borrowings over deposited properties.
- 3. Ratio of the consolidated YTD interest expense for the respective financial year reflected over weighted average borrowings on balance sheet for that financial year.
- 4. Ratio is calculated by dividing the trailing 12 months EBITDA over the trailing 12 months interest expense (exclude finance lease interest expenses under FRS 116) in accordance with MAS guidelines.
- 5. CLCT's hedging policy is to hedge at least 50% of undistributed income into SGD and at least 60% of total debt (exclude RMB denominated loans) to fixed interest rates.

6. Exclude RMB denominated loans.

Prudent Capital Management





Unsecured Offshore Loan

Notes under MTN Programme

Secured Onshore RMB Loan

Sustainability-Linked Loan