



October 14, 2020

Philippine Stock Exchange

6/F PSE Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: Ms. Janet A. Encarnacion
Head, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended September 2020.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

Solomon M. Hermosura
Group General Counsel and
Corporate Secretary

AYALA LAND, INC.
Computation of Public Ownership as of September 30, 2020

		Number of Shares		
		A	B	Total
Number of Issued Shares				14,760,180,345
Less: Number of Treasury Shares (if any)				29,784,746
Number of Issued and Outstanding Shares				14,730,395,599
Less:				
	% to total I/O Shares	A	B	Total
Directors				
Fernando Zobel de Ayala				
Direct	0.0001 %			12,000
Indirect (thru PCD)	0.0012 %			171,000
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			12,000
Antonino T. Aquino				
Direct	0.0292 %			4,297,165
Indirect (thru ESOWN)	0.1087 %			16,008,061
Sherisa P. Nuesa				
Direct	0.0009 %			128,737
Indirect (thru PCD)	0.0263 %			3,869,772
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0268 %			3,943,756
Direct	0.0101 %			1,488,509
Indirect (thru PCD)	0.0028 %			411,446
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0892 %			13,145,302
Indirect (thru PCD)	0.0235 %			3,454,290
Direct	0.0000 %			10
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru a Corporation)	0.0266 %			3,914,200
Rizalina G. Mantaring				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0003 %			39,400
Sub-total	0.3455 %			50,895,651
Officers				
Bernard Vincent O. Dy (same as above)				
Jaime E. Ysmael				
Direct	0.0026 %			389,925
Indirect (thru ESOWN)	0.0466 %			6,857,198
Indirect (thru PCD)	0.0113 %			1,671,125
Anna Ma. Margarita B. Dy				
Indirect (thru ESOWN)	0.0371 %			5,462,109
Indirect (thru PCD)	0.0101 %			1,481,781
Dante M. Abando				
Indirect (thru ESOWN)	0.0302 %			4,451,865
Direct	0.0089 %			1,304,332

Rowena M. Tomeldan		
Indirect (thru ESOWN)	0.0075 %	1,110,280
Indirect (thru PCD)	0.0002 %	23,123
Direct	0.0028 %	411,280
Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0210 %	3,091,241
Indirect (thru PCD)	0.0015 %	216,519
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0478 %	7,045,997
Direct	0.0030 %	438,578
Manny A. Blas II		
Direct	0.0033 %	481,928
Indirect (thru ESOWN)	0.0126 %	1,849,457
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0137 %	2,018,546
Michael Alexis C. Legaspi		
Indirect (thru ESOWN)	0.0270 %	3,984,258
Indirect (thru PCD)	0.0044 %	647,193
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0173 %	2,553,387
Indirect (thru PCD)	0.0023 %	341,012
Direct	0.0000 %	7,022
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0059 %	870,457
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0138 %	2,034,758
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0068 %	1,000,577
Indirect (thru PCD)	0.0003 %	50,000
Angelica L. Salvador		
Direct	0.0002 %	29,431
Indirect (thru ESOWN)	0.0083 %	1,219,012
Indirect (thru PCD)	0.0006 %	83,019
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0037 %	540,864
Indirect (thru PCD)	0.0003 %	39,005
Ginaflor C. Oris		
Indirect (thru ESOWN)	0.0067 %	982,951
Eliezer C. Tanlapco		
Indirect (thru ESOWN)	0.0016 %	230,854
Indirect (thru PCD)	0.0009 %	134,784
Carol T. Mills		
Indirect (thru ESOWN)	0.0056 %	830,092
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0073 %	1,071,082
Indirect (thru PCD)	0.0000 %	159
Lyle A. Abadia		
Indirect (thru ESOWN)	0.0060 %	881,872
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0074 %	1,086,092
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0035 %	511,810
Indirect (thru PCD)	0.0002 %	31,347

Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0028 %	409,103
Indirect (thru PCD)	0.0083 %	1,227,344
Ma. Divina Y. Lopez		
Indirect (thru ESOWN)	0.0043 %	639,776
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0049 %	724,259
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0061 %	895,466
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0025 %	372,077
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0027 %	399,873
Indirect (thru PCD)	0.0017 %	256,600
Solomon M. Hermosura		
Direct	0.0000 %	480
Sub-total	0.4236 %	62,394,940

Principal Stockholders

Ayala Corporation		
Direct	44.44 %	6,545,946,579
Sub-total	44.44 %	6,545,946,579

Others

Government	- %	-
Banks	- %	-
Employees		-
ESOWN Subscriptions	0.2625 %	38,667,092
Lock-Up Shares	- %	-
Sub-total	0.2625 %	38,667,092

TOTAL	45.47 %	6,697,904,262
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Total Number of Shares Owned by the Public	8,032,491,337
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PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$$\frac{8,032,491,337}{14,730,395,599} \text{ shares} = \underline{\underline{54.53\%}}$$

No. of Issued Common Shares	=	14,760,180,345
Number of Outstanding Common Shares	=	14,730,395,599
Number of Treasury Shares (Common)	=	29,784,746
Number of Listed Common Shares	=	14,553,556,858
Number of Foreign-Owned Shares		
Common Shares	=	5,444,959,654
Voting Preferred Shares	=	607,264,635
Foreign Ownership Level (%)	=	21.77%
Foreign Ownership Limit (%)	=	40%